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# PLATAFORMAS AUTOPROPULSADAS ■ SELF PROPELLED BOOMS

Manufacturer • Fabricante	Stand
Aichi	S-8907
Bil-Jax	S-8417
Genie/Terex	G-200
Haulotte	G-236
Hinowa	S-16200/B-962
Italmecc Manlifts	C-7107
JLG	G-170
Loeering	C-5796
Manitou	G-195
MEC	B-959
Niftylift	SZ-1000
PM/Oil & Steel	RL-43033
ReachMaster	B-962
Skyjack	B-958
Snorkel	G-117
UpRight	G-117
Worldlift	B-962



SkyJack

Self Propelled boom lifts are well represented at Conexpo this year. The number of companies seriously producing boom lifts is expanding following a number of years when the choice of supplier has been limited. As a result a number of all new boom lifts are being unveiled at the show, here is what to look out for.



Snorkel  
AB46JRT

We suggest that you start at SkyJack in the middle of the Blue Lot. Some two years after it announced its re-entry into the boom lift market, the company has made a solid start to what will be a full line of rugged, simple

to own boom lifts. The stars of the stand are the new 61 and 66ft straight telescopic booms, the 66ft with jib. The new models build on the principles laid down on its 40/45ft family. Check-out the husky axle type 4x4 system, 45 degree crank angle steering and its numerous back to basics serviceability features.

Across one aisle is Reachmaster which has its range of spider type boom lifts on display, including Hinowa, Denka and Falck Schmidt - the original spider lift. The company, a division of Worldlift Industries, has established itself as the foremost expert on gaining access to high atriums. Its products pass easily through standard doors and even up escalators, before telescoping up to 50 metres.

Across the other aisle you will find the latest entrant to the boom lift market - MEC. Yes scissor-lift MEC is now into booms. The company is unveiling its all new M40T and M46T, a family of telescopic booms designed from the ground up by ex Genie and UpRight engineers. Check out the tailswing, oscillating axle, turning circle and what it refers to as its California customisation.

If you head into the Central Hall you will find Italian spider lift producer - Italmecc testing the North American market. Continue out into the South Hall where you will find Bil-Jax and its new X series lightweight self propelled articulated booms. The new 45XA, making its debut, offers a 45ft platform height and yet weighs less than 4,500 lbs/2,000 kg. It joins the 36XT launched last year and shares its 45 percent gradeability, rapid travel speed and fast set up time. Let the team demonstrate the 30 second outrigger set up time.

A late entry from Aichi also can be found in the South Hall on the Toyota stand, where it will have its brand new 46ft straight telescopic boom on show.

Carry on past the Vertical Press stand - do say hello - and onto the Gold Lot where first stop is Snorkel/UpRight. The two brands now merged will be flying the Snorkel flag since we are in the good old US of A. This will be the first chance for many to meet the senior managers of new owners - Tanfield and learn more about the company's aggressive expansion and development plans. Across the aisle you will find the massive Terex stand and Genie will have a good selection of its booms on display and might yet surprise us with something new?



Mec is now  
into booms

If you have not already seen it, focus on the Z40/23N its revolutionary 40 ft articulating boom with direct AC drive system. Unveiled a year ago it is now in full production.

Cross the other aisle now to find the Haulotte stand - a stop here is a must. Now well established as the world's third largest producer, it has a new product on display, the 86ft - HB86TJ+

(HA28TJ+) that is quite different from traditional telescopic booms, with its tight tailswing,



16.5ft/5m telescopic jib and a big platform capacity. The company also has a full selection of its telescopic and articulated boom lifts on display.

Don't overlook its smallest boom lift, the 26ft Star 26J Star 10) Mast Boom.

Now carry on towards the back of the show where you will find JLG - now owned by Oshkosh, and one of the more impressive exhibits at the show. While it is not planning to unveil any radical new products it has put a good deal of effort into refining and improving its broad product range.

You might also note a refreshingly friendly and down to earth atmosphere on the stand.

Finally a short step away is Manitou. While not exhibiting its booms here, it does have a well stocked stand and its senior managers will be very happy to talk about its access products.



HB 86 TJ+



SKYJACK'S **NEW**

SJ 61T and SJ 66T BOOMS

See them at CONEXPO. Blue Lot B-958 Gold Lot G-300

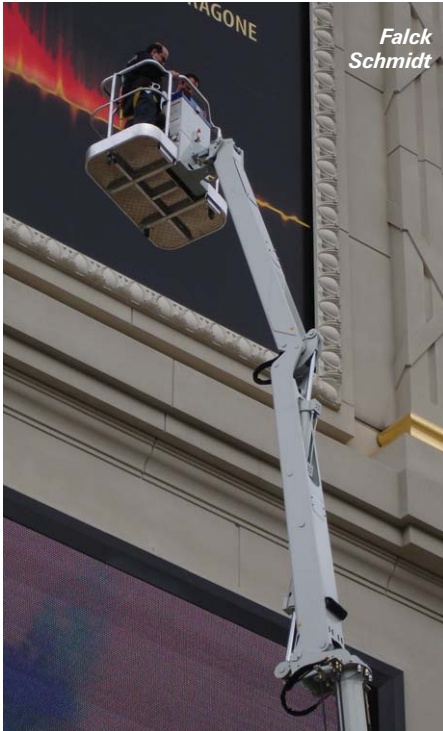


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Las plataformas de brazo telescópicas autopropulsadas están muy bien representadas en Conexpo este año, ya que los fabricantes de este tipo de plataformas son cada vez más después de un periodo en que parecía que las opciones se habían limitado. Se presentarán nuevos modelos en la feria, esto es lo que encontrará.

Le sugerimos que comience por Skyjack en medio del area azul (Blue), cuando yah an pasado dos años desde que la empresa anunció su re entrada en lasplataformas telescópicas. Skyjack realiza un buen comienzo con su gama. Las estrellas del stand serán las nuevas telescópicas de 61 y 66 pies, la de 66 pies con jib, construidas con los principios básicos de su familia de 40/45 pies. Eche un vistazo al sistema de ejes 4x4, giro de 45° y sus características centradas en el servicio.

Cruzando un pasillo se encuentra Reachmaster, que cuenta con sus plataformas telescópicas tipo araña, incluyendo: Hinowa, Denka y Falck Schmidt - la araña original. La empresa, una division de Worldlift industries, se ha convertido en un experto en acceso a grandes atrios, sus productos pasan facilmente a través de puertas convencionales e incluso suben escaleras, antes de telescopar a 50 m.

Cruzando el otro pasillo encontrará el ultimo protagonista del Mercado de las telescópicas - MEC, sí, MEC, fabricante de Tijeras, lo es a partir de esta semana de plataformas telescópicas. La empresa lanzará sus nuevas M40T y M46T, una familia de telescópicas diseñadas por ingenieros que trabajaron en Genie y Upright. Échele un vistazo, eje oscilante, radio de giro y lo que se refiere a su customización California.

Si va por el pasillo Central encontrará al fabricante italiano de arenas Italmec, que probará el Mercado norteamericano. Si sigue por el area South Hall encontrará Bil-Jax y su nueva serie X de plataformas autopropulsadas ligeras. La nueva 45XA hará su debut, ofreciendo una altura de plataforma de 45 pies, con un peso de sólo 4.500 lbs/2,000 kgs. Se añade al modelo 36XT, lanzado el año pasado y comparte una superación de pendiente de 45%, con un despliegue de estabilizadores de solo 30 segundos.

Si sigue recto se encontrará el stand de Vertikal Press - diganos hola - y el el area Gold la primera parada sera a Snorkel/Upright, las dos marcas ahora fusionadas, ondeando la bandera de Snorkel, ya que estamos en EE.UU. Esta sera la primera oportunidad para muchos de conocer a los nuevos directivos - Tanfield, y conocer más de la estrategia de expansion del grupo.



Al otro lado del pasillo encontrará el gran stand de terex y Genie, la empresa tendrá una Buena selección de telescópicas y ¿quizás nos sorprenda con algo nuevo? Si todavía no le ha echado un vistazo a su revolucionaria articulada de 40 pies Z40/23N con sistema directo de conducción AC. Lanzada hace un año, ya está totalmente en producción.

Enfrente del otro pasillo encontrará el stand de Haulotte, donde parar es un deber. Con una tercera posición a nivel mundial, lanzarán en la feria un modelo totalmente Nuevo, la HB86TJ+ (HA28TJ+) de 86 pies, algo diferente de las telescópicas tradicionales, con un voladizo ajustado, un jib telescópico de 16.5ft/5m y una gran capacidad de carga. La empresa expondrá una completa selección de plataformas telescópicas y articuladas. No se pierda su elevador sobre mástil de 26 pies Star 26J (Star 10).

Ahora dirijase hacia la parte de atrás de la feria, donde encontrará JLG, ahora propiedad de Oshkosh, que dispone de uno de los stands más impresionantes de la feria. Mientras que no realizará ningún lanzamiento radical, ha puesto gran esfuerzo en refinar y mejorar su amplia gama de productos. También encontrará un ambiente amistoso y Buena atmósfera.

Finalmente muy cerca de ahí, Manitou, aunque no expondrá sus brazos en Conexpo, contará con un gran stand y sus directivos estarán felices de hablar sobre sus plataformas.



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Booth B-959





Manufacturer • Fabricante	Stand
Aichi	S-8907
Bil Jax	S-8417
Bravi Platforms	B-960
Custom Equipment	B-955
Genie/Terex	G-200
Haulotte	G-236
JLG	G-170
Manitou	G-195
MEC	B-959
Pop-Up	?
Skyjack	B-958
Snorkel	G-117
UpRight	G-117

Scissor lifts make up over 60% of all lifts sold, and range from big deck RT models for cladding to the smallest of push-around models for finishing work. There is plenty to see this year, although not a great deal that is really new. The most interesting development might be the arrival in North America of light weight low-level push around lifts by Bil-Jax and Pop-Up.

Begin the tour in the Gold Lot with JLG which is highlighting a range of improvements and enhancements to its popular ES electric slab models, with direct DC electric drive they lead the market in terms of battery life. On now towards the main

buildings and Haulotte's stand which is dedicated to booms and telehandlers, it has the Compact 8 (2032E) on show but that's it. Look for its video games and amazing animations.

Cross the aisle to Terex/Genie, if you have not already seen its 32ft, 32 inch wide GS3232 then this is your chance. A new Runabout might also be on display? Jump the aisle to Snorkel/UpRight to see the merged product line on display. Look for the company's compact RT scissor lifts, originally made in New Zealand and now built in both the UK and Kansas. The famous Speed Level is also on display with a number of design improvements.

Now head towards the Blue Lot but don't use the bridge! Cross over to the South Hall, pass the Vertikal booth and head for the Toyota stand where you will find the new Aichi global scissor lifts, the first small electrics with direct AC motor drive. Close by you will find Bil-Jax with its new 10ft PT10 push-around scissor which could take the low-level access market by storm.



Close by you will find Bil-Jax with its new 10ft PT10 push-around scissor which could take the low-level access market by storm.

Bil-Jax PT10



Now to the Blue Lot and in the centre you'll find Custom Equipment, the producer of low-level, light-weight self-propelled scissor lifts that are ideal for work on upper levels. The company will have its latest CE version on display along with its 10 and 14ft ANSI models.

Cross the aisle to Skyjack, one of the biggest stands in this lot. The company has some interesting plans for new scissors later in the year, if you press them you might learn more. Continue across the aisle to MEC, which has a new compact electric 4x4 scissor lift on display offering fantastic off road ability and flotation with the benefit of clean quiet performance. Last but not least look out for Bravi, the Italian producer of electric powered mast-type self propelled lifts with fantastic gradeability.

Pop Up is planning to show its push around lifts but has not committed to a stand at time of writing.

Las plataformas de tijera representan un 60% del total de plataformas vendidas, y van desde los modelos todo terreno con gran cesta para trabajos de revestimiento al los modelos más pequeños de empuje manual para trabajos finales. Hay mucho que ver este año, aunque no hay muchas novedades. El desarrollo más importante es la llegada a norteamérica de los elevadores manuales de Bil-Jax y Pop-Up.

tour al final del área Gold con JLG, encontrará toda un agama de mejoras en su conocida gama de Tijeras eléctricas ES, con manejo eléctrico DC, con lo que lideran el Mercado

en cuanto a vida de la batería. Hacia los edificios pprincipales se encuentra Haulotte, dedicado a las plataformas de brazo y telescópicos, aunque expondrán su modelo Compact 8 (2032E) y prometen tener un stand muy entretenido con video juegos y animaciones sorprendentes.

Cruzando el pasillo está Terex/Genie, si todavía no ha visto su tijera GS3232 de 32

pies 32 inch de ancho ahora es su oportunidad. Salte el pasillo hacia Snorkel/UpRight y eche un vistazo a la fusion de productos de la marca, busque las tijeras compactas todo terreno, fabricadas al principio en Nueva Zelanda y ahora con fabricación tanto en Reino Unido como en Kansas. Su famoso modelo Speed Level se expondrá con mejoras en su diseño.

Vaya hacia el área Blue (azul) pero no vaya por el Puente, cruce por el South Hall, pase el stand de Vertikal y vaya hacia el de Toyota donde encontrará las Tijeras de Aichi, con pequeñas Tijeras eléctricas con motor AC. Cerca encontrará Bil-Jax con su Nuevo elevador de



tijera de empuje manual de 10 pies PT10.

En el área Blue vaya directamente al centro donde encontrará Custom Equipment, el fabricante de Tijeras autopropulsadas de bajo peso ideales para trabajar en niveles superiores. La empresa tendrá su última version CE en exposición junto con los modelos ANSI de 10 y 14 pies. Cruzando el pasillo llega a Skyjack, uno de los stands

más grandes en este área, las empresas tienen planes interesantes en cuanto a tijeras para finales de este año, si presiona, a lo mayor le darán más información. Continúe en la misma dirección hacia MEC, la empresa tiene una plataforma 4x4 compacta eléctrica que ofrece un esplendido rendimiento fuera de carretera. Finalmente en el pasillo central encontrará a Bravi, el fabricante italiano de elevadores autopropulsados tipo mástil con excelente superación de pendiente.

Pop Up planea mostrar sus elevadores de empuje pero no dispone de stand todavía cuando acabamos de escribir el artículo.





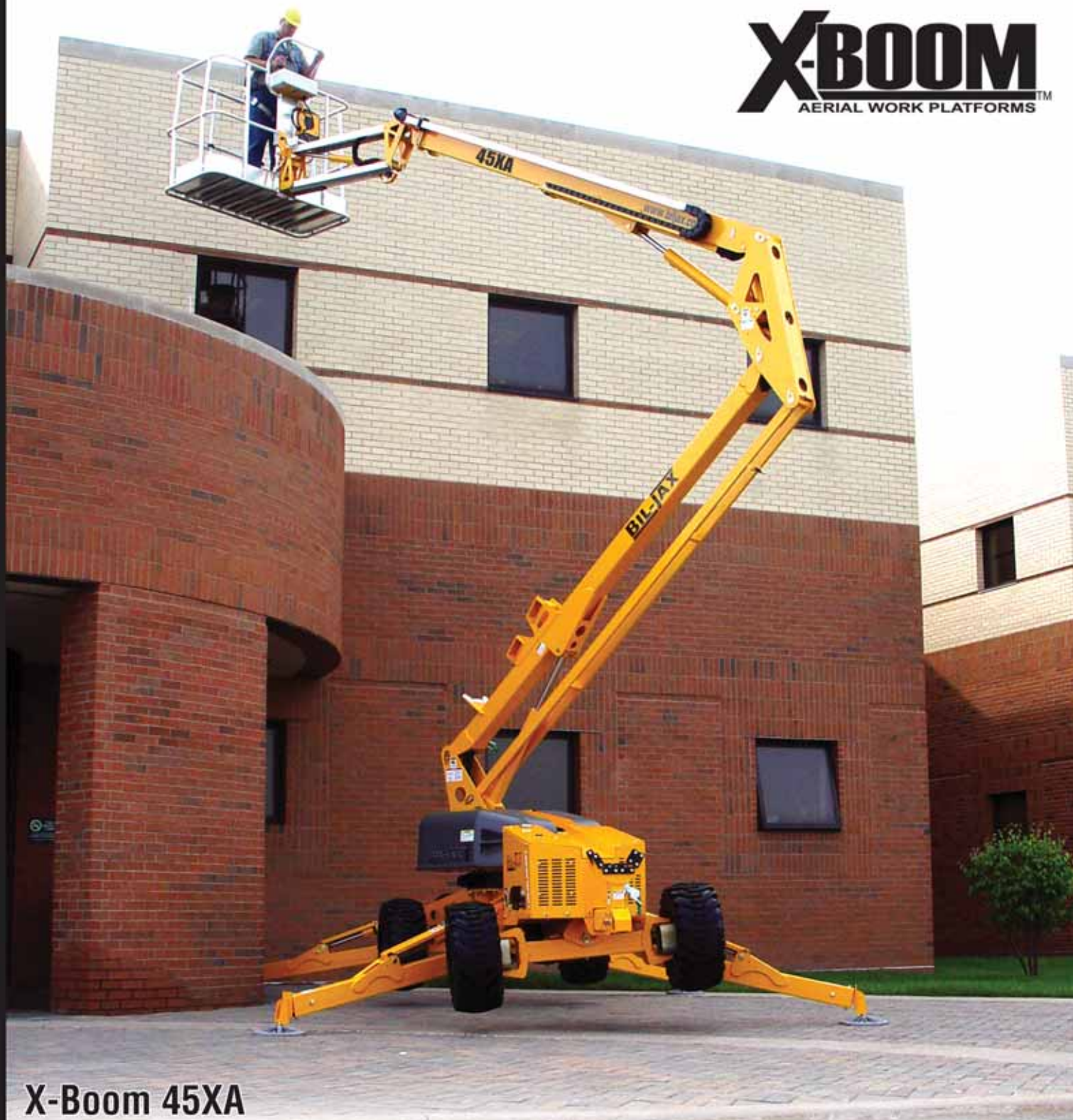
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# BIL-JAX®



Manufacturer • Fabricante	Stand
Bil-Jax	S-8417
Denka Lift	B-962
Falck Schmidt	B-962
Genie/terex	G-200
Haulotte	G-236
Instant UpRight	B-932b
Hinowa	S-16200/B-962
Italmecc	C-7107
JLG	G-170
Niftylift	SZ-1000
PM/Oil & Steel	RL-43033
Snorkel	G-117
UpRight	G-117
ReachMaster	B-962
Worldlift	B-962



Reachmaster Falcon

**This is not the best of shows for trailer lifts and spiders, given their leaning towards light construction and general rental, a good number of producers are represented here.**

If you head into the Central Hall at the Italian pavilion you will find **Heila/Italmecc** which produces a range of spider lifts, but only has a small booth at this show. From here you can easily move outside to the Blue Lot where you will find **ReachMaster** to the rear of Skyjack. The company represents **Hinowa** in North America and is part of **Worldlift Industries** which owns both **Denka** and **Falck Schmidt**. On the stand will be at least one Hinowa spider lift, along with an FS Falcon, most likely a 28 metre model on wheels. The company has sold a good number of these to the casinos in Las Vegas, thanks to their ability to pass through a standard doorway and then reach up to over 150ft. The company is also hoping to have a 100ft unit that it has mounted on to a mid-range commercial truck.

Now make your way out towards the Silver Lot, where you will find **Bil-Jax**

with its range of telescopic and trailer mounted lifts. The company celebrating its 60th year in business in 2008 has no new trailer lift models for the show but will have models from its popular Summit series on display.

From here cross the street to the Gold Lot where you will find **Snorkel**, the company, now part of the Tanfield group, is marketing its trailer lifts under the **UpRight** brand, and showing the K models which have only recently been introduced to North America.

Next stop is the **Terex** stand where you will find **Genie** and its two model TZ range with 34 and 50ft platform heights. Across the aisle is **Haulotte** which has a small trailer lift line, but will not be highlighting them at this show. To the side of the Gold Lot is the Riviera Hall, and in the back of this building you will find the **PM Group** of which **Oil&Steel** is a member. Look for the Octopussy range of spider lifts, it should have its 12 metre model on show.

Finally go back into the Gold Lot and towards the rear is **JLG** which will have one of its Tow Pro models on display.



Bil-Jax 36XT

Genie

**Si comienza su visita en el Hall central en el pabellón italiano se encontrará con Heila/Italmecc, que fabrica elevadores de araña, pero solo contará con un pequeño stand en la feria. De aquí puede dirigirse al area Blue (azul) donde encontrará Reach Master en la parte de atrás de Skyjack.**

La empresa representa a **Hinowa** y es parte de **Worldlift Industries**, dueño de **Denka** y **Falck Schmidt**. En el stand verá la última araña de **Hinowa**, así como una FS Falcon, lo más seguro que sea una 28 m sobre ruedas. La empresa espera tener en su stand una plataforma sobre camión de 100 pies.

Ahora diríjase hacia el área South Hall, donde encontrará **Bil-Jax** con su gama de telescopios y plataformas remolcables. La compañía celebra su 60º aniversario en 2008 aunque no tiene remolcables nuevas para la feria pero si expondrá modelos de su popular gama Summit.

De aquí cruce la calle al area Gold donde encontrará **Snorkel**, ahora forma parte de el Grupo Tanfield, y están promocionando sus plataformas remolcables bajo marca UpppRight, y los modelos K de **Snorkel** que acaban de lanzarse al Mercado norteamericano.

La siguiente parada es el stand de **Terex**, donde **Genie** expondrá dos modelos de su gama TZ con alturas de plataforma de 34 y 50 pies. Cruzando el pasillo se encuentra **Haulotte** que cuenta con una plataforma remolcable pequeña, pero que no mostrarán en esta feria. Hacia el lado del área Gold es el Hall Riviera, y detrás de este edificio encontrará el grupo **PM**, donde **Oil&Steel** dentro del grupo fabrica plataformas de araña de su gama Octopussy y deberían exponer su plataforma de 12 m.

Finalmente vuelva hacia el área Gold y hacia el final se encuentra con **JLG** que contará con uno de sus modelos Tow Pro.



Italmecc



UpRight TL49K