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# UK & Ireland Top 30 rental companies

C&A

top 30

**This year's survey of the top crane, powered access and telehandler rental companies in the UK and Ireland comes at a time when business confidence is somewhat fragile amid Brexit uncertainties and the ongoing fallout from the failure of major contractor Carillion.**

**Within our sector there have been several major company changes including failures, acquisitions and even a new start-up. Most rental companies are busy, with utilisation levels high but rates are still too low with too many companies using price as the only way to win business rather than selling the benefits of the equipment.**

The value of Sterling has stabilised a little in the past 12 months, following the substantial fall in 2016, with the pound now worth about €1.10. This has had some impact on purchases, particularly of large cranes which have seen large price increases in addition to the effect of the weak currency. The flip side of this is that it has substantially boosted the value of UK used equipment.

While the UK Government's total incompetence and internal

wrangling regarding the Brexit negotiations is causing serious concerns and uncertainty, these negative factors and fears have amazingly not stopped the general pace of ongoing fleet renewals and expansion across all three market sectors we cover.

Ainscough however, while still the UK's only truly national crane rental company, continues its downward fleet trend and remains in protracted pay negotiations as it tries to change the way crane operators are remunerated and work. On the powered access side Nationwide Platforms increased its fleet dominance as it merged the Loxam UK fleet into its operations and is set to increase this still further with the impending takeover of HSS' UK Platforms operation. Meanwhile leading telehandler rental company Ardent Hire Solutions secured a £120 million asset based lending



facility earlier this year to support further fleet expansion and has so far spent almost £37 million updating its already young a fleet.

### Methodology

As in previous years, questionnaires were sent to each and every company that might qualify for any of the various categories. The survey was also advertised online at [www.vertikal.net](http://www.vertikal.net). Because the survey has now been going for almost 20 years we have a very good initial response with many companies supplying figures

within a few weeks.

However, there are many key companies that we have had to chase for information and those that did not respond have had reminders and follow up telephone calls and emails to nudge them into supplying figures. As a last resort, as always, we have to estimate a small proportion of fleet numbers after carrying out a reality check with those who should know. As always, the

aim is to keep the number of fleets we have to estimate to a minimum, about a couple of companies per chart. The response by telehandler companies is improving but still has some way to go to be complete.

While most companies treat the exercise seriously, there are several companies which refuse to 'partake in these sort of surveys' while others cannot help but exaggerate or understate their fleets, depending on their mentality or strategy. Should we spot figures that clearly do not make sense we do try and check them with third parties or challenge the company and may tweak them with our own estimates where necessary but only as a last resort.

Of course, with this number of companies and the sheer volume of information involved it is almost certain that the odd error will creep in. So please inform us of any inaccuracies or discrepancies.

Finally, and most importantly, a very big thank you to all the companies that participated, especially those that supported the survey as sponsors of what we hope proves to be another very useful and insightful report.



# TOP 30

## Cranes

This year has seen more of a mixed bag when it comes to the leading crane companies, with more companies either maintaining or reducing their fleets compared with last year. However, whichever way the company moved it was

generally only by small numbers, apart from market leader Ainscough which saw the fleet continue to decline - this year by a further 22 All Terrains to 443 - and City Lifting which oddly dropped to fifth place, reporting that its fleet decreased by 31 to 71 as it cut the number of All Terrain, spiders and pick & carry cranes. It still has the largest fleet of mobile tower cranes in the UK, if not Europe.

Investment of the top 10 companies is down by about 10 percent this year but the biggest spenders are once again Select, Falcon Tower Crane Services and Weldex. Overall spider crane numbers were lower, however mobile tower cranes continue to increase. All in all another interesting year.



### TOP 30 MOBILE CRANE HIRERS

Company	Total	ATs/RTs Trucks	Crawlers Over 12t	Crawlers Under 12t	Mobile Tower Cranes	Industrial Pick & Carry	Spider Cranes	Trailer Cranes
Ainscough	443 ▼	425	4	0	8	6	0	0
King Lifting	107 ▲	98	0	2	1	4	2	0
Emerson Crane Hire	87 ▲	74	1	8	1	0	3	0
Baldwins	80 —	80	0	0	0	0	0	0
City Lifting	71 ▼	36	1	4	21	0	9	0
Sarens UK	70 ▲	41	26	0	3	0	0	0
Bryn Thomas Cranes	65 ▲	59	0	0	4	2	0	0
Sparrow Crane	65 ▲	49	0	10	1	0	5	0
Marsh Plant	62 —	62	0	0	0	0	0	0
Emsley	61 —	60	0	0	1	0	0	0
Bronzeshield	59 —	54	0	0	3	0	2	0
Mammoet	48 —	46	2	0	0	0	0	0
Davies Crane Hire	48 ▲	45	1	0	2	0	0	0
Southern Cranes & Access	48 ▲	44	0	0	3	1	0	0
NMT Crane Hire	46 —	36	0	0	5	5	0	0
Kavanagh Crane Hire	45 —	44	0	0	1	0	0	0
J. Hewitt Crane Hire	40 ▲	38	0	0	0	2	0	0
John Sutch Cranes	40 ▼	36	0	0	4	0	0	0
Dewsbury & Proud	39 ▲	35	0	1	0	2	1	0
Windhoist	39 ▲	34	5	0	0	0	0	0
Crowland Cranes	38 ▲	35	0	0	0	2	1	0
Quinto Crane & Plant	38 ▼	35	0	0	2	0	1	0
ABA Cranes	36 ▲	36	0	0	0	0	0	0
Crane Hire	34 —	32	0	0	1	0	1	0
Forsyth Of Denny	34 <small>NEW ENTRY</small>	33	0	1	0	0	0	0
MacSalvors	27 —	27	0	0	0	0	0	0
Whyte Crane Hire	27 —	27	0	0	0	0	0	0
Bernard Hunter	24 ▲	17	0	1	4	0	2	0
Cadman Cranes	24 ▼	20	0	4	0	0	0	0
PP Engineering	23 ▼	21	0	0	0	2	0	0
WM O'Brien	23 —	23	0	0	0	0	0	0
Bob Francis Crane Hire	20 —	20	0	0	0	0	0	0
Steve Foster Cranes	19 —	18	0	0	0	1	0	0
Millennium	18 —	18	0	0	0	0	0	0
County Lifting	17 ▲	12	1	0	0	3	0	1
Horizon Crane Hire	17 ▼	14	0	0	2	0	1	0
Cork Crane Hire	15 ▲	12	0	0	3	0	0	0
AB2000	14 —	14	0	0	0	0	0	0
Berry Cranes	14 ▲	14	0	0	0	0	0	0
Cramscene	11 —	11	0	0	0	0	0	0
Ellis Crane Hire	11 ▲	11	0	0	0	0	0	0

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same

### LARGEST MOBILE CRANES

Company	Cap. tonnes	Make & model	Units in fleet
Mammoet	1,200	Liebherr LTM11200-9.1	1
Sarens UK	1,200	Gottwald AK680/3	1
WM O'Brien	1,200	Liebherr LTM11200-9.1	1
Baldwins	1,000	Liebherr LTM11000D	1
Ainscough	800	Liebherr LTM1800	1
Windhoist	750	Liebherr LTM1750-9.1	3
Crane Hire	750	Liebherr LTM1750-9.1	1
King Lifting	750	Liebherr LTM1750-9.1	1
Whyte	750	Liebherr LTM1750-9.1	1
Osprey Heavy Lift	750	Liebherr LG1750	1
Bernard Hunter	500	Liebherr LTM1500-8.1	1
Bronzeshield	500	Liebherr LTM1500-8.1	1
Bryn Thomas Cranes	500	Liebherr LTM1500-8.1	1
Kavanagh Crane Hire	500	Liebherr LTM1500-8.1	1
NMT Crane Hire	500	Liebherr LTM1500-8.1	2
PSG Marine & Logistics	500	Demag TC3200	1
City Lifting	450	Liebherr LTM1450-8.1	1
Emerson Crane Hire	450	Liebherr LTM1450-8.1	1
Southern Cranes & Access	450	Liebherr LTM1450-8.1	1
Cramscene	450	Grove GMK7450	1
Davies Crane Hire	400	Tadano ATF 400G-6	1
John Sutch Cranes	350	Liebherr LTM1350-6.1	1
Horizon Crane Hire	300	Grove GMK6300L	1
HTC Wolffkran	300	Grove GMK6300L	1
Quinto Crane & Plant	300	Grove GMK6300L	1
Walsh Crane	250	Liebherr LTM1250-5.1	7
Sparrow Crane	250	Grove GMK6250L	1
J. Hewitt Crane Hire	250	Grove GMK5250L	1
Bob Francis Crane Hire	220	Tadano ATF 220G-5	1
Cork Crane Hire	220	Terex Demag AC220-5	2
Crowland Cranes	220	Tadano ATF 220G-5	2
Dewsbury & Proud	220	Terex Explorer 5800	1
Forsyth Of Denny	220	Tadano ATF 220G-5	1
PP Engineering	220	Tadano ATF 220G-5	1
Steve Foster Cranes	220	Tadano ATF 220G-5	1
AB2000	200	Liebherr 1200-5.1	1
Emsley	200	Liebherr LTM 1200-5.1	2
Aba Cranes	160	Terex Explorer 5600	1
Cadman Cranes	160	Liebherr LTM1160	1
County Lifting	130	Liebherr LTM1130-5.1	1
Marsh Plant	130	Liebherr LTM1130-5.1	1
Waterford Crane Hire	130	Liebherr LTM1130-5.1	1
Millennium	120	Terex AC120-1	1
Dorset Crane Hire	100	Liebherr LTM1100-5.2	1
Hird Ltd	100	Grove GMK4100L	1
Berry Cranes	90	Liebherr LTM1090-4.2	1
Ellis Crane Hire	80	Grove GMK4080-1	1

## LARGEST TOWER CRANES

Company	Capacity	Model	Units in fleet
Select Plant Hire	66t	Terex CTL1600	2
City Lifting	50t	Comansa 21 LC 750	1
HTC Wolffkran	50t	Wolff WK 700B	2
Bennetts Cranes	32t	Comedil CTL 630	1
Falcon Tower Crane Services	24t	Jaso J700	1
London Tower Crane	24t	Jost JL416	10
Trident Lifting Solutions	24t	Comansa LCL500	1
Heathrow Tower Cranes	20t	Recom RTL 315	1
Irish Crane & Lifting	16t	Terex CTT 331	3
Lewis Tower Cranes	16t	Liebherr 280 EC-H	45
Mantis Cranes	6t	Saez TLS65	2
Sparrow Crane	6t	Liebherr 81K	3
Ladybird Cranes	5t	Potain MCT 88	16
Coppard Plant Hire	4t	Comidil CBR40	1



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top 30



## TOP 10 TOWER CRANE COMPANIES

Company	Total	Hammerhead/ flat tops	Luffers	Normal self erectors
Falcon Tower Crane Services	410	147	205	58
HTC Wolffkran	250	80	170	0
Select Plant Hire	208	58	150	0
London Tower Crane	200	60	130	10
City Lifting	146	56	70	20
Bennetts Cranes	101	25	76	0
Mantis Cranes	99	20	0	79
Ladybird Cranes	91	36	0	55
Skyline Tower Cranes	64	14	50	0
Radius Crane	48	N/D	N/D	N/D
Heathrow Tower Cranes	44	13	31	0
Sparrow Crane	42	0	4	38
Irish Crane & Lifting	35	32	0	3
Trident Lifting Solutions	23	5	18	0

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LARGEST CRAWLER CRANES

Company	Capacity(t)	Make & model	Units in fleet
WVWeldex	1,350	Liebherr LR1350	N/D
Sarens UK	750	Liebherr LR1750	1
Windhoist	750	Liebherr LR1750	1
Ainscough	600	Terex CC2800	1
Mammoet	600	Liebherr LR1600	1
Delden	300	Liebherr LR1300SX	1
Select Plant Hire	300	Liebherr LR1300	4
Hawks Hire	250	Kobelco CKE2500G-2	2
BPH Equipment	250	Kobelco CKE2500	1
G.H. Johnson Crane Hire	250	Kobelco CKE2500G	2
NRC Plant	150	Hitachi Sumitomo SCX1500A-3	2
Q Crane & Plant Hire	135	Kobelco CKE1350G	3
AGD Equipment	100	Sennebogen 6100HD	2
Bennetts Cranes	100	Kobelco CKE900G	2
Emerson Crane Hire	100	Liebherr LTR1100	1
Jones Crawler Cranes	100	Hitachi SCX1000	1
City Lifting	90	Liebherr LR 853	1
Davies Crane Hire	60	Terex TCC60	1



CRANE COMPANIES & INVESTMENT

Company	Investment	Depots	Employees	Units Bought	Units Sold
Select Plant Hire	£24,000,000	3	660	N/D	N/D
Falcon Tower Crane Services	£14,250,000	3	460	N/D	N/D
Weldex	£13,000,000	2	145	N/D	N/D
Osprey Heavy Lift	£9,500,000	1	18	1	0
NMT Crane Hire	£8,800,000	4	80	7	7
Crane Hire	£8,183,000	3	52	9	0
Windhoist	£7,000,000	6	350	2	1
Mammoet	£7,000,000	3	207	8	10
Davies Crane Hire	£6,500,000	4	65	10	3
Emerson Crane Hire	£6,500,000	3	115	5	2
Bryn Thomas Cranes	£6,000,000	6	120	9	2
HTC Wolffkran	£6,000,000	1	370	1	1
City Lifting	£5,000,000	3	170	6	2
Delden	£5,000,000	N/D	40	10	6
King Lifting	£4,800,000	8	298	N/D	N/D
Southern Cranes & Access	£4,750,000	4	99	4	2
Marsh Plant	£4,320,000	5	102	12	12
John Sutch Cranes	£4,000,000	3	85	4	9
Forsyth Of Denny	£3,770,000	2	71	10	8
Kavanagh Crane Hire	£3,580,000	4	80	3	3
Bennetts Cranes	£3,500,000	1	N/D	0	0
BPH Equipment	£3,400,000	1	40	6	6
Cork Crane Hire	£3,200,000	2	25	3	0
Bernard Hunter	£3,000,000	2	44	3	1
Quinto Crane & Plant	£3,000,000	7	110	4	2
Dewsbury & Proud	£3,000,000	4	70	7	3
Trident Lifting Solutions	£3,000,000	1	15	18	0
PSG Marine & Logistics	£2,900,000	1	25	3	0
Horizon Crane Hire	£2,700,000	2	25	7	2
Q Crane & Plant Hire	£2,500,000	1	48	5	2
AGD Equipment	£2,000,000	1	80	9	11
NRC Plant	£2,000,000	1	27	3	2
ABA Cranes	£2,000,000	1	52	5	0
GGR Group	£1,500,000	3	144	0	0
G.H. Johnson Crane Hire	£1,500,000	1	20	4	2
Berry Cranes	£1,400,000	1	20	4	2
J. Hewitt Crane Hire	£1,300,000	1	62	2	2
Ellis Crane Hire	£1,200,000	2	21	3	1
Millennium	£1,100,000	1	25	2	2
Walsh Crane	£1,070,000	3	17	1	0
Jones Crawler Cranes	£1,000,000	1	10	9	3
Ladybird Cranes	£1,000,000	1	25	0	0
Dorset Crane Hire	£900,000	1	9	2	1
Hird Ltd	£900,000	3	100+	18	6
Mantis Cranes	£900,000	2	N/D	0	0
Steve Foster Cranes	£800,000	1	34	4	4
County Lifting	£600,000	1	32	3	0
PP Engineering	£600,000	1	30	2	1
Coppard Plant Hire	£500,000	4	120	9	0
Lift Minicranes	£500,000	1	30	7	0
JT Cranes	£250,000	1	13	3	1
Cramscene	£50,000	2	25	0	0
Hawks Hire	N/D	1	17	3	2
AB2000	N/D	1	300	0	0
Emsley	N/D	2	85	0	0
TCA Lifting	N/D	1	6	0	0
Waterford Crane Hire	N/D	1	6	0	1
Ainscough	N/D	30	950	0	0
Bob Francis Crane Hire	N/D	4	30	5	3
Bronzeshield	N/D	2	76	0	0
Cadman Cranes	N/D	2	30	4	2
Crowland Cranes	N/D	N/D	N/D	7	2
Heathrow Tower Cranes	N/D	2	55	N/D	N/D
Irish Crane & Lifting	N/D	N/D	N/D	0	0
Sparrow Crane	N/D	N/D	N/D	10	0
WM O'Brien	N/D	3	51	N/D	N/D
Sarens UK	N/D	N/D	N/D	N/D	N/D



## TOP CRAWLER CRANE HIRERS

Company	Total	Full Size		Under 12t
		Lattice	Tele	
Weldex	136	92	43	1
NRC Plant	63	28	13	22
Select Plant Hire	54	39	11	4
Delden	55	49	5	0
AGD Equipment	51	11	28	12
Q Crane & Plant Hire	47	41	0	6
G.H. Johnson Crane Hire	40	32	8	0
BPH Equipment	32	26	6	0
Sarens UK	26	21	5	0
Jones Crawler Cranes	22	10	10	2
Hawks Hire	12	9	3	0
Sparrow Crane	10	0	0	10
City Lifting	5	1	0	4
Windhoist	5	2	3	0
Ainscough	4	4	0	0
Cadman Cranes	4	0	0	4

## MINI CRAWLERS / SPIDER CRANES / PICK & CARRY

Company	Total	Under 12t	Pick & Carry	Spider Crane
GGR Group	237	23	61	153
Hird Ltd	118	0	58	60
A Mini Crane Company	74	4	5	65
Coppard Plant Hire	54	1	8	45
Lift Minicranes	49	0	7	42
TCA Lifting	36	3	3	30
NRC Plant	22	22	0	0
JT Cranes	19	2	0	17
Sparrow Crane	15	10	0	5
City Lifting	13	4	0	9
AGD Equipment	12	12	0	0
Emerson Crane Hire	11	8	0	3
King Lifting	8	2	4	2
Ainscough	6	0	6	0
NMT Crane Hire	5	0	5	0



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# TOP 30

## Access

The past year has been a very interesting one for the powered access rental market, with most companies adding to their fleets. Biggest gain came from Speedy through the acquisition of the 16th largest and 20th largest companies Platform Sales & Hire and Prolift respectively. This has more than doubled its fleet to 6,257 making it the fourth largest fleet in the UK. Nationwide Platforms increased

its lead as market leader by merging the Loxam UK fleet into its operations. It is set to increase this figure further with the impending takeover of the HSS' UK Platforms operation.

Niche sectors continue to do well including spider lifts which have increased by about seven percent. Higher Access continues to lead the field although its numbers reduced slightly, but Nationwide Platforms added a further 32 machines giving it the second largest fleet in the UK. This year we have added a table on mast booms, but we noticed that several companies clearly mistook them for mast type lifts such as the 12ft TM12 or SJ12 which should be in the scissor lift category. Mast booms are Toucan-type products with a boom or jib and slew. We have adjusted the numbers of those that clearly made the mistake, but we will do better next year.



### TOP TRUCK MOUNTED FLEETS

Company	Total	Truck	Van
Nationwide Platforms	638	342	296
Access Hire Nationwide	575	40	535
Height For Hire	251	45	206
Facelift	165	85	80
Smart Platform	156	140	16
AFI-Uplift	53	53	0
Orion Access	53	53	0
Blade Access	52	52	0
AA Access	31	13	18
Warren Access	30	12	18
UK Powered Access	26	13	13
Elev8	25	25	0
PG Platforms	22	10	12
Manlift	20	20	0
Outreach Access	20	16	4
Maps Platforms	19	1	18
UK Tool Hire	16	8	8
KDM Hire	12	4	8
RKP	12	10	2

### TOP 30 POWERED ACCESS COMPANIES

Company	Total	Booms articulated	Booms straight telescopic	Scissors	Spider lifts	Push arrounds	Truck mounts	Van mounts	Trailer lifts	Mast booms
Nationwide Platforms	12,568	3,752	602	6,304	131	1,081	342	296	0	60
HSS Hire Group*	9,122	1,584	1,010	4,533	0	1,995	0	0	0	N/D
AFI-Uplift	6,306	1,668	339	3,969	43	179	53	0	0	55
Speedy	6,257	448	32	3,224	10	2,519	7	0	3	14
MEP Hire	4,600	0	0	0	0	4,600	0	0	0	0
A-Plant	4,550	1,450	250	2,550	0	300	0	0	0	0
Height For Hire	2,754	1,405 booms in total		898	105	95	45	206	0	0
JMS Powered Access	2,365	294	30	975	25	995	0	0	0	46
GT Access AA	1,710	423	116	1,042	28	0	6	0	13	82
CW Access Rental	1,652	480	90	630	6	420	0	0	6	20
Star Platforms AA	1,487	156	4	1088	0	206	0	0	0	33
Lifterz AL	1,323	220	2	717	18	195	1	0	4	166
Riwal UK	1,049	242	59	645	0	93	0	0	0	10
Horizon Platforms AA	948	109	0	687	0	107	0	0	1	44
Advanced Access Platforms AL	824	167	29	411	17	73	0	0	6	121
Facelift AL	757	210	2	305	25	2	85	80	24	24
Neon Hire Services AL	710	86	0	480	0	117	0	0	0	27
Mr Plant Hire AA	678	64	4	191	2	391	0	0	0	26
Elavation	674	362	0	182	12	106	0	0	2	10
Access Hire Nationwide	575	0	0	0	0	0	40	535	0	0
Mainline AL	570	164	34	242	8	87	0	0	16	19
Access Plus AA	550	135	15	400	0	0	0	0	0	N/D
Smiths Equipment Hire	509	108	2	267	2	120	0	0	3	7
JPS Platforms AL	465	44	2	262	0	149	0	0	0	8
1 Up Access	460	165	16	252	0	20	0	0	2	5
Premier Platforms AA	455	131	10	288	0	14	1	0	1	10
Hird Ltd AL	453	145	9	266	5	20	0	0	0	8
Highway Plant AL*	445	125	25	250	5	25	0	0	15	N/D
KDM Hire AA	431	92	39	242	8	30	4	8	8	0
Powered Access Services	420	160	26	231	0	0	0	0	0	3
2 Cousins AL	392	110	11	223	8	26	1	0	1	12
UK Powered Access AA	362	78	5	176	0	56	13	13	3	18
Manlift	358	121	20	185	7	5	20	0	0	0
One Stop Hire	355	0	0	55	3	327	0	0	0	0
LTS Powered Access AA	353	80	0	191	1	77	0	0	4	N/D
Bella Access	300	62	10	200	1	26	1	0	0	N/D
Aerial Platform Hire	292	49	33	198	1	11	0	0	0	0
Hire Safe Solutions	270	140	12	112	0	0	0	0	0	6
Ashbrook Plant	256	109	0	113	0	0	0	0	0	34
Extreme Powered Platforms	250	95	35	90	10	10	7	3	0	0
VP Higher Access	194	0	0	0	194	0	0	0	0	0
United Powered Access	183	38	0	140	0	5	0	0	0	N/D
Orion Access	162	41	12	38	14	4	53	0	0	2
Smart Platform	156	0	0	0	0	0	140	16	0	0
Sky High	141	57	0	81	2	0	0	0	1	N/D
SHB Vehicle Hire & Management	133	0	0	0	0	0	0	133	0	0
PG Platforms	130	17	0	84	4	0	10	12	0	3
Cannon Access AL	89	26	2	34	5	10	1	0	1	10

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same  
AL - Access Link AA - Access Alliance \* Includes UK Platforms due to move to Nationwide



**LARGEST SCISSOR LIFTS**

Company	Platform height & Model	Units in fleet
AFI-Uplift	32m Holland Lift G320	5
Mainline	32m Holland Lift 320	2
Rival UK	32m Holland Lift G320 Megastar	3
Hire Safe Solutions	31.5m Holland Lift HL340	7
Nationwide Platforms	31.5m Holland Lift HL340	1
Advanced Access Platforms	26m Liftlux LL26X	1
Height For Hire	26m Liftlux 260-25	8
JMS Powered Access	26m Liftlux 260-25	1
HSS Hire Group	25m Holland Lift HL275	2
Powered Access Services	25m PB S270-24D	3
Manlift	21m Liftlux 2312	1
1 Up Access	20.5m HAB 225-12	3
Horizon Platforms	20.5m PB 225-12E	2
KDM Hire	20.5m PB S225-24DS	N/D
Lifterz	20.5m PB 225-12	3
Quick Reach	20.5m PB 225-12ES	N/D
Star Platforms	20.5m AB Lift S225-12	2
Elavation	20m Dingli JCPT2223RT	4
Cannon Access	19.5m Holland Lift B195	1
Premier Platforms	19.5m Holland Lift 195/25	1
Aerial Platform Hire	19m JLG SL210-25	2
CW Access Rental	17m Airo X19LE	2
Speedy	16.5m Holland Lift N-165	2
2 Cousins	16m Genie GS-5390	N/D
Access Plus	16m Genie GS-5390	26
GT Access	16m Genie GS-5390	N/D
Hird Ltd	16m Genie GS-5390	6
Mr Plant Hire	16m Genie GS-5390	3
PG Platforms	16m Genie GS-5390	2

**LARGEST TRUCK MOUNTED LIFTS**

Company	Height & Model	Units in fleet
Blade Access	100m Palfinger P1000	4
Elev8	88m Palfinger P900	1
Height For Hire	88m Bronto S90HLA	10
Nationwide Platforms	88m Bronto S90HLA	1
Clerkin Elevation	70m Ruthmann T720	1
Outreach Access	68m Palfinger P700	1
AA Access	68m Bronto S70XDT	3
Orion Access	59m Wumag WT610	1
Facelift	59m Bronto S61XDT	2
AFI-Uplift	55m Palfinger P570	2
Smart Platform	49m Ruthmann T510 HF	1
Extreme Powered Platforms	46m Ruthmann T480	1
UK Powered Access	46m Ruthmann T480	1
Manlift	43m Wumag WT450	1
PG Platforms	43m Wumag WT450	1
Rapid Platforms	43m Wumag WT450	1
L&N Platforms	42m Bronto S44XDT	1
RKP	36m Bronto S38XDT	1
Acrolift	31m Ruthmann T330	1
Speedy	31m Ruthmann T330	1
Warren Access	31m Ruthmann T330	1



**LARGEST SPIDER LIFTS**

Company	Height & Model	Units in fleet
TCA Lifting	50m Palazzani XTJ52	1
Total Solutions High Access	50m Teupen 50GT	2
VP Higher Access	41m Teupen Puma 42GTX	2
Clerkin Elevation	40m Ommelift 4200 RBDJ	1
Height For Hire	40m Falcon FS420C	4
Advanced Access Platforms	37.5 Teupen Leo40GTX	1
Facelift	35m Worldlift FS370	1
Blade Access	34m Teupen Leo36T	2
JMS	34m Teupen Leo36T	1
Lifterz	34m Teupen Leo36T	1
MBS Access	34m Teupen Leo36T	1
Elev8	34m Teupen Leo36GT	1
Manlift	32m Palazzani TSJ34	2
Orion Access	32m Palazzani TSJ34	1
AFI-Uplift	29m Teupen Leo31T	1
Nationwide Platforms	29m Teupen Leo31T	8
Acrolift	28m Teupen Leo30T	1
Rapid Platforms	28m Teupen Leo30T	1
Highway Plant	28m Ommelift 3000	1
Cannon Access	24m Hinowa 26.14	2
Elavation	24m Hinowa 26.14	6
Extreme Powered Platforms	24m Hinowa 26.14	1
GT Access	24m Hinowa 26.14	N/D
Hird Ltd	24m Hinowa 26.14	1
PG Platforms	24m JLG X26J	1



**TOP SPIDER LIFT FLEETS**

Company	Units in fleet
VP Higher Access	194
Nationwide Platforms	131
Height For Hire	105
AFI-Uplift	43
MBS Access	34
GT Access	28
TCA Lifting	27
Facelift	25
JMS	25
Lifterz	18
Advanced Access Platforms	17



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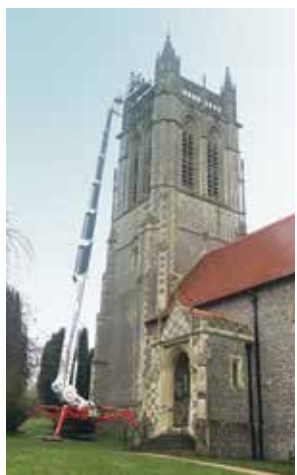
### LARGEST BOOM LIFTS

Company	Height & Model	Units in fleet	Boom type
AFI-Uplift	56m JLG 1850SJ	2	S
Hire Safe Solutions	56m JLG 1850SJ	4	S
JMS	56m JLG 1850SJ	2	S
Kardon Contractors	56m JLG 1850SJ	10	S
Riwal UK	56m JLG 1850SJ	6	S
Nationwide Platforms	55m Genie SX180	4	S
Quick Reach	55m Genie SX180	1	S
Advanced Access Platforms	46m Genie SX150	1	S
Height For Hire	46m JLG 1500SJ	N/D	S
Aerial Platform Hire	41m JLG 1350SJP	4	S
CW Access Rental	41m JLG 1350SJP	6	S
HSS Hire Group	41m JLG 1350SJP	2	S
Manlift	41m JLG 1350AJP	2	A
Speedy	41m JLG 1350AJP	1	A
1 Up Access	41m Genie ZX135/70	5	A
KDM Hire	41m Genie Z135	N/D	A
Mainline	41m Genie Z135	9	A
Powered Access Services	41m Genie Z135	4	A
TCA Lifting	38m JLG 1250AJP	1	A
GT Access	38m Genie S125	N/D	S
Highway Plant	38m Genie S125	N/D	S
Platform Sales	38m Genie S125	1	S
2 Cousins	28m Genie S85	N/D	S
Bella Access	28m Genie S85	1	S
Clerkin Elevation	28m Genie S85	1	S
Elavation	26m Nifty HR28	18	A
Lifterz	26m Nifty HR28	2	A
LTC Powered Access	26m Nifty HR28	2	A
LTS Powered Access	26m Nifty HR28	2	A
Premier Platforms	26m Nifty HR28	1	A
Star Platforms	26m Nifty HR28	7	A
UK Powered Access	26m Nifty HR28	2	A
Ashbrook Plant	26m Manitou 280TJ	26	A
Mr Plant Hire	26m Manitou 280TJ	2	A
United Powered Access	26m Manitou 280TJ	3	A
Access Plus	26m JLG 860SJ	3	S

S - straight A - articulated

COMPANY DETAILS & INVESTMENT

Company	Investment	Depots	Employees	Units bought	Units sold
Nationwide Platforms	£28,210,055	30	934	1,075	1,347
CW Access Rental	£8,500,000	18	330	300	100
Access Hire Nationwide	£6,260,000	3	32	N/D	N/D
Star Platforms	£5,503,113	5	70	496	0
Hire Safe Solutions	£4,500,000	1	15	74	7
Lifterz	£3,585,800	4	95	354	108
GT Access	£3,150,000	6	100	160	120
MEP Hire	£3,000,000	10	140	1,000	75
Advanced Access Platforms	£2,927,000	3	31	269	164
Neon Hire Services	£2,350,000	3	37	204	35
Powered Access Services	£2,134,000	2	28	52	17
SHB Vehicle Hire & Management	£2,000,000	17	800	0	0
Smart Platform	£1,566,000	6	47	21	5
Hird Ltd	£1,320,000	3	98	0	0
Elavation	£1,200,000	2	38	38	134
Orion Access	£1,103,000	2	50	15	10
AA Access	£1,000,000	5	26	3	1
Blade Access	£540,000	5	N/D	1	0
Newmarket Plant Hire	£462,000	6	60	28	2
Manlift	£420,000	3	12	28	22
Premier Platforms	£379,989	2	20	17	6
PG Platforms	£350,000	1	15	10	0
JPS Platforms	£280,000	1	12	40	5
1 Up Access	£235,000	2	37	0	0
Acrolift	£130,000	1	3	1	0
Cannon Access	£130,000	1	6	12	1
Maps Platforms	£70,000	1	4	2	0
2 Cousins	N/D	2	18	0	0
Facelift	N/D	6	125	0	0
Horizon Platforms	N/D	2	78	0	0
JMS Powered Access	N/D	3	60	0	0
KDM Hire	N/D	3	130	0	0
Mainline	N/D	1	38	0	0
VP Higher Access	N/D	9	39	0	0
TCA Lifting	N/D	1	6	0	0
A-Plant	N/D	187	3,571	N/D	N/D
Aerial Platform Hire	N/D	N/D	N/D	N/D	N/D
AFI-Uplift	N/D	26	600	N/D	N/D
Ashbrook Plant	N/D	4	135	N/D	N/D
Height For Hire	N/D	34	204	N/D	N/D
Mr Plant Hire	N/D	3	70	N/D	N/D
Riwal UK	N/D	N/D	N/D	N/D	N/D
Smiths Equipment Hire	N/D	N/D	N/D	0	0
Speedy	N/D	N/D	N/D	0	0
UK Powered Access	N/D	4	50	0	0



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# Telehandlers



There has been good growth in the market over the past 12 months, particularly among the leading telehandler rental companies. Market leader Ardent Hire Solutions has only increased its 3,500 strong fleet by 20 units, but has spent around £37 million on new equipment as part of its recently secured £120 million asset-based lending facility earlier this year to support further fleet expansion. Morris Leslie is continuing its growth, building on the gains it made last year following the demise of Hewden when it added 800 telehandlers. This year it has added a more modest 221 machines. JCB appears to have tightened its hold on the major fleet purchases with several large deals throughout the past year including 350 machines to Plant Hire UK.

Small gains have been made in the numbers of compacts although 360 degree and heavy duty telehandlers appear to have stabilised.

## TOP 30 TELESCOPIC HANDLER COMPANIES

Company	Total	Fixed	Largest fixed	360°	Largest 360°	Compact	Heavy duty	Main brand	Depots	Employees	Investment	Units bought	Units sold
Ardent Hire Solutions	3,486 ▲	2,811	20m	20	32m	654	1	JCB/Manitou	13	264	£36,993,071	821	834
A-Plant	2,000 ▲	N/D	N/D	N/D	N/D	N/D	N/D	JCB	187	3,571	N/D	0	0
Morris Leslie	1,949 ▲	1,707	20m	0	N/A	242	0	JCB/Manitou	13	191	£37,300,000	557	N/D
UK Forks	1,832 ▲	1,523	20m	73	30m	229	7	N/D	9	168	N/D	0	0
CW Plant Hire	991 ▲	761	20m	0	0	230	0	JCB	18	330	£10,650,000	250	100
Plant Hire UK	925 ▲	900	20m	0	N/A	25	0	JCB	1	N/D	N/D	350	N/D
Hessle	552 ▼	466	18m	33	32m	29	24	Manitou	4	55	£0	0	0
GAP Group	450 ▲	380	18m	0	N/A	70	0	JCB/Manitou	160	1,800	£2,960,000	65	0
Nixon Hire	410 —	348	17m	0	N/A	62	0	JCB	13	475	N/D	163	N/D
B&T Plant Hire	390 —	338	20m	0	N/A	52	0	JCB/Manitou	2	32	N/D	48	18
Hawk	385 —	360	20m	0	N/A	25	0	JCB	5	500	N/D	N/D	N/D
Jarvie Plant	360 —	250	20m	25	30m	80	5	Manitou	6	140	N/D	N/D	N/D
HE Services	320 —	250	20m	0	N/A	70	0	JCB	10	150	N/D	195	27
Ashbrook Plant	307 <small>NEW ENTRY</small>	265	17.5m	0	N/A	42	0	JCB	4	135	N/D	N/D	N/D
Chippindale Plant	269 —	269	18m	0	N/A	0	0	JCB	9	115	£0	0	0
Boles Hire	265 ▲	172	20m	38	30m	55	0	Manitou	1	10	£0	0	0
Selwood	235 —	185	17m	0	N/A	50	0	Merlo	29	420	N/D	N/D	N/D
Greenwood	210 —	125	17m	75	30m	10	0	Merlo	4	N/D	N/D	N/D	N/D
GPT	195 —	170	17m	25	21m	0	0	Manitou	10	100	N/D	N/D	N/D
Huntley Plant	176 —	142	18m	15	35m	8	11	Manitou	2	22	£523,000	5	0
M&J Engineers	176 ▲	140	18m	0	N/A	36	0	JCB/Manitou	12	145	£2,300,000	57	14
AFC	150 —	150	17m	0	N/A	0	0	JLG/JCB/Genie	1	20	N/D	N/D	N/D
Lynch Plant	135 —	85	20m	1	26m	49	0	JCB	5	500	£300,000	57	42
Mervyn Lambert Plant Hire	100 —	80	17m	0	N/A	20	0	JCB	4	250	£2,000,000	40	N/D
Emmitt Plant	99 —	80	17m	9	16m	10	0	JCB	9	25	N/D	N/D	N/D
Hampshire Plant and Access	87 —	2	N/D	0	N/A	85	0	JCB/Manitou	3	39	N/D	N/D	N/D
AFI-Uplift	80 <small>NEW ENTRY</small> total		N/D		N/D			N/D	N/D	N/D	N/D	N/D	N/D
GT Lifting	73 <small>NEW ENTRY</small>	0	N/A	56	46m	0	17	Merlo/Magni	2	N/D	N/D	N/D	N/D
Newmarket Plant Hire	63 <small>NEW ENTRY</small>	25	9.5m	0	N/A	22	16	JCB/Manitou	6	60	£654,250	17	2
Mainline	55 ▲	46	17m	0	N/A	9	0	Bobcat	1	37	£0	0	0
Aerial Platform Hire	26 ▲	13	17m	0	N/A	2	11	JLG	2	25	N/D	N/D	N/D
Prolift Access	24 <small>NEW ENTRY</small>	21	17m	0	N/A	3	0	JLG	4	50	£0	0	0
Plantforce	20 <small>NEW ENTRY</small>	20	17m	0	N/A	N/A	0	JCB	4	N/D	N/D	N/D	N/D

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same N/A Non applicable N/D Not disclosed





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