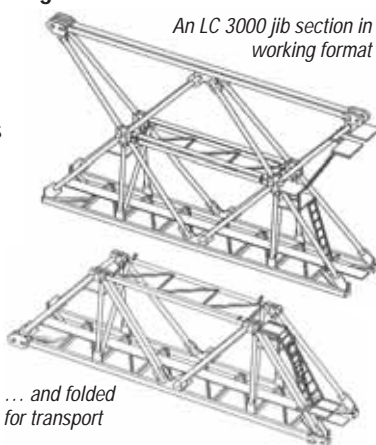


# Comansa breaks flat top record

Spanish tower crane manufacturer Linden Comansa has announced the world's largest flat top tower crane with up to 64 tonnes capacity. The new LC3000 range comprises two base models - the 30LC 1100 and 30LC 1400 - available in three different variants rated at 32, 48 or 64 tonnes. Maximum capacity at the 80 metre jib tip ranges from 9.5 to 15 tonnes depending on model.

The biggest challenge that Comansa faced in developing the LC3000 was designing the structural components for both optimum performance and practical transportation. So as you might expect, this is where most of the innovative thinking has occurred. The designs for both the jib and the tower sections have been patented and both can be folded or quickly dismantled for transportation, while being easy to erect.



An LC 3000 jib section in working format

... and folded for transport



The LC3000 is a larger more modern and standard version of the 1996 LC 8952

The jib sections are big - the largest being 6.2 metres high by 10 metres long. To make them transportable, they fold in half in order to fit into a standard 40ft container. Two tower sections are available, with either a four or 5.5 metre square section, both can be dismantled for transport. The 5.5 metre tower uses the same corner quadrants as the four metre, but with expander sections on each of the four sides. Freestanding height is 88 metres and only two ties are required

to reach 198 metres. All models come with a 200kw/268hp hoist mechanism with frequency control and 1,450 metres of rope storage capacity. Linden Comansa's double trolley system with automatic reeving change is standard. Current delivery time is 10 to 12 months, although this will reduce to six months once the units are in full production. be openly available.

## Lavendon buys Blue Sky

Largest UK access rental company Lavendon has acquired Blue Sky Access, the company that designs and engineers products intended to improve efficiency and safety while working with work platforms. The company had revenues last year of £400,000 with a profit of £100,000 and gross assets of £300,000. Lavendon paid £3.4 million in cash, with up to an additional £4 million - or more - of deferred consideration over the next four years.

## AFI introduces the Sanctuary Zone

UK rental company AFI has introduced the Sanctuary Zone, a steel structure that protects the operator from being crushed between the platform and an overhead obstacle when using boom lifts.

The Sanctuary Zone comprises steel frames mounted on either side of the platform to create a roll-bar effect. By projecting to a height of around 1.8 metres from the platform floor, they mechanically prevent an overhead obstruction from crushing the operator. So far Haulotte and Genie have developed Sanctuary Zones for their booms. The product will be openly available.

The Haulotte version of the AFI developed Sanctuary Zone



## ...And announces SkySiren

Shortly after the acquisition Lavendon launched the SkySiren a new system to help prevent inadvertent operator crushing in boom lifts.

Developed with Blue Sky over the past three years, it can reportedly be retro-fitted to most boom lifts in a matter of minutes. A longitudinal pressure sensitive rubber strip placed between the operator and the control panel cuts the boom lift functions immediately, in the event of excessive pressure while



The SkySiren cuts lift functions and sounds an alarm if it senses excess pressure

sounding an alarm. The system can be reset to allow the operator to rescue himself if he can.

## Skanska demands anti crush devices in booms

At the same time as Lavendon launched the Sky Siren, UK contractor Skanska UK announced that from January 3rd 2012, it will require all boom lifts that it rents to be fitted with crush protection devices.

It will also require such devices to be in place on all aerial lifts on its sites, by April 2nd 2012.

The company says that it has been working closely with manufacturers and suppliers trialling safety devices specifically designed to guard

against crush type injuries and raise the alarm in the event an operator encounters a crush or trap situation. It adds that a number of safety devices are now commercially available in the UK, making its policy practical.

# JLG ships 1,000th 10E

JLG has shipped the 1,000th Toucan 10E - 10 metre mast boom - since deliveries began in 2009. Launched at APEX 2008, the model was built on the experience from previous Toucan models which established the sector in the late 1980s. The 10E was joined by the 8E last year - both units offer 3.1 metres of outreach.



## Barnes retires

**Barry Barnes director of sales for Terex Cranes Europe has retired after more than 30 years with the company.**

Barnes joined Terex with its acquisition of Demag mobile cranes in 2002 and has been the UK face of Demag/Terex since the early 1970s. He also spent some time selling the larger Demag cranes in North America. He announced his intention to retire last year, with Lee Maynard taking over his UK role.

"I have been fortunate to represent superior products and work for some great people and colleagues,"



said Barnes. "I still have a lot of ideas to improve the business and look forward to supporting my colleagues and customers whenever I can be of help."

## Zoomlion looks at overseas acquisitions

**Zoomlion chief executive Zhan Chunxin has warned that equipment demand in China is slowing drastically and that the downward trend will continue well into next year.**

Massive cuts in railway spending and a slow-down in residential building and other construction projects are to blame.

China's second largest construction equipment producer also says that it is looking to expand through overseas acquisitions and has opened discussions with several manufacturers in the crane and access sector. At the same time it is adding production facilities in developing markets such as India, with the aim to expand international revenues from the current five percent to around 35 percent.



## Mechanic to testify against Lomma

**The crane mechanic charged in the fatal 2008 tower crane collapse on the Upper East side of Manhattan, New York, Tibor Varganyi, 65, has changed his plea to one of guilty of criminally negligent homicide.**

He has also agreed to testify against his boss James Lomma, 65, owner, New York Crane and associate crane company JF Lomma which owned the tower crane.

The two face charges of second-degree manslaughter, second-degree assault, criminally negligent homicide and second-degree

reckless endangerment. Both had pleaded not guilty to all charges.

In changing his plea to guilty, Varganyi will avoid the manslaughter charge that carries a possible 15-year prison sentence and by testifying against Lomma he may even avoid prison altogether. See [Vertikal.net](http://Vertikal.net) for more details

# Dutch crane rental group

Six Dutch crane rental companies have formed a new partnership or alliance under the banner Kraanverhuur Nederland (KVN), to offer a local crane service nationally.



The six independently owned members are Baetsen, BKF, Van Grinsven, Heeren, Kuiphuis Kraanverhuur and Nederhoff, with a combined fleet of around 250 cranes, operating from 17 locations and with 300 employees.

KVN spokesman Bob Bruijsten said: "Efficiency and costs for many clients has become increasingly important. Through close cooperation we are able to offer our clients a national network that provides a branch within 45 km of anywhere in the Netherlands, ready to deliver the right crane for any type of work. Customers who operate nationally have a local contact where they can be assured of a similar level of safety, quality of service and efficiency."

The partnership not only provides a national coverage, but also brings together a collection of different lifting specialities, equipment and skills, which the partners hope will appeal to crane customers.

# Manitowoc strike

**A number of union employees at the Manitowoc crane plant in Manitowoc, Wisconsin recently walked out on strike.**

The strike affects up to 200 members of the International Association of Machinists and Aerospace Workers (IAM). 600 other employees continued to work as normal, although the strike has started to affect other employees

who have since been laid off. The company said that it has activated a contingency plan to keep the plant running with limited disruptions. See [Vertikal.net](http://Vertikal.net) for more information

# Genie electrifies RT scissiors

**Genie has launched a new range of battery electric compact Rough Terrain scissor lifts.**

**The new models were unveiled at the Lift and Access Showcase and Symposium in Arizona earlier this month.**

The three new scissor lifts - the GS2669 DC, GS3369 DC and GS4069 DC - offer similar performance characteristics to their diesel powered counterparts but use AC wheel mounted drive motors. All three models are driveable at full height.

(See [Lift and Access show report on page 37](http://Lift and Access show report on page 37).)



## Tadano launches four new RTs

Tadano has launched four new Rough Terrain crane models with capacities from 30 to 80 tonnes.

The 'Global' cranes are the 30 tonne capacity GR-300EX, 50 tonne GR-500EX, 60 tonne GR-600EX and the 80 tonne GR-800EX (all rated at three metres radius except the GR-500EX which is at 2.5 metres). In North America the cranes will be known as the GR-350XL, GR-550XL, GR-750XL and the GR-1000XL with capacities of 31.8 tons, 50 tons, 68 tons and 90.7 tons respectively.

Tadano's Rough Terrain cranes are its most popular, accounting for over 30 percent of its total exports. The new models offer improved

performance and according to Tadano are more environmentally friendly. The main feature of the three larger models is the new boom with rounded profile and made from ultra lightweight, high tensile, high strength steel which Tadano says provides each model with the longest boom in its respective class. (The main boom lengths range from 31 to 47 metres).

Tadano GR-800EX



## Crowland installs road test rig

UK-based crane sales and service company Crowland Cranes has installed a new Crypton rolling road that can test mobile cranes and truck mounted work platforms with axle weights up to 20 tonnes.



The rollers can be adjusted for vehicles with overall widths from three metres down to 2.4 metres

The single axle roller mechanism has a width-adjustable sliding bed to accommodate cranes with chassis widths from 2.4 to three metres and tyre sizes from 14:00 to 20:00, ensuring that the wheels sit properly and run in the centre of the rollers for greater accuracy and consistency.

The device is operated via radio remote control allowing the test engineer to operate the crane brakes and control the test machine at the same time, for greater efficiency. The device also weighs and records the actual axle weight and compares it with its database – which is compiled either from previous tests, prior input or for the latest cranes from manufacturer's data.



## World record lift?

Mammoet has successfully tested one of its new PTC Super Heavy Lift cranes with a test load of 3,520 tonnes at 33 metres radius.



International lifting specialist Mammoet has successfully tested one of its new PTC Super Heavy Lift cranes with a test load of 3,520 tonnes at 33 metres radius.

The crane – a PTC140 – which is designed in-house by Mammoet, was rigged with 83 metres of main boom and a 36 metre jib. Mammoet

says that the "maximum design load on the jib is 2,900 tonnes which sets a new world record".

The crane is one of the three PTCs being built and tested at Mammoet's dedicated crane facility in Westdorpe near Terneuzen, Holland and it will soon be shipped to Brazil for its first job.

## Jost appoints LTC

LTC – London Tower Crane Hire & Sales – has been appointed as UK and Ireland distributor for Jost luffing jib tower cranes. The agreement allows LTC to sell both the JTL and JL luffing jib tower crane ranges in the UK on an exclusive basis and is effective immediately.



Martin Harvey (L) managing director of LTC with Alexander Jost.

LTC has also taken delivery of the world's first 12 tonne, 55 metre jib Jost JTL208.12, the largest toplless luffer in the Jost range. Jost is

planning to develop larger JTL models in the near future. The standard JL luffing range has maximum capacities ranging from the 16 tonne JL256.16 to its largest luffer the 32 tonne JL616.32. Larger models from 900 to 1,500 tonne/metres capacity are available "built to order".

LTC – part of the JRL group of companies – was formed in 2003 and purchased its first Jost in 2005, it currently has a fleet of 170 tower cranes 60 of which are Jost. See LTC feature on page 43.

# Skako sells Denka

Skako has completed the sale of the Denka trailer lift business which is moving back to its original Holbæk, facility. 15 ex-employees from the Holbæk area have joined the new company with production restarting earlier this month.



*Denka CEO Søren Audon supervises Denka's move back into its iconic assembly building in Holbæk*

The first new units – Denka Juniors – will be followed by DK18s in mid-December. The company also announced that Chris Johansen has been appointed as sales manager, Jens Hou as spare parts manager and Anette Østbjerg as purchasing manager.

Denka Lift Denmark, is owned by

four investors including the chief executive Søren Audon, Michael Johansen and Torben Christensen. Lars Bugge, chairman of Skako Lift, which sold the Falcon spider lift business in August, said: "We are pleased that the future of Denka has now been settled and that production will continue in Denmark."

## Cargotec splits Hiab and Kalmar...

Barely a year after integrating Hiab and Kalmar into the Industrial and Terminal division, owner Cargotec has decided to split them into separate business areas, Load Handling (Hiab) and Terminal (Kalmar).

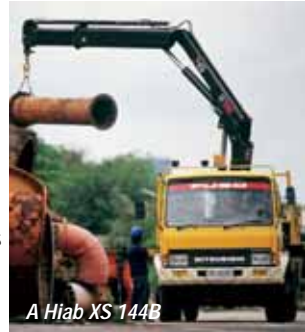
Cargotec says the change is driven towards customer solutions and its vision to be the world's leading provider of cargo handling solutions. Its renewed focus on Load Handling (mainly loader cranes), aims to strengthen its market position in this area.

The change includes streamlining its centralised support functions, so Cargotec's accounting operation and Shared Service Centre in Turku, Finland and Ljungby, Sweden, will be outsourced. Factory operations and related activities will be divided. The Terminal business will continue to be managed by Unto Ahtola as executive vice president, while Axel Leijonhufvud, currently responsible for Supply, becomes executive vice president of Load Handling. The changes come into effect at the start of January.

# 80 Hiabs to Mexico

The national oil company of Mexico, **Petróleos Mexicanos (PEMEX)** has ordered 80 Hiab loader cranes in a deal worth \$5 million.

The cranes will be used for a wide range of maintenance and support applications across the company's national operations. The order includes 19 Hiab XS 144 B-3, eight 175-5, 18 XS 211 EP-3, five Hiab XS 377 EP-5, four XS 422 EP-4 and 26 XS 477 E-6 models. 54 cranes will be fitted with Hiab's CLX control system while the 26 XS 477 E-6 models will feature the Hiab Duo system. The cranes will be delivered by the end of this year.



*A Hiab XS 144B*

## Palfinger launches new loader cranes

Crane and access manufacturer Palfinger has unveiled three new loaders cranes. The PK 44502 rated at 41.9 tonne/metre and the 46.5 tonne/metre PK 48002 EH are both equipped with up to six hydraulic extensions, with an outreach of 16.3 metres.

They also feature Palfinger's HPLS technology which reduces the crane's working speed to boost lifting power when required and have the reverse linkage knuckle boom which can be angled upwards by 15 degrees.

Towards the top of the range, the 85.5 tonne/metre PK 92002 SH will be the largest of Palfinger's three model SH range. It offers up to nine hydraulic extensions and a maximum outreach of 22.5 metres. Crammed full of Palfinger's crane technology it includes the double slewing system, maintenance-free boom system, high performance stability control - HPSC - and Power Link Plus. A new addition is the electronic position damper - Soft Stop - which 'cushion stops' all crane movements before the mechanical end stop is reached, preventing jerky movements and collisions caused by swinging loads.



*The new Palfinger PK44502*



*The new PK 92002 SH*




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# Nacanco goes with Socage

Italian rental company Nacanco has purchased 45 Socage truck mounted lifts, including 38, 20 metre DA320 and seven 24 metre DA324.

The new units will join the company's 2,600 strong rental fleet which includes truck mounted and self-propelled lifts up to 43 metres and will be distributed among its 14 Italian branches.

Nacanco has chosen the dual riser articulated lifts to satisfy growing demand for self-drive truck mounted lift rental. The two models include simple full hydraulic controls. All 45 units are mounted on 3.5 tonne Renault Maxity 110.35/5 AC L2 chassis.



Nacanco has purchased 45 Socage truck mounted platforms

## 200 tonne six axle for NMT

UK crane rental company NMT has taken delivery of one of the first 200 tonne Terex AC200-1P All Terrain cranes in the UK.

Bedford-based NMT specified the crane with six axles (Version P) instead of the standard five, allowing it to travel to more jobs without the need for back up vehicle/counterweight truck. The new crane boasts a 68 metre boom plus 17 metre bi-fold swingaway extension.

In the UK the crane can travel with 25 tonnes of its maximum 68.5 tonne counterweight as well as the extension and normal range of blocks and tackle.



NMT's new six axle Terex AC200-1P can travel with up to 25 tonnes of counterweight along with all its tackle and steel outrigger mats.

The crane joins a new Terex AC100-4L - the company's second - purchased earlier this year.

## Gardner Denver to quit powered access

UK-based van and Land Rover mounted aerial lift manufacturer Gardner Denver is pulling out of the powered access business.

Several customers have been told that the company is no longer quoting for new business and a source at the company confirmed that it will build out its current order book and then simply provide after sales support for the existing machine population.



A Gardner Denver Land Rover mounted lift.



### PNT 210 J Truck mounted platform

PNT 210 thinks twice



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# Financial snippets

## Strong third quarter for Manitowoc



Third quarter sales at Manitowoc Cranes were up 20.7 percent to \$529.4 million, while operating income jumped 58 percent to \$25.4 million.

## Terex/Genie leaps 59%

Third quarter revenues at Terex AWP/Genie were \$448.7 million, 58.9 percent higher than a year ago, while operating income almost doubled to \$27 million. The company also confirmed that it would be implementing a 4.5 percent price increase in January. The order book at the end of September was \$550.7 million, 48 percent higher than at the same point in 2010.

## Sales up losses down at Harsco Infrastructure

Access and formwork rental company Harsco Infrastructure has reported third quarter revenues up 11 percent to \$282.3 million, while the operating loss for the period was reduced from \$13.6 million last year to \$3.3 million this year.

## Lavendon gathers pace

UK-based international rental company Lavendon says third quarter revenues increased eight percent overall while it managed to cut net debt by 11 percent.



## Orders jump at Bronto

Third quarter revenues at Bronto increased 12 percent to \$22.2 million, due mainly to exchange rate fluctuations, as sales volumes were flat. Operating income for the quarter was just \$200,000, compared to \$1.4 million last year. Order intake doubled to \$42 million thanks to orders for fire lifts in Asia and regular lifts from Australia.

## Palfinger up 34%

Nine month revenues at Palfinger were €624 million, 34 percent up on the same period last year. Pre-tax profits more than doubled to €43.3 million.

## Haulotte up 27%

Third quarter revenues at Haulotte grew 21 percent to €63.2 million, while the year to date sales are €224.7 million – up 27 percent on last year.



## Profits triple at Ramirent

Third quarter revenues at Finnish-based rental company Ramirent grew 27.2 percent to €179.2 million while pre-tax profits more than doubled to €25.65 million.

**HSS up 7.7%** Third quarter revenues at HSS increased five percent to £46.9 million while EBITDA fell almost eight percent to £11.2 million, due to roll-out costs of a new logistics and operational platform.

## Strong finish for JLG

Access and telehandler manufacturer JLG finished its fiscal year with a bang, with sales up more than 25 percent to \$673.5 million of which \$619.6 million was telehandler/access shipments – 60.7 percent higher than last year. Operating income increased 475 percent to \$34.8 million and the order book jumped 370 percent to \$729.2 million. JLG says that the higher sales are largely due to increased demand for replacement equipment in North America and parts of Europe.

**Tat Hong up 26%** Second quarter revenues at Singapore-based crane company Tat Hong expanded 26 percent to \$183.3 million, while pre-tax profits jumped 83 percent to \$19.6 million.

**Cramo up 39%** Third quarter revenues at Cramo rose 39.3 percent to €181.6 million while pre-tax profits almost tripled to €20 million with all divisions back into profitability.

## 123% boost at Skyjack

Third quarter sales at Linamar's Industrial division - which includes Skyjack - were up 123 percent to \$89.3 million. At the same time the division's operating loss was reduced to \$1.5 million from \$7 million last year.

## Terex Cranes up 47%

Third quarter sales at Terex Cranes were up 47.4 percent to \$543.6 million, while operating income grew by a multiple of 6.65 from \$3.9 million last year to \$25.9 million this year.



## Manitex up 59%

Nine month revenues at US-based boom truck and crane manufacturer Manitex grew 59 percent to \$105.7 million, while pre-tax profits jumped 119 percent to \$3.85 million.

## Tadano moves back into profit

Half year revenues at Japanese crane and access manufacturer Tadano climbed by more than 22 percent to ¥50.4 billion (\$645.5 million) while last year's net loss of ¥2.95 billion (\$37.8 million) was converted to a profit of ¥1.13 billion (\$14.5 million) this year, thanks to lower costs and higher volumes.



## Rates improve at Speedy as profits loom

UK-based rental company Speedy has reported a nine percent fall in revenues to £161.8 million for its first half due to the sale of its cabin business. Like-for-like revenues grew two percent, as rental rates improved by 7.8 percent over last year. Pre-tax profits were £2.8 million, but this is before exceptional costs of £5.1 million.

## Upwards and onwards at Manitou

Third quarter sales at telehandler and access manufacturer Manitou were €260 million – 25 percent up on the same quarter in 2010. Sales at the Rough Terrain division were 29 percent higher at €185 million, while Compact Equipment grew by 28 percent to €44.9 million.



## Cargotec boosts profits

Third quarter revenues at Cargotec's Industrial and Terminal division – Hüb and Kalmar - grew by 20 percent to €456 million, while operating income rose 37 percent to €20.7 million.

Full details and analysis on these and many more companies can be found on [www.vertikal.net](http://www.vertikal.net)

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## New China cranes from Terex

Terex Cranes has unveiled two new Chang Jiang truck cranes. The 25 tonne Toplift 025G and 55 tonne Toplift 055G - the first of a totally new series manufactured at the company's facility in Luzhou, China, combining local market preferences from Chang Jiang truck cranes, with Terex crane technology and styling, including its recently introduced cab designs.



The new cranes are launched with a ribbon cutting ceremony at BICES: (L-R) Dan Micheau, general manager Terex Chang Jiang, Ron DeFeo, CEO Terex, Ken Lousberg, president Terex China and Xiaoming Mao, general manager Terex China.

The three axle 025G has a five section 39 metre main boom, plus 8.3 metre swingaway extension for a maximum tip height of almost 50 metres.

The four axle 055G boasts a five section 42 metre boom plus a 9.2 to 13 metres bi-fold swingaway that takes the tip height to 56 metres.

Ken Lousberg, president of Terex China said: "The Chinese truck crane market is the largest in the world and the 25 tonne class the most popular. The Toplift 025G addresses this segment with features not found on other locally built cranes."

## Havator acquires Norrlandskranar

Finnish-based crane company Havator acquired Swedish crane rental company Norrlandskranar in mid-October. Norrlandskranar has 20 cranes - mostly Liebherr and Kato - with capacities ranging from 10 to 300 tonnes operating out of four locations in Sundsvall, Örnsköldsvik, Härnösand and Östersund. It employs 35 with revenues of around SEK 49 million (€5.3 million).

## Boom sells tower crane fleet

Australian-based crane and access group Boom Logistics has sold its Victoria-based tower crane business for A\$7.5 million. The deal includes 34 tower cranes and all supporting materials, including some dedicated mobile cranes used for erecting and dismantling. The sale is expected to result in a net gain of \$3 million and is part of a move to free up capital. Boom also plans to withdraw from the access and general equipment rental business.

## Skyjack opens Australian facility

Canadian-based lift and telehandler manufacturer Skyjack has opened a new facility in Australia, located in Wetherill Park, 35 km from Sydney. The new facility consists of 100 square metres of office space and 800 square metres of warehousing. It is managed by national sales manager Jason Cranmer, who moved to Australia earlier this year from Skyjack Europe, where he was sales manager for Southern UK and Ireland.

Skyjack's coverage of the Australian market will be supported by Access Services Australia with its 37 engineers and network of independent service engineers.

*Skyjack Australia's new facility in Wetherill Park, NSW*



# 111 wind farm cranes

*Palfinger Wind cranes include nacelle mounted fold away units*

Dong Energy of Denmark has ordered 111 Palfinger Wind cranes for the Arnholt offshore wind farm, Denmark's largest offshore facility. The cranes which are due to ship from January onwards will help provide fast, safe unloading of supply vessels and flexible material handling for maintenance and other routine work. According to Palfinger, Dong was attracted by "the simple, robust design" of the wind crane.

## Eurotecno adds Hinowas

Italian-based rental company Eurotecno has added 12 more Hinowa tracked spider lifts to its fleet. The order includes a selection of units from the latest Hinowa IIS range, including the 14 metre Gold Lift 14.70, 17 metre Gold Lift 17.80 and 23 metre Light Lift 23.12.



*Italian-based industrial hire firm Eurotecno has bolstered its rental fleet with 12 more Hinowa spider lifts.*

All the platforms are equipped with the Hinowa's auto stabilising/levelling and outrigger stowage. The platforms are also fitted with a GPS transmitter which when connected to the Hinowa server can pinpoint the platform's position and remotely diagnose faults.

## Snorkel launches 62/66ft booms

Snorkel has unveiled the production versions of two new booms - the T66JRT, a 66ft/20m platform height straight telescopic and the 62ft A62JRT articulated boom - at the Lift and Access Showcase in Scottsdale, Arizona. Both units were shown as prototypes at Conexpo in March.

The T66JRT features a three section telescopic boom and 1.8 metre articulating jib. Without the jib it is available as the 60ft T60RT. The new lifts replace the old Snorkel TB66JRT and TB60RT models.

Snorkel says that at 1.37 metres, the T66JRT has the best inside turning radius of any two-wheel steer boom in its class. The unit is compact with an 8.5 metres overall length

and 2.5 metres overall height. The new boom uses the same Polaris chassis as the 62ft A62JRT, which is also common to the company's 40/46ft booms.

*The new Snorkel TB66JRT*



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- An inaugural **Australian Telescopic Handler Association** meeting is scheduled for December 13th in Sydney.

- US-based wholesale rental company **Acme Lift**, has equipped its entire fleet with Topcon telematics equipment.

- **Safway Services** has acquired Ohio-based **Waco Scaffolding & Equipment**.

- **Atlas Crane** owner **Fil Filipov** has sent letter to employees asking: do you want me as the owner or not?

- **Abdul Latif Mohammed** of **Kanoo's** equipment rental business in Saudi Arabia has retired after 27 years.



Abdul Latif Mohammed

- **Brad Boehler** of **Skyjack** and **Brent Hoover** of **JLG** will chair two of **SAIA's** three new ANSI A92 sub-committees.

- Baltimore, Maryland-based **Fasca International** has acquired the **Jekko** distribution business for the USA from **C4 Cranes**.

- **Peter Lancken** has taken over as chairman of Australian-based rental company **Kenards Hire**.

- **Denka Lift** has appointed **Chris Johansen** as sales manager following the departure of investor **Torben Christensen**.



Chris Johansen

- A steam crane built in 1924 by UK-based **Stothert & Pitt** is now a feature in a themed playground at **Friendly Bay**, New Zealand.

- **Linamar** owner of **Skyjack** has appointed **Dale Schneider** as chief financial officer.

- **Odyssey Investment Partners** has acquired Houston based **TNT Crane and Rigging** from **MML Capital Partners**.

- **Harsco Infrastructure** has appointed **Richard Shuttleworth** as managing director of its UK business.

- Chinese manufacturer **ZPMC** is to supply DP World's London Gateway with eight ship to shore container cranes.

- **Alan Hemmings** of **Peter Hird** has retired - **Philip Hird** takes over as managing director.



Alan Hemmings

- **Welti-Furrer PneuKran & Spezialtransporte** has claimed the record for the highest wind turbine installation at 2,465 metres in Italy.

- **Harsco Infrastructure** is adding scaffold project management to the work it does at Virginia City Hybrid Energy Centre.

- **Hertz** has acquired **Delta Rigging & Tools'** offshore equipment rental division based in New Iberia, Louisiana.

- **Wacker Neuson** has appointed **Gert Reichetseder** as general manager of its Austrian production operation, **Wacker Neuson Linz**.



Michael Ford

- **IPAF** has launched a Chinese language version of its 'Clunk Click' and 'Spread the Load' safety campaigns.



- Minnesota-based **Hayden-Murphy** has qualified for **Manitowoc's** EnCORE remanufacturing programme.

- New York-based **Bay Crane** has expanded its crane fleet with seven new **Liebherr** and 15 new **Tadano** cranes.

- The first **Giraf Track GT580B**, tracked platform, telehandler, crane has arrived in Australia.

- **Skyjack** has appointed **Adriano Battazza** to the post of Latin America sales director as it opens in Brazil.



Adriano Battazza

- The new 32 metre **Multitel MJ320** is currently in the UK as part of its grand European tour.

- **Platinum Equity** has acquired aerial lift specialist **Nesco** from an investor group led by **HKW Capital Partners**.

- **Tibor Varganyi**, the mechanic charged in the 2008 New York tower crane collapse will testify against boss **James Lomma**.

- The University of **Notre Dame** has announced the **Declan Drumm Sullivan Memorial Scholarship**.

- UK-based rental company **Hi-Reach** has ordered a number of new **JCB** telehandlers as it expands its fleet.

- UK-based scaffolding company **NSG** has secured a three year contract with **Tata**.

- **Snorkel** has appointed **Dongguan Kango** as its distributor for Fujian, Guangdong and Hunan in Southern China.

- The **Spider** division of **SafeWorks** has appointed **Jason Buchanan** as district sales representative in New Orleans and **Scott Quinters** as district sales representative for Charlotte.



Jason Buchanan

- Chinese crane manufacturer **Sany** will invest \$25 million in a new R&D centre in Peachtree City, Georgia.

- US-based **Smith Electric Vehicles**, which is part owned by **Tanfield**, has announced an IPO on the Nasdaq exchange.

- **JCB** has opened a new museum – 'The Story of JCB' - 66 years after the company was founded.

- US-based rental company **RSC** has reported a strong third quarter with a strong upturn in profitability.

- **Haulotte** has appointed **Carmine Gibilisco** as sales manager for the eastern region of the USA.



Carmine Gibilisco

- UK-based heavy lift and transport specialist **ALE** has opened an office in Basra, Iraq.

- **Harsco Infrastructure** has opened a new facility in Lima, Peru for its formwork, shoring and scaffolding business.

- UK-based rental company **Warren Access** has acquired its first spider lift, an 18 metre **Teupen Leo 18GT**.

- **Terex AWP/Genie** has appointed **David Hopper** as operations director for Europe Africa and the Middle East.



David Hopper

- **Steve Filipov** is to head the **Terex** tower crane business supporting general manager **Martina Moritsch**.

- Austrian-based rental company **Prangl** has purchased 15 **Snorkel TM12s** and 32 **Snorkel's** 38ft **A38E** boom lifts.

- **Kobelco** has started shipping the new G-Series range of crawler cranes, announced at **Conexpo**.

- **Skyjack** owner **Linamar** is planning to open two new production facilities in China over the next few years.

- **Erik de Bruijn** has joined **Snorkel** as a product support engineer based in the Netherlands.



Frank Bardonaro

- **Terex Cranes** has promoted **Frank Bardonaro** to managing director global sales.

- UK based **Lavendon Access Services** has retained its **SAFEcontractor** certification.

- Scotland-based **EnerMech** has won a £3 million crane maintenance contract from **Maersk Oil**.

- US based rental company **United Rentals** has reported a strong third quarter with profits up over 250%

- **Centre Design** the UK's largest provider of Christmas displays has signed a three year contract with **Nationwide Platforms**.

- **Terex Utilities** has appointed **Foley Equipment** as a distributor for the State of Kansas.

- US based **Essex Crane** has reported its third quarter results with losses double that of last year.

- US based **Bigge Equipment** has signed an agreement with **Standfast** to distribute its **TRAM** fall restraint system.

- **Kari Aulasmaa**, senior vice president, Finland and Europe East at **Ramirent** has resigned.

- US based **Hertz Equipment Rental** has reported a strong third quarter with a strong improvement in profits.

- **Palfinger** has called an EGM to gain shareholder approval for greater flexibility to fund major growth opportunities.

- **Terex Utilities** has sold four trucks equipped with its **HyPower Hybrid** system to the City of Longmont, Colorado.

- **Haulotte** has appointed **Mike Fergusson** to the post of sales manager for **Haulotte UK**.



Mike Fergusson

- **Liebherr** has delivered the first **LTC1045-3.1** city type All Terrain crane to be sold in Australia.

- German-based crane rental company **Wille Krane** has purchased four new **Liebherr** All Terrain cranes.

- UK-based **Compact Lifting Equipment** has appointed **Carl Cooper** as Hire manager.

- **Advanced Access** has purchased 30 more scissor lifts from **Skyjack**, taking its **Skyjack** fleet to over 150 units.

- US-based crane and access rental company **H&E Equipment Services** has reported a strong third quarter.

- Finnish crane and reachstacker manufacturer **Konecranes** has reported rising sales and falling profits.

- **Simon Knott** a UK based stockbroker and fund manager associated with the UK crane hire industry has died aged 80.

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