



(L-R) Karel Huijser of JLG with Brian King and Mark Richardson of Power Towers

# JLG acquires Power Towers

JLG has acquired 100 percent of UK-based low level aerial lift manufacturer Power Towers from owners Brian and Sandra King and Mark Richardson and will operate it as a stand-alone entity, with no immediate changes planned. Power Towers will continue to operate through its existing dealer network and continue with its own new product development and manufacturing programmes. No financial details of the transaction have been disclosed.

The deal is initially seen by JLG as a 'European play' and has been led by the head of JLG Europe, general manager Karel Huijser. JLG president Frank Nerenhausen said: "This important acquisition strengthens our portfolio of low level access lifts and demonstrates our commitment to the European market. The addition of Power Towers products and people allows JLG to become an even stronger partner to our customers."

Power Towers operates from two facilities in Wigston, Leicester, one for the manually powered Pecolift and the other for the Power Tower and Nano product lines. One of them is owned, the other leased. The company does not publish its profit and loss details but had net assets of £2.5 million and more than £2 million of positive working capital as of August last year. It has a working population of more than 12,000 Power Towers and employs 28 staff.

## New 50 tonne Sennebogen

Sennebogen launched its new 50 tonne 653E telescopic crawler crane at Vertikal Days. The 653E adds to the company's range of telescopic crawlers with capacities from eight to 120 tonnes. The crane's 30.4 metre, four section full power boom can be extended with a 6.5 to 13 metre offsettable swingaway extension, for a maximum tip height of 45.4 metres.

The 653E has load charts for working on inclines of up to four degrees and can pick&carry its full capacity. It is three metres wide with tracks retracted, extending to 4.5 metres for maximum lift capacities and stability. Power comes from a Cummins Tier 4 Final diesel and the crane is equipped with two axial piston drive winches, with line speeds of up to 115 metres a minute.



Sennebogen has launched the new 50 tonne capacity 653E telescopic crawler crane

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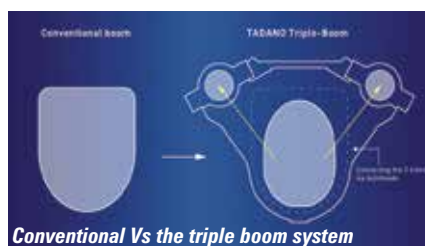


## New 'triple boom' 600 tonner

Tadano officially launched its radical all-new, eight axle 600 tonne ATF600G-8 All Terrain crane on the night of June 12. The new crane is differentiated from its competition by a new 'triple boom system' in place of a boom suspension device.

The new 56 metre pinned boom can take a 90 metre fixed or luffing jib, which is designed with three cross sections to reduce transport and storage space. Tadano claims that the new crane out-lifts other eight axle cranes even with their superlift/guy systems fitted, and in this configuration offers a significantly reduced tail-swing and working footprint. The company launched the new crane at a gala dinner, followed by a factory open day attended by almost 1,000 people, the general reaction was very positive. A more detailed review and comparison will appear in next month's issue.

Tadano's new 600 tonne ATF600G-8



Conventional Vs the triple boom system



## Vertikal Days 2015 success

With an unrivalled display of cranes and access equipment, Vertikal Days has become a 'must visit' event in the European exhibition calendar. This year once again broke records for size, number of exhibitors and number of visitors.

The extensive show review starts on page 35, however some of the major highlights included the best display of cranes in the UK for more than 15 years with all the major manufacturers present reflecting the current mood of the industry. The largest crane on show was NMT's new 700 tonne Terex AC700. Two global new crane launches included Grove's new 250 tonne GMK 5250-1 All Terrain and Sennebogen's 50 tonne 653E telescopic crawler. Big truck mounted platforms were back with a 90 metre Palfinger P900 sparring with a 90 metre Bronto S90HLA. Other big truck mounts included Ruthmann's 63 metre T630 and 72 metre T720, while the Genie SX180 was the largest self-propelled boom on display. The number of new product launches at the show was huge and is covered in more detail in the review feature.

Next year will be the show's 10th anniversary and further developments and improvements are planned, with the dates moving to mid June. Let's hope the industry continues on its upward trend and that Vertikal Days 2016 will be even bigger and better!



## Wolffkran acquires HTC

Wolffkran has finally acquired UK tower crane company HTC Plant from the PC Harrington Group and will be rebranded HTC Wolffkran. The deal gives Wolffkran a UK rental fleet of over 200 Wolff tower cranes, 370 employees and revenues of more than £40 million. The company says that no changes are planned to the current business operations. No financial details have been released.

Wolffkran chief executive Peter Schiefer said: "The acquisition is a big step for us, but a very logical one, in-line with our global strategy of manufacturing, selling, renting and providing related crane services. We are taking an experienced and highly motivated management team and extremely skilled work force on-board. The solid UK construction market was just another driver for our decision."

Wolffkran's global rental fleet now exceeds 750 tower cranes, making it one of the largest tower crane rental companies in the world.

## New name for Easi-UpLifts

The Irish international access group Height for Hire/Easi UpLifts is dropping the Easi UpLifts name in the British Isles, having acquired the UK trading name Height for Hire Ltd.

The company has always been known as Height for Hire in Ireland, but adopted the Easi UpLifts name in the UK after opening its first depot in Belfast in 1996 to avoid confusion with UK-based Height for Hire Ltd. That business was acquired by APS in 2011 - now part of the IAPS group. The business was restructured in February and renamed Specialized Access, freeing up the Height for Hire name.

The Irish group will consolidate its UK operations into a new UK company - Height for Hire Ltd. The group's operations in Hungary and Slovakia will retain the Easi UpLifts brand which is now well established in those markets. The company is also retaining the full ownership of the Easi UpLifts name in the UK.



*Height for Hire will be the name throughout the British Isles*

## New Solid range from Palfinger

Palfinger has announced a new range of loader cranes to replace its PK16001 and PK18001. Dubbed the Solid line which the company says stands for "robust, easy and reasonably priced cranes".

Each will be offered in three different configurations, creating a six model range. All versions are available with up to five hydraulic extensions giving up to 14.8 metres reach, a reverse linkage system called Single Link Plus and load moments ranging from 16.8 to 18.5 tonne/metres.



*The new Palfinger PK 19.001 SLD 5 tops its new cost effective Solid range*

# Manufacturer not responsible for intentional misuse

The Supreme Court of Texas has ruled in favour of Genie in the case of intentional misuse of a push-around AWP lift, reversing a jury decision and appeal. The case concerned a Genie AWP40S, owned by the Cathedral in the Pines Church in Beaumont, Texas. The church contracted Gulf Coast Electric to install fibre optic cables in the ceilings and allowed its two employees - James Boggan and Walter Matak - to use the lift to carry out the work.



Initially, they used it as instructed, positioning it under the work area, deploying the outriggers before raising the platform. However a church employee, John Adams, suggested it would be faster if the platform was not lowered each time the lift needed to be moved and this could be done by raising the jacks a few inches and moving the platform before lowering them again when in position.

When Boggan expressed reservations, Adams reassured him that he and other church employees did it "all the time". Boggan attempted to follow Adams's suggestion, but after raising two of the jacks with Matak in the fully elevated platform, it overturned and crashed to the floor. Matak died from massive injuries to his head.

Matak's family took legal action and the original jury declared that it was caused by a design defect. The court of appeals held that legally there was sufficient evidence to support the jury's decision, but Genie was given leave to petition the Supreme Court.

The Supreme Court found that with 100,000 AWP lifts in use and only three similar incidents reported, it could not be argued that the machine was unreasonably dangerous. It considered suggestions for a safer design and while it did not fully agree that no safer design could be found, it ruled that those suggested posed other risks, or destroyed the machines utility. The court also stated that even if the manual had not been read or decals paid attention to, the risks from misuse was so obvious that no one could have believed that raising the jacks with a man fully elevated would be safe.



## AFI acquires Hampshire Plant & Access

UK rental group AFI has acquired Hampshire Plant & Access and will operate it as an independent business. Hampshire Plant founder David Meadham remains on board and in day-to-day charge of the business, which will retain its name and branding. Operating from depots in Winchester, Southampton and Salisbury, the company has annual revenues approaching £4 million and a fleet of over 550 machines, including an extensive range of powered access, telescopic handlers, excavators, dumpers and other equipment.



The Hiab Z-171 stowed neatly behind the cab with grab in place

## New Z-crane from Hiab

Hiab has announced two new loader cranes designed for applications involving the regular use of grabs and other tools or attachments.

The Z-HiPro 191 and Z-PRO 171 can be folded and parked behind the drivers cab with the attachment still in place, while meeting the latest legislation. The new cranes suit applications where speed, efficiency and a high number of load cycles are required such as digging, filling and waste handling. The heavy duty boom has all hoses, wiring and telescope chains internally mounted, while additional wear pads and lift cylinder protection has been incorporated.

## New Manitowoc for Bigge

US-based Bigge Crane & Rigging has taken delivery of one of the first Manitowoc MLC650 crawler cranes.

The 650 tonne MLC650 - unveiled last year - features a Variable Position Counterweight which adjusts automatically to keep the weight of the crane and load centred over the tracks for better load distribution. As a result it requires less ground preparation than traditional crawler cranes and can safely pick & carry heavier loads. The crane was supplied with 104 metres of main boom and optional VPC Max superlift system.



Bigge's new Manitowoc raises its boom

## Largest single order for Kuiphuis

Dutch crane rental company Kuiphuis Kraanverhuur has taken delivery of five new cranes in an deal worth €3.3 million - the largest single order it has ever placed.

The order includes two 130 tonne Tadano ATF 130-5s and a 70 tonne Tadano ATF 70-4 All Terrain crane, a four axle Spierings SK498-AT4 mobile self-erecting tower crane and a 45 tonne Grove RT550e Rough Terrain crane.



Kuiphuis Kraanverhuur's five new cranes

## Niftylift opens new facility

As we went to press UK aerial lift manufacturer Niftylift held the formal opening of its all new seven acre ultra-modern, mega-plant in Shenley Wood, Milton Keynes. More on this next month - also see Trailer Lifts page 25.



Inside the main hall



Niftylift opens new facility

## Isoli replaces PNT210J

Italian truck mounted lift manufacturer Isoli has launched a redesigned version of its 20.5 metre PNT 210J truck mounted lift - the PNT 210JD4.

The new model - which uses ultra-high strength steels - offers the same 20.5 metre working height, 9.8 metres outreach and nine metres up and over height, but now features a 250kg unrestricted platform capacity, increased working envelope, greater jib articulation, now 140 degrees, 180 degrees platform rotation and multiple outrigger settings - fully deployed, left or right side only, and straight down. When the outriggers are deployed within the vehicle width, the PNT210JD4 is still capable of achieving its full working height and outreach with a 120kg capacity. The fully extended footprint is just three metres.



The new 20.5 metre Isoli PNT 210 JD4

## Triple boom fatality in Albuquerque

A man, his seven year old son and 12 year old nephew, died, while two other 10 year old boys were injured after the boom lift he was giving them a ride in overturned in Albuquerque, New Mexico, USA.

One of the 10 year old boys is in on a life support machine while the other is now in a stable condition. The man, Ken Raschick - owner of Kens Tree Co - took the four boys up in the boom lift while it was sitting on the back of a delivery trailer. He then telescoped the boom to near full height, and according to local police reports, a gust of wind added to the machine's unstable set-up and possible overload to cause the overturn.



The tragic scene in Albuquerque



(L-R) Steve Couling and Lee Louder of APS with Ben Dobson and Stuart Bass of MBS Access

## First big Hinowas

AH of Denmark and MBS Access from the UK have taken delivery of the first Hinowa Lightlift 26.14 Performance IIS spider lifts. Rental company AH Lift took delivery from local distributor Time Danmark, while UK distributor APS delivered the unit to MBS Access.

Unveiled at Intermat and launched at Vertikal Days, the Hinowa 26.14 features a dual sigma type riser, three section telescopic boom and articulated jib with an outreach of 13.6 metres, along with an up and over height of 10 metres and an unrestricted platform capacity of 230kg. Overall width is 990mm and it has an overall length of less than six metres with platform removed. Features include multi-position outriggers, automatic levelling, non-marking tyres and a three-speed drive train.

## Families win ruling in Lomma civil trial

The families of two men who died when a tower crane collapsed on New York's Upper East Side in 2008 have won a key ruling in their civil case against crane owner Jimmy Lomma.

The ruling allows the families of crane operator Donald Leo and construction worker Ramadan Kurtaj to pursue Lomma personally for compensation. The jury will also decide whether to hit Lomma, 69, with punitive damages. He was acquitted of all criminal/manslaughter charges in 2012, while the civil case - one of the longest running trials ever for the Manhattan court - has moved into its eighth month.



Jimmy Lomma

## Flannery orders its first CAT telehandlers

UK rental company P. Flannery Plant Hire has ordered its first Caterpillar telehandlers as part of a deal worth £16 million.

Scheduled for delivery throughout 2015, the 148 machine order includes a significant number of Caterpillar's recently launched TH414C GC and TH417C GC telehandlers as well as its TH337Cs. Purchased through Caterpillar's UK dealer Finning, the machines will be fitted with the company's Finsight monitoring system.



P. Flannery has placed an order for its first ever CAT telehandlers



AA Access' new Bronto Skylift S47XR platform

## New Bronto S47XR for AA

UK-based truck mounted platform rental company AA Access has taken delivery of a new 47 metre Bronto Skylift S47XR, shown for the first time at Vertikal Days.

The unit is mounted on a Volvo FM Euro 6, three axle chassis, which includes a sleeper cab and a number of other features, which Bronto claims make it an ideal long distance machine. The new platform has also been specified with a round camera cage and lighting rig, allowing the company to target the machine at general purpose and media applications.

AA Access owner Andy Ainsworth said: "The new S47XR gives the operator an extremely comfortable living area and ensures an exceptional driving experience. This is really important when covering distances between some of the jobs. It also allowed Bronto to maximise outreach and gives this configuration class beating operational capabilities."

## New Bobcat compacts

Bobcat has launched two new six metre compact telehandlers - the TL358 and TL358+. The two models both offer a 5.8 metre lift height, with a maximum forward reach of just over three metres.

The TL358 has 2,600kg lift capacity while the TL358+ can handle up to 3,000kg. The company says that the new models complement, rather than replace the existing - and wider - TL360. The new models have a 2.1 metre overall width and overall height, while overall length is just 4.5 metres.

Power for both units comes from a Deutz Stage IIIB diesel with new ECO mode. A Perkins Stage IIIA engine is available for less regulated markets.



The new compact Bobcat TL358

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# Two 750 tonners for Windhoist

Irish wind turbine erection specialist Windhoist has purchased two 750 tonne Liebherr LTM 1750-9.1 All Terrain cranes fully equipped for wind turbine duties.

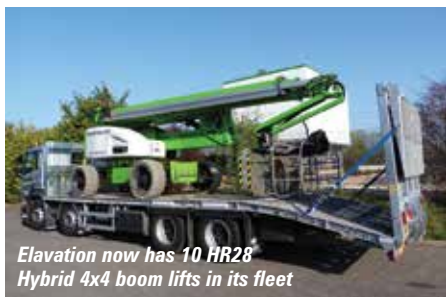
The first job was the Strathy North Wind Farm in Scotland erecting 33 Senvion MM82 turbines. The crane was rigged in TYVEN configuration, with 49 metres of main boom, a nine metre jib support extension, 28 metres of luffing jib, Y-Guy boom suspension and 124 tonnes of counterweight. Each rotor star weighed 42 tonnes, and the nacelles 73 tonnes.



One of the new Liebherr LTM1750-9.1 on its first job at Strathy North Wind Farm

# More Niftylifts for Elavation

UK rental company Elavation has placed a new £2.5 million order for a variety of Niftylift boom lifts, including a further six 86ft HR28 Hybrid 4x4s - taking the number of HR28s in its fleet to 10. Weighing 14.5 tonnes, the HR28 Hybrid 4x4 offers 19 metres of outreach and a 280kg platform capacity.



Elavation now has 10 HR28 Hybrid 4x4 boom lifts in its fleet

Elavation sales director Mani Gonzalez said: "The low weight and cutting edge features that the Niftylift Hybrid system offers is a big advantage in a city like London. This is not just a sound financial investment, but also outlines our commitment to a modern fleet with the features our clients require."

# Major fleet additions for Kimberly

UK-based Kimberly Rentals Group has ordered almost 100 new JLG boom lifts and Skyjack scissors to expand its fleet. The JLG boom order includes 10 units of the 45ft 450AJ, 15 of the 60ft 600AJ, 15 800AJs and a 185ft 1850SJ.

All machines will be delivered complete with earth straps to National Grid specification. The 40 Skyjacks include the SJ16 mast type lift, along with 19, 26 and 32ft slab scissor lifts.

Kimberly chief executive Geraldine Unsworth said: "The addition of the 1850SJ reflects our commitment to being a major provider of very large booms and compliments our fleet of over 50 booms in excess of 100ft. The 40 scissor lifts will be based at our West London depot which is seeing significant growth in its local market."



The shipping ceremony for the 1,000th Tadano GR1000XL crane

# Tadano ships 1,000th 100t/80tn RT

Tadano has built and shipped its 1,000th 80 tonne/100 ton GR-1000XL/GR800EX Rough Terrain crane, since it was launched in 2011. The landmark unit - a GR-1000XL - was shipped to the group's subsidiary, Tadano America in Houston.

The GR-1000XL is rated as a 100 ton unit at eight feet radius/90 tons at 10ft, while the GR800EX European version is rated as an 80 tonner at three metres radius.

Tadano Chief executive Koichi Tadano speaking at the machine's shipping ceremony said: "In 2011 when the GR-1000XL was introduced, the Great East Japan Earthquake cut off our supply chain, causing a one-time shut down of the assembly line at the Shido plant. Our employees worked hard to fulfil delayed orders for customers who rely on Tadano around the world."

# New start for Dinolift in the UK

Finnish aerial lift manufacturer Dinolift has unveiled new distribution plans for the UK, and formed a partnership with Central Platform Services (CPS) to handle after sales service, technical support and training for all existing and future Dinolift customers in the UK. New equipment sales - previously covered by Promax - will now be handled on a direct basis with major fleet owners, with UK partners looking after end users. As part of the change the company has appointed Teemu Ristelä, as area sales manager. He said: "Our partnership with CPS means a fresh start for Dino in the UK. On all markets where we are successful we offer a very high level of after sales support in cooperation with our distributors and partners. Therefore it is very important to us that we can do this in the UK right at the beginning."



(L-R) Karin Nars of Dinolift, John Burton of CPS Lift, with Petri Paavolainen and Teemu Ristelä of Dinolift at Vertikal Days

# 650 TB 270's for Ruthmann

Ruthmann delivered the 650th unit of its 27 metre TB 270 truck mounted lift to French rental company Kiloutou following its display on the manufacturer's stand at Intermat. The 3.5 tonne truck mounted was launched just five years ago.



(L-R) Rolf Kulawik and Remy Doyen of Ruthmann present a souvenir of the 650th TB270 hand over to Kiloutou's Xavier Decoster at Intermat.



Liebherr's new LTC 1050-3.1 with 30 tonnes capacity and 36m main boom

## Liebherr unveils LTC 1045 successor

Liebherr has upgraded its city type All Terrain crane with the new, larger capacity 50 tonne LTC 1050-3.1.

The new crane is powered by a Tier 4 final/EU Stage IV diesel, which is heavier than the older unit, requiring some changes to the axle spacings etc. Liebherr took the opportunity provided by the redesign to improve other aspects of the machine including improved capacities and the 50 tonnes rating. The new crane features a six section 36 metre main boom and a 13 metre bi-fold swing-away extension.

## IPS launches consumables range

UK-based aerial lift parts specialist IPS has launched its own-brand range of consumable items for workshops and mobile engineers. The range includes items such as adhesive tapes, greases and lubricants etc... as well as common replacement parts such as bulb kits, cables, hoses, tubing, filters, clamps, and screws. It will also offer a line of tools and personal protection equipment.



Sander Mellaard of IPS with the new IPS branded workshop consumables range at Vertikal Days

## More Genie Z-33s for JMS

UK rental company JMS Access has taken delivery of a further 12 units of the 33ft Genie Z-33/18 articulated boom lift from local dealer Workplatform.





(L-R) Mark Jackson of JMS taking delivery of a Z-33/18 from Jonathan Hull of Workplatform

This is the largest single order so far for the Z-33/18, and follows the purchase of three units in January. The Z-33/18 offers a 12 metre working height, 200kg platform capacity and an outreach of 5.6 metres.

## Rival restructures - Lawson departs

Dutch international aerial lift and telehandler rental company Rival is eliminating regional reporting groupings for its country organisations. As a result Northern Europe regional director Wayne Lawson has left the business, while the other regional director, Pedro Torres, becomes chief operating officer.

Chief executive Norty Turner said: "This new structure supports our continuous focus on driving performance and improving communication throughout the organisation. We deeply thank Wayne Lawson for bringing his energy, passion and proven leadership skills to the company during the last two years."

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**Vp up 12%** Vp - owner of UK Forks - has reported full year revenues up 12% to £205.6 million while pre-tax profits jumped 33% to £25.1 million. Revenues at UK Forks were £18.2 million - up 12% with operating profits up 62% to £4 million.



**Tat Hong struggle continues**

Singapore-based Tat Hong has reported a further fall in both revenues and profits for its full year. Revenues were down 11% at \$608.6 million while pre-tax profits plummeted 62% to \$18.4 million.



**Alimak to float**



Swedish hoist and mastclimber manufacturer Alimak (Hek) has announced plans for an Initial Public Offering on Stockholm's Nasdaq stock exchange.

**PM/ASV boosts Manitex**

PM group and ASV boosted Manitex quarterly revenues by \$48.6 million to \$105.9 million, the rest of the business fell 8.5 percent to \$57.3 million. Pre-tax profits were just \$143,000 compared to \$2.8 million last year.



**Hertz flat**

Hertz Equipment Rental saw a one percent decline in first quarter revenues to \$355 million. The company has not published profit details as it reworks previous financials.



**Neff on the rise**

US rental company Neff has reported revenues of \$84.1 million in the first quarter, 8.2% up on last year. Pre-tax profits for the period improved 52% to \$12.3 million.

**Wacker Neuson profit jump**

Austrian telehandler manufacturer Wacker Neuson reported record first quarter revenues of €324.3 million up 11.2%. Meanwhile pre-tax profit jumped 46.6% to €30.2 million.

**Another down year for JCB**

JCB has reported a six percent fall in revenues for 2014 to £2.51 billion, while EBITDA declined almost seven percent to £292 million. JCB has yet to file its full accounts. Pre-tax profits last year were just under £211 million.



**Speedy boost**

Speedy has reported a 10% jump in full year revenues to £386 million. However pre-tax profits were slashed from £7 million last year to £2.1 million this year due to exceptionals, without which they were up 64 percent at £19.2 million.



**Skyjack on the up & up**

Skyjack has posted another record quarter, with sales up 19.5% to \$215 million while operating income increased almost 54% to \$46.6 million.



**Hiab on a roll**

Hiab achieved first quarter revenues of €212 million - up two percent - while operating profit before restructuring improved almost 44% to €19.2 million. Order intake jumped 17.5% to €256 million taking the order book to €322 million.



**Kobelco surges**

Kobelco Cranes has reported full year results with total sales up 25.6% to ¥71.1 billion (\$598 million) thanks to stronger sales of crawler cranes in Japan. Overseas sales also improved, particularly in North America and Asia. Pre-tax profits jumped 60% to ¥5.1 billion (\$42.9 million).

**Mixed result at Rami**

Ramirent reported first quarter revenues up 2.2% to €140.6 million while last year's pre-tax profit of €3.2 million was converted to a loss this year of €215,000.



**Steep slide for Mills**

The Rental division of Brazil-based Mills reported an 18.2% drop in first quarter revenues to R79.6 million (\$26.1 million), operating income for the quarter was R34.4 (\$11.3 million) 41% down on last year.



**Cramo comeback continues**

Cramo has reported a 4.8% rise in first quarter revenues to €147.1 million, while last year's pre-tax loss was converted to a profit of €4.9 million. All regions, apart from Norway and Denmark improved.



**Ahern raises funds**

US-based Ahern Rentals is to raise \$550 million through the sale of eight year Senior Secured Notes with a maturity date of May 15, 2023.

**The Bronto bounce**

Bronto Skylift achieved first quarter revenues of \$25.1 million, 2.5% higher than last year, while last year's first quarter loss of \$800,000 was converted to a profit of \$300,000 this year.

**Another positive quarter for Terex Cranes**

Terex Cranes has reported a solid return to profitability in the first quarter although revenues slipped two percent to \$386.9 million. However last year's first quarter operating loss of \$200,000 was turned into a \$3.6 million profit this year.



**Bad start for Genie**

Terex AWP/Genie saw first quarter revenues decline 14% to \$507.2 million, while operating income in the period dropped from \$82.2 million last year to \$43.3 million this year. However the order book at the end of the quarter was up almost 34 percent to \$699 million.



**Strong start for Palfinger**

Palfinger posted a strong start to the year with first quarter revenues up by more than 10% to €292.3 million. Pre-tax profits for the period improved almost 23% to €21.1 million.



**NCSG adds in Louisiana**

Canadian crane group NCSG has acquired Louisiana-based B&G Crane Holdings in an equity purchase.



**Tough start for Manitowoc**

Manitowoc Cranes saw first quarter revenues drop 13% to \$406.7 million due to lower boom truck and Rough Terrain sales in N. America, and a weak Euro. Operating profits plummeted from \$22.6 million to \$9.7 million.



**United outperforms weather**

United Rentals experienced a harsher first quarter but saw revenues improve almost 12% to \$1.32 billion. At the same time pre-tax profits almost doubled - up more than 93% to \$182 million.

**Tough year for Liebherr**

Liebherr has published full year results, with total revenue down 1.6% to €8.82 billion, at the same time pre-tax profits dropped just over 11% to €501 million. Mobile crane sales fell 4.1% to €1.99 billion, although unit shipments increased to just over 1,500 units.



## New Multitel MT162

Multitel launched its new Nissan Cabstar mounted MT162 telescopic truck mount with 300kg platform capacity at Vertikal Days. Initial orders have been good with the company selling 45 units in Germany in the first three weeks. The new unit offers 16.2 metres of working height and has a maximum outreach of 11.5 metres with 230kg capacity. With the maximum 300kg, the outreach is 10 metres. The H-frame outriggers front and rear can be deployed either with all four outriggers inboard or extended on one or both sides. With outriggers in-line, the unit still has 6.2 metres of working outreach with 300kg platform capacity or 10.2 metres with one person in the cage.

## A hat-trick for Furniture Hoist

The Furniture Hoist Company, the UK agents for Paus hoists and elevators has delivered its first units. Merton-based Greenstone Roofing has taken delivery of a lightweight Easy trailer unit which has a maximum height of 18 metres, while removal company Britannia Sanderstead has taken a 25 metre Easy Big trailer unit. FF&E Supplies has also taken delivery of a 27 metre Contra mounted on a 3.5

tonne Nissan Cabstar for general site work throughout Ireland.

Gary Grogan of FF&E Supplies said: "We have identified a market for general on-site lifting of small loads. The excellent lift height, capacity and compact size of the Paus Contra makes it a viable, cost effective alternative to small cranes and telehandlers."

## AFI doubles spider fleet

AFI has purchased 10 new Teupen Leo platforms for its Wilson Access Hire division. The new order includes five 18 metre Leo 18GT and five 21 metre Leo 21GT platforms, the latest additions take the Wilson spider lift fleet to 20 units. Wilson specialises in truck mounted and spider lift rental within the AFI group following its acquisition two years ago. The Leo 18GT has a working height of 17.6 metres with an outreach of 7.4 metres, while the 21GT has a full 21 metre working height and an outreach of up to 12 metres.



FF&E Supplies' 27 metre Contra elevator mounted on 3.5 tonne Nissan Cabstar



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- **John Jennings**, chairman of UK-based **Clements Equipment Hire**, is retiring.
- The first two **GSR** lifts built on Russian trucks for the local utility market have gone into service.
- **AH Lift** has taken delivery of the first **Hinowa 26.14 Performance IIS** spider lift in Denmark.
- The **UK Ladder Association** has appointed **Martin Brooke** as chairman.
- **Gerrit Slijkhuis** founder and managing director of **Malmquist Benelux**, has died age 83.
- **Ramirent** has signed a four year supply agreement with **Statoil Norway**, for aerial lifts.
- A man working in the yard of UK crane company **AGD Equipment** died from a head injury.
- US rental company **Crane Service** has taken delivery of a 300t **Liebherr LR 1300SX** crawler crane.
- **Liebherr Maritime Cranes** has promoted **Gordon Clark** to sales director offshore cranes.
- **Palfinger** has appointed the **Asia Group** as its loader crane distributor for Malaysia.
- The **Galaxy Hotel** in Macao has taken delivery of a further two **TCA Falcon** tracked spider lifts.
- Estonian rental company **Viking Cranes** has purchased its first two **Liebherr** crawler cranes.
- Mexican company **Auriga** has taken delivery of the first **Grove GMK6400 All Terrain** crane in the country.
- US-based **Acme Lift** has appointed **Brian Stanley** as vice president of business development for the eastern USA.
- Abu Dhabi-based **Abu Nasir General Transport** has taken delivery of a **Terex AC 100/4L All Terrain** crane.
- **W. Schnitger**, has taken over the European distribution for **R&B** spider cranes.
- **Terex** has celebrated the 20th anniversary of its acquisition of **PPM** and its facility in Monceau les Mines, France.
- California-based **Community Tree Service** has taken delivery of a **Terex T340-1XL** truck crane.
- **GSR** has mounted a 20m **E200TJ** boom lift on a special Mercedes Zetros 1833 chassis.
- **France Elévateur** has appointed **Michael Held** as regional sales manager northern Germany.
- **Hertz Equipment** has replaced CEO **Brian MacDonald** with **Larry Silber**.
- **Ray Kane**, a former vice president of manufacturing at **Grove Manufacturing** has died age 86.
- **Ritchie Bros** auctioneers has appointed **Terry Dolan** as president, U.S. & South America.
- **Maxim Crane Works** has acquired Florida based **Crane Rental Corporation**.
- The UK's **Access Link** has introduced a sales training programme for dispatchers.
- Italian telehandler manufacturer **Magni** has appointed **Riwal** as distributor for Poland.
- **Maxim Crane Works** has opened a branch in Williamsport, Northeast Pennsylvania.
- **Modern Equipment & Supply** has joined the **Manitou USA** dealer network.
- Italian telehandler manufacturer **Magni** has appointed **Alex White** to head its UK operation.
- South Africa's **Elcon Crane Hire** has taken delivery of a 400t **Liebherr LTM 1400-7.1 All Terrain** crane.



**John Jennings**



**Martin Brooke**



**Gordon Clark**



**Brian Stanley**



**Michael Held**



**Terry Dolan**



**Alex White**

- **Trojan Battery** has opened a new Research & Development centre in Ireland.
- **Kalmar** has received an order for 18 RT reachstackers from the **US Department of Defense**.
- US-based **Talbert Trailer** has appointed **Sam Guron** as vice president of engineering.
- UK rental company **Facelift** has appointed **Ian Nicholson** as chief financial officer.
- Danish rental company **BMS** has announced a major new international truck mounted lift strategy.
- **MEC** has appointed **TC Equipment** as its distributor for Germany.
- German ladder/tower manufacturer **Zarges** has launched the **Reachmaster** scaffold tower.
- **David Scott**, CEO of **TH White - Palfinger** crane distributor for England, has retired.
- US vehicle mounted lift manufacturer **Dur-A-Lift** has extended its plant.
- **Maxim Crane Works** has acquired the crane division of Indianapolis-based **Poindexter Transportation**.
- **Height for Hire** is offering a €5,000 reward for information leading to the recovery of a **Genie S65**.
- **Huisman** will appoint a new CEO as **Joop Roodenburg** takes on a new role at the company.
- **GSR** has delivered its 7,000th aerial lift - a 23 metre **E240PX** truck mounted platform.
- **HSS** has acquired **All Seasons Hire**, a HVAC rental company.
- **Hocap Netherlands** has delivered a **Jekko** spider crane to **Herpertz Crane Rental**.
- **Riwal** has been appointed sole distributor for **JLG** in Poland.
- French lifting company **L2M** has taken delivery of a two **Maeda** spider cranes.
- **Cargotec** has appointed **Leena Lie** as senior vice president, communications.
- **Mr Plant Hire** has taken delivery of the first 33ft **Genie Z-33/18** boom lift in the UK.
- UK rental company **Hird** has added **Maeda** spider cranes to its fleet.
- **Unic Cranes Europe** has developed a hydraulic luffing jib for two of its spider cranes.
- **Mitas Tires North America** has taken delivery of a 25t **Valla 250E** pick & carry crane.
- UK rental company **Charles Wilson** has ordered the first two 62ft **Airo XL19E** scissor lifts in the UK.



**Sam Guron**



**David Scott**



**Joop Roodenburg**



**Leena Lie**



**Stephen Kulawik**



**Alistair Jordan**

- Swedish rental company **Stavdal** has taken two 18m **Denka DK18** trailer lifts.
- **Casey Capital** which owns 6% of **Essex Crane Rental** is looking to place two directors on the board.
- Netherlands-based **HWS Verhuur** has taken delivery of an 86ft **Niftlylift HR28** hybrid boom lift.
- UK-based **UTN Training** has opened an indoor training centre at Normanton, Wakefield.
- UK contractor **MJ Barrett** has taken delivery of two new **JCB 535-140 Hi-Viz** telehandlers.
- **Isoli** has obtained EU Small Series Type Approval for its 3.5 tonne truck mounts.
- **Emsley Crane Hire** has ordered its 65th **Liebherr** crane, and taken a 160t **LTM 1160-5.1**.
- **Smith Electric Vehicles**, in which **Tanfield** has a stake, will form a JV with **FDG Electric Vehicles**.
- **Susanna Schneeberger** has been appointed vice president of **Terex Material Handling**.
- UK-based **Star Platforms** has ordered the first new **Haulotte Star 10** mast booms.
- **Brendon Penn Crane Hire**, of Australia, has replaced a **Grove GMK5100** with a **GMK5110-1**.
- **H&E** has reported lower first quarter revenues and profits.
- **Speedy** employees raised more than £5,000 in the London Marathon.
- German rental company **Dornseiff** has taken delivery of a **Liebherr LTM 1500** and **LR 1250**.
- UK-based **AFI** has taken delivery of 40 new service vans.
- **Estancia IT SEZ** in Chennai, India, has taken delivery of a 42 metre **TCA Falcon FS420** spider lift.
- **Peter Elmer** a pioneer of the Swiss aerial lift industry has died age 58.
- The **Spider/SafeWorks** has appointed **JT Foreman** as district sales representative in Houston.
- **TNT Crane & Rigging** has acquired Colorado-based **Rocky Mountain Structures/RMS Cranes**.
- **Welti-Furrer** has taken delivery of the first two **Terex Explorer 5800 All Terrain** cranes in Switzerland.
- **Huisman** has opened its production facility in Brazil.
- **Essex Crane Rental** has appointed **Marc Dowdell** as chief operating officer.
- **DHL UK** has purchased a 40ft **Haulotte Compact 14** scissor lift.
- **PD Ports** has ordered three **Kalmar Gloria** reachstackers for Teesport, UK.
- **Coastline Equipment** of California has been appointed a **Shuttlelift** carry deck crane distributor.
- **Skyjack** has completed the first of its 30 charitable support projects.
- The first **Potain MCT 205** tower crane in Vietnam has been delivered to **FUVI**.
- **Haulotte** has appointed **Amanda Access** as distributor for Southern Africa.
- US-based **Runnion Equipment** has appointed **John Rogalla** as aerial lift specialist.
- **Riwal** has taken delivery of several **Holland Lift** electric & hybrid powered scissor lifts.
- **H&E Equipment** has opened a new location in Charleston, South Carolina.
- **Two Elephant-Asiagroup** has been appointed **Manitowoc** and **Grove** distributor for Burma.
- **Quigley** has taken delivery of a number of new **Liebherr All Terrain** cranes in Northern Ireland.



**Göran Carlsson**



**Susanna Schneeberger**



**Peter Elmer**



**Marc Dowdell**



**John Rogalla**

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