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ZHEJIANG DINGLI MACHINERY CO.,LTD.

Add: No.1255 Baiyun South Road. Leidian Town. Deqing Zhejiang China

Telephone
+86-572-8681688

Fax
+86-572-8681690

E-Mail
export@cndingli.com

Website
www.cndingli.com

Intermat showtime!

C&A

Intermat

Following on from last month's issue, and with less than a month to go, we bring you a little more detail on this year's big international show - Intermat in Paris. True, the exhibition has struggled in comparison to Bauma (Munich) and Conexpo (Las Vegas) - the other two shows in the three year international cycle - however over the last three shows Intermat has continued to grow in regional importance, attracting a wider range of international visitors particularly from North Africa, the Middle East, South America and Southern Europe.

As reported last month, there are more exhibitor changes with a few significant players, such as Caterpillar and JCB not taking stands. However it is good to see Manitou supporting its home show again after an absence of nine years and there are numerous other companies making their Intermat debuts.

For those making the trip we have included an overall plan of the show layout highlighting where the relevant cranes, access and telehandler companies are exhibiting, together with a full listing of every company in our sector that will be at the show at the time we went to press.

As in previous years we will also be publishing the Vertikal Intermat guide, available digitally before the show and as a free hard copy distributed at the exhibition. The format includes easy-to-follow tours in both English and French - for all the major product types - such as mobile cranes, crawler cranes, scissor lifts, spider and trailer lifts and loader cranes - as well as

essential tourist information on how to get the most out of your visit to Paris.

While we now have more information on new products you can expect to see, some companies - including Haulotte, Manitou and even JLG - are still keeping their lips sealed in a hope to surprise visitors on the first day.

New Ruthman 27m

German truck mounted platform manufacturer Ruthmann will unveil the TB270+ - a new version of its 27 metre TB270 on a 3.5 tonne chassis. The redesign was forced by the increased weight of the new Euro 6 truck chassis, which are now beginning to ship. This necessitated a lighter top of course if the 3.5 tonne GVW was to be respected. Ruthmann says it has employed innovative steel fabrication techniques and its 'multi-bevelled' boom and superstructure designs from the 22 metre TBR 220 to cut weight, while improving performance - including the ability to go to the machine's full height with its maximum 230kg platform



The first production units of the new Ruthmann T480 will be on show



The 46ft Dingli 6TBZ16AE

Ruthmann TB270+
27m on a 3.5 tonne
chassis



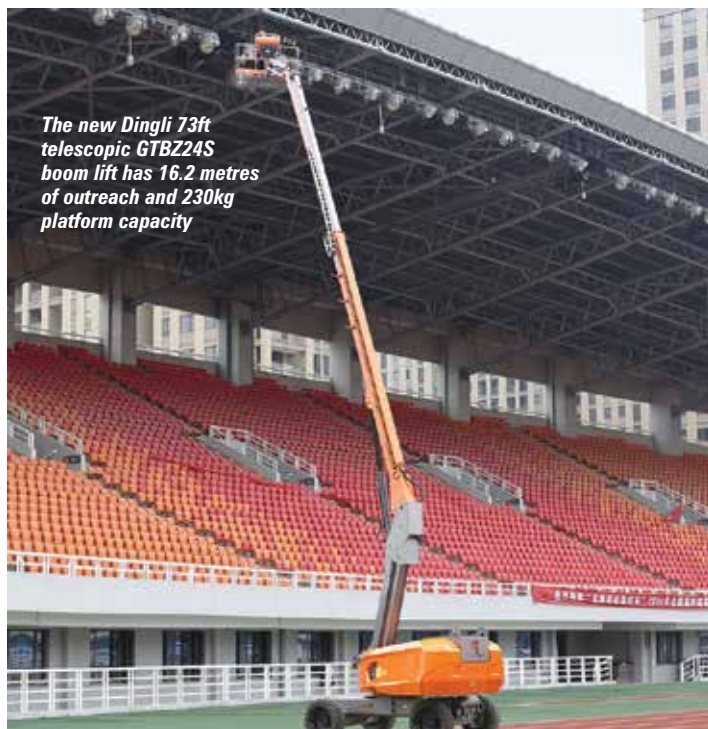
capacity or up to 16.4 metres outreach with its reduced 100kg capacity - almost two metres more than the current unit. The machine on the stand has been sold to French rental group Killoutou.

Other Ruthmann exhibits will include the first production unit of its new 48 metre T480 announced last September, since when the company has managed to improve

some performance characteristics. The unit on the stand is sold to French rental company SMMI, mounted on a three axle All Terrain Volvo FMX truck. This unit will be joined by a 54 metre T540 mounted on a four axle Volvo FMX chassis sold to Joly Location.

Three from Dingli

Dingli will launch three new boom lifts and is hoping to find new



The new Dingli 73ft telescopic GTBZ24S boom lift has 16.2 metres of outreach and 230kg platform capacity

dealers for its international network. The new 46ft GTBZ16AE articulated battery electric boom offers a 16 metre working height and over seven metres of outreach with an up and over height of 7.89 metres. Direct electric AC drive motors provide 30 percent gradeability and longer battery life. The new 73ft telescopic GTBZ24S boom lift has 16.2 metres of outreach and 230kg platform capacity. The unit has a rising boom pivot point, two section telescopic boom and 130 degree articulated jib. Standard specification includes four wheel drive, oscillating axle, Deutz power and 180 degrees platform rotation.

The final new boom is the 11.2 metre AMWP11.5-8100 mast boom, weighing 2,950kg. It has three metres of outreach and includes active pothole protection for increased ground clearance when stowed. Dingli will also show a selection of its scissor lifts and a number of ultra-compact vertical lifts.

New ATN spiders and masts

French aerial work platform manufacturer ATN will launch two new machines - the Piaf 1010 tracked mast boom and a 23 metre spider lift - the MG23. The spider



The 23m MG23 spider from ATN



JLG's new 53ft 5394RT scissor

has a working height of 23 metres and platform capacity of 230kg, with an overall length of 5.54 metres and width of 1.88 metres and will be available with its own trailer.

Another mast boom on the stand will be the Piaf 660RC. Weighing less than a tonne (970kg) the compact Piaf 660RC is able to fit into an elevator. Two versions are proposed - one with and one without a platform extension.

26m lithium Hinowa

Italian equipment manufacturer Hinowa is planning to launch its biggest platform to date, a 26 metre lithium ion battery powered spider. Details have not yet been released but it is expected to follow the same principles as its 23 metre Light Lift 23.123SLI, but with some innovative twists to ensure that it is easy to transport and easy to operate. The all-electric version of the new machine will retain the same function speeds and travel gradeability as the IC powered models.

Socage

Socage will be showing three platforms including its biggest truck mounted platform ever produced - the 75 metre forSte 75TJJ mounted on a 32 tonne GVW chassis. Outreach is said to be 40 meters and 300kg maximum capacity. The forSte T418 is an 18 metre platform which uses Socage's X-type chassis is a new version which features fixed rear outriggers resulting in it being more compact and lighter. Outreach is eight metres and maximum capacity 225kg. The forSte 12VT van mount has a 12 metre working height and eight metre outreach with 120kg capacity.

JLG 460SJ



Atlas

German loader crane manufacturer Atlas is showing off its new Atlas/Ahmeke safety stability control system which uses ultrasonic sensors to measure the distance to the ground and works on two, three and four axle trucks. New high capacity loader cranes include the AK 440.2 capable of lifting 1,000kg at its maximum reach of 22 metres. Also on show is the AK 57.3 which can lift 360kg at its 11 metre maximum reach and the larger AK 126.3E with a 14.4 metre reach. The Atlas 206.3 is brand new and can lift 450kg at its 21 metre maximum reach.

JLG

A JLG version of the new 26 metre Hinowa spider lift, the X26J Plus will make its debut at Intermat. But the pride of place will be its new 40 to 46ft straight and articulated boom models - unveiled at the recent Rental Show - along with new hybrid boom lifts that use a similar diesel/electric concept as the current H340AJ. These new models will extend the range upwards from 34ft to 66ft. Substantial updates will be made to the ES slab scissor

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range, including new steel decks and covers and controller to meet the latest European standards while width has been increased from 30 to 32 inches. Also look out for the new 53ft Rough Terrain dual deck scissor lift.

Genie booms and hybrids

For some, Intermat will be the first time to see the production versions of Genie's latest booms, including the all-electric Z-33/18 and the diesel Z-62/40 - both launched last year. And for most it is the first chance to see its recently unveiled 150ft SX-150 boom, which retains the three metre articulated/rotating jib of its larger brother the SX-180 but uses one less boom section. The SX-150 has four programmable platform height settings of 150, 135, 120 and 100ft to help maximise rental rates. Other exhibits include the Genie GS-4069 bi-energy hybrid RT scissor lift, the GTH-4014 telehandler and the top of the line SX-180 boom lift.

Bigger booms from Skyjack

Celebrating its 30th year in business Skyjack will launch its new 82/86ft telescopic booms - the SJ86TJ and the SJ82T - one with a jib and one without. The booms use a rising boom pivot linkage to move the machine's centre of gravity forward as the boom is elevated, to both improve forward reach and stability without adding weight. The new machines feature dual platform capacity ratings of 454 and 227kg on the SJ82T and 341 and 227kg on the SJ86TJ. In Europe this should be automatically integrated into the machine's platform overload system. Most of the rest of the machine follows the company's other boom lifts in terms of design philosophy, including 4x4 axle



Skyjack SJ86T.

type drive, and relay based control systems. The SJ86TJ weighs 17,150kg.

Haulotte celebrates 30 years

Long-time Intermat supporter Haulotte is also celebrating a 30th anniversary, and is promising a major innovative product launch. We do know that it will unveil new versions of the Star 8 and Star 10 mast booms, along with a 60ft articulated boom - the HA20 RTJ Pro - based on the recently launched HA16 RTJ Pro, with four wheel drive, four wheel steer, 360 degree slew, oscillating axle and Activ'Shield secondary guarding system. The company will also unveil improvements to its larger booms in the form of the RTJ Pro models of the HA32, HA41 and HT43 with better equipment levels, including a new platform, improved covers and Activ'Shield secondary guarding. On the telehandler front, updated machines will include new Tier IV final Kohler engines which do not need a diesel particulate filter along with numerous detailed changes.



Haulotte HA20 RTJ.

Manitou 'game changer'

Manitou's main new product launch will be "an aerial work platform" but it could not be coaxed into



Manitou will show its new 32 metre 360 degree telehandler, the MRT 3255.

giving anything away about what it describes as a radical new 'game changer'. We do know that it will have a working height in the 12 to 14 metre range and that's all. One hopes that when it is unveiled at the show it will live up to all the hype. It will also show its new 32 metre 360 degree telehandler, the MRT 3255 and a new simpler version of its compact MT625 Easy telehandler, aimed at rental companies and construction.

Kobelco Cranes

Kobelco's crawler crane line-up will include two G-series machines, the 135 tonne CKE1350G and the 250 tonne CKE2500G, both of which features auto idle stop when the engine is not working, giving fuel savings of between 25 and 30 percent. Other redesigns include a more compact chassis for easier transportation, LMI touch screen and an improved counterweight self-installation mechanism. The Kobelco Remote Observation Satellite System - Kcross - is standard and allows remote monitoring of the unit from the owner's desktop, providing daily, weekly, and monthly reports.

Liebherr

As well as the award-winning 200kg capacity LiUP self-contained tower crane elevator, Liebherr will display the 172 EC-B 8 Litronic Flat-Top crane introduced to the market last autumn. Succeeding the 160 EC-B, it has been completely revised with a 15 percent increase in jib tip capacity to 2,100kg at a radius of 60 metres. Maximum capacity is



150ft SX-150 boom, which retains the three metre articulated/rotating jib of its larger brother the SX-180 but uses one less boom section



Kobelco CKE2500G

8,000kg.

Also making its European debut is the five axle 160 tonne LTM 1160-5.2. With capacities increased by 20 to 25 percent, the crane is a single engine unit and a reduced overall width - down from three metres to 2.75 metres.

Holland Lift

Holland Lift will undoubtedly show its first true hybrid - the 84ft platform height/ 27.5 metre working height, 1,000kg capacity HL-275 H25 4WD/P/N which was unveiled last year. Another new model that should be on the stand is the all new 33 metre working height, 1.4 metre wide narrow aisle scissor lift.

Bobcat telehandlers

Bobcat will show the replacements for its 10 and 12 metre telehandlers - the 3.5 tonne/10.3 metre T35105 and T35105L - both of which have 6.88 metres of forward reach - and the 3.6 tonne/11.87 metre T36120SL which offers a forward reach of



Skyjack will launch its new 82/86ft telescopic booms - the SJ86TJ and the SJ82T - one with a jib and one without



Making its European debut is the five axle 160 tonne LTM 1160-5.2.





Bobcat T35105

8.2 metres. The new models incorporate many of the changes introduced on the TL360/TL470 compact units and 14 to 18 metre T40140/T40180 models launched in 2013. The T35105L features a frame-levelling system, while the T36120SL incorporates both stabilisers and frame-levelling, while the T35105 has neither.

Sennebogen

German crane manufacturer Sennebogen will show its new 120 tonne 6113E telescopic crawler crane with 40 metre full power boom. Its partnership to supply three crawler teles - 50, 70 and

120 tonnes - to Grove for distribution in the Americas agreed earlier this year means that a new 50 tonne Sennebogen might be on the cards? There will also be a new 640E heavy duty

cycle crawler while the planned 300 tonne heavy duty crawler will probably appear later in the year.

Dieci

Italian telehandler company Dieci will show the 29.9 metre/four tonne 360 degree Pegasus 40.30, capable of 40kph. The new machine is fitted with the Easy work system which allows it to work in any position, automatically adapting the performance according to the outrigger configuration. Also launched is the new heavy duty 19 tonne/10.2 metre Hercules 19.10. Features include a lockable third differential, a boom raising, speed



Dieci Hercules 190.10



Magni 35 metre RTH 5.35

increasing regenerative system and an inching pedal allowing it to run at slow speed with engine at full throttle.

Terex Cranes

The company is keeping quiet about any further new launches, but do expect to see the new Explorer models.

Magni

Intermat will be the first chance to see the new 35 metre/5,000kg 360 degree telehandler from Magni - the RTH 5.35. The new machine features an innovative six section boom employing two external telescope cylinders and electronically sequenced extension system. The company will also launch its new range of work platform attachments.

Teupen

Teupen will display a range of its Leo spider lifts, but most importantly will launch its new distribution partnership with Groupe Tilly for Eastern France.

CTE

On the France Elevateur stand, CTE will show its new Zed models, including the 23 metre Z23.2JH truck mounted work platform, which has been totally redesigned to meet the latest EN2380:2013 standards and heavier chassis. The new machines make extensive use of ultra-high yield SSAB Docol steel to reduce weight without compromising performance.

Unic Cranes Europe

The GGR Group is remaining tight lipped about what it is showing but alongside the Unic cranes will be launching a range of auxiliary products for its most popular spiders. The company is also hinting at one or two other surprises on the stand.



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ZED 20.2 HV

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working height 20m-working outreach 9,2m-capacity 300kg

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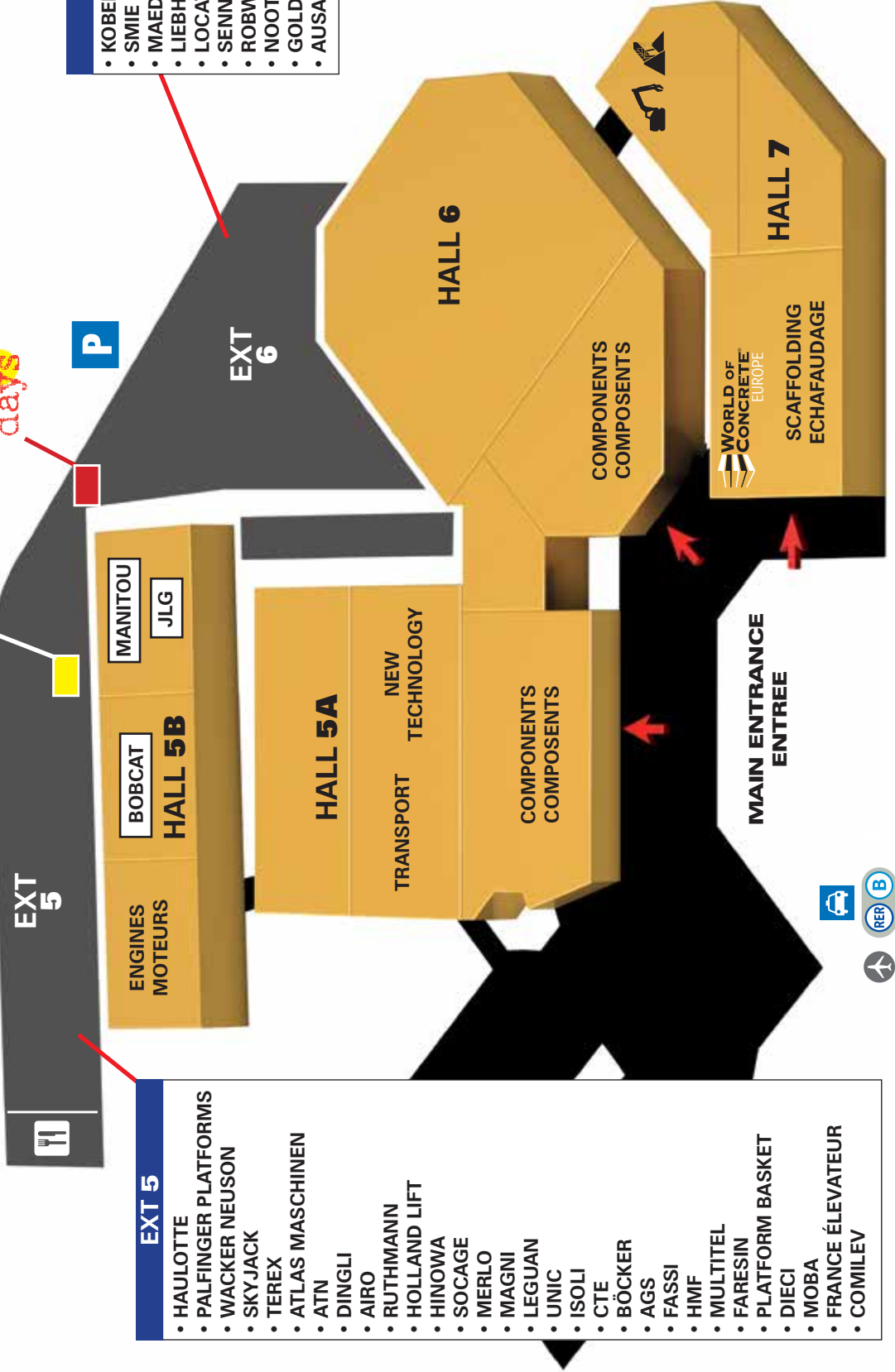
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 - LIEBHERR
 - LOCATELLI
 - SENNOBEGEN
 - ROBWAY/LSI/TRIMBLE
 - NOOTEBOOM
 - GOLDHOFER
 - AUSA

- EXT 5**
- HAULOTTE
 - PALFINGER PLATFORMS
 - WACKER NEUSON
 - SKYJACK
 - TEREX
 - ATLAS MASCHINEN
 - ATN
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 - RUTHMANN
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Intermat exhibitor listing



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Company	Stand number		
AGS	Ext 5 F 020	Lodax - CGK-Group	Ext6 E 055
Airo	Ext 5 G 012	Loxam	5a J 074
Akerstroms	5a K 099	LSI-Robway	Ext6 G 039
Alliance Tire	5a F 051	Maber	7 K 135
Altrad Belle	7 J 103	Machineryzone	6 D 015
Amber Valley	6 G 019B	Maeda	Ext6 E 056
AMCS	Ext6 D 064	Magna Tyres	5a D 013
Annecy Electronique	5a J 106	Mait	Ext 2 F 028
Appydro	Ext 5 D 017	Manitou	5b F 015
Ascorel	5a J 110	Manuli Fluiconnecto	5a F 014
AEM	5a J 062	Marini	5a D 137
Atlas	Ext 5 G 004	Marrel	Ext7 D 002
ATN	Ext 5 J 009	Mascus	7 B 181
Ausa	Ext6 A 047	Matebat	Ext6 C 055
Avant Tecno	Ext 5 B 010	Maxilift	7 L 116
Bauer	Ext 2 E 002	Mercedes	5a E 107
bauma	6 B 015	Merlo	Ext 5 E 003 - Ext 5 E 009
Berroyer	5a B 133	MethodCad	7 L 097
Bices 2015	6 D 013	Michelin	6 F 032
Big Astor	5a K 071	Mills	7 J 077
BKT Tires	5a D 064	Mitas	5a E 051
BMS	5b F 028	Moba	5a J 093 - Ext5a J 010
Bobcat	5b J 027	Morooka	5a D 009
Böcker	Ext 5 E 019	MTU	5b K 027
Boom Makina	7 L 004	Multitel Pagliero	Ext 5 H 016
Boscaro	7 L 032	NBP Bearing	5a B 034
Bridgestone	6 G 079	Neumeister Hydraulik	5a F 040
Camoplast Solideal	5a E 013	Next Hydraulics	7 L 116
Casagrande	Ext 2 F 053	Nicolas	Ext6 C 029
Chastagner	Ext 5 H 011	Ningbo Bolev Hydraulics	5a C 027
Cifa	7 H 001	Nooteboom	Ext6 E 046
CIMA	5a J 051	Off-highway Reseach	6 G 020
CO.ME.T.	7 J 087	Orlaco	6 B 021
Cobo	5a J 064	OTR Wheel Engineering	5a D 041B
Cornilev	Ext 5 C 022	Palfinger Platforms	Ext 5 B 004
CEA	6 G 020	Panolin	5a H 008
Cormidi	5a B 063	Pilot Seating	5a E 037
CTE	Ext 5 C 013	Platform Basket	Ext 5 J 017
Cummins	5b L 028	Plettac	7 J 103
Curtiss-Wright	5a G 059	Poclain Hydraulics	5a F 026
D.Gutzwiller	5a H 134	Power Towers - Everest	7 D 174
Dana	5a K 064	PVE	Ext 2 F 037
Deutz	5b L 016	Qingdao Scaffolding	7 K 071
Dezhou Yuli Hydraulic	5a B 027	R&B cranes	Ext 5 C 013
Dieci	Ext 5 G 003	Raxtar	7 H 001
Dingli	Ext 5 J 015	Rayco Wylie	5a J 104
Doosan	5b J 027	RB componentes	5a J 071
Effer	Ext 5 D 017	RDS Technology	R5a F 044
ELS Makine	Ext 5 H 013	Remorques Hubiere	5a E 123
Equipements de Grue	7 L 125	Remorques Louault	5a B 123
Everdigm	Ext 5 C 010	Risa	Ext 5 C 022
Faresin	Ext 5 C 009	Ritchie Bros.	6 C 037
Fassi	Ext 5 C 007	Roquet Hydraulics	5a G 025
Fayat	5a D 137	RUD	7 J 120
Faymonville	Ext5a 003	Ruthmann	Ext 5 C 016
France Elevateur	Ext 5 C 013	Samoter 2017	6 B 025
FTA - Fluides Techniques	5a D 002	Sany	Ext 5
G.A. Ricambi	6 H 143	Scania	6 J 113
Gates Rubber	5a J 006	Scanmaskin	Ext7 A 006
Geda	7 L 126	Scanreco	5a K 094
Gemmo	5b B 011	Scheuerle	Ext6 C 029
Genie	Ext 5 E 010	SDMO Industries	5b J 028
GF Gordini	5a H 130	Sennebogen	Ext6 D 060
GGR	Ext 5 J 016	Shandong Tengong Bearing	5a C 027B
Global Track Warehouse	5a E 001	Shanghai Huaxiang Rubber Track	5a G 038
Goldhofer	Ext6 G 044	Shuttlelift	7 K 115
Goodyear Dunlop	5a F 001	Skyjack	Ext 5 H 015
Ground Guards	6 H 020	Smie	Ext6 A 011
Groupe Cayola	Ext6 A 007	Socage	Ext 5 G 009
Hatz-Diesel	5b L 001	Société Générale Equipment Finance	5a L 035
Haulotte	Ext 5 H 004	Soilmec	5b C 042
HBC-radiomatic	Ext6 D 030	SSAB	5a D 073
Hinova	Ext 5 G 015	Stros	7 K 116
Hirschmann	5a G 106	Sunward	6 J 153
Hitachi Sumitomo	6 L 046	SwissTIP	5a G 108
HMF	Ext 5 B 005	T.M.A. Winches	5a H 015
Holland Lift	Ext 5 G 010	Tata	5a J 094
Ihimer	7 F 113	Tele Radio	5a H 113
Ikusi	5a K 105	Terex	Ext 5 E 010
Imet	5a H 106	Teupen	Ext 5 B 014
IMM Hydraulics	5a D 002	Thyssenkrupp	Ext 5 E 016
IPAF	Ext 5 G 005	Time France	Ext 5 J 021
Isoli	Ext 5 J 021	Trelleborg	5a B 064
Isuzu	5b D 002	Trimble	5a L 077
Iveco	6 J 116	TTControl	5a K 115
JCB Drivetrain	5b J 042	TVH	5a K 086
Jiangsu Topower Wheel	5a G 042	Tyri Lights	5a G 064
JLG	5b F 041	Unacea	6 B 025
Junjin	5a E 075	Unic Cranes Europe	Ext 5 J 016
KAB Seating	5a H 063	Van der Vlist	5a C 115
Kamag	Ext6 C 029	Vertikal Press	Ext 5 L 004
KHL	6 D 002	Vis Hydraulics	5a C 048
Klaas	Ext 5 H 011	Wacker Neuson	Ext 5 E 004
KMK Rubber	5a G 127	WireCo	5a J 054
Kobelco Cranes	Ext6 D 059	Yanmar	5b L 027
Kohler	5b M 001	Zhejiang Hongyuan Wheel	5a H 150
Kubota	5a B 073	Zhejiang Yuan Chuang Rubber Track	5a G 034
Le Journal Du Levage	6 C 015	Zhenjiang Hydraulics	5a C 025
Le Moniteur	6 C 012	Zoomlion	7 H 001
Lectura	6 D 016		
Leguan	Ext 5 B 010		
Liebherr	Ext6 E 035		
Loadrite	5a J 089		
Locatelli	Ext6 D 056		