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# IPAF rental market reports show 4% fleet growth in the UK

The UK is one of the world's most mature powered access rental markets and continued to see a concentration of market share among the largest players, according to IPAF's annual research into the industry.

The UK rental market grew by two percent in 2012 and is expected to increase by six to eight percent in 2013-2014. Fleet expansion grew by four percent, with companies investing in low-level access and niche products such as spider lifts and large truck-mounted platforms.

The UK access rental fleet is estimated at 50,000 units, with scissors representing 60 percent, booms 32 percent and others eight percent. The share of booms is expected to increase slightly in 2013, at the expense of scissors.

The average age of the fleet stabilised at around 9.6 years, slightly higher than in other European countries.

IPAF has also estimated the size of the worldwide aerial lift rental fleet at 950,000 units, in the IPAF European Powered

Access Rental Market Report 2013 and the IPAF US Powered Access Rental Market Report 2013. The European report covers Denmark, Finland, France, Germany, Italy, the Netherlands, Norway, Spain, Sweden and the UK, while the US report includes findings on Canada and Brazil.

The reports highlight key facts and figures such as fleet size, utilisation rates and retention periods, and can be purchased at [www.ipaf.org/reports](http://www.ipaf.org/reports)



## Lifetime Achievement Award for Harry McArdle

Harry McArdle, founder of Height for Hire and Easi Uplifts was presented with a Lifetime Achievement Award at the IPAF awards dinner in Miami in March. The award was presented by newly elected IPAF president Steve Couling who said: "Harry was one of the first entrepreneurs to take access seriously as a rental business. He is also quick to see new opportunities in products and markets."



Harry McArdle, (R) receives the Lifetime Achievement Award trophy from Steve Couling.

See the full list of winners at [www.iapa-summit.info](http://www.iapa-summit.info)

## Safe operation: Mission possible

Safety and training were the dominant themes at the IPAF Summit held in Miami USA at the end of March, with several speakers calling for pressing changes in the US powered access industry to keep it safe and efficient.

Speakers included Jordan Barab of OSHA, Ron DeFeo of Terex, Andy Studdert of NES Rentals, Tim Hatch of JLG, Sérgio Kariya of Mills Rental and Michael Kneeland of United Rentals. Their full presentations are available for download in the Resources section of [www.ipaf.org](http://www.ipaf.org)



The next IPAF Summit and awards dinner will be held on 3rd April 2014 at Windsor in the UK. More details will be available at [www.iapa-summit.info](http://www.iapa-summit.info)

"Keep it personal": Ron DeFeo urges the IPAF Summit audience to improve safety in their organisations.

## Steve Couling takes over as IPAF president

Steve Couling of Versalift, was elected as IPAF president at the Federation's annual general meeting in Miami, succeeding Wayne Lawson of JLG. Andy Studdert, of NES Rentals, was elected deputy president, while Brad Boehler of Skyjack and Nick Selley of AFI-Uplift were elected to the IPAF board.



At the hand over: (L-R) Wayne Lawson, Steve Couling and Tim Whiteman.



Couling outlined three goals for his two-year term: specialist training for the vehicle-mounted sector, online training programmes and the creation of more IPAF country councils to provide regional forums for discussion and a focus on issues important locally. "The vehicle-mounted platform sector has further to go than most," he noted. "There

is still a far too relaxed approach to specialist training needs in some regions."

Launching IPAF's 30th anniversary celebrations, Couling added:

"I intend to re-define our original core objectives to all members and remind everyone that IPAF is a not-for-profit organisation. The original objectives of IPAF are still true and they still hold water: We want to ensure our industry is safe for all users of powered access equipment. I look forward to working with Tim Whiteman and the IPAF staff, and thank them for their hard work and loyalty. Without them, there is no IPAF."

## Save the date: IPAF member event

The IPAF Professional Development and Banger Racing Day, specially organised for UK members, will be held on 6th September 2013 in Northampton.

The day will start with a professional development session in the morning, where members can hear about some of the current issues relevant to the powered access industry and recent IPAF activities.

This will be followed in the afternoon by banger racing.

Members will have the opportunity to test their driving skills, combining speed, manoeuvrability and safety. Members can either rent a car to race or they can build their own (to precise criteria provided). Refreshments will be provided, including lunch and a barbecue supper.

Details at [www.ipaf.org/events](http://www.ipaf.org/events)



## PDS for instructors

This year's IPAF Professional Development Seminars (PDS) for UK instructors and training centres will be held on 24th September in the North at the Metro Centre Marriott Hotel, Tyne & Wear NE11 9XF, and on 3rd December in the South, at the De Vere Milton Hill House, Oxfordshire OX13 6AF. IPAF has agreed a special room rate with both hotels valid until 31st July and 11th November respectively.

Details at [www.ipaf.org/events](http://www.ipaf.org/events)