

Manitex to acquire Valla



The Valla 120 EVO

Boom truck, crane and port handling group Manitex has agreed the acquisition of Italian industrial pick&carry crane manufacturer Valla.

Manitex chief operating officer Andrew Rooke said: "In line with our stated growth strategy both through new product development and complementary acquisitions, we have reached an agreement in principle to acquire Valla, the Piacenza-based manufacturer of pick&carry cranes with lifting capacities from 2.5 to 90 tonnes."

Manitex also announced its results for the nine months to the end of September. Total revenues were up almost 21 percent to \$179.6 million, while pre-tax profits came in at \$10.3 million 11 percent up on last year. In the third quarter revenues improved over 7.5 percent to \$57.5 million, while pre-tax profits remained flat at \$3.8 million.

Ascendant restructures

UK-based aerial lift manufacturer Ascendant Access has appointed an administrator in order to restructure the business, which is likely to include a change of ownership. We understand that the company built up a sizeable debt with the UK tax authorities during the recession and has been unable to negotiate a workable re-payment schedule, forcing the insolvency filing. The company is 75 percent owned by UK rental group Facelift, with managing director Steve Dean holding the balance.

Merlo Hybrid ready for production

Merlo unveiled a production version of its hybrid telehandler at November's Agritechnica show in Hanover. First seen as a concept/prototype in 2010, the 4,000kg/seven metre 40.7 Hybrid is now ready for sale and offers substantial improvements in efficiency compared to regular telehandlers, along with the ability to function as an all-electric machine.

The machine uses a 76hp diesel combined with a 50kw electric motor in place of the usual 120hp diesel. The unit will work for up to four hours in Eco mode in which a lithium ion battery pack and the electric motor power the drive function, while the diesel engine powers the boom functions and accessories. The battery pack lasts two hours when used as an all-electric machine. Merlo claims that the system can reduce diesel consumption by as much as 30 percent as well as cut noise levels, benefiting both bystanders and the operator. It can also be used as an all diesel machine.



Merlo's Hybrid 40.7 has a seven metre lift height



The unusual scissor type guardrails allow them to be profiled to the fuselage

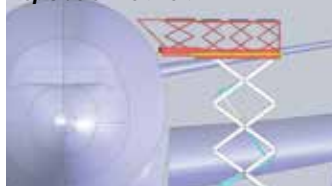
Aircraft support scissors

MEC Aerial Work Platforms has announced the introduction of the first models in what will be its Aircraft GSE (Ground Support Equipment) Series of scissor lifts. Designed especially for aircraft support applications, the first two models in the new range - the diesel/gas powered MEC 4069RT-A and battery/hybrid electric 4069ERT-A - are both 40ft models aimed at maintenance work on both jumbo and smaller aircraft. Designed in partnership with the engineering team of a major UK based international airline, the units have a 4.22 metre extended platform and 400kg platform capacity.

An artists impression of adjusting to work on the lower half of the fuselage



The design also allows work to the top side of the aircraft



The most significant feature on the new machines is the unusual scissor style sectionalised guardrails. The VVC (Variable Vertically Collapsing) concept can adjust to the curvature of an aircraft's fuselage without compromising safety. The design also incorporates an over-wing maintenance hatch, allowing work on the wing surface without reaching outside the guard rails. Aircraft bumpers with shut down sensors, aviation paint and adjustable programmable speed controls are just a few features that tailor the unit to the aviation business.

First Reserve purchases TNT

First Reserve private equity is to acquire Texas-based TNT Crane & Rigging from owners Odyssey Investment Partners. In August this year Odyssey asked JP Morgan Chase & Co to explore opportunities to sell the US-based crane rental group.



No details have been released but the deal may be worth more than \$650 million and is expected to complete before the end of the year. TNT was founded in 1984 by Troy Lambert with a single 18 ton mobile crane. The management team has retained a stake in the business

which has continued to grow by acquisitions including Southway Crane & Rigging, TSD Crane & Rigging and Greenergy Construction & Maintenance. The company currently operates a fleet of 439 cranes throughout the Gulf Coast and south east of the United States.

TYHI unveils 500t AT crane

Although it has little to no experience with All Terrain cranes Chinese heavy engineering company Taiyuan Heavy Industry (TYHI) unveiled its 500 tonne TZM500 All Terrain crane last month.

The new crane features a seven section 84 metre main boom with guying system and is aimed at wind turbine erection, petrochemical, nuclear power and commercial construction work.

The company - part of the TZ group - is better known for its heavy industrial overhead cranes, although it has a 660 tonne crawler crane on test. It recently built a 6,400 tonne four tower gantry crane for lifting reactor vessels and claims to have begun manufacturing a 1,200 tonne telescopic crawler crane - the TZT1200 - with a wheeled version, the TXM1200 on the way.



The new 500 tonne TZM500 TYHI All Terrain crane is unveiled

Another acquisition for NCSG

Canadian crane group NCSG - previously Northern Crane - has acquired Doug's Crane of Prince Rupert, British Columbia. Doug's Crane was founded in 1984 by Doug Mackereth and provides a full service crane operation in the Prince Rupert region. As part of the deal Mackereth and the other owners Doug's have taken an equity stake in NCSG, and will work with the new owners to expand the crane and heavy transport business in the Prince Rupert area. NCSG began as Northern Crane Services in 1987 and was taken over in 2006 by Northwest Capital Appreciation. Since that time, it has made seven acquisitions including A-1, Mullen and Parkland.



IPS acquires PLC Sales

UK-based Independent Parts Specialists (IPS) has acquired PLC Sales, the specialist supplier of outrigger mats from founder Bill Green who will remain with the business, which will now trade as Outriggerpads.



Outriggerpads says that it will offer a wide variety of products covering most applications, with vertical load bearing capacities from five to 350 tonnes, and prices to suit all budgets. It will operate from IPS headquarters in Telford, Shropshire, customer services and logistics will be handled by the IPS team, while Green will be on hand to provide technical support and maintain long-standing customer relationships.



Bill Green of PLC Sales (centre) with Charles Grizzle of IPS (right) and other members of the IPS team

Yanmar takes stake in Manitou

Japanese engine and construction equipment manufacturer Yanmar has acquired a 6.26 percent stake in Manitou. The shares were purchased from French-based bank Société Générale and follows on from the strategic alliance the two companies signed in early 2012 for compact excavators and skid steer loaders in North America and a more recent cross distribution deal in Mexico and South America.

New 24m Palfinger

Palfinger Platforms is to launch the P240A truck mounted platform which features a working height of 24 metres.

Although details of the machine have not been disclosed, the unit is likely to be the latest model in its new Smart Class, joining the 20 metre P200A and 13.5 metre P140T from the company's Italian joint venture operation.



P240A

Liebherr splits tower cranes and concrete



Liebherr is to separate its tower crane and concrete mixing businesses into two separate divisions. The worldwide tower crane headquarters will remain in Biberach/Riss, Germany, while the new mixing technology division will move to Bad Schussenried,

Germany. Liebherr Biberach will produce K and TT self-erecting cranes, MK mobile tower cranes, larger EC B top-slewers along with EC-H, HC, HC L and DR cranes.

Liebherr Industrias Metalicas in Pamplona, Spain will produce H and HM self-erecting ranges and small EC B flat-top cranes, while its plants in Brazil and India will manufacture the 85 EC B flat-top crane. Liebherr has also created two specialist tower crane operations in Biberach:- Liebherr Tower Crane Solutions (TCS) - a specialist team to provide consultancy relating to special applications including power station and wind power projects - and Tower Crane Centre (TCC) for rental and used cranes.

Dominique Tasch, managing director of Liebherr Biberach said: "The environmental conditions in the markets for our tower cranes have been changing at an increasingly fast pace for some years now. In order to remain successful we need to align internal processes and structures with the requirements of the international market."

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Fassi to launch new crane

Italian loader crane manufacturer Fassi has launched a new 15 tonne/metre loader crane. The F165AZ has been developed with an eye on the French public works market and features a built-in foldable control station and unusual over-centre boom geometry, both intended to take up less space and free up the truck bed from obstructions, especially handy when used for loading/unloading loose material with a clamshell grab. The three section boom has two telescopic sections which use a single cylinder and extension chain, saving space which allows all hoses to be routed internally. Maximum reach is eight metres.



The boom flips over the top into its working position.



One of the cheap copies of a Terex Demag CC2500

Counterfeit crane warning

Terex has issued a new warning regarding counterfeit Terex/Demag crawler cranes being assembled, branded and sold as used Terex cranes in China, South Korea, Singapore, India and Pakistan.

While they are made to look like Terex cranes - most commonly CC2500 lattice boom crawlers - they are often painted red and assembled using a combination of old Terex parts and poor fabricated copies, blending technology and components not designed to work together. The counterfeit cranes can usually be spotted by their poor weld quality, inferior steel structures, improperly fitted tracks and many of standard safety components are often missing.

Klaus Meissner, director of product integrity for Terex Cranes, said: "We are aware of three different 'designs' of the CC 2500-1 crane on the market, and at least nine or 10 fake cranes that have been sold, all originating from China. The use of these inferior, counterfeit cranes can result in deadly consequences."

Terex stressed the importance of inspecting any used crane before purchasing, including checking serial numbers.



PB's new 24 metre S240-24 scissor lift

Bavarian access days

A number of new aerial lifts were unveiled at the fourth annual BühnenWies'n access event in Oberbechingen, Bavaria, Germany. PB added to its ECO series range with the introduction of a 24 metre S240-24 scissor lift, while GSR unveiled the 13.6 metre E140P mounted on a Piaggio compact chassis. Offering a 6.1 metre outreach, it features variable outriggers, an optional insulated basket and a gross vehicle weight of 2,200kg. Also on show was Cramer's Niftylift HR28 - the first unit to be delivered.



The GSR E140P mounted on a Piaggio compact chassis

First HR28 in UK

UK rental company GT Access has taken delivery of the first 86ft Niftylift HR28 Hybrid 4x4 boom lift in the UK as part of an order for Niftylift boom lifts worth over £2 million.



The first Niftylift HR28 in the UK with Jon Till of GT Access at the controls

The very first model was shipped to Cramer in Germany at the end of September. The HR28 has a 28 metres of working height and a class leading 19 metres outreach. Its total weight of just 14,500kg gives both transportation and fuel economy benefits. Standard features include an oscillating axle, SiOPS operator safety system, 150 degree articulated jib, 180 degrees of platform rotation and 280kg platform capacity. Tim Ward of Niftylift said: "For the first time a 90ft plus machine will not need a 'Low Loader' to move it to site. With the right specification a 26 tonne truck can be used, offering huge cost savings for our customers."

Management changes at Nationwide

Mike Potts, managing director of Nationwide Platforms has resigned, along with commercial director Rob Owen and executive director of HR Kate Liggins. All three sat on Nationwide's executive board. Potts joined the business at the end of 2010, while Owen only came on board in May, at which time Liggins was also promoted.

The move comes as part of a restructuring that will bring in a new managing director and delegate Profit & Loss responsibility to the regions.



Mike Potts



The 63 metre T630 truck mounted lift at the company's international sales and service meeting in Germany

Four G20s for O'Shea

Compact crane specialist GGR has delivered four Galizia G20 two tonne pick&carry cranes to UK contractor and equipment rental company CJ O'Shea.

The G20 - the smallest model in Galizia's range of pick&carry cranes - will be used by O'Shea on its residential, retail and commercial development projects. Measuring just over two metres long and 935mm wide, the battery powered rear steer crane is well suited for work in sensitive or congested environments. O'Shea ordered the crane with the optional searcher hook which extends the lifting height to 6.32 metres and the maximum radius to 4.7 metres.



Contractor CJ O'Shea has taken delivery of four Galizia G20 pick & carry cranes

Two new Ruthmann lifts

German truck mounted lift manufacturer Ruthmann has unveiled two new truck mounted lifts - the T630 and the TBR220.

The T630 offers a 63 metre working height with 39 metres of outreach. Mounted on a four axle, 32 tonne chassis the company said it has an overall length of 11.9 metres and can therefore be driven on roads throughout Europe without special permits or exemptions. Features include a 20 metre top boom plus a 180 degree articulating jib, four locations to control the machines outriggers and the company's optional Lift-Up material handling system.

The new 22 metre TBR220 is available on a range of 3.5 tonne chassis. It is equipped with a four section main boom and 2.2 metre articulated jib offering an outreach of up to 16.4 metres. With a platform capacity of 230kg, its interchangeable basket system allows operators to switch between an aluminium or double-insulated 1000 volt synthetic cage.

Ruthmann's new 22 metre TBR220



New Sinoboom scissor

Chinese equipment manufacturer Sinoboom has launched a new 15ft platform height GTJZ04 compact electric slab scissor lift. The new elevator-type model is 760mm wide and 1.77 metres long, has a working height of 6.6 metres and weighs 1,210kg. The platform includes a 900mm roll-out deck extension taking the extended platform length to 2.54 metres, capacity is 280kg.



Sinoboom's new GTJZ04 scissor lift

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- 13.0 m
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- 12.0 m
- 11.8 m
- 11.0 m
- 10.0 m

Versalift ET Light Duty
 < 200 kg bucket capacity
 3.5 T GVW

16.0 m

- 15.5 m
- 15.0 m
- 14.5 m
- 14.0 m
- 13.5 m
- 13.0 m
- 12.5 m

Versalift ET Medium Duty
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Zoomlion's 2,000 tonne QAY2000 All Terrain crane

Record overload test for Zoomlion AT

Chinese crane manufacturer Zoomlion has completed a 7,500 tonne/metre overload test with its 2,000 tonne QAY2000 All Terrain crane.

The crane, first seen at Bauma China in late 2012, spent the summer undergoing heavy-load operating testing on the nine plus three axle chassis at Zoomlion's facility in Quantang. This followed a two month road and type test at the China National Construction Machinery Quality Supervision testing centre in Xibozi, Beijing. The crane then completed a 6,000 tonne/metre overload test on October 24th, before successfully carrying out the 750 tonne load at 10 metres radius overload lift.



The 1,000th Genie GS-4047 produced in the UK

Genie ships 1,000th GS-4047

Genie has shipped the 1,000th 40ft battery powered GS-4047 self-propelled slab scissor lift, since production started in April 2012.

The GS-4047 has a working height of almost 14 metres and is the largest Genie scissor lift produced at the Terex facility in Coventry, UK. Joe George, Genie managing director Europe, Africa and the Middle East said: "Today, more than 40 percent of the equipment produced for our customers in Europe, the Middle East, Africa is manufactured within the region and we plan to increase this. Designed and produced in Europe for Europe, the GS-4047 combines the benefits of increased working height with compact dimensions for indoor applications in confined spaces. High demand illustrates the success of our local market responsiveness."

1 Up takes first UK 280TJ

UK-based rental company 1 Up Access has taken delivery of the first 86ft Manitou 280TJ boom lift in Britain and one of the first units to be delivered in Europe.

The 280TJ's single stage riser, three section telescopic boom and two section telescopic articulated jib offers a working height of 28 metres and 21 metres outreach, combined with a maximum platform capacity of 350kg. Powered by a Kubota engine, the unit includes four wheel drive, four wheel steer and weighs 16.5 tonnes. 1 Up managing director, Ben James, said: "We have recently purchased five booms from Manitou and have been extremely impressed with the product quality. We are in discussions with Manitou to add further booms to the fleet for 2014."



1 Up Access' new 86ft Manitou 280TJ boom lift

JMS adds Hinowa spider lifts

UK-based equipment rental company JMS Plant Hire has purchased five Hinowa spider lifts, widening its access range.

The lifts - supplied by Access Platform Sales (APS) - include one 20.1 metre Lightlift 20.10 Performance IIS, two 17.1 metre Goldlift 17.80XL IIS and two 14 metre Goldlift 14.70 IIS. JMS has rapidly expanded its access division over the past few years and now has a fleet of more than 600 platforms, including low-level push arrounds, mast booms, scissors and larger boom lifts. Managing director Mark Jackson said: "Our access platform division is expanding very rapidly and there will be plenty more fleet additions and other news in the near future."



Mark Jackson with the 20.1 metre working height Hinowa 20.10 Performance IIS

Collé adds new 90 metre Palfinger

Collé Rental & Sales' new Palfinger P900 has gone into service. The 90 metre platform will be used on a wide variety of applications, including the maintenance of wind-turbines.

The P900 has an outreach of 32.3 metres and platform capacity of 530kg (with the option of up to 700 kg). The jib articulates up to a 180 degrees and the platform rotation is a full 180 degrees. The P900 can also reach eight meters below ground level. The platform is mounted on a five axle Scania chassis with a total weight of less than 48 tonnes - outrigger spread is 7.26 x 7.2 metres.



Collé Rental & Sales has added a new Palfinger P900 to its fleet

450 CAT telehandlers for Hewden



Hewden has ordered 450 new CAT telehandlers

UK rental company Hewden has ordered 450 CAT telehandlers as part of a £61 million fleet renewal programme.

The £25 million deal was placed with UK distributor Finning which owned Hewden up until May 2010 when it was acquired by private equity firm Sun European Partners. It is the largest order Finning has ever received for telescopic handlers. As part of the renewal Hewden is also spending £9 million on new cranes and £7 million on new aerial work platforms, having sold off a large number of machines at recent auctions. The company is also investing in a fleet of 20 new Scania tractor units and 13 new trailers in order to improve efficiency and logistics to support its network of 31 depots and the Core Fleet Guarantee for next day delivery.

C&A

news

Also on display was a wide range of Oil&Steel aerial platforms and several Octopussy spider lifts

New cranes from PM

Italian loader crane manufacturer PM launched three new loader crane models - the 30.5SP, 40.5SP and 150SP - at a recent customer event.

With a maximum load moment of 108 tonne/metres, the 150SP is available with an 11 section boom and seven section jib, which offers 25 degrees of above horizontal articulation. With this combination it offers a maximum tip height of 38.6 metres and a maximum radius of 35 metres at which it can handle 830kg. It also offers a 20 metre radius at a height of 26 metres, with the boom at full elevation and jib horizontal where it can lift more than 1,000kg. The maximum lift capacity with shorter boom and no jib is 24.5 tonnes at a 4.3 metres radius.

The 30.5SP has a load moment of 25 tonne/metres, a maximum hook height of 30.3 metres and an outreach of 26.8 metres. The 34.4 tonne/metre 40.5SP offers a 26 metre tip height and maximum radius of 22.2 metres.

The new PM150SP with its integrated base



Time Benelux opens new service facility

Time Benelux hosted a customer open day at its new 800 square metre distribution and service facility in Tienen, Belgium.

Visitors were able to see a variety of Versalift and Ruthmann models including Ruthmann's 72 metre T720 (Versalift is the Ruthmann distributor for Benelux), alongside Versalift machines from its light, medium and heavy duty ranges which offer platform capacities of to 200kg, 230kg and 265kg respectively. One of the smallest lifts on show was a demountable 14 metre telescopic LDT-140-TB mounted on a 4x4 VW Amarok pick-up. The company's new Quick Shift mounting concept allows the pick-up to be converted into a salt spreader or a high pressure washer within 15 minutes.

Sven Seldeslachts, sales manager Time Benelux, said: "Many customers found the time to come and see the new facilities, on a cold and rainy November day. We have a strong position on the Belgium market and it was time to build up our service facilities, as part of our focus on customer service."



Inside the new facility



Time Benelux's new facility in Tienen, Belgium



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Manitou dips

Nine month revenues at Manitou fell nine percent to €872.9, third quarter revenues fell two percent to €281.6 million driven by lower industrial sales. Telehandler and aerial lift sales increased six percent to €198.5 million.



Terex Cranes falls

Revenues at Terex Cranes fell two percent in the first nine months to \$1.45 billion while operating profits declined 27 percent to \$84.8 million. Third quarter revenues fell 12.5 percent to \$453, but operating income dropped 44 percent to \$28.9 million.



Genie marches on

Nine month revenues at Terex AWP/Genie were \$1.65 billion, 21 percent up on last year and operating income improved 45 percent to \$254 million. Third quarter revenues increased 22 percent to \$533 million, while operating profits jumped 40 percent to \$80.7 million.



Hiab edges up

Revenues at Hiab moved up a one percent to €611 million while operating income dropped 26 percent to €13.5 million. Third quarter revenues increased four percent to €198 million, while operating profits edged up four percent to €5.6 million.

Haulotte moves up

Year to date revenues at Haulotte increased six percent to €257.2 million thanks to higher new machine sales at €215.5 million. In the third quarter revenues were €81 million, 16 percent up on last year and the first increase in third quarter revenues for several years.



Profit boost for Manitowoc

Manitowoc Cranes reported a nine percent rise in nine month revenues to \$1.82 billion, while operating profits jumped almost 53 percent to \$152 million. Third quarter revenues improved 10.4 percent to \$612.6 million, with operating income more than doubled to \$55.7 million.



Mills continues to roar

Nine month revenues at the aerial lift division of Brazilian-based Mills jumped 45 percent to R260.2 million (\$113.8 million), while pre-tax profits were 38 percent higher at R88.6 million (\$38.8 million). Third quarter revenues climbed 39 percent to R93.9 million (\$41.1 million), however pre-tax profits fell four percent to R60.1 million (26.3 million) due to higher costs of new branches and funding.

Ramirent falters

Nine month revenues at Ramirent fell 7.7 percent to €480 million while pre-tax profits dropped 12.9 percent to €51 million. Third quarter revenues were down 10.6 percent at €166.2 million, while pre-tax profits plummeted over 26 percent to €20.6 million.

Bronto flies



Bronto posted a 16.5 percent rise in year to date revenues to \$105 million, while operating income surged 68 percent to \$7.4 million. In the third quarter, sales improved 51 percent to \$38.6 million driven by Europe, the Middle East and the USA. Operating profit for the quarter jumped 75 percent to \$3.3 million, while the backlog fell 20 percent to \$80.3 million.

JLG profits rise 65%

JLG has reported its full year revenues of \$3.12 billion, operating income for the year jumped 65 percent to \$379.6 million. The backlog at the end of the period was two percent higher at \$367.9 million. In the fourth quarter, revenues were nine percent higher at \$780.6 million, operating income for the quarter was up 36 percent at \$81.2 million.



Skyjack boost

Year to date revenues at Skyjack - Linamar's Industrial division - increased 14.5 percent to \$447.9 million and operating income doubled to \$46.8 million. Third quarter sales grew 25 percent to \$127.6 million with operating income increasing from \$800,000 last year to \$7.5 million this year.



Tat Hong suffers

First half revenues at Singapore-based crane and equipment company Tat Hong dropped 16 percent to s\$360.8 million. Mobile crane rental dropped 13.6 percent while tower crane rental improved 12.9 percent. General rental and distribution fell steeper still. Pre-tax profits were almost halved to \$26 million.



Palfinger moves ahead

Year to date revenues at Palfinger increased four percent to €716.1 million, while pre-tax profits improved 5.5 percent to €46.3 million. Third quarter revenues increased eight percent to €241 million on stronger sales of loader cranes in the UK, Denmark, Finland and Germany. Higher platform sales were helped by the Italian operation. Pre-tax profits for the quarter were up 17 percent to €14.1 million.

Ritchie rises

Auctioneers Ritchie Bros lifted revenues four percent to \$336.2 million, while pre-tax profits improved eight percent to \$87.3 million. Third quarter, revenues were up 15 percent at \$105.8 million while pre-tax profits doubled to \$25.6 million.



Speedy expands overseas

First half revenues at UK rental company Speedy were £169.8 million, almost the same as last year, while pre-tax profits improved 12.5 percent to £5.3 million. Revenues from international operations increased 29 percent to £11 million.



Cramo boosts profits

Cramo year to date revenues were 4.3 percent lower at €482.2 million while pre-tax profits increased 5.3 percent to €33.9 million. Third quarter revenues slipped five percent to €173.6 million, while pre-tax profits jumped 10 percent to €26.1 million.



Essex Crane struggles

Essex Crane rental saw nine month revenues drop five percent to \$73.1 million due to lower sales of used equipment. Pre-tax losses were cut from \$14.6 million last year to a \$9.6 million loss so far this year. Chief executive Ron Schad announced his departure shortly after the results were announced.



The upgraded Bobcat T14040 telehandler

Bobcat upgrades telehandlers

Bobcat has launched upgraded versions of its largest fixed framed telehandlers, the 4.1 tonne/13.7 metre T40140 and the four tonne/17.5 metre T40180. Both models have increased maximum lift heights and are available with either a Stage IIIB Deutz TCD 3.6 L4 or a Stage IIIA Perkins 1104D-44TA power unit.

The T40140 can lift four tonnes at its maximum lift height and 1.3 tonne at its maximum reach of 10.4 metres. The T40180 can lift up to 2.5 tonnes at its maximum lift height and 560kg at 13.7 metres. The new models feature hydrostatic transmissions, semi-

automatic wheel alignment and the company's side shift and levelling systems as standard. An LCD digital display provides operators with a quick overview of the machine's performance as well as a readout of the frame levelling and boom angle.

First Toucan 12E Plus delivered

German rental company Arbeitsbühnen Seeger has taken delivery of the first two Toucan 12E Plus mast booms having ordered them at the Bauma launch earlier this year. Managing director Karlheinz Seeger said: "One of the main reasons for selecting the 12E Plus is the maximum outreach of over 5.5 metres, as well as the working height of 12.6 metres. After many years of experience with the JLG Toucan Series, it was an easy decision to make."



Karlheinz Seeger (L) takes delivery of a Toucan 12E Plus mast boom from Harald Wieland from JLG Deutschland

TGM Wind Service takes delivery of the first Bronto S230 XDT mounted on a Mack chassis



Bronto S230 XDT for TGM

Abilene, Texas-based TGM Wind Service has taken delivery of the first 230ft (70m) Bronto S230 XDT.

The unit - known as the S70 XDT in Europe - offers an outreach of 35 metres and features fully variable H-type jacking, 180 degree platform rotation and an extendable basket. TGM already has eight 90

metre S90HLA/295HLA units, and is looking to expand its fleet for wind turbine blade repairs as well as electric utility applications and petro-chemical work.

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- **Tadano America** has appointed **Jay Shiffler** as vice president marketing.



Jay Shiffler

- **Dave Stewart**, one of **Skyjack's** longest serving managers has left the company.

- French overhead crane specialist **REEL** has acquired UK overhead crane company **Crane Services**.

- **Deutz** director **Margarete Haase** has been appointed chairman of **Kölnmetall**.

- Canadian aerial lift group **WesternOne** has reported a 67.5% rise in revenues.

- US distributor **Stephenson Equipment** has appointed **Darrick Marris** as crane sales rep.

- **Tanfield** has completed the transfer of its **Snorkel** business to **Don Ahern**.



Ernst Kumposcht

- **Ernst Kumposcht**, co-founder of **Maltech Austria** has died.

- Germany's **Schwenk Platforms** has purchased a **Teupen Leo 18GT** plus spider lift.

- UK rental company **Elavation** celebrated nine years with an order for more **Niftylifts**.

- Atlanta-based **Phoenix Crane Rental** has taken delivery of a pink **Terex T340-1** truck crane.

- **Ron Schad** chief executive of **Essex Crane** is to resign once a replacement is appointed.



Ron Schad

- **Terex** has appointed international logistics company **Ceva Logistics** as parts partner for Brazil.

- **Trojan Battery** has appointed **Start Trading** as its master distributor for Bulgaria.

- US rental company **Trico Lift** is moving from Millville to Mickleton, New Jersey.

- German crane company **Völkl** has taken delivery of a **Grove GMK5220 All Terrain** crane.

- **Speedy** has appointed **Mark Rogerson** as group COO, **Mike McGrath MD** International has departed.



Mark Rogerson

- UK-based training company **ALS Safety** has opened a new location in Hunslet, Leeds.

- Canadian rental company **G. Cooper Equipment Rentals** has acquired **City Rentals**.

- UK access rental company **Safe Access Solutions (SAS)** has appointed **Peter Whittall** as a director.



Peter Whittall

- **David Jackson**, VP engineering at **Tulsa Winch** has died.

- **Bobcat** has signed a supply 'partnership' agreement with **Deutz** engines for its telehandlers.

- **Lufthansa Hungary** has taken delivery of two **Genie** booms.

- **Manitou**, is equipping its six and seven metre agricultural telehandlers with **Deutz** engines.

- **Trojan battery** has appointed **Ed Dunlap** as chief financial officer.



Ed Dunlap

- **Thomson Fly** has purchased two **Ascendant** truck mounted lifts from **Platform Sales & Hire**.

- **Modulift** has warned of misuse of its beams at the **Gorgon Project** in Australia.

- **Hans Lehmann** has ordered a **Gottwald** mobile harbour crane and three **Terex CS45KS** reach stackers.



Eric Millard

- **Eric Millard**, retired European engineering director for **Grove Cranes** has died.

- UK-based parts supplier **IPS** has appointed **Dromad Hire** as its parts partner in Ireland.

- **PASMA** has formed a partnership with Scotland's electrical trade association **SELECT**.

- UK rental company **Geoff Huntley Plant** has purchased five high capacity **Manitou** telehandlers.

- **Richard Del Campo** of **JLG** has moved to **Jerr-Dan** as general manager.



Richard del Campo

- **Mammoet** has placed a record order for 650 lines of SPMTs with **Scheuerle**.

- UK-based **AFI** is putting service & inspection history of its used machine inventory online.

- Australia's **EWPA** has alerted aerial lift owners to check aerial lift control box guards are fitted.

- **Palfinger** has appointed **Alba Braunschweig** as service partner - recycling and waste industries in Germany.

- **David Graham** managing director of **Speedy Hire** in the UK & Ireland has left the company.



David Graham

- **Cargotec- MacGregor** has acquired Norwegian-based **Aker Pusnes**.

- Overhead crane specialist **Konecranes** has opened a new service facility in the UK.

- Australia's **EWPA** and **3** have established a new chapter for Northern Territory.

- **John Penny**, managing director of UK-based loader crane manufacturer **Penny Hydraulics**, has died.



John Penny

- UK rental company **Nixon Hire** has taken delivery of 107 **JCB** telehandlers in a deal worth £7 million.

- Two tower cranes collapsed in London following hurricane force winds.

- **JCB** is planning a greenfield manufacturing facility near Jaipur in Rajasthan, its fourth in India.

- **Hiab** president and **Cargotec** executive director **Axel Leijonhufvud** has resigned.

- UK-based **Central Platform Services** has appointed **Nick Childs** as general manager.

- **Cargotec** has announced plans to restructure its **Hiab** crane business in order to improve profitability.

- **Liebherr GB** has appointed **Mike Hanlon** as its ports and re-handling specialist.



Mike Hanlon

- **Tompkins** has taken delivery of the first **Wacker Neuson** telehandler in the UK.

- UK-based **Healey Tool Hire** has added a **Niftylift HR21** Hybrid self-propelled boom lift.

- **Ainscough Wind Energy Services** has appointed **Gavin McEvoy** as technical sales manager.



Gavin McEvoy

- **PSR** - the access service division of **IAPS** - has opened a service centre in Wishaw, Scotland.

- **Merlo Deutschland** has delivered its 11,000th telehandler to German service partner **Langguth**.

- German-based **Rickmers** has placed an order for six **Liebherr** heavy duty ship cranes.

- **The Modern group** has appointed **Sam Maury** as product manager for cranes.



Sam Maury

- **Grúas Aguilar** has taken delivery of the first **Liebherr LTM 1750-9.1** in Spain.

- **Liebherr** has delivered its first **TCC 14000-400 D** Litronic mobile harbour crane.

- **Genie** has introduced a Spanish version of its **Lift Pro** online training programme.

- **Neremat** has been appointed as the Belgian dealer for **Potain** top-slewing cranes.

- **Faymonville** is to open a service centre in Noginsk, near Moscow, Russia.

- **Andrew Brown** previously UK sales manager for **Kobelco Cranes** has died age 69.



Andrew Brown

- UK-based **Hire Station** appointed **Brian Sherlock** as managing director of its **Core Tools** division.

- **Ritchie Bros** has appointed **Joerg Bachmann** as director of marketing for the European region.

- **IPAF** is expanding in the Benelux region with the appointment of **Jur Kamsteeg**.



Jur Kamsteeg

- **Higher Concept** has appointed **Syrinx Hire** Software as its reseller for Australia and New Zealand.

- **IPAF** has opened a new US membership office in Glen Ellyn, near Chicago, Illinois.

- **Speedy** has agreed a joint venture with **J. & J. Denholm** in Kazakhstan.

- **Mike Potts**, managing director of **Nationwide Platforms** has resigned, along with commercial director **Rob Owen**.

- **Tim Frank** has resigned as chief executive of **Sany America** barely a year after his appointment.



Tim Frank

- **Goscor Access Rental** has ordered 80 new **Genie** aerial lifts, including a 180ft **SX-180** boom lift.

- **TVH** has become the sole reseller of **Sevcon MOS90** motor control units.

- UK-based **Tagattach** has appointed **Orr Safety** of Louisville, Kentucky as its USA distributor.

- **Jimmy Cook**, one of the UK's **Lighthouse Club** oldest and most loyal supporters has died.

- UK-based rental company **Prolift** has expanded its fleet to more than 400 units.

- **Skyjack** has appointed **Ken Moore** as area sales manager, Australia.



Ken Moore

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