



The new Grove GMK5250L All Terrain crane.

New 250t Grove AT

Grove has launched a new single engine 250 tonne five axle All Terrain crane, which the company claims has the strongest reach and load chart in its class. The GMK5250L features a 70 metre, seven section main boom and a 12 to 21 metre hydraulic bi-fold swingaway which can offset from five to 50 degrees.

The swingaway can be extended further with two eight metre inserts for a total of 37 metres, giving a maximum tip height of 110 metres. An optional integrated heavy duty jib is also available.

Powered by a single Tier IV final/Euromot 4 engine, the crane features a new VIAB turbo clutch and integrated retarder which eliminates both fluid overheating and clutch burning, as well as providing up to 30 percent savings in fuel compared to its predecessor. Lighter than the GMK5220, it will be easier to move in countries with stricter axle loading requirements, such as the USA, Canada, Norway, Australia and Japan, while in countries where axle loadings can be higher, such as the UK, the crane is able to travel with up to 21 tonnes of counterweight. On site, it can be moved with its full 80 tonnes of counterweight in place. A self-rigging auxiliary hoist is available too, eliminating the need for an assist crane.

HTC ownership change

UK tower crane rental company HTC Plant, is in the process of being sold by its owner P.C. Harrington Holdings. Although final confirmation had not been received as we went to press, the sale to German tower crane manufacturer Wolffkran has been the subject of discussions for several weeks and follows the placing into administration of sister company P.C. Harrington Contractors. HTC Plant is the UK dealer for Wolffkran which already runs rental operations in a number of countries.

New owners for Ainscough

US-based Oaktree Capital Management has purchased UK-based Ainscough Crane Hire - including James Jack and Ainscough Wind Energy Services (AWES) - from Goldman Sachs and TPG.

No official announcement has been made and no financial details disclosed. However in an internal announcement, managing director Robin Richardson said: "Oaktree are very excited about our plans for the future and very keen to support us with our growth strategy."

Los Angeles based Oaktree has an office in London, but over 75 percent of its portfolio is located in North America.



Intermat... slow slow...quick quick...slow

We closed the magazine a day or so after Intermat, which benefited from fine weather and a surprising good attendance, partly from the fact that expectations were low among many exhibitors.

The common feeling was that the show was too long for the attendance levels. The first day was dead, with attendance picking up on Tuesday and proving very positive on Wednesday and Thursday. Sadly Friday began to slow, followed by a busy public day on Saturday. We will be publishing a full review in the next issue, in the meantime the following product launches were not covered in our pre-show guides to the event.

Not so big Astor

A surprise new product launch was found on the Big Astor/Genius stand, where the company unveiled a new aluminium push around scissor lift, with four metres working height - the Mak 1 People Lift.

The key feature is that it weighs just 94kg, boasts a 520mm closed platform height, is 790mm wide and 1.16 metres long with an overall stowed height of 1.6 metres. The guardrails can be removed in around five minutes, making it possible to lift into the back of car. The unit will be on display at Vertical Days.



The Genius Mak 1

Kubota telehandlers

A new product launch we almost missed, tucked away on Kubota's construction equipment stand, was the company's first tentative foot into the sub-compact telehandler market.

The THT4815 has a 4.8 metre maximum lift height and a capacity of up to 1,500kg. The unit on show was a prototype, with little information available. We do know though that it has a hydrostatic transmission, four wheel drive and four wheel three mode steering and currently weighs 2,950kg - a little on the heavy side so the plan is to reduce this so that it can be easily transported on a standard two axle equipment trailer.



Kubota's first telehandler the THT4815

Manitou Man'Go 12

Manitou unveiled its 'revolutionary' surprise new product at Intermat, revealing - as was almost inevitable - that the pre-launch game changing claims were slightly excessive.

The new machine, a 33ft Rough Terrain articulated boom lift, achieves its 11.9 metres working height with a short riser, linked to the two section telescopic boom - in a similar way to many larger telescopics - and a 1.5 metre jib with 130 degrees of articulation. Designed specifically with the rental industry in mind, the Man'Go is simple to operate and maintain, uses a chassis mounted Kubota diesel, and in a major departure for Manitou, uses hydraulic wheel motors rather than traditional drive axles. Outreach is around 6.5 metres and platform capacity 230kg including a platform rotator. The unit weighs 4,100kg, has an overall width of 1.8 metres, and an overall length of 5.5 metres or 4.5 metres with jib tucked under for transport.



The new Manitou Man'Go 12

So how does it stack up?

The Man'Go fits in between the Niftylift HR12 range and the JLG 340AJ or ATN Zebra 12.

As can be seen in the following chart, it offers a mid-range specification/performance, so while not leading the sector in any key area, if it is priced right it will appeal to Manitou customers and dealers, while possibly bringing in a few new ones.

	Manitou Man'Go 12	Niftylift HR12 4X4	JLG 340 AJ	ATN Zebra 12
Work height	11.9m	12.2m	12.3m	12.2m
Outreach	6.5m	6.1m	6.6m	8.5m
Platform capacity	230kg	200kg	230kg	230kg
Overall weight	4,100kg	3,330kg	4,400kg	5,150kg
Overall width	1.8m	1.6m	1.93m	1.94m
Articulated jib	Yes 1.5m/130°	No	Yes 1.3m/139°	Yes 1.5m/133°
Overall length	5.5m/4.5m	4.1m	5.5m/3.98m	6.05m/4.5m
Power	Diesel	Diesel/Bi-Energy	Diesel Hybrid	Diesel
Gradeability	40%	30%	45%	40%

Major redesigns from Haulotte

A quick glance at the Haulotte stand and the only major really new product that jumped out was the all new Star 6 that looks like the UpRight/Snorkel TM12 and the clones from JLG and Skyjack. The new machine has a solid specification however with a full size platform covering every inch of the base, AC direct drive, a single multi-stage telescope cylinder and on board diagnostics. A stock picking version is also available.



The new Haulotte Star 6

While this model jumped out, the Star 10 mast boom and 20ft Optimum 8 compact slab scissor lift have also been thoroughly re-engineered, with rear wheel AC direct electric drive, new covers and many other new features, including easy access, on-board and remote diagnostics/ information readouts, all-new control stations and a new platform entrance grip step. The Star 10 mast boom also gains the ACTIV shield secondary guarding option, while the Optimum 8 gets a new 'smart counterweight' system.



The new Haulotte Optimum 8



The new Haulotte Star 10

New cranes

Both Liebherr and Terex showed different new models than planned, with Liebherr filling the gap in its larger luffer jib tower crane range with the launch of the 700 metre tonne 710 HC-L.

Available in two lifting capacity versions - 50 tonnes and 64 tonnes - it has hook speeds up to 218 metres per minute. Liebherr also unveiled the 50 tonne capacity three axle LTC 1050-3.1 the successor to the LTC 1045. Terex launched a new flat-top tower crane - eight tonne capacity CTT 182-8 - which has a capacity of two tonnes at its maximum 65 metre jib length.



Liebherr 710 HC-L

100,000th JLG telehandler

In addition to unveiling its badged version of Hinowa's new 26 metre spider lift, the X26J Plus, JLG theatrically unveiled the 100,000th telehandler built since it acquired Gradall in 1999 - Skytrack and Lull followed in 2003. The anniversary model has been covered in 100,000 tiny JLG logos and will go on tour until October, when it will be auctioned for charity, with the buyer choosing the charity of his or her choice.



JLG's 100th telehandler



(L-R) Saleh Al-Huwaidi of Integrated Logistics with Manitowoc representative, Waleed Raouf and some of the new cranes.

10 Groves for Kuwait

Integrated Logistics, the largest crane rental company in Kuwait, has taken delivery of 10 new Grove 100 tonne GMK4100L All Terrain cranes, bringing the total number of Grove AT's taken over the past 18 months to 18. The other units being three 130 tonne GMK5130-2 and four 300 tonne GMK6300L delivered in 2013 and 2014.

The 10 new four axle 100 tonners are all equipped with seven section 60 metre main booms but no extensions. The cranes were delivered by local Grove distributor Equipment Company.

Established in 2005 the Integrated Logistics' fleet includes 500 cranes with mobiles from 25 to 1,200 tonnes, and crawler cranes from 50 to 1,600 tonnes. The company has more than 2,500 employees with operations spread across the region.

Studdert, Summit and Spain

IPAF has appointed Andy Studdert of US based NES Rentals as its new president with outgoing president Steve Couling having completed his two year term.

The ceremony took place at IPAF's AGM in Washington at the end of March. Nick Selley of AFI moves up to deputy president, while Brad Boehler of Skyjack becomes vice president. The IPAF Summit/AGM was topped off with the evening awards dinner. And the winners were.....

- **IPAF training Instructor of the year** - Hansen Ng of BS Technology, Singapore
- **IPAF Training Centre of the year** - A-Plant in the UK
- **Access Photograph of the year** - Jonathan Till of GT Access in the UK
- **Low Level Access product of the year** - Faraone of Italy for the Elevah 40 Move
- **Mast Climber/Hoist product of the year** - Maber of Italy for the MB A 2000/150
- **Vehicle Mounted product of the year** - Palfinger Platforms for the 48 metre P480
- **Self-Propelled lift product of the year** - Holland Lift for the 27 metre Hybrid HL275 H25 4WD/P/N
- **Outstanding Customer Service** - NES Rentals of the USA
- **Contribution to Safe Working At Height** - HSS Hire of the UK for fitting secondary guarding on all of its boom lifts.
- **Powered Access Pioneer** - Herz Equipment Rental China
- **Project of the year Award** - Scanclimber, Scan Rent and PMB Façade Technology of Malaysia.
- **Access rental company of the year** - Mateco of Germany

The Lifetime Achievement award went to Raymond E. Smith Jnr who founded, built up and then sold several aerial lift manufacturing companies, starting with Smiths Industries and then developed the Smith Mite-E-Lift range of push-around scissor lifts. He also holds numerous patents relating to aerial work platforms.

Next year's IPAF Summit and awards dinner will be held in Madrid, Spain.



(L-R) Deputy president Nick Selley, new president Andy Studdert and outgoing president Steve Couling

Big booms and scissors for Collé

Netherlands-based rental group Collé Rental & Sales has taken delivery of 10 new 180/185ft self-propelled boom lifts from Genie and JLG as well as several 100ft H.A.B. scissor lifts. The Genie SX-180s and JLG 1850 SJ booms will be available to rent from the company's locations in the Netherlands, Germany and Belgium. Collé says that its rental fleet now exceeds 5,000 units including more than 100 units over 125ft.

The H.A.B. order includes several 100ft, 1.39 metres wide S320-12 E4WDS electric 4x4 scissor lifts with indoor and outdoor certification, 600kg platform capacity and driveable at full height. One of the first of the new production has been delivered to BAC Hoogwerkers. H.A.B ran into financial difficulties a year ago and put the main business into bankruptcy, while hiving off the intellectual property into a separate business just beforehand. The company has now re-started production of some products including big scissors, tracked boom lifts and electric special scissor lifts.



Five of the new Genie SX180 and three of the new JLG 185SJ ready for rent



The 100ft H.A.B S320-12 E4WDS sold to BAC Hoogwerkers

Grove GHC launch

Manitowoc launched the new Sennebogen-built GHC series of telescopic crawler cranes to dealers and customers at an event at its Shady Grove factory plant.

All three models - the 50 tonne GHC55, 70 tonne GHC75 and 120 tonne GHC130 - were on show which was also attended by Sennebogen staff. Optional equipment includes a pole claw, auger and working platforms. All three cranes have load charts for working on slopes of up to four degrees.



The new cranes were unveiled inside the Shady Grove R&D building

10 years to prosecute

The HSE has delayed prosecution for the 2006 fatal Battersea, London, tower crane collapse due to lack of Crown Court capacity.

The case involving Falcon Crane Hire Ltd and Doug Genge for alleged failings with maintenance and overloading has been scheduled for September 2016. Crane operator Jonathon Cloke and local resident Michael Alexa were both killed in the incident after the crane's slew ring gave way, causing it to fall into the site and street below.

Terex launches new generation reach stackers

Terex Port Solutions has launched the Liftace 5-31 reach stacker, the first of its new generation lift trucks. Four models of the new Terex Stackace empty container handler will follow in the spring.

With a wheelbase of 6,200mm the Liftace 5-31 can stack up to five high-cube containers in the first row. In addition to the Liftace-typical 45 tonnes in the first row, the maximum load capacity is 31 tonnes in the second and 15 tonnes in the third row.

Terex Port Solutions (TPS) has launched the Liftace 5-31 reach stacker, the first of its new generation lift trucks.





Two Falcon spider lifts scheduled for delivery at Salalah and Muscat International airports

Five Falcons for Oman

The Salalah and Muscat International airports in Oman have taken delivery of five TCA Falcon spider lifts with working heights of between 29 and 42 metres.

The lifts will assist with cleaning and maintenance work, making use of their low ground pressure and good up and over capabilities. Brian Falck Schmidt, TCA Lift sales manager, said: "The Oman government's initiative to develop tourism necessitated the expansion and improvement of the airport facilities. In partnership with our local partners we developed a plan to support this need."



Datem's new Potain MCT 205 flat top tower crane installed on the Botanika Nature Residences development

Datem goes topless

Philippine construction company Datem has taken delivery of the first Potain MCT 205 flat top tower crane in the country.

The new 10 tonne crane has been installed on the site of the Botanika Nature Residences development in Alabang, Muntinlupa City, where it will be used to lift formwork, rebar and precast concrete sections weighing up to five tonnes to heights of up to 59 metres. At its maximum jib length of 65 metre it can handle up to 1.75 tonnes.

IPAF publishes rental surveys



The International Powered Access Federation has released its 2015 Rental Market Reports. The report estimates a worldwide rental fleet of 1.12 million aerial lifts, with the US market growing 10 percent, Europe by one percent and China by 25 percent. The two reports - North America and Europe - are available to purchase now and will be fully reviewed in the next issue of Cranes & Access.

First SCX1000A-3 in Holland

Dutch engineering contractor Gebr. De Koning has taken delivery of the first 100 tonne Hitachi-Sumitomo SCX1000A-3 lattice boom crawler crane in the Netherlands.

The new crane can be rigged with up to 60 metres of main boom, or a combination of boom and 28 metre jib for a maximum system length of 79 metres. Powered by a stage IIIB complaint engine, it has been ordered with an additional winch and a wider skywalk on its main boom for enhanced safety and easier assembly. The crane will be used to carry out concrete, waterworks and foundation contracts.

Gebr. De Koning's new Hitachi-Sumitomo SCX1000A-3 crawler crane



The crane will be used to carry out concrete, waterworks and foundations

Gebr. De Koning managing director Leo van Dijk said: "We prefer to buy rather than rent our crawler cranes as they are used on most of our projects. We continue to choose Hitachi, because of the competitive price, high quality and overall reliability of the products."

Tadano to expand Mantis plant

Tadano is investing \$2.5 million to expand its Mantis crawler crane plant in Richlands, Virginia, adding at least 25 new jobs. Based in Franklin, Tennessee, Mantis apparently considered adding capacity at either of its two locations but chose Virginia because it offered a number of grants and other financial aid.

The announcement of the expansion was jointly made by Virginia's governor Terry McAuliffe and Tadano's chief operating officer Shiro Morita. "We are very excited about our Richlands plant expansion," said Morita. "We can hire more workers from local communities and we can have more suppliers and vendors locally, too."

Mantis Canes was launched in 1979 after the manufacturing company Spandek acquired the rights to the Turtle Telescopic cranes and introduced a nine and 11.9 tonne models. Spandek was acquired by Tadano from the Mitchell family in December 2008 and is gradually being integrated in to the business.



The Tadano Mantis plant in Richfields, Virginia

The crawler crane line now ranges from 27 to 120 tonnes.

Hire software that will grow your business

Migrate to Syrinx, it's easier than you think

See page 51 for companies who made that decision

SYRINX

www.higherconcept.co.uk

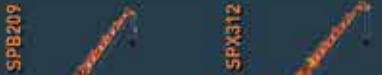
Tel: +44 (0) 118 956 9577



**LIFT
DIFFERENT**



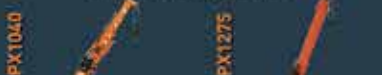
From 1 to 7,5 ton - up to 28 mt



THE ONLY ONE
WITH BATTERY



THE ONLY ONE WITH
HYDRAULIC JIB



THE ONLY ONE WITH
2 TON PICK & CARRY



www.jekko.it
info@jekko.it
ORMET

Manitou celebrates 500,000th machine

Manitou has celebrated the production of its 500,000th machine with 80 limited edition MLT 735 telehandlers. The company developed its first Rough Terrain forklift in 1958 and now has revenues well above €1 billion.

It manufactures Manitou, Gehl, Mustand, Edge, Loc telehandlers and access platforms at eight production facilities around the world. The limited edition telehandlers are painted in a special '500,000th' livery with premium and elite packages included. First deliveries will take place this month and one will be on show at Vertikal Days in May.

Manitou has celebrated the production of its 500,000th machine with 80 limited edition MLT 735 telehandlers.



Two Groves for Ellis

Gloucestershire, UK-based rental company Ellis Crane Hire took delivery of an 80 tonne Grove GMK4080-1 shortly after the the UK's first 60 tonne, 43 metre boom Grove GMK3060 delivered at the end of last year. The GMK4080-1 has a 51 metre boom and can carry all of its 19.3 tonne ballast on board within the UK's STGO rules allowing up to 16.5 tonne axle loadings. The company currently runs a fleet of nine cranes and recently took delivery of a 40 tonne Tadano ATF 40G-2 All Terrain crane.



(L-R) Andy Cahill of Manitowoc with Bill and Simon Ellis of Ellis Crane Hire

Hiresafe expands fleet

UK rental company Hiresafe Solutions has ordered a number of new large Holland Lift scissors and several new boom lifts.

The order is made up of 25 and a 32 metre Holland Lift diesel RT scissor lifts, a 135ft Genie Z135 and Genie Z45/25J 4WDs. The new machines will be supplied throughout this year by Holland Lift's UK distributor AJ Access in a deal worth more than £1 million. Hire Safe Solutions operates a fleet of specialist access equipment from locations in Newton-Le-Willows, Merseyside and Banbury, Oxfordshire.



Gerard Jennings (L) of Hiresafe with the first three units and Richard Onslow of AJ Access

140 Manitous for Morris Leslie

UK rental company Morris Leslie Plant Hire has ordered 140 Manitou MT telehandlers taking the total number of units ordered in the past 12 months to 250.

The new order includes a range of models from six metre compact units to 14 metre 4,000kg units. Telehandlers are now one of its principal product lines with a fleet of more than 700 units. In 2014 it purchased 400 new telehandlers with the order split between Manitou and JCB.



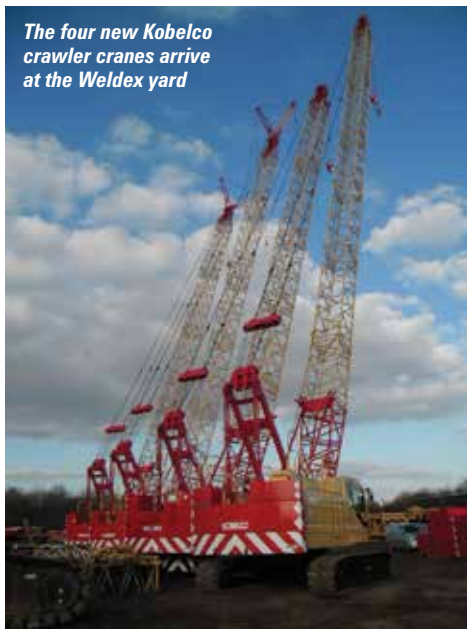
Morris Leslie has ordered 250 Manitou telehandlers in the past 12 months

Four Kobelco for Weldex

UK-based rental company Weldex has taken delivery of four new Kobelco CKE G series crawler cranes as part of its ongoing fleet modernisation programme.

The company purchased two 60 tonne CKE600G and two 80 tonne CKE800G cranes.

Weldex chief executive Dougie McGilvray said: "We have a fleet of 120 cranes and aim to replace them every eight years which is why we are working with Kobelco to update and modernise our fleet."



The four new Kobelco crawler cranes arrive at the Weldex yard

First UK Explorer 5500

Glasgow-based rental company Leggat Plant - Scotland's oldest crane hirer - formed 140 years ago - has taken delivery of the first 130 tonne Terex Explorer 5500 All Terrain crane in the UK.



Leggat Plant has taken delivery of a 130 tonne Terex Explorer 5500 All Terrain crane

The five axle 5500 features a 60 metre main boom with a 11 to 21 metre bi-fold swingaway extension, with up to 40 degrees offset. Leggat's owner Eddy Donaghy, said: "Our last Terex, a Challenger 3160 has proved so successful and enjoyed such a high utilisation rate, that we had no hesitation in choosing this latest model from Terex."

Riwal supplies Prangl

Dutch aerial lift and telehandler rental specialist Riwal and Austrian crane and access rental company Prangl have signed a five year framework agreement. The first transaction sees Prangl renting 79 JLG booms, scissor lifts and telehandlers from Riwal on a three year contract. Prangl will add the machines to its rental fleets in Hungary, Romania, Bulgaria, Slovakia and Czech Republic.



(L-r) Norty Turner of Riwal with Markus Reitermayer of Prangl and Guillaume Getas of Riwal



Teupen Leo24GT for Intermat

German spider lift manufacturer Teupen launched the 24 metre Leo24GT spider lift at Intermat.

Based on the 21 metre Leo21GT, it offers an additional three metres working height, thanks to a longer riser. The two models share most features and dimensions including 12 metres outreach and 250kg platform capacity.



Teupen's 21 metre Leo21GT alongside its new 24 metre Leo24GT spider lift

your JOURNEY

Starts with the
world's largest
manufacturer
of van & truck
mounted platforms

Built to your unique
specification at our
UK plant.

Delivered from
stock and supported
nationally.

Proven quality
and reliability.

Professional competent
certification.

01536 721010
sales@versalift.co.uk
www.versalift.co.uk

Lavendon edges up

UK-based rental group Lavendon has issued a trading statement indicating a one percent rise in first quarter revenues. After a slow start the UK returned to growth in March. Strongest revenues were in the Middle East with revenues up 11 percent compared to 2014. In continental Europe sales were flat but France continues to improve, rising 13 percent, while Germany and Belgium slipped back.



11% lift for Manitou

Manitou has reported an 11 percent rise in first quarter revenues to €323.1 million, thanks to strong improvements in North America. Revenues in the Material Handling and Access division were up five percent to €199 million.



Tat Hong profit warning

Singapore-based Tat Hong has issued a profit warning for the fourth quarter of its fiscal year due to sluggish business conditions in Australia and substantial write-downs. The results in May will report a loss for the final quarter, although the year as a whole will remain profitable.



HSS boosts revenues while slipping into the red

UK rental company HSS achieved higher revenues - up more than 25 percent to €285 million - but last year's pre-tax profit of €2.6 million turned into a loss of €8.5 million due to exceptional costs and higher borrowing costs.



Haulotte improves 10%

Haulotte has reported a 10 percent hike in first quarter revenues to €98.2 million, although the majority of this was due to currency movements. Equipment sales improved by two percent, while rental revenues dipped by the same amount. It has also agreed a liquidity contract with Exane BNP Paribas, which will run from this month through until the end of the year.



GAP refinances

UK-based rental company GAP completed a five year, £220 million refinancing exercise to fund further growth. The company negotiated the competitive asset-based facility with a four bank syndicate led by RBS and including Barclays, Wells Fargo Capital Finance and PNC Business Credit.



Steady rise for Ruthmann

German truck mounted lift manufacturer Ruthmann has reported a record year, achieving revenues of €109 million, five percent higher than in 2013. Shipments of truck mounted lifts were stable in unit terms - at around 500 machines - while service revenues have continued to post solid gains, and now contribute €13.5 million to the overall revenues.



Ashtead acquires in New York

The Sunbelt Rentals operation of Ashtead group has acquired Wilson Rental Center of Corning, New York. The company offers a range of equipment including booms and scissors as well as trailer lifts and telehandlers.



Carlyle exits China Crane

Carlyle has sold its share of China Crane Investment Holdings, leaving Cargotec as the sole shareholder. China Crane had owned 18.75 percent of Jiangsu Rainbow Heavy Industries but with the sale of Carlyle's holding, this is reduced to Cargotec's 9.19 percent stake. The joint venture focuses on ship-to-shore cranes, rubber-tyred gantry cranes, rail mounted gantry cranes and marine specialty cranes.

Successful IPO for Dingli

Dingli has successfully launched its Initial Public Offering on the Shanghai Stock Exchange Main Board. The company offered 16.5 million shares at 29.56RMB (\$4.70) representing 25 percent of the company's equity raising RMB 487.7 million (\$78.7 million) and valuing the company at almost RMB 2 billion (\$315 million).



Higher revenues but bigger loss for Essex

US-based Essex Crane has posted its 2014 results, following a delay to review potential issues with past reporting. Total revenues for the year improved eight percent to \$103.4 million, while its pre-tax loss increased from \$14.7 million in 2013 to a loss of over \$18 million in 2014. In the fourth quarter however there were signs of improvement, with revenues growing over 25 percent to \$28.3 million, while the pre-tax loss was cut from \$5.1 million to \$4.5 million.



...As the company looks for alternatives

US-based Essex Rental is looking at 'strategic alternatives' for its Essex Crane Rental crawler crane business. The announcement suggests that the company is not currently planning to sell or change its Coast Crane mobile and tower crane sales and rental operation.

Hewden raises £135m

UK rental company Hewden has secured a new £135 million credit line from Bank of America and five other banks in the hope of increasing its presence in the industrial and engineering market sectors with additional products and services.



Rival doubles fleet investment

Dutch/International rental group Rival is planning to invest €80 million in its rental fleet this year - double last year's spend. The company will purchase more than 3,000 platforms and telehandlers from a range of suppliers, including JLG, Genie and Holland Lift.



IPAF up 9.5%

IPAF has published its annual report which shows revenues increasing 9.5 percent to £4.65 million while pre-tax profit - or rather 'surplus' - also increased 9.5 percent to £149,500. Membership subscriptions increased 12.5 percent to £427,368, while the main source of income - the issue of PAL cards - rose nine percent to £3.26 million. Non-UK revenues also increased and now make up 36.8 percent of the total.



Major orders for JCB

JCB has booked several large telehandler orders in the UK, this spring. The largest order, for nearly £9 million, came from Nixon Hire for 150 telehandlers, with lift heights ranging from seven to 17 metres. The order will go to work on a range of projects, including civil engineering works, major house building and warehousing schemes across the UK. Several units will also be sent to the company's depot in Glasgow which opened earlier this year.



Nixon Hire has ordered 150 JCB telehandlers in an order worth almost £9 million

The second order from Surrey-based B&T Plant Hire, is said to be worth around £5 million, and comprises 100 machines of a similar size range, but it also includes five 20 metre 540-200 units which the company says are proving popular with customers working in the hotel construction sector. Deliveries are scheduled throughout the rest of this year.

Xtreme Bigge

Bigge Crane has taken delivery of the 31.7 tonne/12 metre Xtreme XR7038 heavy duty telehandler launched last year at Conexpo. However before it shipped, the rental company loaned the machine to EC Source - an Ahern Rentals customer - which needed to unload a large metal power pole section weighing 24 tonnes at its yard close to the Xtreme Manufacturing facility. The pole is destined for the project to widen Interstate 15 in Nevada. The XR7038 carried out the lift quickly and easily before it was loaded for shipment to Bigge, which now has 20 Xtreme telehandlers in its fleet.



Bigge's latest Xtreme XR7038

Unloading the 24 tonne column was a breeze for the big telehandler



GAP opens access division

UK rental company GAP Hire Solutions has officially launched its new London Tools & Access division to supply small tools and low level access equipment to customers within the M25.

Two dedicated access depots will be located in Heathrow and Docklands areas and will offer alloy scaffold towers and low-level access platforms. The first five tool hire depots will open in Walthamstow, Wembley, Kentish Town, Heathrow and Docklands. A further five London locations will open during the rest of the year. The move follows GAP's recent £220 million refinancing which raised further funds for expansion.

DINOLIFT

UP TO THE JOB

NEW!

DINO 185XTC II
DINO 220XTC II

- 180° hydraulic basket rotation
- 185XTC II: large outreach 11.2 m
- For difficult ground

Vertical
days

13th & 14th May
Haydock Park

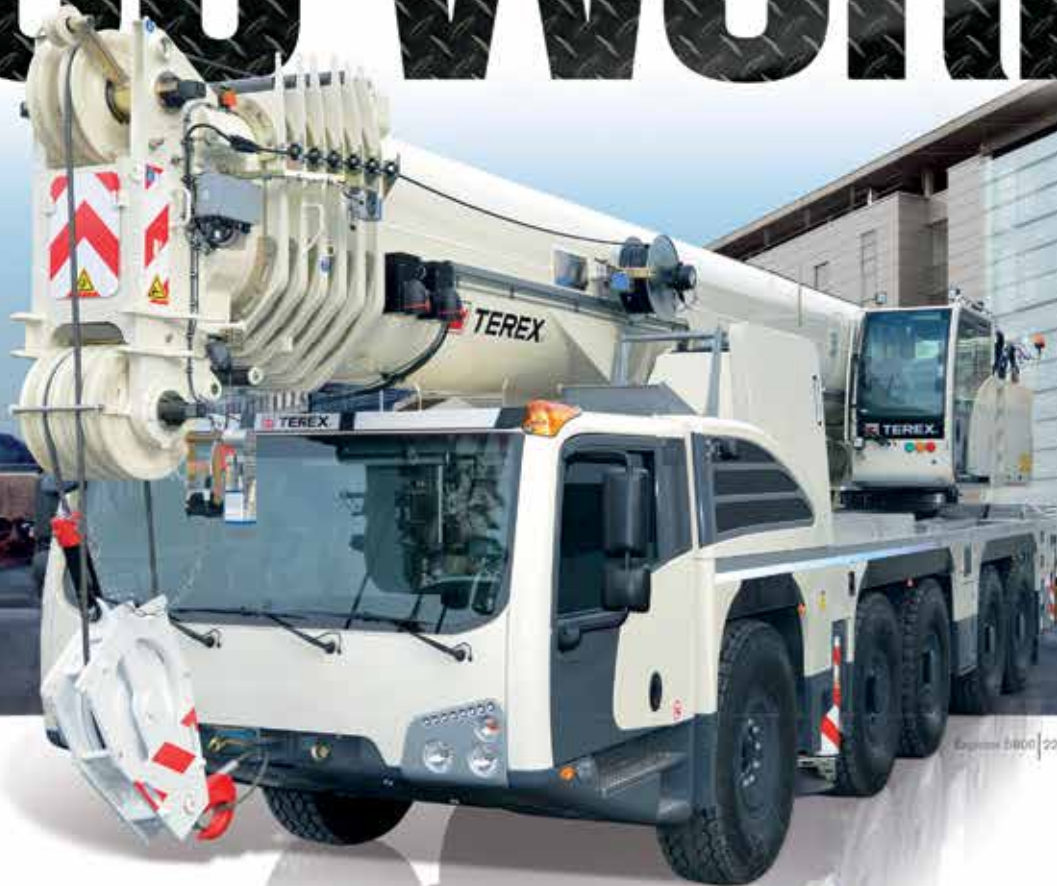
Meet us
at Vertical Days!
Stand 411A



www.dinolift.com



BUILT FOR THE WAY YOU WORK



Expansive 2800 | 2201 (245-150) capacity

Terex all terrain cranes are suited for worldwide operation on a variety of construction sites and in many different industries. Their reliability and versatility are the keys to their success.

Designed with you in mind:

- ▶ Large lifting capacities and long boom reaches to handle a wide variety of jobs
- ▶ Fast setup times and easy servicing so that your crane will be ready for work right away
- ▶ Great mobility and outstanding maneuverability to get you to the jobsite quickly and efficiently



Contact us
to learn how we
can work for you.

www.terex.com/cranes



Challenger 3160



AC 350/6



AC 1000

Ask about our full range of all terrain cranes.



TEREX®

WORKS FOR YOU.™

• **David Beckett** has been appointed general manager of US-based **SafeWorks** Spider division.



David Beckett

• **Tat Hong** has sold the premises of its Malaysian crane rental operation in Kuala Lumpur.

• Italian manufacturer **Bravisol** has released a video highlighting European accident statistics associated with low level falls.

• **Carlsson & Co** of Falkenberg, Sweden has taken delivery of an 18 metre **Denka** Lift DL18 telescopic trailer lift.

• Danish rental company **Del-Pin** has taken delivery of two Versalift VTX-240 truck mounted aerial lifts from **Time Denmark**.

• US loader crane manufacturer **Iowa Mold Tooling** has appointed **Holly McCoy-Nelson** as customer support manager.



Holly McCoy-Nelson

• Thailand's **Siam Cement Group** has taken delivery of a new 130t five axle **Grove** GMK5130-2 All Terrain crane.

• Uruguayan port operator **Montecon** has ordered the first **Liebherr** LHM 800 configured for container handling.

• Equipment sales company **NIMAC** has been appointed as **Potain** and **National Cranes** dealer for Nicaragua.

• A crane operator died after he was hit by a falling hook block which crashed into his cab in **Hong Kong**.

• The Chaika Sanatorium on Russia's Sakhalin island has purchased a **Palazzani** Ragno TZX 170 spider lift.

• UK access rental company **Star Platforms** has taken delivery of its first **Montracon** beavertail truck body.

• **BlueLine Rental** has acquired **Area Equipment**, a rental company based in Chesapeake, Virginia.

• UK tyre manufacturer **Cooper Tire & Rubber** has taken delivery of two **Valla** pick & carry cranes.

• Irish rental company **U Hire** has taken delivery of the first **Wacker Neuson** TH522 telehandler in Northern Ireland.

• **Erik Bengtsson**, executive vice president of **Cramo** Scandinavia and MD of **Cramo** Sweden, is to leave the company.



Erik Bengtsson

• **Mammoet** has won the heavy lift and heavy haul contract for the **Cameron LNG** project in Hackberry, Louisiana.

• **Liebherr Biberach** has completed the acquisition of the Shiro tower crane division from **Shiro group** in Hong Kong.

• US loader crane manufacturer **IMT** has added **Kahn Truck Equipment** to its distributor network.

• Austrian painting company **Glatzhofer** has taken delivery of a second **Easy Lift** spider lift.

• **Emerson Crane Hire** of the UK has received the first of two new **Liebherr** LTM1040-2.1 All Terrain cranes.

• UK rental company **Emsley Crane Hire** has taken delivery of its first **Tadano** All Terrain crane, an ATF 40G-2.

• **Magna Tyres** has appointed **Reifen Helm** to distribute its OTR and MTP tyre ranges in Northern Germany.

• US dealer/rental company **Associated Supply** (ASCO) broke ground last week on a new facility in Tyler Texas.

• **Stuart Smith**, founder and past owner of **Peterborough Crane Hire**, has died.

• **Grupo Vertikal**, the newly formed access rental company in Chile, has taken delivery of its first truck mounted lift, a reconditioned **Ruthmann** T470.

• **A-Plant** - the UK rental business of the **Ashtead Group** - has acquired temporary roadway company **TRAC**.

• The cranes in the **Energy** auction in Casper, Wyoming fetched \$35 million out of the overall \$54 million total.

• **Chris Wrigley** a director of UK-based rental company **Sky High Access** is to retire after 25 years of service.

• US wholesale rental company **Acme Lift** has appointed **Molly Frank** as director of strategic accounts.



Molly Frank

• UK rental company **Baldwins Crane Hire** has taken delivery of a **Liebherr** LG 1750 lattice boom truck crane.

• Three men died when a **mastclimbing** work platform collapsed in Raleigh, North Carolina.

• **Liebherr Africa** has opened a maritime crane sales and service centre in Durban, South Africa.

• UK-based **Platform Sales & Hire** has taken delivery of two heavy duty beavertail truck bodies from **Sterling GP**.

• The German association **PartnerLift** held its annual conference in Würzburg.

• UK-based crane hire company **Ellis Crane Hire** has taken delivery of a **Tadano** ATF 40G-2 All Terrain crane.

• German crane and transport company **Fangmann Industrie** has taken delivery of a **Liebherr** LTM 1130-5.1 All Terrain crane.

• Australian port operator **Patrick Stevedores** has ordered four **Liebherr** ship to shore cranes.

• **Haulotte** CEO **Alexander Saubot** has been elected president of UIMM, the French industrial employers association.



Alexander Saubot

• US-based wholesale rental company **US Latvian energy provider Sadales Tikls** has taken delivery of 15 **CMC** PLA 190 truck mounted lifts.

• Irish general rental company **Dromad Hire** has taken delivery of four aerial work platforms for its hire fleet.

• Falkirk-based **Horizon** has taken delivery of its first **Grove** crane - a 300 tonne GMK6300L All Terrain.

• The **Bangkok** government has ordered the first **Barin** underbridge inspection platform in Thailand - an AB 13/S.

• **Deutz** rang the opening bell for the trading session on the Frankfurt stock exchange to mark 115 years since it first listed.

• **Markets** has appointed **Joe Seckinger** as a regional account manager.



Joe Seckinger

• German railway company **Deutsche Bahn** has taken delivery of two **Versalift** VT-145-F truck mounted lifts.

• Scottish steelwork contractor **J&D Pierce** has taken delivery of a second **Grove** GMK4100L and **Grove** GMK3055.

• UK rental company **Mr Plant Hire** has moved into the telehandler market with two **JCB** 525-60 Hi-Viz units.

• **Skyjack** has completed the first of its planned 30 charitable support projects, as part of its 30th anniversary celebrations.

• UK-based crane rental company **Weldex** has added a **Liebherr** LTR 1060 telescopic crawler to its fleet.

• UK access rental group **AFI** has opened its own paint shop near its Liverpool depot.

• Lack of **Crown Court** capacity in London means there will be at least another year's delay before the prosecution into the fatal **Battersea** tower crane collapse in 2006.

• UK's **LTS Powered Access** has moved into the telehandler market with the purchase of several **Genies**.

• **Michelin** has launched two new sizes of **Bibload Hard Surface** tyre for telehandlers.

• UK-based rental company **Prolift Access** is the latest company to achieve **IPAF Rental+** accreditation.

• **Imer Access** has appointed **City Lift** as its distributor for Denmark, effective from May of this year.

• The Spider division of **SafeWorks** has appointed **Sherry Wade** as district sales representative in Denver.



Sherry Wade

• **Stirnemann** the Grove, Potain, and JLG distributor for Switzerland has celebrated its 100th anniversary.

• Netherlands-based **Collé Rental & Sales** has taken delivery of a number of **H.A.B** scissor lifts from a new form of the company.

• Europe's largest rental company **Loxam** has acquired a stake in the Brazilian rental equipment company **Degraus**.

• **Rothlehner Arbeitsbühnen** has appointed **Lissner** as the **Denka Lift** sales and service dealer for Denmark.

• **Platform Service & Repair** (PSR), IAPS' access service division, has taken delivery of 23 new service vans.

• Singapore-based crane rental company **Asiagroup Leasing** has ordered seven **Manitowoc** cranes for its fleet.

• **Peter Allison**, former export sales director at **Coles, Grove-Coles** and **Grove**, has died age 90.

• **Joe Dixon**, previously with **United Rentals** and **JLG**, has joined US/internet based rental company **BigRentz**.



Joe Dixon

• **Snorkel** and **Xtreme Manufacturing** are adding new staff in order to triple the combined North American sales team.

• **Bronto** will bring a training simulator to **Vertikal Days** next month to launch the **Bronto Operator Challenge** 2015.

• **Manitowoc** has won its patent infringement case against **Sany** blocking some of its cranes from the US market.

• **Hiab** has won an order from a Chinese rail equipment company for 60 telescopic loader cranes.

• **Linden Comansa** has taken 100% ownership of its Chinese joint venture - **Comansa JIE** - and changed its name to **Comansa Construction Machinery**.

• German crane and access rental company **Rolf Herbold** has taken delivery of a new 70 tonne **Liebherr** LTM 1070-4.2.

• **Riwal UK** has taken delivery of a **JLG** 1850SJ boom lift and a number of electric **Skyjack** scissor lifts.

• The city of **Karlsruhe**, Germany, has taken delivery of three **Palfinger** truck mounted platforms.



Andy Bray

• **Versalift UK** has expanded its sales team for the UK and Ireland and appointed **Andy Bray** as sales director.

• **ALL Erection and Crane Rental** has purchased 20 new **JLG** telehandlers and nine **Terex** cranes for its fleet.

• The UK's **Access Alliance** has launched a used equipment listing for members' equipment.

• UK-based rental company **Nixon Hire** has ordered 150 **JCB** telehandlers in a deal worth almost £9 million.

• Belgian rental company **Cuyppers Vorkliften** has taken delivery of the first **Terex** Liftace 5-31 reach stacker.

See www.vertikal.net news archive for full versions of all these stories