

Ahern to take Snorkel

Don Ahern of Ahern Rentals and Xtreme Manufacturing has agreed the staged acquisition of Snorkel aerial lifts.

Las Vegas-based Ahern will set up a new Nevada based company - Snorkel International Holdings - with Tanfield 'contributing' Snorkel to the new company in exchange for a 49% holding. Ahern will contribute around 35 to \$50 million of working capital for his majority stake.

Should the Snorkel business achieve an EBITDA of \$25 million in any 12 month period over the next five years, the new company will buy 19 percent of Tanfield's minority stake for \$50 million and the remaining 30 percent at a multiple of 5.5 times EBITDA - making for £187.5 million in total - both subject to the new company having sufficient cash to pay.

Once the deal is complete Snorkel's three most senior managers, Darren Kell, Charles Brooks and Brendan Campbell will resign from Tanfield and transfer to the new Snorkel company.

The announcement from Tanfield also suggested that a significant opportunity exists to use the



An Xtreme telehandler.

Snorkel brand and its international distribution network to sell Xtreme telehandlers outside of North America. It also said that the new business will look for opportunities to combine facilities, administrative functions, insurance programmes and personnel to reduce overhead expenses.

The agreement follows a six month search for a buyer, which failed to find anyone willing to take on the business which was rapidly running out of cash. In 2012 Snorkel had losses of £14.6 million and net assets of £23.5 million. This year has seen a further drop in revenues and increased losses - see page 12.

Sany and Palfinger get closer



The first truck cranes under the Sany/Palfinger European Joint Venture have been sold in Russia

Palfinger and Sany are each to acquire a 10 percent stake in the other company further expanding their partnership formed last year. Half of the 10 percent stake in Palfinger will take the form of new shares issued by Palfinger to Sany. The other half will be through the acquisition of existing shares from the Palfinger family. The price payable by Sany will be €29 a share.

In return, Palfinger will acquire a 10 percent stake in Sany Lifting which includes the Chinese group's mobile, tower and crawler crane operations and is of a comparable size to Palfinger. The transaction is subject to Chinese regulatory approvals and approvals by the boards of the two companies.



A Manitowoc Dong Yue truck crane

Shantui quits planned Maniowoc JV

Shantui has pulled out of its agreed joint venture contract for Maniowoc's Dong Yue truck crane business in China, citing the country's economic restructuring and sharp decline in the construction machinery market impacting its business. The downturn has also affected government investment policies and investment ideas for the construction industry, which has led to delays in obtaining the necessary governmental approvals for the joint venture.

Maniowoc chief executive Glen

Tellock said: "We are disappointed with Shantui's decision and the fact that the Chinese government did not act to timely approve our potential joint venture, as we believed that there was enormous potential in the successful collaboration of Maniowoc and Shantui in the truck crane industry. In the meantime, we will evaluate our options with our current partner, Tai'an Taishan Heavy Industry, with respect to the future of the Maniowoc Dong Yue business."

Maniowoc bought into Dong Yue in 2008.

First Dingli mast boom

Chinese aerial lift manufacturer Dingli has launched its first mast boom, the 11.5 metre working height AMWP81115. It is also only the second mast boom with active pot-hole protection, which provides increased ground clearance when stowed.

Measuring one metre wide the lift has an overall length of 2.56 metres, an overall stowed height of 1.97 metres and gross weight of 2,850kg. Working outreach is three metres at an up and over height of eight metres. The lift also offers a full 360 degrees of slew, direct electric drive, over-centre steering for a tight turning radius and has an outdoor CE certification with a single person in the platform - two men and 200kg indoors.



Dingli's first mast boom has an 11.5 metre working height

The MTC15 is a portable terminal crane with a capacity of 600 tonnes at 25 metres and a load moment of 15,000 tonne metres



Mammoet launches 600 tonne terminal crane

Dutch international heavy lift and transport company Mammoet has unveiled its MTC15 terminal crane which has a capacity of 600 tonnes at 25 metres and a load moment of 15,000 tonne metres.

It is a fully-containerised heavy lifting device designed for rapid

deployment. The MTC15 has a ground bearing pressure of 10 tonnes per square metre, uses winches for lifting and the boom-up system, needs just one 80 tonne crane to help with assembly which can be completed in 7-10 days and needs only one operator.

Ruthmann launches new platform...



The T380 offers a 38 metre working height and 31 metre outreach

German truck mounted lift manufacturer Ruthmann has unveiled its new 38 metre T380 truck mounted lift, on a two-axle 18 tonne chassis.

The T380 offers an outreach of 31 metres, a 180 degree articulating jib and a maximum platform capacity of 600kg. Ruthmann will also announce the launch of the 63 metre T630 in the coming weeks.

...And moves into North America



Time and Ruthmann employees in front of Ruthmann's 54 metre T175 aerial platform mounted on a three axle Freightliner chassis

Ruthmann has also appointed Time Manufacturing as its distributor for North America. Based in Waco, Texas Time produces Versalift and Condor vehicle mounted aerial lifts.

The two companies have been working in partnership since 2011, with Ruthmann responsible for the marketing and after-sales service of Versalift products throughout Germany, Austria and Switzerland while Time represents Ruthmann in Spain, Portugal, Denmark and the Benelux region.

Socage unveils new models

Italian platform manufacturer Socage unveiled several new products, upgrades to existing products a new on line spare parts catalogue and ordering system at its dealer day late last month. As well as showing its new 28 metre articulated Forste 28D mounted on a 3.5 tonne chassis, the company revealed details of its new 'Forste' prototypes.

The Forste 37DJ (37.2 metre working height double articulated boom with jib) - mounted on a two axle 11 tonne GVW chassis - has a maximum outreach of 23 metres with 80kg and around 19.5 metres with the maximum 300kg platform capacity. The Forste 10A is mounted on an Isuzu 4x4 pick-up truck and has a working height of 10 metres, outreach of 4.2 metres and maximum platform capacity of 120kg. This will be the first in a new line of Forste A models which will also include the larger 12A, 13A and 15A.

Preliminary details were given on a new Forste 17SJ spider lift with jib which has a maximum 17.2 metre



The first of a new range of Forste A platforms - the 10 metre working height 10A

working height and 7.8 metres outreach with 225kg platform capacity. Larger new truck mounted platforms under development include the 57 metre TJ57, TJJ61, TJ62, TJ65, TJJ66, TJJ69 and the 70 metre TJ70. At the smaller end there will be a new Forste 25D and 21D on a 3.5 tonne chassis as well as the jib versions 26DJ and the 22DJ.

For the first time Socage announced details of a new van mounted platform - the 12FT which has a 12 metre working height - and 24, 42 and 56 metre fire fighting platforms.



Socage showed off existing models and revealed future plans at its dealer meeting in Modena, Italy

Turkish platform

This year's Europlatform conference held in Istanbul, Turkey attracted around 100 delegates. The quality of presentations was very high with open and insightful talks from Pierre Boels of Boels Rental, Andy Studdert of NES Rentals, while locally based speakers including Mustafa Bilgin of Istanbul Vinç, Serkan Acar of Acarlar and Faruk Aksoy of IMDER/ISDER. Merve Yerdelen Ellialioğlu of equipment distributor Tatmak & Kryer also proved to be a highly eloquent discussion panel member.

More industry specific presentations were given from Søren Rosenkrands of Rivval, Michael Rohmeder of Ritchie Bros and Chris Wraith of IPAF who launched a debate on entering and exiting the platform at height, something that the updated EN280-2013 effectively outlaws. The next Europlatform event will be held in Berlin next September. More on these presentations and topics in subsequent issues.

Tadano in talks with Cranes UK

Crane manufacturer Tadano is currently conducting due diligence at its distributor Cranes UK relating to a possible acquisition. Owner Joe Lyons is now 66 and spending a great deal of his time in his native South Africa, while the business continues to prosper. Employees have been told of the talks and the possible change of ownership, but Lyons is quick to point out that no agreement has been reached at the moment.

Two more MX models from Multitel

Italian truck and spider lift manufacturer Multitel has added two new 4x4 models to its MX range of truck mounted platforms - the MX220 and MX260. The 22 metre MX220 is mounted on an Iveco 55S17W and offers up to 9.8 metres of outreach with a 200kg platform capacity.

Outriggers at the rear are fixed within the vehicle's overall width, while the front outriggers will normally be used 'inboard', however they can be extended in order to obtain the maximum outreach over the front of the vehicle. Options include a fibreglass cage and 2KV insulation.

The 26 metre MX260 mounted on a 6.5 tonne Mitsubishi Canter 4x4 chassis has up to 12.2 metres of outreach. Both front and rear outriggers are fixed within the vehicles 2.1 metres overall width, making this an ideal unit for working in tight spaces. With an overall length of only 6.8 metres and stowed height of 2.75 metres this unit is as compact as any 3.5 tonne truck mount.



The new 22 metre Multitel MX220 on an Iveco 4x4 chassis

Harsco exits scaffold business

Harsco has agreed the sale of its Infrastructure division to a new business that will combine it with Brand Energy & Infrastructure Services. Harsco Infrastructure was created by Harsco from the merger of SGB, Hünnebeck and Patent Scaffold.

The new Brand business is being put together by private equity firm Clayton, Dubilier & Rice, which is acquiring Brand from its owner First Reserve. The combined business will trade under the Brand Energy & Infrastructure name. Harsco will receive \$300 million in cash and a 29 percent stake in the new venture, which will have revenues in the region of \$3 billion. Around two thirds of that will come from the energy sector.

Brand's current chief executive Paul Wood, will lead the combined company, and headquarters will remain at Brand's base in Atlanta, Georgia. The board of directors will include representatives from CD&R, Brand and Harsco. The transaction is expected to close before the end of this year.



The new machine has almost 11 metres of outreach

Dueco launches backyard boom

Terex Utilities distributor Dueco has launched a new 51ft track mounted boom lift for tree trimming and other duties, such as basic power line work. The compact spider lift-type product is based on a Terex TL50 superstructure mounted on an SDP tracked chassis and offers up to 11 metres of outreach while capable of passing through a 910mm wide gate. Platform capacity is 160kg and the unit is classified as Category 'C' rating per ANSI A92.2. Power comes from a small Yanmar

diesel and tracks can extend from 990mm to an overall width of 1.3 metres for greater stability on uneven ground. The outrigger footprint is 4.1 by 4.3 metres and overall weight 5.2 tonnes.



The unit is 990mm wide but expands to 1.3 metres for greater stability.

Scholpp updates on crane overturn

German crane rental company Scholpp has issued a statement regarding the cause of its crane overturn in June in which 16 people were injured including five children at a fete in Neuenstadt am Kocher near Heilbronn in Southern Germany.

The company says that the Tadano crane has now been fully tested and inspected including a full analysis of its 'black box' data recorder. The test results indicate that the crane and its load moment indicator were in perfect working order and had no technical defects. The investigation has discovered however that the crane operator programmed a counterweight of 18 tonnes into the crane's load moment system, even though only seven tonnes of counterweight were available.

"It remains unclear why the operator then extended the radius of the load beyond the designated maximum load radius of 16 metres," said Scholpp. "With this counterweight the crane had a stability limit with the load it was lifting of around 22 metres radius. If the stability limit had not been exceeded, the crane would not have overturned, in spite of the incorrect programming of the safety system."

The Heilbronn prosecutor is continuing the investigation.





The new lift boasts a 280kg platform capacity and 19 metres of outreach

First Niftylift HR28 delivered

Niftylift has delivered the first unit of its new 86ft HR28 boom lift to German rental company Cramer Arbeitsbühnen. The official handover of the Hybrid powered boom was made at the rental company's 50th anniversary celebrations at its headquarters in Hagen, North Rhine Westphalia earlier this month.

The HR28 is the largest lift ever built by the British-based manufacturer and offers a maximum working height of 28 metres and an outreach of 19 metres with a platform capacity of 280kg. The unit features four wheel drive, an oscillating axle, full battery electric power pack and diesel engine offering all the advantages of a hybrid machine while also being the largest electric self-propelled boom lift on the market. Total weight is 14.5 tonnes and Nifty features such as the SiOPs anti entrapment device are included.



Peter Cramer (L) receives the new machine from Niftylift founder and owner Roger Bowden.

Elliott unveils larger platform

Boom truck and platform manufacturer Elliott Equipment of Omaha, Nebraska has unveiled its largest truck mounted platform to date, the 65.5 metre E160/215. The new unit has 24.4 metres of outreach and 544kg platform capacity. Developed in conjunction with Custom Truck Equipment the unit is mounted on a five axle chassis and has a maximum lift capacity as a crane of 13,600kg. Elliot Equipment says that the platform is designed for both on and off road applications by virtue of its EZ-Crib outriggers. Other features include a new 910 x 1,820mm basket with hydraulic lifting system making it easier for one person to attach.

Alltec launches 45 ton crane

Altec has launched a new 45 ton boom truck/truck crane, the AC45-127S with 38.5 metre five section boom and 16.6 metre telescopic jib. Mounted on a three axle truck it features up to two suspended axles to allow permit-free road travel in all states. The superstructure cab has a front entry and hydraulic tilt function for improved visibility. Options include a two man work platform, remote controls and an auxiliary winch.

The new 45 ton Altec AC45-127s.



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70 Hiabs for Marshalls

UK-based landscaping materials manufacturer Marshalls has taken delivery of 70 Hiab loader cranes for its delivery fleet. The order includes 55 units of the 099RE-1 Hi Pro Roll and 15 units of the 122BS-2 Hi Duo Draw Bar loader cranes which will replace around 80 percent of the company's fleet.

Marshall has taken delivery of 70 Hiab loader cranes for its fleet



The new cranes have been fitted with Hiab's Operator Protector System and can be operated either with the remote controller or from a raised standing platform fitted to the crane. The company said its drivers particularly like the ease-of-use, responsiveness and precision of the radio remote controls.

Terex invests in paint plant

Terex has made a significant investment in its scissor lift paint plant at its facility in Coventry, UK.

Improvements include a mechanical process to remove rough carbon edges on the laser cuts, a new wash treatment and new chemical pre-treatments intended to improve the adhesion of the paint coatings for longer-term protection from corrosion. The changes are said to have made a significant improvement to the paint durability and finish, especially on custom colours.

The Coventry facility manufactures the full range of Genie slab electric scissor lifts for the European, Middle East and Africa region.

Genie upgrades GTH 5519

Genie has upgraded the GTH-5519 compact telehandler – the American version for the North and South American markets. The new unit features a Deutz TD 2.9 Tier 4 final engine - with no need for a particulate filter - and a new hydrostatic transmission. It is 127mm shorter, yet has a 51mm longer wheelbase and a slightly tighter turning radius. Weight has increased by 245kg. Other changes include a completely upgraded cab interior and instrumentation cluster with integrated engine status and diagnostics display

The new Genie GTH 5519



A redesign of the combined engine and hydraulic system radiator offers better cooling for the engine and the new transmission. Integrated to the radiator top block is the coolant expansion tank which now includes an electrical coolant low level sensor. Production of the new machine will begin immediately for the ANSI and CSA markets and will be available for South America early next year.

Genie has significantly improved serviceability on the new GTH 5519



Some of the new CAT TH414C telehandlers for Hawk

CAT telehandlers for Hawk

UK rental company Hawk Plant Hire has purchased 60 new Cat TH414C telehandlers - the largest single order for CAT telehandlers in the UK/Ireland.

The new 4,000kg/14 metre machines were ordered through local Caterpillar dealer Finning and takes Hawk's fleet of Cat TH414 telescopic handlers to around 80

units. The latest C series machines feature Stage IIIB compliant engines and single lever joystick control for all boom functions. The new machines also feature Vision Link, Caterpillar's GPS system that allows the Finning Finsight engineering team to monitor and trouble shoot from its Cannock head office.

The Crane Gang on TV

If you are in the UK or can access BBC2 television, you may have already seen episodes of the 'fly on the wall' series about the UK's largest crane rental company Ainscough Crane Hire.

The three part series follows several 'characters' working on the cranes, from operators to managers, and what they get up to, as well as covering a number of impressive lifts. The programme has generated many varied comments on the Vertikal.Net website and by all accounts is one not to be missed.



For those that missed episodes it is available on BBC's iPlayer and you can also access it on YouTube www.youtube.com/watch?v=w5wQj6xZSB8

Mills spends a further \$71 million

The Rental division of Brazilian scaffold and rental company Mills has placed new orders for powered access equipment, worth a total of \$71.3 million, with monthly deliveries beginning in January.

Mills expects that by the end of this year the Rental division - which is mostly made up of powered access equipment and telehandlers - will have 29 branches and have invested R249 million (\$109 million) during the year. The latest orders are intended to address strong market demand and continue the



Mills is continuing to invest heavily in new aerial lifts.

company's geographic expansion strategy, with at least five new branch openings already planned for next year. No specific product details of the order have been given.

New IMT cranes



The new IMT 6000 electric crane on an improved Dominator propane service body

Iowa Mold Tooling (IMT) introduced a number of new cranes at this year's ICUEE exhibition in Louisville, Kentucky, including a line of articulating loader cranes, based on the HMF910K series. Dubbed the 9/65, 10/72, 11/78 and 12/86 they offer maximum lift capacities ranging from 3,800 to 4,640kg.

The company also announced upgrades to its electric telescopic cranes for pick-up truck service bodies including a new top of the line 6000 model with a maximum capacity of 2,700kg, and can lift to a radius of 6.7 metres, hydraulic out-and-down stabilisers and radio remote controls are included.

Palfinger launches compact truck mount



Palfinger has launched the P140T - a new compact truck mounted telescopic.

Palfinger Platforms has launched a new 13.5 metre telescopic compact truck mounted platform - the P140T.

Designed and developed in Modena, Italy by Palfinger Platforms Italy, it joins the P200A in the company's new Smart class. The new platform has a maximum outreach of 8.4 metres, 370 degrees of slew, and a full 180 degrees of platform rotation. With an overall length of just over six metres long the unit has a Gross Vehicle Weight of 3,200kg.

France-Elevateur launches live line work platform



French aerial work platform manufacturer France-Elévateur has launched a new 17 metre articulated boom lift - the 172 ATBI - for live line work.

Developed in partnership with EDF Serect the unit has a three section telescopic boom and long two beam fixed length upper boom. The first unit is sold to RTE. France-Elévateur says the new platform - mounted on a 4x4 self-propelled chassis - can work on live lines up to 225 kV/400 kW. The new model underwent a six month evaluation following two and a half years of development and testing prior to final sale.




France-Elévateur has launched a new 17 metre working height platform designed for live line work.

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Snorkel slips 21%

Snorkel/Tanfield has reported a 21 percent fall in revenues for the first half of 2013, with revenues dropping to £18.9 million compared to last year, while pre-tax losses increased from £6.97 million last year to £8.5 million this year. The company has agreed a rescue deal with Don Ahern's Xtreme Manufacturing which is expected to complete prior to year end.



Hartwall reduces Cramo stake

The Hartwall family - one of the largest shareholders in Finnish international rental company Cramo - has sold almost half its 22.4 percent holding in the business. After the disposal it still holds an 11.5 percent stake. The Hartwalls acquired its stake in Cramo in 2009 and also owns a 10.9 percent stake in Konecranes.

...And Gustavson steps down as chairman

In a separate announcement Cramo chairman Stig Gustavson, 68, says he will step down, after six years in the role. Gustavson is also chairman of Konecranes. Helene Biström, 51, is expected to be elected as the new chairman.



Hematic takes on ESDA support

German-based Dinolift and CTE distributor Hematic has opened a new product support depot in Göttingen after acquiring 'certain assets' of German truck mounted aerial lift manufacturer ESDA Fahrzeugwerke, which went into administration last July. The new location will provide service support and replacement parts for ESDA products and will be staffed by former ESDA employees Oliver Barnekow, Andreas Böning, Martin Kastner and Berthold Rohrig. Previously based in Göttingen, ESDA produced a range of truck mounted and trailer lifts as well as running a welding and steel fabrication business.

Sunbelt hits the acquisition trail

Ashtead's Sunbelt Rentals has acquired Contractors' Equipment Company of Joplin, Missouri and MAC Leasing - the rental division of heater and tank manufacturer MAC Inc of Bismark, North Dakota, which largely serves the oil & gas industry. Sunbelt is already MAC Leasing's largest customer

Contractors Equipment company was established in 1996 and rents aerial lifts, boom trucks and telehandlers alongside tools and equipment, it has branches in Tulsa, Oklahoma and Little Rock and Rogers in Arkansas. The new locations fill a gap in Sunbelt's coverage, adding to recent depot openings in the region.



Ramirent completes Hungarian sale

Ramirent has completed the sale of its Hungarian operations to Danube SCA Sicar private equity fund. The transaction includes the company's entire Hungarian operations with revenues for 2013 forecast at around €7 million. The transaction will result in a foreign exchange loss for Ramirent of €2 million.



HSS expands in Ireland

HSS Hire has acquired the Irish division of Mobile Traffic Solutions (MTS) - a specialist provider of traffic management equipment - from Dublin-based Rennicks Group. MTS' Irish business rents and sells traffic and crowd management solutions to major road contractors, local authorities and event companies. The business is one of the largest traffic management suppliers in Ireland. HSS will merge MTS with its existing Irish operation Laois Hire. Rennicks UK operations which trade under the Rennicks and MTS brands which are not included in the deal.

More revenue, less profit at Titan

US-based equipment distributor, Titan Machinery has reported six month revenues of \$929.9 million, almost 12 percent higher than in the same period last year. However pre-tax profits for the period fell almost 74 percent to \$5.6 million.

West Georgia Aerial Lift acquired

NES Rentals has acquired the access and telehandler sales and rental company West Georgia Aerial Lift of Carrollton, Georgia. The company, which was established in 1987, has 17 employees and 300 machines in its rental fleet, largely booms and scissor lifts from JLG, Genie and Skyjack. It is also the SkyTrak telehandler dealer for western Georgia and eastern Alabama. The terms of the acquisition have not been disclosed. West Georgia co-owners Jimmy Lanier and Leighton Alston will remain with the organisation and have joined NES.



Altrad acquires UK Trad Group

French scaffold and formwork group Altrad has acquired the UK Trad Group, a London-based scaffold contracting business as well as a sales and rental supplier of non-mechanical access equipment, scaffolding, system scaffolding and fall prevention products. Trad employs around 450 and has revenues of around £45 million, it will continue to operate from its current locations with Hayden Smith as chairman, Des Moore as managing director and Alan Skeats as financial director remaining on board. No details of the transaction have been revealed.

Coates to refinance

The owners of Australia's Coates Hire - Carlyle and Seven group - are to refinance around A\$1.8 billion (\$1.7 billion) of debt related to the rental company, after failing to find a buyer willing to pay a satisfactory price to acquire it. Carlyle and Seven acquired Coates in 2008 in a A\$2.9 billion (\$2.7 billion) deal and each own around 46 percent of the business. The company operates from 200 locations across Australia with revenues of A\$1.3 billion (\$1.2 billion)

Terex upgrades Hi-Ranger TM100



The upgraded Terex Utilities Hi-Ranger TM100

Terex Utilities has launched an upgraded version of its Hi-Ranger TM100 telescopic aerial and material handling device. The new model has a lower overall stowed height of 3.9 metres, a new outrigger and sub-frame configuration that reduces the vehicle's weight - allowing installation on a wider range of

standard trucks, including a 6x6 chassis and/or increased payload capacity.

The TM100's bottom boom elevates to a full 90 degrees, while the maximum working height is 100ft/30.3 metres and outreach is 15.5 metres. Other features include an end-mounted, two-person, D-shaped, 363kg capacity working platform, pilot-operated hydraulic controls to control boom functions and reduced boom sway.

The TM100 includes four function single joystick controls, continuous unrestricted planetary slew, 168 degrees of upper boom articulation (78 degrees above horizontal) and a closed-centre, load-sensing hydraulic system.

Seven Ruthmann for Besl

German platform rental company Besl has ordered seven new Ruthmann truck mounted lifts, including the 27 metre working height TB 270 mounted on a 3.5 tonne chassis. The order also includes 22 metre TB 220.2 and a 33 metre T330. Besl is headquartered in Stammham-Ingoldstandt, Bavaria with a branch near Munich.



Christian Schulze (L) and Christian Sandt of Besl with the new TB270 at the Ruthmann plant



C&A

news

Mammoet UK's new 750 tonne Liebherr LTM 1750 All Terrain crane

Another 750 tonner for Mammoet

The UK operation of heavy lift and transportation specialist Mammoet has taken delivery of a 750 tonne Liebherr LTM 1750-9.1 All Terrain crane.

The nine axle LTM1750-9.1 has a 52 metre boom, can lift its 750 tonnes maximum capacity at three metres and has a maximum counterweight

of 204 tonnes. The top end of the Mammoet UK fleet now includes a 1,200 tonne Liebherr LTM11200, a 750 tonne Liebherr LTM1750 and a 500 tonne Liebherr LTM1500, with the company saying that its "development of its heavy telescopic mobile crane fleet underlines its commitment to the UK market."

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- Dubai-based **Manlift** has taken delivery of its first two 40ft MEC Titan 40-S and a 26ft 2684RT Speed Level.
- Spanish rental company **GAM** and Peruvian rental company **Crosland Técnica** have made a strategic cooperation agreement.
- **Frank Iszard** has joined UK-based access rental company **Facelift** based at its new Ashford location in Kent.
- Germany's **ELS** is teaming up with **Cognid** to offer remote data collection services for aerial lifts.
- Italian crane rental company **Carpin Autogru** has purchased a new 70 tonne **Tadano ATF 70G-4**.
- **Mauro Branduardi** has left **Socage** to join **Platform Basket** covering Asia, Middle East and South America.
- **Riwal UK** has opened a new depot in Wigan, Greater Manchester.
- Dubai-based **Manlift** has appointed **Tom Cunningham** as managing director, replacing **John Ashcroft** who has retired.
- The **Palfinger Sany** joint venture has opened an office in Istanbul, Turkey. **Ersavas Gündül** will manage the new operation.
- The chief executive of **Ritchie Bros**, **Peter Blake**, will step down at the AGM in May.
- New York-based **Edward Ehrbar** has been appointed as a **JCB** dealer.
- **Valla cranes** has appointed **Vertex** as its new distributor for Russia.
- **NES Rentals** has acquired access/telehandler sales & rental company **West Georgia Aerial Lift**.
- The **Port of Tilbury** has taken the UK's first **Liebherr LHM 550** mobile harbour crane.
- UK-based rental company **1 Up Access** issued its 1,000th IPAF PAL and plans new locations.
- **Palfinger** has appointed **Aspen Equipment** as a knuckle boom crane dealer in Minnesota.
- Dutch crane rental company **kraanverhuur Melis** has purchased a six axle **Spierings SK 1265-AT6**.
- 25 **Instant UpRight** distributors met in Belfast this month.
- **Böcker** has added a trailer mounted material lift to its range.
- The UK's **Vehicle and Operator Services Agency (VOSA)** has published a best practice guide for vans.
- UK rental company **John Sutch Cranes** has opened a new depot in Manchester.
- **Ruthmann** has appointed **Time Manufacturing** as its distributor for North America.
- **Sunbelt Rentals** has acquired **MAC Leasing**.
- Chilean rental company **Vittamaq** has purchased a 300 tonne **Grove GMK6300L** All Terrain crane.
- French scaffold and formwork group **Altrad** has acquired the **UK Trad Group**.
- **Maeda** master distributor **Kranlyft** has reorganised its sales structure in Germany.
- UK-based rental company **Paramount Platforms** has purchased a 37 metre **Omme 3700RJ** spider lift.
- German rental company **AFI Rent** has expanded its fleet with 50 **Skyjack** electric scissor lifts.
- **Terex Utilities** has promoted **Casey Pratt** to sales account manager for North Texas and Oklahoma.
- Equipment owned by Austria's **Alpine Construction** is to be auctioned following bankruptcy.
- **Terex AWP/Genie** has appointed **Susan Swirsley** as vice president, global marketing.
- **ATN** has sold its first unit in Hong Kong with the appointment of **Advanced Eco Engineering**.



Frank Iszard



Mauro Branduardi



Casey Pratt

- Access industry veteran **Bill Jansink** of **Snorkel**, has retired after 45 years in the industry.
- **Power Lift Equipment** of Concord, Ontario, claims to have the earliest Skyjack still working.
- **Barcelona Equipment** of Clearwater, Florida has purchased a 400t **Tadano ATF 400G-6** All Terrain crane.
- **Signet Shipbuilding & Repair** of Mississippi, has taken delivery of a **Link Belt 238HSL** crawler crane.
- Heavy lift specialist **Huisman** has received the first order for its new production facility in Brazil.
- **Genie** has appointed **Stephane Riggi** as regional sales manager for Quebec and the Atlantic provinces of Canada.
- Trailer manufacturer **Kögel** has appointed **Paul de Jong** as European exports manager.
- **Surespan Wind Energy** has taken delivery of the first **Liebherr LG1750** lattice truck crane in Canada.
- Norwegian battery charger company **Gantic** has appointed **Darrell Fowler** as UK sales executive.
- Powered access veteran **Mark Thurston** has joined **Sany America** as Western region sales manager.
- **Cramo** chairman **Stig Gustavson** is to be replaced by **Helene Biström**.
- **Terex Utilities** has formed a rental alliance with Texas based **Utility Fleet Sales & Rental**.
- The UK **HSE** is seeking a new CEO following **Geoffrey Podger's** move to New Zealand.
- Austrian mini crane specialist **Leeb Technik** has purchased a **Reedyk C3412** mini crane.
- **CAT** has introduced changes and improvements to its 14 and 17 metre telehandlers.
- German crane and access company **Hochmuth** has taken the first **Omme Lift 2500 RXBDJ** spider lift.
- **Palfinger** has sold 100 units of its 200A truck mounted lifts since launching at Bauma.
- Nordic terminal operator **APM** has ordered more **Liebherr** ship to shore and gantry cranes.
- Malaysian crane manufacturer **Favelle Favco** has booked \$23.7 million of new offshore crane orders.
- **Time Versalift** has opened **Time Nederland** and employed **John Remmen** as sales manager.
- **Kalmar** has received an order for 18 **RT240** Rough Terrain reach stackers from the **US Department of Defence**.
- Australian rental company **High Access** has taken delivery of two **Ruthmann T460** truck mounted lifts.
- The **Hertz** joint venture in Saudi Arabia - **Hertz Dayim** - has opened a new facility in Jeddah.
- **Stroykomplekt** has opened the world's largest **JCB** dealer facility following a £6 million investment.
- **CTE** has appointed **Davide Pulito** as export manager for emerging markets.
- **Kalmar** has received an order for six rubber-tyred gantry cranes from Indonesian terminal operator **TPS**.
- **Link-Belt** has launched an updated version of its 70 tonne **TCC-750** telescopic crawler crane.



Stephane Riggi



Darrell Fowler



Mark Thurston



Helene Biström



John Remmen



Davide Pulito

- Netherlands-based **Roll-Lift** has purchased 400 **Scheuerle** self-propelled modular transport units.
- **Mercedes** has appointed **Jörg Zürn** as head engineer vans succeeding **Sascha Paasche**.
- Norwegian grid operator **Statnett** has purchased a six tonne **Unic URW-706** spider crane.
- **Sauer-Danfoss** has officially changed its name to **Danfoss**.
- **Genie** has appointed **Scott Girolamo** as central region sales manager.
- **CTE** has improved the working envelope of its **ZED 20.2 HV** truck mounted lift with retracted outriggers.
- UK-based rental company **AFI** is guaranteeing next day delivery on its most popular aerial lifts.
- **Socage** has developed a 13.5m pick-up mounted aerial lift for desert applications.
- **Palfinger Platforms** has opened its Vienna office following the restructure of distribution in Austria.
- Russian contractor **Alfa Engineering & Construction** has taken delivery of five **Potain MCT 178** tower cranes.
- Dutch heavy lift specialist **Wagenborg Nedlift** has taken delivery of a **Grove GMK5130-2** All Terrain crane.
- US terminal services provider **TraPac** has placed a repeat order for 17 **Kalmar** stacking cranes and 11 straddle carriers.
- **Heinz-Helmut Kempkes** of crane and access manufacturer **Kempkes** has received the Federal Cross of Merit.
- A team from UK crane hirer **City Lifting** has completed a skydive in aid of a children's charity.
- **Terex Utilities** distributor **Dueco** has appointed **Michael Charles** as eastern region service manager, replacing **Greg Alder** who has been appointed aftermarket sales specialist.
- **Cargotec** has appointed **Eric Nielsen** as president of its maritime and offshore division **MacGregor**.
- German crane rental company **Rothmund** has taken delivery of three new **Terex** All Terrain cranes.
- **Global Cranes & Machinery** has delivered four **Zoomlion** Rough Terrain cranes to a mine in Namibia.
- **Linden Comansa America** has appointed **Bill Carbeau** as vice president business development.
- Driveline component manufacturer **Dana-Spicer** has appointed **TVH** as a distributor.
- **Skyjack** has opened two new sales and service facilities in Sweden and Germany.
- **Richard Miller** executive sales director at **Nationwide Platforms**, has confirmed his departure from the business.
- **JCB** has agreed a deal with **Kohler** for the supply of Stage IIB/Tier 4 engines for its compact equipment.
- Swedish radio remote control manufacturer **Scaneco** has appointed **Mikael Nilsson** as export manager and **Martin Westerling** as sales area manager.
- Container terminal company **Meratus Line** has placed an order for four **Terex** cranes in Indonesia.
- French lifting company **TLMS** has invested in an **Effer 1855L** heavy duty knuckle boom crane.



Scott Girolamo



Eric Nielsen



Bill Carbeau



Richard Miller

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