



Tadano acquires Waterland

Tadano has acquired its Benelux distributor Waterland Trading with companies in Belgium and the Netherlands. Tadano took over at the start of the month and is now restructuring the two operations into two independent Tadano subsidiaries - Tadano Nederland and Tadano Belgium. The two companies had combined revenues in 2017 of just less than €26 million. The move is said to be part of the Japanese manufacturer's objective to become the market leading crane manufacturer.

The managing directors of the new companies are Waterland's managing director Jakob Wijnker and Rolf Sonntag managing director sales, marketing and human resources at Tadano Faun. Further details of the transaction have not yet been disclosed.

Established in 1991, Waterland Trading began trading in cranes in Broek in Waterland, north Netherlands. In 1998 the company became the exclusive dealer for Tadano. The Belgian subsidiary was added in Diest, central Belgium in 2003. Waterland later became the Benelux dealer for Unic spider cranes and employs 25.

Tadano said: "Tadano Faun is highlighting its strong commitment to the very strong Dutch and Belgian markets as reflected in the plans for expansion of future business in these two markets."

Another victory for Manitowoc vs Sany

Manitowoc Crane has won another stage in its legal battle with Sany for stealing trade secrets. Judge William Griesbach of the US District Court for the Eastern District of Wisconsin has ruled in its favour in its trade secrets misappropriation lawsuit against Sany regarding Manitowoc's Variable Position Counterweight (VPC) technology, in connection with the Sany SCC8500 crawler crane.

The judge ruled that Sany was liable for trade secret misappropriation under Wisconsin law. His ruling was based upon previous findings by the International Trade Commission and the Court of Appeals for the Federal Circuit. The cease and desist notice prevents Sany from importing the SCC8500 for 10 years. Manitowoc is now cleared to pursue its action in the United States District Court seeking damages and injunctive relief from Sany. The case will not be heard until 2019.



Dingli takes stake in MEC

China's leading aerial work platform manufacturer Dingli Machinery has announced plans to acquire a 25 percent stake in aerial lift manufacturer MEC in a deal worth \$20 million.

The company is buying 625,000 shares in the company - California Manufacturing & Engineering Company - which manufactures scissor and boom lifts and already sells a bespoke version of Dingli's smaller slab scissor lifts under its own brand mostly in North America but also for export. The information was released in an announcement on the Shanghai stock market which also said: "The investment fits into the company's business strategy to expand in the USA."

The transaction is subject to the normal closing and approvals and is expected to be completed later this month. The move follows closely on the heels of the Chinese company issuing 14.4 million new shares, raising 880 million yuan (\$133 million) through a private placement, which dilutes founder and chief executive Xu Shugen's holding from 51.7 to 47.5 percent.



A Dingli built MEC slab scissor lift

New owner for Hirschmann

The crane load moment indicator and safety systems manufacturer Hirschmann Mobile Machine Control Solutions (MCS) has been acquired by the German-based WIKA Group. The Hirschmann business will now operate as WIKA Mobile Control.

Hirschmann has been owned by US company Belden since 2007, when it acquired the business from British private equity firm Hg Capital. Family owned WIKA was founded in 1946 and employs 9,430, specialising in pressure, temperature, fluid levels, flow and calibration equipment. The new WIKA Mobile Control business will operate as an independent organisation within the group.



250th Liebherr MK 88

Dutch crane rental company Barneveldse Kraanverhuur (BKV) has taken delivery of the 250th Liebherr MK 88, four axle mobile self-erecting tower crane. The MK 88 has a maximum capacity of eight tonnes and can handle 1.85 tonnes at its maximum radius of 45 metres with a maximum under hook height of 59 metres. The jib tip capacity can be increased to 2.05 tonnes if the additional two tonnes of ballast is installed.



The official hand over of the new crane, (L-R) Three BKV crane operators, with Albert Deij and Daan Deij also from BKV and Patrick de Jong of Liebherr

New 300 tonne Kobelco crawler

Kobelco Cranes has announced a new crawler crane - the CKE3000G - with a maximum capacity of 300 tonnes in standard crane configuration and 350 metric tonnes when equipped with the heavy-duty SHL option. The new crane tops out Kobelco's Multipurpose CK/CKE/CKS series of crawlers, currently headed by the best selling 250 tonne CKE2500G-2. The CKE3000G is primarily produced for the European market, while the North American version will carry the CK3300G-2 designation. A CKS3000 version will be the standard model for the rest of the world.

Designed to be 'versatile and an all-rounder' Kobelco says that it is answering the need for higher capacities because of the increasing weights and dimensions of construction materials and heights of high rise buildings.

The model can be equipped with a variety of attachments and capacities throughout the load chart are said to be around 40 percent higher than the 250 tonne CKE2500G-2, or up to 60 percent higher on the SLH luffing jib.

The standard crane can lift just under 190 tonnes at 8.8 metres radius, while the SLH configuration can take its 350 tonnes capacity to eight metres radius. The maximum main boom is 102 metres, while the maximum combination is 84 metres of boom plus 90 metres of luffing jib - a total system length of 174 metres. The European models are equipped with a fuel-efficient EU Stage IV diesel, while the CK3300G-2 for North America has a Tier 4 Final diesel.



The new Kobelco CKE3000G.

First Jost 68.4s

UK tower crane company Bennetts has taken delivery of the first Jost JTL 68.4s - a four tonne, topless hydraulic luffing jib crane - which features an ultra-compact 'out of service' radius of just four metres.

The JTL 68.4s features a short, four metre counter jib, compared to a 6.9 metre counter jib on the standard 68.4. The crane and its jib have had significant structural reinforcement in order to achieve the small 'out of service' radius and cope with the stresses imposed by the smaller sail area for weather vaning/free slew, when out of service in strong winds.

Maximum radius is 35 metres at which it can handle two tonnes.

The new crane has been designed as a solution for small job sites and urban areas where contractors face issues of over sailing nearby properties offering an alternative to cranes such as the Artic Raptor articulating tower crane. The first unit has been erected on a city centre site in Exeter, where it is helping build a student accommodation block for Exeter University.



The new Jost 68.4s is erected by another Jost crane at a site in central Exeter

Palfinger PK 135.002 TEC 7



New Palfinger loader crane launched

Palfinger has launched a 109 tonne/metre loader crane, the PK 135.002 TEC 7 adding to its heavy duty crane range. The new crane has a maximum capacity of 30 tonnes at around 3.5 metres and a maximum radius of 22 metres on the 10 section boom at which it can handle 3.8 tonnes. The maximum radius with the new PJ 190 jib is 32.2 metres at which it can lift 1,200kg. Maximum tip height is 36 metres.

Other jibs - including the PJ 240 and PJ 150 - can offset from 25 degrees above horizontal to around 70 degrees below. The PK 135.002 has a total all up weight of 10,200kg - around 2,000kg lighter than its predecessor, the PK 150002 - and yet it offers up to 35 percent more jib capacity.

Mounted on a four axle, 32 tonne chassis for a transport payload of 3,000kg or a five axle, 40 tonne chassis for 8,000kg payload, the crane has a 10 metre outrigger spread and standard 360 degree continuous slew.

Boels acquires Abird in the Netherlands

Boels Rental has acquired Netherlands-based rental company Abird from private equity investor NPM Capital. Abird was established in 1962 by William Oorschot as Technische Handelsmij Abird.

It was one of the first companies in the Netherlands to offer welding machines and accessories for rent, later adding generators and compressors. The company also expanded across Benelux and into Germany, while a UK business with the same name - now part of HSS - had a different ownership.

Revenues this year are around €27 million and the company employs 127 across seven locations.



Adastra acquires Yorkshire Hoist

Eric Jones, chairman and co-owner of UK-based mastclimber and suspended platform specialist Adastra Access, has acquired Yorkshire Hoist of Huddersfield from owners Sharon and Stewart Haigh.

The company will continue to be run as a separate business. Founded in 2002, Yorkshire Hoist rents hoists and transport platforms to the construction industry in the North of England. It reported assets of £1.1 million for 2016 and is in strong financial health. Adastra Access, based in Walsall, West Midlands, has annual revenues of £7 million and employs around 100. The accounting firm Garbutt + Elliott brought the two parties together and took an active role in putting the deal together.

Adastra chairman Eric Jones said: "This acquisition will allow us to gain further momentum in a complementary market and expand geographically into Yorkshire."

Yorkshire Hoist's Stewart Haigh added: "Adastra Access is an excellent business with ambitious growth plans and a strong management team. This made it the ideal company to sell Yorkshire Hoist to as they will be able to build upon our success."



(L-R) Eric Jones and Ken Gundry of Adastra Access, Stewart Haigh of Yorkshire Hoist, Tariq Javaid of Garbutt + Elliott, Michael Kelly of Adastra and Steven Wright of Yorkshire Hoist

14 Terex/Demag cranes for Mammoet

Mammoet has ordered 14 new cranes from Terex, 10 All Terrains topped by a 500 tonne eight axle Demag AC 500-8, three Australian-built Terex MAC 25-4 pick & carry cranes and a 650 tonne Demag CC 3800-1 lattice boom crawler crane.

The AC 500-8 has a 56 metre main boom and when combined with its 90 metre luffing jib provides a maximum tip height of 146 metres. The Franna style MAC 25-4 articulated cranes feature an 18 metre four section boom topped by a three metre jib. The CC 3800-1 can lift its 650 tonne capacity at 12 metres radius and take 110 tonnes to a height of 120 metres. All of the new Demag cranes are fitted with the IC-1 Plus system, which calculates the crane's capacity based on the actual outrigger setting, the actual counterweight installed and the superstructure slew position.



Demag CC 3800-1

Kobelco merges European operations

As part of its ongoing global reorganisation Kobelco is merging its European crane and excavator companies. The sales and service of excavators in Europe is currently carried out by Kobelco Construction Machinery Europe in the Netherlands, while the sales and service of cranes is handled by UK-based Kobelco Cranes Europe.

Kobelco Construction Machinery Europe has now taken over the responsibility for the sales and service of both cranes and excavators throughout Europe, Russia, the CIS states, French speaking North Africa and Israel. The company will continue to be based in Almere, the Netherlands, and will retain the UK office in East Grinstead. The day to day operations of the UK crane business will be unaffected by the changes.



New hydraulic tank cuts oil usage by 60%

Hiab has unveiled a new cyclone oil tank for its loader and forestry cranes which it claims reduces oil usage, weight, space and running costs. The tank uses a cyclone system to remove air from the hydraulic oil returning to the tank, which, according to Hiab makes it up to 10 times more efficient than standard systems. The technology allows oil to be circulated and filtered more frequently, allowing a significant reduction in the volume of oil requires and therefore the size of the tank which can now be mounted directly onto the crane and included in the crane's warranty package.

Product manager loader crane accessories Markus Sjöqvist said: "Our new cyclone oil tank is a game changing accessory. Because the cyclone removes air from the oil up to 10 times more efficiently, we can work with a much more compact oil tank. So, for example, we can replace the typical 250 or 300 litre oil tank you would expect to find on a standard truck mounted loader crane with a 100 litre cyclone tank. This reduced size and weight reduces fuel consumption and CO2 emissions by up to 600kg a year. The tank size and weight reduction also provides additional cargo capacity, plus the advantages of up to 60 percent lower oil usage."



The new cyclone tank is a third of the size of a regular tank and effectively 'de-aerates' the returning oil.

HMF expands big crane production

Danish loader crane manufacturer HMF has opened a new production line complete with dedicated welding robots and an automated drilling centre that can also manage larger fabrications.



The new robots use adaptive welding and a fully automatic conveyor system. The company is also introducing a welding robot at the HMF Welding Academy, to train young metalworkers and upskill existing employees. New weld analysis equipment has been added to ensure the quality of weld seams.

The new production line and tooling is intended to help meet increased demand for larger HMF cranes, so the company has also invested in new equipment and processes to increase production of boom and jib sections, along with hydraulic tubing and includes a new fully automatic hydraulic pipe bending machine. Finally the testing capacity for larger cranes has been increased by 50 percent. The new production line has also involved the recruitment of additional staff and the addition of new office space, which has also made room for an expansion of Research & Development capacity.

Australian acquisition for Kalmar

Kalmar has acquired the port services business of Melbourne-based Inver Engineering. Established in 1981, Inver Engineering offers a range of services to ports, rail, petrochemical, oil and gas and manufacturing industries. The



Port Services division employs 23 and provides repairs, maintenance and crane refurbishment work for major terminal operators across Australia, New Zealand and the Pacific. Revenues in 2017 were roughly A\$7.75 million (€5 million).

Kalmar Asia-Pacific senior vice president Peter McLean said: "We are excited to welcome the Inver Port Services team to Kalmar Australia. The region is a strategically important market for Kalmar and this acquisition further strengthens our capabilities to serve our customers in ports and terminals across the region."

350 telehandlers for Plant Hire UK

UK rental company Plant Hire UK has ordered 350 new JCB telehandlers and 100 other machines in a deal worth £25 million. The telehandlers range from the compact 1.5 tonne, four metre 516-40 through to the four tonne 20 metre 540-200. The order also includes dumpers, mini excavators and rollers, all of which will be supplied by dealer Gunn JCB to Plant Hire UK's new headquarters in Haydock, north west England.



(L-R) George Bamford of JCB, Graham Jones of Plant Hire UK, Dan Thompstone of JCB, and Paul Hartshorn of Gunn JCB

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First Icelandic Helix

Icelandic baking company Myllan has taken delivery of a 12 metre working height Hematec Helix 1205 mast boom, the first in the country. The Helix 1205 features a five stage forklift type mast topped by a three section telescopic jib, providing up to 5.1 metres of outreach at a height of 6.5 metres and yet the machine's overall width - 980mm - is no greater than regular 10 metre mast booms. Overall weight is 4,800kg.

Myllan technical manager Flovent Sigurdsson became aware of the machine at a trade fair and its outreach and overall dimensions were exactly what the company needed for its cleaning and maintenance work. Helix mast booms are now working in Iceland, Luxembourg, the UK, Italy, Russia, Slovakia and Switzerland, as well as Germany.



The inspection of the Helix 1205 by the Icelandic authorities



Helix 1205 at work

France Elévateur and CharterLift part company

The German division of France Elévateur has ended its agreement with local dealer CharterLift & More, which until now has handled both sales and service in Bavaria, parts of Baden-Württemberg, Saarland and Hessen.

France Elévateur Deutschland will now divide the sales and service work with long-term partner Lift2Go which has recently moved to Nellingen in southern Germany. CharterLift on the other hand has been selling truck mounted platforms from French manufacturer Klubb - a direct competitor with France Elévateur - since last September. Since the summer, France Elévateur Deutschland has also been the German/Austrian distributor for Italian truck mounted and spider lift manufacturer CTE.

(L-R) Thomas Rammelt from France Elévateur Deutschland, Harald Kuhnle and Armin Ruhland of Lift2Go at Platformers' Days 2014.



Riwal adds new higher capacity JLG booms

Dutch international rental company Riwal has taken delivery of a number of the new and upgraded dual capacity 60ft JLG 600S and 66ft 660SJ telescopic boom lifts.

The new 600S provides a maximum outreach of 15.29 metres with the unrestricted capacity of 272kg, while the new 454kg maximum capacity can be taken to an outreach of 13 metres. Working height is 20.1 metres with 272kg capacity or 19 metres with 454kg. The new 660SJ - essentially a 600S with jib - provides an outreach of 17.4 metres with an unrestricted capacity of 249kg or 15.3 metres with its 340kg maximum. Working height is 22 metres with 249kg or 20.9 metres with 340kg. Both lifts come with four wheel drive, while the crawler versions with the same capacities will be launched in the coming months.

JLG said: "Both machines offer class leading platform capacity allowing operators to bring more tools and material to the work area. The new 600S has an unrestricted capacity of 270kg, which represents a 20 percent increase over the previous model, with a restricted capacity of 454kg. The unrestricted capacity of the 660SJ has increased to 250kg, with a restricted capacity of 340kg."



Both boom lifts are available with four wheel steer

Crane operator fights back

Kevin Reilly, the crane operator involved in the fatal crawler crane overturn in Manhattan, New York in February 2016 has launched a \$2.5 million defamation lawsuit against the investigators that found him guilty of causing the incident.

An independent investigation by Crane Tech Solutions found Reilly responsible. Its inquiry, released 10 months after the incident occurred, determined that Reilly failed to secure the crane - a Liebherr LR1300 belonging to Bay Crane - the night before and then on the day lowered the 59 metres of boom to an improper angle - 72 degrees - before lowering the 112 metre luffing jib. The Department of Buildings investigation also concluded that Reilly should have secured the crane's boom the night before it collapsed when strong winds were forecast, and was reckless in the way he handled the situation. As a result it suspended his operator's licence and is looking to permanently bar him from holding a licence. Reilly's lawsuit alleges that the incident was improperly investigated and that he was not the root cause of the overturn that killed one man and injured three others.

New York's Department of Buildings said: "Our investigation found that Mr. Reilly acted recklessly with tragic results. We suspended his crane operator's license last year, an action that remains in effect today."

The full report can be found on www1.nyc.gov/assets/buildings/pdf/crane_investigation_findings.pdf



The crane boom came down along the street

Custom Equipment acquired

Stratford-Cambridge, a small private equity firm from Plymouth, Michigan, has acquired a controlling interest in US low-level powered access manufacturer Custom Equipment. Custom - based in Richfield, Wisconsin - produces the Hy-Brid low level scissor lifts and was owned and managed by Steve Kissinger and family which retain a 20 percent stake.

Stratford-Cambridge's managing director Stephen Ellis said: "We are very excited at the prospect of partnering with the Custom Equipment team to continue and accelerate their history of growth and innovation. We saw a great company here that checks all of the boxes in regard to our investment criteria and we are looking forward to this next chapter in the history of Custom Equipment."

Stratford-Cambridge tends to invest in niche manufacturing companies based in the Midwest with turnovers of between \$1 and \$5 million. Custom is the fifth company in its portfolio.



Custom Equipment was established in 1981 by Steve and Lynn Kissinger as a fabrication and welding repair business in West Bend, Wisconsin. It then designed and manufactured the '2-in-1' scissor lift for use in mausoleums. In 2004 it began manufacturing scissor lifts for the construction and industrial markets including the HB-1030 Hy-Brid lift and has expanded steadily since then, adding its Richfield headquarters and assembly plant in 2010. Today it sells its growing range of scissor lifts worldwide.

(L-R) Justin, Sarah, Lynn and Steve Kissinger.



Baldwins regains licence and invests

Baldwins Support Services - the transport division of UK rental company Baldwins Crane Hire - has been granted a full Operating Licence by the office of the Traffic Commissioner for its locations in the North East and Welsh traffic areas. The new licences - granted 15 months after the previous ones were revoked - are valid for five years. The company has also invested in five new Nootboom five axle step trailers, and ordered a 450 tonne, eight axle Liebherr LTM 1450 8.1 All Terrain crane which should be delivered this month.

Baldwins was granted the full licences a month earlier than originally planned after successfully passing investigations by DVSA and forensic audits by auditors during the interim period. The company lost its licence in 2016 after drivers were caught falsifying records. A one-year interim licence with restrictions was granted in January when undertakings were given regarding transport drivers being involved in rigging cranes and the involvement of chairman Richard Baldwin.

The company said: "Under the direction of transport director Marcus Gough, Baldwins Support Services looks to continue its transport operations whilst maintaining the highest possible standards of compliance."

Speaking of the new trailers Gough added: "Baldwins and Nootboom have a long-established working relationship. This is a significant investment which will aid our effectiveness by increasing the payloads, whilst remaining within the constraints of the Vehicle Special Order."



The LTM 1450-8.1 will be delivered next month



John Houghton of Nootboom hands over the last of the five trailers to Marcus Gough of Baldwins

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First £1 billion quarter for Ashtead

Ashtead, parent of Sunbelt in the US and Canada and A-Plant in the UK, has reported its first £1 billion quarter. Revenues increased 20.5 percent to £1.02 billion with all areas of the business contributing strongly both organically and through bolt-on acquisitions. Pre-tax profits for the quarter were 12.5 percent higher at £264.2 million but lagged revenue growth for a number of reasons including some one-off charges and the restructuring of part of its debt. In the first half the company reported revenues of just under £1.9 billion, an increase of 22 percent on the same period last year. Pre-tax profits jumped 19 percent to £493.1 million.

Chief executive Geoff Drabble said: "Our end markets remain strong and a wide range of metrics have shown consistent improvement. We continue to execute well on our strategy through a combination of organic growth and bolt-on acquisitions. We made significant investments in the period, spending £708 million on capital expenditure and £298 million on nine acquisitions."

"As we execute our 2021 plan, we expect a number of years of good earnings growth and significant free cash flow generation. Given this outlook, we are commencing a share buyback programme of at least £500 million and up to £1 billion over the next 18 months."



Irish acquisition for Loxam

French international rental group Loxam has acquired Irish general rental company Swan Plant Hire from its founder/owners. Swan - established 45 years ago - has two locations in the Dublin area, its headquarters in Ballymount Road and a north side branch in Cloghran. The company offers a range of equipment such as mini excavators, compressor and dumpers to mowers, concrete finishing tools and power tools.

Loxam chief executive Gérard Déprez said: "This acquisition will allow Loxam to strengthen its position in the Dublin area alongside its Loxam Access branch and to diversify and complete its equipment range."

Loxam has been operating an equipment rental business in Ireland for 18 years.



Vp/Brandon acquisition referred

The recent UK acquisition of Brandon Hire by Vp has been referred to the Competition and Markets Authority for investigation. A statement from Vp said: "Prior to completion of the acquisition, Vp conducted a detailed due diligence exercise, including assessing potential competition considerations and it will fully assist the CMA with its enquiry."

Vp acquired Brandon in an all-share deal in early November which valued the company at £68.8 million. Established in 1971, Bristol-based Brandon Hire employs over 900 at 143 locations across the UK. The company operates a full range of tool rental equipment similar to Vp's own tool business, Hire Station.



Fassi takes 100% of Cranab

Italian loader crane manufacturer Fassi has acquired the rest of the shares in the Swedish company Cranab that it does not already own. Fassi acquired a minority interest in Cranab which manufactures timber cranes and grapples in late 2013 and two and half years later increased its stake to become the majority shareholder.

It has now acquired the shares held by Cranab chairman Hans Eliasson giving it 100 percent of the company's equity. The Cranab group includes Cranab, Vimek and Bracke Forest.

Chief executive Giovanni Fassi said: "Our ambition is to develop Cranab to become a crane supplier with a wider product range. The continuous development of off-road cranes for forest machines will further improve Cranab's already strong position."



A Cranab forestry crane.

Mateco expansion continues

Germany's largest aerial lift rental company Mateco - part of the TVH group - has made a further acquisition in Germany with the purchase of the aerial lift division of Kohler Arbeitsbühnenvermietung. The deal includes the Kohler location in Rheinfelden-Herten in southern Germany and its Swiss aerial lift operation in Rheinfelden, Switzerland.

The German business - a System Lift partner - will be merged into Mateco Germany, while the Swiss location will be transferred to the newly formed Mateco Schweiz. Kohler will now focus on its concrete building installation operation - its original business that dates back to 1990.

Mateco also recently acquired the aerial lift fleet and related business assets of Ludwigshafen-based Heintzelmann Autokrane which will continue to operate as a mobile crane rental company under the direction of managing director Ralph Heintzelmann at its Ludwigshafen location.



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New Scanclimber platform

Finnish mastclimber and hoist manufacturer Scanclimber has unveiled the 10 tonne SC10000 Centum heavy-duty mastclimber. When installed with a single mast the Centum has a maximum capacity of 5,900kg with a platform length of 4.1 metres - an increase of 24 percent on the company's previously big capacity platform, the SC8000. Maximum platform length on a single mast is 20 metres.

In twin mast configuration the Centum can lift its maximum 10 tonne capacity with a platform length of up to 15.8 metres - a 20 percent improvement. Maximum platform length in this configuration is 48.6 metres. The twin motor lift speed is seven metres a minute. The new platform is aimed at heavy-duty façade work such as brick laying and window installation. If necessary, the platform can be weather protected and equipped with wide range of extensions and lifting arms.



Scanclimber's new SC10000 Centum mastclimber.

£2 million hybrid investment

UK rental company Elavation has placed a £2 million order for Niftylift hybrid boom lifts as part of a fleet renewal and expansion programme 'to meet growing demand for cleaner, quieter equipment'.

Barry Brady of Elavation said: "We needed to respond to the growing demand for electric and hybrid machines as customers look to reduce their reliance on diesel power and its perceived pollutants."

The order includes a number of the classic 33ft HR12 boom lifts.



Lifterz moves north and south

Lifterz has formed a new rental company in Scotland and opened a new location in Daventry, Northamptonshire. Lifterz (Scot), is a partnership between shareholders Leigh Baker, Jim Palmer and Ossett, Yorkshire-based Lifterz.

Baker joins the company from Active Access which was acquired by Euro Mechanical Handling just over a year ago. Before that he was a part owner in Specialized Access, which was sold to Quick Reach at the end of 2015. In 2008 he formed Pinnacle Platforms, selling it to Kimberly in 2010.

Lifterz (Scot) - which will share all marketing, infrastructure and operational procedures with Lifterz - will concentrate on access rental, sales and training from a location in Bathgate, central Scotland. At the same time Lifterz is opening a new Midlands depot in Daventry where Ben Marvin has been working over the past year.



Leigh Baker

Lifterz
WORK PLATFORMS

Dinolift and Reachmaster part company

Dinolift - the Finnish trailer and self-propelled aerial lift manufacturer - and its North American distributor Reachmaster have mutually decided to end their exclusive distribution agreement less than three years after it was officially launched at the Rental Show 2015.

Both companies have confirmed that they are parting on amicable terms and have stated that there will be no changes in parts supply or technical support for Dinolift. Units already delivered will continue to be supported by both companies.



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China

- **Nishio Rent All Vietnam** has moved its Hanoi operations to new, larger purpose-built premises.
- Japanese crane rental company **Aoki Juki** has ordered a 700t **Demag AC 700-9**.
- **John Chandler** has rejoined **Genie Europe** in a business development role.



John Chandler

- Australian lifting gear supplier **Ranger Lifting** has opened a facility in Melbourne, Victoria.
- Scottish rental company **Active Access** has added 60 aerial lifts from **Genie, Hinowa** and **Isoli** plus 50 **JCB** electric scissor lifts.
- German rental company **Knoll Kran** has taken two **Magni** Smart telehandlers.
- **Western States Equipment** of Salt Lake City, Utah, has been acquired by **Kingsbridge Holdings**.
- UK rental company **John Sutch Cranes** has invested £3.7 million in new cranes, including a six axle Spierings.
- German rental company **Kranlogistik Sachsen** has taken a 250t **Grove GMK 5250L** All Terrain crane.
- **Shire Precast** has taken two 45ft **Genie Z45/25** 4x4 boom lifts.
- **Easy Jet** has purchased seven used aerial lifts from Urban Access for its UK operations.
- Indonesian port **Pelindo 3** has ordered five **Konecranes Gottwald** mobile harbour cranes.
- German rental company **Starlift** has taken a 185ft **JLG 1850SJ** telescopic boom lift.
- **Genie** has appointed six new sales representatives in North America - **Dickey Bennett, Justin Kelley, David Porter, Tim Schmidt, Mike Shaw** and **Brad Trask**.



Dickey Bennett



Justin Kelley



David Porter



Tim Schmidt



Mike Shaw



Brad Trask

- Australian distributor **Pace Cranes** celebrated its 30th anniversary by opening a new facility.
- Irish rental company **Diggers Direct** has taken 10 **JCB 540-180** Hi Viz telehandlers.
- German rental company **Buchtmann Arbeitsbühnen** has taken a 33 metre **Ruthmann T330**.
- **Daniel Langer** has rejoined UK dealer Central Platform Services (**CPS**).
- German rental company **Mayer Autokran-Vermietung** has taken a 160t **Demag AC 160-5**.
- **IMT** has appointed **Transform Crane and Equipment** and **Power Equipment Co** as dealers.
- UK access service/ inspection company **NEG Services** has added spider lifts to its rental operation.
- UK's **Emerson Crane Hire** has taken a 200t **Liebherr LTM 1200-5.1** All Terrain crane.
- **Manitou** has appointed Mark Hanson chief executive Manitou North America.
- UK rental company **Steve Foster Cranes** has taken two **Liebherr** All Terrain cranes.



Mark Hanson

- **Andres Cristian Nacht**, chairman of Brazilian contractor and rental company **Mills** is resigning.
- German rental company **Fricke-Schmidbauer** has taken a 130t **Tadano ATF 130G-5** All Terrain crane.
- Italian rental company **Musselli** has taken a 250t **Grove GMK 5250L** All Terrain crane.
- **Tadano** has appointed **Reynolds Equipment** as a dealer for its cranes in Wisconsin.
- US tower crane entrepreneur **Kristopher 'Kyle' Lewis** of **Sun Crane** has died - he was 57.
- **Link Belt** has appointed **Mike Ogle** as manager North American sales, **Skeeter Collins** moves to major accounts.
- Finnish crane rental company **J. Helaakoski** has purchased the first 750t **Liebherr LTM 1750-9.1** in Finland.
- **Riwal** has taken a number of the upgraded 60ft **JLG 600S** and 66ft 660SJ telescopic boom lifts.
- UK-based **High Access** has taken two **Bronto Skylift** truck mounted platforms.
- German rental company **Schaak Kran & Transporte** has taken a 150t **Grove GMK5150L**.
- **Terex Cranes** has appointed **Bill Cox** as sales director North American operations, replacing **Mark Phillippi**.
- German rental company **Otto Fischer** has taken a 100t **Tadano ATF 100G-4** All Terrain crane.
- **Tat Hong** has merged Brunei-based Tat Hong Crane into **Tat Hong Crane Rental (Sarawak)**.
- **Manitex International** has promoted **Steve Kiefer** to chief operating officer.
- UK rental company **M&M Crane Hire** has taken a 130t **Tadano ATF 130G-5** All Terrain crane.
- UK-based **Media Access Solutions (MAS)** has taken 35 **Haulotte** scissor lifts.
- Czech rental company **Sico Rent** has taken its 500th aerial lift, an 85ft **Haulotte HT28** RTJ.
- German heavy lifting contractor **Wasel** has taken delivery of two **Liebherr** Rough Terrain cranes.
- **Ashtead** has promoted **Brendan Horgan** to group chief operating officer.
- **Bill Towner** of **Rapid Access**, Oman has died after suffering a heart attack.
- German scissor lift manufacturer **HAB** has appointed **Vertex** as its distributor for Russia.
- Canada's **Halterm Container Terminal** has ordered three **Konecranes** RTG cranes.
- **Pat Clarke** of **Nationwide Platforms** has died after a long illness.
- **Kirby-Smith Machinery** opened a new Kansas City branch.
- UK rental company **Global Platforms** has taken three **Dinolift** spider lifts.
- German rental company **Buchtmann** has taken a 22 metre **Ruthmann Bluelift SA 22** spider lift.
- **Manitou** has extended chief executive **Michel Denis'** contract for further four year term.



Andres Cristian Nacht



Mike Ogle



Bill Cox



Steve Kiefer



Bill Towner



Pat Clarke



Michel Denis

- UK rental company **JK Ashbrook** has taken a 50ft **Skyjack SJ9250** RT rough terrain scissor.
- **Straightpoint** has appointed **Kyle Milne** as technical sales engineer for Scotland.
- German rental company **Hermann Kranverleih** has taken a 150t **Grove GMK5150L** All Terrain crane.
- German rental company **Scheurer Arbeitsbühnen** has taken a 57 metre **Ruthmann T 570** HF.
- UK rental company **Savage Cranes** has taken a 20 tonne **Kato CR-200Ri** City type All Terrain crane.
- German rental company **A.L.S. Hubarbeitsbühnen** has taken a 22.3 metre **Oil&Steel Scorpion 2313**.
- **Mammoet USA** has expanded its site at the Port of Freeport in Texas, USA.
- Dutch logistics company **Kramer group** has ordered 22 **Konecranes** machines.
- German crane rental company **Eschbach** has ordered the first **Demag AC 300-6** All Terrain crane.
- UK rental company **Marsh Plant Hire** has taken delivery of four 40t **Liebherr LTM 1040-2.1** All Terrain cranes.
- Italy's **Terminale Intermodale Venezia** has ordered a 125t **Konecranes Gottwald G HMK 6507**.
- Eurosupply founder **Daan van de Poel**, 54, is to leave the company.
- **Snorkel** has appointed **Simeri** as service partner for Finland and Estonia.
- Abu Dhabi-based distributor **NFT** has delivered a number of **Potain** cranes to contractors in Kuwait.
- **David Jacobi** of **Ainscough Heavy Cranes** has died after a short illness.
- Finnish rental group **Ramirent** is looking to quit the cabin sector to focus on equipment.
- UK rental company **Select Plant Hire** has taken two 60t **Liebherr LTR 1060** crawler cranes.
- Swiss sales/rental company **SkyAccess** has purchased more than 30 **Skyjack** scissor lifts.
- **Ramirent** and **Cramo** are exploring options for their Russian JV **Fortrent**.
- UK rental company **AFI** has purchased 24 new Dingli scissor lifts and two 125ft **JLG** boom lifts.
- Italian crane rental company **Baldini** has ordered three new **Grove** All Terrain cranes.
- UK rental company **Central Crane Hire (Hull)** has taken two **Liebherr** All Terrain cranes.
- UK rental company **Warren Access** has taken four **JCB** scissor lifts.
- US-based **Sims Crane & Equipment** has appointed **Craig Corbett** as Orlando sales rep.



Kyle Milne



Daan van de Poel



David Jacobi



Craig Corbett

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