

Ausa to build JLG compact telehandler

Spanish compact telehandler manufacturer Ausa has signed a 10 year agreement to supply JLG with its first ultra-compact telehandler - the SkyTrak 3013 - with a four metre/13ft lift height and 1.22 tonne/2,700lbs capacity.

The SkyTrak weighs 2,400kg, allowing it to be transported on a regular two axle equipment trailer behind a 4x4 vehicle. It has four wheel drive and rear axle steering, is powered by a Kubota diesel matched to a standard hydrostatic transmission. Capacity at maximum lift height is 770kg, while forward reach is just under 1.7 metres with a 580kg capacity. Overall width is 1.4 metres and overall height 1.96 metres.



The JLG/SkyTrak 3013 is to be built by Ausa

New Klaas 60 metre

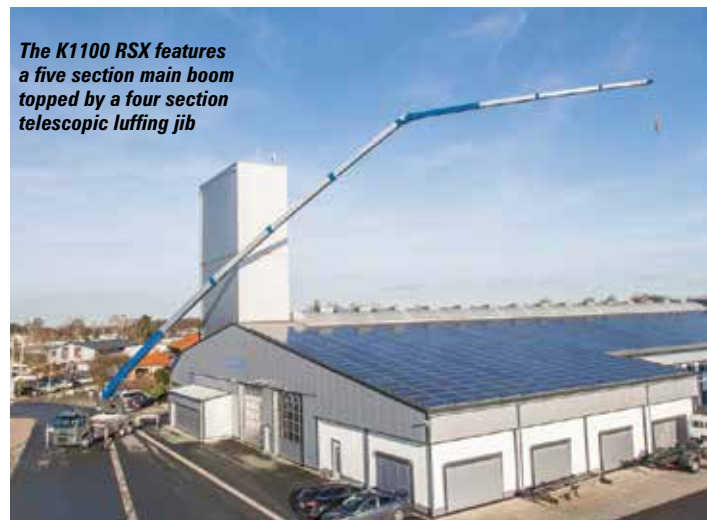
German crane and aerial lift manufacturer Klaas has launched the K1100 RSX, a new longer boomed six tonne truck mounted aluminium crane, with a five section 38 metre boom topped by an 18 metre four section telescopic luffing jib offering a maximum tip height of just over 60 metres.



The new long boom six tonne K1100 RSX truck mounted

Mounted on a 26 tonne chassis, it can lift two tonnes to a height of 37 metres at a 20 metre radius. The crane has been designed for applications involving lifting modest loads at a long radius or height.

The new model is the seventh in the Klaas truck mounted crane line. For more details and a comparison with the Böcker AK 52 see the aluminium crane feature on page 25.



The K1100 RSX features a five section main boom topped by a four section telescopic luffing jib



Potain's new M 28-22 is now available in a towable version

Towable Potain Hup

Potain has launched the towable version of its new Hup M 28-22 self-erecting tower crane previewed as a concept at Bauma. It features an integrated transport axle and is rated to speeds of 80kph. It has a maximum capacity of 2.2 tonne and can handle 850kg at its 28 metre jib tip.

Maximum hook height is 31 metres. With an overall length of 11.6 metres and a travel height of 3.6 metres, the crane is suitable for road transport on a standard truck licence in Germany, complete with its permanent ballast. It has been designed with the German house building, timber and roof markets in mind.



The company claims it is the only self-erecting crane with a 28 metre jib that has such a compact transport format.

Eight mega cranes for Kuwait Airport

Zoomlion has delivered eight, 120 tonne flat top T2850-120V tower cranes to Kuwait for work on the construction of new terminal of Kuwait International Airport. The tower cranes are the largest ever exported from China and feature an 85 metre jib with 27 tonne jib tip capacity.

At least some of the cranes have been customised and are track mounted, allowing them to travel with a load and cover a wider area. The core zone of the airport's terminal building has a massive steel and concrete dome structure which will be placed by the cranes.



Eight 120 tonne Zoomlion tower cranes have been delivered to Kuwait Airport



The handover... also note that the cranes are mounted on rails

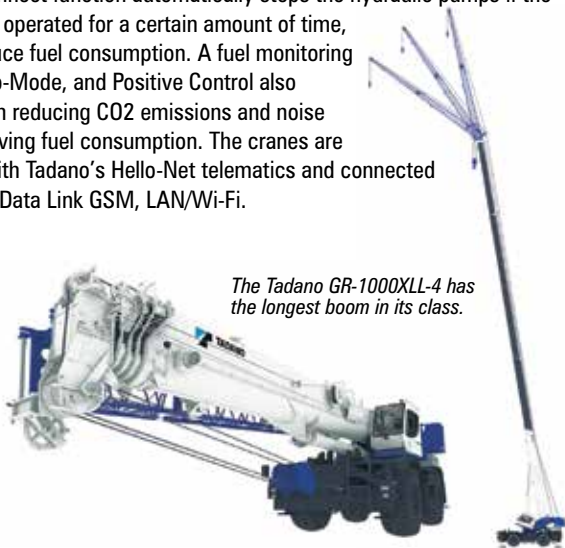
Tadano launches Rough Terrain cranes

Tadano will launch three new Rough Terrain cranes for the North American market at Conexpo next month, two 90.7 tonne/100 ton machines - the GR-1000XLL-4 and GR-1000XL-4 - along with the 73 tonne/80 ton GR-800XL-4. The models are major upgrades of its current 75 to 100 ton class units launched in 2011 with improvements in safety, comfort and performance while meeting the latest emission standards.

The principal difference between the two 100 ton cranes is boom length - the GR-1000XLL-4 has a longer five section 51 metre boom, the longest on this size of RT - while the GR-1000XL-4 has a 47 metre boom, the same length as the GR-1000XL-3 which it replaces. All three cranes feature a 10.7 to 17.1 metre bi-fold swingaway extension which offsets by 45 degrees. The GR-1000XLL-4 also features a new 'Smart Counterweight' system providing the operator with two counterweight positions which can boost capacities by up to 20 percent.

The 73 tonne GR-800XL-4 uses the same five section 47 metre boom and has a GVW of 45 tonnes/99,800lbs making it a little easier to transport. Overall length is 14.37 metres - the same as the GR-1000XL-4 - the longer boom GR-1000XLL-4 is 15.18 metres. Overall width on all three models is 3.31 metres and overall height 3.8 metres. The cranes feature a redesigned cab with improved visibility and comfort, along with more efficient controls, including a new 10.4 inch multi-function colour pressure sensitive touch panel display which shows all operational settings and lifting information and can be used while wearing gloves. The cab also tilts by up to 20 degrees for better visibility of high loads.

Tadano's 'View System' has cameras for winch drum monitoring and along the right, front and rear of the crane for added visibility while driving, while a 'Clearance Sonar' detects obstacles. Power comes from a Cummins EU Stage V/Tier IV B 6.7 diesel matched to a six speed transmission. A new pump disconnect function automatically stops the hydraulic pumps if the crane is not operated for a certain amount of time, helping reduce fuel consumption. A fuel monitoring system, Eco-Mode, and Positive Control also play a role in reducing CO2 emissions and noise while improving fuel consumption. The cranes are equipped with Tadano's Hello-Net telematics and connected by its Hello-Data Link GSM, LAN/Wi-Fi.



So how does the Tadano GR-1000XL-4 stack up?

The chart below compares a few major characteristics with other 100 ton, US market Rough Terrain cranes.

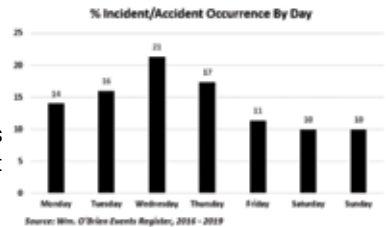
Crane	Capacity	Boom	O/A width	GVW	O/A length
Tadano GR-1000XLL-4	100t	51m	3.31m	56,040kg	15.1m
Terex RT100US	100t	47m	3.17m	52,600kg	14.1m
Grove GRT 8100	100t	47m	3.33m	53,500kg	15.1m
Liebherr LT1100-2.1	100mt*	50m	3.3m	48,250kg	15.1m
Link-Belt 100RT	100t	47m	3.35m	55,400kg	15.4m

*rated at 80 tons in US

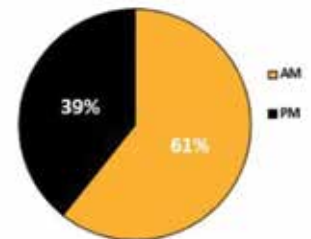
Wednesday mornings carry most risk

Following an analysis of its data over the past four years, Irish crane company Wm O'Brien, has found that the most likely time for its team members to have an incident/accident is Wednesday morning.

Tracking statistics from 2016 to 2019, the company found that the risk of an accident occurring on a Wednesday is 21 percent compared to 11 percent on Fridays - the least likely day for an incident - flying in the face of previous indications that suggested Friday midday was the riskiest. The O'Brien data benefits from comparing events within a single company and team of people while also covering a full range of incidents, including near misses, minor incidents and serious accidents O'Brien's data also shows that incidents are more likely to occur in the morning, rather than the afternoon.



% Incidents / Accidents AM v PM



New pick-up crane

UK-based Ernest Doe has matched a 1.1 tonne/metre Next Hydraulics/Maxilift ML110.3ERS telescopic loader crane with a Ford Ranger pick-up. The little crane can handle one tonne over the side on the base boom section, or 250kg when fully extended to 3.75 metres.

The all up weight of the rig is 2,180kg although this can vary depending on the specification of the truck. The cargo payload with the crane fitted is 540kg, rather than the normal 840kg. The unit includes a set of rear manually operated stabilisers. The crane can also be mounted on Hilux, Navara and L200 pick-ups as well Ford Transit of similar vans.



Haulotte launches BIM library

Haulotte has published a Building Information Modelling (BIM) library allowing its products to be digitally included in the planning and management of projects.

So far the company has created eight BIM product files which include a Star 10 mast boom, three scissor lifts - the Optimum 8, Compact 12 DX and Compact 10 DX - three boom lifts including the HT23 RTJ Pro, HA20 LE Pro and HA16 RTJ Pro and the HTL 4017 telehandler. Updated on a regular basis, each BIM data file contains structured and relevant product information such as working height, outreach and capacity.

The BIM data files can be used to help architects digitally include products into the planning stages of projects.



New facility for Multitel UK

Multitel UK has opened a new facility in Luton, Bedfordshire for the sales and service of the manufacturers range of truck mounted platforms and spider lifts with 13 to 77.5 metre working heights. The company was set up last year to handle the sales and service of Multitel truck mounted and spider lifts in the UK and Ireland, building on the work of Multitel veteran Melvyn Else and his business Access Industries. The facility has 350 square metres of covered space and includes a workshop, offices and training rooms and is managed by sales manager Greg Moore and senior service technician Ian Thomson.



The new Multitel UK facility in Luton.

UK's first Bobcat Waste Expert

UK waste management company H.R. Skip Hire has taken the first 3.8 tonne/seven metre Bobcat TL38.70HF Waste Expert telehandler from distributor AMS Bobcat.

Part of a four model Waste Expert range the TL38.70HF is powered by a Stage IV diesel and includes extra-large boom nose, standard boom cushioning and extra protection for hydraulic cylinders, windshield, roof, lights and the fuel and oil tanks. The telehandler has also been fitted with heavy duty Camso TLH 792S 13 R24 tyres.

The new TL38.70HF



10 Demag Citys

Austrian crane and heavy transport company Felbermayr has ordered 10, 45 tonne Demag AC 45 City cranes, the first two of which have been delivered. The AC 45 City has a 31.2 metre main boom, while a 7.1 to 13 metre offsettable extension takes the maximum on board tip height to over 45 metres.

Felbermayr is based in Wels, Austria and runs more than 400 cranes, topped by a 1,000 tonner, as well as telehandlers and aerial work platforms, while offering heavy lift and transportation services.

One of the first Demag AC 45 City cranes for Felbermayr.



Nigerian partnership deal for Mammoet

Nigerian company Lagos Deep Offshore Logistic Base (LADOL) - West Africa's largest offshore rig and vessel repair base - has formed a strategic partnership with Dutch international heavy lift and haulage company Mammoet to expand its project cargo handling and logistics capabilities for offshore oil & gas exploration and production companies in the region. Mammoet will supply LADOL with one of its 600 tonne MTC 15 heavy lift terminal cranes, which offers a load moment equivalent to a 1,200 tonne crawler crane and will base a 250 tonne crawler crane at the facility.



Mammoet's MTC 15 quayside crane

Foldable platform basket

Diversified Product Development has introduced a folding man basket for loader cranes - part of its Liftwise work platform range.

The 762mm square basket is attached to the loader crane boom or jib tip via a boom nose adapter that is designed specifically for each crane model and offers a platform capacity of up to 160kg. According to the company, the basket can be removed and folded in less than a minute for onboard stowage and easier transport. Overall dimensions when folded are 1.02 by 1.1 metres with a depth of 483mm, while its overall weight is 104kg. The folding basket features a grip slotted floor for easy drainage, harness anchor and an inward opening gate.



The basket can be folded for stowage or transport.

TRT to handle Kobelco cranes



Kobelco has appointed Hamilton, New Zealand-based Tidd Ross Todd (TRT) as its new crane distributor for the Oceania region, following the resignation of long time Kobelco distributor ACM in November.

TRT manufactures the Tidd line of pick & carry cranes and represents Hiab from three locations in New Zealand. Its Australian operation in Queensland is the Grove and Manitowoc dealer for the state and will become a key centre of operations for Kobelco crane sales and product support in the region.

Third Tadano crane donated to Easter Island

Tadano has donated a third crane to Easter Island to help with the long-term ongoing restoration of the famous Moai stone. The company donated the first crane in 1991, helping archaeologists return 15 Moai statues to their altars in Ahu Tongariki by 1995.

A second rough terrain crane was donated in 2005. In December the third crane was handed over to the Chilean ambassador to Japan, Julio Fiol. Chile administers Easter Island.



Julio Fiol (L) and Koichi Tadano

Rosenbauer acquires Italian dealer

Fire and recovery vehicle manufacturer Rosenbauer has acquired its former dealer Brandus which currently covers the South Tyrol region of Italy. Based in Andrian, Bolzano, Brandus will now operate as Rosenbauer Italia and will continue to be led by managing director Stefan Hofer and his team of 10 employees.

The company will offer the full range of Rosenbauer products, services and product support. Rosenbauer said the acquisition is a result of the increasing importance of the Italian firefighting market for the company and is the first phase of longer term plans for the country.



Crosby acquires Fuebo

US-based hook and lifting tackle manufacturer Crosby has acquired German marine mooring components manufacturer Feubo, (Schmiedestück Betrieb Feuerstein) from the Feuerstein family. Feubo manufactures shackles, connectors and mooring chains for the offshore oil, gas and wind power market. The company's production facility - located in Hattingen between Dusseldorf and Dortmund - will become the engineering and innovation centre for mooring components.





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First MDT 809 in US

Maryland contractor Schuster Concrete Construction has taken the first Potain MDT 809 M25 flat top crane to be delivered in the USA.

Launched at Bauma, it has a maximum capacity of 25 tonnes and an 80 metre jib with a nine tonne jib tip capacity. The company claims the crane is faster to erect and dismantle than other cranes of this size, with smaller sections reducing the number of containers needed for transport. The crane went straight out on its first job at the 'City Ridge' development in Washington, DC.



Schuster has taken delivery of the first Potain MDT 809 M25 in the US

Dingli booms for Keppel

Singapore-based industrial and shipbuilding group Keppel has taken delivery of the first batch of six 86ft Dingli BT26SRT Rough Terrain boom lifts. The BT26SRT has an outreach of 20.2 metres and 454kg unrestricted platform capacity. The diesel booms include 4x4 drive, 410mm ground clearance and 50 percent gradeability with an overall weight of 16,500kg. They will be used within the group's shipbuilding and offshore jacket construction yards.



The first six Dingli BT26SRT for Keppel Sea Scan

Orders pick up for PM loader cranes

Manitex International announced a pickup in orders for PM articulated loader cranes in North America, Western Europe and South America as well as Oil & Steel platforms and Valla industrial cranes, while order intake for Manitex boom trucks has been softer.



Konecranes completes MHE Demag deal

Port and industrial crane manufacturer Konecranes has acquired the remaining 50 percent of its overhead/industrial crane joint venture MHE-Demag, for €147 million. Established as a joint venture between Demag Cranes and Jepsen & Jessen in 1986, Singapore-based MHE-Demag provides industrial cranes, hoists and services throughout Southeast Asia under the MHE and Demag brands. The company also provides lift trucks, dock levellers, aerial work platforms, building maintenance units and compact construction equipment.

MHE-Demag generated revenues of €179 million in 2018. It employs more than 18,000 at its 11 facilities and 70 service locations throughout Australia, Indonesia, Malaysia, Singapore, the Philippines, Taiwan, Thailand and Vietnam.



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Ulferts & Wittrock has placed an order for a further 40 Liebherr cranes



40 additional cranes

German rental company Ulferts & Wittrock has placed an order for a further 40 Liebherr cranes following a 40 unit order last year. The 80 cranes include regular All Terrains, City type All Terrains and truck cranes ranging from 30 tonne two axle models to the five axle 250 tonne LTM 1250-5.1.

The company says low movement cost was an important factor with its decision choosing a larger number of 70 tonne LTM 1070-4.2 and 90 tonne LTM 1090-4.2 four axle models which can travel with 10 tonne axle loads.

10 more GSRs for Smart

UK rental company Smart Platform Rental has ordered 10 units of GSR's 20.1 metre B200PX truck mounted platforms following an order for 10 GSR 18 metre B180Ts in 2019.

Mounted on a 3.5 tonne, Euro VI compliant MB311 Mercedes Sprinter chassis, the articulated B200PX features a dual sigma type riser and two section telescopic boom with a maximum outreach of 9.2 metres and 250kg unrestricted platform capacity.



One of the 10 GSR B180T truck mounted platforms that Smart took delivery of in 2019

Canadian crane company defrauded

Peter Ramdath, the former chief financial officer of Winnipeg, Canada based Litz Crane & Rigging has pleaded guilty to defrauding the company to the tune of \$4.2 million between 2012 and 2017.

He pleaded guilty to a single charge of fraud over \$5,000, on the understanding that other charges would not be pursued and that no legal action

would be taken against his wife. Police began investigating Ramdath in 2017 after the company became suspicious and hired a private investigator who discovered an extravagant lifestyle which included a stable of cars, such as a McLaren MP4-12C, Maserati Levante S and Aston Martin Vantage, as well as expensive overseas trips and designer clothes - all on a salary of \$85,000. Sentencing was adjourned until June 11th.



Peter Ramdath





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Financials round-up

JLG has reported a 13.1 percent fall in first quarter revenues to \$717.9 million. The decrease was due to lower sales of both aerial work platforms and telehandlers in North America and the Europe, Africa and Middle East region, partly offset by strong growth in the Asia Pacific region.

Sales of new aerial work platforms were just over nine percent lower at \$306 million, while sales of telehandlers dropped more than 25 percent to \$201.4 million - partly due to comparison with a strong jump in sales this time last year. Other revenues - including replacement parts, used equipment and service - were almost four percent lower at \$210.5 million.

Operating income however, improved 3.9 percent to \$69 million thanks to a more favourable product mix and operational efficiencies. The order book at the end of December was \$1.01 billion, more than 39 percent lower than at this point last year.



United Rentals has reported full year revenues 16 percent higher at \$9.35 billion, thanks largely to the BlueLine and BakerCorp acquisitions. All revenue streams showed strong growth however the effect of the acquisitions on profitability was less positive, with pre-tax profits increasing just 2.5 percent to \$1.51 billion. Almost all of the growth was due to existing United Rentals operations. Capital expenditure on rental equipment was \$2.13 billion, two percent higher than in 2018. Fleet disposals however increased more than 25 percent to \$831 million.

Fourth quarter revenues improved by a more modest seven percent to \$2.5 billion and pre-tax profits were just over two percent higher at \$433 million. Capital expenditure in the quarter was \$158 million, up 10 percent on last year, while sales of used equipment from the fleet increased almost 32 percent to \$244 million.

The company is forecasting revenues in the region of between \$9.4 and \$9.8 billion for 2020, with gross capital expenditure of \$1.9 to \$2.2 billion.



Manitou revenues for 2019 were €2.1 billion, up 11 percent on 2018. The revenues are made up of three divisions: Material Handling and Access sales - mostly telehandlers and aerial work platforms - were €1.46 billion, up 13 percent, Compact Equipment - mostly Gehl - was up five percent to €328 million and Services and Solutions up 12 percent to €309 million.

Southern Europe sales were 17 percent higher at €677 million, Northern Europe increased eight percent to €813 million, the Americas by 15 percent to €403 million, while Asia Pacific was flat at €201 million.

Fourth quarter revenues fell six percent to €494 million, with falls in both Material Handling and Access and Compact Equipment, while Services grew by 12 percent to €80 million. The order book at the end of the year was €650 million. Manitou has only released sales numbers so far, the full accounts will follow next month.



Tadano has reported nine month revenues to the end of December of ¥149 billion (\$1.36 billion), an increase of 18.8 percent on last year. Mobile crane sales increased 27 percent to ¥94.64 billion (\$863 million) of which ¥30.3 billion (\$276 million) came from Japan, up 24 percent. Mobile crane sales overseas were 29 percent higher at ¥64.4 billion (\$587 million) comprising ¥58.6 billion (\$534 million) of Tadano cranes up 10 percent, and ¥5.8 billion (\$53 million) from Demag.



Total revenues from Japan were 12 percent higher at ¥71 billion (\$647 million), while European sales increased 5.7 percent to ¥15.89 billion (\$145 million) of which Demag was ¥3.1 billion (\$28.3 million). North American revenues leapt 40.3 percent to ¥34.76 billion (\$316.9 million) of which Demag represented ¥1.37 billion (\$12 million). The Middle East improved 30 percent to ¥5.3 billion (\$48.4 million) mostly due to Demag sales of ¥1.74 billion (\$16 million).

Pre-tax profit for the nine months jumped 53 percent to ¥10.42 billion (\$95 million), the company is now forecasting full year revenues of ¥228 billion (\$2.1 billion) up 21 percent, with the Demag business contributing ¥27.3 billion (\$225 million), although profits are likely to come in around 25 percent lower due to acquisition, restructuring costs and losses from Demag.

Hiab achieved an 18 percent jump in full year sales to €1.36 billion while order intake was four percent higher at €1.31 billion. Operating profits reached record levels at €159.3 million, 19 percent up on 2018.



Kalmar reported full year sales up six percent to €1.72 billion, although order intake for the year was seven percent lower at €1.78 billion. Operating income was 12 percent higher at €154.4 million.



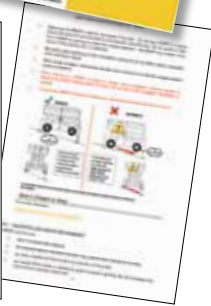
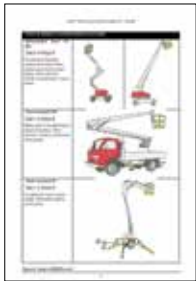
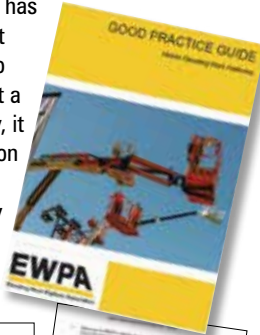
Manitowoc has reported a slight fall in full year revenues for 2019, but a strong pick up in profits. Total sales were roughly flat at \$1.83 billion, but order intake fell 13 percent to 1.64 billion. Pre-tax profit however jumped from a loss of \$71.7 million last year to a \$59 million profit this year. It is forecasting a 10 percent reduction in sales for 2020 to between \$1.6 and \$1.7 billion while profits are expected to come in at similar levels to 2019.



For the full reports on all these stories check out Vertikal.net

New EWPA Good Practice Guide

Australia's Elevating Work Platform Association has released its new Good Practice Guide for aerial work platforms. Based on the Worksafe NZ publication, the 74 page guide has been rewritten, reviewed and revised by a team of industry professionals. The association says that the guide will remain as a 'live' online asset with updates/modifications being implemented on a regular basis. It has also said that as part of its commitment to promote and support a safe access industry, it has taken the decision to make the Good Practice Guide freely available to the general public.



The first of 250 JCB telehandlers for Ashbrook

£10m JCB order for Ashbrook

UK rental company Ashbrook has taken delivery of 250 JCB telehandlers along with rough terrain fork trucks and dumpers in a deal worth more than £10 million.

The order includes construction telehandlers ranging from the four metre/1.6 tonne 516-40 to the 17.5 metre/four tonne 540-180 HiViz models and two agricultural models - the 6.2 metre/3.8 tonne 538-60 AGRI Super and the seven metre/4.2 tonne 542-70 AGRI Super.

New president for Manitou

Manitou has appointed Elisabeth Ausimour to the new role of president of its material handling and access division - largely telehandlers, aerial work platforms and Rough Terrain forklifts - which had revenues last year of almost €1.5 billion, or 70 percent of total group revenues. She has also been appointed to the group's executive committee.

For the past three years she has been vice president of ERP and head of a process redesign project. Ausimour joined Manitou from shipbuilder Chantiers de l'Atlantique in 2005 as head buyer hydraulics. She took over the responsibility for quality control in 2009 and in 2011 was appointed as vice president of the company's aerial lift plant in Candé.



Elisabeth Ausimour

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Skyjack's new range of full-size rough terrain scissor lifts offer higher platform heights and increased capacity ratings. The new range replaces Skyjack's previous 88 and 92 models and consists of the SJ9233, SJ9243, and SJ9253 RT.




Maintaining features common to all Skyjack products, including easily accessible service components and Skyjack's AXLDRIIVE™ system, this new range is also compliant with Euro Stage V emission standards. Visit us at Festival Grounds booth #F6014 at CONEXPO.

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- **Graham Arundell**, chief executive of the Hire Association Europe (HAE) and Event Hire Association (EHA), will retire at the end of April. 
- **HDW** - the Dutch distributor for Genie, Versalift and Teupen - is to open new headquarters in Heinoord.
- Australia's **Intermodal Group** has taken five **Konecranes** reach stackers and a container handler.
- UK rental company **Bray Cranes** has taken a 25 tonne **Kato CR-250V** City AT.
- Australian terminal operator **Patrick Terminals** has signed a software maintenance and support agreement with **Kalmar**.
- UK lighthouse authority **Trinity House** has taken a 35 tonne **Grove RT540E** Rough Terrain crane.
- UK crane operator **Tony Nuthall** has died after a short illness. 
- UK crane rental company **Berry Cranes** has taken a four axle **Böcker AK 52**.
- Germany's **Wemo-Tec** has purchased two **Manitou MRT 3050** telehandlers.
- **GKN Wheels and Structures** has appointed **Abdul Butt** as chief executive. 
- Abu Dhabi rental company **Delta Gulf Group** has taken a 250 tonne **Demag AC 250-5**.
- **Haulotte** has hosted an open day event at its facility in Guangzhou, China.
- Former **Snorkel** owner **Al Havlin** has died. 
- UK rental company **Tru Plant** has taken delivery of a further 30 **JCB** telehandlers.
- **Britlift** has appointed **Unique Group** as exclusive distributor for its modular spreader beams.
- **Bison Precast** concrete has appointed **Ainscough** as its preferred crane supplier in the UK. 
- **Versalift** has opened **Versalift Ireland** with **Keith O'Rourke** as sales manager.
- German heavy recovery company **Florian Herbold** has taken a 150t **Grove GMK5150L** All Terrain crane.
- Canadian port operator **Montreal Gateway Terminal Partnerships** has ordered four **Liebherr** ship to shore container cranes. 
- **Marcus Curry** has joined the board of UK-based **LEEA**
- **Whyte Cargo Handlers** has taken a 250 tonne **Liebherr LTM 1250-5.1** AT crane.

- Spider lift manufacturer **Palazzani** has appointed **Spimerica** as distributor for the USA.
- France's **CNC Leverage** has taken a 50t **Liebherr LTC 1050-3.1** City type crane.
- Palfinger founder **Hubert Palfinger** senior has died following a serious illness. 
- **Easy Lift's** UK distributor **Aerial & Handling Services** has delivered three new spider lifts.
- BBC's **Top Gear** programme's Freddie Flintoff carried out a bungee jump off the top of a large dam using a mobile crane and car.
- US-based **All State Crane and Rigging** is now a distributor for **Potain** self-erecting cranes.
- **Access Link** has added three new members from Ireland - **KDM Hire**, **Blulift** and **Lift Hire Ireland**.
- The Lifting Equipment Engineers Association (LEEA) has elected **Richard Money** as chairman. 
- German rental company **Wille Krane** has taken a 450t **Liebherr LTM 1450-8.1**.
- **Riwal Deutschland** has appointed **Klaus Maskort** as managing director. 
- **Collett** has opened a new facility in Bradford, West Yorkshire.
- US-based **Empire Crane** has ordered five **Manitex 'Shorty'** boom trucks/cranes.
- **Alimak** has announced the planned departure of chief executive **Tormod Gunleiksrud**. 
- **Oil & Steel** has appointed **GAM** as its distributor for Spain.
- **Al Maysan** has taken the first 110t **Link-Belt 120RT** RT crane in Qatar.
- Singapore-based shipbuilding group **Keppel** has taken six, 86ft **Dingli BT26SRT** RT booms.
- US-based **Rental Hosting** has appointed **Caleb Yell** as its new chief executive. 
- **Instant UpRight** has appointed the **Clow Group** as UK distributor.
- **CECE** has appointed **Niklas Nillroth** as its new president. 
- **Faresin** has appointed **Lissner** as its distributor for Denmark.
- **Speedy** has introduced a four hour delivery service guarantee throughout the UK.
- **Versalift UK** has appointed **David Northover** as service manager. 

- The joint venture between **Deutz** and **Sany China** has been approved.
- UK sales and rental subsidiary **HTC Wolffkran** has changed its name to **Wolffkran**.
- **Leguan Lifts** has appointed **Liftexperten** as its distributor in Sweden.
- Dutch company **Dynniq** has taken 13 new **Versalift VTL-140-F** hybrid van mounted platforms.
- **David Sagehorn**, chief financial officer **Oshkosh**, is to retire. 
- **Boels** confirmed it had 93 percent of **Cramo** shares and is proceeding with its acquisition plans.
- Swiss rental company **Jaberg Nacelles** has taken the first 33m **Hinowa LightLift 33.17** IIS Performance spider lift in Switzerland.
- **Magna Tyres** has appointed **Hendri Swanepoel** as sales manager for South Africa.
- Dutch port terminal operator **Rhenus Logistics** has ordered a fourth **Konecranes Gottwald** mobile harbour crane for its terminal in Maasvlakte, Rotterdam.
- **Oshkosh** has appointed **Stephen Newlin** as chairman, he succeeds **Craig Omtvedt**. 
- **Xtreme Manufacturing** has added three new C-class telehandlers to its range.
- Ireland's **Crane Hire Ltd** has taken a 450t **Liebherr LTM 1450-8.1** and three 230t **LTM 1230-5.1** All Terrain cranes.
- **Manitex International** has announced a pickup in order intake during the fourth quarter for **PM** products.
- **Rosenbauer** has acquired its former Italian dealer **Brandus** which currently covers the South Tyrol.
- **Potain** has launched the towable version of its new **Hup M 28-22** self-erecting tower crane.
- Germany's **Ulferts & Wittrock** has ordered 40 **Liebherr** cranes.
- **Manitou** has appointed **Elisabeth Ausimour** as president of its material handling and access division. 
- UK based **A-Lift Crane Hire** has taken delivery of a 70t **Tadano ATF 70G-4** All Terrain crane.
- German rental company **Seeger** has taken delivery of six **Airo A15JE** battery powered boom lifts.

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