

# Niftylift goes higher and smaller

Niftylift has unveiled two new self-propelled boom lifts, including its largest product so far – the 86ft HR28 Hybrid 4x4. The other new model – the HR15D – could have an even greater impact on the market, in that it is two tonnes lighter than most 45ft articulated boom lifts and more compact.

The HR28 Hybrid is also the world's largest battery electric powered boom, thanks to its hybrid power pack. The 28 metre working height machine boasts a class-leading 19 metre working outreach with a three man - 280 to 300kg - platform capacity. Weighing just 14,500kg, the HR28 is more than a tonne lighter than most competitors and has an overall stowed length of around 7.5 metres with its articulated jib fully 'tucked under' without increasing travel height.



Niftylift HR28



The HR15 weighs 4,250kg

In Europe transportation on 26 tonne delivery trucks should be possible. Power options include diesel 4x2, diesel 4x4 or Hybrid/ Bi-Energy 4x4 with a full battery powered unit possible. Gradeability is 40 percent, platform rotation a full 180 degrees and jib articulation 150 degrees.



The stowed length of the HR28 is about 7.5 metres

The HR15 weighs 4,250kg, making it the lightest 45ft self-propelled boom on the market, and yet it still offers a working outreach of 9.2 metres and working height of 15.6 metres. The Tier 4 engine has a particulate filter to further reduce emissions and is currently offered in both 2x4 and 4x4 drive. The HR15D also comes with Niftylift's SiOPS and ToughCage as standard and will be available for delivery in autumn 2012. It will also be less costly than the unit it replaces, while its main running gear is common to the Niftylift HR17.

# Two new Manitowoc Dongyue cranes



Manitowoc has launched two new Dongyue truck cranes for the local Chinese market. The eight tonne GT8 and 10 tonne GT10A benefit from the improved design and production processes now implemented at the company's plant in TaiAn, Shangdong Province, including the move to Solidworks CAD software, finite element analysis and Design For Manufacture and Assembly methodology.

The GT8 has a 17.4 metre, three section full power main boom, plus a simple six metre swingaway extension for an overall lifting height of 23.9 metres. With this maximum combination, the crane can lift 1.3 tonnes to five metre radius.

The GT10A has a 19.9 metre three section full power main boom and using the same swingaway as the GT8 takes the total boom/extension length to 25.8 metres.

The two cranes have been designed with simplicity as their key feature however the new cab has been significantly improved to provide more comfort and better visibility. Top road speed is 74kph. Robin Zhang, production manager at Manitowoc Dongyue said: "Our previous eight tonne truck crane, the QY8, had 10 percent more tail-swing than competitors. But using DFMA and other design tools the GT8 has 20 percent less tail-swing than any other crane in the class."

## Tower crane collapse - sentences given

Major UK contractor Bowmer & Kirkland was fined £280,000 and ordered to pay almost £200,000 in costs, following the Liverpool tower crane collapse in 2009, which permanently disabled the crane operator Iain Gillham, 55. Structural engineer Bingham Davis was also found guilty but fined a nominal £1,000 as it is now in liquidation. See full report in Training page 61.

## Terex takes 100% of Recom

Terex has acquired all of the shares that it did not already own in Italian luffing jib tower crane producer Recom. Terex took a 33 percent stake in October 2010 and it was always its aim to acquire the balance when the time was right. Privately held Recom is based in Belluno and was established in 2003 by Ferruccio Moritsch, the founder of Comedil tower cranes which was acquired by Terex in 1999.

Recom luffing jib tower cranes have been distributed exclusively by Terex Cranes since 2008. Terex has also announced that it is transferring Recom production to the Terex Tower Cranes plant in Fontanafredda, Italy. See *A family affair* page 28.



## Track mounted Omega/Fassi



Dutch aerial lift manufacturer Omega Platforms has built two track mounted cranes for AG group of Norway for tunnel work. The first unit, designed and built at the end of last year, has proved its worth picking steel mesh rebar sheets from an on-board stack and placing them into the roof and walls of tunnels. The second unit has just been delivered.

The unit uses a Fassi F110.A24 loader crane, has an overall length of six metres, a width of 2.4 metres and an overall stowed height of just over three metres. The loading/carry deck is 2.4 metres wide for transport and can be extended up to 3.5 metres as required. The tracks are equipped with rubber pads and the unit has a maximum drive speed of five kph operated via radio remote controls. The sheet gripper head has 360 degrees continuous rotation and can articulate 190 degrees in the vertical plane and 45 degrees left or right in the horizontal plane.

## Manitou UK marks 40 years



Manitou chairman Marcel Braud planted a tree at Manitou UK to celebrate its 40th anniversary with Henri Gallard (L) and Ivor Binns (R).

## JCB and Bobcat join Vertikal Days

JCB and Bobcat are to make their first appearance at Vertikal Days this year. The addition of the two companies completes a very strong telehandler line-up which also includes Manitou, JLG, Terex/Genie, Merlo and Dieci. The event will be held on June 27th and 28th at Haydock Park.

## HSS 'on the block'

The owners of UK-based general rental company HSS - Aurigo and Och-Ziff capital - have appointed Lazard's to review potential options for the business, including a possible sale or flotation. At the same time Price Waterhouse Coopers has been retained to handle any due diligence work involved with a sale. The two companies paid £310m for HSS in 2007 and are likely to be looking for a significantly higher price now, given the improving market and company fortunes. HSS reported revenues of £180.2 million last year with earnings of £39.8 million. HSS has the third largest powered access fleet in the UK/Ireland with 4,217 units according to last year's C&A Top 30 rental fleet report. Lazard's says that it has already received expressions of interest from potential trade and private equity buyers.

## Raptor launches at Vertikal Days

City Lifting will unveil a new version of the Swedish-built Raptor 84 articulated jib tower crane at this year's Vertikal Days. The new crane is structurally the same as the existing product, complete with its four metre out of service dimension.

However it includes a new winch speed monitoring system using 'Safety Programmable Logic Controllers' (PLC) where the speed achieved is constantly checked against the speed expected according to controller position and load. The system, which has been through an extensive development and test programme has been designed so that it could be retro-fitted to existing Raptor tower cranes.







The new lift has a two section telescopic boom and articulating jib

## New tracked boom lift

UK-based Skyking will launch a new 14 metre lift mounted on a Softrak cross country tracked vehicle at Vertikal Days later this month. The new product - based on Skyking's E140TJV van mounted lift which uses a GSR superstructure and offers 220kg platform capacity with 8.5 metres of outreach - has been developed in partnership with tracked vehicle specialist Loglogic and has a travel speed of 12mph/19kph, with exceptionally low ground bearing pressures.

A number of modifications have been made to suit the vehicle, including special levelling jacks and a sub-frame design. The unit, is aimed at the electricity distribution industry. Skyking says that it feels there is a gap in the market for a tracked platform which can be driven over reasonably long distances.



The new lift is capable of 19kph across soft ground

## Two charged with negligent homicide

The owner of a trailer lift and the engineer who inspected it have been charged with Negligent Homicide in Norway, following a fatality in September 2010 in the town of Enebakk. The incident occurred when a 60 year old man rented a trailer mounted lift to carry out inspection work on church roof antennae at a height of 11 metres.

The chassis frame around the outriggers gave way and he fell to the ground, dying the following day from his injuries.

The 11 year old lift had undergone its annual inspection nine months earlier, however the engineer that carried out the inspection has been charged with failing to notice severe corrosion around the back of the chassis and the rear outrigger brackets. By September the problem was causing the outrigger interlock switches to 'trip' and the owner is accused of having ignored or overridden one or more switches to solve the problem, rather than shutting the unit down and having it checked out.



The 26 metre lift from Nationwide Platforms made the job safe, fast and easy

## Jubilee celebrations

Queen Elizabeth II's diamond jubilee celebrations created countless opportunities for crane and access companies throughout the UK. In Lutterworth, Nationwide Platforms helped the town council decorate the streets in preparation for a big street party by supplying a 26 metre truck mounted lift and operator.

At the other end of the spectrum Blade Access helped Westminster Abbey - scene of English coronations since 1066 - to inspect and repair its roof mounted flag pole at a height of 80 metres in preparation for both the jubilee and the upcoming Olympics. The job required the UK's largest truck mounted lift the Palfinger WT1000 to reach the flag pole on the north tower above the great west door after ladders or scaffolds on the roof were rejected on safety grounds.



Blade's Wumag WT1000 reaches the flag pole on top of Westminster Abbey

The unit was supplied to a flagpole specialist, contracted to complete a full inspection and replace a damaged guide rope on the 13 metre high pole.



At the top of the Mall a 52 metre Universal truck mounted Bronto 52XDT

Several large truck mounted platforms were also used to help broadcast the event. AA Access supplied a number of lifts for the River Pageant, Concert and Parade including two 70 and one 46 metre Brontos and one 45 metre Ruthmann. At the Monday evening concert a 52 metre Bronto 52XDT - one of four units from London-based Universal and Facelift - hovered over the crowds in the Mall to provide the BBC with footage of the stage in front of Buckingham Palace.

Hewden used a 100 tonne All Terrain crane to lift the Queen's 'Royal Barge' the tender for Britannia into the King George V Dock in London. The vessel was used to ferry the Queen and the Duke of Edinburgh to the Spirit of Chartwell - for the 1,000 strong flotilla on the River Thames.

The 100 tonne AT was used to lift the Queen's 'Royal Barge' into the King George V Dock, London



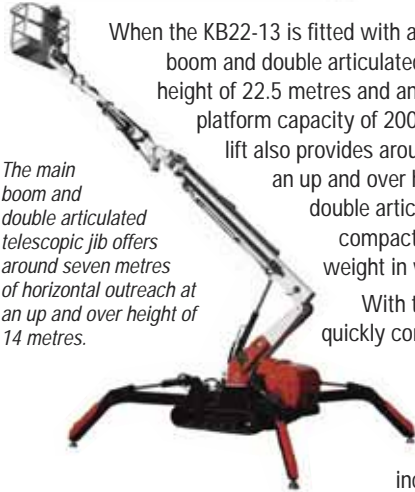


# Multi-purpose spider



With the platform removed the unit is quickly converted to a spider crane

Italian construction equipment manufacturer Cormidi has introduced a multi-purpose spider lift/spider crane range. The new KB19-12 and 22-13 models combine a work platform, crane and tool handler with a common undercarriage giving maximum working and lifting heights of between 19 and 22 metres.



The main boom and double articulated telescopic jib offers around seven metres of horizontal outreach at an up and over height of 14 metres.

When the KB22-13 is fitted with a platform, the four section main boom and double articulated telescopic jib offers a working height of 22.5 metres and an outreach of nine metres with a platform capacity of 200kg or 12 metres with 80kg. The lift also provides around seven metres of outreach at an up and over height of around 14 metres. The double articulation makes this an incredibly compact machine when stowed, overall weight in work platform mode is 3,100kg.

With the platform removed the unit is quickly converted to a spider crane with a maximum capacity of 800kg. Alternatively other attachments than a hook or a winch can be fitted to the boom, including a glass panel handler, or hydraulic demolition breaker. In crane mode overall weight is 2,885kg. Further details on Page 17.

## Oil&Steel strengthens UK distribution

Oil&Steel has appointed Manchester-based HSG Systems as its distributor for truck mounted and tracked spider lifts.



The agreement covers all of the UK and Ireland except for Scotland, which will continue to be covered by the Jackson group. HSG Systems - managed by Peter Howell, David Gordon and Scott McCall - offers full sales, installation, spare parts and service support, from a purpose-built facility in Trafford Park, Manchester, backed up by an existing service network across the UK and Ireland.

## Liebherr to launch LTM1750-9.1



Liebherr will announce details of a new 750 tonne All Terrain crane, the LTM1750-9.1, at its customer days in Echingen, Germany in mid-June.

The new LTM1750-9 will fit between the 500 tonne LTM1500-8.1 and the 1,200 tonne LTM11200-9.1

While Liebherr has confirmed nothing, the new nine axle AT has a relatively short 52 metre boom that looks heavy duty and appears to have been developed with wind turbine work in mind - specifically turbines with nacelle heights of between 90 and 100 metres. A heavy duty extension takes the hook height to 87 metres, while a short heavy duty luffing jib adds a further 18 metres to reach the 105 metre maximum hook height. Maximum counterweight is 204 tonnes. Full details in the next issue of Cranes & Access.

## Cargotec completes Chinese JV

Cargotec and Jiangsu Rainbow Heavy Industries have obtained all the necessary approvals and formally established their joint venture - Rainbow-Cargotec Industries.

Cargotec has a 49 percent holding, for which it paid €30 million. As announced last July, the joint venture will build a new facility in Taicang, China to produce ship-to-shore cranes, rubber-tyred and rail mounted gantry cranes and marine specialty cranes.

## 76 tower crane order

Terex Cranes has won an order for 76 flat top tower cranes from PDVSA - Petroleos de Venezuela S.A.

The State owned company will use most of the cranes for a massive housing project that involves building 50,000 homes a year. The order is split equally between two models - the CTT 161A-6TS and CTT 91-5 TS12 - and will be delivered throughout 2012.



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The first crane out of Manitowoc's new Brazilian plant with the production team



## First Grove built in Brazil

Manitowoc displayed the first Grove crane off its new Brazilian production line at the recent M&T expo in Sao Paulo. The 59 tonne Grove RT765E-2 Rough Terrain was completed just 30 days after the company's new plant at Passo Fundo was opened and 60 days ahead of schedule.

The crane has been delivered to Brazilian rental company Makro Engenharia in Fortaleza, the first of an order for 32 cranes which includes 16 Rough Terrain and 16 All Terrains.

In another deal announced at M&T expo, local construction and engineering contractor Odebrecht ordered 13 cranes including five Grove YardBoss YB4400 pick & carry cranes; two RT890E and two RT540E Rough Terrain cranes; two Manitowoc 16000 and two 999 crawler cranes. Almost half of the order will be shipped to Venezuela and Angola.

## China contract for Sarens SGC-120

Sarens is shipping its 3,200 tonne capacity SGC-120 to Nantong, China for the construction of a drilling platform.

The project at the Cosco Shipyard for Cheviot Octabouy starts in October and involves lifting several modules of the top-side drilling platform with a total weight of 15,000 tonnes. The heaviest module will weigh 1,300 tonnes. The SGC-120 is currently finishing a contract in Arizona, USA.



Sarens SGC-120 will be used to construct a drilling platform in Nantong, China.

# Advanced takes UK's first Ecostars



John Corcoran of Advanced (L) with Alan Russon of Russon Access - the Holland Lift dealer in the UK - and one of the Ecostar HL11812

UK-based access rental company Advanced Access Platforms has taken delivery of the first 14 metre working height Holland Lift Ecostar HL11812 battery electric scissor lift in the UK.

The initial order is for six units, two of which will be displayed at Vertikal Days later this month. The 39ft platform height Ecostar 11812 is 2.34 metres long by 1.2 metres wide, weighs 2,900kg, has an extended platform of 3.3 metres with 300kg unrestricted platform capacity.

At the same time the company announced that it has ordered nine new Niftylifts including three HR17 Hybrid booms, four Skyjack SJ46 and SJ51 articulated boom lifts and two 40ft Genie GS4047 compact slap scissors.

## LSI sets up in the UK

Canadian-based wireless crane instrumentation company Load Systems International (LSI) has opened a UK division, Load Systems UK based in Aberdeen, Scotland.

The new venture is headed by managing director, Kirk Anderson along with sales director Millar Kennedy and technical director Richard Legge. The



(L-R) Richard Legge, Kirk Anderson and Millar Kennedy of LSI -UK

Aberdeen operation will be responsible for the European and Middle East regions for all crane products including safe load indicators, load cells, load links, load pin shackles, wind speed sensors, switches, running line tensiometers and ATEX Zone 1 certified sensors.



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# 300th Palfinger for Collé

Dutch rental company Collé has taken delivery of its 300th Wumag/Palfinger platform.

The company has been buying Wumag truck mounted lifts for many years and has continued after it became part of Palfinger. Its fleet includes models ranging from the 20 metre WT200 up to one of its most recent acquisitions, the 103 metre WT1000.

Frans Collé takes delivery of the 300th Wumag/Palfinger from Stefan Kulawik of Palfinger Platforms



# Cela moves into Russia

Italian truck and spider lift manufacturer Cela has appointed Cominvest-AKMT as its dealer for the Russian market. The two companies exhibited a 24 metre Cela DT24 at the recent CTT show.

Cominvest represents a wide range of manufacturers, has a major aviation/fire fighting division and is the distributor for Atlas loader cranes and Marchetti mobile cranes.



(L-R) Simone Scalabrini of Cela with Andrey Troshin and Michael Orlov of Cominvest at CTT

# 50 Isoli truck mounts for Moscow

Italian truck mounted lift manufacturer Isoli, has confirmed the appointment of Automechanical Plant of Nizhny Novgorod as distributor for its vehicle mounted aerial lifts.



(L-R) Gabriele Valli of Isoli, Alexander Bulekov, who heads the work platform project for Automechanical, Alexander Nazarov the company president and Giammarco Isoli of Isoli at the contract signing.

The five year agreement starts with the purchase of a minimum of 50 Isoli truck mounted platform kits in year one for local mounting and distribution. The partnership will initially focus on the 23 metre PNT 230 articulated and the 19 metre PT 19.9 telescopic, both on 3.5 tonne trucks. Automechanical employs 250 and specialises in vehicle conversions, offering a wide range of general freight, insulated and refrigerated vans, as well as trailers, semi-trailers and motor homes.

# Valla and JMG settle

The on-going legal battle between Valla cranes and JMG and its owners has been settled. Valla took legal action against JMG - its former general manager Maurizio Manzini and his partner in JMG Emilio Berti in April 2010 - stating that it was seeking to protect its business and goodwill in respect of unfair competition. JMG countersued and the legal battle has been progressing slowly ever since. No details have been provided, but we believe that there were no substantial financial or product related concessions on either side.

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## Financials round-up

### Record first quarter for Palfinger

Loader crane and aerial lift manufacturer Palfinger has reported record first quarter revenues of €223.9 million – up 16.9 percent. Sales in its largest market – Europe – improved 3.8 percent to €152.5 million, thanks entirely to higher sales of cranes and platforms. Pre-tax profits climbed 24 percent to €14.7 million.



### UK Forks up 23%

The UK Forks division of rental company Vp reported revenues of £13.2 million for the year to the end of March, up 23 percent on the prior year, while operating profits climbed almost 37 percent to £1.5 million. The company also doubled its capital expenditure to £8.6 million in the face of very high first half utilisation. Other parts of Vp also did well, including Hire Station which increased revenues by 13 percent to a record £60.3 million, while operating profits grew 10 percent to £3.3 million.

### Speedy bounces back to profit

The UK's largest equipment rental company has reported revenues of £329.3 million for 2011/12 down seven percent on last year. Revenues excluding disposals were £326 million, 4.5 percent up on the year.

The company also managed to turn last year's loss of £6.2 million into a pre-tax profit of £8.3 million. Net debt was reduced from £113.9 million to £76.3 million during the year.



### Skyjack revenues double

The Industrial division of Linamar, a major part of which is Skyjack, saw its revenues more than double to \$141.3 million in the first quarter, primarily due, said the company "to significant increases in demand in the access equipment markets resulting from fleet replacement initiatives." In the same period the division turned last year's operating loss of \$2 million into a profit of \$6.5 million.



### Ramirent jumps 22%

First quarter revenues at international rental company Ramirent jumped 22.3 percent to £164.3 million with growth in all but one of the company's regions. The net effect was to turn last year's first quarter loss of €157,000 into a pre-tax profit of €10.67 million.

### Kimberly places largest order

UK-based access rental specialist Kimberly Group has placed the largest order in its history with Genie for the supply of 69 units, including a number of larger articulated boom lifts. The order comprises multiples of the Z45/25, Z60/34, Z80/60 and Z135/70 booms for delivery within the next two months.

### Fairview Crane now closed



UK-based crane rental company Fairview Crane Hire of Essex, has finally closed its doors and ceased trading as its directors focus on other businesses including Fairview Lifting Gear Services (FLGS). The company has been selling off its cranes and winding the business down over the past few months. And from the start of May the phone number for crane rental has been diverted to Chamberlain Crane Hire, which took over the phone and fax number, email address, some of the employees and a few of the cranes from the Fairview fleet.

### A-Plant spends £24 million

A-Plant, the UK operation of Ashtead has placed orders for new equipment worth more than £24 million. The investment is the second phase of the company's £60 million capital expenditure programme for this year and follows a £26 million investment in September. The latest order includes telehandlers from JCB and around £7 million of powered access equipment, including scissors and boom lifts from Genie, JLG and Niftylift.

### Tat Hong up 23%

Singapore-based crane and equipment company Tat Hong has reported full year revenues of s\$719.76 million (\$563.8 million) 23 percent up on last year. Mobile crane rental improved 22 percent to s\$225 million (\$176 million) gathering pace in the fourth quarter when sales were up 50 percent. Much of the increase came from Singapore and the surrounding area. The fleet increased from 573 units last year to 627 this year. Tower crane rental, which is mainly in China, was the slowest part of the business growing just three percent to s\$58.7 million (\$46 million). Pre-tax profits were up 43 percent to s\$58 million (\$45.4 million).

### Manitex up 35%



Revenues at boom truck and crane manufacturer Manitex climbed more than 35 percent to \$42.85 million in the first quarter thanks to increased boom truck sales, while pre-tax profits almost tripled to \$1.89 million.

### Constellation acquires RentalMan

Canadian-based Constellation Software has acquired Wynne Systems, the owner of RentalMan software and its associate businesses, InfoManager and Wynne Europe from its current owner, United Rentals. Constellation made the acquisition through its Volaris division which is already in the rental software market through its company SBC. While terms have not been released we do know that Constellation has spent less than \$50 million on acquisitions so far this year - including the Wynne purchase.



Full analysis on all of these results, with commentary, can be found on [www.vertikal.net](http://www.vertikal.net)



## Keypad stops borrowers

Fit-out contractor Astins working on London Heathrow's Terminal 2A reconstruction has stopped the unauthorised use of its platforms, thanks to a high security keypad.

The company - using a fleet of 31 scissor lifts on a £10 million dry-lining contract at the terminal - found that machines frequently went missing as other contractors 'borrowed' them, causing serious disruption to work flow and efficiency. Astins successfully trialled KeyZone, from AFI's WorkZone division and is now fitting the device to all 31 units. KeyZone is a stand-alone device that locks and unlocks the machine's upper control functions and cannot be overridden even if the control box is replaced, making it one of the most secure keypads on the market. It also takes eight digit passwords, allowing for 100 million combinations, with up to 200 individual codes on each unit.

Josh Marshall of Astins said: "Before the units were fitted, machines went missing on average every other day. We would leave a machine one evening and come back the next day to find it gone. We then had to search the site to find out where it had been left. This took up a great deal of time and exposed the machines to the risk of damage and unqualified use."



## Terex delivers first Brazilian built RT

Terex Cranes has built and delivered its first Brazilian-built Rough Terrain crane. The 50 tonne capacity RT555 was assembled in the company's new facility in Cachoeirinha from a complete knock down kit shipped from its Waverly, crane plant in the USA. Once local component suppliers have been found and certified, the local content will be increased. Units built in Brazil will supply the entire region.

## Liebherr offers free wind training

Liebherr is providing free one-day training courses in the UK covering the influence of wind on crane operations.

The courses will be held at the company's training centre in Biggleswade, Bedfordshire from July 2nd to 6th. They are open to those who need to be able to determine when it is safe to lift, such as Appointed Persons and crane operators. There will be an emphasis on wind turbine erection, but the content will be applicable to all lift planning, involving loads with a large surface area to weight ratio and high drag co-efficient.



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ABOVE ALL.



- Oshkosh has promoted **JLG** president **Wilson Jones** to a new role, while **Frank Nerenhausen** takes over as president of JLG.
- **Harsco** has appointed **Mark E. Kimmel** as president of **Harsco Infrastructure**, succeeding **Ivor Harrington**.
- **Cavotec** has developed a lightweight radio remote control unit for extended use.
- German crane company **Franz Bracht** has taken delivery of a new **Liebherr LG1750** lattice truck crane.
- Norwegian rental company **UCO**, part of **Skanska**, has taken a large number of **Bravi Leonardo** HD lifts.
- **Neville Kennard**, the founder of **Kennards Hire** in Australia passed away on Sunday aged 74.
- New Zealand's **McLeod Cranes** has won a Department of Labour award for the best safety initiative.
- **JLG** has appointed **Laurent Montenay** as Geschäftsführer of its German distribution business.
- Tyre and rim manufacturer **Camoplast Solideal** has acquired the assets of **Forklift Tires** of Florida.
- **Liebherr Nenzing** has won Austria's State prize for Environment & Energy Technology, for its hybrid drive for cranes.
- **MEC** has appointed **Jack Harwood** as North American sales manager and **Steve Gooding** as a regional sales manager based in Seattle.
- Brazilian construction and engineering company **Odebrecht** has ordered 13 new cranes from **Manitowoc**.
- **Thibaut Le Besnerais** has been appointed global product director for the Potain tower crane line.
- Dutch access rental company **BAC** has celebrated 25 years in business with a big open day.
- **Liebherr** has supplied two SC350T straddle carriers to **Peel Ports** in Liverpool, UK.
- Dutch-based heavy lift specialist **Wagenborg Nedlift** has opened a base in Akersloot, north Holland.
- **Rémi Deporte**, global product director for mechanisms at Potain, has added self-erecting cranes to its responsibilities.
- **Cargotec**, owner of **Hiab** and **Kalmar**, has won a €55 million R&D loan from the European Investment Bank.
- **Haulotte** has celebrated 10 years in Brazil at the M&T exhibition in São Paulo.
- UK crane rental company **Shires Crane Hire** has celebrated 40 years in the crane business.
- **Nylacast** the outrigger mats to plastic sheaves manufacturer has gained ISO14001 accreditation.
- **TCA Lift** has delivered a **Falcon FS290** spider lift to the Samsung engineering headquarters in Korea.
- **Volvo Rents** has acquired **Action Equipment Rental** of Las Cruces, New Mexico.
- **MEC** has moved **Jim Tolle** to a new role as vice president of international sales as part of a sales restructuring.



Mark E. Kimmel



Neville Kennard



Laurent Montenay



Steve Gooding



Thibaut Le Besnerais



Rémi Deporte



Jim Tolle

- **Sky Aces** has won a major contract for its tunnel inspection platforms from **Axima Seitha** of France.
- **Man Lift Manufacturing** has appointed **Tim Henrich** as vice president sales and marketing and **Joe Banks** as vice president of operations and manufacturing.
- **Nationwide Platforms'** two new London 'super depots', which opened earlier this year are now fully operational.
- **Neil Tomlinson** marketing manager at UK scaffold association **NASC** is moving to a similar role at **PASMA**.
- Rising soprano, **Laura Wright**, took to the air in a spider lift for her performance at the Queens diamond Jubilee.
- UK-based **Cadman Cranes** has taken delivery of its first **Liebherr** crane, a 70 tonne LTM1070-4.2 All Terrain.
- **Ruthmann** has appointed **Time Ibérica** as its distributor for Spain and Portugal for its truck mounted lifts.
- Romanian access rental company **T&T Solutions** has been declared insolvent and a trustee appointed.
- **IPAF** has announced the first speaker for the **Europlatform 2012** in Edinburgh in September – **Norty Turner**.
- **Scaffolding UK** has opened a new branch in Hampshire operating under the name of **Hampshire Scaffolding UK**.
- Under-bridge inspection specialist **Moog** has delivered a custom lift for the Bucharest to **Constanta** highway.
- A New York judge has put an end to an attempt by tower crane erector **William Rapetti** to get his licenses back.
- For many years Irish based **Height for Hire/Easi UpLifts** has used a little man in its marketing, he now has a name - **Alto**.
- **Palfinger Platforms** has supplied three P 220B truck mounted platforms to **Oslo Liftutleie**, in Norway.
- A crane operator was stabbed to death by a rival operator for cutting rental rates in **Coimbatore, India**.
- **Ian James** of **Bronto** has successfully completed his trek to the top of Britain's highest mountain for charity.
- German access rental company **Georg Winkelmann** has taken delivery of more **H.A.B** booms and scissor lifts.
- **Easi-UpLifts** has taken delivery of the second 90 metre **Bronto** lift it purchased at **Apex** last September.
- Spider crane and lifting equipment specialist **GGR** is supporting this year's **Help for Heroes** charity rally.



Neil Tomlinson



Ian James

- US-based **LGH** has formed a partnership with the **Local 597 Pipefitters Union** training facility in Chicago.
- **AEM** has issued French Canadian versions of its aerial lift safety manuals for use in Quebec.
- **Larry Lockwood**, vice president finance for **Terex AWP**, has been appointed chief financial officer - **Demag Cranes**.
- **Teupen** has confirmed the appointment of **Goscor Hi-Reach** as its new dealer for Southern Africa.
- French access rental company **Joly Location** has added 13 and 23 metre **Teupen** spider lifts to its fleet.
- **Genie** and its Italian distributor **CTE** celebrated 25 years of partnership in May, at an event in Mantua.
- **Tyco Fire** says that it is mandating the fitment of **SkySiren** protection system on all boom lifts.
- Italian loader crane manufacturer **Effer** has launched a new business in the UK - **Effer UK**.
- **Jim Banner** - a very popular, long serving and much respected heavy crane operator with **Baldwins Crane Hire** in the UK - has passed away.
- **Strongco** has reported first quarter sales up 11%, while profits have more than doubled.
- **Manitou UK** has appointed **IPS** as its provider of parts and service support for its direct access sales.
- **Barin** has supplied a compact **ABC 60L** under-bridge inspection platform to Hong Kong based **New Motion**.
- **Don Ahern** has been given an extension to its period of exclusivity to file a plan for **Ahern Rentals** to exit Chapter 11.
- Romanian rental company **Industrial Access** has taken delivery of the first **JLG 510AJ** boom lift built in Romania.
- The **Spider** division of **SafeWorks** has appointed **James Finn** as area director of its western region.
- **Doosan** has appointed **Martin Knoetgen** as president of Doosan Europe, Africa and the Middle East.
- The UK's **Strategic Forum Plant Safety Group** will hold an 'Open Meeting' at this year's **Vertikal Days**.
- **Liebherr** is offering free one day training courses in the UK on the influence of wind on crane operations.
- UK access rental company **AFI** has achieved a five star **Achilles** rating following a recent reassessment.
- **Manitowoc Cranes** has built a new facility to test and scrutinise the components that go into its cranes.
- UK-based **Nationwide platforms** is spending £23 million on 1,700 new aerial lifts and renewing 14% of its fleet.



James Finn



Martin Knoetgen

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