

TAKING YOU **HIGHER**.



A PLATFORM FOR
SUCCESS.

Genie
A TEREX BRAND

ELECTRIC ROUGH TERRAIN PERFORMANCE

Compact and powerful, the Genie® hybrid scissor lift series offers unmatched versatility. They are high performance electric scissor lifts with an onboard integrated generator to charge the batteries and supply power to the platform and chassis. Ideal for maneuvering in tight spaces, they're excellent for outdoor and indoor construction - so you can be successful anytime, anywhere.

GENIELIFT.COM

AWP-INFOEUROPE@TEREX.COM

©2014 Terex Aerial Work Platforms. Genie and Taking You Higher are trademarks of Terex Corporation or its subsidiaries.

Upbeat Orlando

This year the American Rental Association broke a long-standing arrangement or series of co-incidences its annual convention and Rental Show during a Conexpo year. Conexpo is of course always held in Las Vegas and having the two shows in the same city within weeks of each other has created friction in the past. This year however the ARA chose to return to Orlando, Florida.

With Conexpo a few weeks earlier than usual this year there were barely more than two weeks between the two events and as a result almost certainly fewer new products launched at the Rental show, with companies such as JLG preferring to save big new product launches for Conexpo, while some smaller companies chose one or the other. However there were some innovations on show and the overall mood was generally very upbeat, with most aerial lift companies reporting strong order intake.

Electric RT scissor trend

The trend most in evidence at the show was the growth in electric or hybrid compact Rough Terrain scissor lifts. Genie elected to use the Rental show to unveil its new 'hybrid'/bi-energy BE69 series of

scissor lifts, with the 26ft GS-2669, 33ft GS-3369 and 40ft GS-4069 models. All feature AC direct drive wheel motors and a small diesel for recharging or powering the wheels and pump directly. Meanwhile Skyjack revealed the details of its new entry into the sector, prior to unveiling the actual machine at Conexpo. Meanwhile MEC - a pioneer in the electric RT sector - was keen to talk about its new 60ft big deck scissor lift, but deferred the official launch until Las Vegas.

Custom Equipment had a great show, with the full production version of its 12ft compact scissor lift the highlight of its exhibit, along with three new narrower, 670mm versions of its popular push-around scissor lifts - the HBP3.6, 4.5 and 5.0 - introduced in response to issues with domestic/office single door widths in the UK.



The small Mec stand at a busy Rental Show.

Crane surprise

A surprise exhibitor was the recently formed Bailey Cranes established by ex Manlift Manufacturing owner Jeff Bailey. It showed a very interesting eight tonne carry hybrid deck crane, the IC-18, with full heavy-duty full traction battery pack and an engine mounted on a slide-out module for remote and on the go recharging of the batteries. The company also had a pedestrian controlled handler - the Brandon - on show, capable of being used as a crane with additional jib, telescopic fork truck and glass or panel handler with up eight metres tip height and five metres of outreach. As a fork truck it handles over a tonne, as a crane three tonnes and 500kg as a glass handler. As if these two were not sufficiently innovative the company also showed a pipe or sheet manipulator called the Robot that grips anything from a steel tube to a large panel and then positions it with the dexterity of a human wrist.

29 years and going strong

Skyjack - currently on a roll as its booms gain acceptance and it wins market share for its scissor lift range - announced the result of its



The newly formed Bailey Crane showed a new 8 tonne hybrid carry deck crane.



The new crane includes a slide-out engine to remotely recharge the full traction battery pack.



Genie launched its new BE69 series of Bi-Energy RT electric drive scissor lifts



Custom Equipment launched a line of upgraded and improved push around scissor lifts with narrower overall widths

quest to find the oldest Skyjack still at work. Not surprisingly the winner was found close to its home town of Guelph - the 1985 SJ006-10, was still in pretty good condition and with its original paint job. Owner Kraner Electric had no wish to part with it, but was also happy to add the prize - a new 19ft scissor lift to its maintenance fleet alongside its 29 year old unit. Skyjack also presented its 100,000th SJIII3219 19ft scissor lift to Chicago-based Metrolift which ordered the unit and decided to donate it to charity.



Skyjack declared the result of its Quest to find its oldest scissor lift still working - a 29 year old model found just two blocks from the factory and the third ever built



Mathew and Peter Kraner with the 1985 Skyjack SJ006-10

the channels of the roll out deck extension on a Genie GS1930/32. The platform is aimed to provide additional height and pass through openings in false ceilings (see page 33). Its \$3,000 price tag might prove off-putting for general buyers but it does include plumbed in safety systems, meets all the relevant standards and has manufacturers approval.

Snorkel made its first appearance under new ownership, with owner Don Ahern manning the stand and happy to talk of his plans for the business. Cranes & Access editor Mark Darwin spent several hours with him at Conexpo. To learn more about the industry veteran and maverick read his interview next month's issue. The company also announced that it was reverting to the TM12 name for its popular 12ft mast type lift.

Manlift Manufacturing launched a new product it has dubbed the SHU - Step High Unrestricted - a one man platform that slips into



The Manlift SHU



Snorkel had a flashy stand and has rebranded its 12ft mast lift back to TM12

JCB decided not to wait for Conexpo and do a double launch of its new ultra compact telehandler, the 2,500kg/six metre 525-60.



JCB unveiled its new ultra compact 525-60

C Tech the joystick and component supplier and re-manufacturer caused a double take with two completely rebuilt/refurbished scissor lifts on its stand. The company has teamed up with a rebuild specialist in order to offer more than just replacement parts for rebuilds.

Spiders everywhere

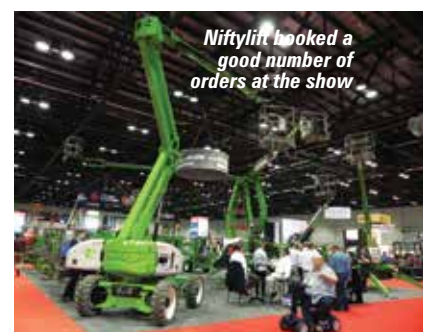
The show also highlighted the increased acceptance in the USA for spider lifts which was even more visible at Conexpo. ReachMaster with its Bluelift and TCA lines, Tracked lifts with Omme and Platform Basket, JLG with its increasingly wide range of Hinowa



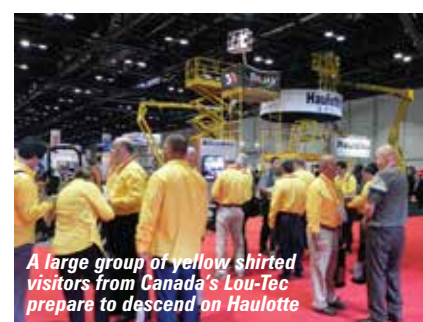
A C-Tech rebuilt Skyjack scissor lift



CMC on the All Access Equipment stand - with Davide Fracca of Hinowa talks to CMC's Giovanni Carbonara while Lenny and Ryan Polonski of All Access Equipment



Niftylift looked a good number of orders at the show



A large group of yellow shirted visitors from Canada's Lou-Tec prepare to descend on Haulotte

badged products and Cormidi with its crane/spider lift all exhibited at both events, while CMC distributor All Access Equipment, run by Lenny Polonski, focused on the ARA and created a good deal of interest with it's the 24 metre CMC dubbed the Crawler 78 in North America.

Haulotte and Niftylift were both present in force with substantial displays of equipment and both had very busy stands with results almost certainly outperforming those of Conexpo. Neither company launched new product at the show, but clearly showed products with strong appeal to the Rental show visitors.

February 22-25th 2015

Next year the ARA convention and Rental show moves to New Orleans from February 22nd to 25th. It promises to be a great show, being the main focus for any 2015 new product launches by the North American producers. So put the date in your calendar now. And just in case you're interested Mardi Gras and Ash Wednesday are February 17th and 18th in 2015.

MAGNI

The new generation of Rotating Telehandlers

IMPORTER FOR GERMANY, AUSTRIA AND THE BENELUX



DEALERS WANTED

MR. M. KOKKELMANS
+31 (0)6 - 46 34 59 03

MR. H. SIMON
+31 (0)6 - 53 62 96 67

www.colle.eu | info@colle.eu | +31 (0)46 - 45 74 100

THE BEST QUALITY CRANE MATS



WELEX RENTAL

Lower Drayton Farm
Penkridge, Staffordshire, ST19 5RE
T 01785 713675, F 05603 422006
Welex@Welexrental.co.uk, Welexrental.co.uk



A record year for Hire Show

Last month the UK's Executive Hire Show achieved its highest ever visitor and exhibitor attendance since starting in 2007, attracting 1,908 visitors and 148 exhibitors. Although primarily aimed at the tool and general hire industry, the show also featured a number of access and lifting exhibitors with new product launches.

Youngman took centre stage with its traditional stand opposite the entrance to present PASMA's 'Towers for Riggers' training course - for which it compiled all the build scheme drawings and technical data. It also launched its one-man Boss Solo 700 tower as well as its Boss Taskforce, a group of tower rental companies which supply and erect highly complex towers. Other products included the Boss X3X and X3X-SP self-propelled scissor lifts and its PAS 250 compliant Depot Podium.

Custom Equipment's UK distributor Hy-Brid Access Platforms in the entrance hallway attracted a good deal of attention with the introduction of four new lifts - the 4.5 metre HB-P4.5 and five metre HB-P5.0 push around lifts and the 4.5 metre HB-830CE and 5.66 metre HB1230 self-propelled scissors. Features on all four models include non-marking tyres and AGM battery as standard. Of particular interest was the five metre working height HB-P5.0 which is now under 700mm wide, allowing it to pass through most domestic doorways. The following photos highlight other interesting exhibits:



Hird showed a 2.5 tonne Valla 25EL pick&carry crane and a Winlet 350 glazing robot.



The 5.1 metre working height X3X-SP, is 760mm wide, weighs 496kg and features a 1.65 metre platform length and a 400mm deck extension.



As well as its range of PAS 250 certified podiums Euro Towers showed a prototype of its self-erecting Z-Fold tower. Designed to be erected entirely from the ground the 4.2 metre working height Z-Fold easy folds down to allow passage through standard doorways and transportation in a large estate car.



The Hy-Brid stand attracted a good deal of attention with four new models



Bravi and its updated Spin-Go push around lift and Leonardo HD self-propelled scissor lift at the show



Elebia's UK distributor Red Plant highlighted the company's largest 20 tonne automatic hook



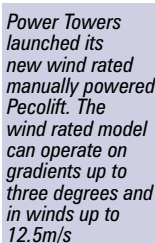
The Access Platform Company's launched its new 4.5 metre Skywinder Mini 250 which makes use of an additional mast section to offer an extra metre working height compared to the original Skywinder Mini. Slightly heavier at 280kg the 250 offers a 136kg platform capacity



Higher Concept launched two new products with the Syrinx Dashboard, a web-based application designed to simplify analysis of data via a computer, tablet or smartphone and the Syrinx Android Driver App, which enables staff to send delivery and collection details to a driver's Android phone



UK trailer manufacturer Ifor Williams featured its GH94BT access/construction equipment trailer with new 144cm mesh infill



Power Towers launched its new wind rated manually powered Pecolift. The wind rated model can operate on gradients up to three degrees and in winds up to 12.5m/s



Youngman's Boss Solo 700 has been designed for a single person to assemble. When not erected it fits within a 700mm by 1.3 metre trolley made up from the parts of the tower



**cranes
& access**

Get the
whole story...

...follow us on



Vertical
.net