

Do you receive a hard copy?

Would you prefer to receive your own personal copy of the printed version of **Cranes & Access**? Then register on-line now for your personal subscription. Cranes & Access: The Lifting Professional's magazine. www.Vertikal.net/en/journal_subscription.php

Download complete issues

Laptop users: Download complete issues of Cranes & Access or **Kran & Bühne** to read when you have the time. Using the latest version of Adobe Acrobat you can search for specific words or names in the issue or even have your PC read the articles out loud to you while winging your way across the Atlantic (or wiling away the hours on the Motorway!). Cranes & Access: www.Vertikal.net/en/journal.php
Kran & Bühne: www.Vertikal.net/en/journal.php



Do you read German?

Do you need to keep up to date with what's happening in the German, Austrian and Swiss lifting industries? Then our sister magazine, **Kran & Bühne**, is the magazine for you. Subscribe now to Germany's leading publication for the crane and access industries and keep up to date with the latest news (published in German). www.Vertikal.net/de/journal_subscription.php



Have you registered for email alerts?

When major news breaks in the lifting world, be the first to hear about it ..Free! News bulletins by e-mail straight to your mailbox. Register for **News Alerts** to get major head line news as it happens. www.Vertikal.net/en/newsletter.php

Use our on line access and lifting directory

Have you tried our on line Access and lifting directory? Direct links take you to supplier's web sites with one click of the mouse, with 29 product categories and hundreds of the best suppliers, this is a very convenient source guide as well as an easy way to find a lifting company's web site.

English guide: <http://www.vertikal.net/en/links.php>

German guide: <http://www.vertikal.net/de/links.php>



Central European rental companies

The world's largest on-line listing of mainland European crane and access rental companies is available to you now. Just click the link below to go to Vertikal.net/Vermieter where the bi-lingual site will guide you to hire companies throughout Europe. www.Vertikal.net/Vermieter

Lavendon gets a Rise

Lavendon was back on the acquisition trail in mid April with the purchase of Rise Hire. The van mounted aerial lift specialist Rise Hire has a rental fleet of 150 van mounts and a similar number of fork trucks on short term rental, long term lease and contract hire. Operating from a single location in Over, Cambridgeshire, Rise had revenues of £2.9 million last year with pre-tax profits of

£200,000, gross assets of £7.7 million and net assets of £1.1 million.

Lavendon is paying up to £1.75 million in cash and assuming £5.6 million of debt and will be funded from Lavendon's existing bank facilities. Owner Terry Griffin is not staying with business.

Lavendon's chief executive, Kevin Appleton, said: "Rise Hire has an excellent service reputation and

operates in a market segment where our UK business is under-represented and where operational disciplines are different.

We view the growth in demand for van-mounted powered access platforms as an exciting opportunity, and intend Rise Hire to be the foundation for further investment to develop a market leading position in this sector."

Nick Rae, general manager of Rise Hire said: "This is great news for our customers and staff. Being part of Lavendon will enable us to truly differentiate ourselves in the marketplace whilst keeping our business culture and customer relations intact. It also offers excellent career opportunities for our staff."



Maeda announces new compact crawler cranes

Kranlyft will shortly begin importing several new Maeda LC compact crawler cranes into Europe. The new models will join the increasingly popular LC 785 crane, currently the only Maeda with a superstructure mounted cab.

The new models are the LC338M-3 which is smaller than the 785 offering a maximum

lifting capacity of 2.8 tonnes at 1.5 metres radius and a 6.7 metre, three section telescopic boom. The 383 is 1.74 metres wide, 2.45 metres high and weighs just 3.8 tonnes.

Another new model becoming the largest Maeda to date, is the LC1385M-2 which currently has a nominal rating of 4.9 tonnes, the same as the 785. However the rating is at three metres compared to 785's two metres. At the same radius the LC1385 could easily justify a seven or eight tonne rating. Fitted with a 16 metre, five section main boom the crane can lift 2.6 tonnes to full height. The load chart restricts pick and carry to a maximum of two tonnes but can take 440kg to almost a 16 metre radius.



The new Maeda LC338M-3



The LC1385M-2 will be Maeda's largest crane to date.

Tellock takes over at Manitowoc

Glen E Tellock, 46, has been promoted to president and chief executive officer of the Manitowoc company, replacing Terry D. Growcock, 61, who remains as chairman of the cranes to food equipment business through 2008. Tellock, who has been president of Manitowoc's Crane Group since 2002, also joins the board of directors. Before taking over the crane business Tellock served in a number of financial positions including senior vice president and chief financial officer of Manitowoc. Prior to joining the company in 1991 he worked at the Denver Post Corporation and as audit manager for Ernst & Whinney.



Glen Tellock at Bauma last month.

...Etchart takes on cranes

Eric Etchart, currently executive vice president of Manitowoc Cranes for the Asia Pacific region, moves into Tellock's old job as president of the Crane Group. Etchart joined Potain in 1995 as managing director of Potain Italy, moving to the Asia Pacific region almost 10 years ago. Etchart's replacement has not yet been named.



Eric Etchart, the new president of Manitowoc cranes.

...And Weyers takes over from Wheeler

Other changes at Manitowoc include the move of John Wheeler, currently executive vice president of the Americas, to the post of global operations executive vice president. At the same time Larry Weyers, currently head of Manitowoc Crane Care, will succeed Wheeler as executive vice president for the Americas.



The 30 metre Merlo MPR 30

Merlo has eureka moment

Italian telehandler producer Merlo is planning to enter the aerial lift market with a new concept for a high speed, fully self propelled boom lift. The company created a lot of interest as it unveiled its latest brain wave at the recent Bauma show.

Designated the Platform series there will be three models, the MPR20, MPR25 and MPR30 with 18, 23 and 28 metre platform heights respectively. The two smaller units use a fixed articulated riser, three section telescopic boom and jib with 180 degrees of articulation. The MPR30 also features a two section telescopic riser to provide the extra height and up and over reach.

riser stowing the boom centrally on the chassis and an unusual mechanically rotating counter-weight that places the heavier part of the weight in the centre of the vehicle when the boom is stowed.

The concept will appeal for certain applications such as large job sites, airfield operations, work on very poor ground and perhaps in city work where the compact base and high degree of manoeuvrability will be attractive. In a way this is a half way machine fitting in between a truck and a self propelled.

Merlo says that the MRP models are likely to cost around 15 percent more than a regular self propelled boom lift. Given a positive response



On the road at 40kph

All three units can be driven at one km per hour at full height or six km per hour from the basket in the stowed position. The MRP's use a modified Roto chassis and therefore offer exceptional off road capability, with large wheels, dual oscillating axles and a 40kph road travel speed.

Other specifications include more than 16 metres of outreach on the two larger models, optional rotating jib, an overall width of between 2.24 and 2.5 metres and a chassis length under four metres. Balanced axle weights for smooth road travel are achieved by the

the company will build up to 10 field evaluation and test machines with series production scheduled for mid next year.



The clever rotating counterweight

Access companies take on cranes

Two access rental companies - Height for Hire/Easi UpLifts of Ireland and Eco Lift, a division of Hi-Reach of Swindon have both added mini cranes to their product offerings.

Height for Hire, Ireland's largest powered access rental company has placed 11 new Maeda units into its rental locations in Ireland and the UK. Outside of Ireland the company operates under the Easi UpLift name. The order - comprising of one LC785, two 285's, four 305's and four new 405's - follows a positive response to the six units the company has been operating on an evaluation basis since 2006. It has been steadily adding compact cranes to its fleet and also runs a number of Valla industrial pick and carry units.

Height for Hire director Fergus McArdle said: "We feel that the mini crane concept provides a safer and quicker approach to lifting on the modern building site. We already see this happening in the one to three tonne categories and we are confident this will continue. The mini crawler compliments our existing range well."

The move into the mini crawler crane market is a new venture for Hi-Reach. The company has ordered 10 Maeda units to kick off the venture, including a mix of MC104, MC285, MC305, MC405 and LC785 models. "We liked the Maeda's record of reliability and Kranlyft has clearly demonstrated its ability to deliver an excellent service and support package, which was a very important factor for us."

John Hornby of Kranlyft said, "It feels as if the mini crawler crane is finally coming of age and moving into the main stream access and lifting market. It has been on the cards for a long time."



(L-R) Terry Marnock, Fergus McArdle and Kranlyft director John Hornby.

CTE introduces the Power Tower

CTE UK has introduced a new push around lift called the Power Tower. With a 3.1 metre platform height and weighing just 310kg, the unit is aimed at the step ladder and podium step market.

The lift - developed in close co-operation with Nationwide Access - will be built in the UK by a midlands-based sub contractor for CTE UK. The name Power Tower was previously used by Brian King of CTE when he ran Access Machines. The machine was a push around lift that could also be towed behind a car.

The CTE Power Tower uses a clever in-line sigma-type lift linkage and measures 780mm wide with a 650 x 1,500mm platform and has a 250kg lift capacity for both indoor and outdoor applications. As the lead customer and development partner Nationwide has ordered 300 units, with deliveries beginning at the end of May. Planet Platforms has also placed a pre-launch order for 200 units.



The new Power Tower from CTE-UK

One Stop Hire U turn

Martin Ainscough, managing director of the recently established on-line rental auction site One Stop Hire, says that he has listened to criticism and 'done a U-Turn' in terms of how the auction works. The company has been criticised for promoting a 'Dutch auction' and driving prices down.

Although he says the new hire concept has got off to a flying start with over 1,000 registered suppliers and in excess of 800 customers using the system successfully, changes have now been made which he claims, will streamline the hiring process further and help avoid a negative rental rate auction.

"Previously when a customer placed a hire enquiry on the system, the suppliers were invited to bid as many times as they wished until the best price was achieved, creating a time delay in between the enquiry and order stages," said Ainscough. "Now the supplier will have one opportunity to offer their best price making the system simpler and more efficient for both customer and supplier. I believe that One Stop Hire can benefit everybody by saving valuable time on the phone. The system not only ascertains the best price but it also locates and checks availability in one simple process."

Bauma success at a cost

Preliminary figures for last months 'best ever' Bauma exhibition in Munich confirmed that the show broke all records. Total visitor numbers were up by 20 percent and exceeded 500,000 with international visitors up by 30 percent to more than 160,000. More than 11,000 copies of Vertikal Bauma were distributed with supplies running out by midday on Saturday.

Unfortunately there was at least one fatal accident during the show set-up when, according to police, a 56 year old man from the Tirschenreuth area of Germany was crushed when a 3.65 tonne generator fell whilst being transported on a fork lift truck. Munich police have appealed for anybody who saw the fatal accident to contact them. Unconfirmed reports also indicate that there were at least two other serious accidents during the build up.

Hird leads the way

Hull-based Peter Hird Aerial Platforms has become the seventh company to qualify for the IPAF Rental + quality standard. "We are constantly striving to improve our all-round performance as we increase the size of our rental fleet and we felt that this would be an essential part of our operating infrastructure," said a justifiably proud Peter Hird.

The company has also added more equipment to its fleet including 96 new platforms, largely Genie but with a good number of JLG lifts in the mix, including an order for 20 of the new JLG1230ES self propelled 12 ft platform height vertical mast lifts which was confirmed at Bauma. It has also added further Valla pick and carry cranes and has installed vehicle tracking throughout the Group with the fitting of Minorplanet's new Vmi Greenlight, a live tracking system that provides full visual control via plasma screens in the company's offices.

(L-R) Emma Raper, Allan Hemming, Giles Council and Philip Moss on achieving IPAF Rental + status



Weldex managing director Dougie McGilvray and his son Iain celebrating the official hand over of their first SL6000. They promptly ordered two more machines.

Order, order.....

Bauma was a busy time for Kobelco with official handovers and several additional orders confirmed. Weldex managing director Dougie McGilvray and his son Iain were there for the official handover of the first 550 tonne, SL6000 with the president of Kobelco Cranes, Mr Tanno.

The celebrations continued when McGilvray ordered a further two SL 6000 machines making a total of four units.

Stent Piling also took delivery of two machines on the stand - a CKE600 with tractor-type tracks and a BME800HD. The company now has eight Kobelco cranes in its fleet.

AJ Achieves Rental Plus

AJ Access Platforms has become the sixth company to qualify for the IPAF Rental + quality standard in early April. The programme sets minimum quality standards for the rental operation and includes some tough on site audits.

AJ managing director Tony Mort says that he sees this award as an important ingredient in his company's overall aims. "Our aim as a company has always been to follow the industry's highest ideals and standards and this IPAF has managed to achieve in another area of aerial platform operation by developing the IPAF rental+ scheme."

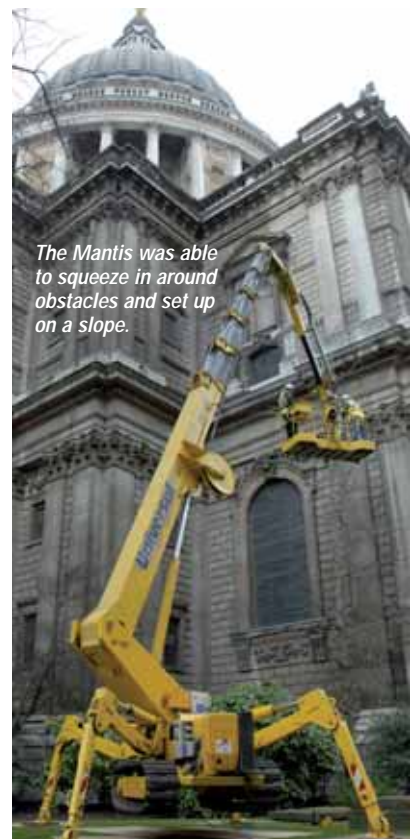
"We hope that the IPAF scheme will spread, becoming an important ingredient in the further enhancement of safe working at height with powered work platforms," he added.

Large spider at St Paul's

A 38 metre Palazzani Mantis TSJ spider lift has been used by surveyors, Plowman Craven, to carry out a full survey of the north face of St Paul's Cathedral in London.

The challenge was to gain access from the area below which included narrow entrances, slopes and weight restrictions of grass lawns, paths and cellars.

Lee Kerr, Narrow Access manager at Universal Aerial Platforms which supplied the Mantis said: "For this particular application the Palazzani spider was an ideal choice being able to gain access through a narrow gateway and provide working heights of up to 38 metres whilst working within a confined space."



The Mantis was able to squeeze in around obstacles and set up on a slope.



Derek Lewis (left) of SHB Hire taking delivery of SHB Hire's new DAF crane trucks from Malcolm Worsdell, T H White's crane division area manager.

SHB adds Palfinger

Founded in 1968, SHB Hire is Europe's largest 4x4 rental company. In recent years the company has broadened its range to include a wide variety of commercial heavy duty vehicles, including a fleet of 8x4 and 6x4 DAF trucks with Hardox steel tipper bodies and B4 Epsilon 100 and 120 cranes, sourced from T H White. The success of the tipper grabs and the relationship that had been established with T H White's Malcolm Worsdell, led SHB Hire to approach T H White again when the time came to expand into the larger crane market. The decision was taken to purchase two PK42 cranes on 6x2 26ft sleeper chassis for cabin carrier work, and two PK27s on 6x2 26ft beaver tail chassis for both container and plant carrier work.

When Derek Lewis of SHB Hire took delivery of the new crane trucks he said: "The reliability and durability of the Palfinger Epsilon cranes, plus the back-up provided by TH White, allows our customers to get the job done effectively. And that's what it's all about!"

Grove-Manlift parts business sold

MinnPar, the Minneapolis based subsidiary of PartsZone LLC, has purchased the rights to manufacture and sell service and replacement parts for all models of Grove Manlift aerial work platforms from Manitowoc. Manlift parts will be handled with the help of the MinnPar's sister company, Parts for Lifts in Pennsylvania.

Manitowoc will transfer all blueprints, engineering drawings, parts inventories, customer and supplier lists and transactional records to Minnpar and refer all customer requests in North America directly to it. Minnpar will source and stock purchased parts and manufacture or outsource Grove built items. In Europe Manitowoc Crane Care will act as an agent for MinnPar.

Parts for Manlifts, Toucan and Liftlux ranges are provided by JLG which purchased the Grove Manlift business from Manitowoc in 2004.

Northern identity

Warren Access is the latest business to join North East England's promotional drive by emblazoning its vans with iconic images from the region.

The company is transforming its fleet of aerial lifts to display the eye-catching 'Passionate people, Passionate places' branding and show its support for the North East England marketing campaign.

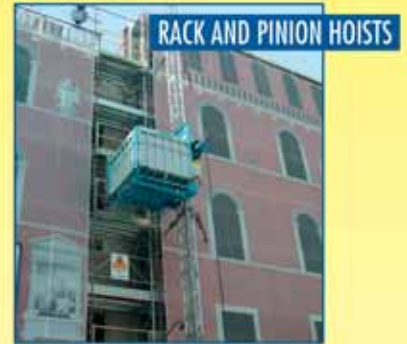
So far, four vehicles have been completed and each one using a different image from the region which includes the Tyne Bridge, the

Angel of the North, Bamburgh Castle and Durham Cathedral.

The Newcastle-based, family-run business was established by Derek Warren in 1993. In the last 12 months the company has gone from strength to strength, moving to new premises and significantly expanding its fleet.



TRANSPORT PLATFORMS



MAST WORKING PLATFORMS



- HANDINESS
- RELIABILITY
- QUALITY
- MAX SAFETY



MABER[®]

36050 Bressanvido (VI) Italy - Via S. Benedetto, 14 / P
 ☎ +39 0444 66 08 71 r. a. - Fax +39 0444 66 08 72
 www.maber.info - E-mail: info@maber.info



TEUPEN
work safely aloft

www.teupen.info

New markets - higher yield

...with the LEO range up to 50 m plus

World leader in building crawler-mounted access platforms. Teupen offers more possibilities and economy for every application.

See us at **SED**

The patented crawler system and the new Teupen crawler, an ideal combination for your individual application.

Simply greater Success.

Crane man arrested

An employee of Liebherr - an Austrian national now based in Nenzing - but previously responsible for sales of offshore cranes at Sunderland,, has been arrested in Austria accused of embezzling at least €86,000. The public prosecutors office in Feldkirch which is responsible for the case, says that two further British employees in the accounting department have also been questioned.

The affair concerns irregularities in the treatment of credit notes to certain customers. The accused man has apparently admitted to passing company money through his private account.

Nenzing managing director Wolfgang Remlinger is quoted in the local press as saying that he believes that the total sum involved is considerably higher than €86,000, possibly running well into three figures.

Award for excellence

Ranger Equipment, the UK distributor for Teupen has won the SED 2007 cranes and access award for excellence for the Leo 50GTX spider lift.

Steve Hadfield accepted the award on behalf of Ranger and Teupen, he said: "I believe that our marketing efforts helped win this award on Teupen's behalf as manufacturer of the Leo 50GTX."

Steve Hadfield with the SED award for excellence.



Skyjack doubles up

Scissor and now boom lift manufacturer Skyjack, has put 'its money where its mouth is' announcing the doubling of its international warranty coverage to a full two years 'top to bottom' parts and labour coverage.

The extended warranty is effective on all scissor and boom lifts shipped from the company's plant on or after April 18th.

In a statement the company said: "Customers have been telling us that our machines are the most reliable with the lowest life cycle costs so now, we're backing it up."

Skylift teams up with JCB

Limerick-based Skylift Hire and JCB have announced a new partnership to offer JCB Loadall telehandlers for rent in Ireland. The move includes a major order from Skylift for JCB 535-140 and 540-170 machines to convert and expand the Skylift handler fleet. John Cusack, Skylift managing director said: "Over the past number of years we have become one of the largest indigenous suppliers of powered access and telescopic handler equipment. The ambitious nature of our arrangement with JCB is a key element in our continued growth strategy in the telehandler division."

(L-R) Seamus O'Dwyer, financial controller, Skylift, Denis O'Kelly, sales director, ECI JCB, John Cusack and JCB's commercial manager Richard Myles.



Wacker launches IPO and takes Neuson Kramer

Wacker Construction Equipment has agreed a merger with Neuson Kramer, the Austrian telehandler and loader manufacturer. It has also announced plans for an Initial Public Offering of its stock later this spring, when the company will float its shares on Frankfurt Stock Exchange's Official Market.

The merger with Neuson will occur after the IPO to form Wacker Neuson AG. The combined business will have revenues of around €900 million with an EBIT in the region of €125 million.

Wacker was founded in 1848 when Johann Christian Wacker set up a blacksmith's shop. In recent years it has probably been best known for its compaction hammers and plates. The Wacker family still owns 87 percent of the company's shares, with Dr Ulrich Wacker chairing the supervisory board. The management team holds just over three percent. The company has more than 160 sales and service stations in more than 30 countries.

Wacker's chief executive and president, Dr. Ing. Georg Sick, will head the merged business. He said: "The high quality portfolios of both companies are highly complementary with an almost identical user base, target markets and sales channels. In particular, we aim to capitalise on compact equipment market opportunities in Europe, the USA and Asia." Wacker's revenues grew by more than 23 percent in 2006 to €619.3 million, while profits before interest and tax jumped 51.3 percent to €76.7 million.

The Neuson deal is the fourth merger/acquisition in less than two years for Wacker. It bought Weidemann in 2005, adding a line of compact wheel loaders and last year purchased Drillfix AG and Ground Heaters Inc. In addition to entering the mobile compact equipment market Wacker has been expanding its rental business.

In a related announcement Wacker says that it is ending its long term partnership with Bobcat - Wacker has distributed Bobcat in Germany, Austria and Switzerland for many years through its company stores. The ending of the agreement was both mutual and inevitable as Wacker's product line increasingly overlaps with that of Bobcat. Neuson's Kramer telehandler range would simply have added to that overlap.



Neuson Kramer is to merge with Wacker

AERIAL WORK PLATFORMS

- T Telescopic**
from 14 to 20m
- P Pantel**
from 17 to 26m
- PX Pantel PX**
from 20 to 29m
- TJ Telescopic plus Jib**
from 16 to 30m
- Van Range**
from 11 to 17m

Come & see us at
SED Stand 601

KING HIGHWAY PRODUCTS LTD. UNITED KINGDOM
Riverside - Market Harborough Leicestershire LE16 7PX
 Ph. +44-1858-467361 Fax +44-1858-467161

the easy choice

www.gsrspa.it • info@gsrspa.it

GSR S.p.A. Italy - Tel. +39 0541 397811

SKYLIFT
HIRE SALES TRAINING

YOUR IRISH ACCESS PARTNERS

- IPAF Training
- 24 Hour Support
- Full Range of Electric & Diesel Scissor Lifts
- Electric & Diesel Articulating Booms
- Diesel Telescopic Booms
- Trailer Mounted Platforms
- Telescopic Forklifts
- Special Access Machines

CONTACT US ON:

DUBLIN	+353 01 459 46 46
CORK	+353 021 488 66 46
LIMERICK	+353 061 30 46 46
GALWAY	+353 091 50 46 46

E. sales@skylift.ie

www.skylift.ie

see us at the **SED** Avenue P Stand 559

UK Generators Limited

UKG Hydraulic Generator

The UKG Hydraulic Generator is a 3.5 kVA hydraulically driven, single phase onboard ac power supply designed for installation onto most access platforms.



- ✓ No additional fuel costs
- ✓ Reduction in service and maintenance costs
- ✓ No noise emissions
- ✓ Quick & Easy installation
- ✓ Pressure Compensated Flow Control Valve and on/off solenoid valve
- ✓ Earth leakage circuit breaker protection
- ✓ Choice of either 110v/220v, 50/60 hz models.

Tel: 01536 747500
sales@ukgenerators.co.uk

UpRight AB46 is back

UpRight has started selling the AB46 range of articulated booms again. The first unit was shown at the recent Bauma show in Munich and the company has already booked a substantial number of orders for the machine which has not been produced in any significant volume for more than three years.

UpRight has also said that its plans to build a new Greenfield production facility in Madera, California are taking longer than anticipated. The company would not be drawn on why, but it might well be related to alternative options for North American production.



Euroloc snaps up Nacanco...

Euroloc, the Spanish-based general rental company has agreed to acquire Nacanco Spain in a deal that will also see it gain a 30 percent shareholding in Nacanco's Italian business. Euroloc has revenues in the region of €75 million and owns a fleet around 500 aerial lifts and a good number of telehandlers operating from 34 locations in Spain and Morocco. Nacanco Spain has revenues of around €28 million and runs over 2,200 aerial lifts in Spain, from 10 locations.

...And GAM to take Vilatel

GAM the publicly quoted Spanish rental company has made a formal offer to acquire Vilatel, Spain's leading access rental specialist with more than 4,100 platforms.

The offer includes an undisclosed amount of cash and the issue of 2,264,121 shares in GAM, giving the owners of Vilatel a 7.4 percent holding, making them the third largest shareholding behind two financial institutions. GAM shares are currently trading near an all time high of €23.50 valuing Vilatel at over €53 million plus the cash settlement. The offer remains open for 10 weeks.

AFI moves into Scotland

AFI-Uplift has opened a new depot in Bellshill near Glasgow, its first in Scotland, with an initial fleet of 100 boom and scissor lifts. The aim is to double this within the first 12 months. Tom Bruce, has been appointed general manager for Scotland and will oversee the new depot. Bruce has spent 31 years in the powered access industry, mainly working north of the border.

AFI has opened its first depot in Scotland at Bellshill, Glasgow.



PLUS SERIES

The Best Just Got Better!



Convenient SureVent™ flip-top caps



Precise maximum water level indicator

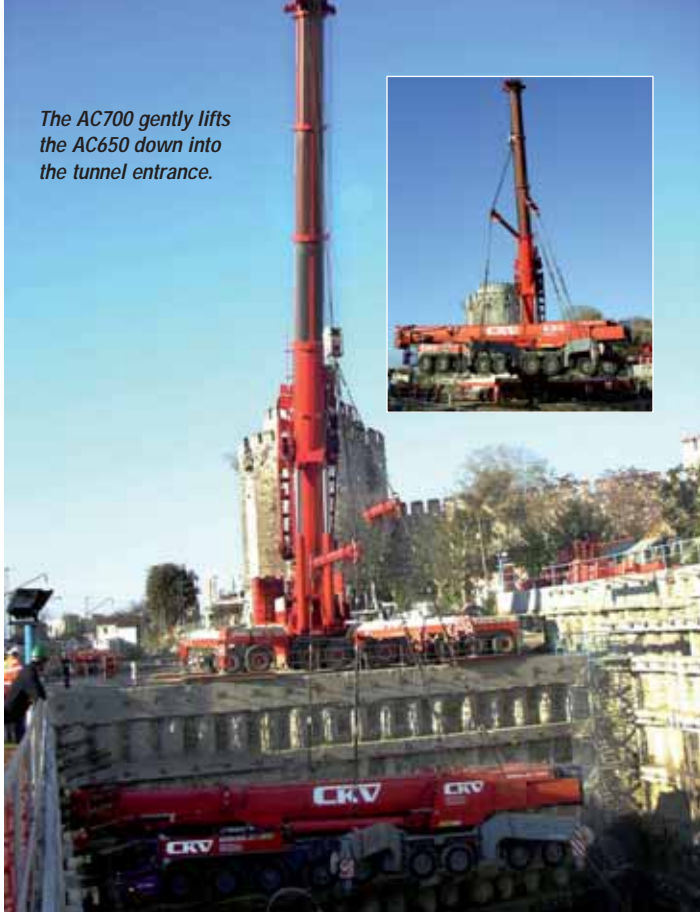


Durable embedded terminals



For more information contact Energy Batteries on 01536 408901
www.energy-batteries.com
enquiries@energy-batteries.com

The AC700 gently lifts the AC650 down into the tunnel entrance.



Three cranes help under the Bosphorus

A massive tunnel is currently being construction under the Bosphorus in Istanbul, connecting the Asian and European continents. The total project includes a double-tube train tunnel with a length of 13.6 km, the modernisation of 63 km of existing railway tracks and a 1.4 km long, earthquake-proof tunnel that passes under the Bosphorus, 56 metres below sea level.

CKV Heavy Lifting of Ankara provided a 700 tonne Terex-Demag AC 700, a 650 tonne AC 650 and a 350 tonne AC 350 to assemble a 1,000 tonne, 100 metres long tunnel-boring machine used in one of the tunnels. In order to carry out the work the AC 350 and AC 650 had to be lowered into a 15 metre deep construction pit to carry out the installation work. The AC 650 lowered the AC 350 into the pit for the pre-assembly

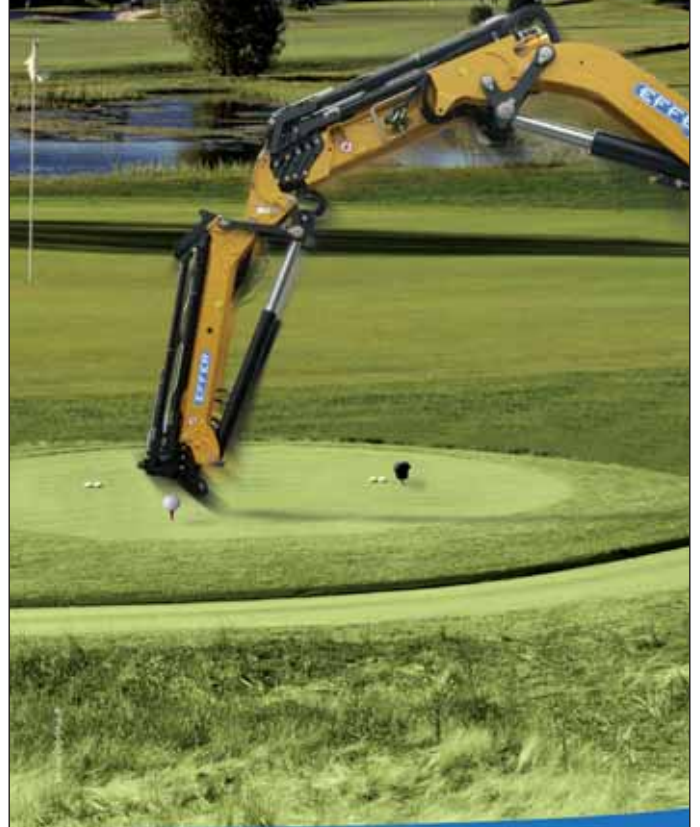
of the smaller components. The AC 700 then lowered the AC 650 into the hole to carry out the final assembly at the tunnel entry point. Lifting the AC 650, which weighs 120 tonnes, was no easy task. The AC 700 was set up parallel to the excavation trench and the AC 650 reversed up behind it. The 650's cruciform outriggers were then opened, and fixed in their retracted working position to be used as lifting points. The AC 700 then lifted the AC650, slewed it out over the trench wall and, with a radius of 14 metres, lowered it gently to the bottom of the trench.

The AC650's centre of gravity is located towards the front of the crane with 45 tonnes on each of the front outriggers and just 15 tonnes on each of the rear outriggers, so slinging was critical.

Hewden - Wolffkran case to be heard in the UK

Hewden Tower Cranes has won the right for its claim against Wolffkran, over the Canary Wharf tower crane accident in May 2000 to be heard in a British court. Hewden retained liability for the accident when it sold its tower crane business to Harringtons and claims that negligence on the part of Wolffkran resulted in the failure of the climbing frame which caused the accident. An HSE investigation highlighted numerous problems with the erection team but failed to identify a definitive cause for the cranes collapse. Hewden paid out around £5 million to its client Yarm Road and contractor Cleveland Bridge in 2004. Wolffkran had tried to enforce its contractual terms which stipulates that any legal claims be heard by a German court.

WHEN POWER AND PRECISION ARE NECESSARY



Conditioned to maximum performance

40 years ago we launched a challenge to gravity: on land and on sea. A challenge that every day our cranes win, lifting tonnes of goods around the world. A challenge that we win, thanks to the technology, power and performances of our innovative range of models.

COME AND SEE US AT SED - Corby, Northans, UK
22-24 May - Avenue Q, Stand 741



EFFER
THE POWER OF PERFORMANCE

HEAD OFFICE
SOL.GE. S.p.A.
40013 CASTEL MAGGIORE (BO)
ITALY
Via Bonazzi, 12/14
Tel. +39 051 41 81 211
Fax +39 051 70 14 92
info@effer.it

UK CONTACT:
Jeremy Newman
Tel. +44 (0)845 86 93 031
Mobile +44 (0)7801 92 42 25
Fax +44 (0)845 86 93 037
jeremy@effercranes.co.uk

www.effer.it - info@effer.it

BIG BLUE IS BACK!



Back and better than ever:
the **UpRight AB46** self-propelled boom.

UpRight Powered Access is proud to
announce the return of the much-loved
AB46 boom lift:

- Superb "up and over" ability
- Same legendary boom lift speed
- Same zero tail swing

New features:

- Simple to maintain, hard-wired control system
- More spacious basket
- Low profile, high grip tyres
- Quieter tier 3 diesel engine

Available in 2WD electric and
4WD rough terrain configurations.

2007 is the year of UpRight:
Big Blue is Back!

UpRight Powered Access Sales U.K.
Unit A, Hortonwood 2, Telford, Shropshire, TF1 7GW.
Tel: 0845 900 0202 Fax: 01952 671 471

www.upright.com

UpRight
POWERED ACCESS

- **Braviisol**, the producer of the Bravi range of self propelled mast lifts is adding an additional production facility for the Leonardo range to meet rapidly growing sales.
- **Svelt**, Italy's leading producer of ladders, podium steps and scaffold towers has appointed Indfast to stock, sell and market its products in the UK.
- **Genie** has confirmed that if it goes ahead with plans to build electric scissors in Europe, the location will be the Terex plant in Coventry, UK.
- **IPS** the Telford-based supplier of parts and services to the powered access industry has established a new operation in Finland.
- **JLG** has appointed Andrew Satterley as its new general manager for Australia and New Zealand.
- Dutch rental company **HWS Verhuur** has purchased 10 UpRight SL26 Speed Levels from Dutch dealer, Platform Sales Europe.
- Guy Willet, currently PR and marketing services manager at **Nationwide** is to join **Smart Rent** the truck mounted rental company.
- Bauma yielded 39 orders for **Unic** cranes Europe, many of them from leads originating at the show.
- Jayne Newton has been appointed communications specialist at **Genie** Europe.
- New Zealand's **Hirepool** has acquired Gisborne Hire Centre and Barricading solutions.
- **Coates Hire** - one of Australia's largest rental companies - has announced a strategic review to consider its options after a number of takeover approaches.
- **Boom Logistics**, the fast growing Australian crane rental business, has announced that it has reached agreement to acquire Moorland Hire, a regional access rental business.
- Turkish crane rental company **Sarilar** placed an order for a 1,350 tonne Liebherr LR 11350 and 750 tonne LR1750 crawler crane at Bauma.
- An aerial lift accident that killed two ladies sparked further anger at May Day rallies across Italy protesting the high level of work-place fatalities in the country.
- **Loxam** has made further purchases in Spain acquiring Airent, a Madrid based general rental operation.
- **Power Climber**, the suspended platform producer, has appointed Phil Hermes as east regional sales manager in North America.
- **Riwal** Denmark has opened Riwal Norge in Oslo to re-rent aerial lifts and telehandlers to its rental company customers in the area. Kristian Langseth, previously with Stavdall Utlei, will manage the operation.



Jayne Newton



(L-R) Kristian Langseth and Søren Rosenkrands of Riwal

- **Oshkosh** has announced strong second quarter results with revenues doubling compared to last year. JLG revenues rose by 19.6%.
- The 10,000th **Ruthmann** platform has been sold on ebay for a winning bid of €92478.99
- **Bil-Jax** has appointed Lift Profi Kruger as its trailer lift distributor for Germany, Switzerland and Austria.
- Tony Stokes, previously with **UK Platforms**, has joined **Clements Plant & Tool** in Coventry.
- **Manitowoc** crane has reported its first quarter results for 2007, they show a 43 percent increase in revenues to, \$683 million.
- **Genie**, the Aerial work platform division of **Terex**, increased sales by over 19% in the first quarter of 2007.
- Revenues at **Terex** cranes rose by over 35% to over \$500 million for the first quarter 2007 with a rapidly rising order book.
- **Hybrid** has completed the CE approval process for its 1030E lightweight self propelled scissor lift.
- **Ainscough** took the **ESTA** crane job of the year award for crane jobs up to 100 tonnes for a job on the Millennium Stadium.
- **JLG** says that a president would be appointed in May from the ranks of JLG management.
- First quarter revenues at **Lavendon** increased by 52 percent with increases in all markets except France. Germany rose by 150% thanks to the Gardemann acquisition.
- Isabelle LaPlume is leaving **Haulotte** at the end of May and moving to Paris.
- Chuck Martz has been confirmed as CEO of **Link Belt Cranes**
- New Italian manufacturer **Techoil** has launched a new mini scissor platform with a 2m platform height.
- **Genie** has extended its CTE's distribution agreement for Italy to include telehandlers.
- The first 'new cab' **Manitou** 30 metre 360 degree MRT3050 telehandler in Holland has been delivered to Gortemmulder Telehandler Rental in Mijdrecht.
- **Haulotte** has announced first quarter revenues up by 37% on the same period in 2006.
- **Skyjack's** owner, Linamar has announced a new corporate identity and branding.
- **Vp**, owner of **UK Forks** one of the leading UK's telehandler rental companies has acquired Cool Customers Ltd.
- **Mark Evans** regional sales manager for Terex cranes in the UK has joined Wolffkran Arabia as MD.



Jim Longstaff and Tony Stokes

- **Oshkosh** Truck has appointed Audie Zimmerman as director of business development for the Middle East.
- **NES**, the seventh largest rental company in North America, has sold its tank business to Odyssey partners as part of its move to focus on Aerial lifts.
- Denmark's **DNE Materieludlejning** and **JJ Maskinudlejning** have announced that they will merge, creating one of the countries largest rental businesses.
- Australian alloy and fiberglass mobile scaffold tower manufacturer **Advance** has been sold to Oldfields, Australia's largest facade scaffold company.
- Belgian access rental company, **Padix**, has taken delivery of its 60th new Genie, a Z135/70
- **London's City Lifting** confirmed the purchase of the first Unic 706, to be delivered worldwide and ordered a 220 tonne Tadano-Faun ATF220G-5.
- **UpRight** International the Dublin based producer of Alloy Scaffold towers has appointed Pat Kennelly as head of engineering and manufacturing.
- Australian crane rental company **Boom Logistics** has acquired Wollongong based D&D Crane Hire.
- Traffic was brought to a standstill in Croydon, London in April after a sling on a tower crane broke leaving its load dangling precipitously over the road.
- **Lavendon** has ordered 29 of the smaller 13 metre CTE Traccess machines - the first units in the UK - and may order more after a trial period.
- One of **Harland and Wolfs** massive gantry cranes - Samson knocked over a 95 tonne Henson crane in early April. The accident was caught on video.
- **United Rentals** has announced the retirement of CEO Wayland R. Hicks, 64 and a possible sale of the business. Michael J. Kneeland becomes interim CEO
- **Odyssey partners** has sold Miami based Neff corporation, the eighth largest rental company in North America to Lightyear capital.
- **Panther Platform Rentals** has moved its Kent branch into new larger premises.
- The ex directors of **Elevation Equipment** of Belfast and Dublin have been disqualified for periods of up to 10 years.



Trevor Jepson and Bob Jones with the world's first Unic 706

See www.vertikal.net news archive for full versions of all these stories