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Alternatively email: [rgf@fabf.com](mailto:rgf@fabf.com) or telephone: **01489 775600** quoting RGF.

All applications are subject to status. Terms and conditions apply.

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You will have sales experience in the cranes and access sector and be familiar with finance products. A proven self-starter, you will be highly motivated and contribute to developing sustainable long-term relationships with our network of commercial finance brokers and introducers. You must be educated to A-level standard and hold a full clean driving licence. Good interpersonal communication skills, both oral and written, are also essential.

### How to Apply

To apply, please email your CV and covering letter to [jg@fabf.com](mailto:jg@fabf.com). The closing date for applications is 10th October 2014.

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# UK & Ireland Top 30 rental companies

C&A

top 30

## A year of improving fortunes

In the 12 months since our last survey of the UK and Ireland crane, access and telehandler rental markets, business has continued to pick up. Most companies are now feeling positive enough to step up the renewal and updating of their fleets, while many have started to expand them, albeit cautiously. Rates are also benefiting along with utilisation which bodes well for 2015. While most access and telehandler rental companies are building on decent results in 2013, it is only this year that crane hire companies have started to see the light, with progress now steady and picking up further as we head into the second half.

Our feedback this year suggests very little structural change in the industry, although there are clear signs of shifts taking place. In the access rental market almost all of the growth has come from new entrants with a substantial and surprising number of them heading towards fleets of 200 units and more. Meanwhile several of the longer established smaller companies have continued to expand towards the 500 unit level. At the same time the large general rental companies such as A-Plant, HSS and Speedy are stepping up their efforts in the access market.

The crane hire industry which is a very particular business, has seen little to no change, although once again there is more movement and growth from the small to middle companies than at the top. There is also rumblings of possible new investors entering the business which may or may not bring in some interesting developments. Meanwhile many smaller companies are investing in cranes with a difference, such as aluminium and spider cranes as well as mobile self-erectors.

When it comes to telehandlers the market is currently flourishing although we have not spotted any



www.vertikal.net. The most likely candidates are sent reminders and then followed up with telephone calls. Finally if all else failed or a company refuses to send anything we have estimated the fleet size, often speaking to those who are knowledgeable of the company concerned for a 'reality check'.

As always our aim is to keep the number of estimated fleets to less than five percent or a couple of companies per chart. This year we have again achieved that target in almost all areas. We are of course aware that while most companies do treat the exercise seriously, some cannot help but exaggerate or understate their fleets, depending on their strategy or mentality. When we spot one that is clearly wrong we do try and check it with their peers and may from time to time tweak the numbers via our own estimate. One thing that we know for sure is that some errors will creep in so we do ask readers to inform us of any discrepancies you might spot.

Finally and most importantly we would like to thank all of the companies that participated and who took the time to help and especially those that supported this survey as sponsors, in what we hope proves to be a very useful report.

earth shattering developments. It seems that much of the fleet expenditure at the moment is focused on upgrades to models with cleaner more efficient engines than anything else. While the market for ultra compact machines continues to do well, much of the investment this year appears to have been made on mainstream fixed frame models, possibly to the detriment of 360 degree units.

### Methodology

As in previous years forms were sent out to every company that we felt might qualify as one of the 30 largest overall or niche fleets and those that have large machines. We also advertised the survey online at



# TOP 30 Cranes

In what is usually a very static market it is encouraging to see that 56 percent of companies increased their fleet from last year, while only 17 percent decreased and 27 remained the same. Overall investment also

increased over 15 percent and a comparison of units bought vs. units sold indicates that 42 percent of investment was spent on replacing older machines while 58 percent went on increasing fleet sizes.

Looking at the mobile crane chart there were a few changes due to one or two companies now contributing fleet numbers which in previous year's had been estimated, but otherwise the market looks fairly static. Elsewhere a reshuffle in how we group our mini crane/spider crane/ pick and carry table has seen Hird, A Mini Crane and NRC Plant feature second, third and fourth respectively, while GGR remains comfortably on top with 199 units.



## TOP 30 MOBILE CRANE HIRERS

Company	Total	ATs/RTs Trucks	Crawlers Over 12t	Crawlers Under 12t	Mobile Tower Cranes	Industrial Pick & Carry	Spider Cranes	
Ainscough	455	▼	441	4	0	3	7	0
Hewden	130	▲	130	0	0	0	0	0
King Lifting	87	▲	78	0	2	1	4	2
Emerson	76	▲	66	1	3	0	0	6
Select Plant	74	NEW ENTRY	24	46	4	0	0	0
Baldwins	70	▲	70	0	0	0	0	0
Bronzeshield	69	▼	62	0	0	5	0	2
Marsh Plant	62	—	62	0	0	0	0	0
Quinto	62	—	56	0	0	2	3	1
Emsley	60	▲	59	0	0	1	0	0
Mammoet	50	▲	48	2	0	0	0	0
John Sutch Cranes	45	▲	40	0	0	5	0	0
Southern Cranes	44	▲	41	0	0	2	1	0
City Lifting	43	—	16	1	5	17	0	4
Davies Crane Hire	41	▲	39	1	0	0	1	0
Sparrows	41	▲	27	0	8	1	0	5
Bob Francis	38	—	22	15	1	0	0	0
NMT Crane Hire	36	▼	33	0	0	3	0	0
Windhoist/McNally's	35	▼	29	6	0	0	0	0
Sarens UK	35	▲	16	19	0	0	0	0
Whyte Crane Hire	34	▼	34	0	0	0	0	0
William O'Brien	33	▲	33	0	0	0	0	0
Dewsbury & Proud	32	▲	29	0	1	0	0	2
Bryn Thomas	31	▲	24	0	1	4	2	0
Specialist Crane Hire	28	—	26	0	0	0	2	0
J Hewitt Crane Hire	27	▲	27	0	0	0	0	0
Crane Hire Ltd	26	▲	25	0	0	0	0	1
MacSalvors	26	—	26	0	0	0	0	0
Crowland Cranes	26	—	22	0	0	0	2	2
Kavanagh Crane Hire	25	▼	24	0	0	1	0	0
ABA Crane hire	23	▲	23	0	0	0	0	0
PP Engineering	20	NEW ENTRY	20	0	0	0	0	0
Global Port Services	19	—	18	1	0	0	0	0
Millenium Crane Hire	18	—	18	0	0	0	0	0

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same

## TOP CRAWLER CRANE HIRERS

Company	Total	Full Size	Under 12t
Weldex	112	110	2
NRC Plant	60	35	25
AGD Equipment	52	37	15
Select Plant	50	46	6
BPH Equipment	44	44	0
Delden	35	35	0
GH Johnson	31	30	1
Q-Plant	30	30	0
Sarens UK	19	19	0
Bob Francis	16	15	1
Windhoist/McNally's	6	6	0
City Lifting	6	1	5

## MINI CRAWLERS / SPIDER CRANES / PICK & CARRY

Company	Total	Under 12t	Spider Crane	Pick & Carry
GGR Group	199	10	151	38
Hird	59	0	18	41
A Mini Crane Hire Co.	43	1	40	2
NRC Plant	25	25	0	0
TCA Lifting	25	2	20	3
Easi Uplifts	24	1	22	1
Coppard Plant	23	1	22	0
JT Cranes	15	0	15	0
Sparrows	13	8	5	0



## LARGEST TOWER CRANES

Company	Capacity	Model	Units in fleet
Select Plant	1,650tm	Terex CTL 1600	2
HTC Plant	710tm	Wolff 700B	2
Falcon Crane Hire	410tm	Jaso J600	1
Bennetts Cranes	316tm	Jost JL316.16	3
London Tower Crane	316tm	Jost JL316.16	-
City Lifting	290tm	Comansa 21LC290	1
Mantis Cranes	130tm	Saez TLS65	2
Ladybird Cranes	88tm	Potain MCT 88	9



**C&A**

**top 30**

## TOP 10 TOWER CRANE COMPANIES

Company	Total	Self Erectors	Top Slewlers
Select Plant	257	0	257
HTC Plant	246	0	246
Falcon Crane Hire	228	21	197
London Tower Crane	160	4	156
Mantis Cranes	107	92	15
City Lifting	99	14	85
Ladybird Cranes	75	49	26
Bennetts Cranes	65	0	65
Irish Cranes & Lifting	29	0	29
Sparrows	20	20	0

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LARGEST MOBILE CRANES

Company	Capacity (t)	Model
Sarens UK	1,200	Gottwald AK680/3
Mammoet	1,200	Liebherr LTM11200
William O'Brien	1,200	Liebherr LTM11200
Windhoist/McNally's	1,200	Liebherr LTM11200
ALE	1,200	Gottwald AK912
Global Port Services	1,000	Terex Demag TC2800-1
Baldwins	1,000	Liebherr LTM11000D
Ainscough	1,000	Liebherr LTM11000
Crane Hire Ltd	750	Liebherr 1750-9.1
Whyte Crane Hire	500	Liebherr LTM1500-8.1
Bronzeshield	500	Liebherr LTM1500-8.1
Bernard Hunter	500	Liebherr LTM1500-8.1
NMT Crane Hire	400	Terex Demag AC350
Davies Crane Hire	400	Tadano ATF400G-6
John Sutch Cranes	350	Liebherr LTM 1350-6.1
Kavanagh Crane Hire	350	Terex Demag AC350
King Lifting	350	Terex Demag AC350/6
HTC Plant	250	Terex AC250-1
City Lifting	220	Tadano ATF 220G-5
Crowland Cranes	220	Tadano ATF 220G-5
PP Engineering	220	Tadano ATF 220G-5
Horizon Crane Hire	220	Tadano ATF 220G-5
Quinto	220	Grove GMK5220
Southern Cranes	220	Grove GMK5220
Walsh Crane Hire	220	Liebherr LTM1220-5.2
Emsley	220	Liebherr LTM1220-5.1
Emerson	200	Liebherr LTM1200-5.1
Select Plant	200	Liebherr LTM1200-5.1
Sparrows	200	Terex-Demag AC200-1
Lifterz Cranes	200	Liebherr LTM1200-5.1
J Hewitt Crane Hire	180	Grove GMK5180
Bryn Thomas	160	Liebherr LTM1160-5.1
ABA Crane Hire	130	Terex Explorer 5600
Specialist Crane Hire	130	Liebherr LTM1130-5.1
Marsh Plant	130	Liebherr LTM1130-5.1
County Lifting	130	Liebherr LTM1130-5.1
MacSalvors	130	Grove GMK5130
Bob Francis	130	Grove GMK5130
Dewsbury & Proud	130	Grove GMK5130
Hewden	130	Tadano ATF130
Millenium Crane Hire	120	Terex Demag AC120-1
Raymond Crane Hire	100	Grove GMK4100L
Berry Cranes	100	Grove GMK4100L

CRANE COMPANIES & INVESTMENT

Company	Investment	Depots	Employees	Units Bought	Units Sold
Select Plant	£32,000,000	5	320	6	0
Weldex	£17,500,000	2	175	Not Disclosed	Not Disclosed
Ainscough	£14,000,000	29	1,060	4	0
Windhoist/McNally's	£10,000,000	6	375	Not Disclosed	Not Disclosed
Crane Hire Ltd	£9,000,000	2	45	4	0
King Lifting	£6,600,000	8	210	Not Disclosed	Not Disclosed
ALE	£6,000,000	2	150	2	0
Bronzeshield	£6,000,000	4	86	10	12
John Sutch Cranes	£4,000,000	2	95	8	8
HTC Plant	£4,000,000	3	388	7	1
NMT Crane Hire	£3,810,000	3	48	7	3
Southern Cranes	£3,500,000	4	82	8	5
NRC Plant	£2,800,000	1	32	4	2
City Lifting	£2,500,000	3	108	12	3
Marsh Plant	£2,300,000	6	105	6	6
GH Johnson	£2,000,000	1	20	6	3
County Lifting	£1,900,000	1	28	5	2
Davies Crane Hire	£1,800,000	4	50	3	1
Emerson	£1,600,000	3	135	12	0
Crane Hire Midlands	£1,600,000	4	44	6	2
GGR Group	£1,400,000	3	85	31	8
Specialist Hire Group	£1,190,000	3	42	2	2
Bryn Thomas	£1,100,000	4	56	6	4
Lifterz Cranes	£1,000,000	1	16	3	Not Disclosed
Berry Cranes	£1,000,000	1	15	2	0
AGD Equipment	£1,000,000	1	80	6	10
Mantis Cranes	£850,000	2	16	Not Disclosed	Not Disclosed
Hird	£780,000	3	65	9	0
Ladybird	£750,000	1	20	Not Disclosed	Not Disclosed
Kavanagh Crane Hire	£450,000	4	55	Not Disclosed	Not Disclosed
Dorset Crane Hire	£150,000	1	7	1	1
JT Crane Service	£150,000	1	13	3	2
J Hewitt Crane Hire	Not Disclosed	1	40	5	2
Mammoet	Not Disclosed	4	190	2	0
Emsley	Not Disclosed	2	65	4	1



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**TOP  
30**

# Cranes

continued



## LARGEST CRAWLER CRANES

Company	Capacity(t)	Make & model	Units in fleet
Weldex	1,350	Liebherr LR 11350 + P Boom	3
Sarens UK	1,250	Terex CC6800	1
Windhoist/McNally's	1,200	Liebherr LTR 11200	2
Global Port Services	650	Terex CC3800	-
ALE	600	Terex CC2800-1	2
Ainscough	600	Terex CC2800	1
Mammoet	600	Liebherr LR1600	2
Select Plant	300	Liebherr LR1300SX	2
Delden	250	Fuwa QUY250	1
BPH Equipment	250	Kobelco CKE2500	-
GH Johnson	250	Kobelco CKE2500G	2
Q-Plant	180	Kobelco CKE1800	-
NRC Plant	120	Sumitomo SC1200	1
HTC Plant	120	Sumitomo SCX1200	1
AGD Equipment	120	IHI CCH1200	4
Emerson	100	Liebherr LTR1100	1
Bob Francis	100	Manitowoc 1000	1
City Lifting	95	Liebherr HS 85-3	-
Davies Crane Hire	60	Terex TCC60	-



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# TOP 30

## Access

Compared with the hustle and bustle of major acquisitions last year, 2014 seems very calm. That being said the average fleet investment increased 61 percent, while 74 percent of companies reported an increase in fleet size and only 18 percent reduced their fleet - nine percent remaining the same.

Most notably HSS is up 20 percent while Nationwide held its own in spite spending over



£28 million and taking delivery of 815 new machines. On the largest boom lift table new entry Kardon Kontracts jumped straight to the top having taken delivery of the first four 185ft JLG 1850SJs.

One of the new changes to this year's forms was to ask companies how many machines it had purchased and sold throughout the year. On average 35.2 percent was reported as a direct replacement, whilst 64.8 percent was expansion.

### TOP VEHICLE MOUNTED FLEETS

Company	Total	Truck	Van
Access Hire Nationwide	533	39	494
Nationwide Platforms	509	272	237
Loxam	193	88	105
Easi Uplifts	111	33	78
Facelift	110	74	36
Smart Platform Rental	108	102	6
Orion Access	44	44	0
Warren Access	28	12	16
AFI	28	28	0
Manlift Hire	27	26	1
Blade Access	25	25	0
Elev8 Access Platforms	25	18	7
Outreach Access	20	16	4
Rapid Platforms	10	10	0
AA Access	9	9	0
LTC Powered Access	8	0	8

### TOP 30 POWERED ACCESS COMPANIES

Company	Total	Booms	Scissors	Spider lifts	Push arrounds	Truck mounts	Van mounts	Trailer lifts
Nationwide Platforms	10,880	3,590	4,820	0	1,960	272	237	1
HSS Hire	8,396	2683	4,081	0	1,557	0	0	75
AFI	5,598	1,693	3,380	12	485	28	0	0
Vp Hire Station	2,800	0	0	0	2800	0	0	0
A-Plant	2,785	1056	1,368	0	339	0	0	22
Easi Uplifts	2,559	1,401	884	93	59	33	78	11
Speedy	2,501	0	900	0	1600	0	0	1
Kimberly	1,901	779	1,067	3	52	0	0	0
Loxam	1,602	605	795	9	0	88	105	0
Hewden	1,400	750	650	0	0	0	0	0
Charles Wilson	1,068	488	489	5	83	0	0	3
GT Access AA	1,036	304	665	22	34	1	0	10
JMS	925	NEW ENTRY	156	323	6	440	0	0
Plantfinder	810	250	350	10	200	0	0	0
Facelift AL	787	248	355	26	7	74	36	41
Elavation	760	246	408	4	102	0	0	0
Lifterz AL	757	235	368	11	141	1	0	1
Riwal UK	667	278	379	10	0	0	0	0
Horizon Platforms AA	610	126	432	0	51	0	0	1
Prolift Access AA	534	184	293	5	47	2	0	3
Access Hire Nationwide	533	0	0	0	0	39	494	0
Platform Sales & Hire AA	525	126	341	3	52	0	0	3
Highway Plant AL	445	150	250	5	25	0	0	15
London Tower Service AA	413	89	230	0	90	0	0	4
Mr Plant Hire AA	386	72	135	2	177	0	0	0
Smiths Equipment Hire	378	66	220	2	86	0	0	4
Mainline Access AL	360	NEW ENTRY	135	130	16	63	0	16
KDM Hire AA	358	95	224	7	22	3	0	7
Hird AL	347	116	213	5	12	0	0	1
Advanced Access AL	326	78	176	4	64	0	0	4
Aerial Platform Hire	315	120	175	10	5	0	0	5
Manlift Hire	308	158	110	7	3	26	1	3
Premier Platforms AA	291	95	187	0	6	2	0	1
1 Up Access AA	278	130	121	0	25	1	0	1
PAS (Powered Access Services)	275	NEW ENTRY	143	132	0	0	0	0
2 Cousins AL	268	82	176	6	3	0	0	1
GPT	260	125	125	0	0	0	0	10
UK Powered Access AA	235	NEW ENTRY	86	115	0	29	4	1
LTC Powered Access	231	NEW ENTRY	86	126	5	5	0	8
Sandhurst Access	230	NEW ENTRY	40	126	0	64	0	0
One Stop Hire	224	0	44	0	177	0	0	3
United Powered Access	190	NEW ENTRY	39	151	0	0	0	0
Brightcast Platforms AL	190	40	125	0	25	0	0	0
Higher Access	169	0	0	169	0	0	0	0
Bella Access	161	44	99	0	17	1	0	0
Mark1Hire	159	NEW ENTRY	49	83	0	7	0	20

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same  
AL - Access Link AA - Access Alliance



# Access

continued



## LARGEST TRUCK MOUNTED LIFTS

Company	Height & Model	Units in fleet
Blade Access	101m Palfinger WT1000	1
Easi Uplifts	88m Bronto S90HLA	3
Outreach Access	70m Palfinger WT700	1
Elev8 Access Platforms	70m Ruthmann T720	2
Nationwide Platforms	68m Bronto S70XDT	2
AA Access	68m Bronto S70XDT	3
Loxam	68m Bronto S70XDT	1
Facelift	59m Bronto S61XDT	2
Orion Access	59m Wumag WT610	1
Manlift Hire	54m Wumag WT560	1
AFI	51m Wumag WT530	1
Rapid Platforms	43m Wumag WT 450	1
RKP Access Platforms	32m Bronto 34MDT	-
Warren Access	31m Ruthmann T330	1
Bella Access	27m Ruthmann T290	1
Acrolift	25m Ruthmann 270T	1
Smart Platforms	24m Ruthmann T265	1
Premier Platforms	19m CTE Zed21JH	-
1 Up Access	19m Gemini 20.35	1
Lifterz	19m CTE Zed21JH	1
UK Powered Access	19m Gemini 20.35	4
Prolift Access	18m CTE Z20	1
GT Access	18m CTE Z20	1
KDM Hire	18m CTE Z20CH	3
Safe Access Solutions	18m Isoli PNT 205	2

## LARGEST SCISSOR LIFTS

Company	Height & Model	Units in fleet
Nationwide Platforms	32m Liftlux SL320-25	2
HSS Hire	31.7m Holland Lift G-320	1
Riwal UK	31.7m Holland Lift G-320	5
AFI	31.7m Holland Lift G-320	5
Kimberly	26m Liftlux SL260-25	3
Aerial Platform Hire	26m Liftlux SL260-25	-
Mainline Access	26m Liftlux SL260-25	8
Easi Uplifts	24.5m Liftlux SL245-25	8
A-Plant	24m JLG 245/25	4
1 Up Access	22m Liftlux 195/12	1
Manlift Hire	21m Liftlux 2312	-
KDM Hire	20.5m Liftlux SL205 25	1
JMS	20.5m Liftlux 205/25	5
PAS (Powered Access Services)	20.5m Liftlux 205/25	5
Lifterz	20.5m PB 225-12	4
Horizon Platforms	20.5m PB 225-12E	1
Safe Access Solutions	18.2m MEC 6092RT	2
Platform Sales & Hire	16.5m Holland Lift 165	2
Hewden	16.5m Holland Lift 165	-
Charles Wilson	16m Genie GS5390	28
Plantfinder	16m JLG 180-12	-
Active Rentals	16m Genie GS5390	-
GPT	16m Genie GS5390	6
Loxam	16m Genie GS5390	73
Hird	16m Genie GS5390	6
Elavation	16m Genie GS5390	12
GT Access	16m Genie GS5390	6
LTC Powered Access	15.2m Skyjack 9250	6
Premier Platforms	15.2m Skyjack 9250	-
Facelift	15.2m Skyjack 9250	39
Brightcast Platforms	15.2m Skyjack 9250	-
Bella Access	15.2m Skyjack 9250	4
London Tower Service	15.2m Skyjack 9250	1
Rapid Platforms	15.2m Skyjack 9250	1
Huntley Plant	15.2m Skyjack 9250	6
Advanced Access	15.2m Skyjack 9250	2
Orion Access	15.2m Skyjack 9250	1
Prolift Access	15.2m Skyjack 9250	16
United Powered Access	15.2m Skyjack 9250	30

## LARGEST SPIDER LIFTS

Company	Height & Model	Units in fleet
Easi Uplifts	50m Skako Lift FS 520C	1
TCA Lifting	50m Palazzani XTJ52	1
Paramount Platforms	42m Omme 4200RBDJ	1
Higher Access	37.5m Teupen 40GTX	1
Facelift	35m World Lift FS370	1
Avon Access	35m Omme 3700RBDJ	1
Riwal UK	34m Teupen Leo36GT	4
Elev8 Access Platforms	34m Teupen Leo36GT	1
Manlift Hire	32m Palazzani TSJ34	3
Orion Access	32m Palazzani TSJ34	1
Lifterz	28m Teupen Leo30GT	3
Acrolift	28m Teupen Leo30GT	1
Kimberly	28m Teupen Leo30GT	1
Rapid Platforms	28m Teupen Leo30GT	1
Highway Plant	28m Omme 3000	-
JMS	22m Bluelift C22hybrid	1
GT Access	21m Hinowa LL23/12	2
Loxam	21m Hinowa 23.12	4
AFI	21m Teupen Leo23GT	1
Hird	21m Hinowa 23.12	1
Advanced Access	21m Teupen Leo23GT	1
KDM Hire	21m Hinowa 23.12	2
Plantfinder	21m Hinowa 23.12	-



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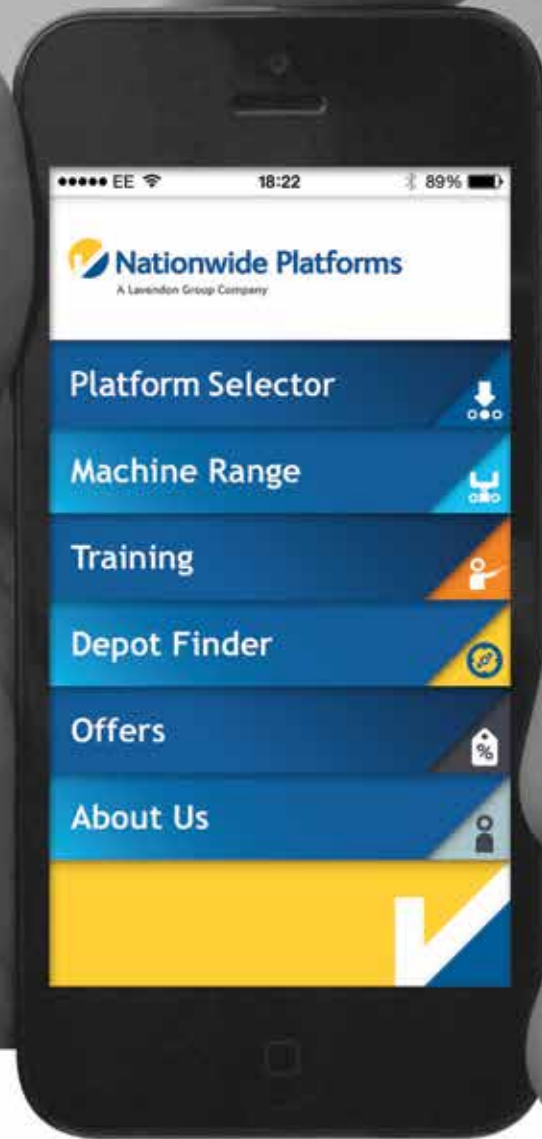
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LARGEST BOOM LIFTS

Company	Height & Model	Units in fleet
Kardon Kontracts	56m JLG 1850SJ	4
Nationwide Platforms	46m JLG 150HAX	1
Rival UK	46m JLG 1500SJP	3
Easi Uplifts	46m JLG 1500SJ	3
AFI	46m JLG 1500SJ	2
KDM Hire	41m Genie Z135/70	1
1 Up Access	41m Genie Z135/70	2
Charles Wilson	41m Genie Z135/70	9
Kimberly	41m Genie Z135/70	25
TCA Lifting	41m Genie Z135/70	-
JMS	41m Genie Z135/70	3
Mainline Access	41m Genie Z135/70	12
PAS (Powered Access Services)	41m Genie Z135/70	2
Hewden	41m Genie Z135/70	-
A-Plant	41m JLG 1350SJP	4
Plantfinder	41m JLG 1350SJP	-
Aerial Platform Hire	41m JLG 1350SJ	-
HSS Hire	41m Haulotte H43TPX	4
Loxam	41m Genie Z135/70	7
Active Rentals	38m Genie S125	-
GPT	38m Genie S125	-
Elavation	38m JLG1250	2
GT Access	26m Nifty HR28	4
Southern Cranes & Access	26m Genie S85	2
Advanced Access	26m Genie S85	1
UK Powered Access	26m Genie S85	1
Premier Platforms	26m JLG 860SJ	-
LTC Powered Access	26m JLG 860SJ	6
Facelift	24m Haulotte HA260PX	6
Lifterz	24m Genie Z80/60	-
Hird	24m Genie Z80/60	6
Manlift Hire	24m JLG 800AJ	10
Platform Sales & Hire	24m JLG 800AJ	2
Brightcast Platforms	24m JLG 800AJ	-
2 Cousins	24m JLG 800AJ	4
Prolift Access	24m JLG 800AJ	6
Orion Access	21m Haulotte HA23TPX	2
Horizon Platforms	20m JLG 660SJ	3
Bella Access	19.8m Genie S65	3
Mr Plant Hire	19m Nifty HR21	7
London Tower Service	19m Nifty HR21	18
Rapid Platforms	19m Nifty HR21	7
Smiths Equipment Hire	19m Nifty HR21	12
United Powered Access	19m Nifty HR21	10

COMPANY DETAILS & INVESTMENT

Company	Investment	Depots	Employees	Units bought	Units sold
Nationwide Platforms	£28,584,475	26	530	815	1284
HSS Hire	£27,820,000	250	2900	1919	45
A-Plant	£10,056,060	131	2500	565	n/d
GT Access	£7,070,000	5	55	363	53
Loxam	£6,590,000	11	92	209	117
Rival UK	£5,350,000	4	32	100	55
Charles Wilson	£5,070,000	15	235	212	53
United Powered Access	£4,200,000	1	6	190	0
JMS	£3,600,000	3	58	304	6
Facelift	£3,243,000	6	148	108	n/d
Access Hire Nationwide	£2,960,000	1	19	64	53
Prolift Access	£2,744,645	3	42	162	3
Platform Sales & Hire	£2,600,000	2	42	n/d	190
Elavation	£2,400,000	3	26	n/d	n/d
1 Up Access	£2,300,000	2	22	64	n/d
Lifterz	£1,645,000	3	52	108	16
Higher Access	£1,634,000	2	27	67	1
UK Powered Access	£1,560,000	3	34	75	25
Premier Platforms	£1,502,000	2	15	87	n/d
Outreach Access	£1,500,000	2	13	9	0
Kardon Kontracts	£1,500,000	1	2	7	29
Elev8 Access Platforms	£1,308,000	2	20	5	0
Safe Access Solutions	£1,224,500	3	14	107	0
Vp Hire Station	£1,200,000	8	75	500	200
LTC Powered Access	£1,200,000	2	14	41	0
Hird	£1,120,000	3	65	61	1
PAS (Powered Access Services)	£1,120,000	2	18	32	25
London Tower Service	£1,000,000	1	12	22	34
Advanced Access	£970,000	2	15	66	24
Sandhurst Access	£881,000	5	40	73	n/d
2 Cousins	£867,200	1	12	31	15
Smiths Equipment Hire	£820,715	10	114	91	28
Mr Plant Hire	£803,000	2	48	77	12
Orion Access	£745,000	2	54	16	6
Mark1Hire	£472,357	3	53	31	21
One Stop Hire	£195,000	9	81	53	5
Southern Cranes & Access	£165,000	4	82	5	22
Rapid Platforms	£155,000	1	39	12	6
Warren Access	£150,000	2	12	3	0
Manlift Hire	£100,000	3	12	10	10
Acrolift	£100,000	1	4	2	2



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# TOP 30



## Telehandlers

While getting input from the small to medium sized telehandler companies continues to prove difficult, what is encouraging to see is that nearly all of the companies that participated reported an increase in fleet size with only a handful remaining the same or decreasing. A look at this year's top 10 companies reveals a 36 percent increase in fleet sizes from last year. Investment has also jumped 55 percent from £67.75 last year to £105.1 million this year. A-Plant crept ahead of UK Forks into second place, while Charles Wilson past last year's new comer Morris Leslie to take the fifth spot. Nixon also climbed eight places to finish 10th

this year after purchasing 203 new machines.

Looking at the fleet breakdown - the number of compact telehandlers increased five percent after several years of strong growth, while the mainstream fixed frame telehandler fleet is up 24.5 percent. 360 degree telehandlers fell 28.5 percent however this is because Jarvie Plant dropped out of the top ten. Had it remained there would have been a three percent increase.

This year we included a section for heavy duty telehandlers. It is early days yet but we are hopeful in the coming years this will yield some interesting results.



### TOP 30 TELESCOPIC HANDLER COMPANIES

Company	Total	Fixed	Largest fixed	360°	Largest 360°	Compact	Heavy duty	Main brand	Depots	Employees	Investment	Units bought	Units sold
Fork Rent	2,750 ▲	2,400	20m	0	n/a	350	0	JCB	4	100	£37,500,000	n/d	n/d
A-Plant	1,676 ▲	1,469	18m	0	n/a	207	0	JCB	131	2,500	£14,602,485	360	n/d
UK Forks	1,450 ▲	1,275	20m	25	25m	150	0	JCB	6	110	£7,000,000	n/d	n/d
Hewden	1,100 ▲	900	17m	0	n/a	200	0	CAT	29	850	n/d	n/d	n/d
Charles Wilson	721 ▲	721	18m	0	n/a	0	0	JCB	15	235	£10,000,000	280	54
Morris Leslie	700 ▲	590	18m	0	n/a	100	10	JCB/Manitou	9	225	£22,080,000	410	185
Hessle	572 ▲	477	18m	20	30m	40	35	Manitou	4	45	£4,500,000	n/d	n/d
Hawk	360 ▲	350	17m	0	n/a	10	0	JCB	6	100	n/d	65	10
B&T Plant Hire	310 <small>NEW ENTRY</small>	268	20m	0	n/a	42	0	JCB	2	28	n/d	64	12
Nixon Hire	295 ▲	295	17m	0	n/a	0	0	JCB	13	360	£9,500,000	203	40
HE Services	270 —	250	17m	0	n/a	20	0	JCB	11	140	n/d	n/d	n/d
Jarvie Plant	260 —	200	20m	20	30m	40	0	Manitou	6	140	n/d	n/d	n/d
Plant Hire UK	250 —	250	20m	0	n/a	0	0	JCB	1	n/d	n/d	n/d	n/d
Selwood	235 —	185	17m	0	n/a	50	0	Merlo	29	420	n/d	n/d	n/d
Lynch Plant	221 ▼	180	18m	6	26m	35	0	JCB	3	465	n/d	n/d	n/d
One Call	215 ▲	165	17m	0	n/a	0	50	JCB	8	90	n/d	50	25
Greenwood Hire	200 —	115	10m	75	25m	10	0	Merlo	4	n/d	n/d	n/d	n/d
GPT	195 —	170	17m	25	21m	0	0	Manitou	10	100	n/d	n/d	n/d
Huntley Plant	165 ▲	135	18m	15	30m	8	7	JCB/Manitou	2	18	n/d	n/d	n/d
AFC	150 —	150	17m	0	n/a	0	0	JLG/JCB/Genie	1	20	n/d	n/d	n/d
Easi UpLifts	119 ▲	72	18m	21	30m	26	0	Manitou	14	200	n/d	n/d	n/d
MJ Hire	100 —	85	18m	0	n/a	15	0	Manitou/JCB	12	150	n/d	20	n/d
Emmitt Plant	99 ▲	80	17m	9	16m	10	0	JCB	9	25	n/d	n/d	n/d
W H Bond	61 <small>NEW ENTRY</small>	52	18m	0	n/a	9	0	Manitou	1	15	£2,000,000	55	47
Mainline	50 <small>NEW ENTRY</small>	30	17m	0	n/a	20	0	Bobcat	n/d	n/d	n/d	n/d	n/d

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same  
n/a Non applicable n/d Not disclosed

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