

# Ashtead's A-Plant acquires Plantfinder...

A-Plant - the UK division of Ashtead - has acquired access rental company Plantfinder (Scotland) for £24 million in cash. The all-share purchase deal was completed at the start of June and includes the assets of Clyde Security Containers.

Plantfinder had revenues last year of £10.5 million with pre-tax profits of £1.4 million. Total assets amounted to more than £15 million. It operates from locations in Dundonald, near Kilmarnock and Newbridge to the east of Edinburgh, and runs a fleet of 1,800 aerial lifts and telehandlers. This will take the A-Plant fleet of aerial lifts to over 5,000 units, making it the fourth largest in the UK.

The company was established in 1988 and is owned by Caron and Lawrence Dalgleish. A-Plant said that Plantfinder will continue to trade under existing arrangements with the current management remaining in place. The business will though be integrated into the A-Plant organisation.



# ...while Sunbelt takes MSP

On the same day on the other side of the Atlantic, Ashtead sister company Sunbelt Rentals acquired the business and assets of Delaware-based access rental company MSP for \$23 million in cash. MSP operates from a location in Newcastle, Delaware and serves an area that includes Delaware, parts of Pennsylvania, New Jersey and Maryland, running a fleet of Genie and JLG aerial work platforms and telehandlers, along with lighting towers and some earthmoving equipment.

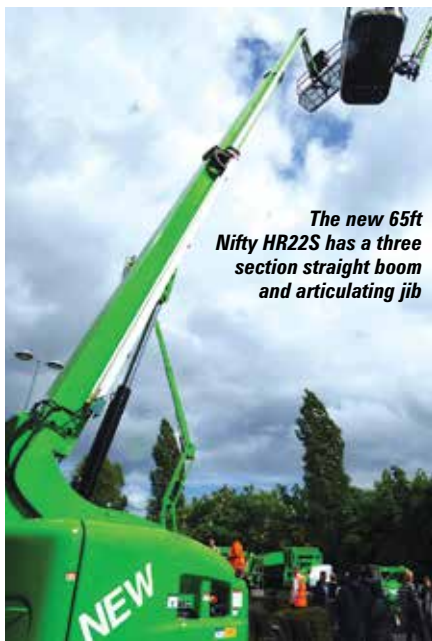
The company was founded in 1998 when Michael Cassidy became frustrated with the service provided by local rental companies, as he began using aerial lifts in his business - Cassidy Painting. So he started buying his own booms and scissor lifts, which generated requests from other contractors for his machines, and so the rental business was established. The MSP name came from the first letters of his children's names - Michael, Shannon and Patrick.



# 65ft Niftylift hybrid stick boom...

Niftylift has launched its first straight telescopic self-propelled boom lift, the 65ft HR22S 4x4 Hybrid. The all-new boom lift features a three section boom and jib with 150 degrees of articulation. The unit will weigh 10 tonnes or less when fully equipped, and yet offers an 18.8 metre working outreach and 280kg unrestricted platform capacity. Features include the company's well-proven full hybrid electric/diesel power pack, four wheel drive with oscillating axle and 40 percent gradeability.

Dimensions are also compact with an overall stowed length of 8.97 metres, and minimal tailswing. Overall width is 2.49 metres, with an overall height of 2.7 metres. The company's Siops built-in secondary guarding system and non-marking rough terrain tyres are standard. The new controls are digital with on-board diagnostics and the machine is telematics ready.



The new 65ft Nifty HR22S has a three section straight boom and articulating jib

## And the conclusion?

Just glancing at a few key specification points, the new product does very well, with class leading outreach, platform capacity, overall weight, power choice and jib articulation. Its tailswing also looks to be out in front, although we found that methods of measuring it vary widely, which is why it has not been included. Not everyone will want a hybrid of course, so price and residuals will play a key factor in decision making.



Tailswing on the Nifty HR22 S is minimal

# ...and a 62ft electric boom lift

Niftylift also launched the HR21E last month, a new all-battery electric version of the updated 62ft HR21 articulated boom lift, with direct electric drive, 13 metres of outreach, 250kg platform capacity, 150 degree articulating jib, 30 percent gradeability and an overall weight of 6,640kg.



The new 62ft Nifty HR21E all-battery version of the updated HR21



The HR22 S has a full hybrid power pack

## So how does the new Nifty telescopic stack up?

Make	Model	Work Ht	Outreach	Capacity	GW	Width	Power	Jib artic
Nifty	HR22S	22m	18.8m	280kg	10,000kg	2.49m	Hybrid	150°
JLG	660SJ	22.3m	17.95m	230kg	13,150kg	2.49m	Diesel	130°
Genie	S65	21.8m	17.6m	227kg	10,450kg	2.49m	Diesel	135°
Haulotte	HT23RTJ	22.5m	18.3m	230kg	13,320kg	2.47m	Diesel	133°
Skyjack	SJ66T	22.12m	17.9m	227kg	12,800kg	2.44m	Diesel	125°
Snorkel	660SJ	22.3m	18.0m	272kg	10,660kg	2.38m	Diesel	135°
Manitou	220TJ	22m	17.6m	230kg	11,850kg	2.49m	Diesel	133°
Manitou	220TJ+	22m	17.8m	350kg	13,800kg	2.49m	Diesel	133°

# 30 tonne Sennebogen telescopic crawler

Sennebogen has confirmed the launch of a new 30 tonne telescopic crawler crane the 633, its own version of the machine it produces for Grove - the GCH30 - unveiled in February.

The new crane features a 25.2 metre three-section full-power boom designed for heavy duty and cycle work. A 6.5 to 13 metre bi-fold offsetting swingaway extension which takes the maximum tip height to 40.2 metres - or if you prefer a hook height of 38 metres. All capacities are through 360 degrees and the unit can pick & carry its full load chart. Load charts are also provided for slopes of up to four degrees. The crane has three track widths with a retracted overall width of three metres.

The crane features a new Multicab II which tilts by 15 degrees and includes full climate control and air-sprung heated seat as standard. Views of the winch, rear and the right side are displayed on the seven inch in-cab screen which also displays the output from the Sencon control and diagnostics system. Power comes from a Cummins Tier 4f diesel with exhaust after treatment.



The new 30 tonne Sennebogen 633

# New Manitou MRT telehandlers

Manitou has launched two new 360 degree telehandlers, the 30 metre MRT 3050 and 24 metre/seven tonne MRT 2470 which share a high degree of commonality.

The 30 metre/five tonne MRT 3050 has a maximum horizontal reach of 25.8 metres with a capacity of 350kg, and offers an outrigger spread of 6.25 metres - compared to 7.1 metres on the MRT 3255. The outriggers are also equipped with a new strain gauge system to accurately measure the pressure on each jack, with the results show on the in-cab display screen. Equipped with a Mercedes Tier IV Final diesel, matched to a two ratio hydrostatic transmission, the MRT 3050 has a maximum speed of 40kph.

MRT 2470 offers a hefty seven tonne lift capacity at up to 6.5 metres radius, and is aimed at the heavy high-rise construction market. The new model shares chassis, outrigger spread and new counterweight design with the MRT 3050. It also uses the same engine and two speed hydrostatic transmission, along with a 'shift on the fly' option, allowing buyers to choose between a manual or automatic transmission.

Cab access on both units is helped by a wider footboard aligned with the cab, while optional electric steps offer an extra step that slides out when the stabilisers are deployed. Both machines can be raised 230mm when the stabilisers are completely deployed. For indoor applications a bi-energy - diesel/Electric - power pack is available.



(L-R) Unimog's Bernhard Dolinek with Versalift's Andy Bray and Cameron Burnett at Vertikal Days

# New Versalift Unimog

Versalift and Mercedes-Benz Unimog have worked in partnership to develop a new 15 metre work platform, the Versalift LAT-38-150-H with 1kW low voltage insulation, mounted on a 7.5 tonne Unimog U218 2,800mm wheelbase Unimog chassis.

The new model, which had its worldwide unveiling at Vertikal Days is aimed at work on or around low-voltage power lines in difficult to reach areas. While Versalift has mounted platforms on Unimog chassis for many years this is the first time that the two companies co-operated on the development of a new model. It is now being made available for trials.

Versalift UK director Andy Bray said: "The new demonstrator ticks a lot of boxes as an entry-level, Unimog-based alternative to less flexible equipment such as tracked spider lifts which have to be towed into position. For low voltage line work, perhaps by tree care teams clearing foliage, it's a highly attractive proposition."

Unimog head of special trucks Bernhard Dolinek added: "This compact but highly capable and efficient new product offers utility companies the opportunity to benefit from the design and engineering excellence of two market leaders, at a surprisingly low price."

# Four more 100t Kobelco cranes for Delden

UK-based sales and rental company Delden Cranes has ordered four more 100 tonne Kobelco CKW900-G lattice crawler cranes. The order, placed at Vertikal Days, adds to the four units purchased last year.



(L-R) Willy and Sean Nyland of Delden Cranes with Mark Evans and Kazuhisa Kakinaga of Kobelco at Vertikal Days.

# New Road Rail boom

Platform Basket has unveiled an all-new 40ft self-propelled articulated Road Rail boom lift, the RR14 EVO 3.

The new machine offers up to 14 metres of working height and is aimed at the maintenance of electrical catenaries and lighting systems along rail tracks. Features include four wheel drive and steer, with a maximum travel speed on tracks when stowed of 19kph. The new model is based on the existing RR 14 EVO and includes Platform Basket's well proven superstructure levelling system. The short sigma-type dual risers



Platform Basket's new self-propelled Road Rail boom lift, the RR14 EVO 3

stow within an overall height of three metres. Two digital display screens are provided, one on the platform controls and one next to the lower controls. The machine includes a standard spring loaded pantograph system with a choice of blades and a highly sensitive encoder to measure the distance between the track and the overhead cables. The results are displayed on the two display screens, while a larger screen mounted to the side of the superstructure is available to display the measurement results to those working alongside. A standard manual winch helps fit and remove the pantograph, while a new light weight trailer with a 2,200kg payload, can be towed behind the boom lift.



The new machine features short dual risers and four wheel drive and steer

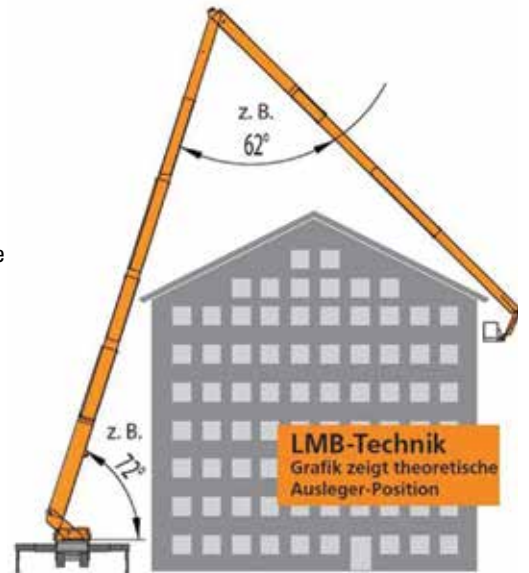
# Ruthmann to go higher

German truck mounted lift manufacturer Ruthmann is to change its policy on platforms over 75 metres. The company said that given the current situation in the market and delivery times for 90 metre truck mounted lifts it senses sufficient demand for a third producer to enter the market. The company has set itself the challenge to have a product ready to show next spring at Intermat.

Ruthmann is being typically coy about the precise working height of the new machine, labelling it the T9XX HF, indicating that it will follow the specification and design configuration of its new High Flex models, including a long upper boom/jib and extreme platform rotation, complete with a short articulated end jib.

The design will allow the main - or lower - boom to operate at elevations as low as 72 degrees, rather than requiring it to be locked into its maximum elevation before operating the 30 metre upper boom or jib. This, says the company will allow it to achieve an outreach of at least 39 metres. The lower boom will need to be electronically locked into position in order to reach the maximum working height.

The new lift is likely to be mounted on a standard chassis from Scania, MAN or Volvo with a total weight of between 48 and 52 tonnes and an overall length of 14.99 metres. While we will not see the final product until 2018, Ruthmann says that the first units have already been ordered by Felbermayr and Hüffermann with a third unit sold in Eastern France - possibly to Joly Location?



Ruthmann is looking to build in greater versatility into the new machine to reach challenging areas.



The first Ruthmann T900XXHF has been ordered by Felbermayr.

# Finnish rental partnership

Finnish platform rental companies Jalo & Jalo and Janneniska have formed a rental partnership for truck mounted platforms. Jalo & Jalo will focus on models over 3.5 tonnes and up to 80 metres, while Janneniska will provide 3.5 tonne truck mounts and units over 80 metres. The two companies will cross rent to each other in order to offer their customers a full product line.

As part of the agreement Janneniska will transfer 16 mid-range Bronto platforms to Jalo & Jalo, which has also ordered two new 56 metre Bronto Skylift S56XR truck mounted lifts. The first has been delivered, with the second due later this year. The company currently has 50 truck mounts in its fleet, most of them Bronto.





## Vertical Days 2017

The first Vertical Days to be held at Silverstone was the largest to date and widely accepted as the best so far.

The ground - all hard standing - probably made the largest difference although not being hostage to incidents on the M6 motorway may also have played a part. An estimated 500 to 600 cranes, aerial lifts and telehandlers were displayed, with around 2,650 visitors attending - some of them for both days. The weather also played its role with the sun shining for both show days. The consensus is to return to Silverstone in 2018 and discussions are underway, with mid-May as the target for the 12th event next year. A full pictorial review can be found on page 41.



Part of the access exhibits

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## Skyking to distribute Ascendant

**UK manufacturer Ascendant Access has appointed Skyking as the sole UK distributor for the Ascendant range of vehicle mounted lifts.**

Skyking, now part of the Martin group, will sell new machines and provide replacement parts and after-sales service for all of Ascendant's van and light truck mounted platforms in the UK. Ascendant will continue to sell its tracked and specialist machines direct to customers in the UK and handle its own export sales.



Skyking is to distribute Ascendant truck and van mounted lifts in the UK.

## Terex updates Demag AC100-4L

Terex Cranes has updated its four axle 100 tonne Demag AC100-4L, with improved lifting performance especially at high main boom elevations. The new crane includes the IC-1 Plus control system which calculates the optimum capacity based on every crane configuration including slew angle and actual individual outrigger settings, particularly useful when working short rigged and with reduced counterweight. The updated crane also incorporates many of the latest design concepts from the new Demag five axle crane family, and increases the level of parts and component commonality with other Demag All Terrains.

The crane maintains its 2.55 metre overall width, even with larger 445/95R25 tyres, its 59.4 metre main boom and 19.1 metre bi-fold swingaway which can be extended with an extra eight metre lattice insert for a maximum tip height of 81.6 metres. The AC 100-4L carries the 19 metre swingaway, blocks and up to 4.3 tonnes of counterweight within the 12 tonne axle weights. Power comes from Euromot 4/Tier 4 Final diesel with a Euromot 3a/Tier 3 option where permitted.



The updated Demag AC100-4.1



**PALFINGER.COM**

# MEC restructures international sales

California-based MEC Aerial Work Platforms has restructured its international operations following the departure of Jim Tolle, who has started his new venture GMG. Pat Witte, vice president of business development, will assume all responsibility for international sales and plans to revamp MEC's international sales strategy and operations, building a new international sales team.



Pat Witte

Witte joined MEC last year from Riwal, where he was senior manager global accounts. He had previously spent 14 years as vice president national accounts for Genie with responsibility for the Hertz Equipment business. "This will be a fresh start for MEC internationally and I look forward to building the team that can deliver on our global goals," he said. President David White, added: "Our goal is to strengthen our offering and support for current customers while bringing our differentiated line to new customers. This strategy in North America has been successful and we strive to replicate that success tailored to the varied international markets."



# More PB's for Quick Reach

UK-based rental company Quick Reach has invested in a number of PB heavy duty narrow and Rough Terrain scissor lifts. The majority are high, narrow - 1.2 metre wide - battery electric machines, including the 50ft S171-12E with an indoor rating, 400kg platform capacity and the 68ft S225-12ES with indoor/outdoor rating, 450kg platform capacity and automatic levelling jacks.

The company has also ordered the 2.4 metre wide 82ft diesel 4x4 S270-24D 4WD, which is driveable at full height, has auto-levelling jacks and a 1,000kg platform capacity with a 1.8 metre by almost eight metre extended platform.



The PB high narrow scissor lifts are proving popular in the UK



The Giraffe boom lift was handed over to London Zoo

# Lavendon raises £47,000 for Savannah Project

UK-based rental company Lavendon has completed its two year charity project - the Savannah Project - helping raise more than £47,000 for the Zoological Society of London.

The occasion was marked with an event held at Whipsnade Zoo in Bedfordshire, together with the official handover of the hand-painted giraffe boom lift, which has spent the last two years in Nationwide Platforms' fleet, raising awareness and funds for ZSL throughout the UK. All the rental proceeds have been donated to the charity. The boom lift will now be permanently located at London Zoo to carry out various site and building maintenance tasks.

# BVT unveils new truck mount

Polish aerial lift manufacturer Beckmann Volmer Technology has launched and shipped the first unit of a brand new 23 metre truck mounted platform, the HTJ-23.

The first unit has been delivered to Polish energy company ZE Wojciechowski Szambelan. The HTJ-23 provides 17 metres of outreach and a platform capacity of 300kg. It has been designed for mounting on a 7.5 tonne chassis. The new platform - mounted on an MAN 13.250 4x4 chassis - was delivered to ZE Wojciechowski Szambelan based in Mogilno in central Poland.



The new BVT HTJ-23 on a 7.5 tonne 4x4 chassis for Polish energy company ZE Wojciechowski Szambelan

# Boels acquires IQ-Pass

Boels Rental has acquired the entire share capital of IQ-Pass, a Dutch company providing temporary access control technology, management and security systems for offices, industry, construction, maritime and offshore projects. IQ-Pass was founded in 2008 and currently operates in the Benelux region and Germany. Boels plans to expand that to many of the other countries in which it currently operates.

# Mammoet acquires George Young

Mammoet has acquired Philadelphia, Pennsylvania-based rigging, machinery installation and heavy hauling company George Young from the Young family.

No details of the transaction have been released. George Young was established in Philadelphia in 1869 and covers the North Eastern part of the USA from locations in New Jersey, Pennsylvania, Delaware and Puerto Rico. The business will continue to operate as before, but will be rebranded 'George Young Mammoet'.



# Maxim acquisition of Coast Crane goes ahead

Shareholders of Essex Rental Corp have approved the acquisition of its Coast Crane subsidiary by Maxim Crane Works.

The all-share purchase deal is worth \$72.5 million and was agreed in April but was subject to shareholder approval and the absence of a better offer from a third party before closing. The acquisition was funded with the proceeds from Second-Priority Senior Secured Notes due to mature in 2024 issued by a Maxim crane affiliate. The company will now begin integrating Coast into its own operations.

**MAXIM**  
Crane Works, L.P.

**COAST CRANE**  
COMPANY

# TVH to handle Custom parts

TVH and Custom Equipment have confirmed a parts distribution deal for the Custom Hy-Brid range of low level self-propelled and push around aerial work platforms in the UK. The move is part of Custom Equipment's plan to improve its market coverage and penetration in Europe, particularly in the UK where the company already has a significant machine population.

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UK-based **Vp**, owner of **UK Forks**, **Higher Access**, **Hire Station** and **TPA** has reported a 19 percent rise in full year revenues to £248.7 million with pre-tax profits 11 percent higher at £30.34 million. Capital expenditure increased 25 percent to £57.6 million and net debt was 14 percent higher at £98.9 million. The company highlighted its international division where revenues improved 70 percent to £28.7 million, with operating profits up 58 percent to £1.9 million.



UK rental group **HSS** has appointed **Steve Ashmore** as its new chief executive, replacing John Gill, who has stepped down after 19 months in the job. His departure follows recent results in which revenues increased 10 percent, but pre-tax losses jumped 25 percent to £17.4 million.



UK rental company **Speedy** has reported full year revenues of £369.4 million, up 12.2 percent on the year with contributions from the UK, the Middle East and the Lloyds British Testing acquisition, which completed in December. Revenues in the UK and Ireland improved 11 percent to £342.9 million, while the International division improved 29.9 percent. The company also cut its rental fleet by more than 11 percent helping improve utilisation and cut net debt. Pre-tax profits were £14.4 million, compared to a loss of £57.4 million last year, while net debt was 41.5 percent lower at £71.2 million.



**Manitex** - owner of **PM/Oil & Steel** and **Valla** - has reported first quarter revenues of \$67.85 million almost 21 percent down on last year due to the inability to ship product and the disposal of the Italian port and marine handling businesses. Revenues in the Lifting division which includes Manitex, PM/Oil & Steel and Valla, were 28 percent lower at \$37.5 million, with an operating loss of \$395,000 compared to a profit last year of \$3 million. The order book at the end of March was \$60.5 million compared to \$49 million at the same point last year and up from \$38 million at the start of the year.



Telehandler and general equipment manufacturer **Wacker Neuson** has reported record first quarter revenues of €338.5 million, seven percent higher than last year, while pre-tax profit slumped 17 percent to €13.1 million. The Compact Equipment division - which includes telehandlers - grew seven percent and now represents 52 percent of total revenues. Order intake improved 11 percent pushing the order book up 22 percent.



**Skyjack** has reported record first quarter results, with revenues jumping almost 41 percent to \$286.9 million, on higher sales of booms, scissor lifts and telehandlers along with gains from beneficial currency movements - Skyjack reports in Canadian dollars. Operating profits leapt 63 percent to \$45.8 million thanks to higher margins and a better product mix, but also due to comparison with a bad quarter in 2016 when the company wrote off a large bad debt expense.



Finnish international rental company **Ramirent** has reported total first quarter revenues 12.7 percent higher than last year at €164.6 million with strong improvements in rental, services and equipment sales. All countries, apart from Denmark, reported solid growth with Denmark declining just over three percent. Pre-tax profits for the period more than tripled to €10.9 million. Capital expenditure increased around three percent to €41.6 million while net debt increased 18.3 percent to €340 million.



**Manitowoc Crane** has reported a 28 percent drop in first quarter revenues to \$305.8 million, while last year's pre-tax loss of \$85.8 million was cut to \$10.8 million. Order intake picked up considerably in the quarter rising 17 percent on last year, pushing the order book to \$506.3 million - up 56 percent on the quarter and slightly higher than in the first quarter last year. The company is maintaining its forecast for full year revenues to come in between eight and 10 percent below 2016.



**Tadano** has reported full year revenues of ¥179.7 billion, (\$1.6 billion) down 14 percent on the prior year, while net profit slumped almost 40 percent to ¥11.9 billion (\$104.9 million). Looking in detail at the revenue numbers, **sales in Japan** slipped 2.6 percent to ¥102.3 billion (\$901.9 million) with mobile crane sales falling 11.9 percent to ¥45 billion (\$397 million).

Loader crane sales fell just under three percent to ¥18.1 billion (\$160.4 billion), while at the same time aerial work platform sales jumped 19 percent to ¥23.2 billion (\$204.6 million). **Export sales** - almost entirely made up of mobile cranes - dropped off dramatically falling 28.6 percent to ¥64.6 billion (\$569.8 million), making total sales of Tadano mobile cranes worth ¥109.6 billion (\$996.8 million).

Worldwide revenues from parts and services slipped three percent to ¥27.2 billion (\$240 million). The company is forecasting that revenues in its new fiscal year will be roughly flat, possibly with slightly higher mobile crane sales offset by lower loader crane and aerial lift revenues.



For the full reports on all these stories check out [Vertikal.net](http://Vertikal.net)

# Rival/JLG electric booms for Naboen



Naboen has purchased three Rival/JLG 1200SJP

Dutch sales and rental company Rival has sold three of its new 120ft battery electric JLG 1200SJP conversions to Norwegian general equipment rental company Naboen.

The company operates from nine locations throughout Norway with a fleet of more than 11,000 items including 1,200 aerial work platforms. The company is experiencing increased demand for 38 metre working height boom lifts with lower noise levels and zero emissions. The Rival 1200SJP matches the standard JLG diesel powered model, but with the engine replaced with battery pack, drive motors and battery charger. The new model was unveiled in Amsterdam last month.

# Kobelco merges in Japan and India

Kobelco is merging its used crane business in Japan and manufacturing and distribution operations in India to "maximise the effects of the consolidation with Kobelco Cranes, such as the improvement of management efficiency, strengthening of product development capabilities and enhancement of global expansion".

In Japan the company is merging Kobelco Construction Machinery International Trading and Kobelco Cranes Trading with the construction machinery company taking over the crane business.

In India the company is merging its two subsidiaries Kobelco Construction Equipment India and Kobelco Cranes India, both of which are responsible for manufacturing, selling and supporting their respective product lines. Essentially the crane business will close with the construction operation taking over its activities.



# More 13 tonne Katos

More European crane companies have added 13 tonne Kato CR-130Ri City-type All Terrain cranes to their fleets including Emsley Crane Hire and Coppard Plant Hire in the England, Bob Froom & Sons in Guernsey and Mentner Krane in Germany - all delivered by European master distributor Rivertek. The CR-130Ri has a 24 metre, six section main boom with a two stage, 3.6 to 5.5 metre hydraulic luffing jib.

Some of the latest 13 tonne Kato CR-130Ri deliveries.



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- Bosch Rexroth power-driven system, efficient and energy-saving;
- Danfoss PVG hydraulic control system, with Can bus controller, reducing failure rate of its system by over 30%, and highly universalized.

#### 2.Precise Matching

- The engine output is electronically controlled, conserving about 20% fuel consumption;
- The whole series are subversively designed in structure. On the premise of ensuring excellent stability, comparing with same types from other brands, the total weight has been reduced by 15%-20%, which significantly reduces costs of use and transportation;

#### 3.Familial and modular design for the whole series, with major parts available universally;

#### 4.Rated loading capacity of platform up to 350 kg, meeting requirements of various operating conditions;

#### 5.Equip with Secondary Guarding Protection system , with photoelectric sensor technology of global patent protection, to ensure safety of operators;

#### 6.Standard configuration of telescopic boom, with working range improved by over 10%;

#### 7.Product design fully comply with requirements of the latest EN280:2013+A1:2015 and ANSI/SIA A92 standard.

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### Telescopic Boom Lifts



### Articulating Boom Lifts



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• **JLG** director of sales Middle East/Africa **Ewan Macangus** is retiring, **Ian Hume** has joined the company to take his place.



**Ewan Macangus**



**Ian Hume**

• **Manitou** is to acquire a majority stake in **LiftRite** its Perth based dealer for Western Australia.

• Abu Dhabi tower crane specialist **NFT** has moved into a new 74 acre mega yard.

• Croatia's **Petrokemija** has purchased a refurbished **Liebherr LHM 180** mobile harbour crane.

• UK-based **GTM Heavy Rentals** has joined the **Access Alliance**.

• Crane tyre supplier **Magna Tyres** has appointed **Arjen Sibon** as sales manager.

• **Sparrows group** has won a contract for the inspection of all lifting equipment at **CertainTeed's** US facilities.



**Arjen Sibon**

• German access rental company **MA-BO Arbeitsbühnen** has taken delivery of three **Palfinger** platforms.

• **Versalift UK** has appointed **Lee Simmonds** as senior training instructor.

• Denmark's **UN Mobilkraner** has added Norway to its **Grove** crane distribution territory.



**Lee Simmonds**

• French rental company **Action Lev** has taken a new **Demag AC 160-5 All Terrain** crane.

• UK-based **Coppard Plant Hire** has taken a 13t **Kato CR-130Ri All Terrain** crane.

• **Manitowoc** has appointed **Jerome Carre** and **Jenny Chong** to its **Potain Asia** customer service team.



**Jerome Carre**



**Jenny Chong**

• The **I.U.O.E. Local 150** training centre in Wilmington, Illinois has taken delivery of a new **Liebherr LTM 1095 5.1**.

• Bahrain contractor **Modern Mechanical, Electrical and Transporting** has ordered six **Demag** and **Terex All Terrain** cranes.

• German rental company **BHV Lift** has taken delivery of two **Teupen** spider lifts.

• **Oliver Kark**, CEO of Germany's **Starlift**, has stepped aside due to an urgent family issue.

• German rental company **Beyer** is spending €12 million with **Manitou**.

• **Skyjack** has promoted **George Fitchett** and **Mark Estock** to senior vice presidents of



**Mark Estock**



**George Fitchett**



**Matt Tavianini**

major accounts, **Matt Tavianini** as regional vice president Northeast and **Josh Howard** as business development manager, East Region.

• New Zealand rental company **Map Hire** has taken a new 90t **Kobelco CKE900G-2** crawler crane.

• German rental company **Wiesbauer** has purchased a 500t **Demag AC 500-8 All Terrain** crane.

• **Maxim Crane** has opened a new Heavy Transportation and Rigging location in Bithlo, Florida.

• **Skyjack Financial Services** has promoted **David Waldron** to managing director and **Alan Dengo** to regional vice president, East and Northeast Regions. **Harry Botts** joins the company as regional vice president, Central and West.



**Harry Botts**

• UK rental company **Wight Access Hire** has taken a 15m **Hinowa Lightlift 15.70**.

• Germany's **Bremerhaven Waterways & Shipping Office** has taken a 50t **Liebherr LTC 1050-3.1**.

• German aerial lift manufacturer **PB** has appointed a new plant manager - **Thomas Ziegler**.



**Thomas Ziegler**

• Australia's **Bothar Boring & Tunneling** has purchased three **Demag/Terex** cranes as it expands in the Middle East.

• UK rental company **Quinto Crane** has purchased a 20t **Kato CR-200Ri All Terrain** crane.

• Scottish CCTV company **VWS** has taken an **Aldercote VZ130P** van mounted lift.

• UK-based **EnerMech** has won a five year contract for offshore crane operators in Malaysia.

• **Magni Telescopic Handlers** has appointed **Maruka Machinery** company as its exclusive distributor for Japan.

• **Snorkel UK** has appointed **Dave Roddy** as business development manager for UK-West and Ireland.



**Dave Roddy**

• France's **Mediaco** has ordered a **Liebherr LG1750** lattice truck crane.

• French aerial lift manufacturer **Klubb** has appointed **Broker Maszyn** as distributor for Poland.

• UK rental company **Wilson Access** has taken delivery of two 17m **Hinowa 17.75 Lightlift** spider lifts.

• UK-based **The Safety Maintenance Company** has opened in Warrington and appointed **Janine Sibson** ops manager.



**Janine Sibson**

• **Unic Cranes** has appointed **Everest Elevateurs** as distributor for its spider cranes in Eastern France.

• Guernsey-based **Bob Froome & Sons** has ordered two **Kato All Terrain** cranes.

• **Tadano America** has appointed **Exact Crane and Equipment** as a dealer for Ohio, Michigan and Kentucky.

• **Terex Utilities** has appointed **Clint Weber** as general manager worldwide.



**Clint Weber**

• Norway's **Nordic Crane Vest** has ordered nine **Demag All Terrain** cranes.

• India's **Bothra Shipping Services** has taken the first **Liebherr LRS 545** reachstacker in India.

• North Carolina-based **Pinnacle Cranes** has taken two new **Link-Belt** telescopic crawler cranes.

• **JLG** has appointed **Tjitske van Hellemond** as director of marketing for Europe, Middle East and Africa.



**Tjitske van Hellemond**

• **IPAF** technical & safety executive **Chris Wraith** is to step down following six years of service.



**Chris Wraith**

• **CMC** has appointed **Equipment Service** as its spider lift distributor for Germany and Austria.

• UK-based sales and rental group **AFI** has opened a new location in Bahrain.

• Germany's **MSG Krandienst** has ordered a **Spierings SK597-AT4** mobile self-erecting tower crane.

• UK-based **Smart Platform Rental** has taken six **Ruthmann** platforms.

• Swedish rental company **Stockholms Højdliftar** has purchased a 70m **Bronto Skylift S70XR**.

• German rental company **Baumaschinen Schmittinger** has taken a 52ft **PB S175-19E** scissor lift.

• UK rental company **Star Platforms** has ordered 250 new scissor and boom lifts.

• Belgian rental company **Altitop** has taken delivery of 10 new **JCB** telehandlers.

• **Manitou** is to bring its sub-contracted North American parts operation in-house.

• French rental company **Serviloc Nacelles** has taken two more **Unic** spider cranes.

• Italian manufacturer **Barin** delivered an **AB 20/SL** underbridge inspection unit to Spain's **Drace Infraestructuras**.

• German crane company **HKV Schmitz & Partner** has taken a **Liebherr LTM 1500-8.1 All Terrain** crane.

• French rental group **Kiloutou** has acquired **Tora**, a rental company in Lille.

• **Lavendon** finance director **Alan Merrell** is leaving the company. **Tom Murray** will replace him.



**Alan Merrell**



**Tom Murray**

• Belgian rental company **Michielsens** has ordered a 700t **Demag AC 700-9 All Terrain** crane.

• Dutch rental company **Dolco Verhuur** has purchased two **Hoeflon C6** spider cranes.

• Dutch rental company **Bac Verhuur** has taken delivery of its second 135ft **Genie SX-135XC**.

• **Link-Belt** has appointed **Stevenson Sales & Service** distributor in central/northern Illinois and northwest Indiana.

• **Lance Lotz** has been appointed branch manager of **Maxim Cranes** new Tampa, Florida location.

• US-based **Northern Construction** has taken a **Liebherr LTR 1100** telescopic crawler crane.

• UK **Rope & Sling Specialist (RSS)** has opened a facility in Warrington and appointed **Gerry Harper** as northwest regional manager.

• Russian crane rental company **Topkran** has taken delivery of a 750 tonne **Liebherr LTM 1750-9.1 All Terrain** crane.

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