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UK & Ireland Top 30 rental companies

C&A

top 30

Renewal and growth

In the 12 months since our last survey of the UK and Ireland crane, access and telehandler rental companies, business across all sectors has continued to improve. Better rates and utilisation have provided the confidence to step up investment with most companies adding new models which include new technology, features and better performance - not to mention new safety gear and lower emissions.

There is also an increased push by companies - especially the larger hirers which held on to equipment during the recession - to reduce the average age of their fleets, and possibly as a backlash against the shortage of experienced service engineers? A surprising number of companies - the smaller in particular - are also clearly keen to expand, either to take advantage of a growing market, as in the case of the access market where increased usage of powered access equipment is combining with the overall improvement in the economy.

The telehandler rental market has also received a significant boost from the push to build more new homes as well as to complete the 'de-fleeting' that took place between 2007 and around 2010. The crane market while being relatively

mature, has seen substantial movement in some market sectors away from bigger mobiles and more tower cranes on a site, towards spider and mini crawler cranes and this clearly shows up in this year's numbers. It is also interesting to see that the Irish market is back on the move again.

In the access market we have also seen a substantial rise in the number of new entrants often led by, or funded by entrepreneurs who sold their first rental companies to one of the major rental companies and have now decided to re-enter the market. Ample funding and plenty of experience is seeing some of these move towards the Top 30 in their first or second year - something that traditionally takes at least five or six years. The rapid growth among the smaller companies and new entrants has seen the entry threshold increase



significantly on last year.

In recent months we have seen some softening in the rental market, with many companies reporting a slower second quarter. But so far they seem to be holding steady and treating it as a short term correction rather than a start of a downward cycle. As a result they are now allowing it to affect rental rates or change investment plans. All in all it looks as though we are seeing a new maturity from the specialist

anything, we estimate the fleet size, usually speaking to those who are knowledgeable of the company concerned for a 'reality check'. As always our aim is to keep the number of fleets that we estimate to less than five percent, or a couple of companies per chart. This year we have again achieved that target in almost all areas. We are of course aware that while most companies do treat the exercise seriously, some cannot help but exaggerate or



rental companies - both large and small - at a time when some of the big general rental companies in the UK have been struggling to adapt and deal with a growing market.

Methodology

As in previous years, forms were sent out to every company that might qualify as having one of the largest overall or leading niche sector fleet, as well as to those that have large machines. We also advertised the survey online at www.vertikal.net. The most likely candidates are then sent reminders and followed up with telephone calls. Finally, if all else fails or a company refuses to send

understate their fleets, depending on their strategy or mentality. When we spot one that does not seem to stack up, or is clearly way off, we try and check it with people who would know, and may from time to time tweak the numbers via our own estimates. One thing that we know with absolute certainty is that some errors will creep in so we do ask readers to inform us of any discrepancies. Finally, and most importantly, we would like to thank all of the companies that participated and who took the time to help and especially those that supported this survey as sponsors, in what we hope proves to be a very useful report.



TOP 30

Cranes

In what tends to be a fairly static and mature market, 65 percent of companies reported that they had increased their fleets this year. With total investment at similar levels as last year, 29 percent was spent on replacing

older machines while 71 percent accounted for fleet growth. On a positive note, the Irish market has picked up this year with a significant number of new cranes delivered. The number of mini crawler, spider and pick & carry cranes in rental fleets has increased by 18 percent on last year, while full size crawler cranes fleets have only increased by five percent. The tower crane sector appears once again to be the only crane sector to post a reduction in crane numbers - in spite of a buoyant market. The nine percent reduction is somewhat misleading though, as a good number of companies have in fact added to their fleets.

TOP 30 MOBILE CRANE HIRERS

Company	Total	ATs/RTs Trucks	Crawlers Over 12t	Crawlers Under 12t	Mobile Tower Cranes	Industrial Pick & Carry	Spider Cranes
Ainscough*	461	▲	447	4	0	3	7
Hewden	142	▲	139	0	0	0	3
King Lifting	94	▲	85	0	2	1	4
Emerson	80	▲	70	1	6	0	0
Baldwins*	72	▲	72	0	0	0	0
Select Plant	63	▼	14	45	4	0	0
Quinto*	63	▲	57	0	0	2	3
Marsh Plant	62	—	62	0	0	0	0
Emsley	62	▼	61	0	0	1	0
Bronzeshield	60	▲	54	0	0	4	0
Sparrow Crane	54	▲	38	0	10	1	0
City Lifting	53	▼	26	1	1	17	0
Mammoet	49	▲	48	1	0	0	0
John Sutch Cranes	46	▲	41	0	0	5	0
Southern Cranes	45	▲	42	0	0	2	1
NMT Crane Hire	45	▲	42	0	0	3	0
Davies Crane Hire	40	▼	38	1	0	0	1
Sarens UK	40	▲	23	17	0	0	0
Bob Francis	37	▼	21	15	1	0	0
Windhoist/McNally's	37	▲	32	5	0	0	0
Dewsbury & Proud	37	▲	34	0	1	0	0
William O'Brien	35	▲	35	0	0	0	0
Bryn Thomas Cranes	33	▲	27	0	0	5	1
Kavanagh Crane Hire	32	▲	31	0	0	1	0
Crowland Cranes	29	▲	25	0	0	0	2
J Hewitt Crane Hire	27	—	27	0	0	0	0
Whyte Crane Hire	27	▼	27	0	0	0	0
Specialist Hire Group	26	▼	26	0	0	0	0
MacSalvors	26	—	26	0	0	0	0
ABA Crane hire	25	▲	25	0	0	0	0
Crane Hire Ltd	22	▼	21	0	0	0	0
PP Engineering	21	▲	21	0	0	0	0
Global Port Services	21	▲	21	0	0	0	0
Millenium Crane Hire	18	—	18	0	0	0	0

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same
* Estimated



TOP CRAWLER CRANE HIRERS

Company	Total	Full Size Lattice	Tele	Under 12t
Weldex	127	100	25	2
NRC Plant	64	38	0	25
AGD Equipment	51	15	21	15
Select Plant	49	37	8	4
BPH Equipment	42	39	3	0
GH Johnson	40	35	4	1
Q Crane and Plant Hire	37	32	0	5
Delden	36	32	4	0
Sarens UK	17	15	2	0
Bob Francis	16	15	0	1
Emerson	7	0	1	6
Windhoist/McNally's	5	0	5	0

MINI CRAWLERS / SPIDER CRANES / PICK & CARRY

Company	Total	Under 12t	Spider Crane	Pick & Carry
GGR UNIC	214	18	153	43
Hird	68	0	24	44
A Mini Crane Co.	50	1	47	2
NRC Plant	26	26	0	0
Lift Ltd	25	0	25	0
TCA Lifting	25	2	20	3
Height for Hire	24	1	20	3
Coppard Plant	23	1	22	0
JT Cranes	15	0	15	0
Sparrow Crane	15	10	5	0



LARGEST TOWER CRANES

Company	Capacity	Model	Units in fleet
Select Plant	1650tm	Terex CTL1600	2
HTC Wolffkran	710tm	Wolff 700B	2
Falcon Crane Hire	410tm	Jaso J600	1
Bennetts Cranes	316tm	Jost JL316.16	3
London Tower Crane	316tm	Jost JL316.16	1
City Lifting	290tm	Comansa 21LC290	1
Irish Crane & Lifting	206tm	Comedil CT651	1
Mantis Cranes	130tm	Saez TLS65	7
Ladybird Cranes	88tm	Potain MCT 88	6



C&a

top 30

TOP 10 TOWER CRANE COMPANIES

Company	Total	Self Erectors	Top Slewlers
Falcon Crane Hire	334	50	279
Select Plant	245	0	245
HTC Wolffkran	223	0	223
London Tower Crane	203	8	195
City Lifting	119	18	101
Mantis Cranes	80	64	16
Ladybird Cranes	80	28	52
Bennetts Cranes	81	0	81
Irish Crane & Lifting	27	3	24
Sparrow Crane	24	24	0

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LARGEST MOBILE CRANES

Company	Capacity tonnes	Model	Units in fleet
Sarens UK	2,000	Demag PC9600	1
Mammoet	1,200	Liebherr LTM11200	1
William O'Brien	1,200	Liebherr LTM11200	1
Windhoist/McNally's	1,200	Liebherr LTM11200	1
ALE	1,200	Gottwald AK912	1
Baldwins	1,000	Liebherr LTM 11000D	N/D
Ainscough	1,000	Liebherr LTM11000	N/D
Global Port Services	750	Liebherr LG1750	N/D
Crane Hire Ltd	750	Liebherr 1750-9.1	1
NMT Crane Hire	700	Terex AC700	1
Whyte Crane Hire	500	Liebherr LTM1500-8.1	1
Bronzeshield	500	Liebherr LTM1500-8.1	1
Bernard Hunter	500	Liebherr LTM1500-8.1	N/D
Quigley Crane Hire	500	Liebherr LTM1500-8.1	1
King Lifting	500	Liebherr LTM1500-8.1	1
Davies Crane Hire	400	Tadano ATF400G-6	1
City Lifting	400	Grove GMK6400L	1
John Sutch Cranes	350	Liebherr LTM 1350-6.1	1
Southern Cranes	350	Liebherr LTM1350	1
Kavanagh Crane Hire	350	Terex Demag AC350	N/D
Cramscene	300	Grove GMK64300	1
Horizon Crane Hire	300	Grove GMK300L	1
Emerson	300	Liebherr LTM1300-6.2	1
HTC Wolffkran	250	Terex AC250-1	1
Crowland Cranes	220	Tadano ATF 220G-5	2
PP Engineering	220	Tadano ATF 220G-5	1
Quinto	220	Grove GMK5220	N/D
Walsh Crane Hire	220	Liebherr LTM1220-5.2	1
Emsley	220	Liebherr LTM1220-5.1	1
Glover Crane Hire	220	Tadano ATF220G-5	1
Select Plant	200	Liebherr LTM1200	2
Sparrow Crane	200	Terex-Demag AC200-1	1
J Hewitt Crane Hire	180	Grove GMK5180	1
Bryn Thomas	160	Liebherr LTM1160-5.1	1
ABA Crane Hire	160	Terex Explorer 5600	1
Specialist Hire Group	130	Liebherr LTM1130-5.1	1
Marsh Plant	130	Liebherr LTM1130-5.1	1
County Lifting	130	Liebherr LTM1130-5.1	1
MacSalvors	130	Grove GMK5130	N/D
Bob Francis	130	Grove GMK5130	N/D
Dewsbury & Proud	130	Grove GMK5130	2
Hewden	130	Tadano ATF130	2
Millenium Crane Hire	120	Terex Demag AC120-1	N/D
Raymond Crane Hire	100	Grove GMK4100L	N/D
Berry Cranes	100	Grove GMK4100L	1
Hird	100	Grove GMK4100L	1

CRANE COMPANIES & INVESTMENT

Company	Investment	Depots	Employees	Units Bought	Units Sold
Select Plant	£35,000,000	6	405	N/D	N/D
Global Port Services	£25,000,000	3	80	N/D	N/D
King Lifting	£10,800,000	8	238	N/D	N/D
Windhoist/McNally's	£10,000,000	6	380	5	0
Mammoet	£10,000,000	2	215	3	1
Hewden	£9,000,000	30	900	16	16
NMT Crane Hire	£5,800,000	3	58	10	1
City Lifting	£4,200,000	2	117	16	0
Crane Hire Ltd	£4,000,000	2	50	1	0
Southern Cranes	£4,000,000	4	85	6	5
Bronzeshield	£3,700,000	3	76	5	14
John Sutch Cranes	£3,600,000	2	76	7	6
GH Johnson	£3,500,000	1	25	11	1
Horizon Crane Hire	£3,400,000	2	22	5	3
Marsh Plant	£3,150,000	5	100	8	6
Bryn Thomas	£2,900,000	4	68	10	6
Emerson	£2,740,000	3	120	8	2
HTC Wolffkran	£2,600,000	1	350	N/D	N/D
Q. Crane and Plant Hire	£2,500,000	1	55	5	2
Davies Crane Hire	£2,250,000	4	50	6	5
Kavanagh Crane Hire	£2,200,000	4	60	7	0
GGR UNIC	£2,000,000	3	112	30	0
AGD Equipment	£1,200,000	1	80	5	5
Hird	£1,110,000	3	72	11	0
Ellis Crane Hire	£1,100,000	2	14	3	1
Specialist Crane Hire	£880,000	3	40	2	2
Ladybird	£800,000	1	20	N/D	N/D
County Lifting	£750,000	1	27	1	1
Mantis Cranes	£700,000	2	18	N/D	N/D
Walsh Crane Hire	£700,000	3	20	2	0
Dorset Crane Hire	£350,000	1	6	1	0
Lift Ltd	£280,000	1	10	5	0
Berry Crane Hire	£220,000	1	16	1	1



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TOP 30 Cranes continued



LARGEST CRAWLER CRANES

Company	Capacity(t)	Make & model	Units in fleet
Weldex	1,350	Liebherr LR 11350 + P Boom	3
Sarens UK	1,250	Terex CC6800	1
Windhoist/McNally's	1,200	Liebherr LTR 11200	2
ALE	600	Terex CC2800-1	2
Ainscough	600	Terex CC2800	1
Mammoet	600	Liebherr LR1600	1
Select Plant	300	Liebherr LR1300	1
Delden	300	Liebherr LR1300	1
BPH Equipment	250	Kobelco CKE2500	1
GH Johnson	250	Kobelco CKE2500E	2
Q Crane and Plant Hire	180	Kobelco CKE1800	1
NRC Plant	120	Sumitomo SC1200	3
AGD Equipment	120	IHI CCH1200	4
Emerson Crane Hire	100	Liebherr LTR1100	1
Bob Francis	100	Manitowoc 1000	1
City Lifting	95	Liebherr HS 85-3	1
Davies Crane Hire	60	Terex TCC60	1



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TOP 30



the few companies that reduced fleet numbers (excluding Nationwide and Kimberly which reduced its fleet by 474 and 260 respectively), the remaining companies

reduced their fleets on average by 10 machines, whilst collectively they reinvested more than £11.7 million in new equipment.

With the addition of 592 machines HSS continues to close on Nationwide Platforms which has cut unit numbers again, but spent close to £45 million on 1,487 new machines. Plantfinder has also moved into the Top 10, replacing Hewden which drops to 14th place. Substantial investment from companies towards the bottom of the table has pushed the entry point from 159 to 250. On average, 20 companies outside of the top 10 increased their fleets by up to 25 percent or more.

Access

Building on progress made last year, the past 12 months has shown further signs that the post-2008 gloom has now gone. Similar to last year, 70 percent of companies reported an increase in fleet size, while 22 percent reduced their numbers and eight percent remained the same. Looking at the average number of machines bought and sold, 47 percent of purchases were direct replacement while 53 percent were intended for expansion. Among

TOP VEHICLE MOUNTED FLEETS

Company	Total	Truck	Van
Access Hire Nationwide	529	39	490
Nationwide Platforms	518	286	232
Loxam	202	95	107
Facelift	160	95	65
Height for Hire	133	35	98
Smart Platform Rental	115	107	8
Orion Access	52	52	0
AFI	49	49	0
Blade Access	36	36	0
Manlift Hire	29	26	3
Warren Access	28	10	18
Elev8 Access Platforms	23	18	5
Outreach	22	17	5
RKP Access Platforms	12	9	3
Rapid Platforms	9	9	0
UK Powered Access	9	6	3
AA Access	8	8	0
LTC Powered Access	8	0	8

TOP 30 POWERED ACCESS COMPANIES

Company	Total	Booms	Scissors	Spider lifts	Push arounds	Truck mounts	Van mounts	Trailer lifts
Nationwide Platforms	10,410 ▼	3,880	4,947	0	1,064	286	232	1
HSS Hire	8,988 ▲	2657	4,291	0	1,969	0	0	71
AFI	5,729 ▲	1,789	3,497	24	370	49	0	0
Vp Hire Station	3,600 ▲	0	0	0	3600	0	0	0
Speedy	3,136 ▲	0	1326	0	1809	0	0	1
A-Plant	3,027 ▲	1,294	1,668	0	65	0	0	0
Height for Hire	2,488 ▼	1,382	821	98	55	35	95	8
Loxam	1,887 ▲	744	930	11	0	95	107	0
Kimberly	1,641 ▼	720	872	0	49	0	0	0
Plantfinder	1,587 ▲	550	675	12	350	0	0	0
JMS	1,389 ▲	238	563	9	579	0	0	0
GT Access AA	1,204 ▲	377	756	19	33	0	6	13
CW Access Rental	1,052 ▼	468	472	3	106	0	0	3
Hewden	1,050 ▼	700	350	0	0	0	0	0
Lifterz AL	833 ▲	270	411	19	130	2	0	1
Facelift AL	821 ▲	239	358	22	7	95	65	35
Select Plant Hire	799 <small>NEW ENTRY</small>	42	357	0	400	0	0	0
Riwal UK	793 ▲	293	424	6	70	0	0	0
Horizon Platforms AA	790 ▲	137	598	0	54	0	0	1
Elavation	746 ▼	288	382	4	60	0	0	12
Platform Sales & Hire AA	704 ▲	181	444	2	75	0	0	2
Prolift Access AA	663 ▲	205	392	4	57	2	0	3
Access Hire Nationwide	529 ▼	0	0	0	0	39	490	0
Mr Plant Hire AA	470 ▲	70	194	2	204	0	0	0
Highway Plant AL	445 —	150	250	5	25	0	0	15
Smiths Equipment Hire	434 ▲	79	241	3	108	0	0	3
Access Plus AA	420 <small>NEW ENTRY</small>	134	286	0	0	0	0	0
Mainline Access AL	409 ▲	144	167	9	77	0	0	12
Hird AL	385 ▲	128	233	5	18	0	0	1
Star Platforms AA	376 <small>NEW ENTRY</small>	84	285	0	6	1	0	0
Premier Platforms AA	368 ▲	132	224	0	9	2	0	1
KDM Hire AA	356 ▼	98	218	7	22	3	0	8
London Tower Service AA	354 ▼	80	190	0	80	0	0	4
Advanced Access AL	353 ▲	80	225	4	40	0	0	4
1 Up Access AA	352 ▲	150	160	0	40	1	0	1
JPS Tool and Access AL	330 ▲	70	210	0	50	0	0	0
Aerial Platform Hire	315 —	120	175	10	5	0	0	5
2 Cousins AL	315 ▲	100	198	6	10	0	0	1
Manlift Hire	309 ▲	145	120	7	5	26	3	3
UK Powered Access AA	292 ▲	87	166	0	27	6	3	3
PAS (Powered Access Services)	290 ▲	152	138	0	0	0	0	0
LTC Powered Access AL	271 ▲	102	143	5	12	0	8	1
Bella Access	270 ▲	60	185	0	24	1	0	0
Anglia Access Platforms AL	261 <small>NEW ENTRY</small>	73	183	3	0	0	0	2
GPT	260 —	125	125	0	0	0	0	10
One Stop Hire	251 ▲	0	20	0	226	0	0	5
Neon Hire Services AL	250 <small>NEW ENTRY</small>	50	150	0	50	0	0	0

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same

AL - Access Link AA - Access Alliance

Access

continued



LARGEST TRUCK MOUNTED LIFTS

Company	Height & Model	Units in fleet
Blade Access	101m Palfinger WT1000	3
Height for Hire	88m Bronto S90HLA	3
Outreach	70m Palfinger WT700	1
Elev8 Access Platforms	70m Ruthmann T720	1
Clerkin Elevation	70m Ruthmann T720	1
Nationwide Platforms	68m Bronto S70XDT	3
AA Access	68m Bronto S70XDT	2
Loxam	68m Bronto S70XDT	1
Facelift	59m Bronto S61XDT	2
Orion Access	59m Wumag WT610	1
Manlift Hire	54m Wumag WT560	1
AFI	51m Wumag WT530	N/D
Rapid Platforms	43m Wumag WT 450	1
RKP Access Platforms	36m Bronto S38XDT	N/D
Warren Access	31m Ruthmann T330	1
Cramscene	29m Bronto Sky Lift 28-2T1	1
Bella Access	25m Ruthmann T270	1
Acrolift	25m Ruthmann 270T	1
Smart Platforms	24m Ruthmann T265	1
UK Powered Access	22m Palfinger P240A	1
Premier Platforms	19m CTE Zed21JH	2
1 Up Access	19m Gemini 20.35	1
Lifterz	19m CTE Zed21JH	1
Prolift Access	18m CTE Z20	1
GT Access	18m CTE Z20	1
KDM Hire	18m CTE Z20CH	3

LARGEST SCISSOR LIFTS

Company	Height & Model	Units in fleet
Nationwide Platforms	32m Liftlux SL320-25	2
HSS Hire	31.7m Holland Lift G-320	1
Riwal UK	31.7m Holland Lift G-320	5
AFI	31.7m Holland Lift G-320	N/D
JMS	31.7m Holland Lift G-320	2
Mainline Access	31.7m Holland Lift G-320	2
Kimberly	26m Liftlux SL260-25	3
Aerial Platform Hire	26m Liftlux SL260-25	N/D
Height for Hire	24.5m Liftlux SL245-25	8
A-Plant	24m JLG 245/25	3
Manlift Hire	21m Liftlux 2312	1
Premier Platforms	21m Liftlux 210-25	1
KDM Hire	20.5m Liftlux SL205 25	1
PAS (Powered Access Services)	20.5m Liftlux 205/25	3
Lifterz	20.5m PB 225-12	4
Horizon Platforms	20.5m PB 225-12E	2
CW Access Rental	17.2m Airo XL19E	2
Platform Sales & Hire	16.5m Holland Lift 165	2
1 Up Access	16.5m JLG 165/12	1
Hewden	16m Genie GS5390	14
Plantfinder	16m Genie GS5390	15
Active Rentals	16m Genie GS5390	N/D
GPT	16m Genie GS5390	6
Loxam	16m Genie GS5390	48
Hird	16m Genie GS5390	7
Elevation	16m Genie GS5390	10
GT Access	16m Genie GS5390	6
Access Plus	16m Genie GS5390	18
Anglia Access Platforms	16m Genie GS5390	4
LTC Powered Access	15.2m Skyjack 9250RT	15
Mark1Access	15.2m Skyjack 9250RT	1
Mr Plant Hire	15.2m Skyjack 9250RT	2
Facelift	15.2m Skyjack 9250	39
JPS Tool and Hire	15.2m Skyjack 9250	8
Bella Access	15.2m Skyjack 9250	4
London Tower Service	15.2m Skyjack 9250	3
Rapid Platforms	15.2m Skyjack 9250	1
Huntley Plant	15.2m Skyjack 9250	6
Advanced Access	15.2m Skyjack 9250	2
Orion Access	15.2m Skyjack 9250	1
Prolift Access	15.2m Skyjack 9250	20
United Powered Access	15.2m Skyjack 9250	30
Smiths Equipment Hire	15.2m Skyjack 9250	3
Star Platforms	15.2m Skyjack 9250	12
UK Powered Access	15.2m Skyjack 9250	10

LARGEST SPIDER LIFTS

Company	Height & Model	Units in fleet
Height for Hire	50m Skako Lift FS 520C	1
TCA Lifting	50m Palazzani XTJ52	1
Higher Access	37.5m Teupen 40GTX	1
Facelift	35m World Lift FS370	1
Avon Access	35m Omme 3700RBDJ	1
Riwal UK	34m Teupen Leo36T	2
Elev8 Access Platforms	34m Teupen Leo36T	1
Blade Access	34m Teupen Leo36T	N/D
JMS	34m Teupen Leo36T	1
MBS Access	34m Teupen Leo36T	1
Manlift Hire	32m Palazzani TSJ34	2
Orion Access	32m Palazzani TSJ34	1
Lifterz	28m Teupen Leo30GT	1
Acrolift	28m Teupen Leo30T	1
Rapid Platforms	28m Teupen Leo30T	1
Clerkin Elevation	28m Teupen Leo30T	1
Highway Plant	28m Omme 3000	N/D
Specialized Access	28m Omme 3000RBD	1
JMS	22m Bluelift C22hybrid	1
GT Access	21m Hinowa LL23/12	2
Loxam	21m Hinowa 23.12	6
AFI	21m Teupen Leo23GT	N/D
Advanced Access	21m Teupen Leo23GT	1
Hird	21m Hinowa 23.12	1
KDM Hire	21m Hinowa 23.12	2





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LARGEST BOOM LIFTS

Company	Height & Model	Units in fleet
Kardon Contracts	56m JLG 1850SJ	10
JMS	56m JLG 1850SJ	3
Kimberly	56m JLG 1850SJ	1
Riwal UK	56m JLG 1850SJ	1
Nationwide Platforms	54.8m Genie SX180	1
Height for Hire	46m JLG 1500SJ	3
AFI	46m JLG 1500SJ	N/D
Plantfinder	46m JLG 1500SJ	1
KDM Hire	41m Genie Z135/70	1
1 Up Access	41m Genie Z135/70	3
TCA Lifting	41m Genie Z135/70	N/D
Mainline Access	41m Genie Z135/70	7
PAS (Powered Access Services)	41m Genie Z135/70	2
Manlift Hire	41m JLG 1350SJP	3
A-Plant	41m JLG 1350SJP	6
CW Access Rental	41m JLG 1350JP	7
Aerial Platform Hire	41m JLG 1350SJ	N/D
HSS Hire	41m JLG 1350AJ	2
Loxam	41m Genie Z135/70	5
Active Rentals	38m Genie S125	N/D
GPT	38m Genie S125	N/D
Anglia Access Platforms	38m JLG 1250AJ	2
2 Cousins	38m JLG 1250	2
GT Access	26m Nifty HR28	4
Elavation	26m Nifty HR28	8
UK Powered Access	26m Nifty HR28	2
Southern Cranes & Access	26m Genie S85	1
Advanced Access	26m Genie S85	1
Bella Access	26m Genie S85	1
Premier Platforms	26m JLG 860SJ	2
LTC Powered Access	26m JLG 860SJ	6
Access Plus	26m JLG 860SJ	4
Facelift	24m Haulotte HA260PX	6
Lifterz	24m Genie Z80/60	8
Hewden	24m Genie Z80/60	40
Hird	24m Genie Z80/60	7
Select Plant Hire	24m Genie Z80/60	3
Platform Sales & Hire	24m JLG 800AJ	2
JPS Tool and Access	24m JLG 800AJ	2
Prolift Access	24m JLG 800AJ	4
Orion Access	21m Haulotte HA23TPX	2
Horizon Platforms	20m JLG 660SJ	3
Neon Hire Services	19m Skyjack SJ63 AJ	3
Elavation	19m Nifty HR21	N/D
London Tower Service	19m Nifty HR21	17
Rapid Platforms	19m Nifty HR21	7
Smiths Equipment Hire	19m Nifty HR21	13
United Powered Access	19m Nifty HR21	10
Star Platforms	19m Nifty HR21	4

COMPANY DETAILS & INVESTMENT

Company	Investment	Depots	Employees	Units bought	Units sold
Nationwide Platforms	£44,900,000	26	677	1487	1961
A-Plant	£16,697,945	135	2825	749	0
Loxam	£10,400,000	13	97	374	89
Speedy Services	£9,400,000	220	3800	762	127
Hewden	£9,000,000	30	900	275	275
JMS	£6,900,000	3	75	408	0
GT Access	£6,000,000	5	70	225	20
CW Access Rental	£5,292,000	16	246	127	143
Star Platforms	£4,836,000	2	18	376	0
Access Hire Nationwide	£4,385,000	1	21	102	106
Facelift	£3,692,000	7	146	70	15
Elavation	£3,600,000	1	28	58	34
Kimberly	£2,750,000	6	85	81	341
Prolift Access	£2,500,000	N/D	N/D	N/D	N/D
Lifterz	£2,209,027	3	62	114	29
Platform Sales & Hire	£2,200,000	2	50	N/D	N/D
Access Plus	£2,200,000	2	25	80	30
Kardon Contracts	£1,800,000	1	2	8	18
1 Up Access	£1,638,700	2	35	55	2
PAS (Powered Access Services)	£1,540,000	2	18	43	30
MEP Hire Station	£1,500,000	9	90	800	200
JPS Tool and Access	£1,450,000	1	12	80	0
Advanced Access	£1,385,000	2	15	102	27
Outreach	£1,350,000	3	100	4	2
Elev8 Access Platforms	£1,300,000	1	21	6	0
Mr Plant Hire	£1,286,000	2	52	56	12
UK Powered Access	£1,270,000	4	40	79	26
Higher Access	£1,211,000	2	30	24	0
Plantfinder	£1,150,000	2	35	250	0
Smart Platform Rental	£1,100,000	4	30	19	0
Select Plant Hire	£1,050,000	4	N/D	113	N/D
Smiths Equipment Hire	£1,030,840	10	135	64	7
Premier Platforms	£1,030,000	2	15	64	N/D
2 Cousins	£1,003,000	2	18	48	0
Hird	£985,000	4	N/D	38	4
Clerkin Elevation	£935,520	1	6	4	0
LTC Powered Access	£914,000	2	18	40	1
Orion Access	£825,000	2	58	20	2
Neon Hire Services	£750,000	N/D	N/D	72	15
Anglia Access Platforms	£670,000	3	6	40	0
Specialized Access	£449,126	1	7	12	0
MBS Access	£441,000	1	10	7	0
Mark1Hire	£405,768	3	60	27	10
London Tower Service	£400,000	1	12	48	0
Southern Cranes & Access	£250,000	4	85	9	38
Cramscene	£200,000	2	30	1	0
Arcolift	£150,000	1	4	3	2
One Stop	£140,000	11	85	28	2
AFI	N/D	27	463	N/D	N/D



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TOP 30



Telehandlers

As in previous years obtaining input from non-specialist rental companies with respectable telehandler fleets continues to be a challenge, but that being said more companies are taking the survey seriously and it has to be remembered that the crane and access surveys have been going far longer than telehandlers. The main news this year is the impending

merger of Fork Rent and One Call, following the acquisition by private equity firms Searchlight Capital Partners and Duke Street. Prior to the deal Fork Rent continued to invest heavily to maintain its young fleet, but A-Plant made clear gains to close the gap. Height for Hire dropped out the charts as it winds down its telehandler business in the UK.

TOP 30 TELESCOPIC HANDLER COMPANIES

Company	Total	Fixed	Largest fixed	360°	Largest 360°	Compact	Heavy duty	Main brand	Depots	Employees	Investment	Units bought	Units sold
Fork Rent*	2,900 ▲	2,500	20m	0	N/A	400	0	JCB	4	100	N/D	N/D	N/D
A-Plant	1,678 ▲	1,421	18m	0	N/A	257	0	JCB	135	2,828	£15,813,260	396	0
UK Forks	1,646 ▲	1,400	20m	36	30m	210	0	JCB	6	110	£11,200,000	N/D	N/D
Hewden	1,065 ▼	1,000	17m	0	N/A	65	0	CAT	30	900	£10,000,000	200	195
Morris Leslie	910 ▲	750	20m	0	N/A	150	10	JCB/Manitou	9	225	£24,850,000	495	290
CW Plant Hire	731 ▲	553	20m	0	N/A	178	0	JCB	16	245	£4,500,000	90	80
Hessle	577 ▲	469	18m	23	25m	62	23	Manitou	4	42	£3,250,000	N/D	N/D
Hawk	450 ▲	440	17m	0	N/A	10	0	JCB	6	140	N/D	85	3
B&T Plant Hire	360 ▲	314	20m	0	N/A	46	0	JCB	2	28	N/D	70	20
Jarvie Plant	360 ▲	250	20m	25	30m	80	5	Manitou	6	140	N/D	N/D	N/D
HE Services	300 <small>NEW ENTRY</small>	265	17m	0	N/A	35	0	JCB	11	140	N/D	N/D	N/D
Plant Hire UK	320 ▲	320	20m	0	N/A	0	0	JCB	1	N/D	N/D	N/D	N/D
One Call*	250 ▲	200	17m	0	N/A	0	50	JCB	8	90	N/D	50	25
Chippindale Plant	290 <small>NEW ENTRY</small>	269	18m	0	N/A	21	0	JCB	9	100+	£3,500,000	90	0
Nixon Hire	288 ▲	201	17m	0	N/A	0	87	JCB	13	455	£6,285,660	134	89
Greenwood Hire	225 ▲	125	10m	80	25m	20	0	Merlo	4	N/D	N/D	N/D	N/D
GPT	195 —	170	17m	25	21m	0	0	Manitou	10	100	N/D	N/D	N/D
Huntley Plant	189 ▲	154	18m	19	30m	8	8	JCB/Manitou	2	20	£1,900,000	N/D	N/D
AFC	150 —	150	17m	0	N/A	0		JLG/JCB/Genie	1	20	N/D	N/D	N/D
Selwood	136 ▼	97	17m	0	N/A	39	0	Merlo	29	420	N/D	N/D	N/D
Lynch Plant	134 ▼	85	20m	1	26m	48	0	JCB	5	500	£300,000	57	42
Emmitt Plant	119 ▲	100	17m	9	16m	10	0	JCB	9	25	N/D	N/D	N/D
AFI Uplift	110 <small>NEW ENTRY</small>	89	18m	0	N/A	21	0	JCB	27	463	N/D	N/D	N/D

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same
n/a Non applicable n/d Not disclosed * Fork Rent and One Call have now combined