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Chinese cranes are coming

Yongmao tower cranes go up in Europe

The first Yongmao tower cranes are now at work, following the appointment of Jin Long as the manufacturer's representative in Europe. In the UK, London Tower Cranes has been appointed as the UK/Ireland dealer for the cranes which are built by

The first Yongmao tower cranes are already at work in London



Fushun Yongmao Construction of Fushun, China. The first 11 cranes, all flat tops, are now being delivered. The first unit - a Yongmao STT293 - has been working at Imperial Wharf in West London since early November.

Over the last two years, London Tower Cranes has been one of the fastest growing crane companies in Europe. It has built up a fleet of around 160 new cranes, most of which have been supplied by Saez of Spain.

Jin Long has been working with Yongmao to develop CE approvals for seven of its most popular flat top crane models - the STT403.24T, STT403.18T, STT293.18T, STT293.12T, STT5515.8T, STT5515.6T and the STT113.6T.

The company is looking for distributors in other European markets and is currently in discussion with a number of candidates. Yin Long's general manager for Yongmao cranes in Europe is Sean O'Sullivan who points out that

London Tower Cranes is the UK/Ireland dealer



unlike most European-based manufacturers, he can offer an eight week turn around from order to delivery. Yongmao already sells its concrete pumps in Europe.

And... Zoomlion truck cranes zip into Europe

The first batch of Zoomlion truck mounted cranes is on its way to Europe from China. The cranes have been imported by Netherlands-based distributor, the Van Adrighem Group.

The first shipment contains 10 truck mounted QY30V units, a 30 tonne crane complete with 32 metre main boom plus eight metre offsetable swingaway extension. The cranes are fitted with Cummins engines and have been modified to full CE specifications.

Van Adrighem says that it has been running Zoomlion cranes in

its rental fleet outside of Europe and reports that it has been extremely satisfied with the performance and reliability of the product. It said that the time was now right to offer them for sale in Europe. The next shipment to Holland will include 50 and 70 tonne truck cranes. Piet L van Adrighem told Cranes&Access that 'the Zoomlion cranes offer a very attractive price to quality ratio, providing excellent value for money'. Equally important he said, is the lead time. "Units will shortly be available ex-stock, offering a practical alternative to the current long lead times of most European producers."

In the UK, Crowland Cranes is planning to take on the distribution. The company has visited the Zoomlion plant and has already had a positive response from a number of UK hire companies. The company told C&A that it had ordered a number of cranes, contingent on testing the final CE production models.

The first Zoomlion mobile cranes have been imported by the Van Adrighem Group in Holland.



Lavendon picks up Gardemann

Lavendon, parent of Nationwide Access, has acquired Germany's third largest access rental company, the Gardemann Group for €46 million (£31 million). The price tag is made up of €32.5 million (£21.8 million) in cash plus the issue of 3,380,322 new ordinary shares in Lavendon, which will represent 8.2 percent of the Company's shares.

€18.5 million of the cash is payable on completion, with a further €4.5 million payable after 12 months and the final €9.5 million after 24 months. Of the 3,380,322 shares, 2,750,000 will be issued on completion with the balance

being issued on 28 February 2007. Gardemann is Germany's third largest powered access rental company with a fleet of over 1,700 units, a network of 23 depots and around 250 employees. The business had revenues of €30.6 million for the 12 months to the end of June 2006 with an operating profit of €5.2 million.

The combination of Lavendon's existing Zoom business and Gardemann puts Lavendon way out in front as market leader in Germany with over 4,400 units and also creates one of the largest aerial lift fleets in Europe in its own right.

Lavendon says that while the two companies will look to share as many costs as possible, they will retain their existing brand names and operate independently towards the customers.

Maarten Mijnlieff, currently joint managing director of Gardemann will assume the new role of chief executive of Lavendon's combined German operations. Dietmar Helmle, managing director of Zoom will continue in that role, reporting to Mijnlieff. Following the rationalisation of the depot networks, Lavendon expects to be able to make synergy savings of around €3.5 million. Zoom currently operates from 24 locations giving the merged business 47 depots, a similar level to Zoom at its peak.

Mijnlieff said: "We have believed for some time that the German access market would benefit substantially from consolidation and were determined to play a role in that process. I am delighted that we have been able to take Gardemann into the Lavendon family as I believe we are ideally positioned to gain a relevant size enabling us to provide our customers with superior service levels. I am looking forward greatly to the opportunity to lead the Group in Germany through what promises to be a very exciting period."

Gardemann, third largest access rental company in Germany, has been acquired by Lavendon



Facelift resurrects Universal

Universal Basildon is back in business as an independent part of Facelift, the Hickstead-based access rental company. Facelift purchased Universal's unencumbered assets from the administrator in November. These included around 300 lifts, around 30 of which are Bronto Skylift truck mounts. Facelift also acquired the telephone numbers and customer list of the business which was in the process of being closed down. More recently it took over the lease on the Basildon depot and employed Steve Mann, who will run the Basildon operation under the Universal banner as a stand alone business. Essentially it will be Facelift, trading as Universal.

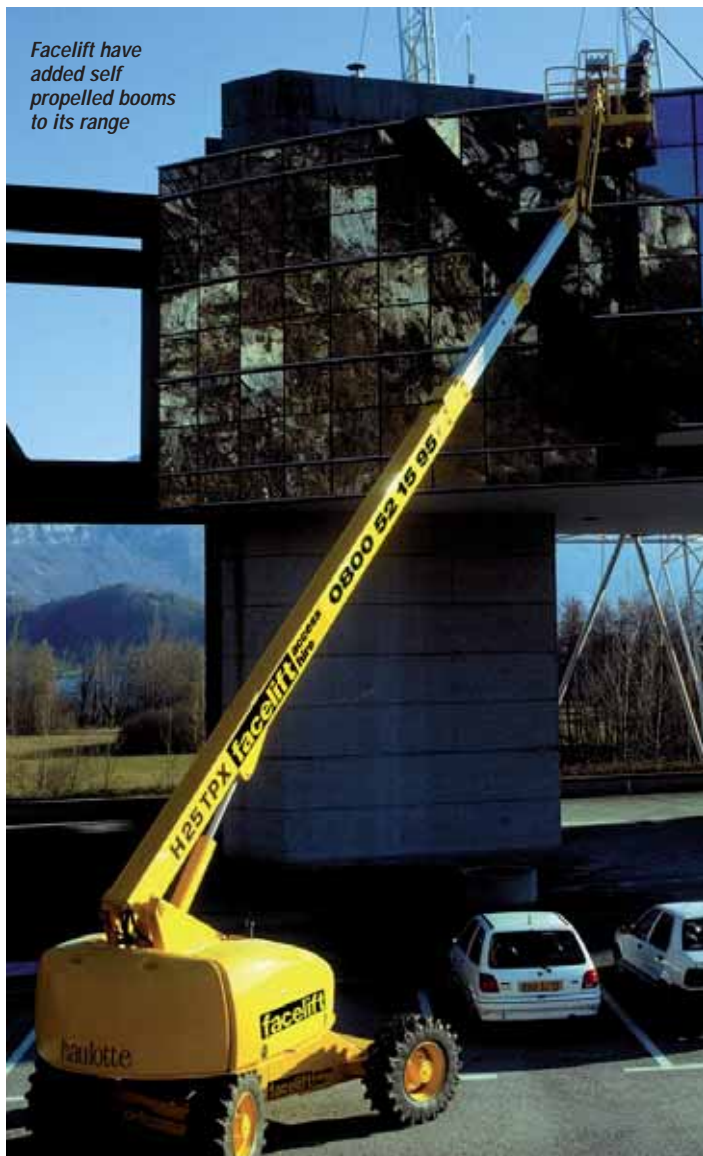
The resurrected business has already employed 10 of the Universal staff and hopes to be in a position to increase this as

business gathers pace. Many of the 300 units acquired are being sold, mainly for export. The Basildon fleet will be topped up with some of the new lifts that Facelift has on order. Mann, previously chairman of Universal, joined Universal in 1982 after it was acquired by John Ambrose. He told C&A that the location previously ran a fleet of 350 units and there was no reason why this would not be possible in the future.

Facelift has also acquired the lease to Universal Birmingham depot which it will operate as a new Facelift branch, plugging a void in its national coverage.

And also adds straight booms.

Prior to the Universal revival, Facelift, also added the first Self propelled straight booms to its growing product range. The company ordered four 25 metre H25TPX and one 23 metre H23TPX from Haulotte. The order, the second sizeable purchase from Haulotte this year, also includes 10 Haulotte Star-10 mast booms along with over 40 scissor lifts and four 20 metre articulated booms.



Facelift have added self propelled booms to its range

New President for Terex

C&A

news



Thomas Riordan will join Terex as president and chief operating officer.

Thomas J. Riordan has been appointed president and chief operating officer of the Terex Group with effect January 1, 2007. Riordan, 50, will be based at Terex corporate headquarters in Westport, Connecticut and will report directly to Ron DeFeo, who will continue as chairman and chief executive officer.

Riordan joins Terex from SPX, a diversified industrial company, where he was executive vice president and chief operating officer. He started at Borg Warner, and has worked with J I Case, Ivex Corporation and Consolidated Sawmill Machinery mostly in senior manufacturing or management roles.

"I have known Tom for nearly 20 years and followed his career with admiration. He has a strong achievement driven personality, coupled with an excellent management style that people respond to positively," said DeFeo.

JCB celebrates 100,000th telehandler

But who really has built the most? And who is the market leader?

In the October issue of C&A we reported briefly on JCB's celebrations as its 100,000th telehandler, a Loadall 530-140, was delivered in Mid October.



JCB celebrates its 100,000th telehandler

The company also showed off its new telehandler production line which it says will potentially double its current 10,000 unit capacity. JCB also announced that it has also started production of the 506 and 508 Loadall telehandlers at its Savannah, Georgia plant and that it plans to ramp up production there.

The first JCB Loadall telescopic handler was launched in 1977 when the market for such products was in its infancy, this year the company expects to build over 10,000 units at the UK plant which employs over 700.

As a backdrop to the celebration JCB claimed that it is the first telehandler brand to delivery 100,000 units and that this year it will be the market leader, building more units than any other producer.

Manitou however disputes this, the French based company delivered its 200,000th rough terrain forklift in 2005 all but a few of which have been sold under the Manitou brand. When asked how many of these were telescopic the company responded that it was significantly more than 100,000! It also confirmed that its annual production of telehandlers exceeds 10,000 units.

When this was put to JCB it maintained its claims. So who has produced the most and who is the worldwide market leader?



The TruckMat Safety System



constructive solutions

Deaths caused by falls from trucks in 2001/2002 were only 3 fewer than falls from roofs.



The use of airbags as collective passive fall protection is now incorporated in the Work at Height Regulations (2005).

The TruckMat Safety System is a development of the patented AirMat Safety System which is widely used in the construction industry and is designed specifically to address the issues of falls from height when loading and unloading trucks and trailers or when carrying out high level maintenance.

Want to know more?

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Speedy adds Lifting Gear Hire

Speedy Hire - one of the UK's leading rental companies has acquired lifting tackle rental company Lifting Gear Hire (LGH). Speedy paid £13.5 million for LGH - £7.6 million in cash, the assumption of around £3.4 million of debt and £2.5 million in the form of 242,954 shares in Speedy.

LGH rents out a full range of lifting gear as well as providing a wide range of associated services including repair, maintenance, testing and inspection. The company has over 300 employees and operates from 34 UK depots. The deal does not include the LGH operations in the USA, Holland and Germany, nor its Winches, Rigging Services and Suspended Access businesses.

Revenues up 29%

Speedy Hire revenues rose by 28.7 percent to £154 million in the six months to the end of September. Pre tax profits for the period increased by a more modest 19.3 percent to £15.5 million. Operating margins at 13.9 percent were slightly down on last year due, says the company to short term losses in its new pumps business and its expansion into Ireland.



Paul Gallacher (lower Left) and the Pop-Up team.

New Pop-Up

A new company, Pop-Up Products - based in Deeside, North Wales has emerged from NSG to sell and market Pop-Up compact push around scissor lifts as well as other NSG stand-alone access products for low level access including Eiger podium platforms, folding towers and aluminium walkways.

"The new business is solely engaged in the development and supply of our access product range while all industrial services, including scaffolding, will continue to be provided by our sister company NSG," said Paul Gallacher sales director of Pop-Up Products.

Easi-UpLifts has purchased this 2.5 acre facility near Banbury



Easi for England

Easi UpLifts, the international arm of Irish-based Height for Hire, has purchased a two and a half acre facility with indoor storage space, workshops and a showroom in Fenny Compton near Banbury. The company says that 200 new and used aerial lifts will be available either for rehire to other rental companies or for sale.

Harry McArdle of Easi UpLifts says that a wide range of specialist equipment including Aichi booms, Falck Schmidt spider lifts, large Genie booms and scissors, Bronto truck mounts and possibly Valla and Maeda cranes will be based near Banbury. The company already has UK locations in Belfast and Glasgow and has built up a substantial international used equipment business.

Leaning tower of Seattle?

While investigations continue into the causes of the tower crane collapse in downtown Bellevue, Seattle, Washington which killed a 31 year old man living in an adjacent apartment, it is likely that the accident will be a major catalyst in changing or at least clarifying state law and regulation on tower crane inspections and responsibilities

The crane - a Liebherr 420EC-H, LBC rented from Morrow Equipment - was working on a office block development when it failed near its base, severely damaging the top floor of an adjacent building with its tower, taking out part of the façade of an office block with its back mast and demolishing the top floors of an apartment block across the road. The cab came to a rest

building which was only at ground level. Staff working on the site said that it 'creaked and groaned much more than usual'.

However as C&A went to press, Washington State Labor and Industries (L&I) was studying photographs of the crane prior to the collapse which suggest that the tower was possibly a metre off the vertical.

Following the accident Washington State inspectors have visited the 13 other tower cranes in downtown Bellevue as a precaution. Initially they did not find anything untoward, but on December 1, it was discovered that a tower crane just one city block away from the site of the fatal collapse had been discovered with large cracks in the vertical tubes of at least one tower section. The 100 metre high Liebherr crane was erected by the same company, Northwest Tower Crane Service. Steel collars were fitted to prevent the cracks from spreading. A metallurgist who X-rayed the section thought the cracks which were possibly caused by blocked drain holes serious enough for the crane to be dismantled.



Cracks were discovered in a different tower crane barely a city block away. It has now been dismantled for further tests.

around six metres from the ground, saving the operators life. Early investigations centred around the cranes' foundation - a 20 metre long by 10 metre wide H shaped steel-beamed chassis supported on four concrete pillars in the basement of the



(Above) A picture taken prior to the collapse shows the crane (rear) was possibly up to a metre off vertical.



When the foundation of the crane failed it caused massive levels of damage killing a man in a top floor apartment. The crane driver survived.



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Driver Norbert Schaaf (L) with Andy Ainsworth of AA Access in front of the nine axle beast.

100 metre lift in the UK

A rare 100 metre Ruthmann trailer mounted boom lift has been at work in the UK to complete a contract and test the market. The machine is owned by Gardemann, the German based access specialist, recently purchased by Lavendon (see news story page 6). The unit has been brought into the UK by AA Access - part owner of Mammoth Access the new truck mounted specialist which has a 90 metre Bronto on order and is considering a 100 metre unit.

Bringing this machine to the UK had its problems. Firstly, not all ferries would take the nine axle machine, due to its weight and length. Then when the ship docked at the Humber sea terminal, the access ramp was too steep for the machine to be driven off without grounding. The machine had to stay on board until the tide improved the angle of the ramp.

Jewson places big order

UK building materials supplier, Jewson, has placed one of the largest single orders for new loader cranes - 400 Terex-Atlas 120.2E/A2 units to be delivered over the next three years. At least half of the 12 metre/tonne cranes will be delivered within the next 12 months.

All cranes will include remote controls and when all 400 are in service it will take the Terex-Atlas share of the Jewson fleet up to 80 percent.

"We are thrilled to have been chosen as the sole supplier of loader cranes to the Saint Gobain Group of Companies," said Lee Maynard, general sales manager at Terex-Atlas. "Our on-going investment in the latest crane technology, coupled with our customer support network, continues to pay dividends. This is a landmark order for the industry and one which reinforces our position as the UK's leading supplier."

Bus throws man from platform

A man was killed in Rusholme, Manchester when his Genie Z60/34 aerial platform was hit by a double decker bus. The impact threw the man from the platform into the path of bus trapping him underneath it. A man said to be in his 30s was arrested at the scene on suspicion of causing death by dangerous driving. Eye witnesses say that the bus swerved, hit a lamp post and struck the boom lift which was working on first floor windows.

Once again it would seem that the man died simply due to not wearing a harness. Even after the impact the boom lift appears virtually undamaged. A harness and short lanyard might have kept him in the basket, saving his life.

Outreach builds solid platform

Outreach of Falkirk, Scotland has delivered the first units of its OSB250 aerial work platform for drilling rigs and offshore oil platforms. The company has so far taken orders worth around £1 million for five of the specialist lifts, all from leading drilling companies operating in the North Sea.

"This new machine offers greatly enhanced safety and flexibility to those operating and maintaining drilling equipment and has already generated a strong level of interest", said Outreach chairman, Wilson Paton.

The company has also finalised new distributor arrangements with Patriot Mechanical Handling, a division of Global Marine Energy.

New Liebherr derrick crane

Liebherr has launched a new derrick crane, the 200 DR 5-10, which it says has been designed to dismantle tower cranes of up to 300 metre/tonnes. Its articulated extendible base will adapt to the tops of most tall buildings and can be configured to lift 7.5 tonnes at a radius of up to 25 metres or 10 tonnes at up to 20 metres radius with the stresses being transferred to the buildings' structure. The 200DR 5-10 is equipped with two stiff leg supports, but can also be configured without them. The hoist gear is designed to cope with heights of up to 320 metres on two falls of cable.



The new 200 DR 5-10 derrick crane for dismantling internal climbing tower cranes from high buildings.

Once the tower crane has been lowered to the ground, the derrick can dismantle itself using its short mast to lift jib sections down. All components then break down to a maximum size of 2.2 x 1.1 metres and a weight of 1,000 kg. A small forklift and workshop crane are also provided as part of the package.

A lift to the reception?

Instead of the usual Rolls Royce or horse and carriage, newly-weds Paul Kavanagh and his bride Susan, climbed into Kavanagh Crane Hire's brand new Liebherr LTM1055-3.1 and drove off down the main street of Gorey, County Wexford to the wedding reception. The short trip was accompanied by a fanfare of car and crane horns.

Gorey-based Kavanagh Crane Hire is managed by brothers Pat, Paul (the youngest) and Aidan and has a fleet of more than 50 cranes up to 500 tonne capacity.

Paul Kavanagh and wife Susan waiting to be picked up by the new Liebherr 55 tonner.





Durham Cranes has ordered four FB GA136 compact cranes for its own hire fleet.

Durham orders 4 new FBs

Dunham Cranes - the UK agent and distributor for FB Gru - has ordered four new GA136 compact cranes to add to its own hire fleet.

Launched at the SAIE show in Bologna, the GA136 uses a new hexagonal mast to save space when folded. And rather than using one large hydraulic erection cylinder, FB has reduced transport height further by utilising two smaller cylinders. With the new jib design the crane folds to an overall height (when on towing wheels) of 3.05m high. The 280mm ground clearance aids loading and unloading from transport.

Macbeth re-writes Utopia

Local artist Rory Macbeth is using a JLG boom and a scissor lift to re-write literary history on the side of a 17 metre high wall in Norwich.

Assisted by students from Norwich School of Art & Design, Macbeth is using a 17metre, 500RTS diesel scissor and 15 metre, 450AJ boom supplied by Wizard Workspace to write the entire 40,000 word text of Thomas Moore's Utopia, one of the great intellectual works of literary history.

The artist needs to paint one line every 90 minutes during daylight hours to finish in time for the opening a local art exhibition. Because of the time constraints, the platforms provided a fast and effective solution to accessing the giant wall. Most of the work is carried out from the 6.73 metre long scissor deck. Access to the more difficult areas of the former electricity building were achieved using the boom lift.

At your Service

UK rental company, Crane Services has placed an order for the new 1,000 tonne Liebherr LTM 11000-9.1 all terrain crane with 100 metre boom - part of an £8 million investment for Liebherr cranes. The new crane will join the company's three 500 tonne Liebherr telescopic, at the heavy end of its fleet.

The sizeable order also includes a 500 tonne LTM 1500-8.1, a 250 tonne LTM 1250-6.1, a 200 tonne LTM 1200-5.1 with extra counterweight, a 160 tonne LTM 1160-5.1 as well as a 95 tonner, two 55 tonners and a 40 tonner. Crane Services also plans to order a new Liebherr 300 tonner as soon as the new model becomes available.

Raising the roof

Freak local weather conditions caused the Aldi store in Chester to lose a 70 metre by 30 metre section of its roof. Fortunately, Des Alcock of Liverpool-based Hylift Access Hire was on hand with its 34 metre Bronto truck mount to make the roof safe. An elderly man escaped injury even though the car

he was sitting in was crushed. Hylift Access Hire assisted store maintenance company Ibis as well as the emergency services in securing the roof.

Part of the 70 metre by 30 metre section of roof blown off the Aldi store in Chester.



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Have crane will travel

One of two used Valla 20E electric cranes supplied by Peter Hird to Smithfield Construction at work on a high rise building in downtown Chicago.

Replacement for Manitowoc 4100W

Manitowoc has released details of the 14000, which it says will be a substitute for the almost legendary 4100W.

The all-mechanical 4100W is probably still Manitowoc's most popular and best known crane ever. The company says that the new 200 tonne capacity 14000 has been targeted as a replacement for the 4100W's that are still the mainstay of many North American contractors' crawler crane fleets.

a maximum single line pull on the main drum of 14,300kgs.

Al Kadow, product marketing manager for Manitowoc Cranes, said:

"The Model 4100W was a powerful, reliable crane that was popular with owners, operators, and contractors alike. We are positioning the 14000 to be a suitable alternative as companies begin replacing these older units."

Deliveries of the 14000 will begin in early 2007.

The Manitowoc 16000 is now available with Max-Er attachment



...And Max-Er attachment for the 16000

Manitowoc has also released the Max-Er suspended counterweight attachment for its 400 tonne, 16000 that was launched last year at Conexpo. The Max-Er system provides up to 232 tonnes of counterweight and allows the boom to be extended by a further 24 metres to 120 metres, while a 174 metre top height is possible with a main boom/luffing jib combination, compared to only 138 metres with the standard rig.

The new Manitowoc 14000 is targeted as a replacement for aging 4100W's.

The new all-hydraulic model offers a maximum main boom length of 86 metres and a maximum boom and luffing jib combination of 113.8 metres. The fully air conditioned 'vision cab', provides a high degree of visibility and includes ergonomically located joystick controls. The 14000 will also feature Manitowoc's Can-Bus with EPIC control system, which, says the company, provides smooth and easy operation while allowing the management of six independent closed-loop hydraulic circuits. The Cummins powered crane has



More than 1,000 compact Penny Hydraulics cranes have now been installed on vehicles owned by BT Fleet. The majority of the 100kg capacity Mini-loader cranes are fitted on one tonne box vans. The Mini-loader was designed specifically for pick-ups, drop-sides, flat-beds or vans without affecting the storage area and carrying capacity. It folds away when not in use while an optional below-floor mounting allows it to be removed easily for transfer to another vehicle or to leave an unobstructed floor. Remote controls and overload protection are standard.

BT has been installing the cranes since 2001 for a range of tasks, particularly where regulations forbid manual handling due to weight. Penny Hydraulics modified its standard crane with a shorter boom and a less powerful winch to reflect the specific application, making it



The Penny Hydraulics Mini-loader crane costs less than £500.

lighter and simpler to manufacture. The net effect was to take the price for each crane below £500.

A feature of the crane that particularly appealed to BT Fleet was the patented overload device on the electric winch which continuously measures the force on the winch drum. Penny Hydraulics claims that the Mini-loader is the only crane on the market with this level of protection.



Jason Watkins, manager of JLG's Shippensburg plant hands over the 100,000th boom lift to Craig Paylor, senior vice president, marketing

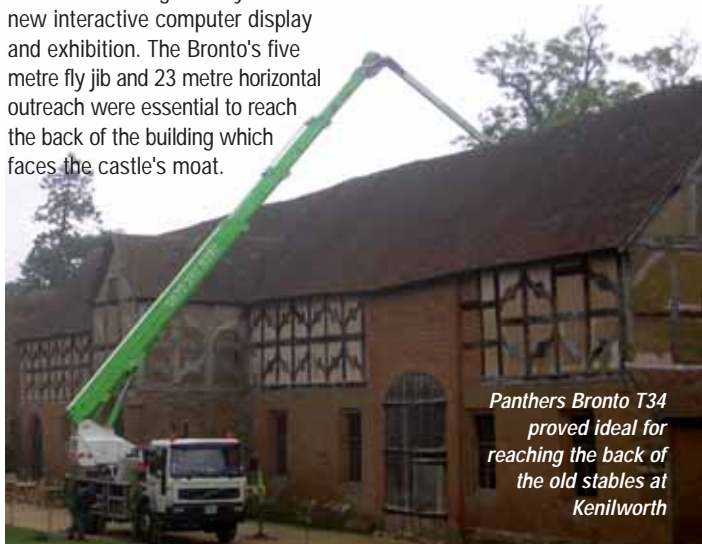
JLG 100,000th boom

JLG completed its 100,000th US built boom lift at its Shippensburg plant in late October. The unit, a model 400S - 40 ft straight telescopic boom - was equipped with a 7500 watt SkyPower generator and 280 amp SkyWelder. It will be auctioned off to the highest bidder with 'a portion of the proceeds going to a suitable charity'.

Five metre jib reaches the parts

Panther Platform Rentals provided English Heritage with a Bronto T34 truck mounted lift to carry out essential repairs to the stables of Kenilworth Castle in Warwickshire. The repairs included making the tiled roof watertight ready for a new interactive computer display and exhibition. The Bronto's five metre fly jib and 23 metre horizontal outreach were essential to reach the back of the building which faces the castle's moat.

Kenilworth was built in the 1100s by Geoffrey de Clinton, Chamberlain to Henry I and played host to Elizabeth I when owned by Robert Dudley, Earl of Leicester. It was turned into its current 'ruined' state by Oliver Cromwell after the Civil war.



Panthers Bronto T34 proved ideal for reaching the back of the old stables at Kenilworth

Its results time

Over the past six weeks, half-year and three-quarter (and in one case first quarter) results have flooded in from manufacturers and rental companies. All show strong increases in revenues and in most cases even stronger growth in profitability. Times are clearly good.

Last independent numbers from JLG.

JLG first quarter revenues, its last set of results as an independent company, increased 12.9 percent to \$539 million compared to 2005. Net income for the period was \$40 million up by 43 percent. JLG said that its net income includes \$4.1 million of charges related to the Oshkosh acquisition.

Manitou up 12.3%

Manitou, the French based telescopic handler and aerial lift manufacturer, has announced nine months revenues of €832 million, an increase of 12.3 percent on the same period in 2005. The increase was driven by sales outside of its home market, with other EU countries now representing nearly 48 percent of total revenues.

Haulotte jumps 27%

French base aerial lift manufacturer Haulotte has reported nine months revenues up by 27 percent to €346 million. The geographic sales breakdown remains at similar levels to last year. With order intake still robust, the company says that it is on target for a full year rise of 30-35 percent and forecasting net profits in the 11 percent region.

Manitowoc crane rises 37%

The Manitowoc crane group has reported revenues for the nine months to the end of September of \$1.63 billion, up by 37 percent on the same period of 2005. Operating earnings for the division were \$203 million a rise of 240 percent on 2005. With sales for 2006 expected to exceed \$2.2 billion, the group is forecasting a further 20 percent increase in 2007.

Genie sales up 45%

Revenues for Terex aerial work platforms - largely Genie - jumped by more than 45 percent for the first nine months of 2006 to \$1.56 billion. Gross margins soared to \$401 million, an increase of almost 96 percent, while profits before tax and interest totalled \$289 million, more than double that for the same period of 2005.

Terex crane up 34 percent

The Terex Crane division increased revenues for the first nine months of 2006 by 34 percent to \$1.23 billion. Gross margins improved by 75 percent to \$198 million. Profits before tax and interest almost tripled from \$34 million in 2005, to \$102 million this year.

Palfinger climbs 13.3%

Leading loader crane producer Palfinger has posted nine month revenues up by 13.3 percent to €437.2 million. Earnings Before Interest and Tax rose 12.7 percent to €59.3 million. The crane business in Europe remains the driving force behind sales and profits - representing 71 percent of revenues. Consolidated net profit was €41.8 million, a rise of 11 percent on 2005.

Liebherr set for €6 billion

Liebherr says that its revenues for the first nine months of 2006 are €4.6 billion, an increase of 20 percent on the same period in 2005. The company is now certain to exceed revenues of €6 billion for the first time this year, an increase of at least €800 million or 15 percent on 2005.

VP reports 29% rise

VP (Vibroplant) parent company of UK Forks, has reported first half revenues of £61.3 million, an increase of 29 percent on 2005. Operating income jumped by 56 percent to £8.77 million while profits before tax climbed by 42 percent to £7.8 million.

BIG BLUE IS BACK!



UpRight is back and better than ever! A change in ownership brings changes all-round. **UpRight Powered Access** is more committed than ever to manufacturing innovative, quality aerial work platforms for the global marketplace.

Over the past few months, we have listened to your feedback and made the following improvements:-

- *Invested millions of pounds into a new production plant, to improve efficiency, quality and product lead times;*
- *Introduced worldwide strategic partnerships to ensure you get the required support for all service and spare parts issues;*
- *Recruited a dedicated powered access customer service team to provide you with accurate information.*

Our improvement programme is a continuous process and you will see further changes in the coming months. Watch out - **Big Blue is Back!**

For more info please visit:

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UpRight
POWERED ACCESS

• **Ken Scott**, executive chairman of Aberdeen based **Energy Cranes International** and Sparrows Offshore, passed away at his home on the morning of Friday 27th October 2006 after losing his battle with cancer. He was 55.



Ken Scott

• **Peter Douglas** has been appointed as the commercial director for Nationwide Access, in addition to being general manager of the Skylift truck mounted business.

• **UpRight** has increased the warranty on its alloy tower products. The 10 years no quibble guarantee on joints remains, but the warranty on other items such as casters, hinges, catches and all other parts has been boosted from one year to three years.

• **Danielle Fabry**, (née-Ribiere) financial controller with Stime Manutention, the Grove dealer in France in the 70's, passed away on November 23rd after a three month fight with cancer.

• **SHV**, the Netherlands-based investment company of the Fentener van Vlissingen family, has increased its shareholding in crane company **Mammoet**, from 24.5 percent to 75 percent. The Van Seumeren family retains a 25 percent stake and **Roderik van Seumeren** continues as CEO.

• **Speedy Lifting**, has achieved full membership of the **Lifting Equipment Engineers Association** after passing an in-depth audit.

• Following the **AFI-UpLift** merger **Tony Havercroft** has been appointed as sales manager for **AFI Resale**.



Tony Havercroft

• **Jonathan Hull** of **Genie** has been promoted to the position of UK sales manager while **Glynn Goodwin**, has been promoted to the new post of European used equipment sales manager.

• Italian scissor and boom producer, **Airo**, has appointed **Profflift** of Heimdal, as its distributor for Norway

• **Sarens**, has placed a €2 million order for heavy lift strand jacks with **Hydrospex** of Holland.

• **Morris material handling** has opened a new UK Northern regional service centre in Stockton on Tees.

• The **Tanfield group**, owner of **UpRight** and **Aerial**, is to raise a further £25 million to fund expansion of its aerial lift division.

• **Cob Stenham**, 74, non-executive chairman of the **Ashtead** group, died suddenly on October 22nd.

• **Pfaff Silberblau** the German based material handling producer and distributor has been acquired by **EQT**, a Swedish investment fund

• **Allan Chew** has rejoined **UpRight** powered access after an eight year sojourn with **Genie**.

• **Nacanco** the Spanish based, Italian-owned lift and handler rental group is opening three more depots in Italy.

• **City Lifting**, the UK crane hire company, has purchased most of the **Vanson** tower crane rental fleet.

• **Bill Lasky** departs **JLG** and is replaced by Charles L. Szews the CFO of Oshkosh truck.

• **Seamus Kane** and **Liam Fogarty** of **ALLMI** Ireland are the first trainers to gain the trainers card, qualifying them to conduct training for the ALLMI Slinger course.

• **Malcolm Bowers**, founder of Access rentals and AFI, now working with Lavendon, says he is planning to start a new business sometime in the new year.

• **Finning**, the **Caterpillar** dealer for the UK, has agreed to supply **R Hunt** with CAT brand telehandlers,

• **RK**, the Finnish rental group that includes Cramo-Cat Rental stores, has changed its name to **Cramo Plc**.

• **Certex** has opened a new regional distribution centre in Aberdeen, targeted at improving its lifting gear service to the offshore market.

• **Omme Lift** is preparing to start work on an extension to its production facility in Sdr Omme, which will almost double the usable covered space.

• **Panther Platform Rentals'** has opened its new national service centre in Luton, for the repair and refurbishment of aerial lifts.

• The **Powered Access Interest Group** of the CPA has called an extraordinary meeting to discuss the use of harnesses with boom lifts for December 18th.

• **Arjen Snijder** previously with HDW, has joined **Teupen** as assistant sales manager Europe focussing on the Scandinavian and Baltic markets.

• **Ramirent** has acquired **Mavex** in Sweden and **Lainaväline HS Oy**, including **VIP-Lift**, in Finland.

• **Haulotte** is sponsoring the Lisbon Dakar rally for the third time running, although this time it will not be entering a team.

• **Pyroban**, the explosion proofing specialist, has officially opened its new production facility in China

• **Manbat**, one of the UK's largest battery distributors, has appointed **Rhod Eaton** to head-up its special products division, which includes Access.

• Residents affected by the Battersea tower crane accident have formed an action group.

• **Oktopus UK** has appointed **Andrew Hinton-Shelly** to head up its crane division

• **Nationwide Skylift** has added six CTE badged Bizzocchi S-15 3.5 tonne truck mounted lifts to its fleet.

• **Ramirent**, the Finnish based rental group increased its sales for the first nine months to €352 million.

• **Harsco**, parent of **SGB** has acquired **Moldajes y Andamios** a leading façade scaffold and formwork company in Chile.

• **Alimak Hek**, one of the world's leading suppliers of mast climbing equipment, has opened its own facility in China.

• **IPAF** has appointed **Romina Vanzi** as its first representative for Spain and Portugal



• **UpRight International** the alloy scaffold tower producer, has appointed **John Nevin** as its general manager.

• **Demag Cranes** has increased revenues by 11.9 percent to €986.9 million for the nine months to September.

• **HBC-Radiomatic** dealer **Crane Care** has launched the new Quadrix remote control handset for cranes, in the UK.

• **Skylift Hire** of Limerick has appointed **Seamus O'Dwyer** as its financial controller

• **Morris Material Handling** has appointed **Raymond Hodson** as sales manager for the South.

• **The Platform Company** has expanded its refurbishment centre in Birmingham and opened a paint shop in Bristol.

• The **Haulotte group** was among 22 finalists for the Midcap trophies, which recognise strong fiscal performance for shareholders.

• **King Vehicle Engineering** which includes **SkyKing** and **King Trailer** has appointed **Richard Bryant** as group sales director.

• **Genie Europe** has appointed two new UK regional sales managers, **Joanna Claridge** who will cover the south of England and **Linda Betts** who will have responsibility for the North of England.



Joanna Claridge

• **Vertikal.Net** had over 50,000 visitors in November with 1.5 million hits, two all-time records.



Linda Betts

• **Pon**, the largest shareholder in **Cramo Plc** the merged business of **RK** and **Cramo** has sold its 28.4% stake in the business.

• **Willi Liebherr** has received an honorary doctorate from the university Freiburg, Switzerland.

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