



## King Highway acquired

King Vehicle Engineering - the parent of Skyking, the UK distributor for Palfinger Platforms and hooklifts, Almac scissor lifts and Easylift platforms - has been acquired by H W Martin Group. No details of the transaction have been disclosed. The King group also includes King Trailers, King Highway Products, King Transport Equipment and Safety Vehicle Hire and Lease.



Mark Carrington has sold his company to H W Martin but will continue to head the company

The company was founded in 1962 with owner Mark Carrington joining the business as part of a management buyout in 1994, later gaining 100 percent ownership. The business subsequently diversified into a wider range of specialist vehicles across different market sectors. H W Martin, a long term customer of King was established in 1972 as a fencing manufacturer and its activities now include industrial fencing, waste and recycling, traffic management and vehicle and equipment maintenance. It is also a parts and service dealer for DAF trucks, is based in Alfreton, Derbyshire, with 16 locations from Devon to Scotland and revenues of more than £100 million.

King will continue to operate as a stand-alone business within H W Martin Holdings from its base in Market Harborough, with Carrington remaining as managing director for the next year or two as a successor is appointed and a transition organised. See [vertikal.net](http://vertikal.net) for full report.

## Raimondi unveils new flat top

Raimondi Cranes has unveiled the new MRT159 flat-top tower crane with a maximum capacity of 10 tonnes and a maximum jib length of 65 metres. Capacity at the jib tip is 1,650kg. The crane made its debut at Ankomat in Istanbul, Turkey last month with deliveries due to start later this month.

The new crane is said to include numerous new design features which make it easier, safer and faster to erect and install. Technical director Domenico Ciano said: "The MRT159 has more jib configurations and a selection of three different winches, compared to the Raimondi MRT152, while the jib tip capacity is 25 percent higher.



The new Raimondi MRT159 was launched in Turkey



TTS produces a wide range of marine cranes up to 2,000 tonnes capacity

## Palfinger bids for TTS

Loader crane and access platform manufacturer Palfinger has made a bid for publicly quoted Norwegian company TTS Group ASA. Palfinger is offering NK 5.60 cash per share and TTS is likely to recommend the offer to its shareholders. The offer is already supported by 67 percent of the shareholders including the Skeie family, which holds a 32 percent stake. The offer will become effective on the approval of 90 percent of shareholders. If approved the deal is expected to close towards the end of the year.

The TTS group designs, develops and supplies cranes and services for the marine and offshore oil and gas industries. It was established in 1966 and is based in Bergen. It has been listed on the Oslo Stock Exchange since 1995. The company has grown rapidly since 1996 through a series of strategic acquisitions and has established a leading position in the market for marine handling equipment, with a strong foothold in China through three 50 percent owned companies. It also has operations in Belgium, Brazil, China, Finland, Germany, Greece, Italy, Korea, Norway, Poland, Singapore, Sweden, United Arab Emirates, USA and Vietnam.

Palfinger says that there is only a marginal overlapping of products and services between TTS and Palfinger Marine and would make Palfinger one of the top three players in the market.



Some of the new Hinowa spider lifts joining the Nationwide fleet.

## Nationwide adds spiders

The UK's largest powered access specialist Nationwide Platforms has taken delivery of 35 new Hinowa spider lifts with working heights from 14 to 26 metres.

The new units include a mixture of lithium-ion battery and bi-fuel powered units from Hinowa's Performance IIS series including 14 metre Goldlift 14.70s, 17 metre Lightlift 17.75s, 20 metre Lightlift 20.10s and 26 metre Lightlift 26.14s. The new machines were supplied by local distributor Access Platform Sales (APS). Nationwide is offering the new spider lifts on an operated or self-drive basis and features include non-marking tracks, wireless remote control, automatic levelling and extendable tracks for improved stability when travelling.



## Vertikal Days biggest yet

The 10th annual Vertikal Days managed to dodge the rain for all but the last two hours of the event, which also happened to coincide with the England-Wales game in Euro 2016.

The biggest show to date attracted a record number of visitors and exhibitors, with most attending the first day and morning of the second - so most of the 2,400 plus visitors managed to stay dry. There was a surprising number of new product launches at the show - in spite of it coming so close behind Bauma - and numerous deals were done in spite of the threat of the looming EU referendum. The event also played host to the fourth 'Stars of the Future' awards ceremony which recognises the best engineering apprentices in our sector. A record number of students, lecturers and family members attended event this year.

A full pictorial review of Vertikal Days can be found on page 50, while 'Stars of the Future' award winners can be found on page 71. The next Vertikal Days event is scheduled for mid-May 2017 and will most likely be held at a new Southern venue which should be confirmed within the next two weeks.



## TVH acquires Industrial Access

Belgian international replacement parts and access rental company TVH has acquired Romania's Industrial Access from Balkan Accession Fund and founder and chief executive Stefan Ponea.

Industrial Access is one of the largest independent powered access rental companies in the region, with eight locations in Romania - two depots in Bucharest plus Timisoara, Cluj, Brasov, Iasi, Constanta and Craiova. It also has outlets in Bulgaria and the Republic of Moldova. All offer aerial work platforms, earth moving and compaction equipment and other material for rental.

Founded by Ponea in 2005, the Balkan Accession Fund bought into the business in 2007 and has been looking to realise its investment. TVH is already established in Romania, having acquired access rental company Romlift in 2013. The transaction is conditional upon obtaining the approval from the Romanian Competition Council. It is expected to close within three to four months.



Industrial Access HQ in Bucharest, Romania

## Custom appoints Collé

Custom Equipment - the US-based manufacturer of low level powered access - has appointed Netherlands-based Collé Rental & Sales as European master distributor for its Hybrid low level self-propelled and push around scissor lifts.

Collé also has locations in Belgium and Germany and will offer the Hybrid products for both sales and rental. The company kicked off its new venture by taking a last minute stand at Vertikal Days in June to show the Hybrid products and H.A.B heavy duty scissor lifts, which the company helped rescue from administration last year.

Custom Equipment has appointed Netherlands-based Collé as European master distributor.



## Nordic Crane splits

The joint owners of Nordic Crane Group, Kynningsrud and Stangeland Gruppen, have decided to split the business into two and go their own ways. Kynningsrud has taken over all of the Nordic businesses in Sweden and eastern Norway and will be known as Nordic Crane Kynningsrud. Stangeland Gruppen has taken over the rest of the Norwegian operation which comprises divisions in Southern, Western, Central and Northern Norway, becoming Nordic Crane Stangeland.

The subsidiaries will both retain the Nordic brand name and corporate identity, at least in the short term, and customers are not expected to notice any changes. National framework agreements will remain in place and all contracts and agreements honoured. The split leaves each partner with around half the business, each having revenues of around NK600 million (\$70 million) and 300 employees.

Kynningsrud and Stangeland merged their respective crane businesses in 2008 to create Nordic Crane Group, with each owning 50 percent of the combined business. Since then the brand has become widely known, while revenues have doubled.

The two owners issued a joint statement saying: "Despite strong growth, synergies have not worked out the way we wanted. Geographical distances prevented the Nordic Crane Group from utilising its resources efficiently enough."



Nordic Crane has split in two



Bradley Abrahams (C) of Terex hands over the CC6800's key to The Crane and Chu Kai representatives

## Terex CC6800 for The Crane in Thailand

Thai rental company The Crane - a subsidiary of Chu Kai - has added a new 1,250 tonne Terex CC6800 crawler crane to its fleet. The first of its kind to be commissioned in Thailand. With a maximum load moment of 13,952 tonne/metres the crane has a maximum system length of 210 metres and features Quadro drive and hydraulic boom section pinning as standard.

Managing director of The Crane Janejira Praerangsi said: "Having the right equipment for the needs of customers is a priority for our company. We anticipate growth in our markets over the next few years and we wanted to make sure we can offer the best options among our competitors. The CC 6800 provides versatility for all of the markets we work in."

Giuseppe Maiullari of Co.Mai takes the keys to the new CMC from Carlo Mastrogiacomo of CMC



## First CMC replaced

Italian rental company Co.Mai has taken delivery of a new 16 metre CMC PLA 168 truck mounted platform, replacing the first CMC truck mounted platform ever built, a 16 metre PLA 16 which it purchased 18 years ago in 1998.

When CMC realised that Co.Mai had been running the first platform it ever built, it decided immediately to trade it in and it has gone on show at its new headquarters."

## KBW Investments and Ascotel team up

The owner of Raimondi Tower cranes, KBW Investments and French anti-collision and load indicator manufacturer Ascotel have formed a joint venture for the Middle East.

The agreement, which will see the formation of Ascotel Middle East, will sell and distribute Ascotel products throughout the Middle East and North Africa. It is expected to be operational by August and will be based at KBW Investments headquarters in Dubai.



Berry Cranes has taken delivery of two new Böcker aluminium cranes - the AK46-6000 and the AK37-4000

## Latest Böckers for Berry Cranes

UK-based rental company Berry Cranes has taken delivery of two new Böcker aluminium cranes - the six tonne AK46-6000 and four tonne AK37-4000.

Both include automatic levelling, slew restriction, boom angle restriction, automatic boom retraction and a new HBC remote control unit with colour screen. Berry Cranes of Towcester, Northamptonshire now has one of the largest Böcker crane fleets in the country. The company also taken delivery of a new four axle 70 tonne Tadano ATF 70G-4L.

## Liebherr consolidates USA business

Liebherr is bringing together most of its business in the USA under a single corporation - Liebherr USA, Company - to create a simpler structure and encourage a closer working relationship between the divisions.

Liebherr began doing business in the United States in 1970 but over the years each Liebherr company has opened and registered its own operations. These existing sales and service companies will now become divisions of the new grouping including Tower Cranes, Refrigerators, Liebherr Components, Concrete Technology, Construction Equipment, Marine and port handling, and mobile/crawler Cranes including duty cycle cranes from Nenzing.

The US Aerospace, Gear Technology, Automation Systems and Mining Equipment companies will not be part of the move, although the new company will be responsible for the sales and service of mining equipment in North America. The company will have three managing directors, Torben Reher, Daniel Pitzer who heads up the mobile and crawler crane division and Peter Mayr for construction equipment.



The new 14m Movex is designed for 3.5 tonne vans

## New 14m van mount from Movex

Spanish vehicle mounted lift manufacturer Movex has introduced a new 14 metre TLF14 van mounted aerial work platform. Mounted on a 3.5 tonne van it offers 6.5 metres of outreach with 200kg, or 7.7 metres with 120kg.

It features a two section telescopic boom and long articulated jib with around 120 degrees of articulation. The new lift completes the company's six model TLF range with working heights of nine to 14 metres. Movex will now focus on developing the new TLR series, consisting of 15 to 20 metre telescopic platforms.



*The new facility is the company's first in the UK having previously sold through distributors*

## Teupen opens UK facility

Spider lift manufacturer Teupen has formally opened its new UK facility in Bromsgrove, Worcestershire. This is the company's first base in the UK, having previously sold through distributors.

The facility Features a warehouse, yard and office which will allow for equipment demonstrations, it will also be the centre for UK product support and training and will be managed by UK regional sales director Craig Rooke who will be joined by a team of technical sales specialists. Maintenance of all Teupen platforms will be provided by the company's service provider Alfa-Access Services.

Rooke said: "We are now able to solve customers' problems on site, carry out training and to hold demos. All solutions are tailored and customised within a short time to meet the needs in the UK."

## Pfeifer sends Explorer 5500 to Ireland

Irish rental company Quinn Crane Hire has taken delivery of a new 130 tonne Terex Explorer 5500 All Terrain crane from Netherlands-based new and used sales and rental specialist Pfeifer.

Pfeifer Rentals supplied the new five axle crane to Quinn - its first Explorer 5500 - on a long-term rental contract. The crane features a 60 metre main boom, plus an 11 to 21 metre bi-fold swingaway extension which offsets up to 40 degrees. Based in Donegal, Ireland, family-run Quinn Crane Hire was established in 1994 and runs a crane fleet ranging from 35 to 200 tonnes.



*(L-R) Wesley Wittstock of Pfeifer, Gary Quinn, Jim Quinn, and Mark Quinn all of Quinn Crane Hire*



*(R) Michael Heneghan of GGR with Andrew Fenton, and Ian Kavanagh both of Sangwin*

## Galizia for Sangwin

UK contractor and rental company Sangwin has taken delivery of a new 15 tonne battery electric Galizia G150 pick & carry crane. The G150 has a maximum tip height of 8.5 metres, which can be extended to 11.4 metres with the optional jib. Sangwin has also taken the optional searcher hook for low headroom work. Based in Hull, Sangwin runs a fleet of cranes with capacities up to 160 tonnes, along with booms, scissor lifts and telehandlers.

## Werner invests in UK plant

**US ladder and tower manufacturer Werner is investing more than \$1.8 million in its UK manufacturing facility in Maldon, Essex.**

New equipment includes a BLM Adige fibre optic laser cutter, to cut treads for the company's fibreglass stepladders, stiles for box section extension ladders and BoSS access tower components. \$100,000 has been spent on increased nitrogen generation, which is used in the aluminium laser cutting production, making the company self-sufficient in the gas.

The company has also added 2,300 square metres of additional warehousing and dedicated extrusion store and opened a new National Distribution Centre in Burton Upon Trent.

*Werner's new BLM Adige fibre optic laser cutter*





City Lifting's new 35 tonne Kato CR350Ri ready for sign writing

## Three Katos for City

UK rental company City Lifting has added three new Kato City-type All Terrain cranes to its fleet. The new cranes - purchased through local distributor Rivertek - include two 13 tonne CR130Ri and one 35 tonne CR350Ri. They join a fleet of more than 60 mobile and 110 tower cranes.

Trevor Jepson of City Lifting said: "We are pleased to add the Kato brand to our fleet and believe these new cranes will offer our customers many unique capabilities not available from other manufacturers. The short tail swing on these cranes is impressive and allows them to operate in very restricted areas. The fly jibs can also be installed without needing any tools - a very welcome feature from our point of view."

## Arborists guidance for work at height

IPAF has published new technical guidance/safety tips for those working in the tree care industry, to help ensure platform users work safely at height.

IPAF's accident statistics indicate that one in five of all aerial work platform related fatalities involve tree workers.

The guidance analyses some fatal incident reports, draws out the lessons learned and provides safety tips for trained operators before, during and after tree care work - all in a concise downloadable format.

The guidance can be downloaded from the Publications/Technical Guidance section on [www.ipaf.org](http://www.ipaf.org).



The safety guidance can be downloaded free of charge

## New forestry crane from Hiab

Hiab has announced two new loader cranes designed for forestry applications - the Loglift 140Z and 150Z.

The new cranes have load moments of 14 and 15 tonne/metre respectively and feature hydraulic pilot controls, Hiab's SafetyPlus system with external display providing full crane performance data, hose link guard protection to deflect tree limb impacts, while allowing fast changing of any damaged hoses and special 'nDurance' paint protection.



Hiab's new 140Z loader crane



Cem Peksaglam of Wacker Neuson (L) and Zhou Diming director of the Administration Committee of Pinghu Economic-Technological Development Zone sign the relevant contracts

## Chinese plant for Wacker Neuson

Telehandler manufacturer Wacker Neuson is to open a new plant in Pinghu about 30km from Shanghai, China, initially to build compact excavators for the local market, but other products will follow later.

Construction is planned to start later this year, with completion anticipated for the end of 2017 and the first production units are expected to come off line in early 2018.

Once the plant is fully functioning it will also start to export to other Asian markets with products tailored to meet local requirements.

Chief executive Cem Peksaglam said: "We finally decided for the Pinghu location in Zhejiang Province which best meets our requirements and the support of the local authorities is outstanding. In the largest construction machine market in the world we underline our commitment towards our Chinese customers and trading partners. The strategic position between Shanghai and Hangzhou, as well as a good infrastructure are key advantages of the new location."



Mammoet confirms a multiple order for the LR 1500

## 20 orders for 500 tonne Liebherr LR1500

Liebherr says that it has already sold 20 units of its new 500 tonne LR1500 crawler crane since its launch at Bauma in April. The prototype of the new crane was unveiled at its open days at its Ehingen plant in June 2015 and the first machines will be delivered later this summer.

Buyers so far include Hovago and Mammoet from the Netherlands, which have ordered up to five units each, US-based Amquip which is taking four and Beutelhauser of Germany.

The company claims that the crane has the load charts of a 500 tonne crawler crane, whilst having the dimensions and component weights of a 400 tonne crane, such as the LR 1400/2 which it replaces. It can be transported worldwide without restrictions, with a minimum transport weight of 45 tonnes. Capacities have increased 28 percent on average over the LR1400 when using the 84 metre main boom and 55 percent when comparing the 84 metre main boom plus 84 metre luffing jib.



Interlift offers a range of lifting gear from shackles to spreader beams

## Interlift expands to Hewden depots

Lifting gear and materials handling specialist, Interlift is adding six new locations to its UK network as part of a plan to become a national player, following its acquisition by Hewden earlier this year.

The new outlets will be at existing Hewden depots in Grangemouth, Newcastle, Immingham, Leeds, Bedford and Wokingham, adding to the Interlift branches in Middlesbrough, Hull and Glasgow. The company provides a range of lifting gear and accessories including, hoists, lifting straps, shackles, clamps, height safety and man riding equipment.

## Tadano AT recall

The Australian Competition and Consumer Commission (ACCC) issued a recall notice for a total of seven Tadano All Terrain cranes over a braking issue affecting four different models - the ATF40G-2, ATF70G-4, ATF130G-5 and ATF400G-6. It found that a possible air hose fault could affect the crane's braking. The seven cranes were sold in New South Wales, Victoria and Western Australia. Tadano Australia has contacted the original owners and will install a retrofit solution to the problem.



## Klubb moves into Belgium and Netherlands

French van mounted lift manufacturer Klubb has appointed new distributors in the Benelux region. Kraan & Truck Service (KTS) will handle the Netherlands while Maes will cover Dutch speaking Flanders in Belgium, and Mondia the French speaking area of Wallonia. KTS has already sold its first units - a 14 metre K38P and a 12 metre K32 - to street infrastructure company VSVK Infra Techniek.

In Belgium Maes and Mondia are likely to add units to their rental fleets as well as sell and support them. Klubb president Julien Bourrellis said: "The difference of language and culture between the two regions in Belgium has led us to select two partners that are well established in their local markets."



(L-R) Jan van Den Berg of KTS, Sander van Schie of VSVK, Julien Bourrellis of Klubb, Peter van Kester of VSVK, and Henri Bourrellis of Klubb

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## Tat Hong drops 13 percent ...

Singapore-based crane group Tat Hong saw full year revenues fall 13 percent to \$528 million. Mobile Crane rental fell 21 percent to \$188.5 million, while Tower Crane rental slipped three percent. General rental fell 21 percent to \$44.4 million, and distribution eight percent to \$201.8 million. The company recorded a pre-tax loss of \$37.9 million compared to a profit last year of \$18.3 million.



### ...And abandons tower crane float

Tat Hong also dropped plans to list its Chinese tower crane rental business on the Taiwan stock exchange, citing weak and volatile equity markets as not conducive for a listing and that any valuation would be unlikely to reflect its value.

## Rental software merger

US-based Point of Rental and UK-based Syrinx/Higher Concept Software have announced a merger which will create one of the world's largest rental software providers. Point of Rental serves 2,700 customer locations in 33 countries, while Syrinx software is used by 2,000 customers across 10 countries. Higher Concept will continue to operate in the UK under managing director Mark Goodrum while in Australia, where both companies have offices, the Syrinx team will adopt Point of Rental Software branding.



## A-Plant acquires Lion Trackhire

A-Plant has acquired Lion Trackhire from the Springthorpe and Robinson families. Lion Trackhire was established by John Robinson to commercialise the aluminium trackway systems he had developed since 1965. The company has locations in the UK, France and Germany, with revenues in 2015 of £15.4 million, and pre-tax profits of £3 million. A-Plant acquired Eve Trackway in 2013.



### ...And Sunbelt gets cooler

In the USA Ashtead's Sunbelt Rentals has acquired the assets of Portable Rental Solutions which provides portable cooling, heating, dehumidifiers and filtration systems in Dallas/Fort Worth, Houston, San Antonio, Austin and Central Texas.

## TVH acquires glass supplier

TVH has acquired GDI group, the French supplier of replacement glass for tractor/equipment cabs. GDI was established in 1982 and acquired UK-based CAB Parts in 2010 and German company Glassinter in 2015.



## Tanfield posts 2015 results

Tanfield, the owner of a 49 percent stake in Snorkel has written off its holding in Smith Electric Vehicles and published its 2015 results. Revenues were limited to £1,000 in interest income, against £54,000 in interest payments and a £618,000 positive accounting adjustment to staff costs, operating expenses were £268,000. The company retained the valuation of its Snorkel holding at £36.3 million.



## Yanmar acquires Terex Schaeff

Yanmar has acquired the Terex compact construction equipment division in Germany for \$60 million. The business produces Terex wheel loaders, mini and mid-range excavators and wheeled excavators, it was acquired by Terex in 2001. The Schaeff plant in Crailsheim, Germany and parts distribution centre in Rothenberg, Germany are included in the transaction.

## Record revenues for Liebherr

Liebherr revenues increased 4.7 percent to €9.24 billion in 2015, a new record. However pre-tax profits declined 13 percent to €434 million, due to higher finance costs. The company expects similar revenues for 2016. Mobile crane revenues increased 8.4 percent to €2.16 billion, thanks to higher sales in Western Europe particularly the UK and Netherlands. Liebherr claims its share of the All Terrain market now exceeds 50 percent, with four and five axle cranes the best sellers in 2015.



Tower crane revenues improved 6.3 percent to €440 million, with strong sales in the Netherlands, Belgium and Switzerland. Sales of top slewers and mobile self-erectors were stronger while regular self-erectors declined. The Maritime crane business declined by 2.4 percent to €964 million, in spite of strong improvements in the UK, Netherlands and Spain.

## Another profit jump for Ashtead

Ashtead, owner of A-Plant in the UK and Sunbelt Rentals in the USA increased revenues by 19 percent to £2.55 billion for the year to the end of March. Pre-tax profits were up 24 percent to £616.7 million. Sunbelt revenues jumped 20 percent to \$3.28 billion with operating profits rising 21 percent, A-Plant revenues increased 13 percent to £364 million, while operating profits were 45 percent higher at £67 million.

## UK Forks up 10 percent

Revenues at Vp, owner of UK Forks, increased 1.5 percent to £208.7 million for the year to the end of March with declines at Airpac Bukom and TPA offsetting increases at UK Forks, Hire Station and Torrent Trackside. Pre-tax profits increased 10 percent to £27.5 million. UK Forks revenues were up 10 percent to £20 million, while operating profits jumped 30 percent to £5.2 million. Higher Access joined the business just before year end. Hire Station revenues improved seven percent to £82.5 million, while operating profits increased 32 percent to £11.5 million.



## Camso acquires Eurowheel

Tyre and wheel manufacturer Camso - formerly Camoplast Solideal - has acquired Belgian tyre and wheel manufacturer Eurowheel, including its production facility in Northern Belgium, tooling and inventory etc... while retaining all Eurowheel employees.



For the full reports on all these stories check out [Vertikal.net](http://Vertikal.net)

# New overload system for Terex Hi-Rangers

Terex Utilities has launched a new optional 'Load Alert' system on some of its Hi-Ranger aerial devices. The new system provides both visible and audible alarms to notify operators and ground crew if a platform or material handling jib capacity has been exceeded.

The new system monitors the actual loads on the jib, in the platform or on the winch line, as well as the winch line's distance from the platform's pivot point and boom positions. Buyers can also opt to receive wireless notifications via text or email of any overload events, so that the equipment can be monitored and managed from a distance.



The new Terex Load Alert screen



## Fourth acquisition for REIC

US-based Rental Equipment Investment Corp. has acquired Pro Rental & Sales of Idaho, which operates from eight branches in Idaho, four in Montana and one in Oregon. Rental Equipment Investment was set up by Kevin Fitzgerald, a former chief executive of Neff Rentals and Wessex Capital Partners in 2014. It acquired Midway Rental of Kalispell, Montana and its four locations in January 2015.



## Damen upgrades windfarm crane

Damen Ship repair of Amsterdam has upgraded the Sea Installer offshore wind farm lifting vessel. After removing and replacing all crane related equipment from the ship Damen installed a new A-frame and lengthened the boom with an extension of high tensile S690 steel. The upgraded crane can handle up to 700 tonnes with the extended boom or 900 tonnes with the extension removed.

Installing the larger crane resulted in numerous implications on the existing on-board structures. The boom rest had to be replaced, which in turn necessitated additional modifications to the accommodation area. In order to house the main hook and auxiliary hook in both long and short mode, a 900 tonne capacity winch was also installed, requiring changes to the electrical, hydraulic and cooling systems.



The upgraded Sea Installer crane can handle up to 900 tonnes



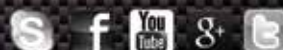
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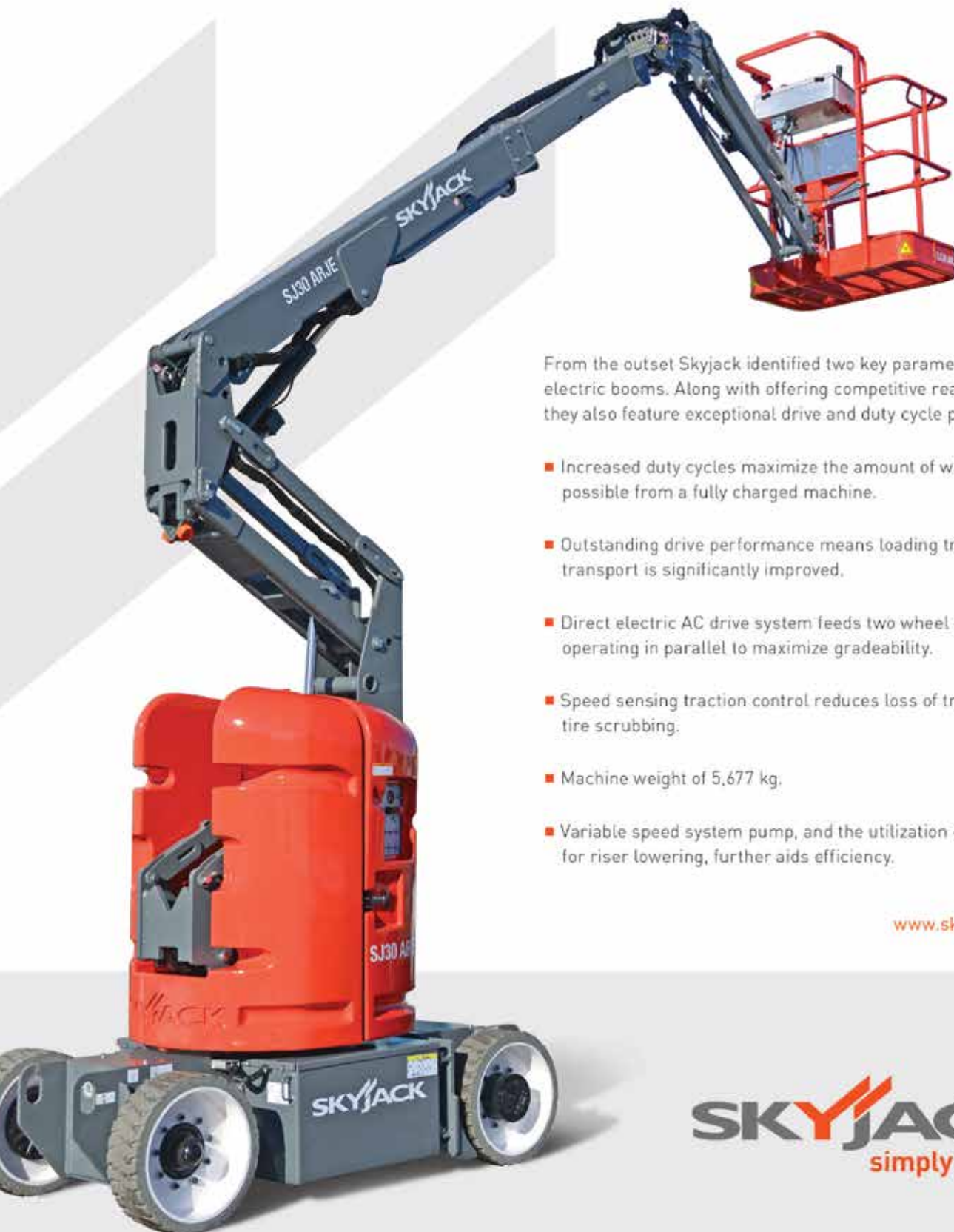
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• **Cargotec** has appointed **Hanna-Maria Heikkinen** as vice president investor relations.



**Hanna-Maria Heikkinen**

• **Hertz Equipment Rental** is now **Herc Rentals** a separate, publicly quoted company.

• **Ramirent** has agreed a multi-year partnership agreement for **YIT's** Tripla project.

• Tower crane operator **Paul Ingleton** was found dead in Surrey after he went missing in early July.

• Van mounted lift manufacturer **Klubb** has appointed **Maes** and **Mondia** as distributors for Belgium.



**Tanya Fratto**

• **Ashtead** has announced the appointment of **Tanya Fratto** as a non-executive director.

• UK rental company **Southern Cranes & Access** has taken delivery of three new **Liebherr All Terrain** cranes.

• Belgian airline **Jetairfly** has taken delivery of a 24 metre **Versalift VTX-240** truck mounted lift.

• US-based **W. O. Grubb Crane Rental** has taken delivery of a 750 tonne **Liebherr LR 1750/2**.

• UK rental company **Quick Reach** has purchased a number of 60ft **Genie Z-60/37FE** hybrid articulated booms.



**Richard Tindale**

• **Richard Tindale** has resigned as director of sales & marketing at **Redwood Engineering**, owner of **Ascendant**.

• UK rental & cleaning company **Spot Hire Services** has taken a new **Dinolift 220XTC** spider lift.

• **Hiab** has appointed **Mulitco** as its exclusive distributor in Singapore and Malaysia.

• The owner of **Raimondi** cranes - **KBW** - has formed a partnership with Greek consulting engineer **Salfo & Associates**.

• New Zealand's Port of **Tauranga** has taken delivery of eight **Kalmar** diesel-electric straddle carriers.

• **Snorkel UK** has appointed **Chris Bennett** as sales manager North West, **Alistair Jordan** as sales manager North East England and Scotland and **Joseph Whiton** as sales manager, Yorkshire-Humberside.



**Joseph Whiton**

• **Niftylift** employees supported the UK's new 'Armed Forces Day'.

• **BigLift** has purchased its third **Happy S-type** vessel with two 900 tonne cranes.

• **Isoli** and **LiuGong** have held a major training meeting to kick off their co-operation in China.

• **Kran-Mitterhauser** has taken delivery of a new 300 tonne **Grove GMK6300L All Terrain** crane.

• **Acme Lift** of the US, has appointed **Gordon Campbell** as director financial planning and analysis.



**Gordon Campbell**

• **Christopher J. Dawe** retired long-time export manager for **Linden Comansa** has died.

• **Rope & Sling Specialists** has opened a new facility in Hayes, near Heathrow Airport, London.

• **John Sutch Cranes** has appointed **Hayley Sutch** as managing director - designate - and opened a third depot.



**Steve Watts**

• **Associated British Ports (ABP)** has purchased two new electric **Terex** Gottwald portal harbour cranes.

• **Haulotte America** has appointed **Steve Watts** as vice president of sales, he joins from **Snorkel**.

• **Swarco** has taken delivery of a **Penny Hydraulics PH270L** telescopic crane.

• **Palfinger Platforms** has appointed **RealMachinery** as its distributor in Finland expanding its service network.

• **Graham Heasman**, UK-based training manager for **JLG** has died, he was 62.



**Graham Heasman**

• **Dinolift** has delivered the first unit of its **220XSE** with jacks to Swiss construction and logistics company **Christen**.

• German crane rental company **Franz Bracht** has taken delivery of its third **Liebherr LTM 1160-5.2** in six months.

• Dutch cleaning and aerial lift rental company **Siesling** has taken delivery of its fourth new 63m **Ruthmann T630**.

• **Guay** has taken delivery of a 73 tonne **Terex Crossover 8000** truck crane on a commercial chassis.

• **Crane Services** has taken delivery of a new 50 tonne **National Crane NBT55** truck crane.

• **2Rent** has taken delivery of a 20.5 metre **Co.Me.t 211219** articulated platform on a tracked carrier.

• **Talbert**, the transport and crane boom trailer manufacturer has promoted **Jim Hall** and **Jamie Myers** to VPs.



**Jim Hall**



**Jamie Myers**

• **Stornaway Port Authority** in Scotland's Outer Hebrides has taken delivery of a new **Magni RTH 5.21** telehandler.

• **N&A James** has taken delivery of a new 130 tonne **Tadano ATF130G-5 All Terrain** crane.

• **Stoddart Crane Hire** has taken delivery of a new 100 tonne **Terex AC 100/4L All Terrain** crane.

• **Ramirent** has signed a five year deal with **Skanska Maskin** which will acquire **Rami's** larger tower cranes in Sweden.

• UK rental company **Quick Reach** has appointed **Arthur Donnelly** to develop its presence in Scotland.



**Arthur Donnelly**

• UK crane rental company **Steve Foster** has purchased three **Tadano All Terrain** cranes from 40 to 130t.

• A team from rental group **Riwal** has raised €60,000 in the 2016 **Alpes d'HuZes** event.

• **Versalift UK** has upgraded its range of **Eurotel ETL** and **ETM** van mounted platforms.



**Peter Wildemann**

• **Davies crane hire** of the UK has taken delivery of a new **Tadano ATF 220G-5 All Terrain** crane.

• **Peter Wildemann** has taken over as managing director of **Manitou Deutschland** on the retirement of **Dieter Finke**.

• UK-based rental company **Advanced Access** has placed a £1.4 million order for **Skyjack** aerial lifts.

• **Hertz Equipment Rental** now **Herc Rental** has three directors associated with **Carl Icahn** on its board.

• **Ameco Chile** has taken delivery of a new 400 tonne **Grove GMK6400 All Terrain** crane.

• **Kran Saller** has taken delivery of a new 2.82 tonne **Maeda MC285-2** spider crane, the first of three.

• UK-based **City Lifting** has taken delivery of its first **Böcker AK 46/6000** truck mounted crane.



**Antti Kaunonen**

• **Cargotec** has promoted **Antti Kaunonen**, senior vice president, Automation and Project division to president.

• **Kranentreprenøren** has taken delivery of four new **Unic** spider cranes.

• **Schmidbauer** has taken delivery of a new 650 tonne **Terex Superlift 3800** lattice crawler crane.

• **Balmer** has purchased a new 180 tonne **Liebherr LTM 1160-5.2** - it's first mobile crane.



**Patrick Jelly**

• UK rental company **Hewden** has appointed **Patrick Jelly** as sales and marketing director.

• **AFI** has launched a full range of familiarisation videos covering all the machines in its fleet.

• **Bayernlift** has taken delivery of the first 20 metre **Magni TH6.20** telehandler in Germany.

• Belgian port operator **Katoen Natie** has taken delivery of a **Liebherr LRS 545** reachstacker.

• **IronPlanet** has appointed **David Shouesmith** as MD of its European government business.



**Joe Collier**

• UK access equipment distributor **SkyKing** has promoted **Joe Collier** as sales coordinator.

• German rental company **Siegl** has ordered 12 **Snorkel** lifts including the new **S3215E/S3220E** scissors.

• US-based **Michael Bigg** has taken delivery of a new 73 tonne **Terex T780** truck crane.

• **PSR**, a division of **IAPS**, has launched a new fleet maintenance support programme.

• **Gordon Sparrow**, the last of the three Sparrow brothers, has died age 82.



**Gordon Sparrow**

• **Zarges** has launched a new range of indoor/outdoor step-type work platforms.

• **Skyjack** has appointed sales and rental company **Multicrane Perkasa** as its exclusive distributor for Indonesia.

• **AJ Access Platforms** has appointed **Vicki Allen** as its new UK sales manager.



**Vicki Allen**

• Several major lenders to Australia's largest rental company **Coates Hire** have floated their loans.

• **MBS Access** has taken delivery of the UK's first 22 metre **Bluelift SA22** Lithium Hybrid spider lift.

• **Nordwest Lift** has purchased 30 new **Haulotte** telescopic and articulated boom lifts.

• **Haulotte's** Russian subsidiary has officially opened its new headquarters on the western edge of Moscow.

• **Béatrice Saubot**, wife of **Pierre Saubot** of **Haulotte** has died aged 72.



**Béatrice Saubot**

• US **Point of Rental** and UK-based **Syrinx/Higher Concept Software** have announced a merger.

• **Bernard Hunter** has taken delivery of the first six axle **Spierings SK 1265-AT6** in Scotland.

• Spanish crane rental company **Eurogrúas** has ordered 58 **Genie** aerial lifts for its operation in Morocco.

• **Cramo** has appointed **Petra Schedin Stergel** and **Mattias Rådström** as senior vice presidents.



**Petra Schedin Stergel**



**Mattias Rådström**

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