

13ft Genie micro scissor

Genie unveiled a new ultra-compact, self-propelled direct electric drive micro scissor lift, the 13ft GS-1330M at Bauma China. The new lift will be made in China and is looking to tap into the growing market for smaller lighter scissor lifts. Overall weight is 890kg with 227kg capacity on the steel checker-plate platform with roll-out deck extension and can be driven at full height. Overall width is 760mm, with an overall length of around 1.45 metres.

As on the Genie GS-1932 the scissor stack is centred under the extended platform, helping improve platform rigidity especially on the deck extension. The direct DC motor wheel drive not only saves power but allows it to climb 25 percent grades with ease. The new machine complies fully with ANSI, CE and ISO standards and will be available for delivery later this year.



The new Genie GS-1330M micro scissor lift



The new model features direct electric drive

Zoomlion acquires Wilbert Turmkrane

Chinese crane manufacturer Zoomlion has acquired German tower crane company Wilbert Turmkrane in a share purchase deal. Wilbert - based in Waldlaubersheim, west of Frankfurt - has a production facility, offices and warehousing totalling around 50,000 square metres on a 47 acre site, with the outside space used for storage and testing. The company built its name in the German tower crane rental market in a long-term partnership with Wolffkran but began manufacturing its own flat top and luffing jib tower cranes in 2004, bringing its relationship with Wolffkran to an end.

It currently employs 132 and was saved from administration in 2014 by Chinese automotive manufacturer Nanyang Guoyo. Zoomlion says that Wilbert will continue to manufacture and rent tower cranes and will focus on higher quality cranes for western markets.



The acquisition completion ceremony

First UK Maeda CC985

Dorset, UK-based crawler crane rental company Jones Crawler Cranes has taken delivery of the first 4.9 tonne Maeda CC985 crawler crane in the UK.



The Maeda CC985

The CC985 features a five section, 15.8 metre pentagonal boom providing a tip height of 17.6 metres. The optional telescopic boom extension takes the maximum tip height to just over 22 metres. The crane can pick&carry up two tonnes, with the rest of the chart available through 360 degrees while static. The crane went straight to work on a job at Longleat Safari Park in Wiltshire.

Niftylift upgrades HR12N

Niftylift has started shipping updated versions of its popular 33ft HR12N boom lift. The latest generation HR12N - the MkII - includes a ToughCage platform, new controllers and control box, complete with Niftylift's SiOPs built-in secondary guarding system, all with some sensitive restyling to make it look less 'boxy'.

The lift retains its 6.1 metres of outreach, 200kg unrestricted platform capacity, overall width of 1.5 metres and a total weight of just under 3,300kg. Many features have been carried over from the new lighter version, the HR12L, which began shipping this time last year. Two of the first units were shipped to German rental company Armo.

Improvements include a new SiOPs control box and electrical system.



The new Niftylift HR12N MkII



Loxam completes UK Platforms takeover

Loxam has completed the acquisition of UK Platforms from HSS Hire, six months after the £60.5 million deal was agreed through Loxam's UK subsidiary Nationwide Platforms.

The Competition and Markets Authority (CMA) cleared the deal on December 19th after ruling that it did not plan to refer it to a phase two investigation under the provisions of the Enterprise Act 2002. HSS said that it will use the proceeds to reduce debt and increase its focus on its core tool hire business.



50 years of JLG

JLG has kicked off a year of celebrations marking the founding of the company by John L. Grove, who formally registered the business - initially named Condor Industries - with Ben Stevens and Paul Shockey on January 9th, 1969 following several months of secret planning, following his departure from Grove cranes.

At that point they had no product line, no manufacturing facility and no product concepts, merely an office in Greencastle, Pennsylvania. We will be covering the events of that first year and the arrival of the first self propelled telescopic boom lift over the next few issues.



XCMG unveils 186ft boom

XCMG unveiled the new 186ft GTBZ58S self propelled telescopic boom lift at Bauma China. The



new lift uses a similar chassis design to the Genie SX180 and JLG 1850SJ with four swing out 'legs' - one for each wheel.

The unit - which bears more than a passing resemblance to the JLG machine - has a five section main boom, topped by a two section telescopic jib giving a working height of 58.6 metres and a maximum outreach of 24.5 metres with 250kg, while the maximum platform capacity is 450kg. Overall weight is 27.3 tonnes and the overall width is said to be 2.5 metres in travel mode and just

over five metres when extended, gradeability is 45 percent. The first units have been sold to Sinopec Heavy Lifting & Transportation.

XCMG unveiled its first boom lifts at Bauma China three years ago and claims to have sold around 800 units since then, mostly in China. Its range was previously topped by the 138ft GTBZ 42S.



The XCMGGTBZ58S

New compact Dieci

Italian telehandler manufacturer Dieci has unveiled the Mini Agri 20.4 compact two tonne/4.3 metre telehandler. The prototype was displayed at EuroTier in Hanover. While it follows the principles of the 2.5 tonne/six metre 25.6, it has been subject to an extensive redesign.

Overall height is 1.91 metres, overall width 1.55 metres and overall length 3.63 metres. Total weight is 2,000kg, allowing the use of a smaller Kubota diesel, coupled to a hydrostatic transmission housed in a newly designed engine compartment that completely opens up for easier inspection and maintenance. The new cab interior has been completely updated with new dashboard and instrument layout and more space.



The new Dieci Agri 20-4 is has an overall width of 1.55 metres, is 1.91 metres high and 3.63 metres long.

10,000th Hy-Brid scissor lift

US low level scissor lift manufacturer Custom Equipment has produced its 10,000th Hy-Brid scissor lift. The milestone machine - a 14ft HB-1430 - was purchased by rental company Lift Works, the same company that purchased the first Hy-Brid lift - a 10ft HB-1030 in 2004 - which is still working in the company's fleet. The HB-1430 is 1.76 metres long with an overall width of 760mm and a platform capacity of 304kg.



The Lift Works team with both scissor lifts

Custom Equipment founder Steve Kissinger said: "I am extremely proud of our growth. I knew there was a need in the industry, but had no idea how large that demand was."

Lift Works owner Martin Starck added: "Customers love these lifts, their compact size and lifting capacity are the reason we purchased them in the past and why we continue to do so."



Steve Kissinger of Custom Equipment (L) and Martin Starck of Lift Works with the first and Hy-Brid scissor lift and the 10,000th.

Another 41 Manitous for Coates

Australian rental company Coates Hire has taken delivery of 10 new 45ft Manitou 160ATJ+ articulated boom lifts, with a further 31 Manitou booms on order.

The 160ATJ+ features a large platform, an unrestricted platform capacity of 400kg - three people and their equipment - with a maximum outreach of 8.9 metres. The new additions take Coates Manitou boom lift fleet to more than 80 units.



The Manitou 160ATJ+ has 4x4x4 drive/steer and a 400kg unrestricted platform capacity

CMC launches hybrid S32

Italy's CMC has launched the S32 Green Power, a hybrid version of its 32 metre S32 spider lift. The new machine has the same features as the standard S32, with 16 metres of outreach and 220kg platform capacity. The first unit has been delivered to a customer in China.

Export manager Giovanni Carbonara said: "All CMC products can now be supplied as hybrid Green Power versions, with lithium-ion battery and electric motor. Perfect for work in hospitals, airports and sensitive areas, where the use of an engine is not only strongly discouraged, but prohibited."



CMC S32 Green Power

Potain CT 565 launch

Potain used Bauma China to launch its largest flat top crane so far, the 550 tonne/metre MCT 565. The company had previously given a few key customers a sneak preview of the prototype in early August, at the Chinese production facility in Zhangjiagang where it will be built.

The MCT 565 is available in three configurations with maximum capacities of 20, 25 or 32 tonnes - the two smaller versions have a choice of the regular 100 LVF or the high performance HPL 150 winch, which has a drum capacity of 1,200 metres and is standard on the 32 tonne version. All winches are available with a safety brake option.

The crane offers jib lengths from 30 to 80 metres in five metre increments, and can handle four tonnes at the 80 metre jib tip. The upper section of the MCT 565 with full jib can be transported on nine trucks, thanks to a number of space saving design features, such as a folding cab and counter jib. Once on site the crane can be erected in less than two days, depending on the height. Users have the option to split the slewing unit and counter jib into more manageable loads should space or the size of the installation crane require it.

The counter jib can be assembled in three lengths, 17, 21 or 24 metres and is equipped with dedicated slinging points for lifting and tie down. The crane has been designed with new tower sections - the C800 and C850 with five metre standard sections or five and 3.3 metre heavy duty reinforced sections - which can be used with other Potain cranes. maximum free-standing height ranges from 70.9 to 75.9 metres while climbing the crane to 200 metres requires three anchor points.

The crane is targeted at the Asian, Middle East, African and South American markets, with deliveries due to begin early this year.



Liebherr fibre rope

Liebherr has collaborated with Austrian rope manufacturer Teufelberger to develop a high tensile fibre rope. During development, more than 100 fibre rope prototypes with a total length of around 70,000 metres were produced.

These were extensively tested and Liebherr says the results confirm that the fibre rope - which weighs around a fifth of a conventional steel rope - lasts four times longer and is significantly easier to handle and can be installed by hand without any auxiliary reeving winches. The operator can also easily and safely identify when the rope requires changing. The fibre rope will be shown at Bauma on a new tower crane range that the company plans to launch.

The new fibre rope from Liebherr.



Terex booster kits for Singapore

Singapore heavy lift company Tiong Woon has purchased Boom Booster kits for its three 1,600 tonne Demag CC 8800-1 crawler cranes.

The kit increases the crane's load chart capacities by up to 90 percent, which the company says is increasingly required for heavy lifts on petrochemical, wind turbine erection and power plant installation projects with long boom configurations.

Chairman and chief executive Ang Kah Hong said: "While the Demag CC 8800-1's 1,600 tonnes maximum capacity is impressive the Boom Booster makes it superior to any other crane in the class up to 2,000 tonnes."



The CC8800 Boom Booster kit in action



Norbert Dudek of Demag/Terex (L) and Ang Kah Hong of TWC

100 Polish Sinobooms

Poland's Gizo Rental has taken delivery of 100 Sinoboom slab electric scissor lifts, including 19ft GN1932, 20ft GN2032, 26ft GN2632, 26ft GN2646, 32ft GN3246 and 40ft GN4047 models. The machines were delivered by Sinoboom's Liftstore partnership based in Jawczyce, west of Warsaw.

Liftstore's Erik Geene said: "Through their latest experiences with the new Q-Line series of Sinoboom, Gizo are going to replace their whole fleet of scissors with these machines. We will continue with this strategy and plan to add Rough Terrain scissors and booms later."



Crosby acquires Straightpoint

US lifting attachment and hardware manufacturer Crosby has acquired UK load cell and weighting equipment manufacturer Straightpoint, including its manufacturing facility and headquarters in Hampshire which will become Crosby's centre of excellence for load monitoring and measurement devices.

Straightpoint chief executive David Ayling will remain with the business in a new role overseeing sales, marketing and product development for all load monitoring equipment. He will report to Robert Desel, chief commercial officer at Crosby. Details of the transaction have not been disclosed.



Straightpoint's David Ayling (L) with Robert Desel of Crosby

Crosby

SP straightpoint
know the load

Ramirent to quit Denmark

Ramirent is to sell its Danish rental business to Denmark's largest equipment rental company G.S.V Materieludlejning in a deal which values the business at around €33 million. Annual revenues are about €41 million with an operating profit of around €4 million. Ramirent Denmark's 130 employees will remain with the business.



Dan Vorsholt

G.S.V operates from 16 locations throughout Denmark with a rental fleet that includes powered access, mastclimbers and scaffold, as well as earthmoving equipment and cabins. It was founded in 1964 by three individuals - Grunnet, Svendsen and Vaskær - giving the company its name. Since then it has merged with or acquired several other companies including Corona.

G S V

New 25m Multitel

Italian truck mounted and spider lift manufacturer Multitel Pagliero will unveil a new 25 metre truck mounted articulated platform at Bauma this April.

The MZ 250 will be mounted on a 3.5 tonne Iveco Daily chassis and while having a similar boom/riser geometry to the current MX 250 - with a two section lower boom/riser, a two section upper boom and a fixed length articulating jib - it is completely new, with a higher boom pivot point in order to allow the longer boom sections to stow over the top of the driver's cab.

As a result the overall height is likely to be closer to three metres, while the MX 250 is just 2.5 metres.



Multitel MZ 250

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World's largest reachstacker delivered

Danish transport and logistics company Blue Water Shipping has taken delivery of a 152 tonne Nielsen reachstacker - the largest in the world.

Based on a Konecranes 4545 the new machine weighs 110 tonnes, has a 15 metre stowed length, overall width of 4.9 metres and a lift height of 15.4 metres. Developed by equipment distributor N.C. Nielsen and Blue Water Shipping, the machine has gone to work at Blue Water's headquarters in Esbjerg on the west coast of Denmark where it will be used to pick&carry wind turbine tower sections, nacelles and other heavy items from ship to storage yard and back.



The 152 tonne reachstacker

Ainscough rebalances

UK rental company Ainscough Crane Hire announced further layoffs and depot closures late last year as it addressed a slowdown in business volumes. The depot closures included the Wirral - with coverage of the area shifting to Preston and Manchester depots - and Newcastle with coverage moving to Stockton. Coventry and Dundee depots were also reduced to two and three crane satellites respectively. Finally, it is also reducing headcount in some of its administration areas.

Chief executive Janet Entwistle said: "Current economic uncertainty is affecting the company's customers which in turn is having an impact on demand." She confirmed that volumes for 2018 were running around 15 percent lower than in 2017 which in turn pushed costs up to 94 percent of sales compared to 80 percent three years ago, highlighting the need to further reduce costs.

The company official statement said: "We regularly review our fleet capacity and depot structure to ensure we can meet the current and future requirement of our customers. As part of our regular reviews we have recently made a small number of changes to our business which includes closing two of our smaller depots where we can meet our customer needs from other nearby depots. This does not affect our ability to deliver a truly national service from our 30 locations across the UK."



Riwal acquires AH-Lift

Dutch international aerial lift and telehandler rental group Riwal has acquired Danish rental company AH-Lift. Established in 1986, AH-Lift is owned and managed by Finn Aaberg and rents a wide range of aerial work platforms from a base in Hvidovre, near Copenhagen. The 200 unit fleet includes spider lifts, truck mounted lifts, boom lifts and scissor lifts. The company employs 20.

AH lift and Riwal will initially continue to operate independently, but over time the AH-Lift depot and its employees will be integrated into the Riwal Denmark network, increasing the number of Riwal locations in the country to six. The AH-Lift owners and key managers will remain with the business and continue to run the business under the leadership of Riwal Denmark country manager, Claus Kromann.



The AH-Lift premises in Hvidovre



GMG opens in Oz

US-based aerial lift sales company GMG has established a new direct sales operation in Australia - GMG Platforms Australia.

The company is a wholly owned subsidiary of the American business and will sell and support GMG's full range of slab electric scissor lifts along with its new Rough Terrain scissor lifts and mast booms to rental companies throughout the country. It will also handle spare parts, service, warranty support and training. Martin Eade has been appointed sales manager, following 24 years with Hinowa spider lift dealer ASPAC.



Martin Eade

SGB and Lyndon Scaffold to merge

BrandSafway/SGB has acquired UK access company Lyndon Scaffolding together with Taylor's Hoists, which was purchased by Lyndon in 2017. Lyndon Scaffolding will merge with SGB to become Lyndon SGB by BrandSafway.

Established in 1968 Lyndon was owned and managed by the Lynch family along with finance director Keith Addis. Revenues for the year to March were £48.6 million with Taylors Hoists contributing around £3 million. Pre-tax profits were almost £4 million, while net assets were £21 million. The company employs 600 staff at locations in London, Birmingham, Manchester, Edinburgh and Barry, while Taylor's Hoists is based in Duxford.



Poland's first Liebherr RT

Polish crane and heavy haulage company Dzwigi Mazowsze Marcin Zielonka has taken delivery of the first 100 tonne Liebherr LRT 1100-2.1 in Poland.

The crane features a five section 50 metre main boom with straightforward 10.5 metre swingaway extension and standard Variobase multi-position outrigger set up system. It is the first Rough Terrain crane in the company's fleet, which is currently made up of All Terrains up to 500 tonnes.



Mammoet moves into Mozambique

Dutch international heavy lift company Mammoet has established a new business and heavy lift fleet in Mozambique. The operation which will include specialised equipment and an experienced team of individuals, is located in the port town of Mocimboa da Praia, in the north of the country. The office reports through Mammoet's South African office and will provide heavy lifting and haulage solutions across the country.



The Mammoet depot in Mocimboa da Praia

Skyjack scissors for China

Chinese rental company Zhongjian Huijin has taken delivery of a fleet of 19ft Skyjack SJIII 3219 slab electric scissors. Established in 2014, Zhongjian Huijin is based in Beijing and operates across the region. Owner Lu Lei said: "The feedback from customers, following our initial order earlier this year was so positive, we knew we would have no issue renting out more of these units. We are happy about the decision to bring more Skyjacks into our fleet and look forward to continuing a relationship with a company which is very easy to do business with."



Simon Cracknell of Skyjack Asia (L) with Lu Lei of Zhongjian Huijin



Skyjack SJIII 3219 scissor lifts

IPAF to certify United Rentals courses

The International Powered Access Federation (IPAF) has agreed to provide US-based United Rentals with IPAF certification for its aerial work platform training through its United Academy. The programme includes eLearning coursework and practical testing at United Rentals' locations. Senior training managers from United worked with IPAF to align the company's training content with the internationally accepted IPAF operator courses.

As part of the accreditation process, IPAF audited several of United Rentals' North American locations - of which there are more than 500 - where hands-on trainee testing takes place. As a result United Rentals has been approved to display the IPAF Certified Training logo within its work platform training descriptions and materials. Candidates successfully completing IPAF certified training through the United Academy will be issued a special United Rentals Card, which will certify them as having passed a course that is closely aligned with IPAF's training courses.



Palazzanis for Incheon Airport

South Korea's Incheon International Airport in Seoul has taken delivery of two fully electric 30 metre Palazzani TSJ 30.1 wheeled spider lifts. The TSJ 30.1 features a five section main boom and a 2.5 metre articulated jib giving 13 metres of outreach with an unrestricted platform capacity of 120kg, or 12 metres with 230kg. Both lifts will be used for internal and external maintenance at the airport which also contains a golf course, spa, skating rink, casino, indoor gardens and museum of Korean culture.



One of the airport's TSJ 30.1s

A Nifty wonderland

In December Niftylift transformed its headquarters in Milton Keynes, UK into a winter wonderland and Christmas market for employees and their families.



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Ashtead - owner of **Sunbelt Rentals** in America and **A-Plant** in the UK - posted first half revenues up 19 percent to £2.25 billion with most of the growth coming from Sunbelt. Pre-Tax profits improved 25 percent to £610 million.



In the USA **Sunbelt** revenues were 20 percent higher at \$2.5 billion, while operating profits improved almost 21 percent to \$847.1 million.

Sunbelt Canada posted revenues of \$167.4 million up 84 percent, thanks to last year's acquisitions. Operating profits increased 74 percent to \$36.3 million.



In the UK **A-Plant** revenues were two percent higher at £251 million while operating profit for the six months fell 5.5 percent to £44.2 million.

Speedy has acquired Glasgow-based construction related training company **Geason Holdings** from its owners, Ian and Robert Kilpatrick for £9 million in cash, while assuming £300,000 of debt. Geason has revenues of £8.3 million with pre-tax profits of £1.7 million.



Vp, owner of **UK Forks** and **Higher Access** achieved a 42 percent jump in first half revenues to £193.2 million. Pre-tax profits were 17.5 percent higher at £23.9 million. The growth was due to the incorporation of Brandon Hire, telehandler company First National, the M&E division of JMS and Zenith Survey Equipment, as well as further organic growth.



Liebherr has said that it is on course to exceed €10 billion in revenues for first time in its history. Growth has occurred in most sectors with Mining and Mobile Crane divisions leading the way. Mobile crane sales growth is said to be into double digits which ought to take sales of All Terrain, Rough Terrain and crawler cranes to around €2.3 billion. The Tower Cranes and Concrete Technology division has also achieved higher revenues. In total the combined mobile and tower crane sales are expected to exceed €2.85 billion or \$3.3 billion.



A-Plant has acquired hoist and transport platform rental company **Hoist-It** from its owner directors Gordon Gedling, Geoffrey Beentjes and Barry Mchenry. Established in 1985 Hoist-It runs a fleet of mostly Alimak and Alimak Hek hoists and platforms.

Canadian mastclimber manufacturer **Fraco** is to merge its UK and French subsidiaries with Spanish sales and rental company **Turboiber Elevación** in order to expand its sales and market penetration across Europe.

US-based **H&E Equipment Services** is to acquire Texas based We-Rent-It, which operates from six locations in the central Texas. We-Rent-It offers a wide range of construction equipment with a strong focus on aerial work platforms and telehandlers. It has revenues in the region of \$36 million. H&E will pay \$100 million in cash for the business.



US-based rental software supplier **Point of Rental** has acquired Danish owned **RentalTrax** from WIOsoft rental and inventory management software. RentalTrax has offices in Copenhagen, Denmark and Florida in the USA, with around 5,000 users across Europe, North America, and Australasia. This is Point of Rental's third acquisition in the past two years following its entry into the European market in 2016 through the acquisition of Higher Concept Software's Syrinx software in the UK, followed by PartyCAD earlier this year.



Hiab and **Kalmar** owner **Cargotec** has reduced its full year profit forecasts due to developments at Hiab and MacGregor. The company's latest forecast is that operating profits will come in at between €235 and €245 million. It had previously said that it expected profits to come in above last year's profits of €258.6 million. The reduction is due to lower profits at Hiab and MacGregor resulting from ongoing bottlenecks in component supply and new manufacturing equipment installation.



Ashtead has increased its senior credit facility to \$4.1 billion and extended the maturity to December 2023. The deal includes a slight reduction in cost keeping the average well under five percent, while other terms and conditions remain unchanged.



Ramirent and **Cramo** have reviewed the future of their Russian joint venture **Fortrent**. The two companies will maintain their 50/50 ownership of the business, but will close the Ukrainian operation which contributed €2.1 million to Fortrent's revenues.



BrandSafway has acquired west coast hoist rental company **Cabrillo Hoist** in order to extend its west coast powered access business. Cabrillo was founded in 1998 and covers the greater Los Angeles, San Diego, San Francisco and Seattle areas.



Brazilian rental company **Mills** and aerial lift rental company **Solaris** have confirmed that the merger they have been negotiating since September will now go ahead giving Solaris shareholders a 30.5 percent stake in Mills.



Ramirent has acquired the **SRV Kalusto** equipment division of the SRV group and signed a long-term co-operation/supply agreement. Ramirent paid €21 million for the company in an all-share purchase transaction.



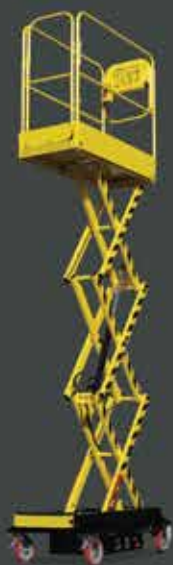
UK-based heavy lift planning and project management company **Notus Heavy Lift Solutions**, has acquired specialist lifting training and consultancy company **SWL Training** from owner Kevin Bennison. Financial details of the deal have not been disclosed.



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Subversive Maintenance(Low maintenance costs)

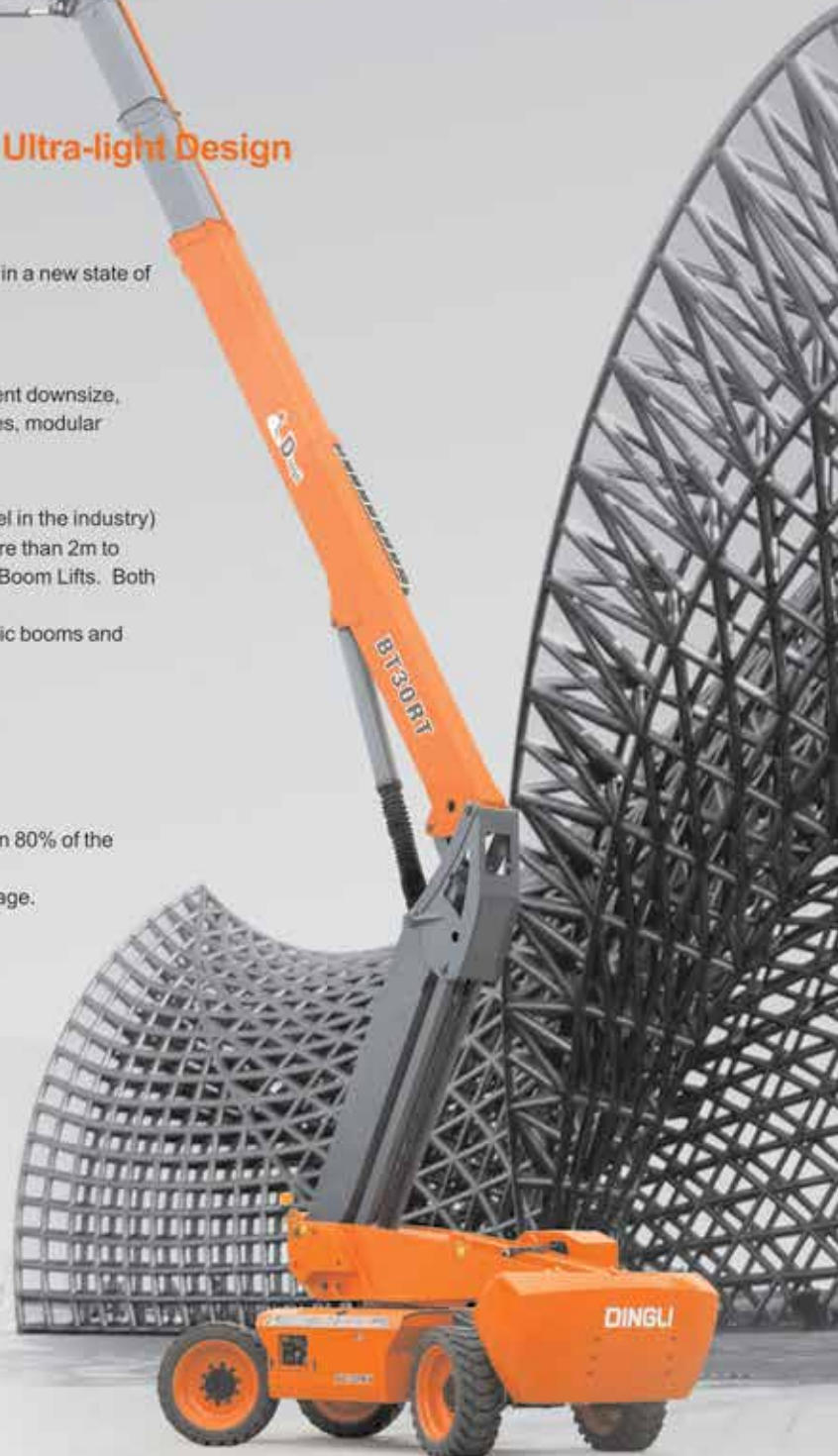
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Telescopic Boom Lifts

- BT24RT**(24m) **BT26RT**(26m)
- BT28RT**(28m) **BT30RT**(30m)

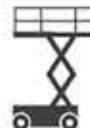
Articulating Boom Lifts

- BA24RT**(24m) **BA28RT**(28m)



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No.1255 Baiyun South Road, Deqing, Zhejiang
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- **Riwal** has appointed **Vincent Vercaemst** as group manager equipment sales.
- US-based **A1A Software** has updated its iCraneTrax telematics and rental operations software programme.
- UK rental company **Coppard Plant Hire** has taken a **Maeda MC305CRM** spider crane.
- Germany's **Herrmann & Wittrock** has acquired the Zwickau and Oelsnitz branches of **G & R Kran und Transport**.
- **ATN** has appointed **Markus Suttorp** as technical support manager.
- UK's **Crowland Cranes** has delivery of a 20t **Kato CR-200Rf** city All Terrain crane.
- UK's **NMT Crane Hire** has appointed **Mark Nixon** as senior crane sales manager.
- **Saqr Port**, UAE has ordered three 63t Konecranes **Gottwald G HMK 8410 B** mobile harbour cranes.
- A crane operator in Australia, has been fined A\$4400 plus costs for overloading a crane which injured a man.
- German rental company **Begemann's Mietlift** has taken 10, 40ft **Airo X14 RTE** scissor lifts.
- Nationwide Platforms' operations director **Peter Douglas** has left the business.
- UK rental company **Warren Access** is celebrating 25 years in business.
- **Jonathan Dawson** has been appointed managing director of **JLG/Power Towers**. **Laurent Montenay** takes over his role as senior director sales - Europe, Africa and the Middle East.
- German rental company **Salgert** has taken two new **Oil&Steel** spider lifts.
- **Manitex** has appointed **Bill Cox** as regional business manager **PM** articulated cranes, south central USA.
- **Mark Carrington**, previous owner of UK based **King/Skyking**, has retired.
- Germany's **Armo** has taken the first units of **Niftylift's** upgraded, updated **HR12N** boom lifts.
- Denmark's **Horsens Lifting** has taken a 33m **Falcon FS330Z** spider lift.
- **Deutz** has appointed **Bernd Bohr** as chairman.
- UK rental company **Speedy** has taken 75 **Porta-Gantry** cranes from **Reid Lifting**.
- US rental company **CraneWorks** has taken 11 **Demag** All Terrain cranes and eight **Terex** truck cranes.
- **Manitex** has appointed **Southwest Products** as a distributor.
- UK access industry veteran **Brian Steadman** of **Advanced Access** has retired.
- **Euroports Germany** has taken a 144t **Liebherr LHM 550** mobile harbour crane.



Vincent Vercaemst



Markus Suttorp



Mark Nixon



Peter Douglas



Jonathan Dawson



Laurent Montenay



Bill Cox

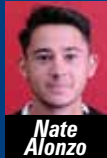


Bernd Bohr



Brian Steadman

- **Genie** has appointed **Nate Alonzo, Jon Cotts, Connor Dugan, Matt Fitzsimmons and Max Izotov** as associate sales managers for North America.
- The German town of **Neuenburg** has taken an **Oil&Steel Scorpion 2313** truck mounted platform.
- **Raimondi Cranes** has appointed **ConAgro** as distributor for Cyprus.
- US-based **Bigge Crane and Rigging** has taken a 400t **Liebherr LTM 1400-7.1** All Terrain crane.
- India's **Shakti Equipments** has ordered India's first **Haulotte HA20 LE Pro** electric boom lift.
- Uruguayan port operator **Montecon** has ordered a 154t **Liebherr LHM 800** mobile harbour crane.
- Germany's **Biberger** has taken three 60ft **Genie Z-60/37 FE** hybrid articulated boom lifts.
- **Holland Lift** has appointed **Jacco Hartkoorn** to handle direct sales in Germany and Austria.
- Australia's **Kennards Hire** has opened a new location in **Toowoomba, Queensland**.
- Israel's **Levinson Brothers Engineers** celebrated 50 years as a **Grove** crane distributor.
- UK-based **Staffordshire Fire and Rescue Service** has taken a **JCB 35 Teletruk** telehandler.
- Germany's **Kuba Arbeitsbühnen** has taken five **Haulotte** aerial lifts.
- **Hörmann Schweiz** has taken three **Skyjack SJ111 3220 DC** slab electric scissor lifts.
- **Raymond Schofield**, a depot manager for UK company **Facelift**, has died.
- UK crane rental company **Cramscene** has taken a 60t **Liebherr LTM 1060-3.1** All Terrain crane.
- **Raimondi Cranes** has appointed South Africa's **ZLT Tower Cranes** as its distributor for eight African countries.
- **GMG** has appointed **Craig Braun** as operations director and **Erik de Bruijn** as European service manager.
- Denmark's **Lissner** has signed a supply deal with the Danish Ministry of Defence for **Unic** spider cranes.
- **Mammoet Germany** has taken the group's first 55t **Demag AC 55-3** All Terrain crane.
- Florida's **Select Crane Sales** has appointed **Karl Pitre** as service manager in New Jersey.
- **Mammoet** has opened an office for West Africa in **Accra, Ghana**.
- UK rental company **NMT** has taken a **Spierings SK1265-AT6** self-erecting mobile tower crane.
- Germany's **Roggermaier** has ordered a 90m **Ruthmann T 900 HF** truck mounted platform.
- **Ashtead** senior independent director **Ian Sutcliffe** has resigned.



Nate Alonzo



Jon Cotts



Connor Dugan



Matt Fitzsimmons



Max Izotov



Jacco Hartkoorn



Craig Braun



Erik de Bruijn



Ian Sutcliffe

- **Ashtead** CEO **Geoff Drabble** is to retire next year, **Brendan Horgan** takes over in May.
- UK's **Millennium Crane Hire** has taken a 40t **Liebherr LTM 1040-2.1** All Terrain crane.
- UK's **HTC Wolffkran** has taken a 300t **Grove GMK6300L-1** All Terrain crane.
- Switzerland's **Feldmann Pneukran und Transport** has added five new **Liebherr** cranes to its fleet.
- UK's **BT Openreach** has ordered 70 van mounted platforms from **Versalift**.
- **Ramirent** has named **Jukka Havia** as its new chief financial officer.
- **Bigge Crane and Rigging** has ordered \$8 million worth of **Alimak** hoists.
- **CMC** has appointed **Gaspard Caradonna** as area sales manager for France.
- **Rocky Tan**, GM Malaysian access company **Eastway Engineering**, has died.
- **United Rentals** has extended its partnership with **Serious Labs** opening a new Virtual Reality training centre.
- **Klubb** has appointed **ACR** as partner/distributor for Spain.
- **Manitou** has launched the **MLT-X 961-145 V+ L** agricultural telehandler.
- France's **Somatra** has taken a 220t **Demag AC 220-5** All Terrain crane.
- Belgium's **Correct Service** has moved into new purpose-built premises.
- **CTE** has appointed **Andrea Benedetti** as area manager for central Italy.
- Germany's **Mietpark Jenz** has taken a 15.5t **Jekko JF545** spider crane.
- Dubai's **Al Naboodah Group Enterprises** has taken a 120t **Sennebogen 6113 E** telescopic crawler crane.
- **Ralph Helm**, former president and chairman of **Manitowoc** has died.
- UK's **The Access Alliance** has appointed **Liftright Access** as its first Associate Member.
- Italy's **Comet** held a tunnel road show in Belgium and Switzerland.
- **ALE** has sold its 1,200t **Gottwald MK1500** to **OM Heavy Lift** for the Port of Dundee.
- **Cramo** has confirmed **Hartwig Finger** as executive vice president central Europe.
- Switzerland's **VHB** has taken a **Liebherr MK 88** mobile self-erecting tower crane.
- German manufacturer **Klaas** held an open day at its headquarters in **Ascheberg**.
- UK access industry veteran **Chris Caney** has retired after more than three decades in the access industry.
- **Magni Telehandlers** has appointed Ontario-based crane sales and rental company **Cropac** as a distributor.
- **Point of Rental Software** has appointed **Simon Gibbons** as business development and implementation manager.
- **Skyjack** president **Brad Boehler** has joined the **Serious Labs** board.



Brendan Horgan



Jukka Havia



Rocky Tan



Andrea Benedetti



Ralph Helm



Hartwig Finger



Brad Boehler

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