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Steady as  
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The new lightweight VTL series from VERSALIFT disrupts the 3.5 t market with rock solid work conditions in the bucket. High quality, reliability and a low total cost of ownership is a common trait of all VERSALIFT aerial access platforms. With the introduction of the VTL series, VERSALIFT once again redefines the access industry with a high performing aerial access platform with a clean design.



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Meet

## DINO 280RXT

Higher. Lighter. Smarter.



### 100% up to the job

- Improved operator experience
- Superior boom performance
- Lightweight, excellent rough terrain access

**DINOLIFT**  
UP TO THE JOB

Read more: [www.dinolift.com](http://www.dinolift.com)

## HEIGHT MATTERS

SPIDER LIFTS AVAILABLE FROM 13 TO 42 METERS



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# Demand soars for IPAF training

IPAF has posted another year of growth with membership up 6.6 percent, revenues up 7.8 percent to just over £6 million and the number of people trained almost four percent higher.

Membership increased to 1,322 in 66 countries in 2017, with members joining from five new areas - Algeria, Bahrain, Iran, Iraq and Latvia. 28.7 percent of members are now located outside of Europe.

A total of 164,662 people successfully completed an IPAF course last year up 3.7 percent on 2016. Significant training growth was experienced in the Gulf States and South America - reversing a recent downward in the region - while the number training in the association's largest market - the UK - increased five percent. The 1.5 millionth PAL Card operator licence was issued in November, with almost 725,000 valid PAL Cards now in circulation worldwide.

President Nick Selley said: "A year on from the objectives I set out at my inauguration, I'm pleased to note positive progress in respect of further initiatives to reduce accidents, promoting apprenticeships, developing closer collaboration with other industry groups, and encouraging more use of digital technology. IPAF invested heavily in 2017, strengthening its infrastructure through staff appointments, investment in new IT and communications systems and the ongoing Elevate quality improvement initiative."



## Access Photograph of the Year

Neil Lawrence of Orion Platforms, for his picture of St Margaret's Church, City of London, UK who captured the image of a 45 metre Palfinger WT450, truck mounted lift with 28 metres of outreach and a 600kg platform capacity, which Orion supplied to the National Trust to inspect all the lead work on the spire of the Sir Christopher Wren-designed church.



## UK Open Meeting and gala dinner

IPAF plans to hold a UK open meeting and dinner on the 25th September. It will include a half-day seminar featuring presentations on: the state of the market, IPAF's collaboration with other organisations such as BuildUK, CSCS and CITB, and an update on Health & Safety Executive matters. A dinner for all attendees will be held in the evening, with a new virtual reality simulator on site for members to trial as part of the association's consultation exercise on the future of Virtual Reality and platform simulators for aerial lift training.

IPAF chief executive Tim Whiteman said: "This will be a major event in the access industry's calendar and I am looking forward to being there and meeting our members and friends."



## Europlatform moves to Belfast

IPAF's Europlatform 2018 event will be held at the Europa Hotel in Belfast, Northern Ireland, on the 11th October. For more details about the event including announcements about the programme and speakers, as well as booking, check [www.europlatform.info](http://www.europlatform.info)

## IPAF Summit and Awards dinner 2019

The 2019 event will be held in Dubai on March 6th. Photographs from this year's Miami event can be viewed at [www.iapa-summit.info](http://www.iapa-summit.info)



c&a

IPAF focus

# IAPAs winners revealed in Miami

The annual IPAF Summit, Annual General Meeting and IAPA awards dinner took place in Miami, USA, earlier this month, the 2018 IAPA winners were as follows:

### Lifetime Achievement Award

**Dan Kaplan** was president of Hertz Rental for 15 years in the 1980s and 1990s, and then set up his own rental industry consultancy in 1997. Working with numerous companies since then, both in general rental and the access and specialist rental market.



**Access Rental Company of the Year**  
**United Rentals, USA**

**Contribution to Safe Working at Height**  
**Haulotte, France** - for its ACTIV Lighting System

**The IAPA Innovative Technology Prize**  
**Controls Dynamics (CTI), USA** for its Piranha Lox System

**IPAF Training Centre of the Year**  
**A-Plant, UK**

**IPAF Training Instructor of the Year**  
**Peter Wallace** of NIS Training, UK

**Powered Access Pioneer**  
**Shanghai Horizon Equipment & Engineering, China**

**Product of the Year - Mast Climbing Work Platforms & Hoists**  
**Scanclimber, Finland/Poland** for its Counter Balanced Extension

**Product of the Year - Self Propelled Booms & Atrium Lifts**  
**Niftylift, UK** for the HR21 4x4 (MKII) boom lift

**Product of the Year - Scissor Lifts & Vertical Masts**  
**Hematec Arbeitsbühnen, Germany** for the Helix 1205 mast boom

**Product of the Year - Vehicle and Trailer Mounted**  
**Ruthmann, Germany** for the T650 HF truck mounted lift

**Project of the Year**  
**UP Makine** for the Istanbul Airport project, Turkey



## IPAF Powered Access Rental Market Report picks up award

IPAF was presented with the Bronze award in the Best Provision of Industry Information and Intelligence category at the European Association Awards 2018, for its annual Powered Access Rental Market Report, compiled by Ducker Worldwide. The 2017 report is available to buy now, while the 2018 report is available to pre-order from [www.ipaf.org](http://www.ipaf.org)

