

Van Seumerens quit Mammoet

The Van Seumeren family has decided to leave Mammoet, the Dutch-based crane and heavy lift company that it owned up until 2005. Mammoet chief executive Roderik van Seumeren, chief technical officer Jan van Seumeren junior and chief operating officer Patrick van Seumeren will depart after a short hand-over period and the family will sell its remaining 25 percent stake in the business to majority shareholder SHV, giving it 100 percent of the company.

Jan Kleijn of Mammoet Americas, will take over as chief executive and will be joined by Neil Birkbeck, Herman Smit, Erik Rave and chief financial officer Siem Kranenburg on a new executive management board. The surprise departure of the Van Seumerens is due to unresolvable differences of opinion between the family and SHV over how the company should be run. We understand that the van Seumerens do not have new employment lined up, while Roderik has said that he will leave the crane industry.

The Van Seumeren family - led by Frans Van Seumeren - acquired Mammoet in 2000 from the then owner Nedlloyd with the support of private equity firms NPM and ABN Amro. It then merged its Van Seumeren crane business into the larger Mammoet, taking on the Mammoet name for the combined company. Frans Van Seumeren retired in 2005 handing over to younger brother Roderik along with Patrick - the son of Frans' sister Henneke, Jan Jr - the son of Frans' other brother Jan and chief financial officer Siem Kranenburg.

Mammoet has also launched its new range of PTC heavy lift cranes - see page 17 for the full report.



Roderik and Jan Van Seumeren Jr at the recent launch of the new Mammoet PTC cranes

Altrad takes NSG

The French-based Altrad group has acquired the entire share capital of UK-based scaffold group NSG UK. Details of the transaction have not been disclosed. NSG, which is based in Deeside, employs around 320 with revenues in the region of £20 million. Managing director Mike Carr will continue to head the business with the current management team. The company's principle activities are scaffolding services, bespoke access solutions, thermal insulation, industrial cleaning and industrial painting. NSG, which was previously owned by Plettac is a large user of Altrad-owned Plettac Contur multi-directional system scaffold. Altrad chief executive Mohed Altrad said: "This latest exciting acquisition brings a highly professional company with a wealth of experience and safety at the core of its values. It also has a strong, highly driven management team headed up by Mike Carr."

The NSG acquisition brings the number of companies owned by Montpellier-based Altrad to 54 and follows the recent purchase of UK-based scaffolder Beaver 84.



Zoomlion acquires Jost designs

Chinese manufacturer Zoomlion has agreed the purchase of the design rights to the Jost JT flat-top tower crane range from the Bavarian-based crane company owned by Franc Jost, one of the tower crane industry's most prolific engineers.

We understand that Zoomlion plans to use the designs - which include all models between 70 and 600 tonne/metres - to introduce a range of tower cranes for western markets, adding to the tower crane models it introduced last year for the domestic market. The designs will be modified to suit production with Chinese sourced materials. The deal will allow Jost to continue to produce and sell its flat top cranes for a limited period, after which it will source the JT line from Zoomlion. Neither Jost, nor Zoomlion have been prepared to discuss the transaction. In 2006 Jost agreed a deal with Dutch sales and rental company Kranenbouw to produce its JT 112.8 tower crane under an OEM licence.



A Jost JT flat top crane

Terex wins Demag

After a roller coaster take-over battle, Terex received acceptances from a majority of the shareholders in Demag AG for its hostile cash bid for the German-based port and industrial crane manufacturer.

The offer, which was increased in early June to €45.70 a share, closed at the end of June. Terex had stated that if at least 51 percent of the outstanding shares were not tendered by that time it would walk away. 24 hours before the deadline just 11.5 percent had accepted, but by 22:00 the next day it had secured more than 71 percent and is now pressing ahead with the acquisition which includes the Gottwald port crane line. Completion of the offer is subject to several other conditions, primarily clearance by the European Commission.

Demag AG includes the Gottwald port crane line



3i buys into Loxam

Private equity firms 3i and Pragma Capital have acquired a minority stake in Loxam Holding the French-based international rental company. Loxam, established in 1967 had revenues in 2010 of just over €700 million and employs nearly 4,000 people working at 541 locations across 11 countries. 3i says that the new investment is intended to ensure the liquidity of Loxam's employee shareholder scheme and boost the company's equity in order to facilitate significant acquisitions.

Loxam chief executive Gérard Déprez said: "We are delighted to welcome 3i and Pragma Capital into our group of shareholders. Their strengths will enable us to continue our ambitious growth strategy."

Denis Ribon, a partner with 3i France, added: "We were attracted by Loxam's resilience during the economic crisis and its strong potential for European growth. 3i has extensive experience in this sector, including our investment in HSS in the UK."

...And adds to its truck mounted fleet

Loxam has added more than 30 new truck mounts to its European fleet. In the UK Loxam Access has ordered 14 new GSR vehicle mounted lifts, including 20 metre Pantel E200PX articulated boom lifts on 3.5 tonne Nissan Cabstars and a number of 12.5 metre S125 RA van mounted lifts from GSR's UK distributor Skyking. In Germany the company has taken delivery of eight new CTE lifts, including 20 metre Zed20Cs, 23 metre B-Lift 230 PRO and 18 metre 187 PRO models from local distributor Hematec. Finally Loxam France has purchased seven new 16.5 metre Isoli PT165 telescopic truck mounts through local dealer Time France.



Loxam adds new truck mounts - CTE in Germany (above) Isoli in France (right) GSR/Skyking in the UK.



Three new GSR truck mounts

GSR will launch three new truck mounted lifts at Apex in September including a new top of the range articulated PX model. The 32 metre E320PXJ will be mounted on an 18 tonne chassis and feature a heavy duty over-centre sigma style dual riser, four section telescopic boom and articulated jib. The unit will boast an unrestricted 280kg platform capacity with up to 20 metres of outreach. The two other models will include a 24 metre articulated boom with 10 metres of outreach on a 3.5 tonne chassis and a 17 metre van mount, the E170TJV, mounted on a SWB five tonne Mercedes Sprinter van with 1,000kg of available payload.



The GSR E320PXJ boasts 20 metres of outreach with 280kg platform capacity

Skyjack appoints Boehler as president

Brad Boehler has been appointed interim president of Canadian aerial lift and telehandler specialist Skyjack. Boehler joined Skyjack in 2003 and until recently was vice president of engineering, earlier this year he added the role of vice president of sales and marketing to his duties. He started his career at the Canadian Forces School of Military Engineering as a military engineer. In 2006 he was appointed chairman of the ANSI A92.6 subcommittee responsible for the US standard for Self-Propelled Elevating Work Platforms. He also chairs the International Powered Access Federation (IPAF) Manufacturer's Technical Committee.



Brad Boehler

Isoli to unveil new models

Italian truck mounted lift manufacturer Isoli will launch two new 3.5 tonne truck mounts at Apex in September. The new models, both articulated, are the 23 metre PNT 230 mounted on a 3.5 tonne chassis, with 11 metres outreach and two position beam and jack outriggers. The dual riser provides a perfectly parallel lift up to a working height of 12 metres, with nine metres of up and over clearance. The second new model is the 20.5 metre PNT205LNX, described by Isoli as a deluxe version of its PNT 205S with 230kg platform capacity and end mounted platform.



The new 23 metre Isoli PNT 230.

Vertikal Days Auction raises more than £6,000

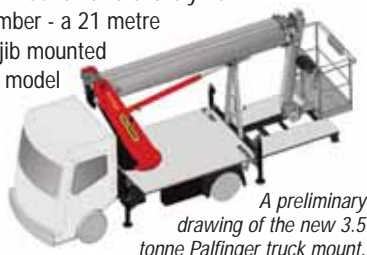
A special auction at this year's Vertikal Days raised more than £6,000 for the Lighthouse Club Benevolent Fund. The bulk of the money was raised by the sale of six special bikes, donated by Haulotte for the Lavendon charity bike run organised by the company's five UK management trainees. The group along with a different guest rider will cycle the 800 miles from the company's northern most depot in Aberdeen to its most southerly in Liskeard Cornwall. Cranes UK donated a Tadano Faun scale model which was purchased by Tommy Jørgensen of Gantic for £800. For more on Vertikal Days see page 47.

The auction winners: Liam Fogarty of ALLMI Ireland, Tommy Jørgensen of Gantic, Tim White and Jo Stephenson of Riwal UK, John Keely of Niftylift, Les Warren of Riwal UK, Richard Onslow of AJ Access and Brian 'two bikes' King of Power Tower.



Palfinger to launch new truck mounts.....

Austrian-based Palfinger Platforms will launch two entirely new truck mounted lifts at Apex in September - a 21 metre telescopic boom lift with articulated jib mounted on a 3.5 tonne truck and an 'all new' model in the 7.5 tonne class, which according to Palfinger will set new standards in terms of compact dimensions, working envelope and operator friendly controls.



A preliminary drawing of the new 3.5 tonne Palfinger truck mount.

...and buys Russian crane company

Palfinger has acquired Russian-based specialist loader crane manufacturer Inman (Ischimbajskie Neftianiye Manipulirovye, JSC) based in Ishimbay in the Republic of Bashkortostan (Volga region). Inman, founded in 1992, employs 415 and has revenues of around €20 million. The company both manufactures and distributes hydraulic lifting and loading systems, mostly knuckle boom cranes destined for the oil and gas sector.

Inman operates two production facilities and offers a range of services, including the complete certification of equipment for the Russian market and a full parts and service support programme. The company will remain as a separate brand within the Palfinger group. Palfinger chief executive Herbert Ortner said: "Inman is a manufacturer of premium products and has a very strong and long-standing brand name. Its product portfolio is the perfect addition to Palfinger's products, while its market position will allow us to open up the Ural region".

An Inman knuckle boom



UK construction deaths on the rise

New figures show the number of employees killed in the UK construction industry last year increased for the first time in four years. Provisional data from The Health and Safety Executive for the year to March 2011 shows 50 people died - the majority on smaller construction sites - an increase on last year's 41. This is the first rise in deaths since 2006/7 when there were 79 fatalities.

Philip White, HSE's chief construction inspector, said: "The increase in fatalities is extremely disappointing. However, figures for a single year should not be viewed in isolation. Numbers and rates of fatal injuries in construction have seen an overall downward trend over the past five years. The majority of deaths continue to be on small construction sites. This is not about money, it's about mindset - planning jobs properly, thinking before you act and taking basic steps to protect yourself and your friends."

Linden Comansa Luffer

Spanish tower crane manufacturer Linden Comansa has confirmed that it will launch the fourth of its new LCL series luffing jib tower cranes in September.

The new crane - the LCL165 will be available with eight or 12 tonnes maximum capacity. Both will offer a maximum jib length of 50 metres and a maximum freestanding height of 56.6 metres, although this can be increased when its tower sections are combined with tower sections from other series.

The eight tonne LCL 165 features a 24 kW hoist (37 and 50 kW are optional), while the 12 tonne LCL 165 will have a 50 kW hoist as standard with 65 kW option.

All hoists include the Effi-Plus system, which increases the hoist speed when lifting light loads. Comansa has completely renewed its range of luffers in in less than 18 months. The LCL 190 was unveiled at Bauma, while the LCL 280 and LCL 310 were launched in March.

The Linden Comansa LCL165 luffer

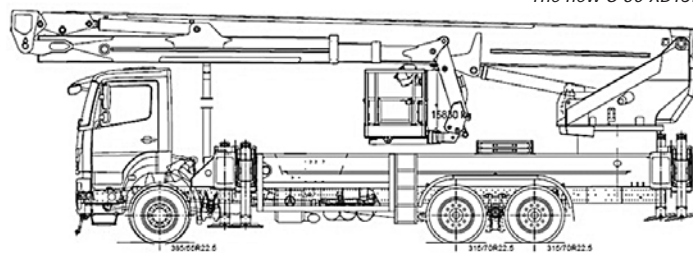


50 metre Bronto

Finnish-based truck mounted lift manufacturer Bronto is to launch a brand new model in the 50 metre class in September. The S50 XDTJ will feature a new three section telescopic fly jib giving an up and over outreach of 15.5 metres at about 32 metres high. Maximum platform capacity is 600kg and maximum outreach 35 metres with 120kg capacity.

The unit slots between the existing the 46 metre S46 XDT and the 53 metre S53 XDT but offers outreach and platform capacity similar to the larger platform and will be mounted on a three axle, 26 tonne 6x4 MAN TGS 26.400 truck.

The new S 50 XDTJ.



New aerial lift manufacturer

A new Italian-based truck mounted lift manufacturer Sky Aces will launch its first products at Apex in September. Based in Mirandola (Modena) the company will be managed by chief executive Paolo Balugani who also holds a majority stake in the new company. He said: "Though we do know that there are several Italian manufacturers of aerial work platforms, Sky Aces will design and build lifts for special applications." The company's first product will be the Tun Lift 737-500 designed specifically for tunnel maintenance contractors. Other shareholders in the business are Adelchi Ascari, Marco Sabattini and Giuseppe Manenti, chief executive of CMF steel fabricators, whose facility will be used for the production of Sky Aces machines.

The four shareholders in Sky Aces - Adelchi Ascari, Paolo Balugani, Giuseppe Manenti and Marco Sabattini



Snorkel appoints dealer for Turkey

Aerial lift manufacturer Snorkel has appointed Enka Pazarlama as its new distributor in Turkey. Established in 1972 as part of the Enka Group of construction companies, Enka Pazarlama claims to be the largest construction equipment distributor in Turkey, representing Tadano Faun, Hitachi, Kawasaki, Iveco and TCM with locations in Istanbul, Ankara, Izmir, Adana and sales offices in Diyarbakir and Trabzon. It also works through more than 100 local sub-dealers for both sales and service.

Enka has recruited Sibel Aygül, to head up its new aerial lift division. She joins after spending eight years with Haulotte.



(L-R) Mick Wright of Snorkel with Sibel Aygül, Salih Yalçın and Kamil Özcan of Enka.

500 tonner for Bin Quraya

Saudi Arabia-based Bin Quraya Est has taken delivery of a new Liebherr LTM 1500-8.1 All Terrain. Awad bin Ali bin Mohammed Quraya travelled to Liebherr's Ehingen plant in May for the official hand-over of its 250 strong fleet 'flagship' crane. The company operates from three locations in the Kingdom and has more than 1,600 employees.



(L-R) Ali A. Al-Abbas of Abaja Trading, Awad Bin Quraya of Bin Quraya and Christoph Kleiner of Liebherr at the LTM 1500 hand-over in Ehingen.

'Price match promise'

IPS - the UK-based international supplier of replacement parts and after-sales service - has launched a price match promise on 350 fast moving replacement parts featured in its May parts catalogue, which includes fast moving parts for a range of access equipment from manufacturers such as Genie, UpRight, Snorkel, JLG, Skyjack and Haulotte.



The IPS price match promise was launched at Vertikal Days (L-R) Kevin Shadbolt of IPS, Chris Nightingale of Lavendon and Sander Mellaard of IPS.



The first UK-based 130 tonne Tadano-Faun ATF130G-5 All Terrain crane

Tadano-Faun UK first

The first 130 tonne Tadano Faun ATF130G-5 All Terrain crane in the UK has been delivered to Utttoxeter-based Steve Foster Crane Hire. The crane arrived in time for last month's Vertikal Days. Distributor Cranes UK says that the ATF130G-5 has the strongest load chart in its class, features a 60 metre main boom and can handle 2.2 tonnes at a 56 metre radius. The 32 metre swingaway extension can be hydraulically luffed up to 40 degrees and lift 900kg at a 72 metre radius. The crane can travel under UK STGO road regulations with up to 21.4 tonnes of its total 42 tonne counterweight. Steve Foster said: "It is simply the best crane that I have ever driven"

New truck crane for Russia

Manitowoc launched the new 35 tonne Grove GBT35 at CTT in Moscow, last month. The locally-assembled truck crane has a 39 metre five section full-power boom and 58 metre maximum tip height, significantly outperforming its local competitors. Manitowoc launched the crane in conjunction with one of its Russian dealers, Global Cranes which will assemble and sell the crane for Manitowoc in the Moscow region.

The GBT35 combines a Grove superstructure with a locally-built Volvo carrier, chosen to provide Volvo quality and access to its parts and service network. The truck uses standard tyres and does not require a special permit to travel on Russian highways. A PAT load moment indicator is standard.



The Grove GBT35 truck crane has a 35 tonne capacity and 39 metre five section full-power boom.

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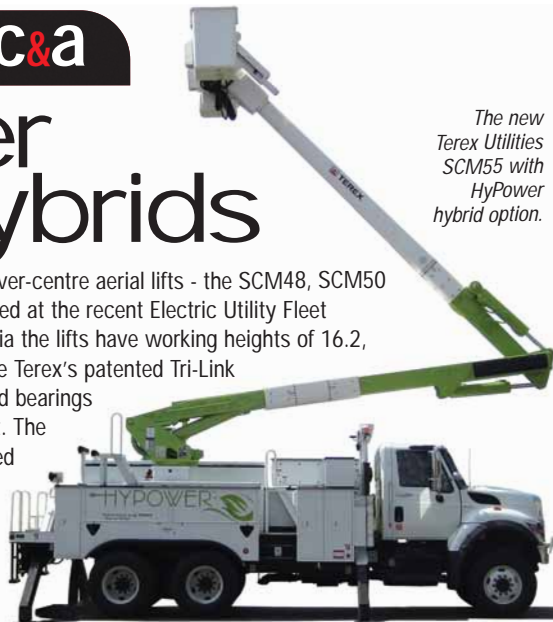
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New over centre hybrids

Terex Utilities has launched a new range of over-centre aerial lifts - the SCM48, SCM50 and SCM55 - within its Hi-Ranger line. Unveiled at the recent Electric Utility Fleet Managers Conference in Williamsburg, Virginia the lifts have working heights of 16.2, 16.8 and 18.3 metres respectively and feature Terex's patented Tri-Link elbow design for easy access to bushings and bearings with no extension chains or cables to inspect. The lower boom cylinder design provides more bed space and a low travel height of just 3.3 metres. All models can be mounted on 14 tonne trucks, while the 16.2 metre SCM48 boasts a 12 metre over-centre outreach, 10.6 metres non-over-centre.



The new Terex Utilities SCM55 with HyPower hybrid option.

23m Snake at Apex

Italian manufacturer Oil&Steel will launch a new 23 metre Snake 2311 Compact truck mounted lift at Apex in September. The new model, mounted on a 3.5 tonne truck, utilises a double sigma riser that offers a perfectly parallel lift sequence up to an eight metre up and over height. Maximum outreach is a handy 11 metres, with outrigger set-up completely in-board with four independently controlled straight down jacks. The 1,400x700mm platform has a full 180 degrees of platform rotation and two entrances. Maximum capacity is 200kg or two persons. The lift is mounted in a 3.4 metre wheelbase vehicle giving an overall length of 6.49 metres, width of 2.12 metres and a height of 2.4 metres.



Easi UpLifts adds CTE

CTE UK has received an order for 12 new aerial lifts from Irish-based rental company Easi UpLifts. The order includes two ZED 26J truck mounted lifts mounted on Isuzu 7.5 tonne GVW chassis, six Zed20CH - the latest version of the Zed20 - on Nissan Cabstar chassis with the new 'H' type outrigger configuration, plus four Traccess spider lifts including 13.5 and 17 metre units.



(L-R) Gerrard Jennings of Easi UpLifts with Michele Hillebrand of CTE and John Ball of Easi UpLifts at Vertical Days.



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GGR Unic launches new cranes

GGR Unic has launched a new line of 1:40 scale spider cranes made from Lego bricks. The unique range of limited edition Lego kits – commissioned by European Unic master distributor GGR - includes five different models from the smallest Unic 095 to the Unic URW 706. Designed and produced by a certified Lego professional, great attention to detail was spent on making each of the cranes as accurate as possible while retaining the fun element that Lego is all about. First to be produced was the smallest Unic URW-095 crane which is made from 120 parts, has a 130mm extendable boom and flexible outriggers which can be folded into the stowed position. Sharing the same boom is the URW-295 which also features an on-board control panel and is made from 130 parts.



Graeme Riley (R) and the GGR team with the Lego models at Vertikal Days



The larger capacity cranes, starting with the URW-376, have a moveable working tread, operator's seat and lever control panel. The URW-376 comes in 250 parts and has a 230mm boom, whilst the URW-506 crane boasts a 300mm extendable boom and on-board Safe Load Indicator control panel. The biggest model in the range, the URW-706 is made from more than 750 pieces and boasts an impressive 530mm telescopic boom.

750 tonne Liebherr for Whyte Crane Hire

Aberdeenshire-based Whyte Crane Hire has added a 750 tonne Liebherr LG1750 lattice boom truck mounted crane to its fleet. The Ellon-based company plans to use the crane for wind turbine installation and heavy-lift contracts in the oil and gas industry. The LG 1750 combines superstructure, booms and jibs from the LR 1750 crawler crane, with a completely new compact eight axle 16x8x16 chassis.

The crane has been supplied in the 8L8HS configuration with 115.5 metres main boom and a six metre heavy fly-jib. An additional SL9D2FB arrangement provides 136 metres of main boom, and 18 metres jib, with 42 metres back mast and a ballast tray for up to 400 tonnes of counterweight.

The LG 1750 joins around 40 cranes in the Whyte fleet, many of them Liebherr All Terrain telescopes, together with several specialist cranes that work on Whyte's cargo handling activities.



Lawrence Whyte (L) with Willie Wylie of Liebherr at the hand over.

Second 100 tonner for NMT

Bedfordshire-based NMT Crane Hire has taken delivery of its second Terex 100 tonne AC100-4L All Terrain crane, the first of which was delivered earlier this year.

The long-boom L model comes with a 59.4 metre main boom and bi-fold swing-away extension, taking the on-board tip height to over 82 metres within 12 tonne axle loads. In the UK however, under STGO rules, the crane can travel with up to 19.8 tonnes of on-board counterweight, giving maximum axle loads of 16.5 tonnes. The company has also ordered a six axle 200 tonne AC200-1 which will be delivered later this year.



The new Terex AC100-4L arrives with NMT

Advanced Access adds to fleet

UK-based Advanced Access placed a 46 unit order for a mixture of Skyjack, Custom Equipment and Holland Lift equipment at Vertikal Days. Advanced Access - the latest company to join Access Link, the UK-based association of independent regional rental companies - is owned and managed by industry veteran John Corcoran, who said that he has been very encouraged and even surprised by the volume of business already coming through from Link members adding to its existing business within the London area. The new order adds to a significant order for Niftylift Height Riders that are currently being delivered.



Some of the first units arrive at the Advanced Access yard.

Kimberly strengthens management team

The Kimberly Group has made a number of senior appointments. The Harrogate-based access, telehandler and tool hire company has appointed tower crane veteran Alex Lowe as group operations manager. Until last year Lowe was managing director of HTC Plant, the crane division of PC Harrington, prior to which he was with Hewden.

Peter Higgins joins as group commercial manager and Jonathan Stagg as group marketing manager - all three will report directly to chairman Ray Ledger.

At the same time Lynne McCallum has been promoted from group financial controller at the 1st Access rentals division of Kimberly, to the newly created role of group financial controller reporting to finance director David Foster.

Ledger said: "The addition of such talent and specialist experience will accelerate the Kimberly Group's growth strategy and bring fresh thinking to what is generally regarded as a repetitive and mundane market sector."



Alex Lowe



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County Lifting's Daniel Drury (L) with Steve Elliott of Liebherr.

County Lifting adds new Liebherr

Kettering, UK-based lifting and transport specialist County Lifting has taken delivery of a new 130 tonne Liebherr LTM 1130-5.1 All Terrain crane. Displayed in its distinctive livery at last month's Vertical Days, the LTM 1130-5.1 features a 60 metre main boom, 130 tonnes rating at three metre and can handle almost two tonnes at 56 metre.

The crane has been ordered with the 10.8 to 19 metre three offset swing-away boom extension and under UK STGO rules can travel with this, all its equipment and up to 22.6 tonnes of its 42 tonnes of counterweight.

JMG unveils 11 tonne electric

Italian-based pick & carry crane manufacturer JMG unveiled the new battery powered MC110 crane at the recent GIS show in Piacenza. The unit can lift 11 tonnes a clear metre in front of its front bumper. JMG claims it has the most compact dimensions of any machine in its class at just 4.08 metres long, 1.95 metres wide and 1.95 metres high. "The crane features twin AC electric motors for lift and travel, twin

front-wheel drive and braking, tight 90 degree crank angle rear steer and a patented three section proportional boom. The boom design allows the practical fitting of a wide range of attachments, including a winch, various jibs and a set of forks.



The JMG MC110 can pick & carry 11 tonnes

Ruthmann takes over Time Deutschland Versalift

German platform manufacturer Ruthmann has taken over Hanover-based Time Deutschland Versalift GmbH. The deal covers new and used equipment sales as well as the spare parts and customer service functions of Time/Versalift in Germany and Austria. The company will retain the Time staff and operate it as an independent entity within Ruthmann.

Ruthmann says that the product support strengths of the two companies are different and that they will work together to provide an improved service for both product lines. The move follows the appointment of Time Denmark as Ruthmann distributor for the Danish market in April.



(L-R) Uwe Strotmann, managing director Time Deutschland, Per Torp, Time Export, Ruthmann CEO Rolf Kulawik and Jess Andreasen of Time International.

Ashtead up 11%

Ashtead - owner of Sunbelt in the USA and A-Plant in the UK - has reported its full year results with revenues up 11 percent to £948.5 million. Pre-tax profits before exceptional costs were £31 million, compared to £5 million last year.

Sunbelt revenues were up 13 percent to \$1.225 billion with an operating profit of \$162 million compared to \$116.6 million a year ago. A-Plant revenues grew two percent to £165.8 million, while operating profits surged 50 percent to £2.7 million. Capital expenditure at the group rose to £225 million from just £63 million in 2010. The average age of the group's rental fleet at the end of April was unchanged over the year at 44 months.



Speedy agrees new credit line

Speedy has agreed a new £220 million asset-based revolving credit line with a syndicate of six banks to replace its existing £210 million cash-flow based loan facility, which was due to mature in June of next year. The new facility matures in January 2015.

Carl Icahn buys into Oshkosh

The infamous financier and shareholders rights lobbyist Carl Ichan has purchased a 9.5 percent stake in JLG parent Oshkosh.



Carl Ichan

JCB revenues rise 48%

JCB the UK-based construction equipment manufacturer has reported full year 2010 revenues of £2 billion, up 48 percent on last year.

In total it sold 51,600 machines, compared to 36,000 in 2009. Earnings before interest, tax, depreciation and amortisation (EBITDA) were £235 million compared to £94.5 million in 2009. The company also celebrated its 65th anniversary in June.



Profits slip at Vp on higher revenue

UK-based Vp, owner of telehandler rental company UK Forks has issued a preliminary trading update, indicating full year revenues up five percent to £141 million, while profit before amortisation and exceptional items fell 14 percent to £13.8 million. In the same period net debt has been reduced by 17 percent to £40.5 million.



Strong order pick up at Tanfield

Tanfield, owner of Snorkel, has said that first half revenues were up 24 percent to £24.4 million, while strong order intake resulted in a 170 percent increase in its order book to almost £21 million. Net cash improved almost 30 percent to £4.7 million. It also warned that supply chain capacity constraints and working capital demands will limit the speed of growth throughout 2011.


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- **Skyjack** has appointed **Ron Butts** as territory manager for the states of Ohio, Michigan and Indiana.
- Finnish-based **Ramirent** has acquired **Hyrman i Lund** a seven location rental company in southern Sweden.
- Italian recovery crane and aerial lift manufacturer **Isoli** has signed a new trade agreement in Pakistan.
- **Hertz Equipment Rental** has acquired **WGI Rentals** of Williston, North Dakota, within the Bakken shale oil region.
- **Babcock** and **ZPMC** have commissioned the new 1,000 tonne gantry crane at the Rosyth dockyard in Scotland.
- A tower crane operator died at London's **Olympic Village** site while climbing down from his cab.
- New Orleans, Louisiana-based **B&G Crane Service** has completed the acquisition of the Texas-based assets of **Ray Anthony International**.
- New Jersey-based aerial lift company **Trico Lift** has appointed **Chris Carmolingo** as chief operating officer, and **John Paz** as executive chairman.
- UK-based tool and equipment rental company **One Stop Hire** has purchased 12 new **Youngman Boss X3X** scissor lifts.
- German-based spider lift manufacturer **Teupen** signed a new five year distribution deal with UK-based **Ranger Equipment** at this year's Vertikal Days.
- Finnish-based international rental company **Cramo** has acquired Norwegian rental company **Stavdal Utleiesenter**.
- **Snorkel** has appointed **Mid Pac Far East** as its distributor for the U.S. Territory of Guam, and surrounding islands.
- **Liebherr Ethingen** has installed a new environmentally friendly paint system for large crane components.
- **Ramirent** has acquired **Rogaland Planbygg** a provider of temporary accommodation to the oil and gas industry.
- Louisiana-based **H&E Equipment** has appointed **Fred Ransom** as regional vice president Atlantic north region.
- Brazilian-based rental and industrial services company **Mills** has said that it is increasing its planned investment in new aerial lifts.
- Finnish-based rental group **Cramo** has acquired **Tidermans Hyrmaskiner** and **Tidermans Hyrmec** in Sweden.
- **IPAF** has established a **Brazilian Country Council** during its first general meeting of Brazilian members.
- The German division of international rental company **Loxam** has taken delivery of eight new CTE truck mounted lifts.
- UK-based **Loxam Access** has ordered 14 new **GSR** truck mounted lifts from UK distributor **Skyking**.
- **Manitowoc** has extended the territory of its Danish distributor, **UN Mobilkraner** to include Sweden.
- UK-based **PWM Platforms** has replaced its **Hinowa** Goldlift 14.70 and Lightlift 19.65 spider lifts with new IIS versions.
- **Wolffkran** has appointed **Thomas Odenbreit** as sales representative for Western Germany, while **Wolfgang Kavelius** will look after Southern Germany.



Ron Butts



John Paz



Chris Carmolingo



Fred Ransom



(L-R) Thomas Odenbreit, Andreas Kahl, Wolfgang Kavelius

- **Blade Access** has added a 103 metre **Palfinger WT1000** truck mounted aerial lift to its rental fleet.
- **Equipment Parts Wholesale**, the US-based aerial lift parts supplier is opening a parts distribution centre in Louisville, Kentucky.
- **Manitowoc** has appointed **UST** as a distributor for Grove mobile crane sales and service in Russia.
- **Cranes UK**, the **Tadano Faun** and **Broderson** distributor has appointed **Julian Elms** as a member of its sales team.
- UK-based truck mounted lift manufacturer **Ascendant** launched the new 26 metre **A26-17TJH** at Vertikal Days in June.
- UK-based **Lavendon Access Services** has established a new product committee to evaluate new products for its fleet.
- **Delta Rigging & Tools** of Pearland, Texas has acquired **Grizzly Wire Rope & Chain** of Williston, North Dakota.
- **Manitex** has received formal Italian court approval for its acquisition of the business assets of **CVS** and completed the transaction.
- Power and automation specialist **ABB** has added three new members to its UK marine and crane services team.
- **Terex Cranes** has pledged \$21,000 to the **Specialised Carriers & Rigging Foundation**.
- **Snorkel UK** has appointed **James Darnley** as a sales manager he joins from the GAP group.
- The managing director of Aachen-based crane rental company **Wertz** was shot and killed by her husband in June.
- **JLG's** new 340AJ boom has been named as 'Best Product' of the year by the **Australian Hire Association**.
- Danish-based rental company **AH Lift** has purchased its second 32 metre **Skako Falcon FS320Z** spider lift.
- The UK's equipment rental association the **CPA** has updated model conditions which take effect from July 1st.
- UK-based rental company **Hewden** has won a new two-year deal to supply powered access equipment to **Skanska UK**.
- Truck mounted lift manufacturer **Isoli** has appointed **Cargotec** as its distributor and installation partner in the United Arab Emirates.
- US-based lift manufacturer **Custom Equipment** has appointed **Chris Dossin** as vice president, sales and marketing.
- The UK's **Access Link** has appointed **Advanced Access Platforms** as a member for south London.
- A newly formed spider lift rental business **Spider Rentals** of Rochdale, UK has been launched.
- A team of **Lavendon** management trainees is cycling from Aberdeen to Liskeard for charity.
- The first **CAWPE** - China Aerial Work Exhibition - took place in Shanghai in early June.
- Scottish-based access company **Scotia Access Services** has added premises in Aberdeen.
- **King Lifting** - the UK's third largest crane hire company - has opened a new depot in Birmingham.
- German-based powered access company **Mateco** has acquired Krefeld based rental company **Schmelzer**.
- CTE will supply the electric Jordanian company **Edco** with seven B-Lift 150 platforms.



Julian Elms



James Darnley



Chris Dossin



- **Rushlift** - part of **Specialist Hire Group** - has secured a £100 million deal with construction materials group **Saint-Gobain**.
- **Serge Bosché** vice president of sales & marketing for **Manitou Americas** is leaving the company.
- **Burdens** - a leading UK supplier of building materials - has ordered 24 new **Hiab** loader cranes from **Cargotec**.
- Florida-based **Sims Crane & Equipment** has promoted **Kurt Kufferman** to general manager of operations.
- **Snorkel USA** has appointed **Steve Watts** as vice-president distribution to expand its dealer network.
- **Merlo** has extended the territory of its southern UK dealer **CBL - Clive Barford Ltd** - adding its **Newbury** branch.
- Dutch rental company **HWS** has purchased some new 12 metre **Niftylift HR12 NDE** bi-energy self-propelled boom lifts.
- UK-based **Extreme Wind Services** has taken delivery of a 70 metre **Palfinger WT700** for wind turbine maintenance.
- The UK construction charity, the **Lighthouse Club**, has appointed **Jennifer Deeney** as fund raising ambassador.
- Las Vegas-based telehandler manufacturer **Xtreme Manufacturing** has updated two of its larger telehandler models.
- Italian truck mounted lift manufacturer **Isoli**, has delivered seven new lifts to **Loxam France**.
- US-based rental company **RSC** is acquiring **Independent Aerial Equipment** of Elizabeth, New Jersey.
- Swedish-based **Kranpunkten** has acquired 400 additional used **Genie** aerial lifts through **GV Asset Management**.
- **Tadano Oceania** has formally appointed **All Crane Sales & Services** as its Distributor for New Zealand.
- Crane and aerial lift rental company **ALL Erection & Crane Rental** has established **ALL Crane Rental of Louisiana**.
- UK-based rental company **Speedy Hire** has appointed **Dr Chris Masters** as a non-executive director.
- **Harsco Infrastructure** has sold its **Rovacabin** and **Eventlink** business to UK-based **Wernick** group.
- CTE has supplied **Singapore's National Park** with a special **ZED 26** truck-mounted aerial lift for pruning trees.
- **Terex Cranes** has appointed Moscow-based **JSC Kwintmadi** to distribute its cranes throughout the European Russia.
- **Holger Johan** has left German-based **Power-Lift** just three months after he sold it to Dutch-based **Hoogwerker Centrum**.
- Rental software specialist **Wynne Systems** has promoted **Carole Cossu** to managing director of its European business.
- US-based aerial lift replacement parts supplier **C-Tech Industries** has opened an operation in the UK.
- Harrogate, UK-based **Emsley Crane Hire** has taken delivery of its fourth **Terex AC80-2 All Terrain** crane.
- The **City of Antwerp** in Belgium has placed a multiple order for **GSR** truck mounted lifts including a 22 metre **GSR E220TJ**.
- **Wong Hein Jee**, group chief financial officer and company secretary of Singapore-based crane company **Tat Hong** has resigned.



Serge Bosché



Steve Watts



Jennifer Deeney



Dr Chris Masters



Carole Cossu

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