

Terex and Konecranes to merge ...

Terex has announced a planned merger with Finnish port and industrial lifting company Konecranes in an all-share deal creating a combined business with revenues in the region of \$10 billion. Once the deal is completed the new company plans to authorise a \$1.5 billion share repurchase programme. Terex shareholders will own approximately 60 percent of the combined company and Konecranes shareholders 40 percent. The new company will be named Konecranes Terex Plc and will be incorporated in Finland.

The chief executive of the combined group will be Konecranes' Stig Gustavson, while Ron DeFeo of Terex will be chairman. The company will have "significant headquarters" in Westport, Connecticut and in Hyvinkää, Finland and will be listed on Nasdaq Helsinki and the New York Stock Exchange. The deal, if approved is expected to close in the first quarter of 2016. The two companies say that the combination will offer "increased global scale with enhanced competitiveness to rival low-cost emerging market players and provide critical scale for new technology".

Terex chief executive Ron DeFeo

said: "This merger brings together two great businesses and through synergies provides another lever that is within our control to deliver value-creation to shareholders of Terex and Konecranes. We have a deep respect for Konecranes and look forward to joining forces to build a stronger and more diverse company that will be in an excellent position to succeed in a dynamic and highly competitive global industry."

In the week following the merger announcement, several securities lawyers filed investigative actions contesting the deal on the basis that it undervalued Terex stock.



A Terex reachstacker

...And Terex streamlines senior management team

Shortly after the announcement Terex announced a major streamlining and reshuffle of its senior management team, the most surprising change was the sudden departure of Terex Cranes president Tim Ford. Ken Lousberg moves from Terex China to take over his role - including Terex South America - while retaining his responsibility for China. Ford had been with Terex since 2006 and was previously president of Genie, taking over the crane business in 2013. Lousberg joined Terex when it acquired Genie in 2002 and has held several senior management positions since then.

Other moves include George

Ellis - another ex-Genie manager - taking over as president of Terex Construction, Scott Hensel becomes managing director of Terex Utilities and Services, while retaining his Terex Services position. Finally Kieran Hegarty, president, Terex Materials Processing adds Terex Fuchs to his responsibilities.

Ken Lousberg takes over from Tim Ford as president Terex Cranes.



APS teams up with Aldercote

UK distributor APS has reached an agreement with UK aerial lift manufacturer Aldercote to mount and distribute its new range of van mounted aerial work platforms. Aldercote is owned by David and Paul Dillon and engineering director, Marc Paish - the Dillons previously owned van and trailer lift manufacturer Priestman Powered Access. They hope that the partnership with APS will finally convert the manufacturer into a major player in the UK van mounted market, currently dominated by Versalift.

The move follows APS's recent success with the distribution of the Isoli 3.5 tonne truck mounted range - its first major venture into vehicle mounted platforms. The company is investing in new workshops and personnel at its base in Telford, Shropshire to mount the Aldercote boom kits to vans, including the Ford Transit and Iveco Daily. Employees at the company's parts and service affiliates, IPS and PSR are being fully trained on the Aldercote products, along with APS sales staff with the objective to win a solid share of the market. The new range will be formally launched in October.



Aldercote van mounted lift

A-Plant adds more than 200 platforms

UK-based A-Plant has invested almost £4 million in the purchase of more than 200 Genie booms and scissor lifts. The order - part of a major fleet extension and renewal programme - includes articulated booms from 34 to 80ft, straight booms from 45 to 85ft and electric booms from 30 to 45ft, as well as a wide range of diesel and electric scissors. New additions to the fleet include the Genie Z33/18 electric articulated electric boom and the Genie GS4047 narrow aisle 40ft slab scissor lift.

All booms are equipped with electronic secondary guarding and are telematics ready, allowing access to real-time information online, including the exact location of the machine and utilisation while incorporating the capability for remote machine disabling. The telematics system is also programmed to require an IPAF PAL card to operate, assuring that only trained operators use the machines.

A-Plant has spent £4 million on 200 Genie aerial lifts.





(L-R) Fork Rent owners Guy and Trudi Nicholls with Elaine Miller, Fork Rent's operations director

Fork Rent acquired

Fork Rent - the UK's largest specialist telehandler rental company - has been acquired by private equity firms Searchlight Capital Partners and Duke Street and will be merged with another recent acquisition - One Call Plant Hire - with ex-Speedy chief executive Steve Corcoran leading the buy-out and the combined business.

Ipswich-based Fork Rent was owned by brother and sister team Guy and Trudi Nicholls and employs around 110, while excavator rental company One Call has 120 employees. Fork Rent was founded in 1972 as Guy's Hire, building on a truck rental business operated by father Percy Nicholls, which developed into Trucks R Us and Tipper R Us. The brother and sister team took over when their father died 17 years ago and will retain the other companies. Fork Rent managing director Elaine Miller is expected to move with the business.

The company had revenues last year of £33.5 million, with a profit of almost £7 million. One Call had similar revenues, creating a combined business with £70 million of sales. The company runs a fleet of around 1,700 telehandlers.

Kato returns

Japan's second crane manufacturer Kato is returning to the European market with its City-type All Terrain cranes. The re-launch - more than 10 years after it stopped homologating and selling its cranes in the region - will begin with the 20 tonne CR-200Ri in partnership with Irish crane sales company Rivertek Services. Later in the year it will introduce the 35 tonne CR-350Ri City crane and then towards the end of the year the 13 tonne CR-130Ri.

The new CR 200i features a six section 28 metre boom, plus a four to 5.8 metre telescopic jib which offsets by up to 60 degrees. The crane weighs 19.7 tonnes, is 8.7 metres long, 2.3 metres wide and just 3.2 metres high. The outriggers have multiple width settings and automatic sensing, with a maximum spread of 5.4 metres.

Rivertek says that it is planning to open a dedicated Kato Crane Centre in the UK in 2016.



The new 35 tonne Kato CR-350Ri will be introduced after the CR-200i later in the year

Coates takes Force

In Australia Coates Hire has acquired the assets of aerial lift rental company Force Corp and will merge them into its own operation. A statement from the company, which is owned by private equity firms Seven Group and Carlyle, says that it has only acquired the access and truck assets - a total of around 3,700 items of equipment - and not the goodwill and is paying market valuation for them. It will take around 100 of Force's 250 employees and "collapse the 13 Force depots into the Coates Hire operations over time".

GSR unveils 20m compact

GSR has unveiled a new 20 metre B200PX, articulated truck mounted lift on a 3.5 tonne chassis, with 300kg platform capacity and a true 3,500 kg GVW with occupants, fuel and equipment. GSR says that it has not only reduced weight but also improved the rigidity or 'feel' in the platform, managed 8.7 metres of unrestricted outreach, 140 degrees of platform rotation and nine metres up and over height. It is available on Mercedes or Nissan/Renault chassis with Nationwide Platforms in the UK being a lead customer. The machine was unveiled at the recent Platformers Days in Germany when the company also celebrated 10 years partnership with Rothleher.



The new GSR B200PX in Nationwide Platform livery

First Manitowoc MLC650

The first 650/700 tonne Manitowoc MLC650 has been delivered to Bigge Crane and Rigging for a job with Renewable Energy Systems America. The crane is erecting wind turbines at the Pleasant Valley Wind Farm near Austin, Minnesota, where the company is erecting 18 towers. The crane is configured with 104 metres of main boom, 7.5 metres of offset upper boom and 296 tonnes of counterweight to lift tower sections and nacelles weighing up to 107 tonnes and blades weighing 11.3 tonnes to heights of up to 90 metres.

The Manitowoc MLC650 with its variable counterweight does not require a large back mast.



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The new Ruthmann T360 has a maximum platform capacity of 350kg and 31 metres of outreach when reduced to 100kg

Two new Ruthmanns

Ruthmann has launched two new telescopic truck mounted lifts at Platformers' Days - the Steiger T170 and the Steiger T360.

Aimed at the street lighting, tree and electricity line clearance sectors the T170 has compact dimensions, decent payload and a solid feel to the platform. Mounted on a 7.5 tonne chassis it has a 17 metre working height, 12 metres of outreach, 320kg platform capacity and 185 degree of jib articulation. With a GVW of 6,900kg it offers a cargo capacity of 600kg.

The second new machine is the 36 metre Steiger T360 mounted on a two axle 15 tonne chassis. With a substantial looking five section boom, long articulated jib with 185 degrees of articulation, it offers a class leading 31 metres of outreach with reduced 100kg in the platform, while maximum platform capacity is 350kg. As with the T170 the T360 offers 600kg of spare payload for tools, and equipment etc...



Both of the new platforms will also feature Ruthmann's new platform-mounted operator 'cockpit' information and control unit, which has been in development for the past two years.

The new Ruthmann T170 is mounted on a 7.5 tonne chassis and has a 12 metre outreach.

First Manitowoc MLC300 goes to work

Manitowoc has started delivering its new 300 tonne MLC300 crawler crane with Variable Position Counterweight (VPC) that was launched at Conexpo last year.

The first MLC300 to go into action belongs to Milwaukee, Wisconsin-based Dawes Rigging & Crane rental - an ALL Erection group company - one of 10 MLC300s that ALL has on order. The crane was bare leased to Lunda Construction of Black River Falls, Wisconsin for a highway project to the west of Milwaukee scheduled for completion in 2018. The first lifts involved setting 62 tonne, 20 metre long tub girders for a highway ramp with the crane rigged with 48 metres of main boom and 172 tonnes of counterweight.

Joe Ruddell, sales manager at Dawes Milwaukee said: "One big challenge is the limited crane space both to lift and move from one location to another. The MLC300 offers a smaller footprint than other crawler cranes and its VPC counterweight system is perfect for this job."



The first Manitowoc MLC300 working on a Wisconsin highway project



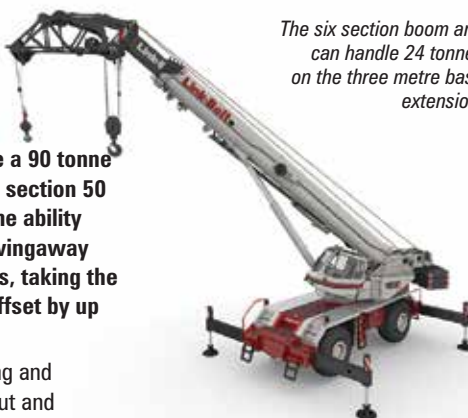
The crane was rigged with 48 metres of main boom and 172 tonnes of counterweight

Link Belt to launch new 90 tonne RT

Link Belt is planning another new crane launch - this time a 90 tonne (100 ton) Rough Terrain crane. The 100RT - features a six section 50 metre pinned boom with just four extension modes and the ability to telescope under load. The bi-fold 10.6 or 17.6 metre swingaway extension also has two additional 4.8 metre lattice inserts, taking the maximum tip height to almost 80 metres. It can also be offset by up to 45 degrees.

The new machine incorporates Link-Belt Pulse crane operating and telematics system, that utilises the in-cab display as a readout and operator interface, with on-board diagnostics including the rated capacity limiter, wireless wind speed, boom length and angle, radius of load and crane configuration. Fully equipped without its modular counterweights, the 100RT has a transport weight of 42.4 tonnes and an overall height of 3.91 metres. Once on site, it can drive off the low loader, quickly install its own counterweight and be ready for work.

The new 90 tonne Link-Belt 100RT.



The six section boom and can handle 24 tonnes on the three metre base extension.



TVH acquires IPS Australia

TVH Australasia has acquired Independent Parts and Service Australia. IPS Australia was established in May 2005 as a division of UK-based IPS and now claims to be Australia's leading independent provider of spare parts for aerial work platforms and Merlo telehandlers. IPS Australia operates from a base in Capalaba, Queensland and has offices in Sydney and Brisbane. TVH Australasia is headquartered in Brisbane and has four other locations in Australia - Sydney, Perth, Adelaide and Melbourne.

TVH managing director Grant Adam said: "We are delighted to have the IPS staff join our team as they bring a wealth of product knowledge and industry experience."



The new Arcomet A47 Eco City is an evolution of the A45 Eco City

New self-erector from Arcomet

C&A

news

Belgian tower crane specialist Arcomet has launched a new self-erecting tower crane. The A47 Eco City is based on the company's A45 Eco City but with a 47 metre jib and a maximum capacity of six tonnes. Most importantly it only requires a 32 amp power source, rather than the 63 amps of its predecessor. Other changes include structural alterations to help make the machine more versatile.

The company - now managed by ex-Manitowoc executive Philippe Cohet - has sold off its French operation and is now focussing all of its rental efforts on the Benelux, Germany and the UK. Revenues in the past 12 months were in the region of €70 million and the company now has 226 employees.

JLG launches crawler boom

JLG has launched a new 40ft track mounted telescopic boom lift - the 400SC. Based on the regular wheeled 400 it offers more than 11 metres of outreach with dual platform capacities of 270kg unrestricted or 450kg with restricted outreach. Other features include 360 degree continuous slew, variable engine speed control for improved fuel consumption and quieter operation and Dura Tough covers.



The new 400SC is based on the standard 400 and joins JLG's 60ft 600SC crawler

All change at Bronto

Bronto Skylift chief executive Esa Peltola has retired after 35 years with the company, having led the business since 1998, initially as managing director and then more recently as chief executive.

Dan Schueller from parent company Federal Signal in the US has taken over his role on an interim basis, expected to last for a year or so, after which time new managing director Harry Clayhills will take over. A Bronto veteran from the 1990s, Clayhills joins the business from Finnish-based Reka Cables where he was chief executive, having been recruited as chief financial officer.



Esa Peltola



Harry Clayhills



Dan Schueller



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ETM38-F
VAN MOUNTED PLATFORM

Two new cranes from Link Belt

Link Belt has announced details of two new cranes - a 90 tonne truck mount and a 125 tonne telescopic crawler. The 90 tonne HTC-86110 will be based on the current 85 tonne HTC-8100 and will feature a new 50 metre six section main boom with 10.7 to 17.7 metre bi-fold swingaway extension with offsets up to 45 degrees.

Fully equipped the HTC86110 can travel with its standard 7.2 tonnes of counterweight without the need for a boom dolly. An additional 14.7 tonnes of counterweight is also available bringing maximum ballast to 22 tonnes. If necessary it can quickly be stripped to weigh less than 41 tonnes where road regulations require. Maximum road speed is 60 mph.

The new telescopic crawler is the 125 tonne TCC-1400, now the largest in the company's four model range which has capacities from 45 to 125 tonnes. The TCC-1400 is equipped with a six section, 59.5 metre pinned boom, plus three part

bi-fold swingaway lattice extension taking the maximum tip height to 78.9 metres. Load charts are available for the crane working at up to four degrees off level.

New features include an electronic inclinometer providing a digital readout of the cranes angle, a new

The new crane has a 59.5 metre six section main boom.



The new HTC 86110 has a longer boom option than the current HTC 86100.

auto idle feature with operator selected ranges for improved fuel economy, automatically reducing engine speed to idle if no function is used for 10 seconds, resuming the pre-set speed once any function is re-engaged.

Serviceability features include LED backlit compartment lighting, a centralised grease bank and hydraulic pressure ports. The pressures can be viewed on the Link-Belt Pulse monitor. The main transport load for the new crane is just less than 44 tonnes and once on site, the wide stand jacks help unload the crane and provide a stable base for self-assembly. Tapered axles instead of traditional stub axles allow for easier side frame/track installation, while

the 22,680 kg six piece upper counterweight is easily installed and load charts are included for partial counterweight installation. The carbody counterweight weighs 11,340kg.



The new 125 tonne Link-Belt TCC 1400.

Lithium Falcon

TCA has launched a lithium ion battery option for its FS 290 and FS320 spider lifts to substantially improve performance when working on battery power. The upgrade has been trialled in the USA by North American distributor Reachmaster which markets the two models as the FS95 and FS105.

The package is being sold as an upgrade over the regular 24 volt battery system. In addition to the higher speeds and gradeability matching that of the IC powered models, the lithium batteries are also recharged in a substantially shorter time and offer a much longer working life with less maintenance. As with the regular batteries it can also be combined with the IC diesel gas power packs. The company plans to make the lithium battery pack available on other Falcon models in the near future.



Falcon spider lifts can now be ordered with lithium battery power.

First Wolff 700 in USA

Maxim Crane Works has taken delivery and installed the first Wolffkran 700 B luffing jib crane in the USA, on a project in San Francisco, California. The crane will help build a new 244 metre tower in Fremont Street, being constructed by Level 10 Construction.

The fully electric crane has a maximum capacity of 50 tonnes in three fall operation and can handle up to 16.5 tonnes on its jib tip at a radius of 50 metres. The heaviest lift on the site will be a support column weighing 45 tonnes lifted at a radius of 14 metres. In spite of its lifting capabilities, the crane stands on a relatively slim 2.1 x 2.1 metre tower and will climb with the building as it progresses to a total height of 233 metres, with 23 tower sections tied to the structure in 10 places.

The 700B will climb externally to 233 metres using 23 tower sections and 10 tie-in points - compact dimensions and quiet operation make it ideal for the downtown site.



The first Wolff 700B in the USA being erected in San Francisco



Insulated Bluelift

Italian spider lift manufacturer Bluelift has unveiled a version of its 22 metre SA22 spider lift fitted with fully certified 1,000 volt insulated basket. Transportation company Kölner Verkehrsbetriebe has taken the first two units for cleaning and maintenance work on a new U-Bahn station in the city of Cologne, Germany. The SA22 takes its 250kg maximum platform capacity to an outreach of 9.9 metres and can reach 10.9 metres with 200kg. The machine weighs just under three tonnes when fully equipped with standard Honda power unit.



The new lifts will be used to carry out cleaning and maintenance work on the new U-Bahn station in Cologne

First Sennebogen 6130 in UK

Poole Harbour Commissioners has taken delivery of the UK's first Sennebogen 6130 HCC - Harbour Crawler Crane - from E H Hassell & Sons.

The 84 tonne capacity 6130 HCC will handle high volumes of rebar in the port with some bundles up to 25 tonnes, making the HCCs four metre pylon and telescopic elevating cab essential, with its high level visibility.

"We also included a hydraulic tag line to operate bulk grabs up to 20 tonnes, efficiently and safely," said Paul Gillingham, engineering manager at Poole Harbour Commissioners. "We have future proofed the machine, which will allow us to grow our business in coming years."

Poole Harbour Commissioners has taken delivery of the UK's first Sennebogen 6130 HCC from E H Hassell & Sons



First SX-150 in Europe

Danish re-rental company Steiness Liftcenter has taken delivery of two 150ft Genie SX-150 boom lifts - among the first to arrive in Europe. The SX-150 offers four pre-programmable working heights of 48, 43, 38 and 33 metres, a platform capacity of 340kg and more than 24 metres of outreach - 21 metres at a height of 36 metres.

Sharing the same chassis and principal components as the 180ft SX-180 and ZX-135, features include a rotating three metre articulated jib, a 7.5kW on-board generator for power tools and a Deutz Tier 4 final engine without the need for Diesel Particulate Filters.



Steiness Liftcenter has taken delivery of one of the first 150ft Genie SX-150 boom lifts in Europe



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ETM36-F
VAN MOUNTED PLATFORM

Skyjack has reported a 25 percent rise in first half revenues to \$499.6 million, while operating profits jumped almost 45 percent to \$98.9 million.



Essex Crane has reported first half revenues of \$47.3 million - up four percent - thanks to higher sales while rental remained flat. Pre-tax losses increased from \$9.4 million last year to \$10.5 million this year.

Ramirent has reported a solid increase in first half profits on revenues up 3.7 percent to €300 million, while pre-tax profits jumped almost 33 percent to €16.4 million.



The rental division of Brazilian scaffold group **Mills** saw half year revenues drop 22 percent to R154.1 million (\$44.3 million) as aerial lift/telehandler utilisation fell to 60 percent and rates softened. Pre-tax profits were R14.1 million (\$4 million), roughly a quarter of what they were this time last year. The company is planning to sell off some of its fleet and has opened two new locations.



Lavendon has reported first half revenues of £119.1 million, one percent up on last year, while pre-tax profits jumped 27 percent to £10.8 million.



First half revenues at **Haulotte** were flat at €207 million, while net income jumped 67 percent to €17.2 million thanks to the positive effect of a weak Euro.



Cramo has reported a modest improvement in revenues for the first half at €308.4 million, a rise of 2.8 percent, while profits almost quadrupled to €17.9 million. The improvement was widespread with Finland, Sweden and Eastern Europe all showing solid revenue and profit growth.



Ashtead, owner of **Sunbelt** in the US and **A-Plant** in the UK, boosted first quarter revenues by 26 percent to £618.6 million, while pre-tax profits rose by 23 percent to £155.4 million.



Wacker Neuson managed a 13.9 percent boost in first half revenues to €706.4 million, while pre-tax profits climbed 3.5 percent to €62.5 million.



H&E Equipment Services saw first half revenues decline 5.5 percent to \$489.77 million, although rental improved around 14 percent while sales fell. Pre-tax profits were hammered falling 22 percent to \$29.7 million.

Palfinger has reported a strong first half with 14 percent rise in revenues to €606.2 million thanks to strong loader crane sales in Europe, particularly in Denmark, Sweden, the UK, Netherlands, Czech Republic and Austria. Pre-tax profits increased 36 percent to €48.9 million.



JLG has announced nine month revenues of \$2.63 billion - 2.5 percent up on last year - with aerial lifts down three percent to \$1.25 billion and telehandler shipments up six percent to \$891.5 million. Operating profits were six percent lower at \$350.5 million.



First half revenues at **Terex Cranes** fell five percent to \$850.7 million, while operating profits dropped just over 10 percent to \$26.2 million, mostly due to higher sales of lower margin products.



Six month revenues at **Genie/Terex AWP** were \$1.18 billion, down nine percent due to challenges faced in the first quarter. Operating profits were almost 25 percent lower at \$147.2 million.



Manitowoc Crane has reported a 17.5 percent drop in first half revenues to \$884.4 million, due to lower sales of Rough Terrain cranes and boom trucks and a weak Euro. Operating profit almost halved to \$77 million.



Manitou revenues in the first half increased six percent to €681.2 million, while operating profits improved 36 percent to \$29.8 million. In the second quarter revenues rose two percent to €358 million, with a three percent drop in telehandlers and platforms to €227 million.



First half revenues at **Bronto Skylift** dropped almost 14 percent to \$50.5 million, mostly due to the exchange rate, but last year's operating loss of \$1.1 million was converted into a \$300,000 profit.



Tanfield, the previous owner of Snorkel which retains 49 percent of its equity, continues to consume cash, in spite of having no operational business.



United Rentals has issued its half year results with revenues up almost seven percent to \$2.74 billion, while pre-tax profits jumped more than 40 percent to \$331 million. However it has trimmed its full year expectations.



Hiab increased first half revenues five percent to €450 million and more than doubled operating profits to €43.9 million.



Hertz Equipment has published its first half results with revenues down two percent to \$730 million, while pre-tax profits were more than halved to \$32 million, due to higher depreciation, higher sales/admin costs and higher interest charges.



First quarter crane shipments at **Kobelco** were similar to last year, although revenues increased 6.7 percent to ¥18.1 billion (\$145.6 million) thanks to strong demand in Japan, North America and parts of Asia. Pre-tax profits fell 41.6 percent to ¥1 billion (\$8 million), due to higher promotional costs. As a result the company has reduced full year revenue forecasts from ¥81 to ¥80 billion, while maintaining its profits at ¥5 billion (\$40.5 million).

HSS boosted first half revenues 12 percent to £146.4 million, but pre-tax losses almost doubled to £15.7 million, due to high debt and financing costs.



Penny Hydraulics has reported a record year with revenues up eight percent to £6.1 million with pre-tax profits of more than £500,000 on sales of £5.65 million.

Revenues at **Manitex** which owns PM, Oil&Steel, Valla, ASV and Ferrari port products, soared 61 percent to \$211.5 million thanks to acquisitions, however pre-tax profits slumped to \$633,000 from \$7.2 million last year, due to lower crane margins and higher costs related to acquisitions and the integration of PM.



For the full reports on these results check out Vertikal.net

1,200 Hiabs for India

Hiab has won an order for more than 1,230 loader cranes from Tata Motors India. Deliveries will start later this year with completion by the end of 2016.

The cranes will form part of a contract that Tata has won to supply the Indian army with 1,239 6x6 trucks equipped with an eight tonne/metre Hiab 088 loader crane. The trucks and cranes had to undergo extensive tests and

trials in various environmental conditions for more than two years before being selected. The Hiab 088 was designed for tough operations and the cranes delivered for Tata Motors have been adapted to meet



Hiab is supplying more than 1,230 cranes to Tata Motors and the Indian Army

the army's requirements. The trucks and cranes will be used for transporting, loading and unloading of pallets, munitions, spare parts and other equipment.

Almac arrives in Australia

The first Almac tracked scissor lifts from Italy have arrived in Australia, where they are being distributed by Melbourne-based Aspac under the Athena brand. The units are all painted in the Aspac colours of deep red and join a range that includes Winlet glazing robots, Hinowa tracked chassis and 'Zeus' branded spider lifts. The units will be available nationally through Aspac's dealer network. The move follows the recent launch of Almac tracked scissor lifts in North America with the appointment of TCA/Bluelift/Dinolift/Galizia distributor ReachMaster.



The first batch of Almac tracked self-levelling scissor lifts lined up outside Aspac headquarters in Hallam, Melbourne

Record Maeda order

German rental company Beyer-Mietservice has ordered 50 Maeda spider and mini crawler cranes - the largest single order ever placed for Maeda cranes in Europe. The order - placed with master dealer Kranlyft - includes a mix of 0.99 tonne MC104s, 2.82 tonne MC285s and 3.83 tonne MC405 spider cranes, as well as Maeda's latest articulated boom model the MK1033 spider crane. It also includes several 2.93 tonne LC383 and six tonne LC1385 mini cranes. The company has already taken delivery of the first units with the remaining scheduled for delivery to the company's six depots in the coming months. Once delivered, the company will have close to 100 spider and mini cranes in its fleet.



Christer Dijnér of Kranlyft (L) with Dieter Beyer and some of the first Maeda crane deliveries



The first of 50 Maeda crane for German rental company Beyer.



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LAT135-H
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SJ45 T

SJ46/51 AJ

SJ63 AJ

SJ61/66 T

SJ86 T

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simply reliable

• **PSR** - the service division of **IAPS** - has appointed **Ken Cooke** as production manager.



Ken Cooke

• Dutch rental company **Debru** has purchased a **Ruthmann T 540** truck mounted lift.

• **UK County Lifting** has taken delivery of a **Tadano ATF100G-4** crane.

• **H&E Equipment** has opened a branch in San Jose, California.

• **CTE** has shipped its 10,000th aerial work platform.

• **Manitowoc** has started the separation of its Cranes and Foodservice businesses.

• **Orion Access** has taken the first 55m **Palfinger P550** truck mounted platform in the UK.

• German rental company **Gardemann** has won a three year supply deal with **BASF**.

• **Eberspächer** has appointed **Steve Cranfield** as UK chief financial officer.

• Germany's **System Lift** has added members in Lichtenstein and North Italy.

• Russian contractor **Vesstroy** has taken delivery of 14 **JLG** booms.

• **Palfinger Platforms** has appointed **Klaus Rensmann** to handle sales in western Germany.



Klaus Rensmann

• **Platform Basket** has appointed **Vaeta** in Ecuador.

• UK-based **AFI** has opened a depot in Newquay, Cornwall its first in the county.

• US rental company **Crane Service/ML Holdings Crane group**, has purchased four new cranes.

• UK-based **NMT** has taken delivery of its fifth new **Terex** crane for a new Birmingham depot.

• **Andrew Bailey**, powered access manager at UK-based **Banner Plant** has died aged 46.

• US-based **Acme Rental** has hired **Troy Dodd** as product support director.



Troy Dodd

• **IAPS** has moved into new headquarters in Telford, UK.

• **CTE** has launched a Lithium battery version of its **Tracess 230** spider lift.

• UK rental company **JMS** has taken delivery of a new **Teupen Leo 36T** spider lift.

• German rental company **Sommer** has taken delivery of its first **Grove** crane - a 400t **GMK6400**.

• **KAM Trading (UK) /Dingli Platform Sales UK** has parted company with **Philip O'Donnell**.

• Colombian port **SPRBun** has ordered 14 **Kalmar** rubber tyred gantry cranes.

• Swedish rental company **Stavdal** has appointed **Genie Service Solutions** to handle service support.



Gary Chudleigh

• **PASMA** has appointed **Gary Chudleigh** as marketing & communications officer.

• UK crane company **J&M** has taken delivery of a 130t **Tadano ATF 130G-5** crane.

• **TCA Lift** has delivered a 33m **Falcon FS330Z** spider lift to UK-based **Paramount Platforms**.

• **NCC** has given **Ramirent** a €10 million supply agreement.

• UK-based **Elavation** has taken delivery of its first lithium powered spider lift.

• UK rental company **MBS Access** has taken delivery of a new 36m **Teupen Leo36T** spider lift.

• UK rental company **Star Platforms** has opened a new depot - its second - near Sevenoaks, Kent.

• **Custom Equipment** has appointed **Star Rentals** of Seattle, as a dealer for its **HB-1230** low level lifts.

• South Korean **Garam Industrial** has placed a €1 million order for **Alimak** hoists.

• **AJ Access Platforms** has promoted **Richard Onslow** to sales director.



Richard Onslow

• UK-based **Emerson Crane Hire** has taken delivery of a 300t **Liebherr LTM 1300-6.2** crane.

• **Wacker Neuson** has announced plans to expand its UK operation.

• UK food company **Culina** has taken five **Airo** scissor lifts from **AHS**.

• German rental company **Freker** has acquired a **Barin AB 20/S** underbridge inspection platform.

• The **CSA** has published a draft standard for aerial work platforms.

• **Leif Gustafsson**, 48, will take over as chief executive of **Cramo** next year when **Vesa Koivula** retires.

• Oil and gas specialist **Alderley** has ordered 27 **Modulift** spreader beams for a project in Azerbaijan.

• **Manitowoc Australia** has appointed **John Stewart** as general manager, moved premises in Brisbane and expanded in Sydney.



John Stewart

• UK **Elev8 Access Platforms** has taken delivery of a **Teupen Leo25T Plus** and **Leo36T** spider lift.

• **NCCCO** has acquired the International Assessment Institute.

• **Oil&Steel** has restructured its sales and service coverage in Germany.

• The first **Magni** telehandlers have been sold in Australia.

• **Palfinger** has appointed **Enka Pazarlama** as its distributor in Turkey.

• **Lucca Fire Brigade**, has taken delivery of a second 18m **CTE B-Lift 187** truck mounted lift.

• Chinese aerial lift manufacturer **Dingli** has moved into its new plant and hosted an ASEAN delegation.

• **Jeffrey Michael Johnson** owner of **All Access Equipment Rentals**, San Diego, has died in an air accident.



Jeff Johnson

• UK-based **AJ Access Platforms** has modified two **Genie** booms for work in Antarctica.

• Romanian lighting company **Amiras** has taken delivery of two **GSR E140TJV** van mounted lifts.

• Italian rental company **Minoege** has taken delivery of an **Isoll PNT205** truck mounted lift.

• **Jimmy Lomma** will pay \$47.8 million to those who died in a 2008 crane collapse in New York.

• **Highcliffe Engineering** has purchased the first **UniMat** aluminium load spreading system.

• German access rental company **Hundrup** has received four **Ruthmann** truck mounted lifts.

• German crane rental company **ESB Kranverleih** has taken delivery of a **Liebherr LTM 1200-5.1** crane.

• Cambodian contractor **Daun Penh** has purchased the country's first **Potain MCT 85** tower crane.

• German-based **Hüffermann** has launched a new version of its electric crane.

• **Hertz Equipment** has appointed **Carlo Cavecchi** as vice president of speciality rentals.



Carlo Cavecchi

• **Mitas Tyres** has appointed **David Brassington** as sales manager for Ireland.

• **Scott Equipment** of Louisiana has purchased the 1,000th **Tadano GR-1000XL/GR800EX RT** crane.

• **Genie** has appointed **Ken Doan** as regional sales manager for southern Texas.



Ken Doan

• Mexican rental company **GMVyon** has taken the country's first **Liebherr LTM 1750-9.1**.

• UK equipment finance specialist **Simon Wilkinson** has died after a short illness.

• **Manitowoc** is building a product verification centre near its **Wilhelmshaven** factory.

• **Platform Basket** has appointed **Skybasket** as its dealer for Poland.

• **Altrad NSG** has renewed contracts with **Inovyn ChlorVinyls** and **Tata Chemicals**.

• UK-based **Millennium Crane Hire** has added a 70t **Tadano ATF 70G-4** crane.

• German rental company **Autokran Schares** has purchased a **Liebherr LTM 1500-8.1**.

• **Riwal** has appointed **Pat Witte** as senior manager global accounts.



Pat Witte

• **Cannon Access** has received the first **Genie Z-62/40** boom lift in the UK.

• Boom camera manufacturer **Orlaco** and **Stoneridge** have formed a strategic alliance.

• German rental company **Autokran Wissel** has purchased a **Terex Explorer 5600**.

• **Rothlehner** has appointed **Alfa Access Services** to provide service and parts for **Denka Lift** in the UK.

• **Cummins** has opened a logistics centre in Singapore consolidating three centres into one.

• **Bigge Crane & Rigging** has delivered two **Terex T340-1XL** truck cranes to contractor **OHL**.

• **Snorkel** has appointed **Bernhard Kahn** to head a direct sales operation in Germany - **Ahern Deutschland**.

• **Konecranes** has delivered its 5,000th reach stacker to **Hans Lehmann group** in Germany.

• German rental company **Hubert Müller** has taken the first **Snorkel T46JRT** boom lift in the country.

• US-based **Acme Lift** has promoted **Jeff Heep** to vice president service and maintenance.



Jeff Heep

• Italian rental company **Scaligera Service** has taken a **Palazzani XTJ 32/C**.

• **Manitou Australia** has signed a long term distribution agreement with **NTP Forklifts Australia**.

• UK-based **Horizon Crane Hire** has taken delivery of two new **Tadano** cranes.

• Scotland's **Jarvie Plant** has purchased 20 **JCB** telehandlers, in a deal worth £2.75 million.

• **Skyking Lift Rentals** of Chicago has purchased 130 **Skyjack** scissors.

• **Kobe Steel** may merge **Kobelco Construction Machinery** and **Kobelco Cranes**.

• **Ashtead** has extended its \$2 billion senior credit facility maturing in 2018.

• **Tat Hong** has applied to the Taiwan stock exchange for a listing of its Chinese tower crane business.

• US-based **Acme Lift** has received \$40 million funding to invest in big booms.

• Irish rental company **Clerkin Elevation** has taken delivery of a **Ruthmann T 720** truck mounted lift.

• **US Markets** has appointed **Alan Hunt** as Great Lakes region account manager.



Alan Hunt

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