

# Whats on?

## 2019

### Vertikal Days 2019

UK/Ireland crane, access and telehandler event.  
May 15-16 2019  
Donnington Park  
Tel: +44 (0) 8448 155900  
www.vertikaldays.net



### HIRE19

May 19, 2019  
Hire and Rental Industry Association annual convention, Melbourne, Australia.  
Tel: +61 (0)2 9998 2255  
www.hireandrental.com.au



### Tabs 2019

German language work at height safety conference.  
May 21 2019 Krefeld, Germany  
Tel: +49 761 8978660  
www.tagung-tabs.eu



### Crane Rental Association of Canada Annual Conference

June 5-8, 2019  
The annual Canadian crane conference  
Winnipeg, MB, Canada  
Tel: +1780.790.2722  
www.crac-aclg.ca



### HCEA annual international convention and show

September 13-15, 2019  
Historical/vintage equipment show  
Bowling Green, Ohio, USA  
Tel: +1 419-352-5616  
www.hcea.net



### Crane Safety 2019

September 17, UK Crane Safety conference by the Institution of Mechanical Engineers  
London, UK  
Tel: +44 (0)20 7973 1304  
www.imeche.org



### JDL Beaune 2019

September 25-27, 2019 French cranes and access exhibition/event  
Beaune, France  
Tel: +33 (0)1 45 63 68 22  
jdlevents.cluster1.easy-hebergement.net/jdl2019



### GIS 2019

October 3-5, 2019  
The Italian Cranes & Access Show Piacenza, Italy  
Tel: +39 010 5704948  
www.gisexpo.it



### ICUEE - The Demo Exp

October, 2019  
The US show for the utility industry  
Louisville, Kentucky., USA  
www.icuee.com



## 2020

### The ARA Show 2020

February 9-12 2020  
Orlando, Florida, USA  
Tel: +1 800 334 2177  
www.therentalshow.com



### Conexpo 2020

March 10-14, 2020  
The leading US construction show.  
Las Vegas, Nevada, USA  
Tel: +1 414-298-4133  
www.conexpoconagg.com



### IPAF Summit 2020

April 23, 2020  
Annual summit and awards dinner.  
Dubai UAE.  
Tel: +44 (0)15395 66700  
www.ipaf.org



### Apex 2020

June 9-11, 2020  
International powered access trade show  
Maastricht, The Netherlands  
Tel: +31 (0)547 271 566  
www.apexshow.com



### Bauma China 2020

November 24-27, 2019  
SNIEC Shanghai, China  
Tel: +49 (0)89-9492051  
www.bauma-china.com



## 2022

### Bauma 2022

April 4 -10th  
World's largest construction equipment exhibition, Munich, Germany  
Tel: +49 (0) 89 51070  
www.bauma.de



Visit [www.Vertikal.net/en/events](http://www.Vertikal.net/en/events) for a full listing of events with direct links to the organisers.

# CRANE SAFETY 2019 RAISING SAFETY STANDARDS FOR CRANE AND LIFTING OPERATIONS

Institution of  
**MECHANICAL  
ENGINEERS**

**17 September 2019**

Institution of Mechanical Engineers,  
London

**"IT'S AN ESSENTIAL PART OF THE CALENDAR FOR EVERYONE INVOLVED IN LIFTING OPERATION SAFETY."**

Principal Associate, Hawkins

Hear insights from leading construction companies about recent projects and practical guidance from the industry regulator. Join breakout sessions that will explore the key issues being faced in major construction projects and identify methods to overcome them.

This is a unique opportunity to learn industry best practice and how your organisation can address the challenges of risk and incident reduction, cost savings vs maintenance and compliance with safety legislation.

MEDIA PARTNER:

**Vertikal**  
.net

Hear guidance on key topics including:

- Strategies for Improving Safety and Reducing Risk
- Training and Managing Human Factors
- Increased Digitisation and Automation for Lifting
- Materials and Non Destructive Examination
- Legal Responsibilities and Managing Risk
- Predictive Versus Preventative Maintenance Strategies for Lifting Assets
- Effectively Balancing Maintenance Requirements with Cost Constraints

Save 10% before 20 July 2019 [www.imeche.org/cranesafety2019](http://www.imeche.org/cranesafety2019)

## Key Account / Business Development Manager London /South East - UK

Sarens UK is looking for a Key Account Manager/ Business Development Manager for London and the South East area, ideally with experience of working in the heavy lifting and transport sector with a working knowledge of crane/plant hire, along with a strong interest in the heavy lifting business within a dynamic environment.

### Job Description

Achieve and exceed the Sales & Business Development targets as stated in the annual Sales plan and provide input for this plan to the Sales & Marketing Director. Pro-actively hunt for additional business, finding new opportunities and leads to expand Sarens' customer- and revenue base. Bring forward new initiatives for continuous improvement in order to grow and secure revenue. Visit potential and existing clients, while assessing existing and potential clients.

Develop an in depth knowledge of both the Sarens' equipment and its possibilities, as well as the clients' most relevant requirements for lifting services, at least at a high level in order to become a client's trusted and knowledgeable advisor on heavy lift, special transport and crane rental. Responsible for issuing estimates, quotations, offers and contracts, and monitoring the progress.

### Key Skills

- Negotiating and brokering business opportunities
- Assessing commercial opportunities
- Documenting and presenting commercial activities
- Work planning
- Target setting
- Good interpersonal skills
- Creating value

We offer a competitive salary package for the right person for this challenging, responsible and independent position in an expanding international company. Please send your CV to: [HR-UK@sarens.co.uk](mailto:HR-UK@sarens.co.uk)

 **sarens**  
[www.sarens.com/en.aspx](http://www.sarens.com/en.aspx)

# WANTED

## Senior Sales Managers

Dingli is China's leading producer of self-propelled aerial work platforms, producing a full range of boom lifts, scissor lifts, low level, one person vertical lifts and mast booms.

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[www.cndingli.com](http://www.cndingli.com)

## Find that person

Looking for Crane, Access  
or Telehandler people?  
Looking for a job?

Then why not start right here in the new **Cranes&Access** recruitment section?

With your support we can build a highly useful **recruitment resource** for the industry right within the UK and Ireland's only dedicated publication. Call or email us today to find out about our great start up rates. Jobs Wanted ads are free.

**+44 (0) 8448 155900**

If responding to one of the ads please say you saw it in Cranes&Access.

**Vertical**.net

**cranes  
&access**

## Major Account Development Manager - UK Based

### BACKGROUND

Serious Labs was established in 2005 in Edmonton, Canada and is an award winning developer and manufacturer of mobile plant simulators which are bringing a new, exciting and engaging way of learning into traditional industries.

Based in the UK and covering the UK, EMEA + India, the Company has a requirement for the new position of Major Accounts Development Manager. This role will be filled from the Powered Access Industry to work with its major clients, industry partners and distributors to help them and their clients to embrace this new technology and to grow its utilisation across these businesses and organisations.

### KEY DELIVERABLES

- Work with IPAF and other international accreditation bodies for the implementation of VR based training programmes within their course portfolio. This will include working on steering groups, committees and with key staff members to ensure that the course programmes are suitable for VR.
- Work with IPAF training centres across the globe to promote the use of the MEWP VR simulator as a part of everyday training and to demonstrate how to create training numbers and assist in building a business plan.
- Support major accounts, these would be larger rental and training companies who have the potential to take multiple simulators. This would entail working closely with existing customers at a Group and on a country by country level to ensure that the simulators are used to their maximum potential.
- Introduce new simulators, such as forklift trucks and other VR solutions to existing clients and partners as they are rolled out.
- Specialist development - work with industry and Serious Labs HQ to design and develop specialist niche scenarios for sectors including Airlines and Rail.

### THE PERSON

- Must have a senior training background from the Powered Access Industry
- Will be well known and respected across the Powered Access Industry.
- Must be an evangelist for bringing in new training methods and needs to be able to demonstrate where he/she has done this before.
- The ability to speak at conferences and represent the company at the highest level is a necessity.
- Working hard, being a team player and self-starter is a given!
- Language skills are a nice to have.
- Full, clean driving license.

### REMUNERATION

- Competitive salary + bonus programme + benefits

Send E-mail to: [nigel.taylor@seriouslabs.com](mailto:nigel.taylor@seriouslabs.com)

[www.seriouslabs.com](http://www.seriouslabs.com)



## Field Sales Representative London and Northern Home Counties

**Salary £28,000-£37,000 (DOE), Car Allowance, Phone, Laptop, Pension**

Skyline hire is a fast growing and ambitious company supplying Low level access solutions to the construction Industry. An exciting opportunity has arisen to be part of the team. Reporting to the Sales manager, this is a field based role where, you will be responsible for generating new business in London and the Northern Home Counties, promoting Skyline hire to companies in our chosen sectors. You will also be expected to manage your portfolio and increase revenue from our existing customer base, developing day-to-day relationships and ensuring the delivery of an outstanding level of service.

### The Ideal Candidate would have,

- A proven track record in new business generation and account management is essential
- Previous experience within the hire industry would be advantageous
- Confidence and determination
- Self-motivated with an ability to work autonomously and take responsibility
- Passionate and willing to provide exceptional levels of customer service
- Excellent time management, administration and organisational skills
- Excellent written and verbal communication skills with a confident telephone manner
- Competent problem-solving skills with an ability to identify alternative solutions
- A flexible approach, with a positive and confident outlook and a willingness and ability to react positively to changing business demands
- Ability to meet deadlines
- Previous experience of dealing with customer queries
- Attention to detail
- Computer literacy

If you want to be part of a Growing ambitious company and you know that you can meet our expectations, simply show us why we should consider you for this role by sending your covering letter and CV to [stuart@skylinehire.co.uk](mailto:stuart@skylinehire.co.uk)



Unit 47-49 Icknield Way Farm, Tring Rd, Dunstable LU6 2JX



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# Did you know ?

## Cranes & Access is read in the following countries:

UK, Germany, United States, Netherlands, France, Italy, Australia, Canada, Belgium, Austria, Ireland, Sweden, Switzerland, Japan, Finland, Denmark, Poland, United Arab Emirates, China, Norway, Singapore, New Zealand, Spain, Russia, India, Morocco, Turkey, Malaysia, Czech Republic, South Korea, Hong Kong, South Africa, Brazil, Ukraine, Hungary, Saudi Arabia, Romania, Greece, Slovak Republic, Thailand, Qatar, Mexico, Serbia, Bulgaria, Chile, Israel, Portugal, Oman, Indonesia, Bahrain, Luxembourg, Vietnam, Pakistan, Taiwan, Slovenia, Philippines, Malta, Colombia, Latvia, Iran, Trinidad and Tobago, Croatia, Cyprus, Ethiopia, Iceland, Sri Lanka, Lithuania, Kuwait, Argentina, Algeria, Liechtenstein, Estonia, Sudan, Peru, Egypt, Jamaica, Ghana, Cape Verde, Iraq, Nigeria, Angola, Lebanon, Mongolia, Albania, Azerbaidjan, Kazakhstan, Jordan, Belarus, Tunisia, Guatemala, Bangladesh, Isle of Man, Moldova, Tanzania, Kyrgyzstan, Mauritius, Bosnia-Herzegovina, Venezuela, Macedonia, Dominican Republic, Uruguay, Kenya, British Virgin Islands, Ecuador, Bolivia, Democratic Republic of Congo, Libya, Panama, Costa Rica, Jersey, Georgia, Uganda, Laos, Macau, Barbados, Cayman Islands, Puerto Rico, Paraguay, Yemen, Cambodia, Myanmar, Surinam, Guernsey, Palestinian Territories, Honduras, Guam, French Guyana, Botswana, Namibia, Mozambique, Faroe Islands, Maldives, Guyana, Somalia, Brunei Darussalam, Reunion, Turkmenistan, Papua New Guinea, Montenegro, Gambia, Armenia, Uzbekistan, Andorra, Mauritania, Monaco, El Salvador, Zambia, Bermuda, Falkland Islands, Fiji, Togo, Rwanda, Senegal, Congo, Cameroon, Virgin Islands, Belize, Djibouti, Benin, Afghanistan, New Caledonia, Cuba, Nicaragua, Antigua and Barbuda, Liberia, Bahamas, Aland islands, Ivory Coast, Tajikistan, Palau, Syria, Saint Vincent & Grenadines, Dominica, Gibraltar, Chad, Saint Kitts & Nevis, Anguilla, Tokelau, Nepal, Cook Islands, Bhutan, Martinique, Haiti, Aruba, Zimbabwe.

Results are for January 2018 and include printed copies - currently posted to 83 countries - and digital copies downloaded from [www.vertikal.net](http://www.vertikal.net) or the Magtzer newsstand.

www.vertikal.net

# KRAN & BÜHNE

Das Magazin für Kran- & Arbeitsbühnen-Anwender

**Ihr Vorteil!**

Um leistungs- und wettbewerbsfähig zu bleiben, benötigt die Industrie hochqualifizierte und ihre Märkte betreffende Informationen. Diesem Verlangen kommt *Kran & Bühne* mit praxisorientierten Artikeln nach. Mit unseren Publikationen helfen wir den Lesern, gerade bei härteren Marktbedingungen, fundierte Entscheidungen zu treffen. Die Artikel werden von einem erfahrenen, internationalen und in Deutschland tätigen Journalistenteam verfasst. *Kran & Bühne* liefert dem Leser Neuigkeiten und Baustellenberichte. Ein wichtiger Bestandteil sind dabei harte Fakten darüber, welche Ausrüstung für welche Einsätze geeignet ist.

**Abonnieren Sie jetzt einfach & bequem!**

Per Fax: (07 61) 88 66 814  
 oder per Post: Kran & Bühne | Sundgaullee 15 | D-79114 Freiburg  
 Tel. (07 61) 89 78 66-0 | Fax (07 61) 88 66 814 | E-Mail: [info@vertikal.net](mailto:info@vertikal.net) | [www.vertikal.net](http://www.vertikal.net)

Ja, ich abonniere *Kran & Bühne* für ein Jahr (8 Ausgaben) für 26,- Euro (inkl. 7 % MwSt.) frei Haus (bzw. 39,- Euro für Abonnenten außerhalb Deutschlands).

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Grove	<a href="http://www.groveworldwide.com">www.groveworldwide.com</a>
HCME (Hitachi-Sumitomo)	<a href="http://www.nrcplnt.co.uk">www.nrcplnt.co.uk</a>
Jekko Minicrane	<a href="http://www.jekko.it">www.jekko.it</a>
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Klaas	<a href="http://www.utility-equipment.com">www.utility-equipment.com</a>
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Potain	<a href="http://www.manitowoccranes.com">www.manitowoccranes.com</a>
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Sennebogen	<a href="http://www.sennebogen.com">www.sennebogen.com</a>
Spierings	<a href="http://www.spieringskranen.nl">www.spieringskranen.nl</a>
Tadano	<a href="http://www.tadano.com">www.tadano.com</a>
Tadano Japan	<a href="http://www.tadano.com">www.tadano.com</a>
Terex-Demag	<a href="http://www.terex-cranes.com">www.terex-cranes.com</a>
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Valla	<a href="http://www.valla-cranes.co.uk">www.valla-cranes.co.uk</a>
Wolffkran	<a href="http://www.wolffkran.de">www.wolffkran.de</a>
Zoomlion	<a href="http://www.zoomlioncranes.co.uk">www.zoomlioncranes.co.uk</a>

**Lorry/Truck Loader Cranes**

Atlas Cranes UK	<a href="http://www.atlasgmbh.com">www.atlasgmbh.com</a>
Effer	<a href="http://www.effer.it">www.effer.it</a>
Hiab	<a href="http://www.hiab.com">www.hiab.com</a>
Palfinger	<a href="http://www.palfinger.com">www.palfinger.com</a>
Penny Hydraulics	<a href="http://www.pennyhydraulics.com">www.pennyhydraulics.com</a>
PM Cranes	<a href="http://www.pm-group.eu">www.pm-group.eu</a>

**New & Used Cranes**

AGD Equipment	<a href="http://www.agd-equipment.co.uk">www.agd-equipment.co.uk</a>
Cotec Oy	<a href="http://www.crane.fi">www.crane.fi</a>
Cranes4Cranes	<a href="http://www.cranes4cranes.com">www.cranes4cranes.com</a>
Cranes UK	<a href="http://www.cranesuk.net">www.cranesuk.net</a>
Crowland Cranes	<a href="http://www.crowlandcranes.co.uk">www.crowlandcranes.co.uk</a>
Delden Cranes	<a href="http://www.deldencranes.co.uk">www.deldencranes.co.uk</a>
Electrogen Int	<a href="http://www.electrogen.ie">www.electrogen.ie</a>
IMC Cranes	<a href="http://www.imc-cranes.com">www.imc-cranes.com</a>
Hird	<a href="http://www.hird.co.uk">www.hird.co.uk</a>
Jones-Iron Fairy	<a href="http://www.jonesironfairy.co.uk">www.jonesironfairy.co.uk</a>
Kobelco	<a href="http://www.kobelco-cranes.com">www.kobelco-cranes.com</a>
Leader	<a href="http://www.leader-piatt.it">www.leader-piatt.it</a>
London Tower Cranes	<a href="http://www.londontowercranes.co.uk">www.londontowercranes.co.uk</a>
Maeda	<a href="http://www.maedaminicranes.co.uk">www.maedaminicranes.co.uk</a>
Mantis Cranes	<a href="http://www.mantiscranes.co.uk">www.mantiscranes.co.uk</a>
M. Stemic	<a href="http://www.stemick-krane.de">www.stemick-krane.de</a>
NRC	<a href="http://www.nrcplnt.co.uk">www.nrcplnt.co.uk</a>
P.V. Adrighem BV	<a href="http://www.adrighem.com">www.adrighem.com</a>
Rivertek Services	<a href="http://www.rivertekservices.com">www.rivertekservices.com</a>
Terex Demag	<a href="http://www.terex-cranes.com">www.terex-cranes.com</a>
Transloader Services	<a href="http://www.transloaderservices.co.uk">www.transloaderservices.co.uk</a>
Utility Equipment	<a href="http://www.utility-equipment.com">www.utility-equipment.com</a>

**Heavy Lifting Equipment**

Lifting Gear UK	<a href="http://www.lifting-equipment.co.uk">www.lifting-equipment.co.uk</a>
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Böcker	<a href="http://www.boecker.de">www.boecker.de</a>
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Utility Equipment	<a href="http://www.utility-equipment.com">www.utility-equipment.com</a>

**Crane Hire**

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ABBA	<a href="http://www.abbaplanhire.co.uk">www.abbaplanhire.co.uk</a>
Ainscough	<a href="http://www.ainscough.co.uk">www.ainscough.co.uk</a>
Berry Cranes	<a href="http://www.berrycranes.co.uk">www.berrycranes.co.uk</a>
Bob Francis Crane Hire	<a href="http://www.bobfrancisranehire.co.uk">www.bobfrancisranehire.co.uk</a>
Bryn Thomas Cranes	<a href="http://www.brynthomascranes.com">www.brynthomascranes.com</a>
Cork Crane Hire (Liverpool)	<a href="http://www.corkcranehire.com">www.corkcranehire.com</a>
Crane Hire Ltd	<a href="http://www.cranehireltd.com">www.cranehireltd.com</a>
City Lifting	<a href="http://www.citylifting.co.uk">www.citylifting.co.uk</a>
Delden Cranes	<a href="http://www.deldencranes.co.uk">www.deldencranes.co.uk</a>
Emerson	<a href="http://www.emersoncranes.co.uk">www.emersoncranes.co.uk</a>
Graham Jones Cranes	<a href="http://www.grahamjonescranes.co.uk">www.grahamjonescranes.co.uk</a>
J&M Crane Hire	<a href="http://www.jandmcranehire.co.uk">www.jandmcranehire.co.uk</a>
John Sutch Cranes	<a href="http://www.johnsutchcranes.co.uk">www.johnsutchcranes.co.uk</a>
King Lifting	<a href="http://www.kinglifting.co.uk">www.kinglifting.co.uk</a>
Ladybird tower crane hire	<a href="http://www.ladybirdcranehire.co.uk">www.ladybirdcranehire.co.uk</a>
London Tower Cranes	<a href="http://www.londontowercranes.co.uk">www.londontowercranes.co.uk</a>
Mantis Cranes	<a href="http://www.mantiscranes.co.uk">www.mantiscranes.co.uk</a>
McNally crane hire	<a href="http://www.cranehire-ireland.com">www.cranehire-ireland.com</a>
NRC	<a href="http://www.nrcplnt.co.uk">www.nrcplnt.co.uk</a>
Port Services Heavy Crane division	<a href="http://www.portservices.co.uk">www.portservices.co.uk</a>
Sangwin	<a href="http://www.sangwin.co.uk">www.sangwin.co.uk</a>

**Mini Crane Hire**

A Mini Crane Hire	<a href="http://www.aminicranehire.co.uk">www.aminicranehire.co.uk</a>
Easy Reach Scotland	<a href="http://www.easyreachscotland.co.uk">www.easyreachscotland.co.uk</a>
Emerson	<a href="http://www.emersoncranes.co.uk">www.emersoncranes.co.uk</a>
GGR	<a href="http://www.unic-cranes.co.uk">www.unic-cranes.co.uk</a>
Height for Hire	<a href="http://www.heightforhire.com">www.heightforhire.com</a>
Hire Maeda	<a href="http://www.maedaminicranes.co.uk">www.maedaminicranes.co.uk</a>
JT Mini Crane Hire	<a href="http://www.jtminicranes.co.uk">www.jtminicranes.co.uk</a>
Lift Limited	<a href="http://www.liftminicranehire.co.uk">www.liftminicranehire.co.uk</a>
NRC	<a href="http://www.nrcplnt.co.uk">www.nrcplnt.co.uk</a>
Hird	<a href="http://www.hird.co.uk">www.hird.co.uk</a>

**Self Erecting Tower Cranes**

Bryn Thomas Cranes	<a href="http://www.brynthomascranes.com">www.brynthomascranes.com</a>
City Lifting	<a href="http://www.citylifting.co.uk">www.citylifting.co.uk</a>
Electrogen Int	<a href="http://www.electrogen.ie">www.electrogen.ie</a>
John Sutch Cranes	<a href="http://www.johnsutchcranes.co.uk">www.johnsutchcranes.co.uk</a>
King Lifting	<a href="http://www.kinglifting.co.uk">www.kinglifting.co.uk</a>
Ladybird tower	<a href="http://www.ladybirdcranehire.co.uk">www.ladybirdcranehire.co.uk</a>

**Tower Cranes**

London Tower Cranes	<a href="http://www.londontowercranes.co.uk">www.londontowercranes.co.uk</a>
Electrogen Int	<a href="http://www.electrogen.ie">www.electrogen.ie</a>

**Heavy Lift Management**

DWLS	<a href="http://www.dwls.co.uk">www.dwls.co.uk</a>
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**Heavy Lift Planning & Risk Analysis**

A1A Software	<a href="http://a1asoftware.com">a1asoftware.com</a>
DWLS	<a href="http://www.dwls.co.uk">www.dwls.co.uk</a>
HIC Consulting	<a href="http://www.hicconsulting.com">www.hicconsulting.com</a>

**Ancillary Equipment**

TMC lifting supplies	<a href="http://www.tmc-lifting.com">www.tmc-lifting.com</a>
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**Auction Houses**

Ritchie Brothers	<a href="http://www.rbauktion.com">www.rbauktion.com</a>
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**Battery Suppliers & Manufacturers**

Shield Batteries	<a href="http://www.shieldbatteries.co.uk">www.shieldbatteries.co.uk</a>
Trojan Battery	<a href="http://www.trojanbattery.com">www.trojanbattery.com</a>
Platinum International	<a href="http://www.platinuminternational.com">www.platinuminternational.com</a>

**Load Cells & Load Monitoring Systems**

Force Logic UK Ltd	<a href="http://www.force-logic.co.uk">www.force-logic.co.uk</a>
MSL Oilfield Services Ltd	<a href="http://www.mslluk.net">www.mslluk.net</a>
PCE Instruments UK Ltd	<a href="http://www.pce-instruments.com">www.pce-instruments.com</a>

**Control Systems**

MOBA Automation	<a href="http://www.moba.de">www.moba.de</a>
Intercontrol	<a href="http://www.intercontrol.de">www.intercontrol.de</a>

**Generator Sales & Rental**

Electrogen Int	<a href="http://www.electrogen.ie">www.electrogen.ie</a>
JMS Powered Access	<a href="http://www.jms.co.uk">www.jms.co.uk</a>

**Insurance**

Specialist Insurance	<a href="http://www.cover1.com">www.cover1.com</a>
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**Online Technical Help**

Crane Tools	<a href="http://www.cranetools.com">www.cranetools.com</a>
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**Outrigger Pads, Mats & Roadways**

Alimats	<a href="http://www.craneriggermats.co.uk">www.craneriggermats.co.uk</a>
GTP Europe	<a href="http://www.gtp-europe.com">www.gtp-europe.com</a>
Marwood	<a href="http://www.marwoodgroup.co.uk">www.marwoodgroup.co.uk</a>
Mat & Timber Services	<a href="http://www.sarumhardwood.co.uk">www.sarumhardwood.co.uk</a>
Nolim	<a href="http://www.nolim.nl">www.nolim.nl</a>
Outriggerpads	<a href="http://www.outriggerpads.co.uk">www.outriggerpads.co.uk</a>
Timbermat	<a href="http://www.timbermat.co.uk">www.timbermat.co.uk</a>
TMC lifting supplies	<a href="http://www.tmc-lifting.com">www.tmc-lifting.com</a>
Universal Crane Mats	<a href="http://www.universal-crane-mats.com">www.universal-crane-mats.com</a>
Welex Group	<a href="http://www.welexgroup.com">www.welexgroup.com</a>

**Component Suppliers**

Cone Drive	<a href="http://www.conedrive.com">www.conedrive.com</a>
PCE Instruments UK Ltd	<a href="http://www.pce-instruments.com">www.pce-instruments.com</a>
UE Components	<a href="http://www.ue-components.com">www.ue-components.com</a>

**Parts & Service Suppliers**

Aerial & Handling Services	<a href="http://www.aerialandhandlingservices.com">www.aerialandhandlingservices.com</a>
Alfa Access Services	<a href="http://www.alfa-access-services.com">www.alfa-access-services.com</a>
Amerparts	<a href="http://www.amerparts.net">www.amerparts.net</a>
Caunton - Access	<a href="http://www.caunton-access.com">www.caunton-access.com</a>
Cone Drive	<a href="http://www.conedrive.com">www.conedrive.com</a>
Crowland Cranes	<a href="http://www.crowlandcranes.co.uk">www.crowlandcranes.co.uk</a>
C-Tech Industries	<a href="http://www.ctech-ind.com">www.ctech-ind.com</a>
Davis Access Platforms	<a href="http://www.davisaccess.co.uk">www.davisaccess.co.uk</a>
Donghua Limited	<a href="http://www.donghua.co.uk">www.donghua.co.uk</a>
Electrogen Int	<a href="http://www.electrogen.ie">www.electrogen.ie</a>
IPS	<a href="http://www.ipspartsonline.com">www.ipspartsonline.com</a>
JLG	<a href="http://www.jlgeurope.com">www.jlgeurope.com</a>
Lift-Manager	<a href="http://www.lift-manager.com">www.lift-manager.com</a>
OTR Wheel Engineering Europe	<a href="http://www.otrwheel.co.uk">www.otrwheel.co.uk</a>
TVH - Group Thermote & Vanhalst	<a href="http://www.tvh.be">www.tvh.be</a>
UE Components	<a href="http://www.ue-components.com">www.ue-components.com</a>
Unified Parts	<a href="http://www.unifiedparts.com">www.unifiedparts.com</a>
Vertimac	<a href="http://www.vertimac.com">www.vertimac.com</a>
Workplatform	<a href="http://www.workplatformltd.co.uk">www.workplatformltd.co.uk</a>

**Innovations**

Aerial & Handling Services Ltd	<a href="http://www.aerialandhandlingservices.com">www.aerialandhandlingservices.com</a>
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**Recruitment**

Vertikal.Net	<a href="http://www.vertikal.net/en/recruitment">www.vertikal.net/en/recruitment</a>
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**Rental Management Software**

Higher Concept Software	<a href="http://www.higherconcept.co.uk">www.higherconcept.co.uk</a>
Inspire	<a href="http://www.inspire.com">www.inspire.com</a>
MCS Rental Software	<a href="http://www.mcs.co.uk">www.mcs.co.uk</a>

**Replacement Filters**

Plant Filters	<a href="http://www.plantfilters.co.uk">www.plantfilters.co.uk</a>
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**Safety Equipment**

AGS	<a href="http://www.ags-btp.fr">www.ags-btp.fr</a>
Airtek equipment	<a href="http://www.airteksafety.com">www.airteksafety.com</a>
Heaton Trestle Handrail System	<a href="http://www.heatonproducts.co.uk">www.heatonproducts.co.uk</a>
Heaton Scaffold Towers	<a href="http://www.heatonproducts.co.uk">www.heatonproducts.co.uk</a>
Load Systems UK Ltd	<a href="http://www.loadsystems.com">www.loadsystems.com</a>
Mantracourt Electronics	<a href="http://www.wirelessensorsystem.com">www.wirelessensorsystem.com</a>
Marwood	<a href="http://www.marwoodgroup.co.uk">www.marwoodgroup.co.uk</a>

**SMIE**[www.smie.com](http://www.smie.com)**Software**

Higher Concept	<a href="http://www.higherconcept.co.uk">www.higherconcept.co.uk</a>
inspHire	<a href="http://www.inspire.com">www.inspire.com</a>
Matusch GmbH	<a href="http://www.matusch.de">www.matusch.de</a>
MCS Rental Software	<a href="http://www.mcs.co.uk">www.mcs.co.uk</a>

**Structural Repairs**

Avezaat Cranes	<a href="http://www.avezaat.com">www.avezaat.com</a>
Crowland Cranes	<a href="http://www.crowlandcranes.co.uk">www.crowlandcranes.co.uk</a>
John Taylor Crane Services	<a href="http://www.jtcranes.co.uk">www.jtcranes.co.uk</a>

**Training Associations & Networks**

ALLMI	<a href="http://www.allmi.com">www.allmi.com</a>
AWPT	<a href="http://www.awpt.org">www.awpt.org</a>
IPAF	<a href="http://www.ipaf.org">www.ipaf.org</a>
NASC	<a href="http://www.nasc.org.uk">www.nasc.org.uk</a>
Pasma	<a href="http://www.pasma.co.uk">www.pasma.co.uk</a>

**Training Centres & Trainers**

Access Platforms Direct	<a href="http://www.accessplatformsdirect.co.uk">www.accessplatformsdirect.co.uk</a>
Access Platform Sales (APS)	<a href="http://www.iapsgroup.com">www.iapsgroup.com</a>
Astra Access	<a href="http://www.astratraining.co.uk">www.astratraining.co.uk</a>
Boss Training	<a href="http://www.bosstraining.co.uk">www.bosstraining.co.uk</a>
Active Safety	<a href="http://www.activerentals.co.uk">www.activerentals.co.uk</a>
Advanced Access Platforms	<a href="http://www.accessplatformsuk.com">www.accessplatformsuk.com</a>
Ainscough	<a href="http://www.ainscoughtraining.co.uk">www.ainscoughtraining.co.uk</a>
AJ Access	<a href="http://www.accessplatforms.com">www.accessplatforms.com</a>
Approved Safety Training -Ca	<a href="http://www.approvedsafetytraining.com">www.approvedsafetytraining.com</a>
CMT	<a href="http://www.c-m-t.co.uk">www.c-m-t.co.uk</a>
Elevation	<a href="http://www.elevation.net">www.elevation.net</a>
Emerson	<a href="http://www.emersoncranes.com/training">www.emersoncranes.com/training</a>
GT Access	<a href="http://www.gtaccess.co.uk">www.gtaccess.co.uk</a>
IAPS	<a href="http://www.iapsgroup.com">www.iapsgroup.com</a>
Lift-Manager	<a href="http://www.lift-manager.com">www.lift-manager.com</a>
LTC Training Services	<a href="http://www.ltc trainingservices.co.uk">www.ltc trainingservices.co.uk</a>
Mentor Training Solutions	<a href="http://www.mentortrainingsolutions.co.uk">www.mentortrainingsolutions.co.uk</a>
Nationwide Platforms	<a href="http://www.nationwideplatforms.co.uk/training">www.nationwideplatforms.co.uk/training</a>
SGB	<a href="http://www.sgb.co.uk">www.sgb.co.uk</a>
Smart Platform Rentals	<a href="http://www.smartplatforms.com">www.smartplatforms.com</a>
Transloader Services	<a href="http://www.transloaderservices.co.uk">www.transloaderservices.co.uk</a>
TVH Group	<a href="http://www.tvh.com">www.tvh.com</a>
UTN	<a href="http://www.utntraining.co.uk">www.utntraining.co.uk</a>
Versalift Training Direct	<a href="http://www.versalift.co.uk/training">www.versalift.co.uk/training</a>
Warren	<a href="http://www.warrenaccesstraining.co.uk/courses/">www.warrenaccesstraining.co.uk/courses/</a>
Access Training	<a href="http://www.workplatformltd.co.uk/customer-support/operator-training">www.workplatformltd.co.uk/customer-support/operator-training</a>

**Workplatform**

Workplatform	<a href="http://www.workplatformltd.co.uk/customer-support/operator-training">www.workplatformltd.co.uk/customer-support/operator-training</a>
Atlas Cranes UK	<a href="http://www.atlasgmbh.com">www.atlasgmbh.com</a>
Avon Crane	<a href="http://www.avoncrane.co.uk">www.avoncrane.co.uk</a>
Brogan Group	<a href="http://www.brogangroup.com">www.brogangroup.com</a>
Davis Access	<a href="http://www.davisaccess.co.uk">www.davisaccess.co.uk</a>
Emerson	<a href="http://www.emersontrainingservices.co.uk">www.emersontrainingservices.co.uk</a>
Height for Hire	<a href="http://www.heightforhire.com">www.heightforhire.com</a>

**Safety Training**

Facelift	<a href="http://www.facelift.co.uk">www.facelift.co.uk</a>
HCS	<a href="http://www.hydrauliccraneservices.co.uk">www.hydrauliccraneservices.co.uk</a>
Hewden Training	<a href="http://www.hewden.co.uk/training">www.hewden.co.uk/training</a>
Hi-Reach	<a href="http://www.hi-reach.co.uk">www.hi-reach.co.uk</a>
Hiab	<a href="http://www.hiab.com">www.hiab.com</a>
Horizon Platforms	<a href="http://www.ipaftrainingcourses.co.uk">www.ipaftrainingcourses.co.uk</a>
JLG Training	<a href="http://www.jlgeurope.com">www.jlgeurope.com</a>
L&B Transport	<a href="http://www.ltransport.co.uk">www.ltransport.co.uk</a>
Liebherr Training (UK)	<a href="http://www.liebherr.co.uk">www.liebherr.co.uk</a>
Lifting Equipment Training	<a href="http://www.ltttd.co.uk">www.ltttd.co.uk</a>
Loxam	<a href="http://www.loxam-access.co.uk">www.loxam-access.co.uk</a>
Lyte	<a href="http://www.lyteladders.co.uk">www.lyteladders.co.uk</a>
Mainline Access	<a href="http://www.mainline-access.co.uk">www.mainline-access.co.uk</a>
Mentor Training	<a href="http://www.mentortraining.co.uk">www.mentortraining.co.uk</a>
Mr Plant Hire	<a href="http://www.mrplantire.co.uk">www.mrplantire.co.uk</a>
Nationwide Platforms	<a href="http://www.nationwideplatforms.co.uk">www.nationwideplatforms.co.uk</a>
Norfolk Training Services	<a href="http://www.norfolktraining.co.uk">www.norfolktraining.co.uk</a>
Rapid Platforms	<a href="http://www.rapidplatforms.co.uk">www.rapidplatforms.co.uk</a>
Southern Crane & Access	<a href="http://www.southerncranes.co.uk">www.southerncranes.co.uk</a>
TH White	<a href="http://www.thwhite.co.uk">www.thwhite.co.uk</a>
Terex Atlas (UK) Ltd.	<a href="http://www.atlascranes.co.uk">www.atlascranes.co.uk</a>
TVH Group	<a href="http://www.tvh.com">www.tvh.com</a>

**Training Services**

CM Labs	<a href="http://www.cm-labs.com">www.cm-labs.com</a>
Kinshofer	<a href="http://www.kinshofer.com">www.kinshofer.com</a>
Teufelberger Seil	<a href="http://www.teufelberger.com">www.teufelberger.com</a>
TMC Lifting	<a href="http://www.tmc-lifting.com">www.tmc-lifting.com</a>
Casar	<a href="http://www.casar.de">www.casar.de</a>

**Winches & Hoists**

Rotzler	<a href="http://www.rotzler.com">www.rotzler.com</a>
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**Tyre Suppliers**

Mitas Tyres	<a href="http://www.mitas-tyres.com">www.mitas-tyres.com</a>
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**Traffic Management**

Atlas Traffic Management	<a href="http://www.atlatm.co.uk">www.atlatm.co.uk</a>
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**Technical & Safety Consultancy**

Access Safety Management	<a href="http://www.accesssafety.co.uk">www.accesssafety.co.uk</a>
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**Vehicle Mounted**

Make	Working Height	Year
Bronto S46XDT	46m	2005
Bronto S52XDT	52m	2006-2008
12.5m Vans 3.5t Cat	12.5m	2012-2013
15m Vans 5.2t Cat	15m	2010
16m Trucks 3.5t Cat	16m	2003-2013
17m Trucks 3.5t Cat	17m	2007-2009
22m Trucks 7.5t Cat	22m	2006-2010
29m Trucks 7.5t Cat	29m	2008

**Low Level**

Skyjack SJ12	5.6m	2012
Skyjack SJ16	6.7m	2012
Snorkel TM12	5.8m	2012
Power Tower Nano	4.5m	2017
Power Tower	5.1m	2017

**Self Propelled Booms**

Make	Working Height	Year
Haulotte H21TX	21m	2006
Haulotte H23TPX	23m	2006
Haulotte H25TPX	25m	2006-2008
Nifty HR12NDE	12.2m	2007
Nifty HR12NDE	12.2m	2010
Nifty HR12NDE	12.2m	2012
Nifty HR15NDE	15.6m	2007
Nifty HR15NDE	15.6m	2012
Nifty HR21D 4x4	21.2m	2007
Haulotte Star 10	10m	2012

**Trailer Mounted & Narrow Access**

Nifty 90ME	9.5m	2013
Nifty 120TPET	12.2m	2015
Denka DL22N	22m	2005
Palazzani 20/22	20-22m	1996

**Scissor Lifts**

Make	Working Height	Year
Skyjack SJ3219	7.8m	2009
Skyjack SJ3219	7.8m	2010
Skyjack SJ3219	7.8m	2011
Skyjack SJ3226	9.9m	2009
Skyjack SJ3226	9.9m	2010
Skyjack SJ3226	9.9m	2011
Skyjack SJ4632	11.8m	2010
Skyjack SJ4632	11.8m	2012
Skyjack SJ8831	11.4m	2006
Skyjack SJ8831	11.4m	2007
Skyjack SJ9250	17.3m	2008
Haulotte Op 8	7.8m	2006
Haulotte C14	13.8m	2017
Genie GS1932	7.6m	2017
Genie GS2632	9.8m	2017

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**Crawler cranes for sale**

**Fuwa QUY90 90t**, Year 2009, 49m boom + 39m luffer

**Fuwa QUY90 90t**, Year 2014, 61m boom + 39m luffer

**RB CH50 50t**, Years from 1996 – 1998, 45m boom + fly available

**Fuwa QUY160 160t**, Year 2008, 63m boom, 31m fly Jib, runner jib

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## Barin 130LS



Total weight **17,500kg**  
Vertical reach below bridge deck **7.4m**  
Horizontal reach under bridge deck **13.00m**  
Platform payload **500kg**  
Width taken up on bridge deck **2.5m**  
Underbridge platform rotation **180 degrees**

## Barin 60/L



Total Weight **3,500kg**  
Vertical reach below bridge deck **4.0m**  
Horizontal reach under bridge deck **6.0m**  
Platform payload **300kg**  
Width taken up on bridge deck **2.0m**  
Underbridge platform rotation **180 degrees**



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Email: frankdelaney@eircom.net

E: [manlift@eircom.net](mailto:manlift@eircom.net)  
[www.manlift.ie](http://www.manlift.ie)

May 2019

### Spare parts



**BC-24V35A70**

Haulotte eq. 2901009770

**Battery charger**  
24VDC, 220VAC, 35A

Used for Optimum 8, Compact 10, Compact 12, Compact 14, STAR10



**RE-24V1895**

Genie eq. 74267

**Contactor**  
24V

Used for GS1932, GS4047, Z30-20N, Z45-25JDC, ...



**KS-4360470**

JLG eq. 4360470

**Switch, with key**  
3P

Used for 1932ES, 4069LE, E300AJ, 600SJ, 1500SJ, ...



**FP-10003662**

Multi brand

**Fuel pump**  
Deutz

Genie eq. 111668  
JLG eq. 70000916



**DST-9T12V**

Multi brand

**Starter Deutz**  
9 teeth, 12V

Genie eq. 139709  
JLG eq. 7020479



**CBS-156879**

Skyjack eq. 156879

**Control box**

Used for SJIII3220, SJIII3226, SJIII4626, SJIII6832, ...



**CBC-1001096705**

JLG eq. 1001096705

**Cable Control box**

Used for 1930ES



**DE-J2902523**

JLG eq. 2902523

**Decal kit**  
safety (symbols)

Used for 2032ES, 2632ES, 2646ES, 3246ES



**TI-323100NM-B**

JLG eq. 1001133065

**Wheel, non-marking**  
Type 323x100

Used for for R6, 1932RS, 6RS



**TI-12165440/41**

Genie eq. 1271440/41

**All-terrain tire + rim, foamed**  
LH & RH

Used for for S40, S45

### Machines

V26628



**Upright**  
MX19

€ 3.250

2008 ■ / Hrs

Electric ■ 7,8 Mtr.

V20632



**Haulotte**  
Compact 8

€ 8.950

2017 ■ 72 Hrs

Electric ■ 8,2 Mtr.

V27060



**Haulotte**  
C10RTE

€ 7.950

2007 ■ 1020 Hrs

Electric ■ 10,14 Mtr.

V26871



**Genie**  
GS3268RT

€ 9.950

2006 ■ 2700 Hrs

Diesel 4x4 ■ 11,75 Mtr.

V26496



**Haulotte**  
HT12SX

€ 11.500

2008 ■ 2290 Hrs

Diesel 4x4 ■ 12 Mtr.

V21281



**Genie**  
Z30-20NRJ

€ 27.500

2016 ■ 127 Hrs

Electric ■ 10,89 Mtr.

V22310



**Niftylift**  
HR15NDE

€ 15.500

2008 ■ / Hrs

Bi-Energy ■ 15,6 Mtr. ■ New batteries

V26860



**Manitou**  
170AETJL

€ 18.750

2009 ■ 1324 Hrs

Electric ■ 16,9 Mtr.

V21309



**Genie**  
Z80-60RT

€ 79.500

2016 ■ 378 Hrs

Diesel 4x4 ■ 26,4 Mtr. ■ Generator

V24918



**JLG**  
1250AJP

€ 49.500

2004 ■ 8132 Hrs

Diesel 4x4 ■ 40,1 Mtr.

### More information?

- Spare parts + 32 56 612 666 ■ parts@vertimac.com
- Machines + 32 56 772 666 ■ sales@vertimac.com

www.vertimac.com



Vertikal Days Donington Park  
15.-16.5.2019, Booth 125

# CRANE AND ACCESS

## The new truck crane AK 52

With a maximum payload of 12 t and a boom length of 52 m (opt. 55 m), the AK 52 is the most powerful aluminium-steel mobile crane in the 26 ton truck class. It lifts 1 t with a range of 34 m and can easily be converted to an access platform with a payload of up to 600 kg using the new man basket, which is extendable to a width of 3.5 m. Thanks to its compact design and the small slewing radius, its state-of-the-art telescopic boom and the hydraulically extendable jib of 14 m the AK 52 is perfect for tight spaces.

