

Liebherr launches flat top

Liebherr has launched its new 85 EC-B 5 FR.tronic flat top tower crane at the 2011 Smopyc trade fair in Zaragoza, Spain. Maximum lift capacity is 5,000kg with 1,300kg at 50 metres maximum radius. All loads are lifted in the double-reeved mode.



The new Liebherr 85 EC-B 5 FR.tronic flat top tower crane

Development of the city crane included the low-width 85 LC tower system which has new pin connectors and measures 1.2 x 1.2 metres, simplifying both transportation and erecting work if the inner-city site is small or access is difficult. The cruciform base measures only 3.0 x 3.0 metres.

The crane's complete slewing section/superstructure - equipped for the maximum working radius of 50 metres - can travel on just two semi-trailer trucks. Heaviest individual element weighs less than three tonnes, allowing it to be placed by a 60 tonne mobile crane.

The new 85 LC tower system consists of 11.7, 5.85 or 3.9 metre tower sections with a 12.0 metre long tower base element. The 3.9 metre long climbing section can be used inside or outside the building and can be installed in an elevator shaft when necessary. The standard equipment 24 kW frequency converter hoist gear permits lifting heights up to 260 metres. The maximum free-standing height under the hook is 46.2 metres.

New president for IPAF

Wayne Lawson of JLG is the new president of IPAF after Steve Shaughnessy stood down from the position at the federation's Annual General Meeting in mid-April having decided to exit the access industry. Lawson stood as an uncontested candidate and duly took over the role once Shaughnessy had completed his duties and closed out all 2010 business. Lawson will now serve a new two year term.



(L-R) Tim Whiteman of IPAF, the new president Wayne Lawson with chain of office and outgoing president Steve Shaughnessy

More High Performance Palfingers

Palfinger has announced three new loader cranes in its High Performance range, the PK 20001, PK 20001-K and PK 23001-EH. The new models feature Palfinger's Single Link Plus system providing a 15 degree reverse jib angle and upgraded crane geometry, offering up to 40 percent more lifting power in certain positions. The PK 20001 and PK 23001-EH can be equipped with up to six hydraulic extensions for an outreach of 17.1 metres. A range of attachments for theEH includes clamshell grab, fly jib and a work platform.

The PK 20001 has a lifting moment of 20 metre/tonnes and the PK 23001-EH 22.2 metre/tonnes. The PK 20001-K is designed to offer more power at close range, with a good hook height. Its short boom system with four hydraulic extensions offers a maximum radius of 12.5 metres making it ideal for handling pallets and building materials, while its short stowed length is also suited for clamshell operation.

The new models include several functional design features, including a steel and synthetic material control panel backlit by LEDs, making it easier for the operator to read, all hydraulic hoses are protected with spiral anti-chafe material and larger stabiliser plates pivot to adapt to the ground surface.



The PK23001-EH

Receivers move in at Skylift

Grant Thornton has been appointed as the receiver for Ireland-based rental company Skylift - as of the evening of Friday April 8th - as part of its on-going restructuring process by its bankers, the Bank of Ireland.

The receiver will manage the business during the last stages of the process including the repossession and sale of all units, assets and equipment that is unencumbered. The business - which operated from Cork, Limerick and Dublin - stopped trading after the receivers took charge of and secured the three premises. Managing director John Cusak told Cranes & Access that staff would continue to support customers by finding them the equipment they need from other suppliers and that they are all fully supporting the process which is expected to last three to four weeks.

Grant Thornton also took control of the debtor book on behalf of the Bank of Ireland which has until now factored Skylift's receivables. Once the process has been completed any residual business will be handed back to Cusak and his team which plans to formally restart trading at that time, most likely under a new trading name.

We also understand that temporary premises have been rented and that this is where the business will operate from - at least in the interim. Cusak said that this is the final stage of a process with the Bank of Ireland that will, he claims, see it be repaid in full, along with other creditors, including the Inland Revenue and VAT. He also said that he is already in discussions with a number of manufacturers regarding new equipment to join the units that he hopes to retain from the current fleet under existing finance terms.



John Cusak



Riwal acquires BMS Access

Riwal Denmark has acquired the 700 strong powered access fleet of Denmark-based crane and access rental company BMS. The transaction is in the form of an asset transfer and includes all relevant personnel and associated delivery trucks.

As part of the deal, the two companies have launched a partnership to provide combined access and lifting solutions in the Danish market. The agreement has been under negotiation since the New Year but was only recently formalised.

According to Riwal this acquisition takes its market share in Denmark to between 20 and 25 percent and its Scandinavian fleet to some 2,200 units. BMS will now focus its operational efforts on mobile and large loader cranes with operators, particularly within the wind turbine and telecom sectors. The partnership will be aimed at those customers who require both cranes and aerial work platforms on a single job site, with the idea that each company provides the customer with a deeper level of expertise in their respective fields.

Søren Rosenkrands, general manager of Riwal Denmark said: "We plan to move part of our expanded fleet to Sweden and Germany in order to restore the equilibrium of supply and demand in the Danish market. The agreement will contribute to the necessary consolidation within the sector. Servicing the lifts, logistics and customer service are our number one priority and it is becoming increasingly necessary to exploit economies of scale to achieve this."

BMS chief executive Jens Enggaard added: "It has long been evident that consolidation was needed in the very price-sensitive aerial work platform market. The financial crisis has created an over-capacity in Denmark. In Riwal we believe we have found exactly the right buyer and partner. We are very much looking forward to cooperating and being able to focus more closely on our core services."

Crane ploughs into school children

Six children between the ages of nine and 11 were killed near Tokyo, Japan after they were hit by a mobile crane while walking to school. The tragic accident occurred in Kanuma, Tochigi Prefecture, North of Tokyo, on April 18th.

Police say the crane crossed the centre line of the road and ran into the children - who were walking in single file - before crashing into a house. The crane operator, Masato Shibata, 26, was arrested at the scene and tested for drugs and alcohol - neither were detected. He was reported to have been asleep at the wheel and may have had a medical condition that was not reported.



10 years for Vertikal.Net

Vertikal.Net celebrated the 10th anniversary of the posting online of its very first story and photograph at the start of April. The very first story was posted on the German website on March 30th just before the start of Bauma 2001. The subject? An interview with Leopold Mayerhofer, Geschäftsführer of Ring Lift, the group of independent rental companies that work together in Germany to offer customers a national service. The subject was Mayerhofer's claim that the market for small electric scissor lifts of under 12 metres was saturated in Germany. The article is still online and available to read.

The first English language story went on line on April 3rd 2001 and concerned a joint venture between Dutch crane companies Mammoet and Hovago called Holift which purchased a Manitowoc 999 during Bauma. In the nine months that remained of 2001 Vertikal posted 64 stories on the young website. Today that represents just one week's volume. In the interim period over 12,200 articles have been written and 13,500 photographs uploaded, all of which are still hosted and fully accessible along with around 160 magazines, 52 videos and numerous documents and reports. More than 5,000 companies and individuals log on to the service every working morning chalking up around 18 million hits a month with more than 10 million pages viewed.

Vertikal
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Harnesses save lives

During April we received a series of photographs recording the amazing rescue of seven men who fell after their fixed working platform collapsed on a bridge construction somewhere in Asia.

All seven men survived uninjured thanks to their harnesses and a wire rope static line to which they had all attached their lanyards.

*The use of a proper harness, properly fitted with a lanyard saved these men's lives.
To see all 12 photos go to
www.vertikal.net/en/news/story/12154/*



MLE introduces electronic collision warning system

US-based Manlift Manufacturing has introduced a new electronic collision warning system for use when working alongside delicate equipment such as aircraft.

The new system can be installed on both scissor and boom lifts and is fully programmable to suit the specific job and can be set to sound an alarm stop the machine. For more information see www.vertikal.net and put MLE in the search box.

MLE's anti-collision device can be tuned to suit the job.



Tadano appoints Coast Crane

Coast Crane – now part of crawler crane rental specialist Essex Crane - has been appointed as a distributor for Tadano Rough Terrain and All Terrain cranes for the states of Oregon, Washington, Idaho, Alaska and Hawaii, along with the Yukon Territory, Guam and the Marshall Islands.

As part of the deal Coast Crane has also placed a \$10 million order for Tadano Rough Terrain cranes for its rental fleet. Coast Crane already distributes Tadano boom trucks and Tadano/Mantis telescopic crawler cranes.

Coast's chief operating officer Terry Howard said:

"Coast Crane has enjoyed its relationship with Tadano America while representing its boom truck line. It is a pleasure to partner with a company that has the goal to supply the highest quality cranes possible and that listens to its customers and distributors."

22 Niftylifts for Workx

Netherlands-based tool and general rental company Workx has taken delivery of 22 Niftylift trailer lifts through distributor Eurosupply. The order includes 12 compact 12 metre NL120T and 10 units of the 17 metre NL170.



Harold Knoops (L) fleet manager Workx and Ramon van de Kastele of Eurosupply at the hand over.

Workx says that it rents trailers to maintenance companies, municipalities, painters and window cleaners as well as members of the public for private use. The company has 41 branches in the Netherlands and has been a Niftylift customer for some time.

Workx was formed at the end of 2007 from Jaston Groep, a scaffold and building equipment rental company after it acquired Cramo NL, following a highly acquisitive period which brought together PR Verhuur, AA Verhuurcentrale, Steimach, Amarent, HuurCenter, Bollen Verhuur, Roos Verhuur, Jaston Steigerbouw, DSS, Dokter Steigerbouw and Hi-Reach. At the same time the business was subject to a buy-in from Amsterdam based H2 Equity partners.

TVH merges fleets

TVH is merging its rental business into the Gunco rental fleet, following its acquisition by TVH which completed at the end of March. The TVH brand will be reserved for the group's replacement parts business with rental operations consolidating under the Gunco banner. TVH had a 700 unit rental fleet, largely based in Belgium. The acquisition of the Gunco group also included HDW, the Dutch-based Genie distributor which will continue to operate as before.

One of the new G Series Kobelco crawler cranes - the CK2750G.



Kobelco goes green

Kobelco Cranes has launched two completely redesigned 'G' range crawler crane models which are said to provide a 30 percent improvement in fuel consumption with lower emissions. The new CK1100G and CK2750G were unveiled at Conexpo. The new cranes are also easier to transport, operate and assemble. New engines are fully compliant with EPA Interim Tier IV and EURO stage IIIB. Rated output of the new engines has been upgraded from the previous series.

The new cranes also incorporate a new energy-saving assist system. Dubbed the 'G Mode' system it includes Auto Idle Stop and energy saving winch control, where the hoist winch can be turned at maximum speed without the engine accelerating during no-load hoisting. The company has also reduced the engine rpm, required to achieve the best performance in normal mode.

New models up to 110 tonnes have an improved counterweight installation mechanism.

New Zoomlion to debut at Vertikal Days

UK distributor Crowland Cranes will launch the new 35 tonne Zoomlion QY35v three axle truck crane at Vertikal Days in June. The new crane is the result of more than four years work and co-operation between the Peterborough-based company and Zoomlion to develop a classic three axle truck crane for the European taxi crane market.

Features include a 40 metre full powered main boom plus an eight metre under slung jib with five, 17 or 30 degrees of offset. Twin axial piston drive hoists are standard as is a Hirschman load moment indicator. Power is by western-built six cylinder turbocharged Cummins engine driving an eight speed manual transmission. Overall width is 2.5 metres, height 3.8 metres and length 13 metres. Outriggers have half and fully extended working positions and a fifth front



The new Zoomlion QY35v is designed and built for the European market

outrigger is standard equipment. The unit can lift 1.1 tonne at 28 metres, 8.5 tonne at 10 metres and 18.5 tonnes at six metres radius. Capacity on the fully extended main boom is 6.3 tonnes, while the jib can handle up to three tonnes. Maximum tip height is 50 metres.

The new crane will be significantly less expensive than a similar sized All Terrain crane and thanks to its simpler componentry it will be a good deal less expensive to maintain and run.

Mammoet adds Grove city

International lifting specialist Mammoet has added two new Grove cranes to its 120 strong UK fleet, a 45 tonne GCK3045 city type All Terrain - the first in the UK - and a 300 tonne six axle GMK6300L with 80 metre main boom. The new city crane has already been delivered to Mammoet's Teeside facility while the GMK6300L is due this month.

"We are delighted to bring the first of these cranes to the UK," said Darren Adams, managing director of Mammoet UK. "We have used Grove cranes for many years and their reliability is second to none."

Mammoet UK's new Grove GCK 3045.



A trio of Multitels

Italian aerial lift producer Pagliero Multitel is launching three new platforms in the coming months. The first will be launched in Italy in late May followed by two at Vertikal Days at Haydock Park in the UK in late June. The company is withholding details on two of the new products but says that 'they will set new benchmarks in their class'.

The first of to be unveiled is the 3.5 tonne GVW, 20.5 metre Multitel MX 205, which should appear at GIS in May and Vertikal Days in June. One feature that sets the MX 205 apart from other Multitel MX platforms is its end mounted platform with the boom/platform rotation system connecting at the mid-rail level of the basket, rather than the usual under-platform pedestal mounting. The Multitel MX 205 was developed at the request of Access Industries,

Multitel's UK distributor, although there is significant interest from other European markets. The new platform has a compact working footprint, overall width is just 2.1 metres, length 6.5 metres and overall height under 2.4 metres. Outreach is 8.5 metres with 200kg platform capacity.



The new Multitel MX205 has an end mounted platform

Erich Sennebogen 1932 - 2011

Erich Sennebogen senior, the founder of Bavarian-based Sennebogen cranes and excavators, died on 21st March. Over the years Sennebogen not only pushed his small team hard with his motto "Nothing is impossible", but also took advantage of any business opportunities that came his way.

A tough and determined entrepreneur and engineer he founded his company in Pilling near Straubing in 1953 at the age of 21, initially producing agricultural and heavy equipment. In 1957 Sennebogen developed his first mechanical crawler crane for the construction industry and in 1969 he introduced the world's first fully hydraulic crawler crane. The company's first telescopic being released in 1978.



Erich Sennebogen senior

Erich Sennebogen was widely recognised for his contribution to the Bavarian economy and the industry he served. The crane industry has lost one of its innovating forces and one of the characters that helped create the modern crane industry.

Three new Access Alliance members

The UK's Access Alliance - the association of independently owned, regional access rental companies - has appointed three new members - Premiere Platforms of Cannock Staffordshire, Bella Access of Stoke and P G Platforms of Rochester Kent - taking its total membership to 18.

"We are delighted at the speed the organisation has grown," said Rory

Duggan of Yorkshire based Horizon Platforms. "As independent companies, we are all passionate about customer service and exceeding our customer's expectations. The addition of our newest partners can only strengthen the group by adding more new equipment and some of the best, proven management teams in the UK Access Industry".

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Time for Ruthmann

German-based truck mounted aerial lift manufacturer Ruthmann, has appointed Time Danmark as its distributor for the Danish market. The partnership - launched at the Danish 'Transport 2011' in Herning - means that Time will offer Ruthmann's Steiger work platforms as well as Flexiloader and Cargoloader special-transport vehicles. Time Danmark is a subsidiary of Time Manufacturing of Waco Texas, which produces the Versalift vehicle mounted and insulated boom range of aerial lifts.

Time Danmark is the new Ruthmann distributor for Denmark and showed a 27 metre Ruthmann TB270 in the Transport 2011

...And turning the clock back in Finland

Ruthmann has also re-appointed Nummi Cranes as its Steiger distributor for Finland. The two were partners in the late 1980's and through the 1990s but diversions at Nummi into other ventures, including an ill-fated rental adventure put an end to the Pori-based company's sales efforts. Having gone through a formal 'reconstruction' process it is now looking to return to importing, selling and servicing aerial lifts and cranes.

5,000th CTE

Italian-based aerial lift manufacturer CTE has completed the 5,000th lift built

at its Sequani facility in Rivoli Veronese near Verona.

The platform is a 20 metre ZED 20CH truck mounted boom lift. Sequani has been part of the CTE group since 1997 and now manufactures all of the group's ZED truck mounted platforms and Traccess tracked spider lift models. CTE entered the truck mounted market in 1993 with



The CTE Sequani facility

an articulated /telescopic boom model - the Z 16D - predecessor of the successful Z 20 introduced in 1996.

In 2009 the Z range was rebranded the ZED range, which now extends to 15 models with working heights to 32 metres. The Traccess spider range has always been manufactured by Sequani.



The new Linden Comansa LCL 310 luffer

Linden Comansa adds two Luffers

Tower crane manufacturer Linden Comansa has added two new luffing-jib cranes that will be available by the end of April. The LCL 310 and LCL 280, form a new family of luffing-jib cranes along with the LCL 190, unveiled at Bauma last year and will be joined later this summer by a fourth model, the LCL 165. The design has been based on a modular system with most jib sections being interchangeable between the cranes. The tower sections are also interchangeable with the company's Flat-Top models.

Ease of erection and transportation were high design priorities and features include front mounted hoist, a second emergency brake for the luffing mechanism and a counter jib mounted electrical cabinet which help keep the installation weights and the slewing radius of the counter-jib to a minimum. The hoisting and luffing cables are also factory pre-installed for faster installation.

The new models include features from the LCL 190, including level luffing - coordination between the luffing and hoisting functions allowing the operator to move the load horizontally at a push of the button, the hydraulic push and retention system, with a progressive force on the jib depending on the luffed angle and the anti-slack system on the luffing cable tension. Each crane comes in three versions with 12, 18 or 24 tonnes maximum capacity. All have a 60 metre maximum jib length, between 2.6 and 3.5 tonnes capacity at the jib tip and 53 to 57 metres free standing heights.



The new Comansa includes a longer cab option

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Financial round up

C&a

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Financial results for both 2010 and the first quarter 2011 have all been showing very positive gains, putting an end to the negative numbers of the past two years. More details can be found on all of these reports on www.vertikal.net

Lavendon up 11%

European access rental company Lavendon has reported an 11 percent increase in revenues for the period January to mid April. The UK - almost half the business - was up 11 percent, Germany 17 percent, Belgium 24 percent, France 20 percent. Even Spain improved 10 percent and only the Middle East saw revenues decline, slipping seven percent. The company says that margins and earnings are all looking positive.



Manitowoc refinances

Manitowoc is to refinance its senior secured credit facilities to improve and strengthen its capital structure. The company's revolving credit facility will increase by \$100 million to \$500 million taking its total facility to \$1.15 billion. In addition to a reduction of interest rate, the refinancing will extend the maturity dates of the loans.



Haulotte up 51%



Haulotte has reported a 50.7 percent increase in first quarter revenues to €72.1 million. Equipment sales were up 75.5 percent, while service activities and rental increased by 17.6 percent and 14.8 percent respectively.

Europe and Asia were the fastest growing regions with revenues up 52 percent and 92 percent respectively. Haulotte also published its final 2010 results which were roughly in line with its preliminary statements and showed a €52.6 million loss on revenues of €250 million. It now expects to break even in 2011.

Rates up 10% at Speedy

UK-based rental company Speedy Hire has reported a solid fourth fiscal quarter to the end of March, with full year revenues up 4.8 percent to £350 million. Rental rates continued to improve in the fourth quarter climbing 1.8 percent, with rates in March 9.9 percent above those of March 2010.



Genie up 75%

Terex AWP/Genie has reported first quarter revenues up 74.7% to \$376.8 million with an operating profit of \$6 million, compared to a loss in the same period last year of \$20.3 million. The company's order book at the end of March was \$445.4 million, double that in March 2010 and 45 percent higher than at the start of this year.

Tanfield turns the corner

Tanfield, owner of Snorkel, has reported a slight improvement in revenues and profitability for 2010 with a strong pick up at the start of 2011. Revenues for the full year were £43.5 million with a £16.66 million pre-tax loss, compared to a £16.93 million loss in 2009. Cash at the end of the year was £3.6 million, compared to £5.4 million at the end of 2009. By the end of April this had improved to £4.8 million.



Skyjack up 69%

Linamar has published its full year 2010 results which include a comment that Skyjack sales increased 69 percent. The Industrial division, of which Skyjack is the majority, posted revenues of C\$153.2 million. Industrial division sales in the fourth quarter increased 143 percent to \$34.8 million.



Bronto drops 32%

Finland-based truck mounted lift manufacturer Bronto, has reported a fall in revenues for 2010, but an improving trend in order intake. The full year's revenues were \$108.8 million, down 32 percent, however the order intake during the same period increased by more than six percent to \$101.3 million. Operating income for the year fell 48 percent to \$10 million.

Ashtead up 15%

Ashtead, owner of Sunbelt Rentals in the US and A-Plant in the UK, has reported a 15 percent rise in third quarter revenues while year to date revenues were eight percent higher at £705.7 million. Pre-tax profits more than tripled from £8.1 million last year to £28.3 million.

Backlog up 30% at Terex Crane



Terex Cranes has reported a first quarter fall in revenues and profitability, while its backlog jumped 30 percent. Revenues fell four percent to \$398.3 million with an operating loss of \$22.5 million, compared to a loss of \$3.1 million in the same quarter last year. Higher order intake pushed the company's order book to just over \$1 billion.

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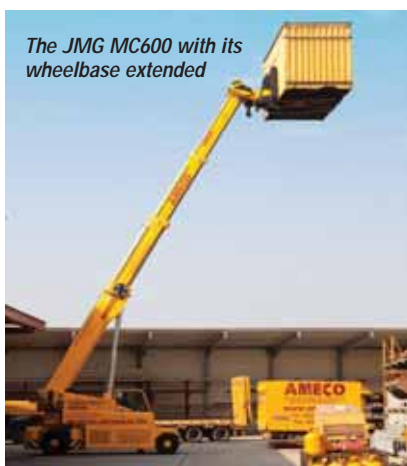
Ameco's new
60 tonne JMG MC600

First for JMG

Luxembourg-based metal fabrication and rental company, Ameco, has taken delivery of a new 60 tonne, battery electric powered, JMG MC600 pick & carry crane.

The MC600 - built by Italian company JMG Cranes - has a maximum tip height of 14 metres and is equipped with two 24 kW, 96V AC drive motors, and AC motors for both main and auxiliary pumps. Other features include a 90 degree crank angle on the rear steering axle and a one metre telescopic extension to the wheelbase in order to increase the effect of the 10 tonne removable counterweight.

Ameco asked JMG to develop various items including an electronically controlled 20 tonne fork attachment, an eight tonne hydraulic jib and a 45 tonne winch. The crane will be used at the company's various steel plants to lift heavy components and will be available in Ameco's industrial maintenance and materials handling fleet which specialises in assembly, maintenance and machinery relocation.



The JMG MC600 with its wheelbase extended

Pop-Up+ safety bulletin

UK-based construction company Balfour Beatty has issued a safety bulletin following an incident with a Pop-Up+ on a Mansell project at the end of March. The bulletin claims that the platform continued to rise after the controller was released and the emergency stop was pressed. The platform only stopped after coming into contact with the structure above, forcing the operative to crouch into the basket to avoid injury. Another worker was able to lower the platform using the ground controls.

Snorkel, the company with design and manufacturing responsibility for Pop-Up machines, issued a statement saying "this was an isolated incident, confined to one Pop-Up lift out of an in-service fleet of more than 6,000 delivered over almost five years. We are currently carrying out extensive analysis of the machine in question and have so far been unable to recreate the problem. An update will be issued shortly or in the case of any issue being found".

R&B Euro cranes

Japan-based R&B Engineering has CE marked two of its spider type cranes ready for a European launch. The two units are the 2.8 tonne capacity CR285D, which weighs 1,750kg and boasts an 8.9 metre main boom and the significantly larger CR335D, which is rated at 2.98 tonnes but weighs 3,760kg and features a 12.5 metre main boom.



The R&B team with the CR285D and CR335D at Conexpo, including Yosuke Yamamoto (second from Left) Masatake Sakamoto - managing director and Naotaka Iwai sales manager (R)

While the two cranes carry a similar nominal capacity they are totally different beasts, the 285 is rated at 1.5 metres radius and the 335 at 2.5 metres. The cranes compare with the Maeda MC285 and MC305-2 models. The full R&B mini crane range includes four models but the company has no immediate plans to CE mark the two smaller models - the CR174G and CR235GL.

United gains cranes with Canadian acquisition

Venator's 550 ton Grove GMK7550 in action



United Rentals has acquired Venator Group, a seven-location equipment rental company based in Stoney Creek near Hamilton, Ontario.

The group includes Venator Crane and Venator Equipment - a substantial part of which is the rental of aerial lifts and mobile cranes. The aerial fleet is largely made up of Skyjack and Genie products, while the crane fleet is mostly Grove, including its 550 ton 'flagship' GMK7550 All Terrain.

Five of the locations are in Ontario, one in Manitoba and one in Saskatchewan. The acquisition is being made through the company's Canadian subsidiary with completion subject to the satisfaction or waiver of certain conditions.

Richard Ambridge 1931 - 2011

Richard Ambridge, chairman of Marston Moretaine, Bedfordshire-based NMT Crane Hire sadly passed away on April 7th.

Having founded and succeeded at a number of equipment and rental related businesses he still took an active interest in the day to day activities of the crane rental company managed by his three sons.

See www.vertikal.net for full obituary



Richard Ambridge

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500 tonner for Baldwins

UK-based crane rental company Baldwins Crane Hire has taken delivery of a 500 tonne Liebherr LTM 1500-8.1.

The crane features a seven section 84 metre main boom and includes a 91 metre luffing jib which provides a 145 metre under hook height and 108 metre maximum working radius. This latest generation model also features Liebherr's latest Y- Guy boom superlift system for added capacity at both reach and height.



Wayne Baldwin of Baldwins Crane Hire (L) with Richard Everist of Liebherr Great Britain

Baldwins also specified the rear space monitoring system for the carrier cab.

J&M Crane goes clean

J&M Crane and Transport from Gravesend, Kent has purchased the first Tadano Faun with a clean fuel efficient BlueTec diesel engine. The 100 tonne four axle ATF90G-4 was supplied by UK/Ireland distributor Cranes UK.

The Daimler Benz engine uses two catalytic converters to specifically reduce Nitrogen Oxide. The first converter traps the NOx and later releases it to the second which converts it to harmless nitrogen and water.

Launched at Bauma 2007, the ATF90G has become a best seller, the BlueTec engine should add to its appeal. The unit has a 51.2 metre main boom plus 18 metre extension and can carry all of its 22 tonnes of counterweight within the UK STGO road regulations.



J&M Crane's new Tadano Faun ATF90G-4

Ausa launches new telehandlers

Spanish manufacturer Ausa has launched two new telescopic handlers - the 3,000kg/seven metre T 307 H and the 1,350kg/four metre compact T 144 H. Ausa says that these units complete its Taurulift telehandler range which now extends to six models, with lift capacities of up to 3,500kg and heights to seven metres.



The Ausa Taurulift T 307H

The new models share the same specifications as other units in the range including 4x4 drive and steer, intuitive handling and easy access for maintenance purposes. All can be fitted a wide variety of attachments and accessories.



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- UK-based **South West Crane Hire** has entered administration.
- Terex Cranes** has delivered two 90 tonne RT 100 Rough Terrain cranes to **Integrated Logistics** in Kuwait.
- Truck mounted lift manufacturer **Ruthmann** has reappointed **Nummi Cranes** as its Steiger dealer in Finland.
- The Spider division of **SafeWorks** has appointed **Joe McCoy** as district sales representative for its New Orleans location.
- Online auction house **Iron Planet** has appointed **Simon Rodgers** as northern European sales director.
- Manchester UK-based spider lift rental specialist **Higher Access** has achieved ISO9001 accreditation.
- Dutch-based lifting specialist **Huisman** has installed the world's largest offshore mast crane on the *Seven Borealis*.
- UK-based **Konecranes** distributor **Cooper SH** has expanded its short-term rental fleet with a £750,000 investment.
- UK-based **Access Platform Sales** has appointed **Craig Cundey** as its new training manager.
- Simon Cracknell**, **JLG** senior director sales and customer support Northern Europe has moved to Singapore.
- US-based re-rent company **Acme Lift** has ordered a number of **Genie Z-80/60** boom lifts.
- UK-based rental company **Rapid Platforms** has taken delivery of a 29m **Skako Falcon FS290** spider lift.
- Sagard** has sold its stake in French rental company **Kiloutou** to **PAI Partners** for €535 million. It has also opened a new location in Orange, near Avignon.
- Terex AWP/Genie** has appointed **Adam Rimmer** as vice president of customer services for the Americas.
- North east-based **Warren Access** has added two **Oil & Steel Scorpion** truck mounted lifts to its fleet.
- NFT** - the Abu Dhabi-based tower crane company - has taken delivery of a new **Potain MDT 268** tower crane.
- Manitowoc** has delivered two of its new 300 tonne **GMK6300L All Terrains** to **Al-Mesallam** crane rental of Saudi Arabia.
- Lavendon Access Services** has been named the UK's best access or scaffolding supplier in 2011.
- TPA Portable Roadways** has appointed **Terry Mead** as projects director and **Helena MacVarish** as projects manager Scotland.
- UK-based **Cotswold Tool & Plant Hire** has purchased its first tracked spider lift, a 17 metre **CTE Traccess 170**.
- UK-based spider platform specialist **Higher Access** has opened a depot in Watlington, Oxford.
- Michelin** has appointed **Mike Wilson** as commercial director earthmover and industrial tyres in the UK/Ireland.
- UK-based **High Access Maintenance** has taken delivery of the first **Ruthmann TB270** truck mounted lift in the UK.
- Finland-based international rental company **Ramirent** has acquired the assets of **SDM** in the Czech Republic.
- Canadian equipment distributor **Strongco** saw revenues in the fourth quarter jump 36% leaving it up slightly for the year.
- Terex Cranes** has won an order for 22 cranes from **Cropac Equipment**, Canada worth more than \$20 million.



Joe McCoy



Simon Rodgers



Craig Cundey



Adam Rimmer



Mike Wilson

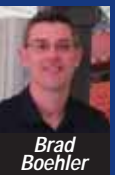
- Kevin O'Shea** of Atlanta-based **Mastclimbers** has been elected chairman of **IPAF's** North American Regional Council.
- Liebherr** has expanded its range of mobile harbour cranes with the new model **LHM 420**.
- Terex Cranes** has signed an agreement with **A1A Software** to provide customers with a 3D lift planning application.
- UK-based **Rapid Platforms** has added an 18 metre **Ascendant** truck mount to its fleet for sale or rent.
- Dutch company **Ter Linden Craning** has taken delivery of its second 1,200 tonne **Liebherr LTM11200-9.1**.
- Siemens Wind Power** has agreed a long term contract for the supply of **Hiab** cranes for wind turbine maintenance.
- UK-based lifting gear distributor **Certex UK**, has appointed **Robin Scott** as business development manager.
- US-based **Broderson** cranes has appointed **Nelson Morris** to head up the company's export sales.
- Canada-based **Certified Equipment** has ordered 100 **Dingli** scissor lifts from **Orange Machines**.
- Georgia, US-based **Southway Crane & Rigging** has ordered 6 **Link-Belt** cranes.
- Terex/Genie** has opened a new 90,000 sq ft service centre in Stockton, California.
- IPAF** is opening an office in Santiago de Chile, South America.
- Terex Cranes** has booked a 40 crane order from **Empire Crane**.
- Skyjack**, has promoted **Brad Boehler** to the position of vice president of sales & marketing and engineering.
- China-based **Zoomlion** has given North American distribution of its crawler cranes to **Global Crane**.
- Singapore-based **Tat Hong** has acquired Vietnam-based crane and equipment company **ALCII-Tat Hong**.
- Germany-based access specialist **Power-Lift** has been acquired by Netherlands based **Beuzekom/Hoogwerker Centrum**.
- ALL Erection & Crane Rental** has ordered 14 cranes from **Link-Belt**.
- Northern Ireland-based **KDM Hire** has purchased a number of additional **Power Tower** products.
- Socage** is to introduce a 30 tonne metre crane and mount its **A314** lift on a **Cabstar** chassis.
- UK-based **Youngman** has announced a major investment in its manufacturing facility in Maldon, Essex.
- UK-based rental company **Elavation** has ordered a substantial number of **Youngman Boss X3** push around lifts.
- UK-based **Gould Plant Hire** - the successor to **Oktopus Plant Hire** - has now been placed into liquidation.
- US-based boom truck and crane manufacturer **Manitex** has reported a 72% increase in revenues while profits have doubled.
- Bronto** has agreed an exclusive supply and distribution agreement with **Pierce Manufacturing** for the USA.
- The university of **Notre Dame** has been fined \$77,500 for the fatal scissor lift accident last year.
- Harsco Infrastructure** has won a five year extension to its scaffold and powered access contract for **Tata Steel**.



Robin Scott

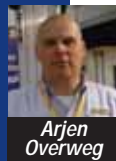


Nelson Morris



Brad Boehler

- Sarens North America** has announced the acquisition of **Canada Crane Services**, of Nisku, Alberta.
- UK-based access rental company **BAR** is changing its name to **Platform Sales & Hire** and relocating.
- Sanghvi Movers** has ordered a further eight large **Terex** crawler cranes for delivery this year.
- Revenues at **Essex Crane** increased 70% in the fourth quarter, while losses grew as **Coast Crane** is integrated.
- Wolffkran** is supplying four tower cranes for high rise construction in Mumbai, India including the 720 metre **India Tower**.
- Eurosupply** has provided a special work platform for maintaining signs over the top of escalators at **Schiphol Airport**.
- Summer Lift** - the material lift manufacturer - has appointed **Arjen Overweg** as regional sales manager based in the Netherlands.
- Easi UpLifts**, the international business of Ireland-based **Height for Hire**, has opened a new depot in Manchester.
- In February traffic to **Vertikal.Net** broke all records with more than 17 million hits and 128,000 visitors. The upward trend continued in March.
- BMM Ispat** has taken delivery of a new **Grove GMK6300 All Terrain** crane, the first 300 tonne **Grove** in India.
- US-based crane manufacturer **Link-Belt** has appointed **Bill Stramer** and **Melvin Porter** to its board of directors.
- Bobcat** has announced a new generation of six and seven metre telehandlers, the 3,000kg **TL360** and 3,500kg **TL470**.
- Terex AWP** has formally opened its **Changzhou**, China facility near Shanghai.
- UK-based rental company **AFI** has ordered 100 units of the new **Bravi Lite** low-level self-propelled lift.
- Richard Puglia** managing director **JLG Iberica** has moved to **Oshkosh** affiliate **Jerr-Dan** as international sales manager.
- Truck mounted lift manufacturer **Ruthmann** has appointed **Volker Klinskisch** as area sales manager Eastern Germany.
- Finland-based rental company **Ramirent** has acquired the 40% of **OTS Bratislava** that it did not already own.
- Hiab** and **Kalmar** owner **Cargotec** has received approval from its shareholders to re-purchase its own shares.
- Bas van de Wetering** one of the three founders of **HDW** in Holland passed away on March 26th following a long illness.
- Industry veteran **Mike Evans** will end his long term relationship with UK-based rental group **Lavendon** this summer.
- Terex** has announced an extended warranty option on **Genie** self-propelled aerial lifts in the European region.
- Italian rental company **Edocar Noleggi** has purchased the first lithium ion powered **Hinowa 23.12 -23m** spider lift.
- Dan Goodale** CEO of **Coast Cranes** has retired and **Terry Howard** has taken his place.



Arjen Overweg



Richard Puglia



Mike Evans



Terry Howard

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