



RIWAL

A selection from our wide range of machines available for sale at Riwal.

In total, we currently have approximately 630 used machines available for sale! All machines are in rental ready condition, straight from our well maintained rental fleet & we have the maintenance history available.

For any inquiries or questions regarding aerial work platforms, telehandlers and forklifts, please contact us:

phone: +31 (0)88 - 618 18 11 - email: sales@riwal.com - www.riwal.com



HAULOTTE-C10DX

Country: Great Britain
2007 - 10,2 m - 1075 hrs
Price € 9.250,-



HAULOTTE-HA12PX

Country: France
2007 - 12,04 m
Price € 11.950,-



JLG-1230ES

Country: Denmark
2008 - 5,6 m - 284 hrs
Price € 4.250,-



JLG-2646ES

Country: Norway
2006 - 9,8 m - 119 hrs
Price € 5.250,-



JLG-2646ES

Country: Denmark
2007 - 9,8 m - 146 hrs
Price € 5.750,-



MANITOU-2150MRT

Country: The Netherlands
2007 - 20,6 m - 5629 hrs
Price € 57.500,-



MANITOU-2150MRT

Country: The Netherlands
2007 - 20,6 m - 5045 hrs
Price € 57.500,-



MANITOU-2150MRT

Country: Norway
2008 - 20,6 m - 5450 hrs
Price € 69.500,-



MANITOU-2150MRT

Country: Poland
2010 - 20,6 m
Price € 84.500,-



JLG-2030ES

Country: Denmark
2007 - 8 m - 256 hrs
Price € 4.250,-



JLG-3394RT

Country: Denmark
2005 - 11,9 m - 1956 hrs
Price € 11.000,-



JLG-460SJ

Country: Denmark
2007 - 15,8 m - 2588 hrs
Price € 19.000,-



JLG-860SJ

Country: Denmark
2006 - 28 m - 3275 hrs
Price € 40.000,-



MEC-1932ES

Country: Great Britain
2008 - 7,79 m - 183 hrs
Price € 3.650,-



SKYJACK-8841

Country: France
2008 - 12,5 m - 992 hrs
Price € 14.250,-



SKYJACK-9241

Country: The Netherlands
2009 - 15 m - 1051,5 hrs
Price € 17.250,-



SKYJACK-9250

Country: Great Britain
2007 - 17,2 m - 1240 hrs
Price € 13.650,-



UPRIGHT-X32

Country: Great Britain
2007 - 11,8 m
Price € 4.500,-



UPRIGHT-TM12

Country: Denmark
2007 - 5,83 m
Price € 3.250,-



UPRIGHT-MX19

Country: Great Britain
2007 - 7,8 m
Price € 3.500,-

Above all. Riwal

IPAF Rental+ goes for SSIP

Members of the IPAF Rental+ Committee have agreed on new requirements which will now be submitted for the UK's Safety Systems in Procurement (SSIP) accreditation.

"The current IPAF Rental+ requirements are being extended, for instance, to cover risk assessment, incident management environmental aspects," said Lynn Price, IPAF audit and Quality Control manager. "With additional points to be covered, the audit process

will become more stringent. The benefit is that the external SSIP accreditation will lend more credibility to the IPAF Rental+ quality mark."

The SSIP acts as an umbrella organisation to facilitate mutual recognition between health and

safety assessment schemes wherever it is practicable to do so. SSIP assessments are all judged on core criteria approved by the UK Health & Safety Executive. The core criteria for assessing health and safety compliance of contractors and consultants working in the construction industry are defined under the Construction Design & Management Regulations 2007.

IPAF Rental+ is a quality mark awarded by IPAF to access rental company members which



have been audited against defined standards in customer service, safety, staff training, contract terms and equipment management.

UK market manager for IPAF

Dave Roddy has joined IPAF as UK market manager. For the past five years he has been territory sales manager for Genie UK where he managed a portfolio of regional rental companies in the North of England and Scotland, and was responsible for developing additional business, identifying new sales opportunities in rental markets and developing account strategies for each key customer.

Before joining Genie, he held account manager positions with Haulotte - between 2007 and 2011 - and JLG 2006 to 2007. He gained previous account planning, staff management and training

experience in diverse sectors ranging from industrial services to food and hospitality.

IPAF chief executive Tim Whiteman said: "IPAF has created the new position of UK market manager

to bring a greater depth to the support it offers its UK members. Dave brings a wealth of experience from working with manufacturers and companies throughout the UK that will benefit all our operations."

Roddy added: "This exciting role demonstrates IPAF's commitment to the growing UK membership and the contribution we can all make to the global access market. I am extremely pleased to be chosen for this new role and look forward to working with current and new members of the organisation."



Dave Roddy

Mystery shopper audits

IPAF is now using mystery shopping as one of the auditing tools for continuous improvement and monitoring training standards, with the larger aim of protecting the IPAF brand and members' interests.

"This enables IPAF to find out what the issues are, so that they can be addressed appropriately; this helps continually raise the standard of IPAF training," said IPAF's Lynn Price. "Mystery shoppers have the advantage of offering direct and first-hand customer feedback. IPAF is able to monitor how a training course is conducted, without the behaviour of an instructor being

affected by an auditor's presence."

Mystery shopping is one of the tools - along with initial audits of training centre facilities, annual surveillance audits, unannounced audits and telephone audits - all of which ensure the IPAF training programme and training centres continue to maintain the quality standards required.

Alun Cochrane to entertain at IPAF UK Member Event

Award-winning stand-up comedian Alun Cochrane will entertain guests at the IPAF UK Member Event on 2nd November at the De Veres Milton Hill House in Steventon, Oxfordshire. Members can look forward to an informal and enjoyable evening to include dinner, entertainment, and networking with colleagues across the industry. Cost is £70 plus VAT per person. Book now at www.ipaf.org/events

The member event is being held at the same venue as the Southern Professional Development (PDS), which is on 3rd November.

The Northern PDS is on 5th October at the Marriott Hotel in Newcastle upon Tyne.

AIF Work at Height Conference

IPAF, as part of the Access Industry Forum, will be at the AIF Work at Height Conference, on 13th October at the Holywell Park Conference Centre in Loughborough.

From drones, to designing for access and the role of technology, to the implications of Brexit, a wide range of expert speakers will address the issues set to shape

the future of work at height. Chris Wraith, IPAF technical & safety executive, will participate in the panel discussion 'Getting falls from height reporting right'.

