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### **Opening Hours**

**Tuesday June 24 09.30 - 18.00 h.**

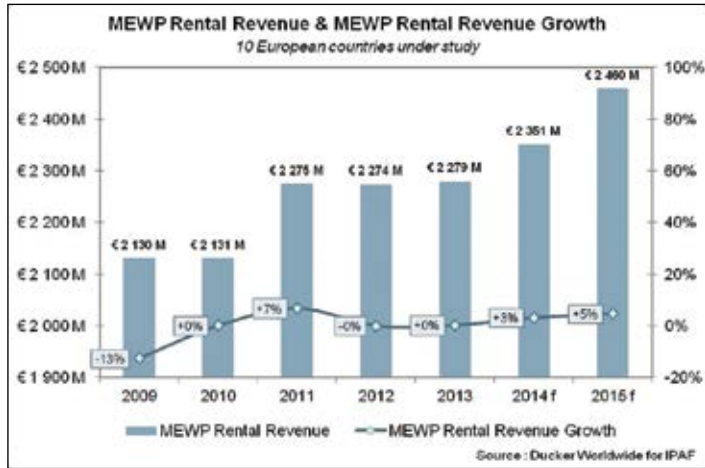
**Wednesday June 25 09.30 - 18.00 h.**

**Thursday June 26 09.30 - 17.00 h.**

**Need more APEX information?**  
**Contact: [marleen@ipi-bv.nl](mailto:marleen@ipi-bv.nl)**







Aerial work platform rental revenue and growth in Europe

Latest results from IPAF's annual rental market research indicate that the European aerial work platform rental market remained stable in 2013, continuing the trend in 2012, however, that strong differences exist among the 10 countries under study: Denmark, Finland, France, Germany, Italy, the Netherlands, Norway, Spain, Sweden and the UK.

Germany, Norway, Sweden and the UK all achieved positive growth with rental revenues increasing around five percent. The UK rental fleet now appears to have reached its pre-recession levels, however rental companies remain cautious.

In the US the rental market is rebounding more rapidly with growth of around 10 percent in 2013. For the first time the report includes results from research into the Chinese market.

The IPAF US and European Powered Access Rental Market Reports 2014 include forecasts for growth and fleet composition in the coming years, and an estimate of the size of the aerial work platform rental fleet worldwide, with a breakdown by region and by machine type. The US report also covers Canada. The two publications can be purchased at: [www.ipaf.org/reports](http://www.ipaf.org/reports)

## PDS draws 640 instructors

More than 640 IPAF instructors and training centre staff attended Professional Development Seminars (PDS) across 17 countries in eight languages over the past few months. The annual PDS event ensures that IPAF certified instructors remain up-to-date with legislation and training.



Instructors and training centre staff attending Professional Development Seminars

Through attending the event, they gain Continuing Professional Development (CPD) points, necessary to maintain their IPAF instructor status. This commitment to continuous learning is one of the unique features of the IPAF training programme.

Seminars in the UK will be held this year on 30th September for the North and on 4th November for the South. Watch for details at: [www.ipaf.org/events](http://www.ipaf.org/events)

## East Midlands regional meeting

The IPAF East Midlands Regional Meeting will be held on 8th May at 18:30 at Sketchley Grange, Burbage, Hinckley, Leicestershire LE10 3HU. This meeting will be hosted by Loxam Access and inspHire. Book your place now at [www.ipaf.org/events](http://www.ipaf.org/events)

## Europlatform in September

The Europlatform access rental conference will be held on 25 September in Köln, Germany. Details at [www.europlatform.info](http://www.europlatform.info)



Riwal senior managers taking IPAF's MEWPs for Managers course at its strategy meeting

## Riwal managers certified

Several members of the Riwal management team have successfully completed the IPAF MEWPs for Managers course, enabling supervisors and managers to prepare for and safely coordinate the use of various types of aerial work platforms on site.

Senior managers, including Riwal chief executive Norty Turner, attended the course which was conducted by IPAF certified instructors Robin Monster of Riwal and Jur Kamsteeg, IPAF's Benelux business development manager. The course was held as part of Riwal's strategy meeting in the Netherlands, and the entire management team successfully attained their certification.

Turner said: "At Riwal the reason that we exist is to achieve the

highest levels of safety, productivity and service through our people. Our business is founded upon safety, and it is an absolutely critical element in everything we do. This course is an excellent educational tool, and Riwal is committed to supporting and promoting it to its customers."

IPAF's MEWPs for Managers course is available from approved training centres worldwide in English, German, French, Italian, Dutch, Spanish and Portuguese. The one-day course is not about operating equipment, but about planning, supervising and effectively managing the use of aerial work platforms on site. It ends with a written test that candidates must pass in order to obtain a certificate. More details can be found at: [www.ipaf.org/m4m](http://www.ipaf.org/m4m)

## IPAF staff take the PAL+ challenge

IPAF staff members Susan Foster- training operations coordinator and Lynn Price - audit and QC manager, became the first IPAF staffers to successfully complete the PAL+ advanced operator course, following some preparatory training.

IPAF certified instructor Gary Phillipson from Facelift conducted the course at Facelift's indoor facility in Liverpool.

"The PAL+ course is quite a challenge for operators, let alone office-based employees who do not operate equipment on a daily basis," said Price. "But it was a very worthwhile educational experience and we learnt a lot."

PAL+ is an optional, additional one day category-specific course aimed at operators working in higher risk or challenging environments. More details at: [www.ipaf.org/palplus](http://www.ipaf.org/palplus)



IPAF staff complete the PAL+ course at Facelift's facility in Liverpool