

Fassi acquires ATN

Italian loader crane manufacturer Fassi has acquired French aerial lift manufacturer ATN, rescuing it from the insolvency process which it entered in February, kicking off the search for an investor. ATN joins Fassi's French subsidiary CTELM, which includes Marrel and Fassi France.

Fassi said that its aim is to provide ATN with the energy and resources to become a major player in the aerial work platform market and that its first plans are to restart production and achieve reliable lead times while strengthening product support to ensure a good flow of parts and service.

ATN was founded in 2000 by Daniel Duclos - the originator of the Toucan mast boom and previous owner of rental company Access Industrie. The current product range includes mast booms, articulated boom lifts, Rough Terrain scissor lifts and a spider lift. At last count the company had 70 employees.



New high capacity flat top Comansa

Spanish tower crane manufacturer Comansa has launched a new high capacity flat top crane, the 21LC1050 aimed at large industrial or mining projects as well as the construction of buildings with prefabricated heavy weight steel modules.

It is available with maximum capacities of 25, 37.5 and 50 tonnes and can be erected with jib lengths of between 30 and 80 metres in five metre increments. A special optional jib configuration is available for up to 85 metres radius.



Tadano launches 20t RT for Oceania

Tadano is launching a new 20 tonne GR-200EX Rough Terrain crane designed with the Australia, New Zealand, Papua New Guinea and the Pacific Island markets in mind.

The GR-200EX features a 27.5 metre main boom and a 4.5 to 6.9 metre extension, giving a maximum tip height of 35 metres. The crane can lift its maximum capacity at 2.5 metres and has an overall length of 8.31 metres and an overall width of 2.45 metres. It is powered by a Tier 4 Cummins and offers remote control outrigger setup and the Tadano View System which detects obstacles in the working area.



United to acquire BlueLine for \$2.1bn

United Rentals has agreed a deal to buy BlueLine Rental for \$2.1 billion in cash from private equity firm Platinum Equity. United expects to fund the deal with newly issued debt and bank borrowing. BlueLine - previously Volvo Rents - operates from 114 locations across 25 states, Canada and Puerto Rico, with annual revenues of \$786 million and 1,700 employees.

The company has a fleet of around 46,000 units with an original cost of almost \$1.5 billion. United says that it anticipates around \$45 million of synergy related cost savings and that it can shave \$15 million from BlueLine's procurement costs. Assuming the regulatory and shareholder approvals go smoothly it will complete in the fourth quarter, with United's revenues for 2019 likely to easily exceed \$8 billion.



Fatal tower crane incident in Melbourne

A man was killed, and another very seriously injured in Melbourne in early September, when a tower crane dropped a 1.5 tonne loaded concrete bucket onto the men working in the foundation below.

A third man received minor injuries. The cause of the incident was a failure on the hoist line set-up and looks to have been the result of the hoist cable end fitting pulling free from its anchor point, after a lock nut worked loose thanks to the absence of its split pin retainer. The full report can be seen on www.vertikal.net including a statement from Worksafe Victoria.

Almac enters the crawler boom market

Italian tracked scissor lift manufacturer Almac has entered the self-propelled tracked boom lift market with the 33ft Jibbi 1250 Evo, a dynamic self-levelling telescopic boom lift. The Jibbi 1250 Evo features a three section telescopic boom topped by an articulating jib.

It can level on slopes of up to 22 degrees and reach a working height of 12.2 metres. Outreach with its 230kg maximum platform capacity is 5.5 metres whilst maximum outreach is seven metres with 80kg.

Powered by a three cylinder Yanmar diesel, the Jibbi 1250 Evo has an overall width of 1.15 metres, overall height of 1.98 metres and overall length of 3.7 metres and a total weight of 2,850kg. An optional 250kg winch kit is also available. Deliveries are scheduled from March or April next year.



The Jibbi 1250 Evo

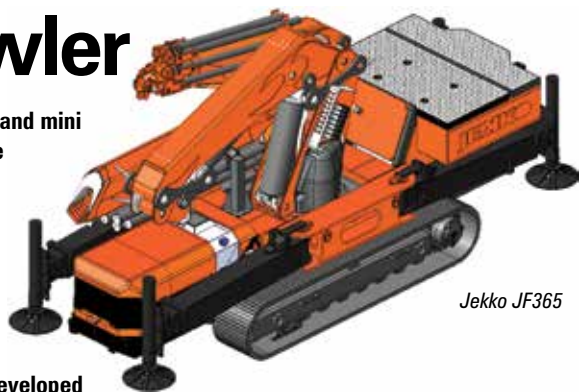
New Jekko mini crawler

Italian spider and mini crawler crane manufacturer Jekko will

launch the 11.5 tonne JF365 mini crawler crane later

this month. Developed in partnership with loader crane manufacturer Fassi, the crane has a maximum tip height of 29 metres and a maximum radius of 26.5 metres.

It is 1.8 metres wide, 5.5 metres long and 2.7 metres high. The crane is radio controlled and fitted with both a Kubota diesel and a three phase electric motor. It also comes with a smaller, lighter jib allowing for the installation of a platform. The JF365 is said offer the same performance JF545 but without a removable counterweight resulting in a more compact, lighter crane.

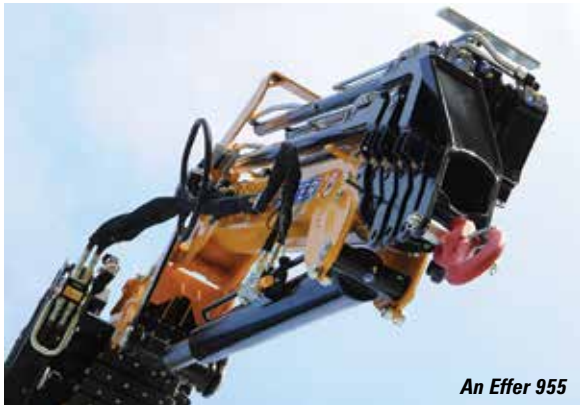


Jekko JF365

Hiab acquires Effer

Loader crane manufacturer Hiab has acquired the Effer loader cranes business from the CTE group at a price that values the company at €50 million. Effer - established in 1965 and based in Minerbio, Italy - employs 400 and posted revenues of €71 million, with an operating profit of €6.1 million last year. Its loader crane range spans three to 300 tonne/metres and it also has special application and marine crane division. It has a network of around 100 dealers covering 60 countries.

Hiab parent Cargotec, says that the acquisition will be a key building block in its aim to be the market leader for loader cranes, significantly boosting Hiab's large crane range, particularly over 100 tonne/metres where Effer is a leading player. The initial plan is for Effer to operate as a stand alone division of Hiab, maintaining the Effer brand and dealer network. The acquisition is subject to approvals and should complete in the fourth quarter.



An Effer 955

More UK acquisitions for Boels

Dutch international rental company Boels Rental has acquired UK rental company Artisan Hire Centre and sister company SAS (Survey & Safety Equipment Hire and Sales).

Artisan is based in Swindon and operates from nine locations - including the SAS location in Bristol - with a wide variety of equipment including low level platforms, trailer lifts and mobile towers. Established in 1972 it covers the south west of England and the M4 corridor. Boels acquired Supply UK Hire Shops last year and Already Hire earlier this year. The new additions bring the total number of Boels locations in the UK to 38.

Loxam/Nationwide acquires UK Platforms

UK general rental company HSS has agreed the sale of its UK Platforms operation to Nationwide Platforms/Loxam for £60.5 million. As part of the deal HSS has entered into a long-term strategic commercial agreement with Nationwide to provide powered access equipment.

The deal will generate £47.5 million in cash for HSS, which will use 80 percent of the net funds to pay down debt, with the balance - around £9 million - used for capital expenditure and upgrading of its core tool hire business. The company acquired UK Platforms in July 2013 from Haulotte and runs a fleet of 3,000 aerial work platforms. The deal is expected to complete by year end.

The new Nationwide Platforms logo



Tadano and Escorts agree JV

Japanese crane manufacturer Tadano and Indian equipment manufacturer Escorts are to establish a joint venture to manufacture Rough Terrain and truck cranes in India, with capacities of between 20 and 80 tonnes.

The joint venture will be 51 percent owned by Tadano and 49 percent by Escorts, with an initial capital of 600 million rupees (\$8.6 million). The company will be based in Faridabad on the south side of New Delhi. The new venture is expected to be operational by November and is looking to achieve annual revenues of 1.2 billion rupees (\$17.4 million) by 2023.

The deal is part of Tadano's strategy to become global market leader for mobile cranes and follows the establishment of Tadano India in 2012 to sell and service Tadano products in the region. The new venture will not only build Tadano cranes, but is expected to design products for the local market.

Escorts currently produces a range of pick & carry cranes including the Hydra articulated tractor cranes and heavy TRX articulated cranes, along with a four model range of Rough Terrains topped by a 40 tonner. It began expanding its crane operations in 2007 and became the importer for IHI crawler cranes from Japan and tower cranes from China's Weihai Huata. IHI was acquired by Kato in 2016 and currently does not distribute in India.

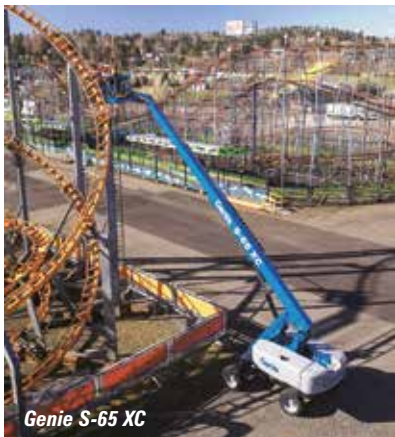
The largest crane currently produced by Escorts, a 40 tonne RT40 XP Rough Terrain



European Genie S-65 XC

Genie has started production of the European version of the 65ft Genie S-65 XC straight telescopic boom lift at its production facility in Umbertide, central Italy.

Deliveries of the European version are scheduled to begin in October throughout Europe, African and the Middle East. The boom - the first telescopic XC model to be manufactured in Italy - has an outreach of 16.51 metres with an unrestricted platform capacity of 300kg. Maximum capacity is 454kg at an outreach of around 15 metres. The unit also has a below ground reach of 2.65 metres.



Genie S-65 XC

Palfinger HD spider cranes

Palfinger is set to unveil a three new heavy duty tracked articulated spider cranes at this month's IAA show in Hannover. The PCC range will include three models - the 18.2 tonne PCC 57.002, the 22 tonne PCC 71.002 and 30 tonne PCC 115.002. Each crane can be separated into three modules - the crawler chassis, the main crane and the counterweight - for easier transportation or gaining access through restricted areas. The crane module can also self-load onto a truck using its outriggers and be operated in this position without its chassis, or it can be truck mounted.

The 103.9 tonne/metre PCC 115.002 has a reach of 23.1 metres, 33 metres with jib at which it can handle 820kg. Outrigger footprint is 7.6 x 9.0 metres and overall weight is about 33 tonnes. The 67.8 tonne/metre PCC 71.002 can reach 21.4 metres or 31.6 metres with jib. The 52.6 tonne/metre PCC 57.002 offers 21.5 metres reach and 29.5 metres with jib.

All models can handle their maximum capacity through 360 degrees and there is some pick & carry capacity. Maximum lift height of the outriggers is just under two metres which can level the crane on slopes up to eight degrees. A winch is available depending on the model.

The PCC range will be available in three models - the 18.2 tonne PCC 57.002, the 22 tonne PCC 71.002 and 30 tonne PCC 115.002



New hybrid truck mounts

Three manufacturers - Multitel Pagliero, Ruthmann and Palfinger - are all set to enter the hybrid truck mounted platform market this month.

The 16 metre Multitel MT 162 Hybrid platform - mounted on a 3.5 tonne Iveco Daily 35 S 13 or Mercedes Sprinter 3.5 chassis - is based on the MT 162 EX with 300kg platform capacity and a 10 metre outreach. Maximum outreach is 11.5 metres with an unrestricted capacity of 230kg. The platform is powered by a battery pack which can be fully recharged from empty in less than four hours. The company says it is looking to convert other models to the Eco Hybrid specification.



The MT 162 Hybrid provides 11.5 metres of outreach

Ruthmann's first hybrid truck mount will be the 18 metre Ecoline 180 hybrid which provides the same features as the diesel Ecoline 180 aerial lift including a 9.2 metre outreach and 250kg platform capacity. In addition to operating from the PTO mounted pump on the truck, the superstructure will have battery electric power source for emission free, low noise level operation.



Ruthmann Ecoline 180

Palfinger's first hybrid truck mounted platform, the P 370 KSE, is based on the standard 37 metre P 370 KS. While the chassis retains its diesel power, the platform hydraulics are battery powered. Working time can be further extended by topping up the battery by plugging into the mains. Palfinger also says its intelligent charging system with integrated fast charging function shortens the charging time by 25 percent.



Palfinger P 370 KSE

JLG updates LRT scissors

JLG has updated its LRT series of Rough Terrain scissor lifts in response to customer feedback. The upgraded machines offer smoother operation with a new joystick controller and improvements to the control system, with finer proportional function control. Left and right steer functions now feature renewed digital inputs for a higher level of functionality and better response for the operator. Jack levelling has also been improved to deliver quicker levelling, enhanced by integrating a dedicated levelling function within the current lift/drive switch.

The 530LRT uses the same steel covers and ladder design as the 33ft 330LRT and the 43ft 430LRT, while all machines in the series have Tier 4 Final diesel engines with new mufflers lowering the sound level by five percent. Engine noise and vibration levels are also reduced through new engine isolators and improved door bumper locations. The tilt sensor is relocated so that it is less prone to damage.



JLG 530LRT



The new 110 tonne Link-Belt TCC-1200

Link-Belt upgrades the TCC-1100 to the TCC-1200

Link-Belt is upgrading its 110 ton/100 tonne TCC-1100 telescopic crawler, increasing the nominal capacity to become the 120 ton/110 tonne TCC-1200. Shipments will begin during the fourth quarter.

The TCC-1200 maintains the full power 45.7 metre five section boom fabricated from ultra-high strength steel and lattice extension for a maximum tip height of 64 metres. However it now shares its carbody frame with the larger 140 ton/127 tonne TC1400 offering three track widths - 5.5 metres fully extended, 4.8 metres intermediate and 3.6 metres fully retracted - all of which have their own load charts. A wireless remote control option is available on both the TCC-1200 and TCC-1400.

Four new Gehl telehandlers

The Gehl division of Manitou has launched four new third generation - Gen 3 - telescopic handlers for the North American market, with capacities of 4,990kg and 5,440kg and maximum lift heights of 12.3, 13.5 and 16.8 metres. They include the five tonne/13.5 metre DL11-44, the 5.4 tonne/12.3 metre DL12-40, the five tonne/17 metre DL11-55 and the 5.4 tonne/17 metre DL12-55.

All four have very similar specifications using the same Tier IV Cummins diesel and four speed Dana power shift transmission, standard hydraulic frame levelling and an overall width of 2.5 metres. The overall length of the machines varies from 5.9 metres to 6.4 metres while the overall height is 2.3 metres on the DL11-44 and 6.35 metres on the others. The higher capacity models have standard front stabilisers and boom tip auxiliary hydraulic lines, both of which are available as options on the two lower capacity models. Gross vehicle weights range from 11,500kg on the DL12-40 to 14,400kg on the DL12-55.

Product manager Steve Kiskunas said: "The all in one joystick allows the operator to control all the boom functions as well as forward, neutral and reverse with one hand, which greatly improves efficiency and precision."



The new Gehl DL12-40 Gen 3

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The Nagano Nul 13Suj
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Nagano moves into Europe

Japanese aerial lift manufacturer Nagano has appointed three new European dealers - Pfeifer in the Netherlands, Arbeitsbühnen Becker in Germany, Austria and Switzerland and Vertimac in Belgium. As well as selling in its home countries, the agreement with both Pfeifer and Vertimac allows them to sell the equipment globally on a non-exclusive basis.

Nagano claims to be the Japanese market leader for crawler mounted boom lifts and has been manufacturing platforms and mini excavators for other equipment manufacturers such as Aichi, Kubota and Yanmar for a number of years. It also distributes excavators under the Hanix brand.

Sales will initially focus on crawler booms, including the 43ft T15uj telescopic with 300kg platform capacity and 60ft articulated A20uj with 230kg platform capacity. Further models will be introduced to Europe in 2019 and 2020.

Hiab acquires Scottish dealer

Hiab has acquired Cumbernauld-based Logan Inglis, its dealer in the Glasgow region of Scotland. The business will become Hiab's sales and service depot, trading as Hiab Scotland and managed by Matt Ritchie.



Matt Ritchie

The operation will sell and support the full line of Hiab loader cranes and demountable products, and offer a full range of services including repairs, servicing, parts supply and load testing certification. Hiab also plans to, not only continue but to expand, the operation's truck bodybuilding business. Hiab says it has plans to improve the site with a significant investment over the next 12 months. Current owner Robert Morrison will remain during a transition period.

520 JCB scissor lifts for Beyer

German crane, access and telehandler rental company Beyer-Mietservice has placed an order for 520 JCB electric scissor lifts including the 19ft S1930E, 26ft S2632E, 26ft S2646E, 32ft S3246E and 40ft S4046E taking the company's fleet - which includes telehandlers, spider cranes, mini crawler cranes - to more than 5,000 machines.

Beyer said: "We are offering JCB's new division a chance to establish itself in the aerial work platform market. The extensive expansion of our rental fleet is a milestone for us, providing improved availability of work platforms for our customers."



(L-R) Frank Zander of JCB Germany, Dieter Beyer of Beyer-Mietservice and Martin Brokamp of JCB Germany.

Klubb acquires Egi

French vehicle mounted lift manufacturer Klubb has acquired French specialist platform manufacturer Egi which produces fully insulated, live-line and firefighting platforms up to 65 metres. Egi employs 35 people at its 12,000 square metre plant in Les Ayvelles, near Charleville-Mézières, North East France. Most of its current production is exported to markets such as Qatar, China and Chile.

Egi has been in administration since its parent Gimaex International was declared insolvent at the end of 2017. A liquidation order was issued at the beginning of July leaving two months to find a buyer before the business would have been closed.

Klubb chief executive Julien Bourrellis said: "This acquisition will enable us to rapidly develop high voltage insulated platforms which are in great demand in many international markets. We will also continue to manufacture firefighting platforms. Going forward Klubb subsidiary Nacelle Assistance & Services, will maintain and repair Egi products."



An Egi fire platform

Fatal test crane incident

A brand new 1,250 tonne Kobelco 16000 J-H crawler crane collapsed at the end of July while undergoing final tests at Kobelco's plant in Takasago, Hyogo Prefecture, Japan.

The boom, jib and derrick mast collapsed sideways striking several buildings and vehicles in the vicinity. A man working in the immediate area, Tadashi Yamaguchi, 56, was declared dead at the scene while Shihei Nishida, 23, succumbed to his injuries and died in hospital. A third man aged 59, remains seriously injured as does a fourth. Others working in the area or the buildings affected received minor injuries.

From photos and videos posted locally, it would appear the derrick mast was ripped off its pivot pins, while the boom failed at the connection with the butt section.



The Kobelco 16000 J-H has had a very successful launch.

A statement from Kobelco Construction Machinery said: "When the crane was swinging during the test, for some reason, the boom and jib collapsed sideways, breaking the entire attachment. Why the accident happened is unclear and the cause is currently under investigation. Kobelco is cooperating fully with the police and other authorities in the investigation in an effort to determine the cause."

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Snorkel has reported first half revenues of \$96.3 million, up almost 21 percent on last year. Operating profits almost halved to \$811,000 due to slightly lower margin percentages and higher sales and administration costs.



JLG has reported revenues for the nine months to the end of June, 24 percent higher at \$2.72 billion thanks to strong sales of both aerial lifts and telehandlers. Operating profit for the period was 260.8 million an increase of almost 33 percent on last year.



UK rental company **HSS** - owner of **UK Platforms** - has reported first half revenues of £169.8 million, up 5.8 percent on last year. with a pre-tax loss of £7.1 million down from £30 million last year. The sale of UK Platforms to Nationwide/Loxam is expected to complete in the fourth quarter.



Alimak achieved first half revenues of SK2.1 billion (€199.6 million) down five percent on the year. Pre-tax profits declined six percent to SK183 million (€17.4 million) due to lower profits in Construction and Industrial divisions partially offset by higher profits from After Sales and Rental.



Manitowoc has reported a 25 percent jump in first half revenues to \$881.4 million, with a pre-tax profit of \$2.6 million compared to a loss of \$31.5 million in the same period last year. The company has confirmed a full year revenue forecast of \$1.77 to \$1.85 billion - 12 to 15 percent up on 2017.



First half revenues at **Manitex** increased almost 31 percent to \$120.6 million thanks to stronger sales of boom trucks and some improvement from PM. The company also reduced its pre-tax losses from \$4.8 million last year to \$1.8 million this year.



Palfinger has reported record first half revenues of €801.87 million, 6.4 percent up on the same period last year, due to higher loader crane sales in Europe and North America. Pre-tax profits were five percent higher at €62.2 million.



Wacker Neuson saw half year revenues rise eight percent to €825.1 million, while pre-tax profits for the period jumped 122 percent to €127.7 million - including a one off gain of €54.8 million on the sale of a property company. Without it, pre-tax profits improved 27 percent to €72.9 million.

First half sales at **Terex Cranes** were 14.5 percent higher at \$649.3 million but operating losses increased from \$16.5 to \$22 million as the company struggled with supply chain issues. The backlog at the end of June was \$602 million up 31 percent on last year.



Hiab and **Kalmar** owner **Cargotec** has reported first half revenues of €1.59 billion, down two percent on last year, while pre-tax profits plunged 36 percent to €62 million due to write downs, restructuring costs and lower profits from all three divisions. **Hiab** revenues were three percent higher at €571 million, but operating profit slipped 10 percent to €75.5 million.



First half revenues at **Manitou** were 17 percent up on the year at €941.5 million with a pre-tax profit of €59 million, 31 percent up on the year. Material Handling and Access made up more than 69 percent of the total at €653.4 million, an increase of 16 percent on last year, with operating profits up 22 percent to €48.2 million.



United Rentals posted first half revenues up 22.5 percent to \$3.63 billion, thanks largely to the acquisitions of NEFF and NES. Pre-tax profit was 51 percent higher at \$591 million.



UK rental company **Speedy** issued a first quarter trading update with revenues up 6.6 percent on last year. Organic growth in UK/Ireland business was around one percent while the international business performed more strongly.



H&E Equipment saw revenues increase almost 20 percent to \$570.8 million, with pre-tax profits up 69 percent to \$40.9 million.

Tadano has reported first quarter revenues one percent lower at ¥34.894 million (\$313.8 million) due to a 3.5 percent fall in export sales. The company has lowered its first half forecasts but is holding its full year estimates.



Australia's largest rental company **Coates Hire** reported revenues up seven percent to A\$978.1 million (\$712 million), while operating profit was 21 percent higher at just under A\$172 million (\$125 million).



First half revenues at **Ramirent** increased seven percent to €362.6 million. With pre-tax profits jumping 48 percent to €43.2 million.



First half revenues at **Genie** improved 31 percent to \$1.39 billion, while operating profits for the period almost doubled to \$161.8 million. The company is now forecasting full year sales 23 percent up on last year.



Finland's **Cramo** increased revenues 6.9 percent in the first half to €364.3 million, with pre-tax profits 12 percent higher at €44.4 million.



Ashtead, owner of **Sunbelt Rentals** in the USA and **A-Plant** in the UK posted a 22 percent rise in first quarter revenues to £1.05 billion a new record. Pre-tax profits were up 23 percent to £274.4 million.



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A platform equipped with the SkyRakEdge attachment

Safety netting attachment

The BlueSky division of UK based Nationwide Platforms' has developed a new platform mounted handling attachment called SkyRakEdge for installing safety netting. The attachment allows the securing of up to nine scaffold tubes up to six metres long, improving productivity and reducing manual handling while reducing the risks of materials falling from height. The lightweight attachment eliminates the need for scaffold tubes to be placed on the platform handrails and is compatible with all Genie booms from 45 to 135ft, with either 1.8 or 2.4 metre single entry baskets.

Earlier this month UK rental company AFI held its second annual safety and innovation conference for customers. Dubbed 'A Platform for the Future' it built on last year's conference which had a strong focus on health as well as safety.

Brad Boehler of Skyjack kicked off speaking openly about the types of accidents that occur with the company's machines, while Andrew Delahunt of IPAF highlighted the importance of planning in preventing accidents. James la Salle of CIL changed the tone with an economist's review of the business and the economic outlook, which garnered a good deal of interest and questions.

The entire afternoon was dedicated to mental health in the work place with a series of presentations, including Dylan Skelholm who explained how a 10 metre fall from a roof and ladder changed his life and led to mental health challenges, while Rob Stephenson spoke on how he managed to cope

Outside display - the event was held at the Belfry and included numerous displays from the sponsors



with depression and Mark Davies explained how Rest and Recovery was as important as the Flight or Fight response.

The day was wrapped up by David White of UK contractor Galliford Try who gave a highly entertaining and enlightening presentation on how to create a bespoke mental health framework for your company, followed by Alastair Campbell - campaign director and ex-Downing Street press secretary - who was due to speak on Brexit, but having witnessed the afternoon's presentations switched to mental health and the challenges he faced following a mental breakdown in

1986, and dealing with depression and alcohol abuse since then. He then spoke about Brexit and the rationale of a second referendum at the evening dinner.



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Alastair Campbell was probably the most widely known speaker

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- **Hitachi Construction Machinery** has taken a stake in US wholesale rental company **Acme**.
- **Changzhou National Hi-Tech District** and **Terex** China will invest \$100 million in local manufacturing.
- Australia's **Joyce Krane** has ordered a 64t **Liebherr** LHM 280 mobile harbour crane.
- **Terex Cranes** has appointed **Guntram Jakobs** as director customer support Europe, Middle East, Africa.
- Germany's **Schuch** has taken three **Grove** AT cranes.
- **Tim Ward** has joined **AJ Access** as a sales manager, having left **Niftylift** in July.
- UK **Lee Lifting** has taken a 13t **Kato** CR-130Rf.
- **Danfoss** has acquired Finnish manufacturer **Axco-Motors**.
- Mexico's **Arrendo** has ordered four **Demag** cranes, including an AC500.
- Crane and access industry veteran **Dave George** has passed away.
- Germany's **DHIB** has taken two **Grove** cranes.
- Germany's **HKL Baumaschinen** has taken **Altrex** towers.
- **Harald Ziegler**, formerly of rental company **Ziegler** has died.
- **Bob Hegarty's North Jersey Crane Services** has taken a 130t **Demag** AC130-5.
- Lithuania's **Strele logistics** has taken a 450t **Liebherr** LTM 1450-8.1.
- **Kennards** has been named as one of the 50 Best Places to Work in Australia.
- **Mammoet** won the heavy lift contract for the **Visakh Refinery Modernisation**.
- **TVH** opened a distribution centre in Portland, Oregon.
- Malaysia's **Air-Marine Group** has taken a 650t **Demag** CC 3800-1.
- **Cramo** has appointed **Mika Kouhi** as senior VP mergers & acquisitions.
- UK's **Falcon Tower Crane Services** has taken 18 **JCB** generators.
- **LCM Systems** has appointed **Interface** as distributor for the USA.
- Germany's **Kreutzberger** has taken two 22.5m **GSR** B230T truck mounts.
- Germany's **Beyer Mietservice** has taken a 23.5m **Oil & Steel** Snake 2413 H Plus.
- Canada's **Cropac Equipment** has taken 35 **Terex** tower cranes.
- Germany's **HBV** has taken three **Ruthmann** truck mounts.
- **Genie** has appointed **Matt Treadwell** as VP parts and services.
- **SpanSet Germany** has appointed **Andreas Höltkemeier** as managing director.
- Germany's **Roggermaier** has recruited **Horst Bröcker** and **Roman Heindl**.
- **WernerCo** has opened a BoSS UK Maintenance and Repair Centre.
- Germany's **Beyer** has taken a dozen T 144 H Plus **Ausa** telehandlers.
- Ecuador's **Transportes Noroccidental** has taken four 90t **Terex** RT 100US RT.
- Spain's **AMCO Machinery & Consulting** has added **Kato** city cranes.
- US **Crane Service Company** has ordered a 450t **Liebherr** LTM 1450-8.1.
- Germany's **Salgert** has taken an Octopus 14 spider lift and Snake 2010 truck mounted platform from **Oil&Steel**.
- **Andrew Winter** has left **Ainscough Heavy Cranes**.



Guntram Jakobs



Dave George



Mika Kouhi



Matt Treadwell

- The **State Grid Corporation of China** has taken 23 **Versalift** VST6000-MHI insulated platforms.
- UK's **Access Alliance** has appointed **Steve Simmons** as chairman.
- Germany's **Mentner Krane** has taken two **Jekko** spider cranes.
- Denmark's **BMS** has appointed **Eddie George** UK technical sales manager.
- **Gräser-Eschbach** has taken the first 300t **Demag** AC 300-6, in Germany.
- **PASMA** has appointed **Brian Parker** Training Committee chairman.
- UK's **Cutting Edge Plant Hire** has taken an 18m **Teupen** Leo 18GT spider lift.
- **Kennards** has taken the first **Nifty** HR21 Mark II Hybrid boom in Australia.
- India's **Noor Lifters** has taken a 70m **Ruthmann** TU 700 truck mount.
- Germany's **Hainthaler** has taken three **Helix** mast booms.
- UK's **ALS Safety** has added a VR aerial lift training simulator.
- UK's **Warren Access** has taken seven **Snorkel** scissor lifts.
- **Kiloutou** Germany appointed **Werner Gronau** as technical director.
- New Zealand's **Northport Whangarei** has taken a **Tadano** TMZE-293.
- Dutch rental company **HWS** has taken 50 **GMG** scissor lifts.
- UK's **Metcalf Farms Haulage** has taken a **Palfinger** PK78002-SH.
- Switzerland's **Galvaswiss** has taken a 45t **Terex** RT 45.
- **Jekko** has appointed **Leavitt Cranes** as dealer for Canada.
- UK's **Crane Hire Solutions** has taken a 13t **Kato** CR-130Rf.
- Brazil's **Montcalm Montagens Industriais** has taken a 250t **Liebherr** LTM 1250-5.1.
- China's **Eastman Heavy Machinery** has appointed **Fontexx** as European distributor.
- **Hayden-Murphy** extended its **Grove/Manitowoc** territory to North Dakota.
- **Custom Equipment** appointed **Dave Sluis** as southeast territory manager.
- UK's **SHB Hire** has taken 15 **Versalift** ETL36-F (E6) van mounted platforms.
- **Dana** acquired the Drive Systems division of **Oerlikon**.
- **Bobcat** has announced a new 7.5m/4.3t telehandler the TL43.80HF.
- New Zealand's **On Call Crane Hire** has taken a 100t **Tadano** ATF 100G-4 AT.
- Italy's **Danese Autogru** has taken a 75m **Socage** forSte 75TJJ truck mounted platform.
- **Mathias Dangel** has launched **Dangel Arbeitsbühnen**.
- **OSHA** fined **Manitowoc** \$14,976 for the fatal Shady Grove crawler crane collapse.
- Ex **Grove/Manitowoc** service manager **Bill Newman** has passed away.
- **Manitex** has launched a 10t carry-deck crane the CD110.
- Australia's **Kennards Hire** opened a location in Tamworth NSW.
- Germany's **Helmut Reiter** has taken two **Hematec** Helix 1205 mast booms.
- **Ramirent** has appointed **Erik Bengtsson** as EVP Sweden/Denmark/group fleet and sourcing.



Brian Parker



Werner Gronau



Dave Sluis



Bill Newman



Erik Bengtsson

- New Zealand's **D&H Steel Construction** has taken two 70t **Tadano** ATF 70G-4.
- Germany's **Neeb** has taken a 500t **Demag** AC500-8.
- **Manitowoc** has re-appointed **Roy Armes** as a director.
- Germany's **Gräber** has ordered a 90m **Ruthmann** T 900 HF.
- UK's **Davies Crane Hire** has taken a 100t **Grove** GMK 4100L-1.
- **Easy Lift** has appointed **Savis** as a dealer for Piedmont, Italy.
- **Hyva** has appointed Portugal's **Sabicar** as an installation/service partner.
- **TNT Crane & Rigging** has merged with Pennsylvania based **Allison Crane & Rigging**.
- US **Merlo** dealer **AMS** is adding **Airo** platforms to its range.
- **Dirk Theyskens**, former owner/CEO of **Arcomet** has passed away.
- Germany's **Dornseiff** has taken a 70t **Tadano** ATF 70G-4.
- Dubai's **Dar Al Adham Constructions** has taken two **Raimondi** MRT111.
- **Ramirent** has sold its Temporary Space business to **Procuritas Capital Investors**.
- **Vincent Rourke**, previously of **HSS** has launched **Aspire Platforms**.
- The **Kuwait Cancer Centre** has taken two 35m **Palazzani** TSJ 35 spider lifts.
- Spain's **GAM** has added 60ft **Genie** Z-60/37 FE hybrid boom lifts.
- France's **STL** has taken a 100t **Demag** AC 100-4L All Terrain.
- Germany's **Merkel Autokrane** has taken a 250t **Grove** GMK 5250L.
- **Kiloutou** acquired Bergamo-based **Elevo**.
- **County Lifting** has taken the first **BG Lift** CWE 525 spider crane in the UK.
- **Steve Williams**, joint MD of UK-based **Road Rail Cranes** has died suddenly.
- **Liebherr** broke ground in its Newport News, Virginia facility expansion.
- Australia's **Kennards Hire** added **JCB** 525-60C telehandlers to its fleet.
- **TVH Americas** has appointed **Gustavo Guzman** as manager western region.
- UK's **Smart Platform Rental** has taken a 51m **Ruthmann** T 510HF truck mount.
- **Manitowoc** has moved **Potain** production in India from Pune to a new plant in Chakan.
- Germany's **Schefer Mietstapler** has taken 13 **Magni** telehandlers and 11 scissors.
- UK's **Altida Crane Hire** has taken a 6t **Böcker** AK46-6000.
- Mexico's **Madisa** has taken a 100t and 220t **Demag** All Terrains.
- The **Mammoet-Kasmashal JV** has opened its first office in Kazakhstan.
- UK's **Walker of Tuxford** has taken a 100t **Grove** GMK4100L-1.
- **Mammoet** has taken five 90t **Grove** GMK4090 All Terrains.
- **Harold Dubé**, owner of Canada's **Access Location+** is handing over to **Luc Bertrand**.
- **N&A** James of Wales has taken a 40t **Terex** AC 40/2L.



Roy Armes



Dirk Theyskens



Steve Williams



Gustavo Guzman



Harold Dubé (L) and Luc Bertrand

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