

Merlo announces All Terrain aerial lift



Merlo is launching a new All Terrain aerial lift.

Italian telehandler manufacturer Merlo says it will unveil a host of new products and concepts at Bauma in April including a new All Terrain aerial lift; a 14 metre spider lift; a heavy duty, fixed frame telehandler and a higher capacity Roto telehandler.

The most unusual is the MPR15/18 which marries a road-going 4x4x4 chassis similar to that used on its All Terrain concrete mixer, with a telescopic boom and large scissor type platform. The new model - which can travel at up to 40 km per hour, will be fully self propelled from the platform, rise vertically with a single control motion - boasts a platform height of 13.6 or 16 metres and a capacity of 1,000kg. The platform deck can also rotate about its support point to provide lateral outreach and is expected to have a Gross Vehicle Weight of around 11 tonnes.

Tadano opens new JV in China...

Tadano has teamed up with Amron Co and Kawanishi Co to establish a joint venture manufacturing operation with Hebei Jintianli Machinery Manufacture Co of Zhuozhou City, China. The joint venture company will manufacture fabrications and sheet metalwork for construction equipment, supplying Tadano's joint venture crane manufacturer, Machinery BQ-Tadano (Beijing) Crane Co China established in 2003 with Beijing Jingjeng Construction, to manufacture and distribute truck cranes on the Chinese market and eventually overseas.

The joint venture is managed by a Tadano executive and has been seeking ways to improve quality and reduce costs of its locally produced cranes. As part of that programme it has been evaluating local component suppliers which led to the establishment of a hydraulic components joint venture in 2007 JC-Tadano (Beijing) Hydraulic and this latest venture. Tadano owns 55.8 percent, Amron and Kawanishi five percent each and Hebei Jintianli 34.2 percent.

...And goes direct in Oz

Tadano has also established its own sales and service operation to serve the Australian and New Zealand markets. Until now the company's mobile cranes have been distributed by James Equipment which was acquired by Boom Logistics in 2006. Tadano said: "We decided to set up

our own subsidiary to strengthen our sales and servicing activities and move closer to end users in light of further increase in demand for our products expected due to a number of projects to build mining plants currently under way in the region spurred by rising natural resources prices."



JLG goes direct

JLG has taken over the distribution of all of its products in Spain. Until now they have been sold in Spain through distributors with Madrid-based APSA handling its aerial lift products to all but the largest rental companies.

The company's own operation, JLG Iberica located in Barcelona, will now take over all sales, parts, financing, training and service for access equipment and telehandlers. As part of this change the company has appointed Richard Puglia as managing director of JLG Iberica to head up the new operation. JLG Iberica was set up in 2000 to support major accounts and its local dealer.

UK crane hirers on the edge

A number of UK-based crane rental companies are struggling to survive, with at least two companies having already applied for or faced bankruptcy this month. The first, Newbury-based Venture Lifting Services, appointed an administrator on February 12th. We understand that Venture had significant debts with other UK crane rental companies including Reading-based Terranova, which appointed an administrator on February 15th.

The main shareholders father and son team Alex Glover, senior and junior registered a new company - Terranova Cranes Ltd - earlier this month with the same directors and the same address as its existing business Terranova Lifting Ltd as part of their efforts to rescue the business.

The original company Terranova (Crane Hire) Ltd, was established in 1979 and failed in 1992 as the last big recession was coming to an end. The Glovers, having lost almost everything, started up again and over the past 18 years have built up a substantial business with a strong reputation in crane rental,

transportation and training. The company was 11th in the 2009 Cranes & Access Top 30 crane rental companies in the UK and Ireland with 45 mobile cranes.



New Bobcat telehandlers

Bobcat will launch four new 360 degree telehandlers at Bauma. The new 'Rotary' models, will offer lifting capacities from 3,500 to 5,000kg and lifting heights from 15.7 to 24.5 metres. Total weights range from 13.1 tonnes to 17.5 tonnes. The new telehandlers can be supplied with a variety of Bobcat attachments, including aerial work platforms, extension jibs, winches, buckets and pallet forks for transporting bricks and other materials.

The smallest model will be the 15.7 metre TR35160 with a two-section telescopic boom and almost 14 metres of outreach. This unit is more basic than the other three and features non-continuous 400 degree slew. The TR45190, TR50210 and TR40250 models all feature 360 degree continuous slew and three-section booms, offering maximum lifting heights of 18.7, 20.5 and 24.5 metres respectively.

Oshkosh wins appeal

The US Army has upheld a \$3 billion contract award to Oshkosh, owner of JLG, after an appeal by two losing bidders - BAE Systems and Navistar - failed.

The two losing bidders cast doubts on whether Oshkosh could build the vehicles and keep up with the rest of its booming military business. The contract which was initially awarded in August is for the production of 12,415 trucks and 10,926 trailers in the Family of Medium Tactical Vehicles (FMTV) range starting in 2011.

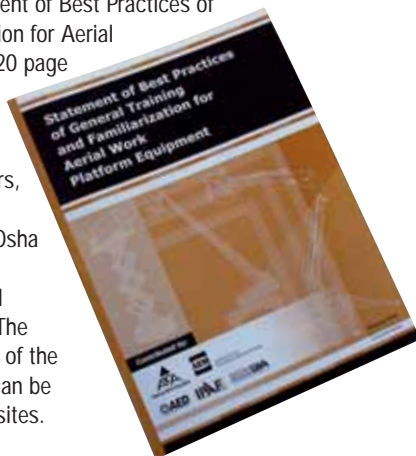
JLG has been using some of its production capacity for Oshkosh military contracts, allowing it to recall around 600 employees that had been laid-off.



Oshkosh truck

US associations issue best practice guide to AWP training

IPAF has teamed up with the ARA, AEM, AED and Scaffold Industry Association to issue the 'Statement of Best Practices of General Training and Familiarization for Aerial Work Platform Equipment'. The 20 page booklet provides a very clear and concise overview of the various responsibilities that manufacturers, equipment dealers, rental companies and end users have under Ansi standards and Osha regulations. It also highlights the differences between training and specific product familiarisation. The document is available from each of the participating organisations and can be downloaded free from their websites.



Bobcat is launching four new 360° 'Rotary' telehandlers at Bauma.



UpRight and Pop-Up team up

Pop-Up Products and UpRight/Snorkel have agreed a joint world-wide marketing agreement for low level access products. The agreement kicked off with Snorkel's introduction of the current Pop-Up range at the Rental show in Orlando. Snorkel and UpRight will market both the Pop-Up push-around scissor lifts and its own low level lifts under the Pop-Up brand name in all territories outside of the UK and Ireland where Pop-Up Products will continue selling its own models alongside several UpRight low level push-around and self-propelled lifts.

UpRight products that will be rebadged as Pop-Up include the PAM26 push around and SPM20 20ft self-propelled mast lifts, as well as the recently announced SPX10 self-propelled scissor lift. No decision has been taken on the future of the UpRight PAX line of push-around scissors made by Dingli.

Polish crane merger

Two Polish crane companies - EFH Zurawie Wieszowe SA and Gastel SA have announced that they will merge. EFH distributes Terex Comedil tower cranes in Poland as well as running a 152 unit mixed brand tower crane fleet. Gastel has a fleet of All Terrain, crawler and tower cranes and specialises in servicing the telecommunications facilities construction and wind turbine erection. It also manufactures pre-stressed concrete utility poles.

The new company will be called Gastel Zurawie SA and will operate a fleet of 195 tower cranes, 34 All Terrain and three crawler cranes as well as around 240 employees working from seven locations.

The Bronto Artic Challenge

Bronto Skylift has launched the first Bronto Arctic Challenge with the aim to raise funds and increase awareness of the Alzheimer's Society and its work.

The Bronto team will endure an eight day fully self-supported snow shoe trek across Lapland, 300km north of the polar circle, with the aim to cover a total distance of 100km and ascend Sokosti, which at 718 metres is the highest peak in the UKK National park.

The team members are Ian James and David Walley from Bronto UK, Christoph Pichler and Alexandra Dieterich from Bronto's Italian dealer and Merja Viilola and Jan Denks from Bronto Finland.

More info on Vertikal.Net.



Grove launches long boom 300 tonner

A new six axle 300 tonne Grove All Terrain crane, the GMK6300L, featuring a seven section 80 metre main boom will make its debut at Bauma.

Maximum counterweight is 92.5 tonnes with numerous configurations down to seven tonnes. Lifting capacity with full boom extension and counterweight is 12 tonnes at 12 metres radius and two tonnes at 74 metres radius.

A bi-fold swingaway adds 29 metres of height for a 112 metre maximum tip height, offset is up to 40 degrees and capacity on the fully extended swingaway with boom fully extended is 3.3 tonnes.



The Grove GMK6300L

Lavendon invests in Nano

The Lavendon group, owner of Nationwide Platforms, DK Rental and Gardemann has ordered a substantial number (three figures) of the new 2.5 metre Power Tower Nano push around and Nano SP self propelled lifts.

The agreement to supply the first production units to Lavendon, covers the UK and other European counties including Germany and Benelux, with an option to extend to the Middle East region.

Power Tower has already delivered 20 units of the new Nano SP as part of an evaluation programme. The new product is largely based on the push around version introduced last year, but includes wheelchair type drive controls, a 500mm roll-out deck extension and active pot-hole protection. Total weight is around 470 kg.

Ian Rollins of Lavendon said: "The original Power Tower has been an unqualified success and is our most sought after model. Our customers are now asking us for smaller footprint machines without sacrificing platform size."



The Power Tower Nano SP with 2.5 metre platform height.

The future is orange.... and white

UpRight Powered Access is to drop the blue livery that it has used for more than 25 years, in favour of the orange and white livery used by Snorkel in order to mark the adoption of a global product range. Since acquiring UpRight in 2006 and Snorkel in 2007, the Tanfield Group has kept the two as distinct brands. While the colours are changing the UpRight name will remain...at least for now. UpRight started producing machines in the new colours this month and will complete the transformation by the end of April.



UpRight is adopting Snorkels colours

Teamwork in the UK

Barloworld Handling - the UK distributor for Hyster fork trucks - is to offer JLG aerial lift products to its customers in the UK, from its network of 16 locations in England, Wales, Scotland and Northern Ireland. The company has more than 1,000 support staff including 550 service engineers all of whom will be available to work on JLG products.

High capacity Genies

Genie is equipping its S-60X, S-60XC, S-60 Trax and S-80X telescopic boom lifts with dual platform capacities, offering up to 565kg with limited outreach in addition to the normal 227kg/500lbs unrestricted capacity.

The maximum number of occupants in the platform has also been increased to three. The units will have an additional control switch to select the required capacity before the unit will operate, which automatically sets the relevant working envelope. If, having selected the higher capacity, the operator reaches the maximum permitted outreach, the machine will stop and a light on the console will flash. To continue he will have to switch to the lower unrestricted capacity or retract. The dual capacity feature will be fitted as standard on models built to ANSI, CSA and Australian standards.



The dual capacity Genie S-80X.

New access company in UK

Andy Pearson - previously managing director of A.M.P and regional director at Lavendon - has formed his own rental company Prolift Access in Wellington, Somerset. The company has joined the Access Alliance, the association of independent UK access rental companies covering the South West region.

Pearson has started with a fleet of Skyjack electric scissor lifts and Nifty Height Rider booms, together with a number of refurbished units to cover market sectors where current returns do not justify new equipment.

"My aim is to build the business organically at a steady pace and to provide a first class service to his local market," he said.



Andy Pearson at the Prolift premises with two of his new machines

First Leo50GTX in UK

Manchester, UK-based spiderlift specialist Higher Access has taken delivery of the first 50 metre Teupen Leo50GTX in the UK. The platform features an increased 400kg capacity basket over the Leo50GT as well as non marking tracks for indoor use.

Paul Hyde, sales manager for Higher Access said: "The Leo50GTX strengthens our product offering over 30 metres and will be available for hire nationally, using our own transport and operators."

MEC reveals Titan Boom

MEC has finally unveiled its new 40ft mega platform boom lift, dubbed the Titan Boom 40-S. The unit was demonstrated in Orlando during the ARA as part of a travelling road show. The company says the new boom combines the strengths of three machines, with the capacity of a telehandler at 1,800kg, the platform of a large heavy duty scissor lift at 6.7 x 2.28 metres and the reach and rotation of a boom lift.



The platform is supported centrally on the jib and rotates 180 degrees

The unusual machine combines a scissor type chassis and platform with a three section telescopic boom and heavy jib that runs under the platform - mounting to the centre of the platform via a slew ring. Weighing 10.9 tonnes, the unit is powered by a Kubota diesel with four wheel drive, four wheel steer and automatic frame and stabiliser levelling. The platform can travel up and down the jib via a rack and pinion drive, rotates a full 180 degrees and is approved for up to four people plus more than 1,350 kg of material.



The unit can also be used in a more traditional manner but can still rotate 180 degrees

Forward outreach is eight metres although the unit can cover up to 16.7 metres of a façade at heights of up to 6.7 metres.

The lift has an overall width of 2.44 metres, which can be reduced to 2.2 metres for shipping by reversing the wheel rims. Overall length is 6.7 metres and applications include masonry and glazing.

New compact telehandler

Manitou is keeping details of its new compact telehandler close to its chest until its launch at Bauma. The 2,500 kg capacity MT625 will have a 5.85 metre lift height, side mounted Kubota engine, two-speed hydrostatic transmission and will replace the current MT620 at the bottom of the MT range.



A glimpse of the new Manitou MT625

Manitou will also launch two new MRT 360 degree models, with 16 and 18 metre lift heights. The new models will include a new cab design, modified stabilisers with a more compact footprint, easier set-up and better lift capacities.

Ranger to distribute Giraf Track

Chesterfield-based Ranger Equipment has been appointed UK and Ireland distributor for Giraf Track crawler-mounted boom lifts. Based on a Caterpillar excavator undercarriage and a Merlo 16 metre telescopic boom, the Giraf has a choice of customised platforms.



The Giraf Track with optional V blade slope levelling and anchoring system.

For horizontal panel cladding, there is a seven to 13 metre wide platform with up to 500kg of materials plus 250kg personnel capacity. This can be swiftly switched to a 2.5 metre long basket, complete with detachable davit arm with 500kg winch for vertical panel applications, while a 2.5 metre glass and heavy panel installation platform is equipped with a 950kg telescopic loader crane. Other attachments include pallet forks, winches, jibs and buckets, along with specialised attachments for under-bridge inspection, rail and highways applications.

Böcker adds Mastclimbers



The twin mast version of the MC650

German hoist, aluminium crane and aerial lift manufacturer Böcker is entering the mast climber market, launching its Maxi-Climber product range at Bauma in April. The new mast-climbing system will use

existing rack and pinion components from the company's Giant-Lift and Superlift LX hoists combined with a purpose-built range of bases, platforms and controls.

The modular design includes platform elements that are available in five different sizes, allowing a single-mast platform with a width of up to 15 metres and a maximum lifting capacity of 3.5 tonnes. A dual-mast lift build allows platforms of up to 35 metres long and a lifting capacity up to six tonnes.

An Extreme 70m Wumag

UK-based Extreme Access Hire has ordered a second 70 metre Wumag WT700 for delivery in May.



Extreme's first 70 metre Wumag WT700

The company - owned by Stuart Worley and based in Solihull, West Midlands - is new to the access rental

market and is targeting the wind turbine market. It took delivery of its first 70 metre Wumag in November. The units are specified with sleeper cabs, automatic transmission, extra tool storage, a 400V hydraulic generator and a television camera cable routed internally to the platform which is also equipped with hydraulic and electrical outlets.

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Powerless

Russon Access has launched two brand new non powered platforms - a push around scissor lift and an extendable step platform - neither requires batteries, hydraulics or an external power source. The scissor lift, interestingly dubbed the Power Scissor, weighs less than 300kg, offers a platform height of up to three metres, has indoor and outdoor ratings and is fitted with a set of short, swing-out outriggers to level the unit and provide additional stability. The platform is elevated by gas springs with final control by a simple hand crank. Tests have been carried out using a power drill for elevation and descent. Price for a multiple order is expected to be in the region of £2,700 and is targeted as an alternative to a scaffold tower.



The powerless Power Scissor

If it looks right...

Pop-Up Products has unveiled a new three model range of push around scissor lifts - the two metre platform height Push 200, 2.5 metre Push 250 and three metre Push 300 - available this summer.

The new models feature box section scissor arms, a new guardrail with saloon-style spring loaded gates and platform mounted active battery charge indicator.

The fit and finish on the new models is a substantial leap forward with wiring to the platform routed inside stainless steel ducting, slide out power module with Trojan deep cycle battery, large non-marking castors and automatic braking on elevation.

The slide out power module on the new POP-UP models



New range of luffers

German-based tower crane specialist **Wolffkran** will launch two new luffing jib tower cranes and a new tower system at Bauma. The new luffers - the 630 B and 700 B - have a maximum capacity of 42 and 50 tonnes respectively and complete the company's B range of medium to heavy luffing cranes.

Both incorporate the technology and features first seen on the 355 B including the innovative counterweight design and lighter weight components for easier transportation and erection. One of the cranes will be displayed on the new system 23 compact tower which can be shipped in a standard container and incorporates higher strength steel and redesigned connection points. It offers a free standing height of 112 metres for cranes up to 700 metre/tonnes and includes a new climbing frame.



Top of the B range - the 1250B

Hewden adds telehandlers

UK-based Hewden has added 16 new telehandlers to its rental fleet, including seven 14 metre CAT TH414s and nine 17 metre JCB 540s, three of which went straight out on long term contracts of up to 12 months long.

Hewden product manager Garry Evans said: "Since the third quarter of last year, we have seen demand rise steadily driven in part by the preferred supplier status we have with many of the country's major contractors."



Huisman opens new facility in China



Dutch-based heavy crane manufacturer Huisman has opened a new production hall in China. Measuring 205 by 54 metres and 62 metres high it is the company's largest production hall and will allow products to be assembled vertically, considerably increasing its capacity.

The company - which also manufactures in the Netherlands and Czech Republic - opened its first facility in China in 2007 and has delivered more than 20 cranes including three 800 tonne heavy lift mast cranes, several 300 tonne pedestal mounted offshore cranes and is building the 5,000 tonne offshore mast crane for Acergy's Borealis.

New UK access company

Ben James, previously operations director at Lifterz, has opened a new rental business, 1Up Access in Sheffield and taken over the Pink Platform powered access fleet. 25 new machines (including a few telehandlers) will take the start-up fleet to 100 units.

Platforms range from Pop-Ups to a 135ft Genie Z135. The company has also joined the Access Alliance of independently owned regional companies. James moved to Lifterz two years ago from The Platform Company, where he was business manager at its Leeds depot.



Radical tower crane at Bauma

GG Crane - the pioneer of the radical twin jibbed tower crane - has placed an order with Wilbert crane to build its first unit with two 82.5 metre jibs (over 165 metre span) mounted on a 40 metre tower to show at Bauma later this year.

The concept was originated by Gaspard Gillis - father of chief executive Patrick Gillis - in the 1960's and uses the principal of one jib being unloaded while the other is loaded providing substantial efficiency savings. The jib tips are equipped with large propellers used to turn slew and brake the crane.



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This time of year is thick with announcements of annual results, most are of course depressing in terms of the percentage declines on 2008, however many, if not most companies are reporting that the situation is either stabilising or showing modest improvements. While no one is expecting a rapid upturn, it will be good to move away from the large percentage declines in 2010.

Palfinger back in the black

Crane and access manufacturer Palfinger has reported a return to an operating profit in the fourth quarter of 2009. While revenues at €117 million, were 38% lower than the same quarter last year, the quarter was profitable to the tune of €1 million before interest and tax, compared to a loss of €5.6 million last year.

Genie upturn

Genie revenues sank 65 percent to \$838 million in 2009, compared to 2008, while fourth quarter sales fell 48 percent to \$205 million.

The company made an operating loss for the year of \$154 million, compared to a profit of \$215 million in 2008. Genie's order book at the end of December was \$157 million compared to \$170 million in 2008, however it is 13 percent up on the end of September.



Slight improvement for Haulotte

Preliminary fourth quarter revenues at Haulotte show a slight improvement with sales higher than the third quarter. Full year revenues were €202 million, a fall of 55.2 percent on 2008 with new equipment sales falling 63.6 percent to €139.4 million.

Terex Cranes down 34%

Full year revenues at Terex Cranes were down 34 percent to \$1.96 billion although the fourth quarter was a slightly less severe, declining 25 percent to \$557 million.

Full year operating income fell 80 percent to \$80.4 million. The order book at the end of December was 50 percent lower than in 2008.

Speedy positive

UK-based Speedy Hire says there is some improvement in its third quarter trading. It says it is 'encouraged with the increasing stability'. January revenues were broadly in line with

management expectations - 24 percent below the January 2009 level (compared to year on year declines of 36% in October and 28% in December.)

Tadano sales slip 42%

Tadano's results for the nine months to the end of December show revenues of ¥72 billion (\$802 million), a fall of 42.5 percent on the same period in 2008. The company is now forecasting that full year revenues will be ¥105 billion (\$1.17 billion) a 35 percent decline.

It is anticipating a small profit of ¥200 million (\$2.2 million) - more than 96 percent lower than 2009.



Hiab ends year down 37%

Cargotec, owner of Hiab loader cranes and Kalmar reach stackers revealed Hiab revenues fell 37 percent to €568 million, with order intake falling 40 percent to €119 million.

Operating income fell from a profit of €49 million in 2008 to a loss of €35 million in 2009. The fourth quarter showed some improvement with sales down just 29 percent to €152 million.

United bottoms out

Figures from United Rentals, the world's largest rental company indicate the worst the downturn may be over. Revenues fell 28 percent to \$2.36 billion, with rentals down 26 percent, but sales of contractor's supplies and new equipment fell 43 and 52 percent respectively.

Fourth quarter revenues were down by similar levels but utilisation edged up slightly and rate declines moderated.

Vp sees market stability

UK rental company Vp, owner of UK Forks, has issued a relatively positive interim statement for its third quarter. The company says that with house building picking up and other opportunities it expects to meet expectations and deliver a very strong full year result.

JLG returns to profit

JLG has returned to profitability thanks to its work on Oshkosh M-ATV defence vehicles, resulting in first quarter revenues of \$728 million up 97 percent on the same period last year. Sales of aerial lifts and telehandlers continued to decline, falling 60 percent to \$200 million.

JLG did post an operating income of \$13.5 million for the quarter, compared to a loss of \$47 million last year - mostly from the Oshkosh defence business, but its traditional business also improved thanks to lower material costs, lower bad debts/restructuring charges and the benefit of cost reduction initiatives implemented in 2008/09.



Manitou 54% down

Manitou has reported full year revenues for 2009 down 54 percent to €684 million and sees a modest improvement with the fourth quarter down 39 percent overall. Its biggest declines were in the Americas, where sales fell 65 percent to just €72.2 million, in spite of the fact that Gehl contributed revenues for the whole year, compared to a single quarter in 2009.

Manitowoc Cranes picks up

Manitowoc Cranes' full year revenues dropped 42 percent to \$2.3 billion, while operating income fell 74 percent to \$145 million. Fourth quarter revenues were down 49 percent to \$480 million but were at similar levels to the previous quarter, while operating income fell 84 percent to \$18.3 million. Order intake has begun to pick up with the order book on the full year down just 14.1 percent to \$573 million.

Profits plunge at Cat

Caterpillar's 12 month revenues fell by 37 percent to \$32.4 billion, its largest percentage fall since the 1940's. Pre-tax profits were hit hard by lower volumes and restructuring costs, falling 87.5 percent to \$569 million. The fourth quarter saw revenues dip 39 percent, while pre-tax profits fell 66 percent.

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Big Ruthmann sold to USA

Gerken has sold its 100 metre Ruthmann TTS1000 truck mounted lift to a newly formed American company, Abilene High Lift Aerial company of Abilene, Texas. The six axle articulated trailer mounted lift will be mated with a Mack Granite Series tractor unit when it arrives in Texas later this year.

Gerken purchased the second of only two Ruthmann TTS1000 ever built, the first having been delivered to Gardemann, now part of the Lavendon

Gerken's Ruthmann TTS1000

group. Both units were delivered in 2001. In 2007 Gerken purchased the first, more traditionally designed 101 metre Bronto GL101.

Abilene High Lift - established by Steve Roth and Darrell Shortes, who is also president and owner of Raydon Construction, purchased the big Ruthmann with the wind turbine support market in mind. The big Ruthmann is ideal for wind turbine work in a place like Texas, with greater outreach than the current 100 metre plus truck mounts, while its multi axle design should prove more roadable in many states.

Altec tracked digger derricks in Europe



Lancashire-based access rental company Aerial Platforms has purchased one of the first Altec DB35 track mounted digger derricks in Europe after demonstrating the specialist product to a number of its customers. Altec has been testing the multi function tracked machine with 10 metre insulated aerial work platform, 1,360kg capacity crane and auger functions on the European market for around 18 months. The unit, the smallest in Altec's DB range, is widely used in the USA to erect and replace telegraph and electricity poles of up to 50ft/17 metres in inaccessible locations.

Jason Seddon of Aerial Platforms said: "We are continually looking for new and innovative products. The versatility of the Altec DB35 ensures our customers can reduce manual handling, overall cost and the number of machines on site."



The Altec DB35 at work

Effer appoints in UK

Effer has appointed Plant Equipment of Alfreton Derbyshire as a UK regional dealer for its range of loader cranes from 30 to 300 metre tonnes.

Plant Equipment also handles Terex Atlas cranes which it says combines well with the Effer line to give it the widest possible loader crane range from two to 300 metre tonnes.

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- US based crane rental company **AmQuip** has appointed **Al Bove** as chief operating officer.



Al Bove

- Weiland Kran & Transport** has taken delivery of three new Liebherr cranes - a 70 tonne LTM 1070-4.1, 500 tonne LTM 1500-8.1 and an MK 88 mobile self erecting tower crane.

- Tadano** is setting up a direct sales and service operation to serve the Australian and New Zealand markets.

- Compact Lifting Equipment**, the UK-based access and mini crane specialist, has joined the **Access Alliance**.

- Lavendon** has promoted **Dave Barton** to UK business development director and **James Watson** as International business development director.



James Watson



Dave Barton

- Cargotec** says that **Hiab** cranes now complies with the latest Machinery Directive and EN 12999:2009 standard.

- Skyjack** has appointed **Tubb Equipment** to distribute its Zoom Boom and VR telehandler ranges.

- Hertz Equipment** has agreed to set up a rental joint venture with Saudi Arabian-based **Dayim Holdings**.

- Australian crane and access company **Boom Logistics** has completed its new share sale raising A\$87 million (\$77.2 million).

- Sennebogen's** UK distributor **EH Hassell**, has appointed **Carl Hodges** as sales executive for the crane line.



Carl Hodges

- The **Imer Group** has appointed **Omme Lift** Germany as its Ithimer spider lift dealer in Germany.

- The next **Europlatform** conference will be held in Madrid on 16th September 2010

- Omme Lift** Germany has appointed **Reinhard Spinner** as an additional area sales manager.

- Wakefield, UK-based access rental specialist **Lifterz** has appointed **Patrick Leoni Sceti** as finance director he has also invested in the business.



Patrick Leoni Sceti

- UK-based **HSS Hire** is opening a new 'Supercentre' in Hove, near Brighton, Sussex.

- Kranlyft**, the **Maeda** distributor, has appointed **Kevin Bell** as sales manager for its UK operation.

- Alan Peck** has joined Aberdeen based **Caledonian Cranes** he was previously sales manager with **Kranlyft**.

- Griffin Coal**, owned by **Rick Stowe** who also owns **Instant UpRight**, has gone into administration along with six other Stowe companies.

- Allift Michielsens** has been appointed as the distributor for the Bravi range of aerial lifts for the Benelux.

- Heli** has appointed **Jean-Phillipe Garrot** - previously with **CTE** - to establish its sales and rental operations in France.



Jean-Phillipe Garrot

- WesternOne Equity** says that it is acquiring an unnamed Calgary-based aerial lift and telehandler rental company paying \$13.5 million.

- Bavarian-based access specialist **Josef Siegl** has purchased its first **Niftylift** products, two HR21 boom lifts.

- Swiss-based access rental company **Up AG**, has taken delivery of its first four **MEC** Speed Level lifts.

- Kranlyft**, has appointed Belgium-based **Heli** as a Maeda mini crane dealer in northern France.

- Harsco Infrastructure** has reported full year revenues down 25% while profits fell 63%.

- Wilson Access** has taken delivery of the first **CTE ZED26J** in the UK.

- Dirk Konings** has moved to **Riwal** as senior account manager based at the group's Dordrecht headquarters.



Dirk Konings

- Kranlyft**, has appointed **Kemp Hoogwerkers** as a Maeda mini crane dealer in Holland.

- A new company **Brandon Lifting Services** has been formed by **Paula Rowe** wife of **Lee Rowe** of **PSS**. The Brandon name has replaced PSS on the company's premises.

- More than 50 Dutch access companies held a meeting to discuss the formation of a local **IPAF** council.

- Terex AWP** has sold its Power Buggy and generator product lines in order to focus on **Genie** products.

- Engine maker **Deutz** has shipped the 500,000th engine built at its Ulm plant in Germany.

- Nigel Woodger**, one of the founders of **Pop-Up**, the originator of the push-around scissor is 50.

- Easi UpLifts** exhibited at the recent **Poznan Fair** as part of its Eastern Europe expansion.

- Aerial lift** and telehandler manufacturer **Skyjack**, has appointed **Robin Sosebee** as sales director for Latin America.



Robin Sosebee

- Heavy transport and lifting company **ALE** revealed its new global rebranding and renaming of its heavy lift **AL.SK** cranes.

- Wynne Systems** has appointed **Carole Cossu** as business development manager for Europe, Middle East and Africa.

- Meldrum Construction Services** has been fined £4,500 and ordered to pay costs of £2,342.20 following an accident at a site at Holly Hall, Sandhoe, near Corbridge, Northumberland in July 2008.

- Italian manufacturer **Isoli**, has reported a strong year for its aerial lift business particularly in France.

- Cargotec**, owner of **Hiab** and **Kalmar**, has implemented its new two business structure, Marine and Industrial and Terminal (I&T).

- Bigge Equipment** Company has opened a new crane facility in Houston, Texas to cover the Gulf coast region.

- Tat Hong** has incorporated its latest JV in **China-Si Chuan Tat Hong Zheng Machinery Construction**.

- François Desbriere** has taken over from **Christian Lajous** as manager for access equipment at **Manitou**.

- Genie** has announced two new rotating telehandlers aimed at the rental market - the GTH-4016 SR and the GTH-4018 SR.

- CTE** has appointed **Francesco Berardi** as its new area sales executive for its B-FIRE fire fighting platform range.

- UK based **Speedy Hire** has placed a substantial order for 8 and 10ft Custom Hy-Brid scissors, along with 310 Pop-Up scissors and 60 **Power Tower Nanos**.

- Independent Parts & Service** - (IPS) has formed a partnership with **Icari Global Solutions** (IGS) in Spain and Portugal.



The IGS team

- Austrian-based crane and access company **Palfinger** is launching two new High Performance loader cranes - the PK 19502 and PK 220002 - at Bauma.

- Dinolift** will launch a 21 metre spider lift at Bauma, joining the 16 and 18m models launched in 2009.

- Dutch-based rental company **Workx** has appointed **Hendrik Jan Molenaar**, formerly with **Aggreko**, as chief executive.

- AJ Access** has delivered a specially modified track mounted **Genie** Z60/34 to the Brunt Ice Shelf in Antarctica.

- The owner of **Elite cranes** and ex member of Melbourne's underworld **Mick Gatto**, is being investigated for assault and coercion.

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