



## SiOPS® - Operator Safety

**Niftylift's** award winning **SiOPS®** safety system prevents sustained involuntary operation in the event of an operator entrapment.

- Stops sustained involuntary operation
- Removes operator reaction time
- Greatly reduces potential for injury
- Machine movement stops instantly
- Gives operator vital second chance

**SiOPS®** eliminates sustained involuntary operation by interrupting all machine movement if an operator is pushed against the cage controls.

**SiOPS®** reacts instantly when it senses the operator being forced onto the controls.

By removing the operator reaction time **SiOPS®** also greatly reduces the potential for trap injury.

**SiOPS®** is only available on Niftylift MEWPs and addresses a known contributing factor in trapping incidents and gives the operator a vital second chance.

To learn more about Nifty **SiOPS®** and how it can save lives, please visit our website.

To arrange a demo, please call us now on:

**+44 (0)1908 223456**



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## On the cover:

One of four new mid-sized loader cranes from Hiab - the X-CLX 178 - launched in 2013.



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## News 6

Fatal crane collapse at Sao Paulo World Cup stadium, New UK access rental company, Terex Cranes reveals 'boom booster', Fassi acquires Cranab, Bronto to launch two axle 47 metre platform, Speedy CEO resigns, Three access acquisitions for Palfinger, Manitex completes Valla takeover, New Michelin crane tyre, Liebherr tests largest tower crane, Integrated Logistics takes AC1000, Penny launches new hydraulic spoil box, IPAF introduces Smart PAL Card, Hiab China JV moves ahead, New MD for Nationwide Platforms, Grúas Roxu opens in Costa Rica.



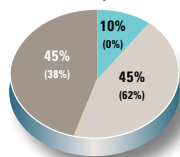
## Loader cranes 17



This month we take a look at loader crane developments including interviews with Transloader Services director and ALLMI board member Carly Barnard (L) and HMF UK managing director Ian Roberts.

## Annual rental rate guide 25

This year's rental rate guide has revealed the most positive mood since 2007. Companies within all three sectors we cover - cranes, powered access and telehandlers - have reported more stability, improvements and a positive view for 2014.



## Truck mounted lifts 35

We ask is there a shift away from the established Northern European medium to large truck mounted platforms, towards Italian manufacturers as well as looking at new products that are scheduled to hit the market.

## Look back at

## 2013 45



Although a mixed year depending greatly on where you live, 2013 has generally been a step in the right direction for most companies in our sector. The Cranes & Access annual review looks back at industry highlights as well as the major news and events from the world at large.

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## In the next C&A

The next issue of Cranes & Access, scheduled for the end of February, will feature Batteries, our main preview of the Conexpo show in Las Vegas this March, Self-propelled electric boom lifts and Rough Terrain cranes. If you have any contributions or suggestions, please contact our editorial team.

**"A good leader can engage in a debate frankly and thoroughly, knowing that at the end he and the other side must be closer, and thus emerge stronger. You don't have that idea when you are arrogant, superficial, and uninformed."**

*Nelson Mandela*

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## Happy New Year! (almost)

By the time you are reading this we will be a few weeks into 2014 with Christmas and New Year celebrations a distant memory as we cope with a damp and windy or freezing January in the Northern Hemisphere. However our Annual Rental Rate Guide should provide some cheer and makes for very good reading.

The survey, carried out in the UK, reports the most positive mood since 2007, with rate stability and even improvements across the board. But perhaps more importantly the majority of fleets have started expanding again and the forecast for 2014 is positive. Good news for rental companies, manufacturers and end-users alike and hopefully the beginning of a period where rental rates begin to reflect the true cost of the equipment, expertise and support services.

Unfortunately some areas have not moved on at all. One is the way in which the Health & Safety Executive investigates accidents in the UK. Let me say now that we whole-heartedly support the work the HSE does and want to see it playing a greater role in creating a better industry for us all. However its policy towards accident investigations is totally unfit for purpose.

We have often highlighted the length of time taken - years in many cases - to divulge information relating to an accident. In November IPAF asked the government to look into the time taken by the HSE to report on its technical investigation into a fatal boom lift accident in June 2013. It received a response from Mike Penning, UK minister of state for disabled people, explaining the actions being taken etc etc etc..... However it was when chasing a comment from the HSE that we were made aware that the whole point of an HSE investigation is not to produce a report telling us what and why it happened, but to "determine whether there has been a criminal breach of a law and as a result whether enforcement action is necessary."

We thought, along with most of the industry, that the HSE was supposed to publish its findings when investigating a serious accident, so that we all might learn and improve. Instead it seems the HSE believes it is a second police force, rather than an agency with a charter to improve safety at work. If that is so then we need an alternative 'reputable organisation' like the Civil Aviation Authority that produces accurate investigation reports quickly and lets the industry get on with its business, rather than keeping it in limbo - in some cases for years.

Wishing you all a happy, healthy and prosperous 2014

Mark Darwin

*Comment and feedback is most welcome via post, email, fax or phone stating if we may publish them or not: editor@vertikal.net*

## Vertikal Press

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