



Genie unveils 150ft boom

Genie surprised visitors to this year's Rental show with the unveiling of the 150ft SX-150 telescopic boom lift. Simply put the new platform is an SX-180 with one less boom section.

It does however incorporate some improvements including a new one-piece lift-up cover, and four programmable platform height settings - 150, 135, 120 and 100ft - to help rental companies maximise rates. It reaches its 48 metre working height in less than three minutes, has a platform capacity of 340kg and more than 24 metres of outreach - 21 metres at a height of 36 metres. It has the same three metre rotating articulated jib as the SX-180 and is almost two tonnes lighter.

So how does it stack up?

	Genie SX-150	JLG 1500SJ	Genie SX-180
Working height	48.3m	47.7m	56.86m
Outreach	24.38m	24.38m	24.38m
Max platform capacity	340kg	450kg	340kg
Unrestricted capacity	340kg	230kg	340kg
Jib/articulation/rotation	3.05m/135°/60°	4.6-7.6m/120°	3.05m/135°/60°
Stowed width	2.49m	2.49m	2.49m
Working width	5.03m	3.81m	5.03m
Transport length	13.0m	13.11m	12.98m
GVW	23t	22t	24.9t

Apart from working height, the SX-150 matches the performance of the SX-180. Compared to the 150ft JLG 1500SJ, it offers a little more height, more unrestricted platform capacity and jib rotation. However it is over 1.2 metres wider when working, while the JLG has a 450kg capacity at up to 41 metres height/19 metres outreach, with the versatility of a 7.6 metre telescopic jib.

New JLGs

JLG says that it will launch more new products this year than in any year in its 45 year history. It began at the Rental show



JLG 5394RT

with three new boom lifts - the 400S and 460SJ straight booms and the new 450AJ articulated boom - and a 53ft Rough Terrain scissor lift, not to mention a completely redesigned line of North American telehandlers. The new booms offer higher capacities, more outreach, lower overall weight, new cast axles, Dura Tough covers, faster function speeds and modular power tracks, while engine speed constantly adapts to power demand to reduce noise and fuel consumption. The new models are also ready to meet new Ansi standards relating to overload control. See the Rental show review page 47.



JLG 460SJ



Two big new Tadanos

A reader spotted a new six axle 300 tonne Tadano All Terrain crane at work in Japan. Designated the ATF 300G-6 the new crane fits between the current ATF 220G-5 and the ATF400G-6 and is clearly based on the ATF400G-6, with a similar chassis and 60 metre main boom, but different counterweight configuration.

The 300 has a maximum of 78 tonnes compared to 138 tonnes on the 400. The difference can be seen on the stability part of the chart, particularly at long radii. The 300 lifts its maximum capacity at 2.7 metres, but the rest of the



The new 300 tonne Tadano spotted in Japan

structural chart looks the same as for the 400. A range of boom extensions to 52 metres are available, but possibly not the luffing jib. Tadano declined to comment, but suggested that it may not market the crane in Europe.

We also received photographs of Tadano's new flagship crane, the 600 or 650 tonne, eight axle All Terrain-the ATF650G-8? Some crane buyers suggest a rating of 700 tonnes but Tadano declined to be drawn on the subject. The new crane - on test in Germany - has cruciform type outriggers with a curved profile for 'over deck storage'. The counterweight looks similar to the ATF 400G with high side weights, while the boom is unique. It has a small cross section for the size of crane, supported by two massive external multi-stage telescope cylinders with pin locking, standing wide on each side of the boom for increased lateral stability. The six or seven section boom will be topped by a long luffing jib option.

Nine years to prosecute

In the UK the HSE has finally decided to prosecute Falcon Crane Hire Ltd and owner Doug Genge almost nine years after the fatal tower crane collapse in Battersea in 2006, which killed crane operator Jonathon Cloke and local resident Michael Alexa. The first hearing was held on February 25th.

8 Böckers for Ainscough

Ainscough Crane Hire has taken delivery of eight new Böcker AK44/4000 aluminium truck mounted cranes from UK distributor Kranlyft. Managing director Robin Richardson, said: "We trialled the AK44 last year, its unrivalled combination of compact design and versatility, generated positive customer feedback. This multi-purpose crane perfectly complements our current fleet."

The new
Ruthmann TB270+



New Ruthmann TB270+

Ruthmann will unveil a redesigned version of its 27 metre TB270 telescopic 3.5 tonne truck mounted platform - the TB270+ - at Intermat.

The redesign was needed because of the heavier Euro 6 chassis which are now beginning to come on line which naturally necessitate a lighter platform if the final vehicle is to remain the same weight. The new model can telescope to its full height with the maximum 230kg platform capacity and has up to 16.4 metres of outreach with its reduced 100kg capacity - almost two metres more than the machine it replaces.

Ruthmann says it has employed innovative steel fabrication techniques and incorporated the multi-bevelled boom and superstructure design already in use on its 22 metre TBR 220. The changes allow the TB 270+ to be mounted on the latest Mercedes Sprinter, VW Crafter, Nissan Cabstar and Renault Maxcity 3.5 tonne chassis.

Merchant Master telehandlers

JCB has introduced a range of new Teletruk industrial telehandlers - the Merchant Masters - aimed at the builders' merchant market. The range includes two base models each available in two or four wheel drive versions - the three tonne/four metre 30DTCR and 30D4x4 with 3.32 metres of forward reach, and the 3.5 tonne/4.4 metre 35DTCR and 35D 4x4.

The Merchant Master specification includes a standard single pin carriage, a flashing beacon, greasing kit and reversing alarm. In addition to their forks, the handlers can be operated with bagging buckets, shovels, brick clamps and other specially designed attachments. Options include a choice of partial or full cabs, the JCB Changezee hydraulic quick-disconnect carriage - allowing the operator to swap attachments without leaving the cab - PPS industrial tyres for the 4x2 models and foam-filled lugged tyres for the 4x4s.



One of the new JCB
Teletruk Merchant
Master 35D

Sany rebrands

Sany is changing the name of Sany Germany to Sany Europe, and changing its logo. The company says the change reflects its presence in Europe, where it is now represented in 13 countries. The company has also pulled out of Intermat having originally reserved its usual outdoor space.

C&A

news



The new Skyjack
SJ86TJ

Skyjack launches 86ft

Skyjack formally launched its new 82 and 86ft telescopic boom lifts, the SJ82T and SJ86TJ last month. The new booms - one with jib and one without - employ a mechanical rising boom support linkage, similar that that used on most other machines in the sector, which moves the machine's centre of gravity forward as the boom is elevated to improve forward reach and maintain stability, without adding weight. The SJ86TJ weighs 17,150kg.

The new machines feature dual platform capacity ratings of 454 and 227kg on the SJ82T and 341 and 227kg on the SJ86TJ. If neither is selected, the unit defaults to the higher capacity, but stops when it reaches the maximum outreach possible with that capacity, requiring the operator to choose one or the other. In Europe this is likely to be integrated into the platform overload system. Most of the rest of the machine shares the same principles as the company's other boom lifts, including 4x4 axle type drive, and relay-based control systems.



So how does it stack up?

The SJ86TJ is expected to be the most popular of the two, due to its articulating jib, so we compared it with some of the other products already in the market, including one articulated boom, the new Niftylift HR28.

	Skyjack	JLG	Genie	Manitou	Niftylift
Model	SJ86TJ	860SJ	S85	280TJ	HR28
Work height	28.2m	28.2m	27.9m	27.75m	28.0m
Outreach	23.5m	22.9m	23.3m	21.45m	18.5m
U/R	227kg	230kg	227kg	240kg	280kg
Platform Cap					
Max capacity	341kg	230kg	227kg	350kg	280kg
Platform	2.44x0.91m	2.44x0.91	2.44x0.91	2.3 x0.9	2.4x0.9m
Jib articulation	125°	130°	135°	140°	150°
OA Length	10.6m*	11.6m*	11.6m*	8.04m*	7.3m*
Power	Diesel	Diesel	Diesel	Diesel	Diesel/ Hybrid
Drive	4x4	4x4	4x4	4x4	4x4
GVW	17.1t	17.2t	17.2t	16.5t	14.65t
Tailswing	1.42m	1.42m	1.42m	1.8m	1.4m

* With jib tucked under

The Skyjack performs well against the competition, with the best outreach and working height, while being competitive with maximum capacity and tailswing. However while the articulated Niftylift HR28 has the shortest outreach - five metres less than the Skyjack - it is 2.5 tonnes lighter, is the shortest by some margin and boasts the greatest jib articulation.

Six new Snorkels

Snorkel, now part of Don Ahern's Nevada-based Xtreme Manufacturing, unveiled its first telehandler and five new aerial lifts at The Rental Show last month. The 2.7 tonne/5.8 metre Snorkel SR5919 is the first model in a new line of Snorkel telehandlers. Measuring 1.8 metres wide and two metres high and with 3.4 metres forward reach, the compact telehandler is based on an Xtreme compact model, but with significant changes to suit a different customer base. It is said to offer good all round visibility from the choice of open or enclosed cabs.

Snorkel also unveiled a new four model family of 19, 26 and 32ft electric slab scissor lifts aimed, initially, at the North American rental sector. The new models feature a new scissor arm design, new dual/split swing out battery/machinery



Snorkel's first telehandler - the SR5919

trays, a new heavy steel deck and a new full width telescopic platform extension.

The company also showed the first in a new line of mid-size telescopic boom lifts - the 66ft 660SJ - with two metre articulated jib, all steel formed covers, fully proportional controls for all boom functions, and a new tri-entry platform design with saloon-style entry gates. All new booms will include the new 'Snorkel Guard' a simple secondary guarding system, as standard.

The new Snorkel S3219E scissor.



Omni-directional platform

Bailey Specialty Crane has launched a new omni-directional version of its Brandon industrial crane/work platform. It has also changed its name to Bailey Specialty Cranes and Aerials, to reflect its entrance into the niche aerial lift market. All four wheels of the new battery powered machine can rotate through 90 degrees to provide any combination of movement, from rotating on the spot to moving sideways.

The work platform attachment will have a platform height of around 23ft, giving a nine metre working height. Outreach is more than five metres and platform capacity 227kg. The fork attachment has a capacity of 1,100kg.



The new Brandon Omni-directional platform from Bailey Specialty



Jonathan Till (R) of GT Access shaking hand with Tony Hobbs of Manitou.

Manitou for GT Access

UK rental company GT Access has ordered 20 Manitou Rough Terrain articulated boom lifts, after securing £1 million in new bank funding from Santander. The order comprises a mix of 16 metre 160ATJs, 18 metre 180ATJs and 20 metre 200ATJ boom lifts. It has also ordered a number of Manitou's 160ATJ+s, which offer a larger working platform and an increased 400kg capacity.

Managing director Jonathan Till said: "The business has developed real momentum and we are excited about our plans for growth in 2015 and beyond. The funding support from Santander will be instrumental in driving our firm's future development."

Terex launches free online lift planner

Terex Cranes has launched the Terex Liftplan - a free online lift planning tool for its customers to use with their lifting operations. Users can select from a range of Terex cranes and specify the load, height and radius of the lift involved. A copy of the lift plan is then available to print out. The tool can also be used on site on an ad-hoc basis, so should conditions change, the driver simply enters the new information and the system automatically recalculates.

Michael Klein of Terex said: "Historically, only customers with big machines and complicated lifts have used lift planning tools. Today this facility is available to anyone who uses a Terex crane, it will allow smaller jobs to be better planned and therefore safer. It might be the fleet owner contracted to carry out a particular project, or one of his hire customers needing information on site."



Terex Cranes has launched the Terex Liftplan - a free online lift planning tool for customers' lifting operations.

Verticaaldagen moves to Gorinchem

Verticaaldagen Benelux - the Dutch crane and access event - is moving to a new location in Gorinchem - midway between Rotterdam and Utrecht - for this year's show scheduled for September 15th, 16th and 17th. With 12,000 square metres of external space it joins two other existing construction-related shows - Bouw Compleet (total construction) and Interieurbouw (internal construction) and will be held at the 'Evenementenhal' in the town. In 2016 a fourth show, Beton Vakdagen (concrete days), will join the event.



The Evenementenhal in Gorinchem

Upgrade for Liebherr's LR1750

Liebherr has upgraded its 750 tonne LR 1750 crawler crane into the LR1750/2 with increased capacities and H-boom configuration.



Liebherr's new LR1750/2 has increased capacities and a H-boom configuration.

The boom changes are similar to those already incorporated in the LR1600/2's 'H' or Heavy boom configuration, which include strengthening the main boom and extending the derrick boom by seven metres to 38.5 metres. The company claims that the changes have increased the crane's capacities by up to 30 percent in some areas.

The suspended ballast trailer has also been modified to include a hydraulic drive system, while work at height safety features have been revised throughout the machine with improved guardrails and additional platforms/access points. All existing LR1750 components can also be used on the new LR1750/2.

CMC ships first S19N units

Italian aerial lift manufacturer CMC has shipped the first four production units of its new 18.8 metre CMC S19N narrow spider lift to the UK - three to Lifterz and a fourth to Sheffield based Wilson Laidler - all supplied through Ranger Equipment.



Lifterz has taken delivery of the first three production units of CMC's new S19N spider lift

Featuring a twin sigma riser, two section telescopic boom and an articulating jib, the S19N has an outreach of 8.8 metres and a 230kg platform capacity - 150kg at maximum outreach. Up and over height is 8.5 metres, overall width 780mm and extended outrigger footprint 2.8 by 3.58 metres. Total weight is 2,500kg. Power options include Kubota diesel or Honda petrol engine with AC motor or a Lithium-ion pack. A hybrid diesel/electric system should be available shortly. The S19N shares most of its componentry and structural components with the smaller S15N, and will sit alongside the existing S19 model - now renamed the S19HD.



The S19N can achieve its maximum outreach of 8.8 metres with an up and over height of 8.5 metres

C&A

news

Hiab has announced another X-HiPro loader crane - the 80 tonne/metre X-HiPro 858



Hiab expands X-HiPro range

Hiab has announced the latest in its X-HiPro heavy lift loader crane range - the 80 tonne/metre X-HiPro 858 - which has a maximum reach of 34.5 metres and 38 metre maximum height.

The company says the 858 has simple, easy to use controls and features a remote control display with an additional external display where the driver can see crane capacity information for each angle of the jib, depending upon the stability of the truck.

Remote telehandler

Dutch façade panel and cladding specialist V.d. Tillaar Gevelmontage has taken delivery of a fully remote-controlled 360 degree Magni telehandler from distributor Collé Rental & Sales. The RTH 5.25S offers a 4.9 tonne maximum lift capacity and a 26.8 lift height.

All driving, outrigger and hydraulic functions can also be controlled from Magni's optional radio-controlled remote, including when using a work platform attachment. The boom must be fully retracted to control vehicle movements from the remote controller.

Company owner Ron Van den Tillaar, said: "Thanks to the user-friendly remote I can operate the telehandler from where the work is being done, eliminating the need for additional riggers. It makes work more efficient, the benefits speak for themselves."



Tillaar Gevelmontage has taken delivery of one of the first fully remote controlled Magni telehandlers

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Mateco plans major investment

German rental company Mateco will purchase more than 1,100 new aerial work platforms this year. Specific details have not been provided however the company has said that it will also add new models - including three 180ft Genie SX-180 boom lifts - to its product range, as well as focusing on hybrid work platforms.

The orders will also include truck mounted lifts with working heights of 35, 40, 54 and 63 metres, as well as a substantial number of 3.5 tonne truck mounts.

Mateco chief executive Armin Rappen said: "Modern equipment is a top priority. Our customers benefit enormously from a young rental fleet and aerial work platforms up to five years old stand a better chance of meeting current safety standards than machines of 10 years old. We aim to bring the average age of our fleet down to less than five years."

Mateco runs more than 6,500 lifts and telehandlers from 38 locations across Europe. The new deliveries will take the fleet close to 7,000 units.



Mateco plans to add 1,100 aerial lifts to its fleet this year

Potain Igo T85As for Mantis

UK-based self-erecting tower crane specialist Mantis Cranes has taken delivery of the country's first two Potain Igo T85A self-erecting tower cranes for its rental fleet.

The six tonne capacity T85A has an under hook height of 20 to 35 metres and can lift 1,250kg at its maximum radius of 45 metres. Features include wireless remote control and a new slewing/hoisting mechanism which Potain claims is capable of lifting loads of up to two tonnes 35 percent faster than previously.



With an under hook height of 20 to 35 metres the T85A can handle up to 1,400kg to a radius of 45 metres.

Time celebrates 50th anniversary

Time International is celebrating the 50th anniversary of the founding of Time Manufacturing in Clifton, Texas, USA, with the launch of new Versalift aerial work platforms.

The five anniversary models are modified versions of its existing 13/14 metre van mounts intended for street light maintenance. Mounted on 3.5 tonne Mercedes Sprinter and Ford Transit chassis, the two 'Light' models feature a 90 degree articulating jib and an outreach of up to 7.2 metres with platform capacity of 200kg. Two 'Medium' models offer up to 7.9 metres of outreach and a maximum platform capacity of 230kg. They also offer up to 110 degrees of jib articulation. The final model - mounted on a five tonne Mercedes Sprinter chassis - has 230kg platform capacity. Features on all models include a lightweight sub-frame, 360 degree slew and dual joystick controls.



The ETL-36-130-F mounted on a Ford Transit chassis is one of the five models launched

MEC unveils 60ft boom

	MEC 60J	JLG 600S	Genie S60	Skyjack SJ61T	Haulotte HA20PX
Working height	20.3m	20.4m	20.3m	20.5m	20.65m
Capacity	227kg	230kg	227kg	227kg	230kg
Outreach	13.0m	15.1m	15.48m	15.6m	13.5m
O/A length	9.30m	8.51m	8.46m	9.25m	8.93m
GVW	8.1t	10.8t	9.7t	10.6t	11.7t
Jib	Yes	No	No	No	Yes

MEC launched its new 60ft straight boom, the 60J at The Rental Show in New Orleans last month. The company has designed the new machine to be simpler and easier to transport than machines of the same working height.

It employs a single stage over-

centre riser, hydraulically linked to the main boom, which rises or lowers proportionally with the boom angle, shifting the boom pivot point forward as the main boom angle increases. The longer riser and standard jib allows the machine to reach its full height with a two section boom, eliminating the

need for chain or cable extensions. Most competitor machines are 60ft models to which jibs have been added, converting them to 66ft models. Total weight is just over 8.1 tonnes, allowing two machines to fit on a trailer in the USA. The company says that most buyers now specify an articulating jib, by



The new MEC 60J

including this in a 60ft machine it can keep the weight down and bring the boom in at a price said to be a good 10 percent below competitor's machines without compromising margins. NES Rentals claims to have agreed an exclusivity deal for the 60J for 2015.



One of the cheap copies of a Terex Demag CC2500

Terex issues counterfeit warning

Terex has issued a new warning regarding counterfeit Terex/Demag cranes, this time emanating from South Korea.

Similar to previous reports, the counterfeit models are being assembled from a mix and match of older and newer components not designed to work together, and can usually be spotted by poor weld quality, inferior structures and improperly fitting tracks. They are being sold as used Terex cranes, often in classic red or white livery. The CC 2500-1 lattice boom crawler seems to be the crane most commonly forged. The company has stressed the importance of conducting a thorough inspection of any used crane. Should anyone have any concerns over the authenticity of a crane they can contact: Klaus.Meissner@terex.com

UK distributor for Imer Access

Imer Access/Iteco has appointed **Cumberland Platforms** as its distributor in the UK for its full product range.

Cumberland is now responsible for the entire range of Iteco push-around and self-propelled scissor lifts, spider lifts, mast boom and truck mounts. It will offer sales, service, repair and spare parts for the full range of new and existing products.



(L-R) Paul Murphy of Cumberland with Paolo Pianigiani of Imer and Michaela Murphy



Liebherr rescue sheets

Liebherr is now providing rescue sheets as standard on all LTM and LTC cranes which comply with stage 3b or higher emissions, in order to assist with the safe recovery, and enable the fast rescue of trapped driver/passengers following an incident.

The rescue sheet provides detailed information about the structure of the crane, cab, fuel and oil as well as the best places to cut the bodywork open in order to free those trapped.



New Leguan for Vertikal Days

Leguan Lifts of Finland, the sister company of Avant Tecno, will launch production units of its new 13.2 metre tracked and wheeled boom lifts at Vertikal Days, this May.

The compact Leguan 135 has a single riser, two section telescopic boom and a 120 degree articulating jib with 6.8 metres of outreach and maximum capacity of 230kg.



The wheeled version of the new Leguan 135.

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Record year for Wacker Neuson

Austrian telehandler and light equipment manufacturer Wacker Neuson reported 2014 revenues up 11 percent to a record €1.28 billion, while pre-tax profits increased almost 48 percent to €13.1 million.



Lower profits at Neff

US rental company NEFF which went public in November, has reported a 14 percent rise in full year revenues to \$372 million, while pre-tax profits dropped almost 85 percent to \$10.4 million due to restructuring charges of around \$36 million.



Riwal renews and expands credit lines

Riwal, the aerial work platform and telehandler rental specialist, has signed a new €220 million syndicated credit facility, along with an optional €40 million additional credit line.



Haulotte triples profits

Haulotte confirmed revenues up 20 percent at €412.6 million and net income of €29 million, its highest profit since 2008 and more than triple last year's 9.01 million. Net debt increased by €32.5 million to €74.1 million, due to higher working capital demands as it ramps up production.



Further profit falls at Manitex

Manitex has confirmed full year revenues up 7.8 percent to \$214.1 million, while pre-tax profits fell 27 percent to \$10.6 million due to higher costs from the acquisitions, re-organisation and higher interest costs.



Dingli float

Chinese aerial lift manufacturer Dingli - officially Zhejiang Dingli Machinery - has listed on the Main Board of the Shanghai Stock Exchange.



Strong finish for Bronto

Finnish truck mounted lift manufacturer Bronto has reported a strong fourth quarter with full year revenues up marginally at \$139.4 million, while operating profits dropped by a two thirds to \$3.9 million due to an unfavourable product mix and exchange rate conversions. Order intake for the year was \$150 million, up 15 percent on the year.



Ashtead continues to soar

Ashtead, owner of Sunbelt Rentals in the USA and A-Plant in the UK saw nine month revenues jump 23 percent to more than £1.5 billion, while pre-tax profits soared 33 percent to £369.1 million. Sunbelt revenues climbed 24 percent to just over \$2 billion, while operating profits increased almost 31 percent to \$646.9 million. A-Plant revenues increased 20 percent to \$242 million, while operating profits leapt more than 76 percent to £37.7 million.



Decline continues at Tat Hong

Singapore-based international crane rental and distribution company Tat Hong has reported nine month revenues down 11 percent to \$272 million, while pre-tax profits slipped eight percent to \$36.7 million. Crane rental fell five percent to \$191.2 million, tower crane rental in China grew 12 percent to \$74.1 million, while general rental fell 16 percent to \$44.9 million and distribution declined 22 percent to \$161.7 million.



Hertz up 2%

Hertz Equipment Rentals has reported full year revenues up two percent to \$1.57 billion but it is still holding back on any 2014 financial results while its ongoing investigation continues.



Record year for H&E Equipment

US-based sales/rental company H&E Equipment managed a 10 percent rise in revenues for 2014, to \$1.09 billion, while pre-tax profits rose more than 42 percent to \$92.7 million.



Lavendon results impaired by write-offs

Lavendon has confirmed revenues of £246.3 million, and reported pre-tax profits of £21 million down from £23.4 million in 2013, due to £11.1 million of write downs, including an £8.8 million goodwill write-off in Belgium. Underlying pre-tax profits improved 14 percent to £34.1 million.



Orders tick up at Terex Cranes

Terex Cranes has reported 2014 revenues down seven percent at \$1.79 billion, while operating profits fell more than 22 percent to \$85.9 million. The backlog at the end of the year was \$538.5 million, more than seven percent up on the year.



Profit slide for Genie

Genie/Terex AWP has reported full year revenues up 11 percent at \$2.37 billion, but operating profits fell seven percent to \$302.8 million. The backlog at the end of the year jumped from \$294.4 million at the end of 2013 to \$698.4 million.



Tadano up 15%

Tadano has reported a 15 percent increase in nine month revenues to ¥145.1 billion (\$1.2 billion), including an 18 percent rise in mobile crane sales to ¥97.4 billion (\$822 million). Net profit jumped almost 40 percent to ¥14.5 billion (\$119 million).



Manitou quadruples profits

Manitou has confirmed revenues six percent higher at €1.25 billion, while pre-tax profits increased almost five fold from €8.2 million in 2013 to €40 million last year. Net debt increased 15 percent to €97.5 million.



23% jump for Skyjack

Skyjack/Linamar's Industrial division reported 2014 revenues of C\$692.3 million (\$555 million), an increase of 23.3 percent on 2013. Operating profits for the period more than doubled to C\$109.7 million (\$88 million). The higher profits are due to favourable exchange rates, positive model mix and higher volumes, offset by increased sales and management costs to support growth.



Tough end to 2014 for Mills

The rental division of Brazilian company Mills which is made up of aerial lift and telehandler rentals saw revenues for the full year 2014 improve 3.8 percent to R\$370.8 million (\$119.1 million) in spite of lower rental rates, thanks to a larger fleet and better utilisation. However operating profit for the year fell around 18 percent to R\$115.8 million due mainly to higher depreciation costs. Revenues and profit dipped substantially in the fourth quarter.





King Lifting's SK599-AT5 mobile tower crane at Spierings plant in Oss

Spierings for King

UK crane rental company King Lifting has taken delivery of a new Spierings SK599-AT5 mobile tower crane. The five axle SK599 can lift 1,900kg at a radius of 50 metres to a maximum height of 56.3 metres with the jib luffed at 30 degrees. It is also able to lift its nine tonne maximum capacity to a radius of 12 metres.

Director Tristan King said: "We operated an SK599-AT5 for six years, having inherited one from the acquisition of ACE cranes and plan to invest in further units."

Spierings says it hopes to deliver twice as many cranes in the UK this year, having sold five in 2014.

Custom-built Versalift

UK energy provider Electricity North West has taken delivery of a custom-built Versalift track mounted boom lift which uses the superstructure from the 13.8 metre articulated LAT-38-140-H, mounted on a Takeuchi TCR50 undercarriage. The lift offers an outreach of 6.4 metres and platform capacity of 230kg. Features include low ground bearing pressures, A-frame outriggers and full hydraulic controls. Electricity North West owns and operates the distribution network in the North West and will use the lift to reach power lines over difficult terrain.



The custom track mounted Versalift in action



Penny Hydraulics has launched a new range of fully hydraulic PH Cranes

New cranes from Penny

Penny Hydraulics is launching a new range of fully hydraulic PH Cranes aimed at the one to 18 tonne commercial vehicle market.

The new cranes have load moments of up to five tonne/metres with up to 6.83 metres of reach. Options include full stability control, high speed hoists and radio remote controls. The cranes can be powered by either a 12 or 24 volt battery or PTO, are manufactured from the latest high strength steels - including Domex and Weldox - to keep weight down and are designed with compact dimensions to maximise usable space on the vehicle.



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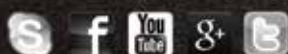
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- Rental company **AH Lift** has purchased the first two **Niftylift HR28 Hybrid boom lifts** in Denmark.

- Bronto** is relocating **Andre Kunwald** to the UK as service support engineer, and promoting **Aku Tuominen** to UK service and parts liaison support manager based at the factory in Finland.



Aku Tuominen

- Palfinger** and truck manufacturer **Kamaz** have begun their joint ventures in Russia.
- US-based **Essex crane** has delayed the release of 2014 results.

- Tonhout Crane Hire** in the UK has taken delivery of its first new **Liebherr** crane.

- Dennis Doornbos** of Dutch rental company **Doornbos Equipment** has died.

- Advanced Access** in the UK has taken delivery of a further six **Niftylift boom lifts**.

- Iron Planet** has appointed **Debbie Schleicher** as chief financial officer.



Debbie Schleicher

- Ritchie Bros** is selling the **Energy Crane** fleet in Casper, Wyoming.

- Link-Belt** has appointed **Eqstra Industrial Equipment** as its distributor for Southern Africa.

- Skyjack** is celebrating its 30th anniversary with **30 for 30 Partners**.

- Battery additive manufacturer **ThermOil** has appointed **IPS** as its UK distributor.

- Crowland Cranes** of the UK has added a **Grove GMK3060** to its fleet.

- UK rental company **RKP** has purchased a 20.1m **Multitel MJ201 truck mounted lift**.

- Flextrack** of Denmark has appointed **AMI** as its UK distributor.

- Outreach** of Scotland has appointed **Ian Valentine** as general manager, sales.



Ian Valentine

- Liebherr Maritime Cranes** has launched a 308t mobile harbour crane, its largest to date.

- Dutch rental company **HWS** has ordered a large number of **JLG** and **Genie** aerial lifts.

- Bangkok Airport** has taken delivery of four 32m **TCA Falcon FS320Z spider lifts**.

- Bonfiglioli Riduttori** has acquired the wheel/track drive product lines of **Comer Industries**.

- Stoddart Crane Hire** in the UK has taken delivery of a **Tadano ATF130G**.

- Crane Industry Services** of Atlanta, Georgia, has appointed **Gary Lloyd** as Crane & Rigging Specialist.



Gary Lloyd

- Green Access Platforms** in the UK has appointed **John Corrie** to grow the business.

- Elavation** of the UK is donating revenue from a new boomlift to the **Taylan's Project** charity.

- Speedy** has opened a national distribution centre in Tamworth, UK.

- Dutch rental company **Arentis** has taken delivery of a **Genie SX180 boom lift**.

- Hong Kong has certified its first female crane operator, **Janet Wong**.



Janet Wong

- Genie** is fitting new aerial work platforms with standard telematics connectors.

- JLG** has promoted **Michael Brown** to vice president of sales/market development South America.



Michael Brown

- Highcliffe Engineering** has taken delivery of a **Tadano ATF 40G-2 All Terrain crane**.

- SafeWorks/Spider** has appointed **Jacob Bergstresser** as Chicago sales manager.

- AFI** has acquired the assets of **Astra Training** from the administrator.

- UK crane man **Bob Dickey** passed away following a long illness.

- Covema** has been appointed **Manitowoc** and **Grove** crane distributor for Argentina.

- German rental company **Gardemann** has appointed **Dietmar Müller** as managing director.



Dietmar Müller

- Tree specialist **Reischl** has taken the first **Almax Italia Bibi 510-A scissor lift** in Austria.

- Bobcat/Doosan** has opened a new Middle East and Africa parts depot in Dubai.

- IPAF's** 2014 Professional Development Seminars attracted 720 instructors.

- Tat Hong** has sold and leased back properties occupied by Australian subsidiary **Tutt Bryant**.

- Høydespesialisten** of Norway has taken delivery of four **Unic spider cranes**.

- Ruthmann** has appointed **Markus Jöhren** as innovation manager.



Markus Jöhren

- Burt Crane & Rigging** of New York and New England has acquired **Biondi Rigging**.

- Stirimann**, the **Potain** and **Grove** distributor in Switzerland has added Austria to its **Potain** territory.

- Germany's **H&M Arbeitsbühnen** has purchased a **Palfinger P240AXE truck mounted lift**.

- AJ Access Platforms** has ordered a large number of big **Holland Lift scissor lifts**.

- Avesco Rent** of Switzerland has added 40 **Bravi Leonardo HDs** to its fleet.

- Wolffkran** has appointed **Dieter Reuberger** as MD of its Austrian subsidiary.



Dieter Reuberger

- Mavebo** of the Netherlands has added two **Unic spider cranes** to its fleet.

- Dutch rental company **HWS** has taken delivery of a 60ft **MEC 6092RT scissor lift**.

- MOBA** has opened a subsidiary in Brazil and is building a new production hall in Germany.

- Linden Comansa** has appointed **Craneway** as its Norwegian distributor.

- AFI Resale** has sold its 3,000th aerial work platform.

- Snorkel** has promoted **Matthew Elvin** to chief executive.



Matthew Elvin

- JMS Access** of the UK has added a number of **Skyjack scissor lifts** and a 185ft **JLG 1850 boom lift** to its fleet.

- UK-based **Avon Access** has taken delivery of **Hinowa Performance IIS spider lifts**.

- Haulotte** has opened its new premises in Eschbach, Germany.

- South Australia-based **Fleurieu Cranes** has received the country's first **Grove GMK6400**.

- The UK **HSE** has appointed **Peter Baker** as chief inspector construction.



Peter Baker

- Allison Transmission** is celebrating 100 years in business.

- German steel erector, **Metallbau Nottrott** has purchased a **Tadano HK65 truck mounted crane**.

- NES Rentals** has agreed an exclusive supply deal for the new **MEC 60J boom**.

- A new company in Chile, named **Vertikal** has ordered a new 90 metre **Bronto Skylift S90HLA**.

- Southern Cranes** has taken delivery of the UK's first **Terex Explorer 5600**.

- Ivor Kiddle**, founder of UK based **Quinto Crane** has died.

- Gardemann** has ordered 450 scissor and boom lifts as part of its fleet renewal programme.

- Mayes Access Platform Services** of the UK has purchased two **Versalift 36LF van mounts**.

- ALL Erection & Crane Rental** in the USA has ordered 17 **Tadano RT and AT cranes**.

- UK rental company **UPA** has added **Haulotte Star 10 mast booms** to its fleet.

- Coussens** crane hire in the UK has taken a **Terex 3160 Challenger All Terrain**.

- Terry Duxbury** owner of the **Lifting World** website has died.



Terry Duxbury

- Ghanaian rental company **Mobicrane** has received the first **Grove GMK6400** in Africa.

- Height for Hire** Scotland, part of **IAPS**, has rebranded as **Specialized Access** under **Leigh Baker**.

- Frank Bardono** has established an **SC&R Foundation Scholarship** in memory of his father.

- New Zealand crane hire veteran **Rex Pollock** has died after a long battle with cancer.

- German crane rental company **I&H** has taken delivery of a **Tadano ATF 400G-6 All Terrain crane**.

- Cramo** has acquired the assets of **Visby Hyresmaskiner** of Gotland, Sweden.

- Platform Sales & Hire** in the UK has opened an engineering/refurbishment centre.

- US rental company **Neff** has promoted **Westley Parks** to chief operating officer.



Westley Parks

- France's **Locnacelle** has purchased six **Ruthmann truck mounted lifts**.

- Isoli** has launched a Nordic version of its **PT200 telescopic truck mount**.

- MEC** has appointed **Everett Lee** as dealer support manager for the US Central and Eastern regions.

- Quinto Crane & Plant** has appointed **Richard James Cross** as business development manager



Richard Cross

- Germany's **Hoffmann** has taken delivery of two **Airo XL14 RTD scissor lifts**.

- Socage** has established a subsidiary - **Socage Do Brasil** - in São Paulo.

- US-based **Highway Equipment** has acquired **Scott-Gallaher** of Roanoke, Virginia.

- Ravago Equipment Rentals** of the Philippines has received a new **Tadano GR-1450EX Rough Terrain**.

- HMF** has recruited **Bernd Bourdache** and **Maurice Kunze** to its German field sales team.

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