

McNallys takes two

Irish-based international crane rental company and wind turbine specialist McNallys has taken delivery of two new 1,200 tonne Liebherr telescopic cranes.

The company, one of the first to acquire a Liebherr LTM11200 All Terrain crane, has added a second

unit to its fleet as well as purchasing the crawler mounted version, the LTR11200. We understand that two of the units, including the new LTR11200 are en route to Western Australia to work on large wind farm installations.

The LTM11200 has proved to be an



McNallys' second Liebherr LTM11200

ideal crane for large turbine erection work with its 100 metre main boom and superlift device. McNallys and its affiliate Windhoist, have carved

out a solid reputation in the wind turbine business and also took delivery of a 103 metre Wumag WT1000 last year to assist with this work.

Ramirent acquires Havator Access

Finnish-based international rental company Ramirent, has acquired the self propelled powered access business of fellow Finnish crane and access group Havator, signing a five year rental and cooperation agreement with the company covering Finland, Sweden and Norway. Havator will retain its truck-mounted aerial lift fleet which will remain alongside its mobile crane rental operation. Ramirent says that the agreement strengthens its position within the industrial sector and on large investment projects. The price of the acquisition has not been disclosed.

A Havator crane, work platform and jacking system on the same contract



Kimberly on acquisition trail

UK access and handler rental company the Kimberly Group has acquired 1st Access Rentals and its subsidiaries Scotia Plant & Tool Hire and Pinnacle Platforms with bases in Glasgow and Preston.

The new businesses will continue to operate autonomously within the Kimberly Group and under the management of Stevie Connelly who was the sole shareholder of 1st Access Rentals.

Commenting on the deal Kimberly chairman Ray Ledger said: "This is the first step in our publicly stated strategy to grow Kimberly by the acquisition of powered access rental businesses with strong maintainable brands in order to achieve national coverage. It was an excellent opportunity to add a very profitable and well run businesses to the Group. The depth of experience and enthusiasm of a strong team will enable us to grow the operations in both Scotland and the North West."

The acquisition takes Kimberly's combined fleet to about 2,200 units making it the eighth largest powered access rental company in the UK/Ireland. The company says that the response to its advertising campaign was very strong and it is looking at a number of further acquisitions.



Explosion proof crane

Italian crane manufacturer Locatelli has designed and built an explosion proof version of its 30 tonne GRIL 8300T Rough Terrain crane. The crane has been sold to gas supplier GNL Italia working in sensitive areas at one of its plants. The contract included theoretical and practical training on the use and maintenance of the crane and its safety systems.

The modification is a classic full ATEX modification to the old Zone 1 or 2 levels. Locatelli says that following this exercise it is now able to offer ATEX certification on all of its cranes.



Paylor leaves JLG

Craig Paylor, president of aerial lift and telehandler manufacturer JLG has announced that he will step down from the post and leave the company on July 1 and take retirement. His successor will be Wilson Jones, currently president of Oshkosh's Fire and Emergency business.

Paylor, 54, joined JLG in 1978 as a district sales manager, was appointed as senior vice president of sales and market development in 1999 and became president of the company in May of 2007 following a six month transition and selection period.

Jones joined Oshkosh in 2005 as the vice president and general manager of the airport products business unit and later became vice-president, sales and marketing for the fire and emergency group. In 2007, he was promoted to president of Pierce Manufacturing, moving to his current role in 2008. He will be replaced from within the Pierce Manufacturing business.



Craig Paylor is retiring from JLG after more than 30 years.



Wilson Jones is the new president of JLG.

Vertikal Days 2010

The fourth Vertikal Days event at Haydock Park opens in just two weeks and promises to be bigger and better with more display area and new product launches than ever before. With no SED this year and with many Bauma visitors unable to attend because of travel problems, the event takes on an even more important role for exhibitors and visitors. Entry is free to those who work for companies that buy, rent or use aerial lifts, cranes and telehandlers. Simply register on line at www.vertikal.days.net or turn up with a business card or complete an entry ticket at the door.



Riwal launches German operation

Dutch-based international rental company Riwal has opened a new German operation at a 3,000 square metre facility in Dortmund. The company has been looking at the German market for some time, in order to extend its coverage from Denmark to the north, Poland to the east and France to the west.

"It was just a matter of finding the right local people to open up Riwal Germany" said Dick Schalekamp, Riwal's chief executive. As part of the company's search Søren Rosenkrands, general manager of Riwal Denmark, contacted Christoph Scheeben, an ex colleague from his days at Mateco.

Having appointed him to head up



the new operation, Riwal Germany officially opened for business on May 1st.

"Obviously our primary focus is to be successful with self propelled and truck mounted aerial work platforms as well as telehandlers in the 'Ruhrgebiet'. However we will also be looking at other parts of Germany and aim to add more depots in areas that will bring profitable business," said Scheeben.

New trailer/push around lift

UK-based Kermco has introduced a new lightweight 5.4 metre platform height indoor/outdoor push around lift - the HyTower HT750. The new product, which shares some design features with the popular Hop-Up Plus from the early 1990's, weighs just 450kg and uses large pneumatic tyres making it an easy unit to push around even on gravel. Outriggers allow the unit to be levelled as well as adding additional stability for outdoor use. The machine is just 740mm wide when stowed while the outriggers extending that to just 1.55 metres.



The lift mechanism includes a two section telescopic mast and upper boom with up to 7.4 metres of working height. The standard unit is a pure push around with a road towable alternative. A lower unit with a 4.3 metre platform height - the HT650, which weighs less than 300kgs will also be available at a later date. Kermco says that the new lift will be both adaptable and cost effective. The company plans to launch the new product at Vertikal Days.

Finning sells Hewden

Finning has sold Hewden, its UK rental business, to private equity firm Sun European Partners for £110 million. In the UK Hewden runs the largest telehandler fleet, is the second largest crane rental company and the third largest in powered access. The price paid for the entire share capital comprises £90.2 million in cash, an interest bearing five year loan note of £20 million, repayable in five equal instalments with interest at five percent payable at the end of the period and a five percent equity warrant payable in the event of a sale or IPO during that period.

Finning says that it has agreed a strategic alliance with Hewden's new owner although it does not include any firm commitment to buy Caterpillar equipment. It also says that Caterpillar fully supports the sale. The company will use the proceeds to reduce its overall debt. Hewden which rents a wide variety

of other construction equipment currently operates from 63 locations in the UK with 1,300 employees. The existing Hewden commercial centre in Manchester is proposed as its new head office. Finning has agreed to provide transitional services to Hewden until January 2011. Kevin Parkes who has headed Hewden for the past year or so will continue to

manage the business under its new owners along with his senior management team. Finning UK will continue to operate its 20 branches in the UK with 1,470 employees as the Caterpillar distributor from its head office in Cannock, Staffordshire.

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Hewden has the UK's largest telehandler fleet

New role for Barnes

Barry Barnes, director of Terex Demag sales in Europe and managing director of Terex Cranes UK, has announced his successor in the UK, Lee Maynard previously UK general sales manager of Terex-Atlas. Maynard will take up the position of general manager Terex Cranes UK on 1st July reporting to Barnes.

Unknown to many outside the company, Barnes has been carrying out the role of director of sales Europe - in addition to his UK role - since last July, with a brief to improve the level of customer service and support to that in the UK. Countries covered include Scandinavia, France, Spain, Italy, Germany and the Benelux countries.

Barnes also confirmed that UK-based Ainscough Crane Hire will take delivery later this year of the first 1,000 tonne AC1000 mobile crane unveiled at Bauma. Doug Friesen, vice president and managing director of Terex Cranes added that there are orders for three AC1000 for delivery this year with a further 26 orders already in the pipeline.



Barry Barnes, Terex Cranes director of sales Europe.



Lee Maynard will take over from Barnes in the UK.

New lightweight Nifty

Niftylift has launched a new lightweight 50ft/15 metre platform height HR17 articulated Rough Terrain boom lift – incorporating its Hybrid power pack and SiOPS safety system.

The new model is considerably lighter than the previous HR17 4x4 at just 4,750kg. Dimensions are similar with an overall width of just two metres, stowed length of five metres (with jib tucked) and an overall height of 2.15 metres. The Hybrid drive system is the same as that used on the increasingly popular HR21Hybrid, featuring a Kubota diesel with exhaust purification system, supported by a powerful electric motor for steep grades which then works as a generator to top up the battery pack when the engine is left idling. The electric motor and battery pack are also used without the engine when indoors or where noise is an issue.

The HR17 is fitted with Nifty's 'Tough Cage' complete with the SiOPs system that cuts all functions in the event of inadvertent pressure on the control panel should the operator be pressed against an overhead obstacle, while allowing him

to operate a function to free himself. In the event that he fails to do so within a specific time period, a message is transmitted from the base warning that the operator may require assistance, supported by a flashing blue light. The working envelope is similar to the model it replaces, in spite of its lower weight, although the revised lift geometry has reduced outreach by 500mm to 8.5 metres to the edge of the platform, but it is still only beaten by 51ft models that weigh up to three tonnes more and are 250mm wider. The company has also added some further enhancements to the platform controls with a digital screen that incorporates the battery charge and platform load indicator.



Niftylift's enhanced control panel.



The Niftylift Hybrid drive system.

The new Niftylift HR17 Hybrid 4x4.



Road-Rail boom from Platform Basket

Italian-based aerial lift specialist Platform Basket has launched a new road-rail self propelled articulated boom lift designed for railway maintenance duties.

The new lift, the Road-Rail 14 EVO has been developed with a number of UK rail contractors over several years and complies fully with British RIS1530 – PLT Railway standards and has been approved by the British Vehicle Acceptance Body (VAB).

On rails the unit is capable of up to 5mph and can tow light rail trailers. It can also handle and work on banked turns with an automatic superstructure levelling system that can cope with up to 200mm/eight degrees of side slope.

The lift mechanism comprises a short single riser, two section telescopic boom and articulated jib. The extra large basket has an unrestricted lift capacity of 300kg. A second, auxiliary, diesel engine is installed to ensure

that it can dismount from the tracks in the event that the main engine fails. The unit is also equipped with interlocks to allow it to travel under live overhead power lines and mechanical locks to eliminate the risk of slewing into the space of live railway lines.



The Platform Basket 14 EVO.

Manitou and Genie sign supply agreement

Manitou and Genie have signed a mutual supply deal in which Manitou will supply Genie with mast booms, while Genie will supply Manitou with RT scissor lifts. Each company will market the products under their own brand names and



be responsible for all aspects of product support.

Genie will produce its 26ft and 32ft platform height compact Rough Terrain diesel scissor lifts for Manitou to sell as the 100 SC and 120 SC. Manitou will manufacture its 5.7 and 7.9 metre platform height mast booms as the Genie GR-20J and GR-26J. The agreement initially covers Europe, with the intention to expand to other markets in 2011.

Matt Fearon of Genie (L) and Jean-Christophe Giroux CEO of Manitou confirm their joint supply deal in front of a Manitou badged Genie scissor lift.



The Genie GR26J

Radical new CTE platform

Italian truck and spider lift manufacturer CTE has unveiled a radical new 20 metre truck mounted lift - the 20:13MP Multi Purpose - said to offer the advantages of both a telescopic and articulated lift in a single unit by utilising two telescopic booms with a slew ring in between.

The platform can be used in various configurations with either the two section lower boom stowed (giving a working height of 13 metres with or without outriggers) or in an elevated position from horizontal to almost vertical, the upper boom is free to lift, slew or telescope in a similar manner to a regular telescopic boom regardless of the lower booms position, the lift offers almost nine metres up and over reach and nine metres of outreach.

The outriggers can be set fully retracted, extended on one side only or on both sides, with the machine automatically adjusting the working envelope to match.

You can see and try the 20:13MP at Vertikal Days June 16th/17th at Haydock Park.



The new CTE 20:13MP will be on display at Vertikal Days.

Atlas sale details confirmed

The buyer of Atlas Cranes & Excavators from Terex has been confirmed as Atlas Maschinen GmbH which is 100 percent owned by Fil Filipov. The new business will be headquartered at the Atlas crane plant in Delmenhorst, Germany. Atlas will continue manufacturing excavators, cranes and hydraulic cylinders at its three German locations - Ganderkese, Delmenhorst and Vechta. "The Atlas name and colours will be used and no changes will be made to the current distribution network," said Filipov. "Our main objective is to focus on quality, customer service, cost improvements, lead time reductions and to expand our product offerings." No factory closings or headcount reductions are planned.

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Record-breaking lift for ALE

Heavy transport and lifting company ALE has successfully completed a 1,457 tonne inaugural lift with its new Terex Demag CC8800-1.

The lift - which was completed at a radius of 13.1 metres with a 60 metre boom and 640 tonnes of counterweight - took place in Sines, Portugal and is said to be the heaviest lift ever carried out by a single Terex Demag crane. The CC8800-1, part of ALE's €11 million investment earlier this year, was shipped directly to Portugal. The lift was part of a project to transport two reactors from Italy to the Galp Energia refinery in Sines and involved a combination of sea transport, road transport and heavy crane lifting.



Tailing was completed using a gantry especially designed by ALE.

Platform Sales acquires BAR

Platform Sales & Hire of Leighton Buzzard, UK has acquired Bucks Access Rentals (BAR) of Milton Keynes which operates more than 80 lifts, primarily Niftylifts. Platform Sales focuses on selling access equipment to end users and has a 30 unit rental fleet plus a training operation. BAR will retain its Milton Keynes base along with the local staff.



The Sea Jack with its Manitowoc Ringer on board

Fatal accident in Harwich

A fatal accident occurred at the Port of Harwich in the UK last month. The jack up vessel Sea Jack was loading a 45 tonne blade root when the lifting frame gave way dropping the load and crushing two banksmen as they tried to guide the load into its stowage rack on board the vessel.

42 year old Per Terp from Denmark of Siemens, was pronounced dead at the scene while the other man was seriously injured. Port of Harwich and Siemens employees carry out the rigging and lift management for the ship to shore lifts. The turbine is one of 42 Siemens 3.6 MW turbines for the Greater Gabbard Offshore Wind Farm.

Graeme Hill to drive CTE UK forward

Graeme Hill - operations director at UK-based Skylift EPL - is moving to CTE UK this summer as general manager. Hill has spent more than 25 years with EPL and remained with the business after the company was acquired by Lavendon last August. Brian King, remains as managing director of CTE UK, but plans to dedicate more time to the Power Tower business.



Graeme Hill

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Hiab introduces new EN280 platform

Loader crane manufacturer Hiab has launched a new integrated work platform that fully complies with the latest version of the EN280 standard and machinery directive. One of its new features is the Variable Stability Limit (VSL) system - also beneficial for regular loader crane work - which maximises capacity in relation to stability by registering how far the stabilisers are extended and ensuring that the jack legs are set firmly on the ground.

Hiab MEWP cranes are also fitted with stabiliser lights and an upgraded operator protection system (OPS). MEWP mode is activated by means of a key switch. The Hiab XS HiPro crane retains full capacity in this mode but speeds are optimised for comfort, safety, and precision.



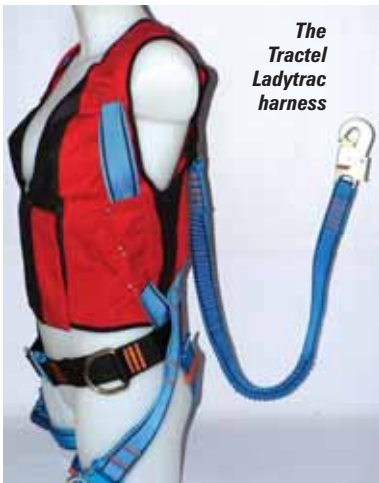
Hiab's new MEWP aerial work platform conforms with the latest directives

Big Tadano handover

Scotland-based crane hirer Forsyth of Denny has ordered a Tadano Faun ATF220-G. The crane will be painted in the company's new livery for handover at Vertikal Days later this month.

IPAF announces female harness winner

Tractel's Ladytrac harness has won the IPAF design prize for the best designed harness for women. The winning entry features several points that makes it particularly suitable for use by female aerial lift operators but it can also be used by male operators. Straps are positioned down the side of the upper body and not across the chest and the harness has a detachable, lightweight, breathable vest fitted with adjustable Velcro fastening. The colour-coded, quick-release buckles fasten on the outer rather than the inner thigh making it easier to put on and take off and more comfortable to wear.



The Tractel Ladytrac harness

Another harness from ZT Safety Systems was highly commended and features a harness with two shoulder straps built into workmen's trousers through an alternate thick/thin webbing system. In the event of a catapulting incident, the load-bearing pressure is directed around the calf muscles and the force is spread through the strong trouser material. (Try the ZT system out at Vertikal Days where it will be demonstrated)

"The judges commended this entry for its clever thinking and the fact that no forces are applied to the chest area," said Rupert Douglas-Jones, IPAF international training manager, who led the independent panel of judges for this competition.

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First quarter financials

Orders up at Bronto

Finnish truck mounted lift manufacturer Bronto saw order intake jump 52 percent in the first quarter, while revenues fell 24 percent to \$24.8 million with an operating income of \$800,000 compared to \$2.4 million last year. The backlog at the end of March was \$72.2 million.

JLG boosts revenues

Second quarter revenues at JLG almost trebled to \$990.1 million, thanks largely to its M-ATV subcontract work for owner Oshkosh. Sales of access and telehandler products were \$253 million, up 1.5 percent on the same period last year. Operating income was \$46.1 million, compared to a loss of \$941.6 million last year.



Manitou ramps up

Access and telehandler manufacturer Manitou says it is ramping up production in spite of a 16 percent fall in first quarter revenues. Telehandlers sales fell 14 percent to €116.2 million, industrial equipment fell 30 percent to €24.9 million and compact equipment remained stable at €21 million.

Tough start for Harsco Infrastructure

Harsco Infrastructure - previously SGB, Patent Scaffold and Hünnebeck - reported lower sales and a loss in the first quarter. Revenues were \$250.6 million, down almost 12 percent, resulting in an operating loss of \$19.3 million compared to a profit of \$18.3 in the first quarter 2009.

Palfinger upbeat

Palfinger reported a return to profit in the first quarter in spite of revenues falling 7.8 percent to €129.4 million compared to 2009, but 10 percent up on the last quarter. The company says that it is optimistic for the rest of the year.



Snorkel/UpRight drops 63%

Tanfield's preliminary results to the end of December 2009 show a 63 percent fall in UpRight/Snorkel revenues to £42 million (\$63 million) compared to 2008. The group's electric vehicle business was down 40 percent to £15 million. The group posted a pre-tax loss off £22.4 compared to a loss of \$88.8 million in 2008.



HSS jumps 11%

UK-based rental company HSS reported first quarter revenues up 11 percent to £41.9 million. EBITDA was up 26 percent to £9.3 million, well above expectations. Two new superstores opened during the quarter while it strengthened its training business though the acquisition of Hydrex Training last month.

Lavendon revenues fall 13%

Lavendon's first quarter revenues fell 13 percent, but is seeing improving conditions since the start of April. Its largest operation - the UK - fell 12 percent but has been improving, with pricing levels stabilising towards the end of the quarter. All other companies posted declines for the period, ranging from two percent in Belgium and France to 20 percent in Germany.

Manitowoc down 45%

Manitowoc's first-quarter crane revenues fell 45.5 percent to \$366.8 million, compared to the same quarter in 2009. Operating income for the period fell to \$4.5 million from \$56.5 million last year. The crane backlog totalled \$613 million as of March 31, an improvement of seven percent since the end of December.

CAT upgrades forecasts

Caterpillar has reported a return to profitability in the first quarter and upped its full year forecasts. Revenues were \$8.24 billion down 11 percent, primarily due to lower engine sales. Machinery sales slipped just one percent its lowest decline since the recession began in 2008. Pre-tax profits increased to \$469 million compared to a loss of \$212 million last year.

Loxam down 18%

French-based rental group Loxam reported full year revenues for 2009 of €697.7 million, 17.7 percent down on 2008. Revenues in France fell 17 percent, while revenues elsewhere dropped by 27 percent. Net profits fell by 93 percent to €2.8 million.

Liebherr drops 16.9%

The world's largest crane maker Liebherr, reported full year revenues for 2009 of €6.986 billion a fall of 16.9 percent on 2008. In spite of the fall its net result improved marginally.

Total crane sales were down around 16 percent to around €2.7 billion, broken down as follows: mobile cranes down 7.2 percent to €1.77 billion, tower cranes and concrete technology 48.7 percent lower at €514 million and maritime crane sales up 7.3 percent to €673.7 million.



Terex Cranes down 6.6%

Terex Cranes reported first quarter revenues of \$413.7 million, a fall of 6.6 percent, however without Fantuzzi revenues, sales fell 29 percent due to slower AT crane sales, while demand for large cranes remained strong. The business posted an operating loss of \$3.1 million, compared to a profit of \$29.6 million last year.



Terex AWP/Genie slips 4%

Terex Aerial Work Platforms achieved first quarter revenues of \$216 million, four percent down on the same quarter last year but order intake is improving. The company made an operating loss of \$20.3 million, compared to a loss of \$39.5 million last year.

Haulotte dips 4%

Haulotte reported first quarter revenues of €47.8 million, down just over four percent on last year. Equipment sales were €32 million or 67 percent of total revenues. Rental revenues increased 26 percent, largely due to last year's acquisition of Access Rentals in the UK



Speedy sees improving trend

The UK's largest equipment rental company Speedy has reported full year revenues to the end of March of £351.1 million down 27.3 percent, while its pre-tax loss was reduced from £71.1 million last year to £22.8 million this year.

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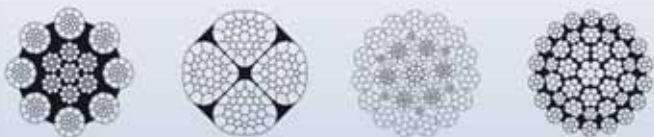


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New crane tyre

Dunlop has announced the launch of the ER50, a 445/95/R25 177E All Terrain crane tyre designed and produced at its Japanese plant.

Testing in the UK has been carried out with Coussens crane hire of Bexhill on a new Terex AC-120, equipped with 27 tonnes of counterweight and frequently run with 16.5 tonne axle loads. Director Paul Coussens, said: "The Dunlop ER50 was quiet and strong and regardless of the axle loads the tyre side walls sit straight. I was very impressed." The new tyre will be on display at Vertical Days in June.



The new Dunlop ER50 All Terrain crane tyre.

King orders 350 tonner

King Lifting, the Bristol-based crane rental company, has ordered three new Terex All Terrain cranes, including the new six axle 350 tonne, 64 metre main boom AC350/6 and two long-boom 40 tonne AC40/2 L. The deal, completed at Bauma, includes a 72 metre luffing jib for the AC350/6 giving the maximum boom combination length of 125.7 metres.

"We see an increasing demand from existing customers for larger capacity cranes," said Tristan King. "The AC350/6 will be the largest crane in the fleet replacing a 250 tonne capacity Terex Demag AC250-1."



(L-R) Barry Barnes, Tristan King, Kieron King and Mark Evans after finalising the deal at Bauma.

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More LR13000 details

Liebherr has revealed more information on its new, range-topping 3,000 tonne LR13000 crawler crane being assembled at its Ehingen plant. Maximum boom and jib combination is 246 metres, comprising a 120 metre main boom and 126 metre luffing jib.

The standard superstructure counterweight ranges from 400 to 750 tonnes, while a suspended superlift counterweight system of up to 1,500 tonnes is available with a 54 metre derrick boom. The 52mm hoist ropes are 2,000 metres long and the main hoists have a line pull of 62 tonnes. All winches are driven by several independent motors which can continue working if one fails and has to be replaced. No single component on the LR13000 weighs more than 70 tonnes and most have a transport height of under 3.6 metres and four metres of width. The modular main hook block weighs 111 tonnes and is 9.7 metres high.



Liebherr's massive LR13000 starts to go together.

- UK-based tower crane company, **Dunham Cranes** has closed its doors following a voluntary liquidation.
- **Hinowa** has added a second lithium-ion battery powered spider lift to its range the 19 metre LightLift 19.65 IIS Lithium Ion.
- **Liebherr Nenzing** has announced its Pactronic drive system which claims to reduce fuel consumption by up to 35%.
- **Terex Cranes** has appointed **Marco Zucchet** as export manager Asia-Pacific based in Singapore.
- The crane division of **Palfinger's** loader crane distributor for the UK **TH White** has been certified to ISO 9001-2008.
- **Niftylift** has won the 'best new product award' from Australia's **Hire & Rental Industry Association** for its Tough Cage and SiOPS safety system.
- Singapore-based **Tat Hong** has reported a strong pick-up in the fourth quarter although full year sales fell 22%.
- **JCB** chairman **Sir Anthony Bamford** has been nominated for a peerage by the Conservative party.
- UK-based **HSS Training** is expanding operations into Ireland – initial locations include Dublin, Cork, Limerick, Galway and Belfast.
- **United Rentals** has sold its single location in Mexico to Dallas, Texas-based **Briggs International**.
- Modular spreader beam manufacturer **Modulift**, has launched a new training division for riggers and lifting managers.
- **Neff**, one of the largest rental companies in the USA, has filed for protection under chapter 11 bankruptcy rules.
- German based crane rental company, **Breuer & Wasel** has taken delivery of a new 350 tonne Terex AC350/6.
- Italian manufacturer **Barin** has supplied an ABC125LS under-bridge inspection lift for work on La Réunion in the Indian Ocean.
- A new **Bravi Leonardo**, 'Outdoor edition', was used as a conductor's podium at an outdoor concert in Purgstall, Austria.
- **Mainline Tools and Plant Hire** of Swadlincote in Derbyshire, UK has joined the **Access Link**.
- UK-based access company **High Level Platforms** has moved to new larger premises in Poole, Dorset.
- UK-based access specialist **Planet Platforms** has sold its service department to parts and service provider **IPS**.
- Vp, the UK-based rental company, has acquired **Harbray** (Plant Hire) a pipeline testing company.
- **Briggs International** the Texas-based equipment dealer and rental company has acquired Mexican rental company **Maquinaria Ligera Equinter**.
- **Mark Evans** has returned to **Terex Cranes** in the UK after three years in the Middle East.
- **Ahern Rentals** of Las Vegas has reported a \$20 million loss as it expands its depot network.
- **Lifterz**, the UK-based access rental company has added five more Youngman BoSS X push-around lifts to its fleet.
- **JCB** North America has appointed **Van Clarkson** as its vice president sales for the Eastern region.
- The UK's **HSE** is urging building firms in Greater Manchester to improve safety standards.



Anthony Bamford



Mark Evans

- **CTE** has formalised its distribution agreement for the Swiss market appointing its partner **Rosenbauer** Switzerland.
- Tower crane manufacturer **Linden Comansa** has signed a distribution agreement with **Terra** of Austria.
- UK-based **1 Up Access** is adding the new **Bravi Leonardo** self propelled lift to its fleet along with more big booms.
- **Hiab** has launched a new telescopic piggy-back Moffett M series telehandler, the M10 25.3.
- **Craig Rooke** has established a new UK based company **AXS**, to offer new and used access equipment.
- **Energy Safe Victoria**, Australia has issued a safety alert regarding visibility through some tinted cab skylights.
- **Australian Crane Distributions** has launched the **Jekko** mini crane line in Australia and New Zealand.
- **Essex Crane**, the largest crawler crane company in America, has reported first quarter revenues down 62 percent.
- **Ken Jepson** founder of **Lorry Mounted Tower Cranes** of London, UK died suddenly aged 80.
- UK-based access company **Ranger Equipment** has appointed **Shane Marshall** to its sales team.
- **H&E Equipment** of Baton Rouge, Louisiana has reported first quarter revenues down 38.4% but sees improvement.
- **Ramirent's** first quarter results show a difficult start to the year but it sees an improvement in the second quarter.
- **Linamar**, owner of **Skyjack**, has signed a strategic alliance with **NCB Lohmann**, to produce wind turbine components.
- Italian based truck mounted lift manufacturer **Isoli** has appointed **Alberto Caon** as its new regional sales manager for its access and recovery products.
- **London Tower Service (LTS)** of Beckton in East London, UK is converting its push around scissor lift fleet to the **Youngman BoSS X** series.
- **Hertz Equipment Rental** has reported first quarter revenues down over 18% while losses level off.
- A tower crane erector escaped death by wearing a harness after he fell from the jib 40 metres up in Melbourne.
- The Industrial & Terminal division of **Cargotec** has reported a 15% jump in order intake while revenues fell 31%.
- **Oshkosh** has opened an offer to exchange its outstanding senior notes for new notes with the same maturity.
- The first US-built **Haulotte** Optimum 1930 E scissor lift has rolled off the production line in Archibold, Ohio.
- The owners of Swedish-based access company, **Zip-Up Svenska** have sold their shares as CEO **Lennart Mattson** prepares to retire.
- **United Rentals** has announced first quarter revenues almost 20 percent lower at \$478 million.



Ken Jepson



Alberto Caon

- **Liebherr**, the largest exhibitor at Bauma, has reported that it has taken more than 70 new crane orders at the show.
- **Lucy Ashburner** of **Higher Access** completed a 200 metre 'zip slide' raising £550 for charity.
- **JCB** successfully applied for court injunctions to have the products of three manufacturers removed or covered at the Bauma show.
- **CTE** has signed an exclusive distribution agreement with **H.A.B.** to sell its scissor lift range in Italy.
- Italian-based **Valla Cranes** has initiated legal action against **Maurizio Manzini** and **Emilio Berti** and **JMG Cranes**.
- **Lift**, the UK-based crane company ordered a new **UNIC 706** spider crane at Bauma.
- **Maeda** master dealer **Kranlyft** has appointed **2M Makina** as its distributor in Turkey for **Maeda Mini Cranes**.
- **UpRight (now Snorkel)** has appointed **Mark Yarnold** as UK key account sales manager.
- **Dana** and **Bosch Rexroth** have announced a joint venture for advanced drive transmissions for the off-highway market.
- UK-based **Ainscough Crane Hire** has appointed three new area sales managers **Kevin Vogan**, **Steve Waterworth** and **Vincent Todhunter** and set up a new projects division.
- In April **Graeme Riley**, CEO of **GGR Unic** travelled to Russia to take a flight to the edge of space.
- **Bravisol** celebrated 15 years of production of the **Leonardo** by displaying one of the first production units at Bauma.
- **Bigge Crane & Rigging** has expanded its operated crane rental activities to all seven western US states.
- **SGB/Harsco France** and **Instant-UpRight** access towers won the 'Prix Innovation Préventica' health & safety award.
- Finnish aerial lift manufacturer **Dinolift Oy** has appointed **AB Equipements** as its new distributor in France.
- **JLG** is launching an after market version of its **ClearSky** telematics/fleet management tool.
- **Maeda** master distributor **Kranlyft** has appointed **Richard Beiron** as a new salesman in Sweden.
- Heavy-lift contractor **Mammoet** has added five 250 tonne **Kobelco CKE2500-2** crawler cranes to its fleet.
- UK-based access rental company, **Horizon Platforms** has placed a £1 million order for new equipment with **JLG**.
- **Roger Bree**, UK manufacturing manager for **JCB's** Loadall telehandler division is retiring after 47 years with the company.
- UK based telehandler and access rental company **Fork Rent** has added 10 **Manitou MT1436R** telehandlers to its fleet.



Mike Yarnold



Richard Beiron



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