



New owner for Quinto Crane

UK crane rental company Quinto Crane & Plant has been acquired by agricultural contractor Oliver Arnold of the Spring Farm Partnership. Arnold - a successful contractor and farmer covering East Anglia - purchased 100 percent of the company's equity from the Kiddle family and will retain the Quinto name.

The Norwich-based crane business was formed as a separate company in 1966, when it was still part of the Pointer Group which owned sand and gravel pits, a transport fleet and concrete construction business. Ivor Kiddle, a director of the concrete construction operation, became general manager of the crane and equipment rental business in 1968 and remained in position when the group was acquired by RMC-Ready Mixed Concrete in 1970. Kiddle led a Management Buy Out of the crane business from RMC in 1977 renaming it Quinto to reflect the

company's five depots. Today the business runs a fleet of 60 cranes from eight locations with 125 employees and had revenues last year approaching £8 million.

Arnold told Cranes & Access that he and his wife Hannah are excited about the move and have ambitious plans for the business, which is due to take delivery of a new 300 tonne Grove GMK 6300L and a 130 tonne Tadano 130G-5. A five axle Spierings tower crane is also set to return to the fleet after being refurbished in Holland. The company has appointed Kevin Peake as general manager and Daniel Harris as manager responsible for heavy lifts, appointed persons and key customers, while Graham Stammers becomes machine moving manager. It has also added an additional 13 people, predominantly to operate, service and maintain the fleet of cranes.

Sennebogen unveils 120 tonne telescopic crawler



German crane manufacturer Sennebogen has unveiled its new 120 tonne telescopic crawler crane - the 6113E. The new crane is 50 percent larger than the company's previous largest telescopic crawler crane the 80 tonne 683.

Sennebogen launched its first telescopic crawler in 1992 and currently has a six model range from eight to 120 tonnes. The 6113E has a four section, 40 metre, full power boom with three-stage telescopic cylinders that according to the company results in a maintenance-free, continuously telescoping boom that can work at any desired boom length with the optimum configuration. Sennebogen has clearly chosen to follow the Tadano Mantis concept with a boom just one metre longer than the 100 tonne Mantis GTC1000EX and a full 12 metres shorter than the 100 tonne Liebherr LTR1100. The boom can be extended with a choice of an eight or 15 metre jib or 12 metre lattice boom extensions giving a maximum system height is 70 metres. The



6113E can pick & carry its full load and work - with reduced capacity - on slopes of up to four degrees. The hydraulically extendible undercarriage has widths from 3.95 to 6.3 metres.

The crane can be transported fully assembled or with counterweight and/or tracks removed, reducing its 112 tonne total operating weight to 78.6 tonne without the counterweight or 46.5 tonnes without counterweight and tracks. On site the 6113E self-installs both the counterweight and tracks.

Three new models from Mantall

Chinese aerial lift manufacturer Mantall has announced the introduction of three new products, including its first mast boom and atrium lift, along with a redesigned 62ft articulated boom lift, all of which will be unveiled at Bauma China.

The new 10 metre working height IPM100J mast boom which has an overall width of just less than a metre, is just under two metres high when stowed and boasts an overall stowed length of 2.7 metres. Maximum outreach is said to be 3.2 metres. The new machine also features direct DC electric drive.

The second new model is a wheeled

atrium/spider lift - the 22 metre HTS220. The narrow machine has an overall weight of 4.2 tonnes, can be driven under its own power when stowed and features a five section straight telescopic boom and DC electric drive with CANbus control system.

Finally, the company has also announced the launch of a completely redesigned 62ft HZ200JRT diesel powered Rough Terrain articulated boom, which offers a working height of 20.8 metres with up and over height of nine metres and maximum outreach of 11.5 metres. The new boom uses a two stage sigma type riser,

two section telescopic boom and articulated jib. Available with two or four wheel drive, the machine offers 40 percent gradeability.



IPM100J mast boom



20.8m HZ200JRT



The 22m wheeled atrium/spider lift



Manitou unveils 32 metre MRT

Manitou launched its largest 360 degree telehandler to date - the 32 metre MRT 3255 - at JDL Mediteranée in Marseille. With a lift height of 31.6 metres it is 1.9 metres higher than its previous largest - the MRT 3050. The new machine has a maximum lift capacity of 5,500kg and a forward reach of 27.2 metres with 200kg on the forks.

Top road speed of 40kph is provided by a Tier III or VI Mercedes diesel coupled to a new continuously variable transmission from Dana. The new machine includes a host of other improvements from the

controls to the in-cab information and outrigger set up. With a boom mounted winch the MRT 3255 can lift a maximum 7,200kg and when fitted with a platform has a 1,000kg capacity and working height of 33.6 metres.

The MRT 3255 will face the new Magni RTH 5.35 which is due to be launched at Intermat next year. The Magni has a 34.7 metre lift height and is lighter and more compact - particularly with its stabilisers extended. However the Manitou has more lift capacity and more horizontal reach.

How the new MRT 3255 compares with other large 360 degree telehandlers

	Manitou MRT 3255	Manitou MRT 3050	Magni RTH 5.35
Lift height	31.6m	29.7m	34.7m
Lift capacity	5,500kg	5,000kg	4,999kg
Max reach	27.2m	25.5m	26.15m
Max reach cap	200kg	300kg	300kg
Cap at full height	2,500kg	2,000kg	2,300kg
Travel speed	40km/h	25km/h	40km/h
Weight	23,986kg	22,860kg	21,060kg
Length	8.5m	8.1m	7.8m
Height	3.2m	3.26m	3.06m
Width	2.5m	2.5m	2.51m
Outrigger spread	7.1m	7.1m	5.6m
Engine power	170/145kW	159kW	170/145 kW

Another change at Ainscough?

In mid-October the financial press broke the news that the current owners of UK-based Ainscough Crane Hire - Goldman Sachs and TPG capital - were looking to sell the business.

They bought into the business in December 2012 and are now apparently keen to cash in their investment. There have been talks/rumours of a possible sale or change of ownership for some time, but now names such as AEA Investors and Silverfleet Capital Partners are being openly discussed in financial circles as possible suitors in a deal that could be worth as much as £400 million. None of the parties involved have commented.

Tadano to launch new 51 tonne RT



Tadano will launch the 51t GR-500EXL in March 2015.

As we went to press Tadano confirmed that it will launch a new 51 tonne road-going Rough Terrain crane next year aimed at export markets such as South East Asia.

The GR-500EXL will feature a 42 metre five section boom, right-hand drive and leaf spring suspension. A

side stowing jib extends from eight to 12.7 metres and offsets at five, 25 or 45 degrees. With a GVW of 38.3 tonnes it has a maximum speed of 48kph from its Mitsubishi power unit. Outrigger settings are automatically monitored and the load indicator adjusted to suit. First production units are due in March 2015.

New owner for AmQuip

California-based private equity firm Clearlake Capital Group has acquired US crane rental company AmQuip from Altpoint Capital Partners and other investors.

Financial terms of the transaction have not been disclosed. AmQuip operates around 500 cranes from 13 locations, covering 36 states. It was purchased by Altpoint, Bard Capital group and Lehman Brothers from founder Joe Wesley in 2007 for \$320 million. Wesley also retained a holding in the business. Amquip chief executive Al Bove together with José Feliciano, Arta Tabae



and Colin Leonard of Clearlake will join the company's board of directors.

A-Plant invests in Manitou

UK-based rental company A-Plant has purchased more than £3 million worth of Manitou telehandlers. The order comprises a range of fixed frame models with lift heights from six to 18 metres, all with Stage IIIB/ Tier 4 compliant engines.

Andrew Winlow, A-Plant director of purchasing/fleet management, said: "The great advantage of the new Manitou telehandlers is their compact design, allowing them to be used on sites with restricted



A-Plant has spent £3 million on Manitou telehandlers.

room for manoeuvre, such as inner city developments."

HSE warns on tower crane free slew

With strong winds in late October, the UK's Health & Safety Executive warned tower crane owners to make sure that slew brake release mechanisms were properly lubricated and operational and that operators are aware of their importance to ensure out of service weather-vaning. The move follows a number of wind related incidents with Jost hydraulic luffing tower cranes dating back to 2011. **See [Vertikal.net](#) from more details**

The LTR 1220 becomes the counterweight using an adapter on the telescopic boom



Using the LTR 1220 as derrick ballast for erecting tall wind power systems on the LR 1600/2



Crawler crane counterweight?

Liebherr has developed a formal concept for erecting its 600 tonne LR1600/2 crawler crane using a 220 tonne capacity LTR1220 assist crane as a suspended counterweight, significantly reducing the amount of ballast that needs to be transported and handled on site.

The process has been developed for use in the wind power industry when a large counterweight is

required for the erection of long boom systems, and where the derrick ballast can be completely removed or reduced for the actual lift. The concept uses the weight of the auxiliary crane - usually already on site to complete the set up process - as derrick ballast during the erection process.

Liebherr demonstrated the concept using an LR1600/2 rigged

in SL10DFB configuration with 153 metres of main boom plus a 12 metre fixed jib. Using the conventional procedure, erection would require full superstructure counterweight, plus 350 tonnes of derrick ballast, which can be reduced to 70 tonnes for lifting the standard wind turbine components, with the full 350 tonnes required again to lower the boom at the end of the job. Using this new method

eliminates the time-consuming handling and transport of 280 tonnes of the suspended ballast. After the boom is raised telescopic crawler crane is detached.

Liebherr says that the concept can be used for all long boom systems up to 156 metres with a 12 metre fixed jib. This applies both to the new SL10 and SL13 systems and also to the existing SL4 boom system.

Terex forms JV with Manitex

Terex is selling 51 percent of its ASV compact tracked loader business to Manitex, forming a joint venture to build and market the ASV product line. ASV will continue to sell its tracked loaders and skid steers under the Terex brand name.

The deal is expected to raise more than \$125 million for Terex, including cash from a recapitalisation of ASV prior to closing, and a significant amount in tax benefits. Terex will use a portion of the cash it receives to acquire \$12.5 million of newly



A Terex/ASV compact loader

issued Manitex equity and \$7.5 million of convertible debt securities. Terex acquired ASV in 2008 for around \$488 million.

First Canadian Crossover 8000

Ontario-based Canadian Professional Crane (CP Crane) has taken delivery of the first 72.5 tonne Terex Crossover 8000 boom truck in Canada from Terex distributor Cropac Equipment.

Launched earlier this year the Crossover 8000 features a four-section 38 metre main boom with either a 9.8 metre fixed or 10 to 17 metre swingaway extension with zero, 15 or 30-degree offsets. Mounted on a 2014 Freightliner 114SD chassis, the Crossover 8000 can travel with full counterweight at up to speeds of 70mph. Other features include an X-pattern outrigger design, quick-reeve five-sheave hook block and a tilt-back operator's cab.



(L-R) Aram Malek of CP Crane and Dan Sweeney of Cropac

New 80t Tier 4 Hitachi

Hitachi Sumitomo is to launch its new 80 tonne SCX800A-3 crawler crane with a low emission Tier IV power unit. The first two units destined for Europe have been ordered by NRC Plant - Hitachi Sumitomo's distributor for the UK.

Scheduled for delivery next March, the SCX800A-3 will be on display at Vertical Days in May. The new crane can be rigged with up to

54.5 metres of main boom and features a nine to 18 metre jib, with a maximum system length of 63.5 metres.

Dave Rees, NRC operations manager, said: "The arrival of Europe's first Tier 4 final crawler crane continues the modernisation of our fleet of lattice boom and telescopic crawler cranes."

New Custom push around

Custom Equipment has launched a new 10ft low-level push-around scissor lift, the HB-P1027. With a working height of up to 4.9 metres, the compact unit is 560mm wide and has an overall length of 940mm, including the platform step.

The ANSI/CSA-compliant machine has been designed for the North American market and weighs just 395kg and boasts a platform capacity of 250kg/550lbs.

Low wheel loadings allow the machine to be used on delicate flooring, such as tiles, laminates, raised floors and mezzanines, with minimal risk of damage. Users also can get onto poured concrete floors several days sooner than with heavier models.



The new Custom Equipment HB-P1027 scissor lift.

IAPS sells French parts business

IAPS has sold the goodwill and stock of its parts operation **Indépendant Pièces et Service** in Abzac near Bordeaux to TVH, along with the right to use the **IPS** name in France.

The move is intended to allow the IAPS business in France, headed by Frédéric Allier, to focus on its growing access sales and service business.

IAPS chairman Tony Jennings, said: "The sale only concerns a portion of our operations in France and will enable us to realign our French operations and focus on the continued global growth of the IPS brand."



30 Niftylifts for Facelift

UK rental company Facelift has taken delivery of 30 new 50ft Niftylift HR17 boom lifts as part of a fleet expansion programme.

The company said that a principal factor for choosing the HR17 was its weight - at just over 4.9 tonnes, it offers reduced transport costs and lower ground bearing pressures on site. Facelift plans to replace all of its self-propelled booms with units fitted with SiOPS secondary guarding, thus working towards an all Nifty boom lift fleet.



Facelift has taken delivery of 30 Niftylift HR17 boom lifts

60 booms for All

US-based All Aerials has added 60 new JLG boom lifts to its fleet including 39 straight telescopic - six 400Ss, four 460SJs, 14x600Ss, six 660Ss, five 800Ss and four 860SJ - along with six 600AJs and five 800AJs articulated booms. The booms are equipped with JLG's SkyPower on-board generators and poly-filled tyres. In addition All has ordered four 120ft 1200SJPs and six 135ft 1350SJPs Ultra booms.



500 lifts for AFI

UK rental company AFI has purchased 500 new and used machines as part of an ongoing renewal and update programme.

The new machines include 50 Genie Z45/25s, 10 Genie GS4047s, 40 Genie GS2632s, five 86ft JLG 860SJs, five 66ft JLG 660SJs and 35 Skyjack SJ46AJs booms. It also includes 60 Youngman X3 push-around scissors. All booms will be delivered with electronic secondary guarding systems. The company has also purchased 200 used and 100 new Skyjack scissor lifts - mostly 19ft SJ3219 models - in a move that it says demonstrates its ability to capitalise quickly on opportunities in the market.



The deal included used Skyjack electric scissors.



PICK and CARRY



ORMIG S.p.A. PIAZZALE ORMIG
P.O. BOX 63 - 15076 OVADA (AL) ITALY
TEL. (+39) 0143.80051 r.a. - FAX (+39) 0143.86568
E-mail: mktg@ormigspa.com - sales@ormigspa.com
www.ormig.com - www.pickandcarry.com





The all-electric power pack on Rival's modified JLG 800AJ articulated self-propelled boom lift

More booms for Rival

Dutch international rental company Rival has ordered a number of new Genie and JLG boom lifts including Genie's recently launched 62ft articulated Z-62/40 and 33ft Z-33/18 boom lifts along with the 4x4 hybrid JLG 340AJ articulated boom lift. The company has also recently placed some of its all-electric versions of the 80ft JLG 800AJ articulated boom lift into the general fleet and ordered a further six 185ft JLG 1850SJ ultra booms.

Rival chief executive Norty Turner said: "Rival's vision is to deliver the best customer experience in the industry. Investing in new types of access equipment demonstrates how we continuously meet the

changing demands of our customers and offer them innovative solutions. These innovative units are not only new models for Rival but also for the entire market."

90 JCBs for One Call

UK-based rental company One Call Hire has taken delivery of 90 JCB telehandlers in a deal worth £5 million. Supplied through dealer Greenshields JCB, the order includes 3.5 tonne 535-95s, four tonne 540-140s and 540-170s with lift heights of 9.5, 14 and 17 metres respectively. All models have been fitted with JCB's Tier 4i/ Stage IIIB Ecomax engines which provide improved fuel consumption.

The company operates from eight locations throughout the south of England and teams up with Nixon Hire for contracts north of Leeds to provide national coverage. The new telehandlers will join the company's existing fleet of 90 JCB telehandlers.



One Call has ordered 90 JCB telehandlers in a deal worth £5 million

IMT launches 32t/m crane

US crane manufacturer and distributor Iowa Mold Tooling (IMT) has launched the new 32 tonne/metre 32/222 articulated loader crane. Filling the gap between the company's 24 and 40 tonne/metre cranes, the 32/222 features up to eight hydraulic telescopic sections and can lift 6.8 tonnes at a 4.5 metres radius.

At its maximum radius of 21.2 metres it can handle up to 800kg. Radio remote controls and the RCL 5300 rated capacity limiter comes as standard, while other features include 360 degree continuous slew and a dual-power plus link system providing a 15 degrees above horizontal jib angle.



IMT's new 32/222 loader crane.

Green Access veterans

A new name in the UK powered access market - Green Access Platforms - has opened in Telford, Shropshire. Green Access Platforms is the new name for Access Rentals London and is owned by Pierrick Lourdain, who from 2004 to 2007 was responsible for Haulotte UK and UK Platforms.

After leaving Haulotte in 2008 he started Access London 08, which he owned until it went into liquidation in 2012. The Telford location is owned by access and rental veteran Keith Kendall, who previously owned Mercadel Plant, Access Rentals and, following its administration and take-over by Haulotte/UK Platforms, Direct Access Hire.

Another industry veteran, Mike Wishart is the company's sales and marketing director. Wishart

held a senior marketing job at A-Plant in the 1990s where he was responsible for aerial lift purchases and was then part owner and managing director of Access Rentals until his departure from that business in 2008.



The two new buildings in Jaipur will add over 300,000 square metres of new production space and will build telehandlers

JCB opens new Jaipur plant

JCB has opened two new production buildings in Jaipur - an investment of £62 million. The two facilities are located on a 115 acre site and provide 300,000 square metres of new manufacturing space. JCB is celebrating 35 years of manufacturing India, having started production under a joint venture agreement in 1979 at a site in Ballabgarh, near Delhi, which is now JCB India's headquarters. Since then the company has built 200,000 machines in India, and the country has been JCB's largest single market since 2007.

JCB now has five production plants in India, building backhoe loaders, excavators and tractor cranes. The Jaipur location has already begun producing components and from next year will begin building telescopic handlers and skid steer loaders for the local market. It will

also provide additional backhoe loader capacity and when fully operational will employ more than 1,000 people.

The new plant was formally opened by Lord - Anthony - Bamford and Vasundhara Raje, the chief minister of Rajasthan on November 14th.



Lord Bamford and Vasundhara Raje unveil a plaque to open the new facility



From next year Wincanton will be responsible for Nationwide's machine deliveries and collections

Transport partnership

Nationwide Platforms is to form a partnership with UK logistics and transport company Wincanton. From the start of next year Nationwide's transport staff and delivery vehicles will be transferred to Wincanton which will take responsibility for all Nationwide's machine deliveries and collections. The deal will also introduce new planning tools and technology, intended to improve customer service and increase equipment availability.

A Star is born

A new UK powered access rental company - Star Platforms - has been launched. The company will operate from a location to the south of Luton, serving Hertfordshire, Bedfordshire and Buckinghamshire, as well as north and west London. The company is owned by managing director Steve Simmons and sales director Bryan Freeman.

Simmons was previously operations director with Panther Platform Rentals and held a number of senior roles within the Lavendon group. The initial fleet of 80 machines is made up predominantly of electric Skyjack scissor lifts, Niftylift bi-energy booms and Skyjack Rough Terrain booms.



Steve Simmons (L) and Bryan Freeman of Star Platforms.

Singapore tightens crane inspection


In Singapore the Ministry of Manpower (MOM) has taken action against 79 companies following 'Operation Goldcrest', a special enforcement operation that it carried out in July and August this year, targeting the construction industry, with a focus on unsafe lifting practices and crane operations. A total of 80 work sites were inspected by MOM's Occupational Safety and Health Division and 194 crane-related contraventions of the Workplace Safety and Health Act were uncovered. Of these, 98 resulted in fines of more than \$95,000. The other contraventions generated 96 Notices of Non-Compliance warning against unsafe lifting practices.


Three year warranty for Boss

Youngman has announced a standard three year warranty on all of its X series micro scissor lifts. The three year warranty will apply to all BoSS X3 and X3X scissor lifts sold since January 2014. The move follows the inclusion of a three year warranty by Custom Lift, the UK distributor for the Custom Hybrid low level products in January of this year.

Youngman X series lifts now have a standard three year warranty.







your JOURNEY

Starts with the world's largest manufacturer of van & truck mounted platforms

Built to your unique specification at our UK plant.

Delivered from stock and supported nationally.

Proven quality and reliability.

Professional competent certification.

01536 721010
sales@versalift.co.uk
www.versalift.co.uk

Financials round-up

- **Palfinger** nine month revenues are up 11 percent to €795.1 million, while pre-tax profits increased 3.5 percent to €47.9 million. In the third quarter revenues were €255 million - up six percent - while pre-tax profits dropped 13 percent to €12.3 million. Order intake slowed in July/August and then 'nosedived' in September.



- Nine month revenues at **Terex Cranes** dropped nine percent to \$1.317 billion with operating profits down 39 percent to \$51.3 million. Third quarter revenues fell eight percent to \$419.7 million with profits slipping 25 percent to \$21.8 million. The backlog improved 14 percent to \$551.8 million.



- **Genie/Terex AWP** saw revenues for the first nine months rise 16 percent to \$1.9 billion, with operating profits up four percent to \$264.1 million. In the third quarter revenues improved 12 percent, but profits dropped 15 percent to \$68.4 million

- **Bronto's** nine month sales fell 20 percent to \$84 million, with operating income falling from a 7.4 million profit last year to a loss of 1.3 million. In the third quarter, revenues fell 34 percent to \$25.5 million with a loss of \$200,000 compared to a profit last year of \$3.3 million. The order book at the end of the quarter was 25 percent higher at \$100.6 million.

- **Manitex** has reported nine month revenues up 10 percent to \$197.2 million, while pre-tax profits fell three percent to \$9.9 million. During the third quarter, revenues increased 15.1 percent to \$66.2 million, but pre-tax profits slumped 29 percent to \$2.7 million. The backlog grew five percent to \$102.1 million.



- Nine month revenues at **Mills Rental** increased 10 percent to R286.9 million (\$113.6 million), but pre-tax profits fell 12 percent to R78 million (\$30.9 million). In the third quarter revenues fell 3.1 percent to R91 million (\$36 million) reducing pre-tax profits by 32 percent to R20.2 million (\$8 million). The company is therefore cutting capital expenditure.
- **Ramirent's** YTD revenues fell 5.6 percent to €452.9 million, while pre-tax profits dropped 29 percent. In the third quarter, revenues were flat at €163.6 million while pre-tax profits improved 15 percent to €23.7 million.



- **Skyjack** increased revenues 27 percent to \$569.1 million in the first nine months, while operating profits doubled to \$95.7 million. In the third quarter, revenues jumped 32 percent to \$168.4 million, while operating profits tripled to \$27.4 million.



- US-based **Essex Crane** posted nine month revenues of \$75.2 million up 2.5 percent while pre-tax losses increased from \$9.6 million to \$13.6 million. Third quarter revenues jumped 27.5 percent to \$29.1 million, while losses increased 60 percent to \$3.8 million.



- US distributor **H&E Equipment** increased nine month revenues nine percent to \$792.7 million while pre-tax profits jumped 30 percent

- to \$27.1 million. Third quarter sales were up 1.7 percent to \$275 million, with pre-tax profits jumping 48 percent to \$64.7 million.



- **JLG** reported a strong finish to its fiscal year with revenues 12 percent higher at \$3.5 billion, thanks to an 18 percent increase in aerial lift shipments to \$1.75 billion. Telehandler sales increased five percent to \$1.16 billion. Operating profit grew 32 percent to \$501 million. Fourth quarter sales increased 20 percent to \$932.7 million, with aerial lift revenues up 23 percent to \$450.4 million and telehandler sales up 15 percent to \$315.4 million. Operating income jumped 57 percent to \$127.4 million.



- First half sales at **Kobelco Cranes** increased 40.8 percent to ¥35.8 billion (\$319 million), while pre-tax profits almost doubled from to ¥3.1 billion (\$27.6 million). Second quarter sales jumped 36 percent to ¥18.9 billion (\$168.2 million) with pre-tax profits of ¥1.4 billion (\$12.5 million), an increase of 56 percent.



- **Cramo** nine month revenues dropped two percent to €471.2 million, while pre-tax profits fell 12.7 percent to €29.6 million. Third quarter revenues eased 1.4 percent to €171.1 million, profits slipped 5.1 percent to €24.8 million.

- Nine month revenues at **Manitowoc Crane** slipped 8.5 percent to \$1.64 billion, while operating profits dropped 28 percent to \$118.6 million. Third quarter sales fell 6.5 percent to \$569.2 million and operating profits declined 25 percent to \$41.6 million.

The backlog is 26 percent higher at \$715.6 million.



- **Manitou** has reported a seven percent rise in nine month revenues of €937.3 million, with telehandlers and access sales up seven percent to €607.2 million and Gehl rising 14 percent to €177 million.



- Nine month revenues at **Hiab** grew three percent to €629 million, and operating income more than doubled to €30.6 million. Third quarter, revenues were flat at €200 million but profits doubled to €12 million.

- Revenues at **United Rentals** hit \$4.12 billion for the first nine months, up 14 percent, while pre-tax profits jumped 42 percent to \$539 million. Third quarter revenues rose 15 percent and profits 39 percent.

- First half revenues at **Speedy** improved 12.2 percent to £189.3 million, with pre-tax profits up more than 75 percent to £5.3 million. UK sales were £176.3 million up 11 percent with a 44 percent increase in operating profit to £16.7 million.



- **Haulotte** achieved revenues of €319.9 million in the first nine months, up 24 percent on last year, while third quarter revenues jumped 39 percent to €113 million. The company now expects full year revenues to come in around 20 percent higher than last year which would equate to around €410 million.



Airo approves handling attachment

Italian aerial lift manufacturer Airo has tested and endorses the DRX multi panel and pipe handling attachment made by UK-based Aerial and Handling Services, for use on its lifts.

The device holds panels or pipes on the outside of the platform guardrails. The manufacturer tested the attachment on its 'X' series electric slab scissor lifts, all of which include a standard 1.5 metre unrestricted deck extension. The



The scissor lift is subjected to a full kerb and side pull test

extensive factory test programme, which included the 40ft Airo X14EV subjected all lifts to a full kerb and side pull test at full height with a 450kg load.

New Liebherr flat-top

Liebherr has redesigned and improved its 160 EC-B flat-top tower crane renaming it the 172 EC-B 8 Litronic. Capacities on the new tower crane have increased around 15 percent over its full working radius.

It can now handle 2,100kg at its maximum 60 metre jib tip - 250kg more than its predecessor. Maximum lift capacity is eight tonnes. Liebherr says the crane is suitable for a wide range of applications and when matched with its 120 HC, 170 HC or 256 HC tower systems, a free-standing hook height of up to 71.4 metres is possible. A new feature allows the hook and trolley to remain on the jib pivot section during transport, eliminating erection work on the trolley.



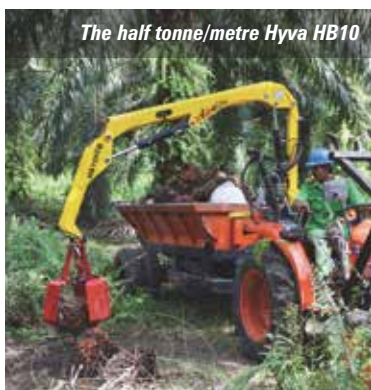
The new tower crane has 15 percent better capacities and can now lift 2,100kg at its maximum radius of 60 metres.



Compact cranes from Hyva

Loader crane manufacturer Hyva has launched a new range of compact cranes that are particularly well suited to grab work.

Designed in accordance with EN12999 for the agricultural market, the FFB range comprises the half tonne/metre HB10, the one tonne/metre HB15 and the 4.8 tonne/metre HB50 which features an internal extension cylinder. Each model can be used in combination with a hook or a variety of lifting attachments, with controls located on either side of the vehicle. The HB10 and HB15 also have the option of controlling the cranes with the use of a cable type remote.



The half tonne/metre Hyva HB10

DINOLIFT

UP TO THE JOB
40 YEARS

Trust us
to reach higher.



www.dinolift.com



YouTube





SiOPS® - Operator Safety

Niftylift's award winning **SiOPS®** safety system prevents sustained involuntary operation in the event of an operator entrapment.

- Stops sustained involuntary operation
- Removes operator reaction time
- Greatly reduces potential for injury
- Machine movement stops instantly
- Gives operator vital second chance

SiOPS® eliminates sustained involuntary operation by interrupting all machine movement if an operator is pushed against the cage controls.

SiOPS® reacts instantly when it senses the operator being forced onto the controls.

By removing the operator reaction time **SiOPS®** also greatly reduces the potential for trap injury.

SiOPS® is only available on Niftylift MEWPs and addresses a known contributing factor in trapping incidents and gives the operator a vital second chance.






To learn more about Nifty **SiOPS®** and how it can save lives, please visit our website.

To arrange a demo, please call us now on:



+44 (0)1908 223456



USE SMART PHONE Q R CODE READER

- UK-based **Petersen Stainless Rigging** has appointed **Kevin Bell** as chief executive. 
- Canadian **NCSG Crane & Heavy Haul Services** has acquired **H&H Crane Service** of Great Falls, Montana.
- German crane rental company **Kran Saller** has taken a **Liebherr LTM 1750-9.1 All Terrain** crane.
- German rental company **Buchtmann** has taken delivery of a **Genie 180ft SX-180**.
- UK rental company **JMS** has ordered a **JLG 1850SJ**.
- The UK's **Health & Safety Executive** has appointed **Tony Hetherington** and **Mike Cross** as directors.  
- Palfinger Platforms** has relocated its Halle Saale service depot in Germany to new larger premises.
- MBS Access** has taken delivery of four **Hinowa** spider lifts, including its first battery powered unit.
- German crane hirer **Würzburger** has taken delivery of a **Liebherr LTF 1045-4.1** truck mounted crane.
- Talbert** trailer has acquired **Ferree Trailers** of Liberty, North Carolina.
- UK facade company **High Access** has taken delivery of four **Mutitell** truck mounted platforms.
- Tadano UK's** sales director **Brian Crisp** has retired after more than 20 years selling Tadano. 
- Max Crane and Equipment Hire** of South Australia, has taken delivery two **Tadano GT600EX** truck cranes.
- UK-based **Horizon Platforms** has added two heavy-duty **Mercedes** trucks to its delivery fleet.
- German heavy lift company **Hack** has taken delivery of a **Grove GMK6400 All Terrain** crane.
- German road rail equipment manufacturer **Zagro** has appointed **Kingrail** as its UK dealer.
- Dinolift** has appointed **Time Danmark** as its distributor in Denmark.
- Terex Cranes** appointed **Dean Barley** as vice president and general manager for North America. 
- UK rental company **AFI** has relocated its Exeter depot.
- Liebherr** has received several orders for a total of 17 variable speed and electric rubber tyred gantry cranes.
- UK rental company **Lifterz** has ordered three **CMC S19's** and two **CMC S15** spider lifts
- HSE** statistics show that the number of fatal injuries at work in the UK have fallen.
- NASA /Foslev** of France has taken delivery of a **Ruthmann T 720** truck mounted lift. 
- Mammoet** has appointed **Jens Krawczynsky** as managing director of its German business.
- Florida-based **Crane Rental Corporation** is opening a new location in Loxley, Alabama.
- Cumberland Platforms** has been appointed **Terex Utilities** distributor for the UK and Ireland.
- Imer Access** has selected **TTControl** to supply the electronics for its latest range of spider lifts.

- Grúas Villarreal** has taken delivery of the first **Manitowoc MLC165** in Mexico.
- The first **JLG1850SJ** in Switzerland has been delivered to rental company **Gyger Nacelles**.
- Bryan Freeman** has joined UK-based **Star Platforms** as sales director and co-owner. 
- A 35m **Palazzani TSJ 35/R** wheeled spider lift has been delivered to the **Concourse Skyline**, Singapore.
- The **All Aerials** division of **All Erection** crane rental has added 60 new **JLG** boom lifts to its fleet.
- Heavy lift and transport company **ALE** has launched a new heavy transport tractor - the **Trojan Truck**.
- UK-based **JMS Plant Hire** has purchased five new **Manitou Rough Terrain** boom lifts.
- Isoli** has appointed **A.P. Aerial Platforms** to distribute its truck mounted lifts in Spain and Portugal.
- Belated news of the passing of Belgian access veteran **Armand Verhoye** 1944 - 2012. 
- UK-based access parts specialist **IPS** has formed a joint venture with **Kanoo Machinery** in the UAE.
- TCA** has delivered four 29 metre **Falcon FS290** Spider lifts to the King Hassan II Mosque in Casablanca, Morocco.
- UK rental company **Wilson Access Hire** has opened a second location and expanded its fleet.
- Bobcat** has appointed distribution and rental company **Drott** as a dealer in Austria.
- JCB** announced plans to cut 150 jobs at its UK operations due to a slow-down in sales.
- Deutz** engine lowered full year forecasts due to a weak third quarter and unplanned warranty costs.
- Link-Belt** has appointed **Brian Elkins** and **Andrew Soper** as product specialists.  
- The Hawaii department of defence has taken delivery of a **Grove GMK6300L All Terrain** crane.
- 4-Way Equipment Rentals** of Canada has taken the first two 60ft **MEC 6092RT** scissor lifts.
- JLG** has unveiled new simulator equipment at its expanded training centre in McConnellsburg.
- Riwal UK** has brought its delivery transport in-house and invested in new delivery trucks.
- Loader crane manufacturer/distributor **IMT** has appointed **Tim Gerbus** as director of sales. 
- Caterpillar** has made a number of appointments in preparation for the retirement of two of its presidents.
- German access rental company **Sheurer** has taken an **Ommelift 2750R** spider lift.
- UK-based **Speedy** has appointed **Jan Åstrand** as its new chairman. 
- Steil Kranarbeiten** has purchased a **Liebherr LTM 1500-8.1** and an **LTM 1060-3.1 AT** cranes.

- Genie** has begun production of its new **Z-33/18** boom lift and **GTH-2506** telehandler with **Stage IIIB** diesel power.
- UK-based **JMC Plant Hire** of the Isle of White has taken delivery of a **Haulotte HA 32PX** boom lift.
- Ashtead's** UK rental business **A-Plant** has appointed **Dave Harris** as commercial director. 
- Italian aerial lift manufacturer **Co.Me.T** has appointed **Motorcity** as its dealer in Bahrain.
- Kalmar** has appointed **Greg Hewitt** as executive vice present for the Americas.
- Josef Prangl** founder of the Austrian crane and access company has died age 87.
- German crane company **Rieger & Moser** has taken delivery of two new **Liebherr All Terrain** cranes.
- Terex Utilities** has appointed **David Imach** and **Roy Hughes** as territory account managers.  
- UK rental company **GT Access** has taken delivery of five **Skyjack** articulated boom lifts.
- Following a summer of testing, the first 48 metre **Palfinger P480** has been delivered to **Collé**.
- Philippa Makinson** has taken over as marketing coordinator at **Genie Europe** while **Victoria Taylor** takes maternity leave. 
- John Corrie** MD of UK rental company **SAS** has stepped down as a director of the company.
- US-based **Crane Rental Corporation** has added a further five cranes to its fleet.
- Finnish contractor **Hartela** has outsource its fleet of tower cranes to **Ramirent**. 
- Dominique Allemand** has been appointed as head of sales at **Bronto France**.
- Bavarian rental company **Hubert Müller Arbeitsbühnenverleih** has purchased a third **Dino Lift 185XTS** boom. 
- Riwal Poland** has moved into new purpose-built headquarters in Rawa Mazowiecka.
- Ramirent Finland** has acquired **Savonlinnan Rakennuskonevuokraamo**.
- AFI** has appointed **Finbar Roberts** as its area sales representative in Exeter. 
- Hertz** has declared that it was unable to file its quarterly results.
- Youngman has announced a standard three year warranty on its **X series** micro scissor lifts.
- JCB** has opened two new production buildings in Jaipur - an investment of £62 million.
- UK-based rental company **Prolift Access** has taken delivery of the new 46ft **Haulotte HA16 RTJ Pro** boom lift. 
- Riwal Germany** has appointed **Michael Seitz** as key account/business development manager.

See www.vertikal.net news archive for full versions of all these stories