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Dutch courage

The fourth Verticaal Dagen event for access, mini cranes and telehandlers was held at the Beekse Bergen safari park near Tilburg in late September. The slower market in the Benelux region meant that exhibitor numbers dropped back to 2011 levels from last year's record high, with most of the shortfall being in the mini crane sector. While a slightly smaller show, the display of new equipment was still very impressive, especially for powered access and telehandler buyers.

Collé goes wild

The largest and arguably most impressive display was on the Collé stand where a new 25 tonne capacity/11 metre lift height Magni TH25.11 heavy duty telehandler demonstrated its potential by lifting a new 21 metre Magni RTH 5.21 five tonne capacity 360 degree telehandler - weighing around 15.5 tonnes - on a specially created steel pallet. Collé also displayed a new 90 metre Palfinger P900 truck mounted lift - the highest machine on the show, and if that was not enough it had a large spread of Manitou aerial work platforms and telehandlers lined up alongside Palfinger truck mounted lifts - including the new 20 metre Palfinger P200A - and a good number of Magni 360 degree telehandlers.

Another stand boasting an impressive new product was

Reedyk which unveiled a new explosion proof PC4405EX mini crane, developed in partnership with rental company Peineman, for the Shell refinery in Rotterdam. Built to ATEX-3G IIBTS the 2.5 tonne compact crane can work in hazardous areas to Zone two levels. Standard specification includes lithium-ion battery power, plus a small diesel engine for remote recharging and battery top-up. It boasts a 5.7 metre boom and can pick and carry up to 2.5 tonnes. For more details on this product see page 32. The company also had a C3412 compact crane with articulated knuckle boom on display.

At the lower end of the market Power Towers demonstrated its Pecolift non-powered lift alongside a Nano lift, Nano SP and original Power Tower, while Alan Russon's new business the Access Platform Company made its Benelux debut with its new Sidewider Mini - its



Collé was showing the new Magni TH25.11 heavy duty telehandler lifting a new Magni RTH 5.21 five tonne capacity telehandler weighing 15.5 tonnes



C&A verticaal dagen



Reedyk unveiled a new explosion proof PC4405EX mini crane



A Faresin 730 telehandler which has a maximum lift of three tonnes and 7.8 metre lift height



A substantial Manitou presence on the Collé stand alongside the Magnis



The new Palfinger P200A



Collé also displayed its new 90 metre Palfinger P900 commercial chassis mounted platform



A Hycleaner basket mounted panel/glass cleaning system owned by Siesling and seen on the Ruthmann stand



This was the last access show for industry sales veteran Wim (Bill) Jansink, currently with Snorkel who is retiring after 45 years in the industry



Dirk Reedyk at the controls of a C3412 double articulated mini crane with 4.25 tonnes maximum capacity and 21.5 metres maximum height



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The Access Platform Company team



The Istanbul Vinc team with another of its new Holland Lifts



Power Towers



*Eline Oudenbroek
the new MD of Holland Lift*

answer to the Pecolift. The new unit - first seen at Vertikal Days in late June - uses an anodised aluminium mast and a simple two handed crank to lift and lower. The machine would certainly not win any awards for finesse, or sophistication and would probably come last in a beauty contest - but it is simple, highly functional, lightweight and works well. On top of that it is almost certainly less expensive than the Pecolift and will appeal to many rental companies looking to expand in this sector of the market or small companies buying a unit for their own use. ATN was showing its recently launched Piaf 1100R mast boom alongside its Zebra articulated boom lift and large double deck scissor lift.

Over on the Holland Lift stand the main feature was not one of its large or crawler mounted scissor lifts - although it had plenty on show - but new managing director Eline Oudenbroek, officially in charge from the start of September following a two month hand over. She is new to the access market and appears to have got off to a good start meeting customers at the show and then at Europlatform in Turkey.

Genie, based on the HDW stand, highlighted its new 4,000kg/18 metre fixed frame telehandler the TH4018 unveiled at Bauma in April. While clearly an excellent machine designed specifically for the rental market with simple easy to operate controls, it may well struggle to get users to switch brand, given that it is priced head to head with Manitou and JCB. Also on show were the S45 Trax tracked boom lift and GR26-J mast boom.



ATN's Zebra 12 boom alongside the new Piaf 1100R mast boom



Genie and Teupen stands



Genie S-40 Trax

Eurosupply was as usual out in force with a full line up of Niftylift boom lifts and two Multitel truck mounted lifts which it represents in the Netherlands. Unusually there were no Hitachi crawler mounted lifts on the stand.

JLG distributor Riwal had a small selection of product on show including the 150ft JLG 1500S and a 4394RT scissor lift with dual roll-out Megadeck platform. Oddly it showed the well-established Toucan 8E mast boom, rather than the new 12E.

California-based MEC is now making strong inroads into the European market with its specialist machines. it shared a stand with Omega Platforms and highlighted its 26ft Speedlevel, as well as the 4669 scissor lift. The MEC Titan, due to be at the show, had been shipped out to a potential buyer the day before and so was absent.

ELS Makine

Turkish aerial lift producer ELS Makine had two electric slab scissor lift models on the stand of CMC and Dinolift distributor Kran & Truck Service, which is now representing the Turkish producer in the Netherlands. The two 1.2 metre

wide scissor lifts were the 26ft EL10 and 33ft EL12. A little push around model was also on the stand. The products, while perfectly adequate will be squeezed between the likes of Genie, JLG, Haulotte and Skyjack and the lower price Dingli scissor lifts. Other exhibits on the stand included the 26 metre CMC TB260 truck mount and a few Dinolifts.

Time Versalift used the event to launch its new operation Time Nederland and introduce its latest recruit John Remmen, who joins the company from Custers. The display included a vehicle mounted VDT 190-F lift for utility companies, complete with fully insulated workshop - built in-house at the group's Danish facility.



The spacious Versalift workshop is fully insulated with three layers of fibreglass and a foam core



A Versalift 190-F built for a large utility tender



Dingli distributor Alp Lift had a full display of slab scissor lifts on show



Spot the brand? It's a Dino XTS 260 self-propelled sold to Zelkova



The 26ft MEC Speed Level attracted most interest on its stand



Paul Eijgenraam and Jan van den Berg recall SAIE 2012 and confirm an order for Dinolift



ELS Makine scissor lift on the KTS stand



KTS also showed a new ELS Push around scissor lift



Eurosupply and Niftylift stands



New 6x2 Man 26-400. Fassi F275
remote crane with flat or cheese
wedge body.



2010 8x2 Daf Cf 460. Fassi F660
remote crane with flat or cheese
wedge body



2009 & 2010 8x2 Scania R420.
Fassi F660 remote crane with flat or
cheese wedge body



2011 8x2 Man 26-440. Fassi F660
remote crane with flat or cheese
wedge body



New Scania 8x2 G400.
Choice of cranes and bodies



2010 Scania 8x2 R420. Fassi 455
remote crane with choice of flat or
cheese wedge



2010 8x2 Scania G400. Fassi F275
remote with cheesewedge body.
17 ton payload.



New Scania 8x2 G400. Fassi 455
remote crane with cheese
wedge body



New and used 6x2 Beavertails
in stock



New Daf 6x2 Cf 410. F275
remote crane. new chhesewedge.
Man's also available



New Man 6x2. Fassi F455
remote crane with flat or
cheese wedge



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German truck mounted lift manufacturer Ruthmann was conveniently located across the aisle, given that the two companies are now working closely together in a number of markets including the Benelux region, where Time is the Ruthmann dealer. Also close by was France-Elévateur, a first time exhibitor looking to continue the major export push it launched earlier this year.

Spider lifts were once again well represented at the show with Hinowa demonstrating its recently launched 20 metre 20:10, which is apparently selling in such numbers that it might just take over as the manufacturers most popular model. Teupen topped out the category with its 40 metre Leo 40GTX, while others included CMC and CTE, the latter being found on the Custers stand.



France Elévateur displayed a 13 metre 131F van mounted lift sold to Maes Electro



The Ruthmann stand was across the way from local partner Time Nederland/Benelux



Isoli's dealer HDW had an impressive line-up on show



Alllift Michiels exhibited Bravi low level machines, GSR truck mounts and a Bronto X50XDTJ sold to local company Lauwereys



Hinowa Nederland also had a 23m Sorage truck mount on show



Haulotte machines were much in evidence both on its own stand and that of Custers



Trailer cranes and furniture lifts from Paus



The Skyjack stand was always very busy with a good deal of interest in its boom lifts as well as scissors



The recently launched Hinowa 20:10



A Teupen Leo 40GTX topped out the spider lifts on display

Verticaal Dagen will skip next year due to the other Dutch-based exhibition APEX occurring in 2014, but it plans to be back in 2015 with a slightly modified format.

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