



The International Access Platform Exhibition

The world's top access equipment event

Participating at APEX 2011 is the best way to meet more than 6000 genuine prospects from all over the world.

For further information visit www.apexshow.com





Or send an e-mail to: joyce@ipi-bv.nl



Sponsored by:













## Automatic snow chains

RUD-Erlau has introduced a new version of its Rotogrip automatic snow chains that will fit to a wider range of modern commercial vehicles. The Rotogrip CS chains are easily installed within the vehicle's wheel arch and, in the advent of ice, snow or slippery off-road conditions, can be deployed at the press of a cab-mounted button without leaving the cab

On activation, an arm lowers a flail-like array of chains in front of the

drive wheels. A rubber wheel takes power from the tyre so that the chains rotate at a proportionate speed to the wheel. In essence the chains are thrown in front of the moving tyre improving traction by at least 45 percent. The Rotogrip CS kit comes in a box and is retrofitted quickly to standard commercial based vehicles, such as truck mounted aerial lifts, truck cranes and delivery vehicles. All Terrain cranes might be more of a challenge.



## Document scanning saves

Higher Concept Software has introduced an improved Syrinx document scanning system for its Syrinx rental management software. The system allows users to scan rental paperwork as soon as it is returned to depot and configure it with an integrated bar code before digitally storing the item as a PDF file.

The process allows documents to be instantly retrieved at a later date, helping reduce time spent away from the hire desk, increasing efficiency and improving customer service levels. The system also works with incoming paperwork – such as customer purchase orders, manual delivery notes and supplier invoices – by allowing users to print out a barcode label via Syrinx which is then attached to the document prior to scanning in. It can then be digitally stored in a central location and accessed from within Syrinx in exactly the same way as internal documents.

Ben Hirst of Horizon Platforms in Yorkshire has already implemented the system and said: "This is the greatest efficiency saving I've made to date. The system not only cuts out time spent filing in both our hire and accounts departments, but also gives our customer service personnel even more up-to-date information at their fingertips. Almost one man-day a week is saved. You can use it to its full potential or just use bits of it. We use it to its full potential and there are considerable benefits."

General rental company M&S Hire Power of Twickenham, has also installed the feature and managing director Paul Munkenbeck says: "It's quite simply the best purchase I've made in five years. We have genuinely

achieved a paperless office and have made the cost of installation back in the first year alone thanks to savings in monthly storage fees and man-hours. We used to have to produce contracts, keep copies and archive them for seven years in rented storage space. We don't do that anymore - now we just scan the paperwork and throw away what we can. We've already managed to get rid of one whole storage area."

A barcoded delivery note.



## **New Enerpac cylinders**

Load jacking specialist Enerpac has introduced a new range of hydraulic jacking cylinders with a GR2 bearing system. The new jacks form part of the company's "Golden Ring" design.

The new design surrounds the cylinder seal for ultimate protection, while distributing lateral and dynamic loads more effectively and thus increasing cylinder life helping prevent premature failure. The new design is also easier to work on requiring no special tools to strip down.

At the same time new heavy-duty return springs help retract the cylinders faster for shorter cycle times. The new cylinders are available with capacities of five to 95 tonne capacities.



enquiries

To contact any of these companies click on the 'Access & Lifting Directory' section of www.vertikal.net, where you will find direct links to the companies' web sites for up to 12 weeks after publication.

To have your company's new product or service featured in this section, please send in all information along with images via e-mail to: editor@vertikal.net with 'Innovations' typed in the subject box.