

Werner acquires Youngman

US-based ladder manufacturer Werner is to acquire all of the shares of UK access equipment manufacturer Youngman. The acquisition will merge Youngman's tower, low level scissors lifts and other access products with Werner's existing UK ladder business. Abru and is conditional on clearance from the UK Competition and Markets Authority. It should be completed later this year.

Werner, which has its international headquarters in Schaffhausen, Switzerland, acquired Abru in 2011 as part of its European expansion plans. Youngman was acquired by the current owners in a Management Buy Out from SGB in 2005 led by Paul Bentley, with Chris Owen, John Bungay and Jerry Stapleton. Revenues back then were reportedly in the region of £37 million, although they have slipped recently.

Werner chairman William Allen said: "We are confident that the deal will benefit the industry by allowing us to offer a single integrated portfolio that combines our complementary strengths - Youngman's focus on towers and other trade products and Werner's focus on ladders and other DIY access products."



The acquisition takes Werner into powered access

£50 million spend for A-Plant

Ashtead's UK rental business A-Plant has made a £50 million investment in the expansion and renewal of its powered access and telehandler fleet. £15 million is being spent on new aerial lifts with six key suppliers. The orders cover more than 720 machines, all of which are scheduled to be delivered by the end of this month. The two largest deals comprise a £6 million spend with Genie for 274 machines and a £4.6 million order for 220 JLG units. Other suppliers include Niftylift, Skyjack, Haulotte and Power Towers.

The bulk of the spend was an order for 1,000 JCB units worth £35 million, consisting of a large number of telescopic handlers and Teletruk industrial telehandlers, along with rough-terrain forklifts, mini/midi excavators and backhoe loaders. A-Plant spent around £100 million in 2013 with similar levels due to be reached this year.



(L-R) Tom Greenshields of Greenshields JCB with Asif Latief of A-Plant, Graeme Macdonald and Dan Thompstone of JCB with the first telehandler deliveries.



Genie and Niftylift machines from A-Plant's £15 million investment



CAT's new TH417C GC telehandler

Two new CAT telehandlers

Caterpillar has launched its new TH414C GC and TH417C GC telehandlers designed specifically for the rental market. Based on JLG's 3614RS and 4017RS telehandlers, launched earlier this year, the 3.6 tonne/13.85 metre TH414C and four tonne/17 metre TH417C GC telehandlers have been designed with simplified service and maintenance features such as external telescope cylinders, easily accessible maintenance points, drain ports and filters, and a maintenance-free diesel oxidation catalyst. CAT telehandlers have been designed and built by JLG under a global alliance agreement since the end of 2005.

Dingli appoints new UK distributor

A new UK distributor for Dingli aerial work platforms, Dingli Platform Sales UK has officially opened for business. The first machines have already been delivered to the company's Essex depot and have started to ship to customers.

The first shipment included electric slab scissor lifts, vertical lifts and mast booms as well as the first Dingli diesel powered scissor lift in the UK, the 53ft JCPT1823RT, with a 6.55 metre extended double deck, 680kg platform capacity, self-levelling stabilisers and Kubota power unit. The UK's first Dingli diesel booms are also due to arrive from the plant in China in the coming weeks.

The new company is run by James Darnley, who has been associated with Dingli for several years, and Philip O'Donnell, both of whom helped man the Dingli stand at Vertikal Days earlier this year.



The first Dingli diesel RT scissor lift to arrive in the UK

Full review for EN280

The European Committee for Standardisation (CEN) has received a mandate to commence a full revision of EN280:2013 - the European standard governing the design and manufacture of aerial lifts. EN280:2013 was published in June 2013 after a five year review period. Detailing additional requirements regarding the application of EN13001-3-1 and EN ISO13849-1 as well as aerial lift structures and control systems, it is anticipated that EN280:2013 Amendment A1 will be published in 2015, following a period of public comment.

Possible topics for consideration in the full revision include: exit at height, retention of key in ground control station, average weight of person, fire prevention, ability to isolate power when elevated (other than emergency stop), wind speed variations and electromagnetic compatibility (EMC).





Speedy has ordered 1,060 Skyjack scissor lifts

Over 1,000 Skyjacks for Speedy

UK-based rental company Speedy has purchased 1,060 new scissor lifts from Skyjack. The order includes slab electric scissor and mast type lifts, along with a number of compact diesel Rough Terrain scissor lifts. Deliveries have already begun, with the order due to be completed later this year.

Models ordered include 12 and 16ft SJ12 and SJ16 mast lifts - the first of this type of lift for Speedy. All units are fitted with Skyjack's new motor-controller control system. Also included are 26ft SJ6826RT compact Rough Terrain scissor lifts, the first diesel powered aerial lifts in the Speedy fleet. The order is a part of a major update and expansion programme for the company's powered access rental fleet, and will reduce the average age of its self-propelled scissor lift fleet to less than two years. Skyjack has also shipped 40 SJ12 and SJ16 self-propelled mast lifts to Force Access, Australia for a large project.



Stütze-Späh's new WT610 truck mounted lift

Customised Palfinger truck mount

German access rental company Stütze-Späh has taken delivery of a 61 metre Palfinger WT610 truck mounted lift which includes features from the company's new Jumbo NX series. Mounted on a four axle MAN TGS 35.400 chassis with three axle steering and Hydro-Drive, the WT610 offers a maximum platform capacity of 600kg and an outreach of up to 36.8 metres at which it has 100kg platform capacity. Intended for tree surgeons and arborists, the WT610's features include additional built-in storage space, an on-board hydraulic generator and a lighting system for carrying out work at night. The company has also opted for Palfinger's tree basket which is fitted with a winch system designed for lowering tree limbs as well as various power outlets.



Features include a built-in lighting system

Manitex acquires PM/Oil&Steel

US-based boom truck, crane and port handling equipment manufacturer ManiTex has acquired the PM Group, the owner of PM loader cranes and Oil&Steel aerial work platforms. The agreement is subject to Italian court approval of a debt restructuring plan which is currently pending.

The deal is worth \$107 million comprising \$24 million in cash provided by a new ManiTex term loan with its current bankers, \$15 million from issuing new shares to be distributed largely to PM's bankers and \$68 million in assumed debt and liabilities.

PM's 12 month revenues through June 2014 were \$106 million with an operating margin of nine percent - similar to that of ManiTex. The acquisition is expected to close in the fourth quarter. The third company within the PM group, scaffold company Pilosio, has been acquired by Polo Holding.

Between them PM loader cranes and Oil&Steel platforms have around 47,500 square metres of manufacturing space, spread over two locations in San Cesario/Modena and Arad in Romania with a total of 578 employees. The two companies also have an extensive distribution network and are forecasting revenues of €133 million for 2014 - 83 percent of which will be for export mainly outside of Europe. ManiTex now has extensive business interests in Italy, having recently added Valla pick & carry cranes to its CVS-Ferrari port handling operations acquired in 2011.

New 100 tonne tele crawler

German crane and material handling manufacturer Sennebogen plans to launch a 100 tonne capacity telescopic crawler crane later this year. When launched it will be the largest telescopic crane in a range which currently runs from eight to 80 tonnes.



Sennebogen is to launch a 100 tonne telescopic crawler crane.

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Kardon Contracts' owner Gordon McGruer (R) with Karel Huijser of JLG

Kardon takes first 1850SJ

UK-based wholesale rental company Kardon Contracts has taken delivery of the first 185ft JLG 1850SJ Ultra boom lift to be delivered in Europe. The unit is one of four 1850SJ's ordered at Conexpo earlier this year and is already out on hire working on the refurbishment of a large hanger.

Atlas to close Delmenhorst plant

German loader crane and excavator manufacturer Atlas Maschinen is in the process of closing its Delmenhorst crane plant as it transfers production of its loader cranes to its nearby facilities in Vechta and Gazderkese in order to streamline production and save on costs. The move follows several years of struggle with the works council/union at the historic Atlas plant and will affect up to 80 employees.



Atlas managing director Graham Stitou, said: "The closure is definite, the only question is when. The main reason is that the industry is still in a significant economic downturn. Currently, the factory has been running at just 50 percent of capacity with unsatisfactory productivity indicators. We have to react in order to secure the continued existence of the company."

20,000th telehandler from Bobcat

Bobcat has manufactured the 20,000th telehandler at its Pontchâteau production plant in Loire Atlantique, France. The unit - a four tonne/17.5 metre T40180 was delivered to Manuco Services, the company's distributor based in Rouen, northern France.

The Pontchâteau site produces 12 different Bobcat telehandler models with lifting heights from five to 18 metres and last year celebrated its 50th anniversary. The first telehandlers came off, what was then a Sambron production line in 1979. The company, which was one of the first to produce a telehandler, was acquired by Ingersoll Rand/Bobcat in 2000.

Pontchâteau plant manager Laurent Gicquel, said: "We see growth of around 15 percent in sales this year, largely due to good results from the agricultural sector, which represents 49 percent of Bobcat telehandler sales, while 51 percent comes from the rental and construction sectors."



(L-R) Laurent Gicquel, Mickael Coutard and Michel Coutard of Manuco with Benoît Pion and Xavier Larroque of Bobcat.



The Terex XT Pro models

New Terex tree trimmers...

Terex Utilities has introduced an all-new, three model range of XT Pro Series truck mounted platforms for tree trimming duties.

The range includes the 19 metre XT Pro 56 with a maximum of 13.9 metres outreach, the 20 metre XT Pro 60 with 15.2 metres of outreach and the 23.3 metre XT Pro 60/70 which also has 15.2 metres outreach.

The company says that extensive end user input during development,

has led to a number of features, including round pedestal weldments for easier access to slew ring bolts, a platform capacity of 180kg - one person plus tools - an elbow cylinder that fully retracts when stowed to protect the rod and a 3.5 cubic metre chip box. A new boom tip helps reduce the overall weight, allowing the 23 metre unit to be mounted on a chassis with a 5.9 tonne front axle.

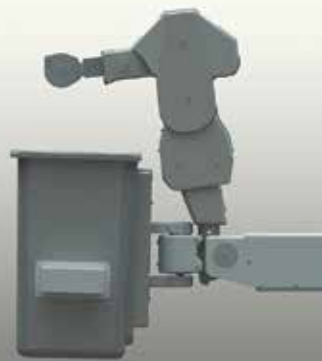
...and jibs

Terex Utilities has also introduced a new cobra-style jib and swing arm extension for its Hi-Range TL and LTM aerial devices. The optional swing arm for the TL series increases the platform's working range with an additional platform support extension that can rotate horizontally through 215 degrees.



The swing arm combined with the 180 degrees of platform rotation allows an operator to cover both sides of a pole from a single position.

When added to the machine's 180 degrees platform rotation it is possible for operators to wrap the platform around obstacles - such as a utility pole - reaching both sides without having to reposition. It also adds an additional half a metre to the working height.



Terex Utilities' new cobra-style jib

The new cobra-style articulated jib for the Hi-Range TL and LTM platforms can either be end or top mounted and offers a maximum lift capacity of just over 450kg. An additional bearing on top of a Kingpost socket allows for rotation, while a poppet valve automatically prevents damage should the jib make contact with the boom.

Available on all platforms and measuring 610mm by 1.22 metres, the jib can be quickly retracted into its stowed position.



The 5,000th Potain crane built in China comes off the line in Zhangjiang.

5,000 Chinese Potains

Potain has shipped the 5,000th tower crane from its manufacturing plant in Zhangjiagang, China. The 5,001st unit - an MCR 225 luffer - was delivered to Malaysian construction company YTL. YTL bought its first Potain tower crane in 1984 and operates a fleet of 10 MCR 225s, with more units planned. The crane was purchased through Inflextec Engineering - Potain's dealer for Malaysia.



The commemoration plaque with (L-R) Jean Noel-Daguin of Manitowoc, Yow Chee Keong and Yap Hee Meng of YTL.



The crane has a maximum reach of almost 17 metres.

Low headroom crane

The crane division of T H White has supplied a Palfinger articulated crane mounted on a special mobile industrial chassis to Jaguar Land Rover's new £500 million UK engine plant near Wolverhampton. Landover subcontractor Sibco needed a highly manoeuvrable mobile crane with a combination of high lifting capacity, long outreach and the ability to work with very limited headroom - as low as 2.7 metres.

T H White managed to solve the challenge by mounting a Palfinger PK 34002-SH articulated loader crane on an ultra low-profile Kran-Mobil chassis designed and built by German manufacturer Zunhammer. The crane can lift 1,420kg at a reach up to 16.7 metres and a height of less than 2.7 metres. It measures just 1.9 metres wide by 4.5 metres long when stowed, while the footprint with fully extended outriggers is 6.4 x 6.4 metres. The crane is also equipped with a winch for working in areas with greater headroom.

The battery powered chassis offers all-wheel steer giving a minimum turning circle of around 3,350mm. Travel speed is up to four miles an hour, although this is halved when operated via its remote controller.



The special low headroom crane is compact and highly manoeuvrable.

MBO at Access Hire Nationwide

UK-based van rental specialist Access Hire Nationwide has been acquired in an Elysian Capital backed Management Buy Out. The deal also includes sister company Welfare Hire Nationwide which rents out temporary eating and washroom cabins from its headquarters in South Wales. The two businesses were founded and owned by serial entrepreneur David Wraith and other investors.

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Theyskens steps down as Arcomet restructures

Dirk Theyskens chairman of Belgian international tower crane company Arcomet has resigned as part of a major restructuring. He has been replaced as chairman by Philippe Cohet who joined Arcomet in April, following his earlier departure from Manitowoc Cranes, where he was executive vice president of the Europe, Middle East, and Africa region.

The official statement says that Theyskens has resigned for personal reasons and that the move was effective from July. As a significant shareholder he will remain a member of the executive committee until the end of the year, "in order to facilitate a smooth transition". Theyskens has headed Arcomet for more than 30 years - originally with

his brother Leo - building up the tower crane rental company into a multi-national group. The executive committee now comprises Cohet, Jack Hansoul, Stefaan Monteyne and Dirk Theyskens. Hansoul and Monteyne retain their roles as chief operating officer and chief financial officer respectively.



Phillipe Cohet



Dirk Theyskens

Fassi launches HD loader crane

Fassi is to launch a new 80 tonne/metre heavy duty loader crane. The F990RA XHE-Dynamic features an eight section boom which offers an outreach of more than 20 metres.

Combined with the three section L616 hydraulic jib extension the crane has the same lifting capacities but offers a hydraulic reach of 32 metres - 37 metres with manual extensions. Standard features include a seven inch touch screen display providing various messages, warnings, percentages



Fassi's new F990RA XHE-dynamic loader crane.

and parameters etc... as well as Fassi's FSC/SII stability system with its new angular sensor and moment limiting device.

Potain launches MCT 85

Potain has launched a new five tonne tower crane at a concrete exhibition in São Paulo, Brazil. Successor to the MCi 85, the new MCT 85 has a maximum jib length of 52 metres and a maximum under hook height of 44.6 metres.

It can lift 1.4 tonnes to a 50 metre radius and handle 1.1 tonnes at its jib tip. The unit will be assembled at Manitowoc's facility in Passo Fundo, Brazil and features a monoblock counter jib with wind sail plates and the option to reeve at ground level. The mast can also be used with the company's standard MC range of bases.



Potain has launched a new five tonne MCT 85 tower crane.

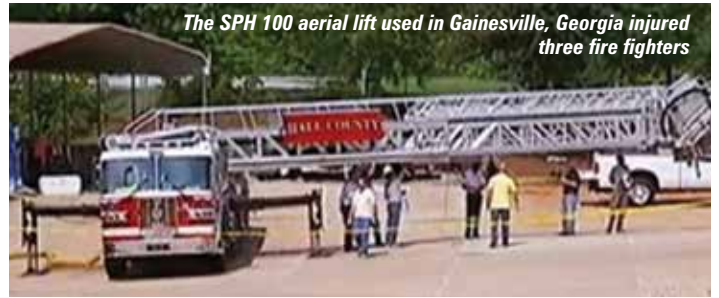


Sutphen issues stand down

US-based emergency response vehicle manufacturer Sutphen has issued a 'stand down' order for its five-section aerial platforms. The Ohio-based company made the announcement after several incidents in which booms retracted suddenly.

In the cases we are aware of, the sudden descent stopped sharply before reaching the ground, causing serious injuries to some operators, but so far no fatalities. The units affected include all SPH 100, SP 110, SPI 112 and SAI 110 models. The latest incident involved an SPH 100 aerial lift being used on a training exercise in Gainesville, Georgia. The boom suddenly dropped six metres before stopping suddenly, injuring three firefighters.

Sutphen also issued a recall notice for more than 150 platforms last September after a similar incident occurred in Arizona in 2012. In that instance the company reported that "the main cables were worn out, weakened by rubbing against guide-wheels that stopped turning when the bearings seized up". It blamed the incident it on a "lack of proper maintenance". Early reports suggest that the latest incident was not a result of poor maintenance.



The SPH 100 aerial lift used in Gainesville, Georgia injured three fire fighters

Palfinger and Kamaz form JVs

Palfinger and Russian truck manufacturer Kamaz plan to establish two joint venture companies in Russia. The new ventures should be formed by the end of November, subject to the necessary approvals.

Based in Naberezhnye Chelny in Tatarstan, the first joint venture will focus on mounting loading and handling systems on trucks. Kamaz will hold a 51 percent controlling stake, while Palfinger will hold the remaining 49 percent. The two companies have set a target of delivering 3,000 truck bodies a year by 2019. In addition to Kamaz's existing distribution network, a new network of dealers and service centres is also planned.

The second joint venture will see Palfinger acquire a 51 percent stake in Kamaz's existing hydraulic

cylinder production operations in Neftekamsk, in the region of Bashkortostan. The new venture will invest in the modernisation of the production plants and is aiming to boost the volume to 80,000 cylinders a year for cranes, trucks and building machinery by 2019.



Palfinger Sany's new SPC250 telescopic truck crane mounted on a Kamaz chassis

Sany infringed Manitowoc patent

A US court has found that Sany infringed at least one Manitowoc patent and misappropriated its trade secrets. Judge David P. Shaw of the United States International Trade Commission (ITC) issued an initial determination in the patent infringement and trade secrets case filed by Manitowoc against Sany cranes last June.

It alleged violation of section 337 of the Tariff Act by Sany for importing and selling crawler cranes and components that infringe its patents and misappropriated its trade secrets. Manitowoc says that it is pleased by the Judge's favourable ruling and looks forward to receiving the commission's full and final order later this year.



Sany has been found guilty of violating a Manitowoc patent and stolen trade secrets.



The new SMX 290HD features a 29 metre working height and 14.6 metres of outreach

New 29 metre spider

Multitel is extending its spider lift range with the 29 metre SMX 290 HD. The new model follows the launch of a heavy duty version of the 25 metre SMX 250 with which it shares components. It offers 14.6 metres of outreach, a 1.6 metre wide platform with 270kg capacity, and dual jacking modes. It is powered by the same Kubota Z150T diesel engine.

The narrow jacking footprint is only 3.6 metres wide, yet it retains its 380 degrees of slew and full working envelope. An electric power option allows it to be operated both indoors and outdoors. The first unit will be delivered to UK spider lift rental specialist Higher Access.



The SMX 290 has a 1.6 metre platform with 270kg capacity and standard or narrow outrigger jacking modes

Jost Engineering (Austria) closes

Jost Engineering (Austria) - established by Franc - Jost has been closed and liquidated. The move is part of a handover of the tower crane businesses he founded. He will retain his position as technical director for the main Jost Crane business in Bavaria, Germany and continue to support its technical department. Alexander Jost, managing director of Jost Cranes told Cranes & Access that Jost continues to build and support its luffing jib cranes and is confident of the long term prospects for the business.

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Strong start for Ashtead

Ashtead has reported a very strong first quarter with revenues up £458 million while pre-tax profits jumped 21 percent to £117.5 million. In the UK A-Plant's revenues increased 22 percent to £81.2 million, while operating profits jumped 74 percent to £13.7 million. Sunbelt revenues increased 21 percent to \$638.4 million, with operating profits up almost 29 percent to \$206.9 million.

Haulotte maintains growth

Haulotte has reported revenues up 17.6 percent at €207.2 million driven by higher sales in Europe, Asia and North America, while South America fell 31 percent. Net profits were €10.3 million compared to €4 million in the same period last year.



Profit boost at Lavendon

Pre-tax profits at Lavendon were £10.8 million - 25 percent higher than the same period last year - on revenues up three percent at £117.4 million. The company has also rescheduled and extended its debt to 2019 at a lower cost.



Steep rise in profits at Manitou

Manitou first half revenues were €642 million, up nine percent, while pre-tax profits leapt from €1.9 million last year to €21.65 million - more than two and half times the full year profits for 2013.



Tanfield values Snorkel at \$122 million

Snorkel's shareholder Tanfield has valued its 49 percent holding at \$60.1 million making the Snorkel business as a whole worth \$122.6 million. The estimate appears in Tanfield's interim results which show a £261,000 pre-tax loss.



Terex Cranes makes progress

Terex Cranes saw revenues for the first six months fall almost 10 percent to \$897.1 million, while operating income dropped 47 percent to \$29.5 million but the second quarter saw high profits on slightly lower revenues and the order book increased almost 14 percent to \$661.4 million.



Genie maintains sales momentum

Genie/Terex AWP has reported a strong second quarter and half year, revenues for the first half were \$1.3 billion, up 17 percent, while operating income increased 13 percent to \$195.7 million. The backlog at the end of June was down nearly 16 percent on this time last year and 20 percent down on the quarter.



Manitowoc dips

First half revenues at Manitowoc Crane were down almost 10 percent at \$1.07 billion, although order intake improved six percent. Operating profits fell over 25 percent to \$77 million, due mostly to lower sales of boom trucks and Rough Terrain cranes in the Americas.

Strong first quarter for Speedy

UK rental company Speedy has issued a positive first quarter trading statement with revenues up 15.7%.



Ramirent slide continues

Ramirent has reported half year revenues of €289.3 million, down eight percent, while pre-tax profits slumped almost 60 percent to €12.4 million.

Billion dollar quarter for JLG



JLG has posted record results in the three months to the end of June, with revenues for the quarter exceeding a billion dollars for the first time in its history, thanks to strong sales in North America and Europe. Operating profits for the quarter were up eight percent to \$166.8 million. Revenues for the nine months were \$2.51 billion, up almost 10 percent, while operating profits jumped 25 percent to \$373.7 million.

Tadano boosted by Japan

Tadano has reported first quarter revenues increased 15.7 percent to ¥44.1 billion (\$430 million), while pre-tax profits increased seven percent to ¥5.6 billion (\$54.6 million). Thanks to higher mobile and loader crane sales while aerial work platform revenues declined seven percent.



Tat Hong sees light

First quarter revenues at Tat Hong declined six percent to \$164.2 million (\$132 million) as profits dropped 17 percent to \$10.3 million (\$8.3 million). Tower crane rental in China was the company's only positive sector - up 21 percent, while Australia showed signs of improvement.



Skyjack growth gathers momentum

First half revenues at Skyjack improved 25 percent to \$400.7 million, while operating profits jumped 74 percent to \$68.3 million.



Europe keeps Palfinger on track

Palfinger has reported first half revenues of €540.1 million - 14 percent higher than last year, while pre-tax profits increased 10 percent to €35.6 million.



Negative first half for Bronto

Truck mounted lift manufacturer Bronto has posted first half revenues of \$58.6 million, down 12.5 percent, while showing a loss of \$1.1 million compared to an operating profit of \$4.1 million last year. Order intake increased more than 27 percent to \$91.9 million.



Flat quarter for Hiab

Second quarter revenues for loader crane manufacturer Hiab were flat at €221 million although order intake jumped 26 percent. Profit was slightly lower at €5.3 million.



Manitex hits new records

Manitex has reported record revenues and profits for its first half with revenues of \$131 million - over seven percent higher than last year. Pre-tax profits for the period improved 11 percent to \$7.2 million.



Cramo profits continue to slide

Cramo has reported a flat second quarter in terms of revenues at €159.8 million, while profits shrank 36.3 percent to €6.4 million.



Strong first quarter for Kobelco Cranes

Kobelco Cranes has reported a 46.6 percent rise in first quarter revenues to ¥16.9 billion (\$164.5 million) while profits almost doubled to ¥1.7 billion (\$16.5 million).



(L-R) Masanori Kanazashi, Renate Dirr and Gerald Henle of Liebherr with Koichi Sambonsuge of Yamagata and Christoph Kleiner of Liebherr

50th Liebherr LTM11200-9.1

Liebherr has sold its 50th 1,200 tonne LTM 11200-9.1 All Terrain crane to Japanese wind turbine component transport company Yamagata. Delivered this month it will provide a new service the company plans to offer, erecting wind turbines.

Unveiled at Bauma in 2007 the crane boasts a 100 metre boom which can be extended with to a maximum system length of 188 metres. Of the 50 cranes delivered seven have gone to Germany, five to Mexico and four to Brazil, while the Yamagata unit will be the fifth in Japan and by far the largest model in its fleet of 12 cranes. In addition to the 50 LTM11200s, Liebherr has delivered 15 LTR 11200 crawler versions.



Hiab unveiled its new electric power take off (ePTO) at the Elmia Lastbil fair in Sweden

Hiab unveils new ePTO

Hiab has launched a new electric power take off system (ePTO), installed on a Volvo FM (Euro 6) truck with Hiab's most energy-efficient loader crane - the X-HiPro 192. The electric power take off is installed alongside a traditional mechanical power take off. According to Hiab the electric PTO offers energy savings of up to 60 to 70 percent with lower noise levels.

New Moog for Wemo-tec UK

UK-based underbridge inspection platform rental company, Wemo-tec UK, has taken delivery of what it claims is the first bucket-type underbridge platform to be delivered to the UK in the last 25 years.

The Moog MBL 1200T offers 15 metres of down reach and 12 metres platform under reach with a 280kg capacity. The platform replaces an older Moog UB40 and joins a fleet which includes a MBL 1300T. Wemo-tec UK commercial manager Christopher Sandford, said: "The age of the UB40 type machines meant a replacement was well over due. We have invested heavily in a brand new MBL 1200T with up-to-date technical features for the UK market."



Wemo-tec UK taking delivery of its new Moog MBL 1200T

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- **Les Warren**, one of the founding directors of **Riwal UK** has left the company.
- **Neff Corp** has filed an IPO to raise around \$100 million.
- **Doornbos Equipment** has taken delivery of five **Ruthmann** truck mounted lifts
- **NCSG Crane & Heavy Haul** of Canada has acquired Drayton Valley/Calgary based Tucker Oilfield Hauling.
- **Jerry Welford** has joined **Manitowoc UK** as UK sales manager for Grove Cranes, he was previously with Falcon tower cranes.
- **SafeWorks** has appointed **Edwin Holtkamp** as international sales director for **Power Climber** and **Spider**.
- UK rental company **Ainscough Crane Hire** has ordered 12 new **Liebherr All Terrain** cranes.
- UK rental company **Morris Leslie** has taken delivery of 400 **Manitou** and **JCB** telehandlers.
- The **Metropolitan Police** in the UK has suspended its planned abnormal load restrictions for London.
- The MD of **Ramirent Norway**, **Bjørn Larsen** has left the company.
- **Trojan Battery** has appointed **Olís** as its master distributor for Iceland.
- GPS technology specialist **Trimble** has acquired **Load Systems International**.
- UK rental company **Prolift Access** has taken delivery of more **Niftylift** boom lifts.
- **Hertz** has withdrawn 2014 forecasts and delayed separation of Car and Equipment rental divisions.
- **Zigma Ground Solutions** has added **Pacific Alaska Lumber** to its distribution network.
- **Manitowoc** is opening a new training centre at its Crane Care facility in St Pierre de Chandieu, near Lyon.
- **Avant Tecno** has appointed **Raimo Ala-Korpi** as MD of its UK subsidiary.
- **Speedy** group finance director **Lynn Krige** is leaving the company.
- A new lifting related training company, **SWL Training** has been established in the UK by **Kevin Bennison**.
- UK-based **Facelift** has promoted operations director **Paul Standing** to managing director.
- **SafeWorks/Spider** has appointed **George Martin** as its Portland district sales representative.
- **Link Belt** has appointed **Greyson Meers** as director of quality.
- Canadian crane dealer **Strongco** has reported another challenging quarter of lower revenues and profits.
- Private equity firm **Evergreen** has acquired **SafeWorks/Spider** suspended platforms and **Power Climber**.
- Ex-**Mammoet Germany** general manager **Uwe Wenzel** has teamed up with **Riga Mainz**.
- **Essex Crane** has posted its half year results with losses continuing to grow.
- **Isoli** has formed a new subsidiary in Singapore to support operations in South East Asia.



Jerry Welford



Bjørn Larsen



Raimo Ala-Korpi



Uwe Wenzel

- The 'Rental' division of Brazilian-based **Mills** has reported record revenues but lower profits.
- **TNT Crane & Rigging** has acquired Canadian crane and transport group **Stampede /Eagle West**.
- Italian rental company **Nacanco** has appointed **Ramon Santamaria** of Hune as commercial director.
- **Wacker Neuson** has reported record first half results.
- **Outreach** has acquired launch and recovery systems manufacturer **Tech Safe Systems**.
- **Manbat** has acquired **PowerCell Industrial Battery Engineers** of Essex England.
- **Versalift UK** has appointed **Cameron Burnett** as its new managing director.
- **H&E Equipment Services** has reported a strong improvement in second quarter and half year profits.
- **Deutz** has announced the closure of its exchange engine plant in Übersee, Germany.
- UK-based **Vp** has acquired the trackside equipment rental activity of **Balfour Beatty Rail**.
- **Sevcon** is planning to raise \$10 million in a new rights issue.
- **Liebherr** has appointed **Florian Rehkla** as manager of its tower crane sales and service branch in Munich.
- **IPAF** has restructured its international Mastclimbing Work Platform committee.
- **CTE** has added another 20 metre truck mounted lift variation – the ZED 20.2 Easy.
- **Speedy Hire** has appointed **Adrian Murphy** as CEO, **Tony Bennett** as corporate development officer, **Steve Giblin** as group health, safety, security director and **Ed Cowell** head of major accounts, environment and quality director.
- **Filip Cossaer** has left **Riwal** following the closure of **RiRent**.
- **Haulotte** has acquired a 50 percent stake in **Aclarlar Makine**'s new sales and service company.
- **Mateco** is opening a new depot at the **Scholpp Crane & Transport** facility in Stuttgart.
- **ZF** has opened a new facility in China after forming a joint venture with **YTO**.
- UK crane veteran **Barry Fry** - UK sales manager for **Grove** cranes - is retiring after 40 years in the industry.
- **Terex Utilities** is recalling 42 units of its TLM-series aerial devices installed on Ford F-550 trucks.
- **IPAF** has produced a good practice guide on managing aerial work platforms.
- **Terex** is relocating **Demag** overhead crane production to its upgraded facility in Oklahoma.
- **Ainscough** has opened a wind energy training centre in Falkirk, Scotland.
- **Roberto Ferramola** general manager of Italian aerial lift manufacturer **Airo** has announced his departure.



Ramon Santamaria



Cameron Burnett



Florian Rehkla



Filip Cossaer



Barry Fry



Roberto Ferramola

- **Liebherr's** maritime crane plant in Sunderland, UK has celebrated its 25th anniversary.
- Aluminium crane and lift manufacturer **Böcker** has acquired its French dealer **TOM Levege**.
- **Cargotec** has reversed its plan to list its **MacGregor** crane business on an Asian stock market.
- **FLG Services** has appointed **Tony Longmire** as technical director.
- **United Rentals** has reported second quarter revenues up 16% and lifted its full year forecast.
- New Zealand-based **TRT** has appointed **Phil Chadwick** as general manager Tidd crane Australia.
- German rental company **BKL** has appointed **Michael Findeiß** and **Franz Schwaiger** to its senior management team.
- **Ramirent** and **Zepplin Rental** have agreed a JV to bid on the Fehmarnbelt between Denmark and Germany.
- **Palfinger** has acquired 30% of **Hidro-Grubert** the Argentinian manufacturer of aerial lifts and loader cranes.
- **TNT Crane & Rigging** has acquired **Oklahoma Rent-A-Crane**.
- **Gunnebo** has opened a new production facility in Växjö, Sweden.
- **Manitowoc Crane** has appointed **Jon Warner** as its vice president of global marketing.
- **Paramount Platforms** has taken delivery of the first **Omme Lift 4200 RBDJ** hybrid spider lift in the UK.
- **Niftylift** has made it in to the UK's top 100 fastest growing exporters.
- Brazilian-based **Mills** has announced that **Sergio Kariya** will take over as group chief executive next January.
- US-based **Maxim Crane** has confirmed the appointment of **Bryan Carlisle** as chief executive.
- **Pierluigi Guarneri**, founder and owner of Italian rental group **Eurotecno** has passed away, age 50.
- **Faresin** has appointed **Chesterfield Australia** as its dealer for New South Wales & Queensland.
- **Eberhart Capital** has acquired access rental company **Contractor Sales & Service** of Des Moines, Iowa.
- German spider crane rental company **Heavydrive** has ordered two **Unic URW-1006** spider cranes.
- **Terex** is closing the **Demag** overhead crane plant in Luisenthal, Germany and move production to Slany, Czech Republic.
- **Terex Utilities** has added three new sales account managers - **Paul Beck**, **Josh Fawley** and **Ronnie Norris** - to its field sales team in North America.



Tony Longmire



Michael Findeiß



Franz Schwaiger



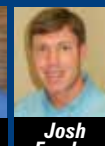
Jon Warner



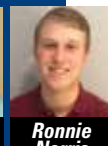
Pierluigi Guarneri



Paul Beck



Josh Fawley



Ronnie Norris

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