

# Whats on?

2016

## Europlatform



September 22, 2016  
European access conference  
Vienna, Austria  
Tel: +41 61 227 9000  
www.europlatform.info

## IAA

September 22-29, 2016  
German international  
commercial vehicle show  
Hannover, Germany  
Tel: +49 30 897842-0



## Crane Safety 2016

September 28, 2016  
UK Crane Safety conference for  
Mechanical Engineers  
London, UK  
Tel: +44 (0)20 7973 1304  
www.imeche.org



## JDL Mediterranée

October 12-14 2016  
French lifting event  
Marseille, France  
Tel: +33 (0)1 45 63 68 22  
www.jdlmed.com



## Bauma China

November 22-25 2016  
bauma in Shanghai, China  
Tel: +49(0)89 9 4920251  
www.bauma-china.com  
info@bauma-china.com



## Bauma Conexpo India

December 12-15, 2016  
The fourth bauma/Conexpo  
exhibition in India  
Delhi, India  
Tel: +49 89 949-20255  
www.bcindia.com



2017

## Rental Show 2017

Atlanta  
February 27-1 March 2016  
Tel: +1 800 334 2177  
www.therentalshow.com



## Conexpo-Con/Agg 2017

March 7-11, 2017  
The leading US construction show.  
Las Vegas, Nevada, USA  
Tel: +1 414-298-4133  
www.conexpoconagg.com



## IPAF Summit 2017

April 4, 2017  
Annual summit and awards dinner.  
Wembley London UK.  
Tel: +44 (0)15395 66700  
www.ipaf.org



## Smopyc 2017

April 25-29, 2017 Spanish Public  
works & construction show  
Zaragoza, Spain  
Tel: +34 976 76 4700  
www.feriazaragoza.es/  
smopyc.aspx



## Hire17

May 10-11, 2017  
Australian Hire & Rental  
association annual  
convention and show  
Gold Coast, Queensland, Australia  
Tel: +61(0) 2 9997 5133  
www.hireandrental.com.au



## Vertikal Days 2017

UK/Ireland crane and access event.  
May 22-23 TBA  
Tel: +44 (0) 8448 155900  
www.vertikaldays.net



## Platformers Days 2017

September 2017  
German access  
equipment show  
Hohenroda, Germany  
Tel: 05033 981742  
www.platformers-days.de



2018

## Intermat 2018

April 20-25 2018,  
Paris France  
Tel: +33 1 49685248  
www.intermat.fr

2019



## Bauma 2019

World's largest construction  
equipment exhibition, April  
Munich, Germany  
Tel: +49 (0) 89 51070  
www.bauma.de



Visit [www.Vertikal.net/en/events](http://www.Vertikal.net/en/events) for a full listing of events with direct links to the organisers.

# Marketplace

RECRUITMENT . USED EQUIPMENT . REPLACEMENT PARTS . RENTAL . SAFETY EQUIPMENT

## cranes & access

FOR USERS & BUYERS OF LIFTING EQUIPMENT

Cranes & Access reaches over six times as many UK/Irish buyers of aerial lifts and lifting equipment than any other crane or access magazine, along with an exceptionally strong international readership, with over 15,000 lifting related professionals around the world reading either the printed or online editions of the magazine.

Given the wide global readership you will be surprised at how cost effective it can be as a medium to promote your products or services.

### ADVERTISING:

The Vertikal Press Ltd.  
PO Box 6998, Brackley,  
NN13 5WY UK.  
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Fax: +44 (0)1295 768223  
E-mail: [advertising@vertikal.net](mailto:advertising@vertikal.net)

### GERMANY:

+ (49) (0)761 189786615.

## ADVERTISEMENT

**M. Stemick GmbH**  
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### CRANES FOR SALE

ALL TERRAIN-CRANES			
Make / Type	y. o. m.	Drive	Boom / Fly Jib
20t Gottwald AMK 31-21	1984	4x4x4	20.50m
25t Demag AC 25 City	1998	4x4x4	25,00m + 13,00m
30t Grove GMK 2035 E	2008	4x4x4	29,00m + 15,00m
30t Tenex-Demag AC 30 City	2006	4x4x4	25,00m + 13,00m + 1,20m
35t Liebherr LTM 1030-2.1	2005	4x4x4	30,00m + 15,00m
35t Liebherr LTM 1030-2.1	2006	4x4x4	30,00m + 15,00m
45t Faun ATF 45-3	2006	6x6x6	34,00m + 15,20m
50t Tenex-Demag AC 50-1	2006	6x6x6	40,00m + 17,60m
50t Tenex-Demag AC 50-1	2006	6x6x6	40,00m + 17,60m
50t Tenex-Demag AC 50-1	2006	6x6x6	40,00m + 17,60m
60t Faun ATF 60-3	2003	6x6x6	40,20m + 16,00m
65t Tadano Faun ATF 65G-4	2007	8x8x8	44,00m + 16,00m
80t Faun ATF 80-4	2005	8x8x8	48,50m + 16,00m + 2,50m
80t Tenex-Demag AC 80-2	2003	8x6x6	50,00m + 17,60m
80t Tenex-Demag AC 80-2	2004	8x8x8	50,00m + 17,60m
100t Grove GMK 5100	2005	10x6x10	51,00m + 18,00m + 2,50m-runner
130t Grove GMK 5130-1	2005	10x8x10	60,00m + 18,00m
160t Tadano Faun ATF 160G-5	2009	10x8x8	60,00m + 37,00m
200t Tenex-Demag AC 200-1	2005	10x8x8	68,00m + 33,00m + 1,50m
220t Liebherr LTM 1220-5.1	2005	10x8x8	60,00m + 22,00m
250t Demag AC 665 SL	1997	12x6x8	58,00m + 41,00m + 65,00m+2,00m
400t Liebherr LTM 1400-7.1	2007	14x8x12	60,00m + 56,00m + 84,00m

LATTICE-BOOM-TRUCK CRANES			
Make / Type	y. o. m.	Drive	Boom / Fly Jib
115t Link-Belt HC 238	1982	10x6x6	48,00m + 18,00m

CRAWLER-LATTICE BOOM-CRANES			
Make / Type	y. o. m.	Drive	Boom / Fly Jib
180t Link Belt LS 248 H	1997		59,50m + 48,70m

RT-TELESCOPIC-MOBILE CRANES			
Make / Type	y. o. m.	Drive	Boom / Fly Jib
70t Tadano GR 700 EX	2008	4x4x4	44,0m/17,7m
80t Grove RT 890 E	2008	4x4x4	43,0m

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**WE'RE HIRING!**  
**SPIDER LIFT ENGINEERS/ OPERATIVES**

Lifterz wish to increase their regional spread of tracked access (spider-lift) operatives to a wider area and are looking for **operators and/or HGV class 2 operatives/drivers** and an **engineer**.

If you hold a current **HGV Class 2** or/and have experience in operating MEWPS (not necessarily spider lifts) and have a good practical aptitude then we would like to talk to you. We are more than happy to train the right people.

Also if you are an **experienced engineer** in Powered Access or Spider-Lifts and desire a change you should contact us immediately.

We pride ourselves on having a motivated and well rewarded team, making this a great career opportunity. The right people will have a **warm, outgoing and customer friendly personality**.

Please email Steve Gerrard, (Operations Manager) with you details at: [stevegerrard@lifterz.co.uk](mailto:stevegerrard@lifterz.co.uk)



**Business Development Manager**

**Location:** National role  
**Salary:** Competitive + car  
**Expires:** Friday 26 August 2016



We have an exciting opportunity for a professional sales person who has experience of a consultative, solution based style of selling and of successfully delivering new business accounts.

As Business Development Manager within Higher Access; identifying, approaching and negotiating supply agreements will be the main purpose of the role. Reporting to the Senior Management team to agree strategies, target accounts and long term objectives, we are looking for an individual capable of progressing new business opportunities. Industry knowledge and an understanding of surveying site requirements are preferred.

Activities will include identifying specific spider/tracked access customers, contributing to marketing activities and exploiting opportunities for PR in the relevant target sectors.

To succeed in the role you must have a recent track record of winning major accounts - from identification of opportunity, to negotiation and delivery of service - along with evidence of continuous revenue growth. For example, to be able to demonstrate accounts that have been developed and how this was achieved, alongside a clear understanding of the spider/tracked access market.

**Business Development**

To apply, please submit your cv and letter of application to [recruit@vpplc.com](mailto:recruit@vpplc.com)



**WANTED: Plant Fitter**

An exciting opportunity has arisen for a **Plant Fitter** to join our existing team at the **Carlisle Depot**.

Applicants who have previous **Telehandler & Access Equipment experience** preferred or previous experience working as a **Plant Fitter** would be an advantage but must be a qualified mechanic to be considered.

**Duties will include** servicing, inspecting, mechanical repairs, PDI equipment prior to delivery. A full driving licence will be required as you will also be required to attend sites to carry out these duties, a company vehicle will be supplied.

**Send your current CV to be considered for this post.**

Send e-mail: [www.huntleyplant.co.uk](http://www.huntleyplant.co.uk)  
[www.huntleyplant.co.uk](http://www.huntleyplant.co.uk)

# SALES DIRECTOR WANTED

We are looking to recruit a Sales Director for our Midlands-Based Hire Company.

The position is to take responsibility for all aspects of the sales and marketing of the business and to develop a strategy for future growth, specifically in self-propelled aerial platforms.

The ideal candidate will be from the access rental background with a proven sales ability and a customer-focused work ethic. Someone who leads from the front and motivates their team to achieve results.

This is an opportunity to join a young management team who are keen to take the business to the next level and the position is key to the further progression of the business.

This position may be attractive to a senior sales executive or manager wishing to progress their career to directorship.

A competitive salary coupled with an attractive bonus scheme and fully expensed executive car or choice is on offer for the right candidate.

Additionally, dependent upon performance, there is an opportunity to join a non-contribution share scheme.

Please write in the first instance providing details of your experience and abilities enclosing your C.V. to [Job10@vertikal.net](mailto:Job10@vertikal.net) or mail to Postbox 10, Vertikal Press Limited, PO Box 6998, Brackley, NN13 5WY. UK

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[WWW.SARENS.COM](http://WWW.SARENS.COM)

# Continuous Improvement

Cork Crane Hire's commitment to continuous improvement in quality and performance is revealed in the arrival of not one, but two new Terex Explorer 5800's.

The 5800 has a 220 ton lifting capacity with Variobase technology built in.



Tim Leech, Regional Sales Manager for Terex Cranes, hands over the keys to one of two new Explorers.



The two new Explorers join our Widnes based fleet of 15 cranes that now range from 35 to 220 tonnes.



As well as our three 5-Axle Mobile Tower Cranes, our brand new 6-Axle Spiering SK1265-AT6 will be arriving this September.

## CONTACTS:

**0151 420 2129**

Sean Desmond Patrick Mulvihill  
**07450 287434 07450 231126**

email: [info@corkcranehire.com](mailto:info@corkcranehire.com)  
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1.34m<sup>2</sup> Rig  
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1160 x 1160 x  
120mm

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MODULES  
2 No. SHORT  
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1740 x 1160 x 120mm

3.0m<sup>2</sup> Rig –  
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1740 X 1740 X 120mm

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July 2016



V18572 - Haulotte Optimum 8 - 2006  
Electric - 7,76 Mtr. - 483 Hrs.  
€ 3.950



V17776 - Skyjack SJ3220 - 2009  
Electric - 8,1 Mtr. - 551 Hrs.  
€ 4.350



J19855 - JLG 3246ES - 2012  
Electric - 11,6 Mtr. - 106 Hrs.  
€ 11.950



V18435 - JLG 3369LE - 2001  
Electric - 12,06 Mtr. - 826 Hrs.  
€ 5.500



V18954 - Hollandlift N140EL12 - 2009  
Electric - 16 Mtr. - 494 Hrs.  
€ 27.950



V17386 - Upright SL30SL - 2007  
Diesel 4x4 - 11 Mtr. - / Hrs.  
€ 9.500



V18689 - Haulotte H125X - 2006  
Diesel 4x4 - 12 Mtr. - / Hrs.  
€ 10.500



V19760 - Genie GS3384RT - 2005  
Diesel 4x4 - 12,06 Mtr. - 1724 Hrs.  
€ 9.950



V18873 - Skyjack SJ8841 - 2004  
Diesel 4x2 - 14,5 Mtr. - 2543 Hrs.  
€ 9.500



V18262 - JLG 4394RT - 2006  
Diesel 4x4 - 15,11 Mtr. - 1910 Hrs.  
€ 15.500



V19547 - JLG Toucan 800A - 2005  
Electric - 8,2 Mtr. - 322 Hrs.  
€ 5.500



V19672 - JLG Toucan 1010 - 2005  
Electric - 10,1 Mtr. - 612 Hrs.  
€ 6.950



V19767 - Airo SG1000 - 2007  
Electric - 12 Mtr. - 244 Hrs.  
€ 9.500



V19691 - Haulotte HA12IP - 2003  
Electric - 12 Mtr. - 336 Hrs.  
€ 11.000



V18924 - JLG M600JP - 2007  
Bi-Energy - 20,39 Mtr. - 1304 Hrs.  
€ 26.000



V18746 - JLG 450AJ - 2007  
Diesel 4x4 - 15,72 Mtr. - 3245 Hrs.  
€ 19.950



V18713 - Haulotte HA16SPX - 2006  
Diesel 4x4 - 16 Mtr. - 3233 Hrs.  
€ 14.950



V19157 - JLG 600AJ - 2011  
Diesel 4x4 - 20,29 Mtr. - 2343 Hrs.  
€ 41.500



J17902 - Airo SG1850 - 2007  
Diesel 4x4 - 20,55 Mtr. - 786 Hrs.  
€ 23.500



V17691 - JLG 1250AJ - 2005  
Diesel 4x4 - 40,1 Mtr. - 2473 Hrs.  
€ 65.000



V19729 - Genie S65 - 2004  
Diesel 4x4 - 21,8 Mtr. - 4709 Hrs.  
€ 21.000



V18835 - JLG 660SJ - 2008  
Diesel 4x4 - 22,32 Mtr. - 2662 Hrs.  
€ 34.000



V18726 - Haulotte H23TPX - 2005  
Diesel 4x4 - 22,6 Mtr. - 5278 Hrs.  
€ 16.500



J19152 - Genie S85 - 2007  
Diesel 4x4 - 27,9 Mtr. - 1588 Hrs.  
€ 51.000



V19213 - JLG 860SJ - 2007  
Diesel 4x4 - 28,21 Mtr. - 3323 Hrs.  
€ 45.000

More information?

Tel: + 32 56 772 666 ■ sales@vertimac.com





**15.9**  
metre

3000  
hours

15+  
units  
available

4WD

**Genie Z-45/25 JRT**

2007      €26950





**12.52**  
metre

650  
hours

6  
units  
available

4WD

**Genie Z-34/22N**

2005      €16500





**42.9**  
metre

4000  
hours

3  
units  
available

4WD

**JLG 1350 SJP**

2008      POA





**12.5**  
metre

1500  
hours

20+  
units  
available

4WD

**Skyjack SJ-7135 RT**

2007      €12500





**11.58**  
metre

400  
hours

8  
units  
available

4WD

**Genie GS-3246**

2006      €8500





**20.22**  
metre

3000  
hours

6  
units  
available

4WD

**Genie Z-60/34**

2006      €32000





**14.00**  
metre

400  
hours

6  
units  
available

Tracked

**Hinowa 14.70 III S**

2014      €29950





**29.70**  
metre

5000  
hours

4  
units  
available

Tracked

**Omme 3000 RBD**

2008      €55000





**8.7**  
metre

1500  
hours

5  
units  
available

Tracked

**Maeda MC285 CRM-E**

2007      €35000





**20.00**  
metre

45,000  
km

6  
units  
available

4WD

**CTE Z 20 CH**

2011      €43000





**13.6**  
metre

1300  
hours

2  
units  
available

4WD

**Manitou MT 1436**

2008      €36000





**29.70**  
metre

3800  
hours

1  
unit  
available

4WD

**Manitou MRT 3050**

2008      €129000



All Prices in Euro



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