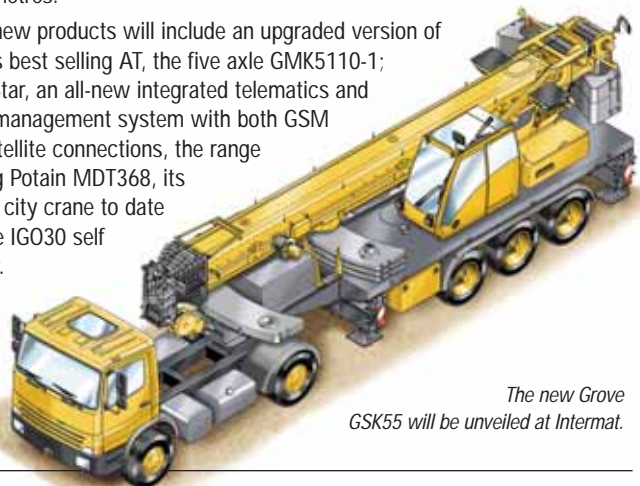


Grove to launch trailer crane

Manitowoc is to unveil several innovative new products at Intermat in Paris this April including a highly unusual trailer crane aimed at Europe and emerging markets such as Russia. The 55 tonne capacity GSK55 merges the superstructure from Grove's GMK3055 All Terrain crane with a specially-designed chassis that acts as a semi trailer. Customers can use a tractor unit of their choice to haul the crane to the jobsite. The new crane will be both less expensive and have lower running costs than that of an All Terrain, while boasting axle loads of just nine tonnes even when equipped with full 11.6 tonnes of counterweight.

The load chart of the new model will match that of the GMK3055, with a maximum capacity of 55 tonnes and 43 metre main boom. An optional 8.7 to 15 metre swingaway jib is also available, taking the maximum tip height to 60 metres.

Other new products will include an upgraded version of Grove's best selling AT, the five axle GMK5110-1; CraneStar, an all-new integrated telematics and crane management system with both GSM and satellite connections, the range topping Potain MDT368, its largest city crane to date and the IGO30 self erector.



The new Grove GSK55 will be unveiled at Intermat.

Tadano buys Mantis

Tadano, the Japanese-based crane manufacturer, has purchased Spandek Mantis, the US-based telescopic crawler crane manufacturer for a total of \$37.5 million, including \$8.66 million of debt. The transaction was completed on November 30th.

Mantis was owned by the Mitchell family, with chairman Bill Mitchell senior owning a controlling interest. The company Spandek Inc, which was founded in its present form in 1985, has a facility in Franklin, Tennessee and a plant in Richlands, Virginia. The company has assets of just under \$23 million and generated revenues of just over \$34 million in fiscal 2007, with net income of \$2.69 million.

Tadano says that the deal is part of its strategy to diversify its lifting equipment business and will have minimal impact on its full year results to the end of March 2009. Tadano

America president, Kenichi Sawada, has been named representative director and president. The current executive management team will remain with the business, including chief executive Bill Mitchell who owned 12.5 percent of the company's equity.

Mantis produces heavy duty telescopic crawler cranes.



Among MEC's new products is a Speed Level

New MEC's include Speed Level

Californian-based aerial lift manufacturer, MEC has launched several new products, including a range of sigma type Speed Levels - based heavily on the UpRight Speed Level, which is also built under the Snorkel brand. The company says that it has taken the overall concept and improved on it, following customer requests to produce such a product.

The MEC version has a higher lift capacity, a greater levelling range and mid deck support intended to eliminate any 'diving board' flex. The product will be available with 26ft and 30ft platform heights and most

interesting of all, a battery electric 4x4 version.

The company has provocatively adopted the Speed Level name for its new offering, on the basis that UpRight no longer has it registered, while the patent expired a couple of years ago. Other new products on display at the World of Concrete in Las Vegas included the company's largest scissor lift to date, the Ultra-Deck 5492RT, with 54ft platform height, four wheel drive and 680kg lift capacity. A dual roll-out Super Deck will also be available, as will a 44ft model.

Cracknell and Guillaux move up at JLG

JLG Europe has restructured its sales and service organisation which has resulted in additional responsibilities for Simon Cracknell of JLG UK and Laurent Guillaux of JLG France.

Cracknell becomes senior director sales and customer support Northern Europe, responsible for the sales and service organisations in the UK and Ireland, Nordic countries and Germany. While Guillaux has been appointed senior director sales and customer support Southern Europe, responsible for the sales and service organisations in France, Spain and Italy in addition to being in charge of industrial sales throughout the region.



Simon Cracknell



Laurent Guillaux

Tanfield forms alliances in USA



Tanfield - owner of UpRight, Snorkel and SEV Electric Vehicles - is working with private investors to establish private company Smith Electric Vehicles US Corporation in which it will own a 49 percent stake. Tanfield will then grant the new company a licence for the North American intellectual property rights relating to the production of its Smith product range to SEV US, which will pay a per-vehicle royalty fee based on the sales price of each commercial vehicle with an initial advance of £1m. Tanfield will retain responsibility for design and intellectual property development. The company will also work with Ford to introduce a battery-electric light van, based on the European-designed Ford Transit Connect, which goes on sale in North America later this year. Tanfield will manufacture a limited number of the vehicles in North America during 2010, with future production ramping up in line with customer demand. The vehicles will be fully branded as a Ford product and sold through selected Ford dealerships.

Youngman adds power

Youngman, the UK's largest alloy tower producer, has unveiled a new push around scissor lift, the Boss X3 with a maximum platform height of 2.55 metres (8.4ft) giving a working height of up to 4.5 metres, comparable with the Pop-Up+ and Eazzi Lift Midi.

The Boss X3 incorporates an overload cut-out, tilt alarm cut-out and a platform descent interrupt switch set at 1.85 metres, similar to that found on most self propelled scissor lifts. The new lift has a good sized platform at 565mm x 1050mm and takes just 12 seconds to reach full height. The battery powered lift has enough power in each charge to carry out 225 full lift cycles and weighs 347kg. Youngman is teaming up with APS to help distribute and support the product throughout the UK.

Youngman BossX3.



...And new Boss Tower system

Youngman has also unveiled the Boss Evolution, a new generation, fully compatible Boss tower that uses welded tube to tube construction, rather than welded T-joints to create a stronger lighter structure that is less expensive to manufacture. The company has made a substantial investment in state-of-the-art laser-cutting and robotic welding technology in order to carry out automated tube to tube welding without resorting to using heavy wall tubing.



The new Boss Evolution tower

First job for ALE

C&A

news

The 4,300 tonne ALE SK90 crane has carried out its first commercial lift at a Saudi Kayan petrochemical plant in Jubail, Saudi Arabia. The massive lifting machine was used to lift a 69 metre long depropaniser column weighing 755 tonnes at 84 metres radius with 130 metres of main boom. The SK90 allowed engineers to complete foundations and pipe racks in advance of column installation.

The ALE SK90 completes its first commercial lift - 755 tonnes at 84 metres.



UK tower crane register gets the go ahead

The UK Health & Safety Executive has decided to go ahead with an official register of tower cranes. The register will initially be voluntary but could become mandatory at a later date. It will contain a variety of information including the crane make, model, location, managing organisation and owner. The records will probably be retained at the Health & Safety Laboratory in Derbyshire.

Colin Wood, the head of the UK Construction Plant-hire Association (CPA) said: "We will totally support this move if it gives confidence to the general public and extra statutory paperwork can be avoided."

SGB pulls out of aerial lifts in the UK

SGB has announced that it is selling its UK aerial lift fleet in order to concentrate on its other scaffold and mast climber business. Employees were given final notice in mid January with a six week close down period. The company will continue to offer the rental of aerial lifts, but will cross hire the equipment from strategic partnerships with other rental companies. SGB was 12th in the Cranes&Access Top 30 UK/Irish powered access rental companies last year with 400 booms, 450 scissors and 120 push around lifts.

SGB remains a major participant in the UK mast climbing market and in the Dutch powered access market both of which are unaffected by this move.

IPS to support Hanix products

Independent Parts and Service (IPS) the UK-based international replacement parts and service supplier, has been appointed as national service provider for the entire Hanix product range in the UK. The Japanese manufacturer - formerly Nissan Kizai - is best known for its brand of mini excavators but is launching the Nagano range of crawler mounted articulated boom lifts in the UK this month where they will be marketed as Hanix products.

Going forward, Hanix customers will receive all of their after sales support from IPS, including warranty back-up, genuine Hanix parts supply, servicing and technical advice.

Eazzi appoints R2

Eazzi Lifts, the UK-based manufacturer of push around scissor lifts, has appointed R2 Access as its UK distributor. R2 Access was founded last year by Russell Rowley to support UK ManiAccess sales efforts and will work closely with a number of local or regional companies acting as dealers for the Eazzi Lift product such as Kermco, Southern Plant, Darren Sutton and Access Platforms Direct.



Mike Wishart, Russell Rowley and Martin Birbeck

R2 has purchased a quantity of the Eazzi Lift Mini and Midi models to kick off its demonstration programme and to have units available for immediate delivery.

Eazzi has also confirmed that Mike Wishart will head the company as managing director while Martin Birbeck is sales and marketing director.

Vertikal.Net posts new records

Vertikal.Net achieved new readership records in January in terms of total visitors, pages viewed and bandwidth consumed.

Vertikal.net

New record for IPAF

IPAF issued 81,378 PAL Cards (Powered Access Licences) in 2008, a new record.

Aichi's new crawler boom ready

Aichi has begun shipping its new 38ft and 45ft crawler mounted, straight telescopic booms first seen at APEX in September. The new models, one with jib and one without, are designated the SR12C and SR14CJ. The new models use the superstructure from the company's SP12C and SP14CJ wheeled self propelled booms which were launched 12 months ago. The superstructures are mounted to an improved version of

Aichi's well-proven crawler chassis. The 12C offers a maximum work height of 13.7 metres with up to 10.7metre outreach, while the 14CJ has a 15.6 metre working height and 12.6 metres of outreach. The use of a three section, rather than the usual two section boom on this height, means that the two units retract to very compact dimension for storage and shipping. The UK/Ireland launch will be held at Vertikal Days, 24 and 25 June.



The JCB Liftall crane

The JCB crane

JCB has launched a new pick and carry mobile tractor type crane dubbed the Liftall, on the

Indian market. The heavy duty machine will be built by JCB India and initially marketed in Central & South India.

The new crane follows a classic tractor crane concept popular in both India and Australia. Features include a heavy-duty, three-section boom which provides a maximum under hook height of 12.5 metres and a clear horizontal outreach of 10.2 metres. JCB says that unlike some products of this type, the Liftall has a robust structure, outstanding engine performance and a comfortable and safe operators cab.

Hi-Reach boosts London presence

Hi-Reach Access, one of the UK's largest aerial lift rental companies, has expanded its London Thames Gateway depot, effectively doubling the size of the location which, in addition to supporting its on-site Olympic Park Service Centre, serves as the logistics hub for all of the company's major London projects.

The service support team has also been strengthened with the addition of a number of experienced service engineers, while Cat Brawn has been promoted the position of depot manager. Hi-Reach has also taken delivery this week of an additional three 135ft Genie Z135 boom lifts, taking its fleet of big articulated diesel booms to more than 100 units.



Three new Genie Z135/70 delivered to Hi-Reach Access earlier this month

Terex terminates Fantuzzi deal

Terex has told Fantuzzi that it has terminated its plan to acquire the group's port equipment business. In November Terex informed Fantuzzi that it "believed that a material adverse change may exist with respect to the Fantuzzi business or other grounds existed which may preclude completion of this acquisition." It requested Fantuzzi to provide additional information. The failure to deliver the requested information gave Terex the opportunity to walk away from a deal, which in the current climate looked less than attractive.

Sponsor Till's moustache for a good cause

Jonathan Till, of GT Access is participating in a moustache growing competition aimed at raising money to help fight testicular cancer.



the new Aichi AR14CJ.

New premises for AFI

AFI-Uplift has relocated its Wakefield depot to larger premises. The new location in Pope Street at the heart of Wakefield Europort in Normanton, is twice the size of the company's previous depot.

The new, purpose-built premises has over 1,200 square metres (13,000 sq ft) of workshop space, plus 1,500 square metres (16,000sq ft) of office space, including two fully equipped training areas. The depot has a fleet of over 360 lifts with 14 staff.



AFI's new premises in Wakefield

Cranes and access leaders

Four UK crane and access companies have made it into the UK's top 100 fastest growing private equity backed businesses for 2009. Published in the Sunday Times it measures EBITDA growth - over the past two years.

Leading the four in 41st position is Wakefield-based rental company AFI-Uplift, the Wakefield-based aerial lift rental company, with revenues of over £31 million, while EBITDA was £13.7 million, an increase of over 51 percent in two years.

Close behind AFI, in 46th place is Ainscough Crane Hire which posted EBITDA of £43.4 million last year, up 49 percent in the two year period. The company had revenues of almost £133 million and runs a fleet of 520 cranes.

The third company is Aberdeen-based offshore crane and services company Energy Cranes which was 75th. And finally the Specialist Hire Group in 91st place. The company owns Marsden Crane hire, Jardines Crane hire and added Telford Crane Hire last year. The group has revenues of £23.5 million and profits of £4.7 million up 31.6 percent in the period.

Power Tower Nano

UK-based Power Towers has launched two new push-around lifts using a telescopic mast lift mechanism giving working heights of 3.8 and 4.5 metres.

The lifts join the original sigma lift Power Tower which tops the push around scissor lift sector in terms of height and platform rigidity.

The company says that the mast provides a lower closed platform height - just 360mm for easy platform entry, while providing a decent sized 1,000mm x 700mm platform on a machine with a working footprint of just 1,195mm x 750mm.

The Nano is capable of over 230 lift cycles from a single battery charge and uses a single, multi-stage hydraulic cylinder for elevation.



The Power Tower Nano has working heights to 4.5 metres.

New guidance for thorough examinations

The International Powered Access Federation (IPAF) has produced guidance notes for second party (in house) inspection bodies that carry out periodic in-service inspections - Thorough Examinations - of aerial lifts. The guidance notes can be downloaded from the Publications/Technical Guidance section of www.ipaf.org

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*William Bradford & Sons
has ordered nine new Terex
loader cranes*

Bradfords buys more Terex

Yeovil-based William Bradford & Sons - the UK's oldest chain of builder's merchants founded in 1770 - has taken delivery of nine new Terex loader cranes taking its Terex fleet to 75 units.

The Bradford crane fleet ranges from the 6.5 tonne/metre 65.2 through to the 19 tonne/metre 190.2. However over 80 percent of the fleet is made up of 92.2 and 3008.2 models. Most of the cranes are mounted in the traditional 'behind the cab' position.

The company has two subsidiaries, Bradford Building Supplies covering the South West and Bradford Timber Supplies which operates nationally. According to group transport manager, John Ponsillo, the attraction to Terex Atlas was its "fast responsive service and good value for money."

New push arrounds from Bravi UK

Bravi UK is to distribute the Eddie range of push-around lifts built in the UK by Edmolift, the scissor lift table manufacturer. Bravi UK says that the four model range will complement the Bravisol self propelled lifts that it also distributes.

The Eddie lifts are built to a high specification and finish with details such as platform corner mounted wheels to protect wall finishes and dual entry gates.

The latest product, the Eddie lift Duo offers a 3.3 metre working height and uses a slender, fully enclosed mast with a one man platform and can be converted in minutes to a material lift. The unit is lightweight at just 118kg making it an ideal unit for a wide range of jobs in offices and shops replacing traditional step ladders.

A slightly higher version, the Eddie lift Duo+ offers a 3.6 metre working height and weighs 132kg.



*Bravi UK is
distributing
the Eddie
range of
push around
lifts*

Height for Hire on the move

Dublin-based international sales and rental company, Height for Hire, which trades as Easi UpLifts outside of Ireland, has moved into new hi-tech premises some 15 minutes from Dublin airport. The new premises have almost 5,000 square metres (50,000sqft) of space under roof, located on a four acre site.



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New 1,600 tonne Demag

Terex has unveiled its new 1,600 tonne capacity Demag CC9800 crawler crane, at its facility in Zweibruecken, Germany. Two CC9800s have already been sold, one to Sarens and one to wind turbine company Enercon. The new model is adapted from the Terex Demag CC8800-1 and uses the same basic components as its bigger brother, the 3,200 tonne capacity CC8800-1 Twin.

A wider boom with components up to four metres provides a higher maximum load moment rating of 27,000 tonne/metres, when configured with 800 tonnes of Superlift counterweight at a 30 metre radius.

Maximum boom and jib lengths are 156 and 120 metres respectively, with the maximum combination being 108 plus 120 metres, resulting in a maximum hook height of 230 metres. The crane can also take 375 tonnes to a hook height of 147 metres - ideal for turbine work.



The 1,600 tonne capacity Demag CC 9800

Ladybird takes first Gapo

Redditch-based Ladybird Crane Hire has taken delivery of the first 'Gapo' self propelled transport system for tower cranes in the UK. Developed and built in Italy, the unit has been designed for moving self erecting tower cranes into position during installation and dismantling process.

Ladybird will use the Gapo with its fleet of 75 cranes as well as renting it out to other hirers and users. Although prices have not yet been fixed, the unit plus operator will cost in the region of £1,000-1,200 per contract.

An open day at Ladybird's head office in Redditch last month created a good deal of interest. The Gapo has already proved its worth, manoeuvring cranes into positions previously inaccessible without a mobile crane, saving the customer money, while improving speed, efficiency and safety.



7,000th UK Merlo

Merlo UK has delivered its 7,000th telehandler 15 years after it began importing the bright green Italian-built machines.

The unit, a 25 metre Roto 40.25 MCSS was delivered to GT Lifting solutions of Lancing, West Sussex. GT's 18th Roto, it was supplied by East London Merlo dealer CBL.

GT's managing director, Graham Trundell, said: "This is our eighth 25 metre Roto and demand is continuing in comparison to the

house building market. The Roto offers spectacular performance and can often replace several machines on-site."

Graham Trundell of GT Lifting with the 7,000th Merlo delivered into the UK.



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Haulotte to launch new platform

Haulotte, the French-based aerial lift and telehandler manufacturer, is launching a new 10 metre (34ft) platform height boom lift at Intermat this April. The HA120PX builds on the HA12PX but incorporates many design features from the popular HA16PX including four wheel drive, zero tailswing, matched risers for perfect parallel lifting to almost eight metres and a jib with 140 degrees of articulation.

The company is also working on an environmentally friendly version of its large scissor lift range, which will incorporate a number of ideas including recyclable panels which could be carried through to all products in the range.



Liebherr breaks ground in Russia

Liebherr has held the official ground-breaking ceremony for its new plant at Dzerzhinsk in the Nizhny Novgorod region of Russia and included the placing of a time capsule into the foundations. Willy Liebherr, co-owner of Liebherr and Valery Shantsev, the governor of the Nizhny Novgorod, attended the event. The capsule contains a message in Russian and German.

Turkish contractor Renaissance Construction will carry out the two stage construction work on the 12 hectare site. The first stage, scheduled for completion this year, includes buildings for hydraulic component and transmission production, metal processing and tower crane assembly as well as aircraft equipment. Its cost is estimated at around €200 million excluding tools and equipment, to be supplied and installed by Liebherr. Completion of the second stage is scheduled for 2011 and will create a total of 600 jobs.



Willy Liebherr and Valery Shantsev place the time capsule in the first part of the plant's foundations.

Bluelift and SkyKing part company

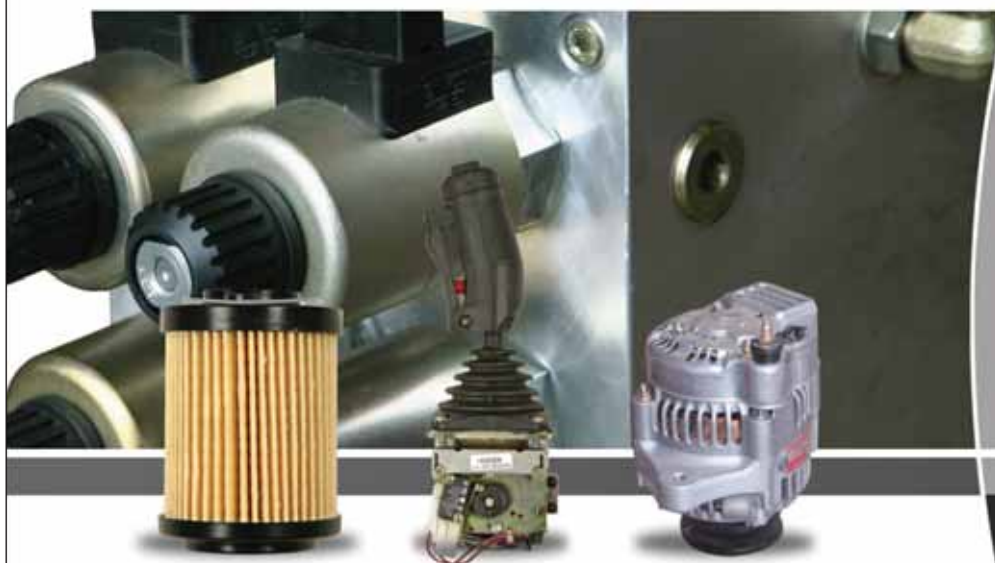
Italian spider platform manufacturer Bluelift has confirmed that its UK distribution agreement with SkyKing was terminated as of the end of 2008.

Neither company was willing to discuss the reasons for the termination of the partnership which began in May 2007.

However Gianpiero Marti of Bluelift speaking to Cranes&Access, said: "Given the potential of the UK and Ireland spider market, we need to find another dealer as soon as possible."



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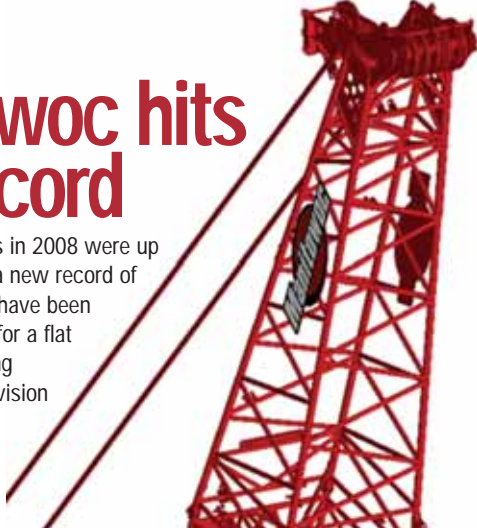
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Manitowoc hits new record

Manitowoc crane sales in 2008 were up almost 22 percent to a new record of \$3.9 billion and would have been higher had it not been for a flat fourth quarter. Operating income at the crane division was \$556 million, an increase of 18 percent. A poor fourth quarter cut the company's order book by 35 percent from \$2.9 to \$1.9 billion which, the company says, could lead to cuts of up to 22 percent in its worldwide workforce during 2009.



JLG down 40%

JLG has reported first quarter 2008/9 revenues of \$368 million - down 40 percent on the same period last year. The business generated an operating loss of \$47 million, compared to a profit of \$67 million last year. New equipment sales were down 51 percent in Europe and 45 percent in North America. The company's order book at the end of December was \$140 million, compared to \$923 million, at the end of 2007.

Tanfield up 20%

Tanfield, owner of UpRight and Snorkel aerial lifts says that full year 2008 revenues were £147 million, almost 20 percent up on 2007, largely due to a full year of Snorkel revenues, compared to less than six months in 2007. The company says it has returned to a break even basis after a number of loss making months.



Palfinger up 14%

Palfinger's revenues in 2008 increased by 14 percent to €795 million, thanks to strong crane sales in Europe during the first half of the year, along with acquisitions made

during the year. A poor fourth quarter and higher volumes of lower margin products, such as tail lifts, resulted in a 31 percent fall in EBIT to €69 million.

Manitou up 1.4%

Manitou, the French-based telehandler and aerial lift manufacturer, has reported final full year revenues for 2008 up 1.4 percent to €1.26 billion. The company reported strong sales in France and most of the EU, offset by a collapse in the Spanish market where sales fell 75 percent and the UK where figures were down 30 percent due to slower sales and weaker sterling. Outside of Europe there were steep declines in the USA, while sales in the rest of the world rose by 25 percent.





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- UK based aerial lift manufacturer **Power Towers** has announced a distribution partnership with Leicester-based **Redband UK**.
- **Demag Cranes**, the German-based manufacturer of overhead and harbour cranes, has reported first quarter revenues up 4.1% while profits increased 2%.
- **Genie** has announced that it will in future provide its parts and service manuals on DVD and via the web, in place of printed manuals.
- **Layher**, the German based scaffold manufacturer has relocated to a new 12,000 square metre facility in Livingston, Scotland.
- **Link Belt** has strengthened its product support team - **Joe Staton** has been promoted to product specialist, hydraulic cranes, while **George Mitchell**, **Tony Hatton**, and **Jeff Horan** are associate hydraulic crane technicians.
- **CTE**, the Italian based access equipment manufacturer has unveiled new product brands for its truck, spider and Bizzocchi fire platforms.
- Italian lifting attachment manufacturer, **Gusella**, has appointed **Approved Hydraulics** as its UK distributor.
- **DK Rental** has appointed **Philippe Parmentier** to handle used equipment sales.
- **Kobelco Cranes** has re-appointed **Kevin Townsend** as UK/Ireland product support manager.
- **Cramo** has acquired the rental operations of **Lidingö Hyrcenter**, the Stockholm based rental company.
- Dutch based rental company **Kamphuis** is expanding into scissor lifts and adding more boom lifts, following an acquisition in Germany.
- **Konecranes (UK)** has reported full year sales for 2008 up 77% and is upbeat about prospects for 2009.
- The **Third Middle East Crane Conference** will be held later this month in Dubai, with a wide ranging programme for those interested in cranes.
- The **New York City** construction industry is bracing itself for more than 40 new recently announced safety measures.
- **Magnus Rosén** taken over as chief executive of international rental company **Ramirent** and has immediately streamlined its senior management team.
- **Al Laith Scaffolding**, the Dubai-based access specialist, has supplied Dubai Airport with a number of **Niftylift** platforms.
- **Port Weller Dry Docks**, an arm of Canadian Shipbuilding and Engineering, has been fined C\$175,000 after pleading guilty to failing to maintain a crane which collapsed in 2007, killing its operator.
- **Aichi** has appointed **Toyota Lift** of South Texas as one of its new dealers.
- **Cargotec**, owner of **Hiab** loader cranes and **Kalmar** reach stackers, has created two new management boards.
- UK crane rental companies - **John Sutch Cranes** of Liverpool and the **Terranova Group** in Reading - have switched tyre suppliers to **Double Coin** tyres which are produced in China.
- **Harsco**, owner of **SGB** and **Hünnebeck** has appointed **Richard Sullivan** as vice president of business transformation worldwide.
- **Eurotank Environmental** has won the 2008 Health and Safety award at the Association of Petroleum Explosives Administration for its **Pyroban** modified **Niftylift 90s**
- Two UK rail maintenance companies have failed in their appeal against almost £500,000 of fines for the death of a man while loading an aerial lift.
- **Tech Ops/Sevcon**, the producer of motor control systems for aerial lifts and forklifts has seen a 33% drop in first quarter revenues.
- The Spider division of **SafeWorks**, has promoted **Steve Cabral** to industrial sales representative for its Eastern region.
- Dubai International Airport has purchased an **Oil&Steel Eagle S4230** truck platform for its maintenance fleet.
- Keep a look out for a 1998 **Niftlift HR 12** that was stolen at the end of January in Heckmondwike, West Yorkshire. The serial number is 12-5419.
- **Gabriele Valli** is the new sales manager at Italian equipment specialist **Isoli Spa** having moved from **CTE Spa**.
- **JLG** has introduced a North American Fluid Analysis Program for owners of **JLG** telehandlers and aerial work platforms.
- Dutch rental company **Gjaltema** has purchased five more **Niftylift** trailer mounted boom lifts as part of a fleet expansion.



Joe Staton



Kevin Townsend



Magnus Rosén



Gabriele Valli

- **Genie** has acquired the assets of a refurbishment facility owned by **United Rentals** in Modesto, California.
- **Wayland Hicks**, vice chairman of **United Rentals**, is to resign, leaving the business at the end of February. The company also announced that is planning to take a \$1.1 billion non-cash hit in its 2008 accounts.
- Armed robbers used a **JCB Loadall** telehandler to break into a cash handling centre in **Beaumont Leys**, Leicestershire, UK last month.
- **Max Access**, the Oxfordshire-based company that introduced the spider lift to the UK has gone into administration, following a long period of difficult trading.
- **Jason and Rachel Seddon** of Leigh-based rental company **Aerial Platforms** are the proud parents of a baby girl.
- The **Health and Safety Offences Act 2008** came into force at the end of January with increased sentencing powers.
- **Deutz-Fahr** has shown two new **JLG** built telehandler models at the UK agricultural show **LAMMA**.
- **Skyjack** has appointed **Rexco** to distribute its VR range of telehandlers in Iowa and Western Illinois.
- **Hiab** has introduced an eight lever remote control.
- **Bill Lasky** has been appointed as chairman and CEO of commercial vehicle component company, **Accuree**.
- **JLG** has appointed **Donald F. Roy** as senior vice president manufacturing, responsible for leading JLG operations and lean initiatives.
- US crane rental company, **Amquip**, has recruited **Tom Prozinski** of **Arcomet** to head up its Northeast tower crane business.
- UK-based **Global Private Equity** has acquired a controlling interest in **Jassim Transport and Stevedoring** of Kuwait, which includes crane rental and heavy lifting.
- **Dino Lift**, the Finnish-based aerial lift manufacturer, will unveil a number of new lifts at **Intermat** and is looking for a French distributor.
- **Eazzi Access**, the UK based producer of push around scissor lifts, has appointed **Frank Parker** as its technical manager.
- **OSHA** has issued three citations, including six serious, one repeat, and one "other-than-serious" violation against **Deep South Crane and Rigging**
- **T.R. Badarinarayan** has joined **Terex Cranes** to head up a new sales and service centre in Pune, India. He was previously MD of **Potain India**.
- **Link Belt** has completed testing of the 500 tonne 548 crawler crane with shipments due to start in the second quarter. It has also appointed **Troy Krumm** as field service manager and **Frank Snapp** as technical product support manager.
- **JLG** has launched a new toll-free phone in the USA to reach **JLG Service Centres**.
- Crane companies in Australia's Northern Territory launched a new **Crane Association (NTCA)** in Darwin at the end of 2008.
- **Geoff Holden** has taken up the post of chief executive at the **Lifting Equipment Engineers Association (LEEA)**.
- **Skyjack** has appointed **Golden Equipment Company** of Albuquerque, New Mexico, to distribute its VR telehandler product line.
- **Manitowoc** has beefed up its tower crane sales team for the Asia-Pacific region. **Victor Chan** is appointed to the position of sales director with two new regional sales managers **Steven Ng** and **Joseph Chin**.
- **Access Rentals**, the UK based powered access rental company has appointed **David Lewis** as its new sales director.
- **OSHA** has issued citations against **Sarens** and **Norsar** for the fatal **Goliath** crane collapse near Boston in August.
- **JCB** has made further staff cut backs and called for government action to free up credit and accelerate infrastructure spending.
- **Cargotec**, owner of **Hiab** says that it has opened negotiations for temporary lay-offs of around 900 staff at its **Raisio** and **Tampere** facilities in Finland.
- **Glyn Goodwin** has joined the **Southern Plant** division of **Ballyvasey Holdings**, parent of the **Montgomery Group** of Northern Ireland.
- **Lifting Gear Hire** of Bridgeview, Illinois, has announced plans to expand its coverage in the Eastern United States.
- UK-based **AJ Access** has added a number of new **Genie** booms and scissors to its fleet.



Donald F. Roy

- **Ronan MacLennan** has joined **Genie Europe's** aftermarket division from **Easi UpLifts**.
- **Snorkel** is to launch a new 65ft straight boom the **TB65J** with 5ft jib.
- **Perkins Engines** has appointed **Gwenne Henricks** as its new president, replacing **Hans Haefeli** who moves to **CAT**.
- 2008 was a record year for **Multitel Pagliero** with more than 1,000 platforms manufactured.
- The UK **HSE** is to prosecute three companies and an individual for the fatal scaffold collapse in **Milton Keynes** in 2006.
- **BiJax**, now part of the **Haulotte Group**, says it will two launch new products at the **ARA/Rental** show in Atlanta.
- **Niftylift** has appointed **Saleh & Abdulaziz Abahsan Heavy Equipment** as its sole distributor for Saudi Arabia.
- **Genie** has officially announced the appointment of **Phil Graysmark** as divisional sales manager for the UK, Ireland, and Benelux, taking over from **John Fuller**.
- The former crane inspector arrested on charges of falsifying an inspection report for the crane that collapsed in **New York** killing seven and injuring 24 has pleaded not guilty.
- Norwegian shipbuilder and offshore yard **Ulstein Verft** has ordered a 600 tonne **Terex-Demag CC2800-1**.
- Industrial overhead crane manufacturer **NAI Cranes** has been acquired by **Tonka Bay Equity Partners**.
- **NBKS Services** has been appointed sole **Linden Comansa** tower crane agent in Qatar
- We have received a bulletin from the Middle East alerting buyers to beware of counterfeit **Tadano truck** cranes.
- **Terex/Genie** has appointed **Martin Hauff** as vice president of sales for Europe the Middle East, Africa, and Russia.
- **Easi UpLifts** the Irish headquartered international Access, telehandler and crane rental company is looking to open in London this spring.
- **The Manitowoc Company** has completed the sale of its Marine business to **Fincantieri Marine Group Holdings**.
- **The Malaysia Mobile Crane Owners Association** has announced that it is cutting its official rates by five percent "in an effort to help the construction industry."
- **Wumag** will close its Spanish sales and service operation this week and distribution of **Palfinger-Wumag** will move to **Mycsa Mulder** - the Palfinger dealer.
- Houston based **TNT Crane & Rigging** has purchased the assets of **Americrane**, the Dallas-Fort Worth, crane and rigging company.
- **Konecranes**, the overhead crane manufacturer is introducing a new five stage range of service levels.



Phil Graysmark



A Lift-All utility truck

- **Altec** the utility truck, crane and platform company has purchased the **Lift-All** division of **Hydra-Tech**.
- **CTE** and sister company **Bizzocchi** have notched up two new milestones - **CTE** has produced the 4,000th truck mounted lift at its **Rivoli Veronese** production facility and **Bizzocchi** has produced its 6,000th truck mounted lift at its **Bertinoro** facility.
- **Multitel** has supplied the first aerial work platforms mounted on a **Renault Maxity** chassis cab in the UK.
- **Cramo** the Finnish based international rental company, has purchased **Rentakran's** minority shareholding in the **Cramo-Rentakran** joint venture.
- The UK **HSE** is urging construction industry leaders to take advantage of a free guide that, it says, could bring significant benefits to their business.

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