

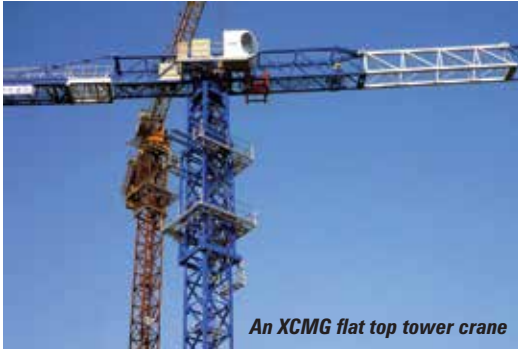
## Schwing tower cranes

Concrete pump manufacturer Schwing Stetter is to enter the tower crane market in India. The company will start with two models - the 35 metre high, five tonne capacity XGT63YD (5013-5) and the 50 metre six tonne XGT100YD. The cranes will be supplied by Chinese equipment manufacturer XCMG, which holds a 60 percent stake in Schwing Stetter's German parent, the Schwing group.

The cranes will be branded Schwing-XCMG and will initially be imported complete from China. However the intention is to manufacture an increasing proportion in India with plans for around 80 percent of the crane to be built locally within a year. The company will take a decision within the next six months regarding the need for an additional facility to build cranes.

Schwing Stetter (India) managing director Anand Sundaresan said: "The launch marks the diversification of the product base for the Indian subsidiary ready for the anticipated growth in infrastructure development and construction industry here."

The company has said that the five tonne unit, XGT63YD (5013-5), will be priced at about R6 million (\$96,000) with the six tonne XGT100YD at R9 million (\$145,000).



An XCMG flat top tower crane

## Hewden CEO resigns

Kevin Parkes, chief executive of UK rental company Hewden is leaving the company later this month. Parkes took over the top job at Hewden in 2009, following its acquisition by private equity firm Sun European Partners.

"It has been my pleasure to lead Hewden over the past six years, through challenging times we have radically reorganised and rebuilt the business, relentlessly executing our strategy so Hewden is best placed to take advantage of the recovering market," he said. "I wish Hewden well as they transition in time to a new leader. A process I will fully support over the coming months."



Kevin Parkes

## AFI acquires Altitude Access

UK access specialist AFI has acquired East Midlands-based rental company Altitude Access and plans to incorporate the business into the AFI brand. The company - a member of the Access Link - runs a fleet of around 180 platforms from a depot in Mansfield which is also an IPAF approved training centre.

Altitude Access runs a fleet of about 100 platforms



Founded in 1996 Altitude Access is owned by the Michael Burnett and William Thompson families. The company has revenues in the region of £1.6 million. No details of the transaction have been disclosed.

AFI director Steve Williams said: "Existing AFI customers will gain from AFI now having a stronger presence and resource in the East Midlands, and Altitude Access customers will benefit from having access to one of the most modern powered access rental fleets in the UK."

# Terex expands Explorer range

Terex Cranes has expanded its Explorer All Terrain crane range with the addition of the 130 tonne class Explorer 5500. The crane - the smallest in the three model line that includes the 160 tonne 5600 and the 220 tonne 5800 - features a 60 metre main boom with a bi-fold 11.4 to 21 metres extension that offsets by up to 40 degrees.

A 12 metre straight section can be inserted between the boom nose and swingaway for a maximum tip height of just over 88 metres. The crane can telescope up to 24.5 tonnes and there are load charts for three outrigger positions - fully inboard, 4.7 and the seven metres.

The five axle crane has an overall length of 14.3 metres, while the carrier is 12.1 metres long and 2.75 metres wide. The 5500 has many configurable features allowing it to comply with various road regulations, and comes with all wheel steer, and either six or eight wheel drive. The operators' cab can be tilted by up to 16 degrees with touch screen displays providing data such as tyre pressures, brake system and suspension system status.



Explorer 5500

## HTC strike action resolution

Tower crane operators at UK rental company HTC ended their strike threats following a one day stoppage, after accepting a 14 percent pay increase over three years. The agreement has also restored a series of expenses and allowances which the crane operators held prior to 2008. At the beginning of October, approximately 180 HTC crane operators, who were members of the UK construction union Ucatt, voted in favour of three 24 hour strikes in an attempt to restore pay to pre-recession levels.

HTC general manager Dave Holder said: "We are happy that common sense has prevailed and all future planned industrial action cancelled. The latest pay deal gives HTC future certainty on a large proportion of our cost base well into 2017, whilst recognising operator's legitimate pay aspirations."

A HTC crane working in Manchester, UK







## Sinoboom Europe

Chinese aerial lift manufacturer Sinoboom has announced the formation of Sinoboom Europe in Bergeijk, the Netherlands. The new venture is owned by Harold Amendt and Ludo Maenen of Hoogwerkerstunter and will be responsible for the distribution of Sinoboom's scissor, boom and spider lifts throughout Europe, with the objective to set up a dealer network.

It will also be responsible for providing 'round the clock' product support service and a 48-hour spare parts delivery service throughout Europe. The company will operate from the 3,500 square metre facility in Bergeijk, near Eindhoven and is in the process of setting up a new 'IPAF approved' training centre.

The company said: "A great deal of work has gone on behind the scenes in China over the past three years to ensure the machines comply with European legislation. The platforms are now CE, ISO, IAI, ADR and GOST certified and have been inspected by the SGS. All will be given a pre-delivery inspection and a final check in Bergeijk."

Sinoboom - established in 2007 - recently opened a new 200,000 square metre production facility in China, which it claims can produce 50 boom lifts a month and up to 50 scissor lifts a day.



## Weyers takes the helm at Manitowoc Cranes

Larry Weyers has been appointed president of Manitowoc Cranes, taking over from Eric Etchart who moves to a new role as senior vice president, business development for the Manitowoc group. The changes took effect earlier this month.

Etchart took over as president of Manitowoc Cranes from Glenn Tellock in May 2007, after he was promoted to group chief executive. Weyers was global executive vice president for Manitowoc Cranes following a promotion and reorganisation in January 2014. He joined the company in 1998 and has held various management positions since then, including executive vice president of Crane Care.



Larry Weyers (R) and Eric Etchart

Manitowoc has also announced the retirement of Mark Beffel, vice president, operational excellence at the end of the month. Josef Matosevic, currently executive vice president of operations and procurement will assume his role and will lead the Manitowoc Company's manufacturing, quality, and safety initiatives.



## First Jekko SPX 1275CDH

Italian mini crane manufacturer Jekko has shipped its first 7.5 tonne SPX 1275CDH tracked mini crane to its Netherlands-based distributor for the Benelux region, Hocap.

The SPX-1275CDH has a five section 17.7 metre main boom with a 19 metre maximum tip height, at which it can handle 1,700kg. An 8.8 metre telescopic extension takes this up to 27.8 metres at which it can handle 900kg. The outrigger base can be set from a minimum 3.36 x 3.36 metre footprint up to 4.6 x 4.6 metres, while the tracks extend from 1.45 to 2.05 metres at which it can pick and carry up to 2,000kg. The unit is operated via a Scanreco radio remote controller as well as the regular control station. Power comes from a choice of Isuzu diesel or electric motor.



The main control station

## Wolf Haessler returns to access

Wolf Haessler, the founder and previous owner of Skyjack, has decided to re-enter the access market with the introduction of an unusual compact self-propelled platform called the Wolffift.

The new machine has a platform height of six metres but uses a massive four stage box section mast driven by four electric motor driven rack and pinion drives. The regular scissor sized platform sits within the final section of the mast. Its 800mm width and 1.5 metre length is similar to 19ft scissor lifts. Drive is via two vertically mounted electric motors, powering the wheels through an elaborate gearbox allowing the motors to sit almost at waist height.

Haessler claims that the unusual machine is totally free of hydraulics and has greater platform rigidity than a regular scissor lift of the same size. Maximum capacity was initially reported as 113kg but should be significantly higher as testing has not yet been completed. Stowed height is a competitive 1.98 metres.



The extended Wolffift, certainly looks different



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The six tonne 11CJ132 flat top top crane was launched at Bauma China



## New Linden flat-tops

Spanish tower crane manufacturer Linden Comansa has announced two new flat-top tower cranes. The first is the 21C335, a replacement for the 21LC290 which dates back to 2002, it will be available later this month. The second, the six tonne 11CJ132 from Chinese joint venture Comansa Jie was launched at Bauma China in November.

Available with a maximum capacity of 12 or 18 tonnes, the new 21C335 has a maximum jib length of 74 metres and free standing heights of up to 64.5 metres. The 18 tonne version can lift its maximum capacity to a radius of 19.6 metres and take 6.6 tonnes out to 50 metres. Features include the company's Effi-Plus high speed hoist mechanism and its PowerLift system which provides a 10 percent load chart improvement at reduced speeds.

The six tonne Comansa Jie 11CJ132 is the first - and smallest - model in the company's new CJ1100 series.

Jib lengths range from 30 to 60 metres with a maximum free standing height of 57.4 metres which can increase to more than 108 metres with the combination of different types of tower sections. Fitted with the PowerLift system, the crane can lift 1.3 tonnes at the 60 metres jib tip.



The new 21C335 flat-top crane will replace the company's 21LC290.

## One million PAL cards

A prize-draw to celebrate the millionth PAL card issued has been announced by IPAF. It has also confirmed that all PAL cards issued from 1st January will be machine-readable PAL Smart cards. The prize draw is free to enter for valid PAL card holders by inputting their card details online at: <http://www.ipaf.org/checkpal>. The first five cards to be drawn will win a free trip to the IPAF Summit and awards dinner in Washington, DC on March 25th and 26th. The prize includes free flights, accommodation and a ticket to the gala dinner. The draw closes on 26th January with the winners announced on 1st February.

The Smart PAL card incorporates a wireless chip which stores basic operator information, including the categories they are trained in. The data can be read by a card reader fitted to platforms, which can be programmed to restrict use to those trained to the respective machine category. The data can also be used to track who has used a machine as well as the duration, which will help prevent fraudulent use.



## New Manitou mast boom for Oz

Manitou is launching a special version of its 10 metre mast boom for the Australian market. The new lift - the 100VJR Aus - will fully comply with the latest Australian standards. The unit combines the 100mm wider US market ANSI chassis - for an overall width of 1.1 metres - with the European CE superstructure. The new machine will have a two man 200kg platform capacity for both indoor and outdoor duties, rather than a limited one man outdoor rating. The new unit also includes the CE built-in overload cut out device.

Manitou Australia has also appointed Kookaburra Equipment Sales as a national dealer for its aerial lifts. Kookaburra - owned by Rick Mustillo of IPS - has a non-exclusive distribution agreement for the Maniaccess range, while Manitou's telehandler dealer network will also continue to sell access products and provide product support for all machines.



Manitou is launching a new Australian market version of its 100VJR mast boom.



## New Bobcat telehandlers

Bobcat has unveiled replacements for its 10 and 12 metre telehandlers - the 3.5 tonne/10.3 metre T35105 and T35105L - both of which have a 6.88 metre maximum forward reach and the 3.6 tonne/11.87 metre T36120SL, which offers a forward reach of 8.2 metres.

The new models incorporate many of the changes introduced on the TL360/TL470 compact units and 14 to 18 metre T40140/T40180 models launched in 2013. The T35105L features a frame-levelling system, while the T36120SL incorporates both stabilisers and the frame-levelling system.

The T35105 has neither. Improvements include a new cab with improved visibility, a new dashboard with digital display and ergonomic controls, including a joystick with integrated forward/reverse control for improved productivity and greater safety. The units are fitted with an overload protection system that Bobcat calls its Aggravating Movement Arrester (AMA) system, because it cuts off all aggravating movements to keep it within the safe working envelope, whatever the attachment and the type of load being lifted.



Largest of the three, the T36120SL includes standard stabilisers and frame levelling.



# Manufacturing error blamed for fatal crane collapse

The Singapore state coroner has found that the luffing jib tower crane collapse at the city's National Gallery last year was due to a manufacturing error. The ruling by state coroner Marvin Bay said: "The luffing jib sheave bores did not comply with design specifications, being 0.33 to 1.28mm larger than the parameters allowed, resulting in an excessively loose fit allowing the luffing jib cable to be caught in the sheave and break."

The crane operator Ismail Sias, was found to be fully qualified and had performed all of the required checks before starting work. The five tonne excavator was also well within the crane's 15 tonne capacity for the radius. According to the operator the crane jib started to vibrate as the excavator was lifted, he pressed the emergency stop button, but at the same time the jib dropped onto the building and the part of the counterweight came off. What is not clear is whether the issue on the six year old crane was due to the fitting of incorrect replacement parts, excessive wear or a production supply issue. The official ruling has yet to be published.



The crane after the incident.

## Balcony and upper floor access

Dutch crane and access rental company Peinemann has unveiled an elevated platform exit system for scissor lifts, when working on balconies and other structures where there may be a need to safely leave the platform at height. To use the device the platform is raised to the height



The gate is opened and the operator can climb safely down onto the balcony or upper floor



of the balcony railing and a lateral deck extension rolled out. A folding step/ladder is then extended down inside of the balcony railing and a gate at the end of the extension can then be opened to allow the operator to climb down on to the balcony or upper floor. When extended the platform controls are interlocked. To date the new CE certified attachment is available on 12, 15 and 18 metre scissor lifts including the JLG 3394RT and 4394RT and the Genie GS-5390RT.

Peinemann was looking for a safe solution to the current practice of climbing over the guardrails and railings.

## New German access company

German crane rental company Wiemann Autokrane has established Arbeitsbühnenvermietung Drumann, a new access rental company in Germany. Headed by chief executive Hubert Wiemann and operations manager Dietmar Schröder, the business will be based at the crane company's headquarters in Dortmund.

The company has invested more than €1 million on truck and trailer mounted platforms, including a 17 metre GSR 179T, a 21 metre Palfinger P210BK and a 20 metre Palfinger P300. It has also taken delivery of two CTE truck mounts, a 12 metre Denka Lift Junior 12 as well as a 15 and 18 metre Dino 150T and 180T trailer lift.



Drumann taking delivery of some of its new truck and trailer mounted lifts.

## Big knuckle for Skaks

Skaks Specialtransport of Rødskro, south west Denmark has taken delivery of a World Power Erkin 375.000 heavy duty knuckle boom crane. The massive crane can lift 13 tonnes to a height of 33 metres, while maximum capacity is 67 tonnes at 5.4 metres. The crane which travels with full counterweight is mounted on a special four axle Nooteboom trailer, coupled to a four axle Volvo tractor unit and sits on its own sub-frame which incorporates the beam and jack outriggers. Skaks runs several World Power cranes including an ER356.000L8, which it says are ideal for machinery moving type applications.



The crane is mounted on a four axle trailer pulled by four axle tractor unit. The unit travels fully rigged.

## Terex Cranes takes all of Topower

Terex has acquired 98 percent of the shares in its Topower crawler crane joint venture in China and says it has major expansion plans including adding larger models with capacities up to 600 tonnes. Terex formed the venture with privately held Shandong Topower Heavy Equipment Company in 2011, but says that managing the operation as a joint venture was not easy and not the best for the business. Since the venture was formed the company has been working on upgrading the Jinan factory.

A Terex Topower crawler crane - the Powerlift 5000





# Altalink adds first Palfinger P650i

Canada's largest electricity transmission company Altalink - now owned by Berkshire Hathaway Energy - has taken delivery of the first 65 metre Palfinger P650i fully insulated truck mounted lift in North America, from the Canadian division of Houston-based crane distribution group CraneWorks. The P650i was first produced in May 2013 as a 'special' for Australian rental company Lincon but was recently launched on the North American market.

The Palfinger is capable of working on live power lines and offers up to 27 metres of outreach and a 500kg platform capacity, making it ideal for working on transmission towers of up to 50 metres. The unit was mounted on a five axle Western Star heavy duty truck at the Palfinger Platforms factory in Germany.

Chris Roberts, president of CraneWorks Canada, said: "This is the first aerial, insulated device available on the market and was a joint project between Palfinger, ourselves and Altalink. The business is evolving and both equipment suppliers along with the manufacturers have to work with the contractors to keep pace with their needs."

The first Palfinger P650i in North America will go to work in Alberta



# Carbon fibre jib

Two Italian companies have collaborated to develop a carbon fibre jib/boom extension for telescopic cranes. Mobile crane engineering veteran Fabio Pavesi, previously the owner of Corradini Cranes, and the production company Eligio Re Fraschini - an international leader in the development of the composite materials for F1 and America's cup racing and aerospace applications - have designed the structure and developed the manufacturing process between them.

The attachment to the boom nose



The 14 metre carbon fibre extension/jib



The 14 metre jib comprises two sections, joined together by steel pins. It pivots on the crane's boom nose in the same way as a regular extension. It can also be used as a single 7.5 metre section. The carbon fibre jib is typically 50 percent lighter than most steel jibs or extensions, helping reduce transport weight and improve lifting capacities. Structurally the jib will support a safe load of 3,500kg and according to the manufacturer has exceeded expectations in terms of deflection and rigidity during a rigorous and extensive test programme. The next stage is to complete the test programme and obtain third party certification.

# Changes at Tadano Faun

Satoru Oyashiki, vice president of German-based Tadano Faun is moving back to Tadano headquarters in Japan after six years in the job. He will be replaced by Akihiko Kitamura who moved to Germany in October. Kitamura has been a Tadano director since 2011. Oyashiki's role as sales and customer support director will be taken over by Rolf Sonntag.



# Palfinger France adds platforms

Palfinger has confirmed that its crane distribution joint venture, Palfinger France, will take over the distribution of Palfinger Platforms Italian produced 3.5 tonne truck and van mounted lifts. Palfinger France - owned by Palfinger and Groupe Vincent - will be responsible for sales and product support through its 120 service outlets. Larger Palfinger truck mounted lifts will continue to be sold direct through Yannick Borgel, and supported through a network of independent agents, with a further 10 outlets due to be added in 2015.



(L-R) Yannick Borgel of Palfinger, Emilie Fraisse of Palfinger France, Paolo Balugani and Laura Garagnani of Palfinger Italy and Mathias Vincent of Palfinger France.

# TVH takes C-Tech

Belgian-based parts and rental specialist TVH has acquired the assets of C-Tech Industries, the US-based manufacturer of original and replacement joystick controllers and other electronic components. C-Tech was founded in 1999 by Greg Greene and is based in Cincinnati, Ohio. It will now serve as a manufacturing division of TVH and will continue to focus on its existing product range and services. In 2011 C-Tech launched in Europe from a base in the UK, but suddenly closed the operation in May last year.



# Gerken acquires Willenbrock access

German access rental company Gerken has acquired the platform rental division of the Willenbrock group, which plans to shift its focus to its fork truck rental business following its acquisition by Linde early last year. Details of the transaction have not been disclosed.

Gerken chief executive Christian Gerken said: "With the acquisition of the Willenbrock work platform fleet we will not only extend our coverage in northern Germany, but also gain another powerful team of experienced work platform specialists, allowing us to expand our customer base within this region still further."







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# Financials round-up

## Liebherr confirms 1% decline

Liebherr is forecasting revenues for 2014 of €8.87 billion, one percent down on 2013. New mobile crane shipments will be close to last year's levels when 1,416 were delivered, while revenues will be slightly higher. Sales of marine cranes are up 20 percent. The group is forecasting a modest rise in revenues for 2015.



## Ashtead soars

Ashtead, owner of Sunbelt in the USA and A-Plant in the UK, has posted first half revenues of £987.3 million 16 percent up on last year, while pre-tax profits jumped 33 percent to £259.2 million. Revenues at Sunbelt Rentals were \$1.37 billion, up 24 percent, while operating profits grew more than 30 percent to \$449.3 million. A-Plant revenues jumped 20 percent to £165.6 million with operating profits increased 71 percent to £29.7 million. First half capital expenditure was £588 million - more than 30 percent higher than in 2013 - helping reduce the average age of the fleet from 29 to 26 months.



## Ramirent revises forecasts

International rental group Ramirent has revised estimates for 2014 downwards and cut capital expenditure by 10 percent. Chief executive Magnus Rosén said: "Due to the accelerating impact on our main markets of geopolitical uncertainty combined with rapidly declining oil price, we anticipate a moderate decline in net sales in the fourth quarter. As a result, our investments in the rental fleet are held back. In addition, we are taking further measures to improve performance. Restructuring measures and write-downs are expected to have a €4 million negative effect on fourth quarter EBITA." The company previously expected revenues to be flat.



## Solid progress at SMIE

SMIE the French tower crane anti-collision specialist has reported revenues for the financial year ending March of €5.5 million, an increase of 60 percent since 2011. Net profits for the period were in the region of €550,000 or 10 percent of revenues.



## Lavendon up six

In late November Lavendon issued a third quarter trading statement showing rental revenues up six percent. The UK improved eight percent, thanks to better rental rates and a higher utilisation on larger machines. The Middle East increased 15 percent while Germany fell a further two percent, but returned to revenue growth towards the end of the period. France continued recent upward trends, improving nine percent, while Belgium dropped 21 percent, partly due to comparison with a major project within last year's numbers.



## Strong half for Vp

UK-based rental group Vp, owner of UK Forks, TPA and Hire Station, has reported a strong first half, with revenues up 11 percent to £101.3 million, while pre-tax profits jumped 26 percent to £15.5 million and net debt dropped from £65.4 million to £53 million. Telehandler rental division UK Forks increased revenues by nine percent to £9.13 million and operating income by 54 percent to £2.3 million. The division spent £5.2 million on new telehandlers in the first half, up from £3.8 million last year. The TPA temporary road and matting division saw revenues slip seven percent to £9.29 million, while operating profits dipped 25 percent to £2 million. The Hire Station, which includes low level and compact powered access, managed to boost revenues 13 percent to £36.1 million, while operating profits leapt 78 percent to £4.8 million.



## NEFF goes public

US rental company NEFF floated on the Nasdaq stock market in late November, selling 10.47 million shares at a launch price of \$15 a share, valuing the business very roughly at around \$350 million. The company also gave the underwriters a 30 day option on a further 1.57 million shares at the same price. The shares were trading at \$11.29 as we went to press, after peaking at \$15.78. Previous owner Wayzata maintains a 55 percent stake in the business.



## Profits rise at Tat Hong as sales slump

Singapore-based crane and equipment group Tat Hong has reported first half revenues were down 12 percent to \$317 million, with crane rental falling six percent to \$130.5 million and tower crane rental increasing 15 percent to \$49 million. Pre-tax profits however increased three percent to \$26.7 million.



## Ashtead moves into Canada

Ashtead has made its first Canadian acquisition with Sunbelt Rentals purchasing GWG Rentals for £16 million. GWG was founded on Vancouver Island in 1974 and operates from six locations in British Columbia and Alberta. The company runs powered access, telehandlers and earthmoving equipment.



## Rothlehner beats forecasts

The German-based Rothlehner group has reported that it has exceeded its 2014 target of achieving €30 million, while shipping more than 650 aerial work platforms during the year - levels only exceeded in 2007 and 2008. The company which distributes a wide range of equipment, with an interest in PB Liftechnik now also manufactures Denka trailer and atrium lifts. It says that it is cautiously optimistic for 2015.



## First Maeda articulated crane

The first European production units of the new Maeda articulated boom spider crane have arrived in Europe. The MK1033CW-1 spider crane was first seen as a concept machine at Bauma 2013 and features a three section main boom plus three section telescopic jib/top boom, giving an up and over height of around 7.5 metres. It has a 995kg maximum capacity at 1.3 metres radius and a maximum working radius of 9.9 metres with 180kg on the hook. Maximum lift height is 11.3 metres. The optional hydraulic winch has a capacity of 850kg.

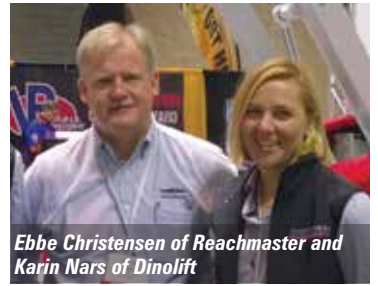
The MK1033CW-1 has a 7.5 metre up and over height.

At 750mm wide and 1,955mm high the MK1033CW-1 fits through a standard doorway.



## Dino appoints Reachmaster

Finnish aerial lift manufacturer Dinolift has signed a distribution agreement with Reachmaster to cover North America, including Canada and Puerto Rico.



Ebbe Christensen of Reachmaster and Karin Nars of Dinolift

The partnership will be officially launched at the American Rental Show in late February when the two companies will show a unit from the three model Dinolift RXT range of semi self-propelled, RT boom lifts. Reachmaster also sees strong potential for the Dino trailer lift range.

Reachmaster was originally established to sell Falck Schmidt spider and atrium lifts in 2001 and now also distributes, Denka and Bluelift platforms along with Galizia pick & carry cranes, R&B spider cranes, Winlet glass handlers and PB Lifttechnik scissor lifts.

## Michelin opens US facility

Michelin has invested \$50 million in a new manufacturing facility in Piedmont, South Carolina to produce its innovative Tweel X, SSL and Turf tyres. The Tweel (amalgamation of the words 'tyre' and 'wheel') is an airless tyre designed for the construction, agricultural and recycling industries. Its rigid hub is connected to the outer tyre wall and tread by deformable polyurethane spokes. The company said it offers a combination of excellent traction, comfort and stability while eliminating the risk and cost of punctures.



The Dinolift RTX



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• **Dorothy Mort** 1930-2014 a pioneer of the UK powered access industry has died.



**Dorothy Mort**

• **Palfinger Platforms** has confirmed that **Palfinger France** will distribute its 3.5 tonne truck mounted lifts.

• **TVH** has acquired the assets of **C-Tech Industries**.

• **Parcom Capital** has taken a majority stake in **Barge Master**.

• **Manitex** and **Terex** have completed the **ASV** joint venture.

• **JLG** has promoted **Jeff Ford** to director of global strategy and business



**Jeff Ford**



**Corey Romano**



**Paul Kreuzwiser**

development and appointed **Corey Raymo** as product director boom lifts. **Paul Kreuzwiser** joins as the global category director for scissor and vertical lifts.

• **Qatari Industrial Equipment** has taken delivery of an **Ormig** 10 tonne metre pick & carry crane.

• Members of Germany's **PartnerLift** ordered €6.5 million of new platforms.

• Online auction house **IronPlanet** is to merge with **Associated Auction Services**.

• **Niftylift Germany** has appointed **Riego Meininger** to head-up sales in southern Germany.



**Riego Meininger**

• UK rental company **Lifterz Cranes** has been liquidated.

• **Dingli** has appointed **TüV Rheinland** to provide third party **CE** certification.

• Missouri-based **Carson-Mitchell** has purchased a 300 tonne **Grove** GMK 6350.

• **Hiab** has sold its 75 percent stake in **Hiab Mexico** to partner **CIPSA**.

• **Louisville Ladder** and UK-based **Lyte Industries** have announced a new trading partnership.

• Hungarian crane rental company **Dunagep** has taken delivery of a **Terex** AC500-2.

• German crane rental company **Schmidbauer** has taken delivery of three **Liebherr** All Terrain cranes.

• **Tadano America** has appointed **Garrod Hydraulics** as its hydraulic cylinder repair partner.

• Wholesale rental company **US Markets** has launched a used equipment business headed by **Mike Ferguson**.



**Mike Ferguson**

• **Genie** has appointed Dubai-based **Manlift** as official dealer for India.

• German port operator **Eurogate** has ordered 15 **Terex** NSC 634E straddle carriers.

• The European subsidiary of **OTR** has changed its name to **OTR Wheel Engineering Europe**.

• California-based **Heavy Equipment Rentals** has acquired **All American Rental**.

• **Scheurer** has purchased the first battery-powered **Hinowa** LightLift 20.10 IIS spider lift in Germany.

• **Richard Steele** 1949 - 2014 UK-based **IPAF** auditor has died after a long illness.

• **Ramirent Finland** has taken delivery of five 83ft platform height **PB S270-24E 4x4-D** scissor lifts.

• Irish rental company **Clerkin Elevation** has ordered a 72 metre **Ruthmann** T720 truck mounted lift.

• **Øyvind Emblem** has been appointed managing director of **Ramirent Norway**.



**Øyvind Emblem**

• UK rental company **MTS** has taken delivery of five **Bobcat** telehandlers.

• Saudi Arabian rental company **Expertise Industrial Services** has purchased a **Link-Belt** RTC-8050 Series II.

• **Compact Lifting Solutions** has appointed **Ben Windass** as managing director.



**Ben Windass**

• **Deutz** has signed a co-operation agreement with the Czech tractor manufacturer **Zetor**.

• **Manitowoc** has appointed **Darwin Cranes & Machinery Services** as **Crane Care** dealer for Northern Territory, Australia.

• **Manila North Harbour Port** has ordered six **Terex** rubber-tyred gantry cranes.



**Alexander Böcker**

• **Böcker** has confirmed **Alexander Böcker** as its new managing director.

• **Maxim Crane Works** has promoted **John Werner** as vice president sales for the Northeast region.

• Equipment dealer **W. M. Rose & Sons** has opened a new depot at East Linton, East Lothian.



**Clive Jones**

• **Andover Trailers** has appointed **Clive Jones** to a new role as head of trailer sales.

• **Marcus Transport** has taken delivery of the first **Idrogru** KT160.29 truck crane in Germany.

• Rental company **Guindastes Tatuapé** has taken delivery of the first **Liebherr** LTR 1220 crawler crane in Brazil.

• Singapore heavy lift company **Tiong Woon** has purchased five **Grove** GMK6300L AT cranes.

• **JCB** will supply **Terex** with engines for its UK dumper production.

• Louisiana-based **Bengal Transportation Services** has taken the first **Terex** Explorer 5800 in the USA.

• Germany's **Max Bögl** has taken delivery of a third 1,200 tonne **Liebherr** LTM 11200 9.1.



**Dieter Freisler**

• **Wacker Neuson** has appointed **Dieter Freisler** as regional president Europe.

• German crane rental company **Richard Kölich & Sohn** has taken delivery of a 90 tonne **Tadano** ATF 90G-4.

• **Empire Crane Company** of New York, has appointed **Shelly Korb-Gayring** as marketing director.

• UK-based **AGD Equipment** has taken two **Sennebogen** crawler cranes into its rental fleet.

• Scottish marine inspection company **IMES** has appointed **Ewan Giles** as business development manager.



**Ewan Giles**

• UK rental company **Shorts Group** has acquired **Harrison Tools & Plant Hire** of Milford, Surrey.

• UK-based **ABA Crane Hire** has taken delivery of a **GMK4100L**, its 13th **Grove** crane.

• **Hertz** has appointed **John Tague** as chief executive.



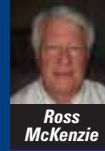
**John Tague**

• **Collé Rental & Sales** has taken delivery of **Genie** S-100HD and S-120HD shipyard booms.

• **Socage's** dealer in Ecuador **Autoelevación** has taken delivery of a **forSte** 10A truck mounted lift.

• German rental company **Starlift** has taken delivery of a number of **Ruthmann** truck mounted lifts.

• **Talbert Trailers** has appointed **Ross McKenzie** as a sales manager.



**Ross McKenzie**

• **Haulotte UK** has appointed **W. Hall** as dealer for Northern Ireland.

• German rental company **Castell** has taken delivery of a 30 metre **Teupen** Leo 30T spider lift.

• US-based **Acme Lift** has appointed **Greg Richards** as fleet manager and **Chelsea Myrick** as rental co-ordinator.



**Greg Richards**

• UK rental company **Advanced Access Platforms** has appointed **Alec Ullmer** as sales manager.



**Chelsea Myrick**

• **Krandienst Schulz** has taken delivery of a **Liebherr** LR 1600/2.

• **Palfinger Sany Mobile Cranes** has won a \$6.4 million contract from **Yapi Merkezi** for an Ethiopian rail project.

• US rental company **Marks Crane & Rigging** has acquired **Neff Cranes & Rigging** of Lubbock, Texas.

• UK rental company **Chippindale Plant** has acquired **Wilmslow Plant**.

• **Port Edgar Marina** has taken delivery of a **Manitou** MRT 2150+ telehandler.



**Debbie Dickinson**

• US-based **Crane Industry Services** has appointed **Debbie Dickinson** as development director.

• **Kobelco Cranes** will exhibit for the first time at **Vertikal Days** in 2015.

• UK-based **Star Platforms** has joined the **Access Alliance**.

• **Gerken** has taken delivery of a **Genie** SX-180 boom lift.

• **IPAF** has opened an office in China and appointed **Haulotte China** as its first training centre in the country.

• **Jan Denks** of **Bronto Skylift** has been appointed sourcing director.



**Jan Denks**

• **Potain's** Spanish dealer **Ibergruas** is the new **Potain** dealer in Mexico.

• **Skyjack** founder **Wolf Haessler** has launched a new aerial lift concept.

• **ML Holdings** has ordered five **Terex** AT cranes for its **Cranes Service** and **Marks Crane & Rigging** operations.

• **Hertz Equipment Rental** has opened a dedicated used equipment sales branch in Orlando, Florida.

• The **Crane Industry Council** of Australia has appointed **Brandon Hitch** as chief executive.



**Brandon Hitch**

• Denmark's **City Lift** has taken delivery of a **Denka** Lift Junior 12 trailer lift.

• **KBW Investments** owner of **Raimondi** cranes has acquired **Arcadia Engineering** of Romania.

• UK rental company **Marsh Plant** has ordered four new **Tadano** AT cranes.

• **H&E Equipment Services** has opened a **Manitowoc Encore** re-manufacturing facility in Louisiana.

• **Collé Rental & Sales** has taken delivery of a 180ft **Genie** SX-180 boom lift.

• US rental company **Admar Construction** has acquired **Knickerbocker Equipment** of Erie Pa.

• Saudi Arabia's **Hertz Dayim Equipment Rental** is opening in Qatar.

• **Bronto** has appointed **Jukka Koironen** as sales and marketing director.



**Jukka Koironen**

• German rental company **Schmid Hebebühnen** has taken delivery of a **Palfinger** WT450 truck mounted platform.

• UK rental company **Mainline Access** has added two 106ft **Holland Lift** scissor lifts to its fleet.

• **Carl Icahn** has acquired 7.7 percent of **Manitowoc** and advocated splitting the company.

• Indian rental company **Mtandt** has appointed **Pradeep Agarwal** as group chief executive.



**Pradeep Agarwal**

• **Richard Miller** has joined recently launched UK rental company **Star Platforms** as joint managing director.

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