

Jan van Seumeren jr launches new lift company

re-move

Jan van Seumeren jr, the former chief technical officer of Mammoet has launched a new heavy lift and transport leasing and consultancy company named Re-Move. The new company will also incorporate Cranes 4 Cranes, a crane consultancy and web portal established earlier this year by ex Mammoet managers John Casteleijn and Ber Timmer. The three will also be joined by another ex Mammoet man Peter Bon.

The company will offer a wide range of cranes, heavy transport trailers and alternative lifting equipment on a lease or re-rent basis without operators.



Jan van Seumeren, Peter Bon, John Casteleijn and Bert Timmer.

It will also provide a whole range of consultancy services including inspections, certified valuations of cranes, trucks and trailers and company valuations. At the same time it will buy and sell new and used cranes and equipment.

See www.vertikal.net for a full report.

New chairman for IPAF Ireland

Julie Smyth, director of Belfast-based Highway Plant, has been unanimously elected as chairman of the IPAF Irish Council.

She takes over from Andrew Davin of Aerial Platform Hire and is the first female to chair an IPAF committee or country council. She has been a member of the IPAF Council, the Federation's main governing body, for two years.

"I look forward to working with our fellow IPAF members on the Irish Council and welcome the challenges of addressing the safety issues that face our industry," said Smyth.



Julie Smyth

Leach Lewis Plant enters administration

UK equipment distributor Leach Lewis Plant - the recently appointed Dingli distributor which also has Doosan and Manitou in some parts of the UK - has appointed administrator Ernst & Young to take control of the business.

An early statement from Ernst & Young said: "LLPL is continuing to trade with a view to selling the business as a going concern." This however is not the case as we understand the administrator has accepted an offer from three of the directors for the rubber track business and this will go into Leach Lewis Rubber Tracks Ltd, a company registered on August 2nd three or four working days prior to the appointment of the administrator.

LLPL is the largest part of Leach Lewis Ltd and had revenues of £32.7 million after a steep slump in 2009/10. The company also posted a pre-tax profit of £18,000 after two years of losses. Parent company Leach Lewis Ltd is not implicated in the administration and other Leach Lewis group companies are not directly affected by this move.

ALE and ECR form JV

International heavy lift and transportation company ALE has teamed up with Australian-based heavy lift company ECR in a joint venture - ALE ECR Heavylift Pty - to offer heavy lift and transportation solutions throughout Australia. Under the agreement ALE ECR Heavylift will combine resources, becoming a single point of contact for customers of both companies in the region.

ECR heavylift was founded in 1995 and is based in Gladstone, Queensland. The company has branches in Biloela and Moura, Central Queensland and runs a fleet of cranes from seven to 500 tonnes, as well as hydraulic modular trailers and specialised jacking and lifting equipment working primarily within the heavy industrial and mining industries. UK-based ALE now has more than 20 offices worldwide and its crane fleet includes its own units, the AL.SK heavy lift machines.



AFI adds to training

UK access rental company AFI has acquired UTN training just months after it snapped up Instant Training. The transaction is an asset purchase from Utilities Training (Northern) Ltd owned by Stephen and Elizabeth Fisher.

UTN, which conveniently operates from the same building in Wakefield as AFI, was founded in 1996 and provides a wide range of safety-related courses. The business will continue to operate from the same premises and will retain the UTN Training name.



Speedy spends £4 million with Skyjack

UK-based rental company Speedy Hire has doubled the size of its self-propelled scissor lift fleet with a £4 million order for new 19 and 26ft Skyjack SJIII3219 and SJIII3226 slab electric scissor lifts, which will be distributed throughout Speedy's UK depot network.

Skyjack's SJIII 3219 which features a 900mm roll-out deck extension.



Crane manufacturer to be sued

The Workers Compensation Board of British Columbia is suing boom truck manufacturer Elliott Equipment of Omaha, Nebraska for negligence following a fatal accident in 2010 in which the crane broke free from its truck. One man died and two were injured when the Elliot 1600 crane dropped a large beam that it was placing on a site in Burnaby, near Vancouver, Canada. The WCB claims that the accident was caused solely by the negligence of the crane manufacturer, even though the cause was due to connecting bolt failures.

Longton Crane Hire in liquidation

UK-based Longton Crane Hire of Stoke on Trent appointed an administrator in August who promptly decided to cease trading and liquidate the company's assets. An online auction is being held this month to dispose of the remaining cranes and transport.



Longton's cranes are being sold at auction.

Power boom goes to work

Liebherr's new Power boom mounted on an LR11350 crawler crane may have achieved a new record lift on its first outing. The crane, owned by Scottish-based Weldex and working on a contract for Mammoet in Holland, took an hour to lift a Repower six megawatt class turbine housing weighing 340 tonnes onto a 110 metre high tower in a single lift. This also included travelling 10 metres with the load at 120 metres. The gross weight with rigging and blocks was at least 378 tonnes and the crane was rigged with 140 metres of boom. At this steep boom angle the power boom boosted the lift capacity by around 70 percent.

The Liebherr LR1350 with 140 metres of Power boom placing the 378 tonne load after 'walking it' 10 metres



Norbert van Schaik, Repower's local site manager believes that this is one of the heaviest single wind turbine nacelles ever lifted onshore by one crane, as in most cases the drive train is lifted individually, or components are only fitted once the housing has been placed.

Zoomlion confirms Indian JV

Chinese crane manufacturer Zoomlion has established a joint venture with India's largest industrial crane manufacturer, Pune-based ElectroMech to manufacture and distribute tower cranes in India.

The joint venture - 70 percent of which will be held by Zoomlion and 30 percent by ElectroMech - is likely to include the flat top tower crane designs recently acquired from German-based Jost as well as models from its hammerhead and luffing jib range.

Tushar Mehendale, managing director of ElectroMech, said: "It is a fine time for Chinese machinery producers to invest in India's heavy machinery industry, as India has planned to invest \$1 trillion on infrastructure construction over the next five years."

New trailer lift for Omme

Danish spider and trailer lift manufacturer Omme Lift unveiled its new 23 metre 2300 EX articulated trailer lift at Platformers' Days in Hohenroda, Germany.

The dual riser lift offers an outreach of up to 12.7 metres with an approximate up and over height of six metres. Weighing 3,150kg it is 7.32 metres long and 1.7 metres wide and powered by a 200Ah battery pack. It can also be used in conjunction with a petrol or diesel engine or supplied as a 230V AC mains unit.



Omme Lift's new 2300 EX was unveiled at this year's Platformers' Days.

Kier sells its equipment business

UK-based contractor Kier has sold off two parts of its equipment division to A-Plant and Wernick Hire.

A-Plant has acquired the company's mechanical plant and small tools for just over £4 million, while the company's temporary accommodation business and related real estate has been sold to Wernick Hire for £11.7 million. Kier has retained certain pieces of equipment, together with its fleet management business, for use by the group's contracting operations.

Dunlop upgrades crane tyre

Dunlop has increased the speed rating of its 445/95R25 SP ER50 All Terrain crane tyre to 80kph dependent on loading. The new versions load index and speed factor is 174F compared to the previous 177E increasing the permissible speed factor from 70 to 80kph with a maximum load of 6,700kg per tyre or 13.4 tonnes an axle.

The tread on the new tyre retains the continuous zigzag central zone, which is said to improve the footprint, prevent vibration and result in better ride comfort.



The Dunlop ER50 All Terrain crane tyre

Crane operators exempt

The EU has issued a statement that effectively exempts crane operators from the Driver Certificate of Professional Competence directive.

According to the Commission, persons driving vehicles which are not intended for the carriage of goods or passengers would be exempt from the requirement to hold a CPC and therefore mobile cranes clearly do not fall within the scope of the Directive.



IPAF reports 17 fatalities

IPAF's new accident reporting database has logged 17 fatal accidents involving work platforms in the first half of 2012. The causes cited were electrocution, overturning, mechanically related and falls from platform (each four deaths), while one was put down to Entrapment.

Seven of the incidents involved vehicle mounted lifts, six self-propelled boom lifts and three scissor lifts. In one case the machine type was given as unknown. 11 of the incidents occurred in the USA, two in the UK and one each in Australia, the Netherlands, Singapore and Spain.

Access London calls it a day

UK based rental company Access London 08 is now officially in Liquidation, following a creditors meeting.

PTS goes again

Less than four months after failed UK rental company Plant Access and Tool Solutions, 'remerged' it has failed again and not likely to resurface.

Haulotte launches new RT scissor lifts in North America

Haulotte has launched its recently introduced 10 and 12 metre working height compact RT scissor lifts in North America. The C10DX and C12DX Rough Terrain scissor lifts launched at Intermat this year become the Compact 2668RT and 3368RT after minor 'tweaking' to meet Ansi standards and local preferences.

With platform heights of 26 and 33ft, the 68 inch wide units offer a 450kg and 565kg platform capacity respectively. The automatic hydraulic differential lock helps the machines cope with uneven ground, while the newly designed auto-levelling jacks option provide fast set up and ensures that all four legs are in contact with the ground. The models will initially be manufactured in Europe and shipped to North America.



The C10DX is now available in North America as the Compact 2268RT.

Three AT's for Markewitsch

Nürnberg, Germany-based crane rental company Gebr. Markewitsch has purchased three Grove All Terrain cranes - a 100 tonne GMK4100L, a 130 tonne GMK5130-2 and a three-axle All Terrain for delivery early next year. Markewitsch now has three GMK4100L's and GMK5130-2's in its fleet.

Wolfgang Markewitsch, general manager of Markewitsch, said: "Because of the permits for large vehicles, we put a lot of emphasis on using lighter machines. Our GMK4100L was fitted with aluminium rims and special hook blocks at the factory, giving us a very compact 100 tonne crane with a good load chart that meets local weight restrictions for transport."



Dieter Popp (L) of Manitowoc with Alexander Markert of Gebr. Markewitsch



The new Grove GMK4100L at Markewitsch's Würzburg branch

New distributor for Russia



Some of the new Niftylifts

A new powered access and telehandler sales company/distributor has been established in Russia by Sergey Chudin and Dmitry Pankin both ex-employees of sales and rental company LTECH in Moscow and Nizhny Novgorod.

The company is already operational with 15 employees at two locations - Moscow and Nizhny Novgorod - and is actively selling products from Dieci, Maber, Oil&Steel, JLG, Genie, Barin and Niftylift. The company kicked off the business with a delivery of six new Niftylift booms, two trailer lifts and four self-propelled units topped out by a 50ft platform/17 metre working height bi-energy HR17NDE.

Sany looks to Thailand

China's largest crane manufacturer, Sany, is considering investing up to \$40 million in a production facility in Thailand, initially building excavators but also capable of building some of the company's more popular crawler crane models. Sany first entered the Thai market around six years ago. In the first half of this year it sold equipment worth \$20 million (70 cranes, 60 excavators and 55 concrete pumps) and expects to do as well in the second half.

China still represents 80 percent of the company's business with the rest of the Asia-Pacific region making up a further 10 percent. Paul Da, regional manager of Sany Heavy Industry (Thailand) said: "We looked for a site to build an assembly plant for excavators in Thailand last year, but decided to invest in Indonesia instead because of the flooding. However, we are still interested in Thailand if sales are big enough, say 400-500 units a year."

Palfinger adds five

Palfinger has launched five new compact heavy duty High Performance loader cranes - the PK 36502 EH, PK 41002 EH, PK 63002 EH, PK 76002 EH and PK 88002 EH. The two smaller units have load moments of 34.5 and 38.4 tonne/metres respectively and can be equipped with up to six hydraulic extensions offering a reach of 16.3 metres.



The PK 63002 EH and PK 76002 EH have load moments of 59.4 and 71.6 tonne/metres and are fitted with up to eight hydraulic extensions offering a maximum reach of 20.4 metres. The PK 88002 EH is available with up to nine extensions and an outreach of 22.5 metres.

All include Palfinger's Power Link Plus linkage and reverse linkage boom. Other features include a maintenance-free boom, continuous 360 degree slew and the E-HPLS system which reduces working speeds at high load moments to increase lifting power.

Convoi cranes for IMC



IMC has acquired 30 used cranes from Convoi

German crane dealer International Mobile Cranes (IMC) has acquired a fleet of used cranes from the Dutch-based heavy lifting and haulage company Convoi.

The fleet - topped by a 200 tonner - comes from Convoi's Hagen branch in Germany which specialised in industrial construction and crane rental, but was closed in July. The company has already managed to sell a majority of the cranes in the Middle and Far East.



Coussens new Tadano Faun HK60

Liebert LHM 200 2.1

First new Tadano for Coussens

UK crane and access rental company Coussens of Bexhill has taken delivery of its first new Tadano Faun, a 60 tonne truck-mounted HK 60. The crane is mounted on a four axle Volvo FM commercial truck to allow it to carry more counterweight while keeping axle weights low enough to meet UK STGO Category B.

The crane has a 40.2 metre full power boom and 15.8 metre bi-fold swingaway extension giving a total under hook height of almost 58 metres. The Volvo FM is powered by a 440hp engine, has an up-rated chassis and Volvo I-shift automatic transmission.

"With all crane functions powered by a separate four cylinder Mercedes engine it helps to keep fuel consumption and costs down and leaves the big engine at the front to concentrate on the road," said Paul Goodall of Tadano distributor UK Cranes.

Paul and Margaret Coussens added: "Because we have to travel further afield to satisfy our customers, the low running and maintenance costs of this machine will be of great benefit. We have had a good experience with the Tadano Faun ATF 80-4 that we bought second-hand and this helped with our decision for this new machine."

Riwal orders 900 new lifts

Dutch international rental company Riwal has placed orders for more than 900 new machines, mostly aerial lifts and mostly with JLG which it represents in the Netherlands. The privately owned company now runs a fleet of around 13,000 units - mostly aerial lifts and telehandlers - across 16 countries.

"As a leading aerial work platform rental specialist, we strive to provide our customers with the most advanced solutions available," said Riwal chief executive Norty Turner.

JLG's managing director Europe Wayne Lawson added: "It is encouraging to see Riwal investing in its fleet, particularly as a substantial percentage of the product mix includes new models which JLG has launched in the last 24 months."



A number of 150ft JLG 1500SJ booms are included in the new order



The new 32 tonne Elliot 36127R

Elliot unveils new 36127R

US boom truck and lift manufacturer Elliot has launched a rear mounted version of its popular 36127F 36 ton (32.6 tonnes) boom truck - the 36127R.

Both units feature a 38.7 metre five-section boom with an optional 7.9 to 13.7 metre telescopic jib for a maximum tip height of 56.7 metres.

The new 36127R includes Elliott's 5.8 tonnes bare-drum pull two-speed planetary winch with 130 metres of rotation resistant wire rope. Each crane comes with a 360 degree continuous slew, a Hirschmann iVisor Mentor Load Moment Indicator and two sets of out-and-down three position outriggers with removable ball socket and aluminium pads. Outriggers can be extended from the stowed position to 4.4 or 6.4 metres.

The new model has Elliott's patented Ride-Around Control Console, giving operators a clear view of the load without the extra cost of a crane cab. The model is also available with all-weather open seated controls or a full crane cab with optional air conditioning. A wide range of aerial work platforms - from gravity-hung and rotating platforms to yoke mounted configurations for utility work - is also available with the new crane. Each platform mounts onto either the boom tip or the jib tip for a maximum working height of around 57 metres depending on the platform. Elliott's proportional wireless remote controls are used to operate the machine from the platform.

New Hinowa Performance

Italian spider lift manufacturer Hinowa has celebrated its 25th anniversary with the introduction of the first unit in a new Performance IIIS range.

The 17 metre Lightlift 17.75 IIIS offers seven metres of outreach with an eight metre up and over height and unrestricted platform capacity of 230kg. The overall stowed dimensions are 4.5 metres long by 1.3 metres wide. Integrated forklift guides and heavy duty lifting eyes are standard.

Power sources include a Honda Igx440 petrol engine, Hatz diesel, 90Ah battery pack or 230V AC. Fitted with the Auto2Speed traction system the machine can achieve a travel speed of 3.5kph while its inclination control system automatically decelerates the machine when moving on uneven surfaces.

Hinowa's marketing director Davide Fracca said: "This machine is very interesting for a wide range of customers. We expect to gain additional market share with this Heavy Duty product, which complements our existing IIIS line."



The Lightlift 17.75 IIIS offers seven metres of outreach and an unrestricted platform capacity of 230kg

New Boom Raise system

Manitowoc has designed a new 'Boom Raise system' for its Model 16000 crawler crane aimed at raising the longer boom lengths needed to install nacelles on 100 metre wind turbine towers without needing an assist crane.

Consisting of a boom mounted hydraulic cylinder housed in a special three metre boom insert that attaches to the boom butt section, the system allows Wind Attachment booms up to 107 metres to be raised. The crane was previously limited to 92 metres. Maximum capacity with 114.6 metres of boom and extended tip is 87.9 tonnes at 20 metres radius. The Wind Attachment increases the capacity of the crane by nearly 50 percent at short radii.

The boom raising cylinder works in conjunction with the boom hoist and once the boom angle is 38 degrees the boom hoist fully takes over. Boom raising and lowering operations are accomplished with minimal operator action. After reaching a boom angle of 38 degrees, the cylinder must be manually retracted. The same steps are performed in reverse for boom lowering.

Jerry Maloney, global product director at Manitowoc Cranes, said: "Our goal was to eliminate the need for investment in either a larger capacity crane or a second support crane to lift heavier booms on the job. The Boom Raise system provides the extra boost needed to raise the boom until the standard boom hoist system can take over."



The cylinder helps provide extra power to raise an additional 13 metres of boom

350 tonner for Baldwins

The LTM 1350-6.1 will bridge the gap between its recently purchased 200 tonne LTM 1200-5.1 and 500 tonne LTM 1500-8.1



UK-based Baldwins Crane Hire has taken delivery a 350 tonne Liebherr LTM 1350-6.1 just days after taking delivery of two new 80 tonne Terex AC80-2 All Terrain cranes. This latest purchase bridges the gap between Baldwin's 200 tonne LTM 1200-5.1 and 500 tonne LTM 1500-8.1 All Terrain cranes.



Richard Everist (L) managing director of Liebherr UK handing over the crane over to Wayne Baldwin

The six-axle LTM 1350 has a 70 metre main boom, Y-Guy boom suspension system and 78 metre luffing jib providing a maximum under the hook height of 132 metres. Additional features on the crane include a tackle box, spark arrestor, working area limiter, adjustable floodlights and a wind speed indicator. The company claims the cranes high capacities on long boom lengths, makes it ideally suited for tower crane erection work, with the Y-Guy system nearly doubling the lift capacity in many areas of the chart.

ESDA appoints administrator



The ESDA facility in Göttingen

German truck mounted aerial lift manufacturer ESDA Fahrzeugwerke GmbH has appointed attorney Burghard Wegener as administrator and opened preliminary insolvency proceedings. Wegener told Vertikal.net that his first job is to look into the legal and financial situation of the company and determine whether to launch proceedings leading to a sale or liquidation, or whether opportunities exist for continued operation of the business.

ESDA is based in Göttingen and produces a range of truck mounted and trailer lifts as well as running a welding and fabrication business. Cemil and Atilla Bayer are the current owners taking over the company in 2003.

Multitel establishes export business



Truck mount and spider lift manufacturer Multitel Pagliero has formed a new German export company, Multitel Export Sales (MES) GmbH, based in Alsdorf, to the north of Aachen in west-central Germany.

The new subsidiary will be responsible for the sales, sales support, service, parts and technical back-up for all Multitel products, not only in Germany, but also for all export activity for the Multitel group outside Italy and France, where the group is represented by existing subsidiaries.

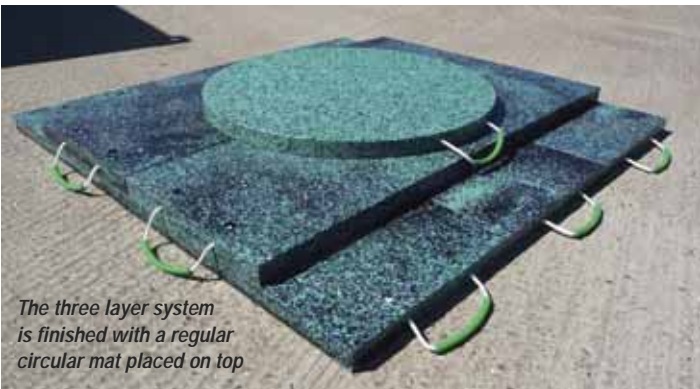
Mutitel's export sales director Jerry W. Kist said: "Over the course of the last 10 years, the German market for 3.5 tonne truck-mounts has been more and more receptive, which made the decision to open a German subsidiary necessary."

Sany Palfinger JV underway

The Sany Palfinger joint venture has started operations in China some six months after the initial contracts were signed. In February Palfinger and Sany Heavy Industry agreed to establish two joint venture companies. The first - Sany Palfinger SPV Equipment Co - will produce and sell Palfinger products in China for the Chinese market. The second - Palfinger Sany International Mobile Cranes Sales GmbH with its registered office in Salzburg - will distribute mobile cranes produced by Sany in Europe and CIS countries.

Comansa lengthens jib

Linden Comansa has extended the jib length of its recently launched 21 LC 660 tower crane by four metres to a maximum of 84 metres. With this upgrade, the four versions of the 21 LC 660 - with maximum capacities of 18, 24, 36 and 48 tonnes - are among the longest for the type and size of crane. Jibs can be assembled in section of five metres up to 80 metres. Maximum free standing height is 82.4 metres and the maximum load at the jib end is 5,300kg or 5,830kg with PowerLift.



The three layer system is finished with a regular circular mat placed on top

New outrigger mat system

UK-based outrigger mat supplier PLC Sales has launched a new mat system, offering two standard sizes within the ECO Lift Multi Mat range. The first provides a 2.25 square metre support area, comprising mats 1500 x 500 x 50mm thick, while the second uses mats 1800 x 600 x 50mm thick offering a 3.24 square metre support area. 20 mats are provided in each standard set.

One piece outrigger mats of this size are extremely heavy and can require secondary transport to handle. Bill Green of PLC Sales said: "This new, three layer system is very simple and easy to handle, the heaviest item weighs 36kg. They are also extremely cost effective and are not likely to be stolen as is often the case with steel or aluminium systems, which are then sold as scrap."

New Belgian access business

Experienced access and fork truck veterans Philippe Parmentier and Hervé Missiaen have teamed up to launch a new powered access and used equipment distributor HM&P International. Based in Wargem near Gent, the new company incorporates Missiaen's HM International - an importer and exporter of telehandlers and rough terrain fork trucks since 2002 - and combines it with Parmentier's knowledge of the access market.



Philippe Parmentier and Hervé Missiaen

The two partners plan to offer customers an easy to deal with, multilingual service providing new and used aerial lifts, fork trucks and telehandlers.

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Financials round-up

Bronto up 42%



Bronto Skylift has reported first half revenues of \$65.1 million, 42 percent up on last year. Operating profits were almost 70 percent higher at \$2.5 million, while the company's order book is now \$90.4 million.

Tadano jumps 44%



Japanese crane and access manufacturer Tadano saw first quarter revenues rise 44 percent to ¥28.2 billion (\$360 million). Net profit for the period was ¥ 627 million (\$8 million) compared to a loss of ¥124 million (\$1.6 million) last year. The profits include exceptional costs such as the fraud case in the USA.

Manitowoc Crane rises 19%

First half revenues at Manitowoc Crane were up 19 percent to \$1.12 billion, while operating income increased 57 percent to \$70.4 million. The order book improved 13 percent on the quarter to \$944 million.



Tat Hong rises 36%

Singapore-based crane and distribution group Tat Hong has reported first quarter revenues of \$215 million, up 36 percent on last year. Pre-Tax profits almost tripled to \$26.4 million.

Profits slip at Wacker Neuson

Compact equipment and telehandler manufacturer Wacker Neuson saw Pre-Tax profits slip 2.4 percent to €45.6 million on revenues up almost 17% to €558 million.

United Rentals slips into the red

US-based United Rentals lost \$45 million in the first half on revenues of \$1.65 billion, this includes RSC revenues in the second quarter, but not the first. Merger costs were the cause of the red ink.

Lavendon more than doubles profits

International powered access rental specialist Lavendon confirmed an eight percent rise in first half revenues to €114.5 million, while pre-tax profits were up 240 percent to €5 million and net debt was cut 26 percent to €98.3 million.



Cargotec profits slump

Profits at Cargotec, owner of Hiab and Kalmar slipped 24 percent to €73.7 million in the first half on sales up six percent to €1.64 billion.



Skyjack jumps 74%

The industrial sector of Linamar - largely Skyjack - has reported a 74.3 percent increase in first half revenues to \$289.9 million. Operating

profits improved from a \$1.5 million loss in 2011 to a profit this year of \$21.5 million.

Manitou earnings up 40%



Manitou has announced first half net earnings up 40 percent to €21 million, while revenues climbed 20 percent to €672 million.

Palfinger sets new record

Loader crane and access manufacturer Palfinger has posted record first half results with revenues up 12.3 percent to €465.1 million. Pre-tax profits for the six months were up just over three percent to €37.2 million.



JLG jumps 60%

JLG has reported its results for the nine months to the end of June with sales up 60 percent to \$2.2 billion while operating income almost tripled to \$88.2 million. The order book at the end of June was up 19 percent to \$729.7 million.

Ramirent up 18%

Finnish international rental company Ramirent has posted its half year results with revenues up 17.6 percent to €334.1 million while pre-tax profits jumped almost 250 percent to €30.6 million.

CAT up 23%

Caterpillar has reported a 23 percent rise in first half revenues to \$33.35 billion. Pre-tax profits rose 57 percent to \$4.9 billion.

Terex Cranes gains momentum

Terex Cranes has reported a 4.5 percent increase in first half revenues to \$903.6 million, while operating profits were \$50.8 million, compared to a \$56.5 million loss last year. The order book at the end of June was \$841 up 10 percent on the quarter.



Harsco Infrastructure falls

Access and formwork specialist Harsco Infrastructure saw first half revenues drop 16 percent to \$472 million giving an operating loss of \$77.9 million.

Essex up 16%

Essex Crane has posted a 16 percent rise in first half revenues to \$50.9 million. It also reduced its pre-tax loss to 11.3 million from \$14.4 million last year.

Cramo plus 5%

Finnish international rental company Cramo saw first half revenues improve five percent to €321.4 million, while pre-tax profits more than quadrupled to €8.5 million.

Terex AWP up 38 percent

First half revenues at Terex AWP/Genie improved 38 percent to \$1.19 billion, while operating income almost quadrupled to \$125.8 million. The order book at the end of June was \$511 million, down 24 percent on the quarter, but 14 percent higher than a year ago.

20% lift at H&E

Louisiana-based crane and access company H&E Equipment Services had first half revenues of \$382.7 million - 19.5 percent up on last year. Pre-tax profits jumped from a loss of \$6.5 million last year to a \$22.4 million profit this year.

Haulotte up 25%

Haulotte posted a 25 percent rise in first half revenues to €184.5 million, with a consolidated net loss of €3.7 million.

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ANSI model shown.

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SKYJACK

For information call +44-1691-676235 or visit us online at www.skyjack.com

- **Custom Equipment** has appointed **Dan Schneider** as North American sales manager.



Dan Schneider

- UK-based **Babcock International** has taken delivery of six **Grove** cranes.



Aron Barden

- UK rental company **Hewden** has appointed **Aaron Barden** as sales director.

- **Lifting Gear Hire** has opened its 15th warehouse in Columbus, Ohio.



Tom Goyer

- **Bronto Skylift** has expanded its North American sales team with the appointment of **Tom Goyer**.

- **Dinolift** has delivered two of its 185XTS self-propelled booms in Sweden to **G3 Byggmaskiner** of Sundsvall and **LE Maskin** in Umeå.

- Swedish rental company **Hyreslandslaget** has ordered 25 **Snorkel** scissor lifts as part of its growth plans.

- **IPAF** has appointed **Antonio Barbosa** to the new position of country manager for Brazil.



Antonio Barbosa

- Dutch access rental company **HWS Verhuur** has taken delivery of four new **Niftylift** booms.

- **The American Society of Safety Engineers** and **OSHA** have launched a new Fall Prevention Campaign.

- **Skyjack** has appointed **Malcolm Early** as vice president of marketing, based in Guelph, Canada.



Malcolm Early

- **City Lifting** has taken delivery of a **Terex Challenger AC 3180** All Terrain crane.

- **Unto Ahtola**, previously executive vice president of **Cargotec Terminals** has resigned.

- **UKCG** will 'encourage' steel erectors and net riggers on its sites to have **IPAF PAL+** accreditation.

- **NSG UK** has appointed **Will Gretton** as health and safety manager, while **John Coupe** has been appointed as transport and logistics manager.



John Coupe

- **Omme Lift** has appointed **M.J. Hydraulik** as a dealer for Denmark East.

- **ZT Safety Systems** has increased the certified weight capacity for its ZT harnesses from 100kg to 150kg.

- **Worksafe Queensland** has issued a safety bulletin on jib inspections for **Haulotte H16TPX** boom lifts.

- **Nationwide Platforms** has started to add nearly 1,100 **Skyjack** scissor lifts to its UK fleet.

- **OSHA** is extending its new crane standards to demolition and underground construction.

- **Tom Scott** - UK crane and access entrepreneur from the 1970s - has died aged 67 (see letters).

- **Tutt Bryant** has taken delivery of a 1,600 tonne **Terex CC8800-1** crawler crane.

- **AB2000** has taken delivery of the first **Terex Challenger AC3180** in Scotland.

- **IronPlanet** has appointed **Scott McCall** as major accounts manager for cranes.

- The **Galaxy Hotel** in Macao has taken delivery of a 52 metre **Falcon FS520C** spider lift from **TCA Lift**.

- **GSR** has delivered two more 32 metre 320PXJ truck mounted booms to Belgian customers.

- **Liebherr** has appointed **Michael Balella** as N American parts marketing manager.

- **C-Tech Industries** has appointed Malmö-based **ITLU** as its distributor for Sweden and Denmark.

- **Tibor Varganyi** - the mechanic involved in the fatal 2008 New York tower crane failure - has received a non-custodial sentence.

- **Tiago Bonomo** of **McCormick USA** and **Daniel Miller** of **Manitou** have been elected directors of **AEM**.

- **Sany America** has appointed **Tim Frank** to the newly created position of chairman.

- **Omaha Standard Palfinger** has appointed **Scelzi** as a loader crane and tail lift dealer in California.

- German rental company **Salgert** has taken delivery of three 20 metre **CTE B-Lift 20.13** truck mounted lifts.

- **Isoli** has delivered five, 14 metre **MPT140** articulated truck mounts to New Caledonia.

- US-based **Pinnacle Cranes** has taken delivery of a 75 tonne **Link Belt TCC-750** telescopic crawler crane.

- UK-based rental company **Industrial Access Systems** has taken delivery of a **Multitel SMX 225** spider lift.

- **Ahern Rentals** has been granted two more months in control of its Chapter 11 bankruptcy case.

- Finnish rental company **Hämeen Rakennuskone** has taken delivery of five **Snorkel A38E** boom lifts.

- **Heli**, the Belgian distributor of **Maeda** mini cranes, has placed an order with master dealer **Kranlyft** for 11 new units.

- **Terex Utilities** has appointed **Don Anderson** as general manager and named **Jim Lohan** as vice president of sales and marketing.



Don Anderson



Jim Lohan

- **NMT** has taken delivery of the first 60 tonne **Terex Challenger AC 3180** in the UK.

- **Liebherr Container Cranes** has re-entered the Australian market after an absence of 35 years.

- **Bert Richardson** the former chief engineer of **Priestman** has died aged 87.

- German crane rental and company **Wiemann Autokrane** has taken delivery of two big **Liebherr** cranes.

- **Hertz Equipment Rental** has reported more than 11 percent revenue growth in the first half.

- **IPS**, the International parts and service supplier, has invested in a hydraulic hose business.

- **Bridon** has installed the world's biggest machine for the manufacture of steel wire ropes at its UK plant in Newcastle.

- **Prolift Access** has opened a new location in Roche, Cornwall.

- **Trico Lift** has appointed **Wiley Maher** as regional manager for the mid-Atlantic region.

- **Liebherr** is planning a \$65 million expansion to its HQ facility in Adelaide, South Australia.

- **Columbus McKinnon** has sold the **Gaffey** overhead crane business to **Ace Industries**.

- **Ian Banks**, co-founder of **Mobile Cranes Asia**, has retired.

- **Harsco** has appointed **Patrick K. Decker**, currently with **Tyco**, as chief executive.

- **CTE** has reported a 5% increase in order intake.

- **Anglian Mini Cranes**, part of **Falcon Crane Hire**, has purchased its first **Unic** spider crane.

- The Italian army has ordered 25 **Isoli PNT205M** truck mounted lifts.

- **ALL Erection & Crane Rental** has taken delivery 17 new **Manitowoc** and **Grove** cranes.

- **System Lift**, the German association of independent rental companies, has reported a record year.

- UK access rental company **Lifterz** has opened a powered access rental operation in Plymouth.

- **Tat Hong** has acquired **Jiangsu Hengxingmao** Financial Leasing from **Yongmao**.

- The **British ministry of defence** has invested in a fleet of 2.9 tonne **Unic URW-376** spider cranes.

- **Paul Robeys** of **Robeys-Huet** has died aged 63.

- **CTE** has delivered two 62 metre **B-Lift 620 HR** truck mounted lifts to **Khuzestan Electricity Distribution** in Iran.

- **Wolffkran Arabia** has moved into new offices.

- **Eazi Sales & Service** has begun importing and distributing **JLG** spider lifts.

- US-based control systems manufacturer **Actuant** has acquired Sweden's **CrossControl** for \$40 million in cash.

- **Tadano America** has promoted **Tony Trosclair** and appointed a western region service manager.

- Russian sales and rental company **LTECH** has supplied a 37m **Ruthmann T 370** to **Sodrujestvo** in Kaliningrad.

- **Imperial Crane Services** has opened a new location in St. Louis, Missouri.

- **McAleese** owner of **Walter Wright**, **National Crane Hire** and **Australian Crane & Machinery** is planning a stock market flotation.

- **Nationwide Platforms** has attained **OHSAS 18001** accreditation for all of its UK operations.

- **OSHA** is restricting the use of proximity devices as the sole power line warning for cranes.

- Truck mounted lift manufacturer **Ruthmann** has appointed **Al Wasl Trading** and **YBA Kanoo** as distributors in the Middle East.

- **Testcentrum De Lille** has expanded its German speaking **Giraf Track** sales and service distribution network.

- UK-based rental company **Speedy Hire** has won a five year, \$50 million rental contract in Abu Dhabi.

- **LGH** has opened a new warehouse in Charlotte, North Carolina, its 14th in the USA.

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