

ELS is to enter the telehandler market



ELS to enter telehandler market

Turkish aerial lift manufacturer ELS is to unveil a new telehandler in the form of a prototype at Bauma - the company's first step into the telehandler market. It says that it will have a lift height in the region of 6.35 metres and a capacity of 3,200kg which it should be able to lift to its full height. The new telehandler is being developed in partnership with Sanko Holding which builds the MST range of telehandlers and the information we have received suggest that it is a development of the MST ST 7.40, the company's its smallest telehandler.

ELS says it will be taking pre-orders at Bauma with the final product being ready to ship in the third quarter. Components have yet to be finalised but MST tends to use Perkins engines, Rexroth hydrostatic transmissions and Dana axles. ELS is aiming the telehandlers at the rental market and could quickly expand its range if the strategy works. MST currently builds fixed frame telehandlers up to a 17 metre/3,000kg model.

More Genie XC's and lithium scissiors

Genie will launch two new XC Extra Capacity telescopic boom lifts at Bauma - the 45ft S-45 XC wheeled boom lift and the 65ft S-65 TraX crawler boom. They join the SX-135 XC, SX-125 XC, SX-105 XC, S-85 XC and S-65 XC models.

The S-45 XC has a maximum outreach of 11 metres with an unrestricted platform capacity of 300kg and a 454kg maximum capacity and is rated for three people with their tools. - the same as the rest of the XC model range. The S-65 TraX has a maximum outreach of 16.51 metres.

The XC models incorporate upgraded boom structures to cope with the higher loads, and fully automatic working envelope control which retracts the boom automatically as it reaches the limit of its safe operating range for the weight in the platform. The load sense cell continuously checks the weight in the platform and can be calibrated without requiring a test load.

This new model will be available in the European region from April, while the S-65 TraX - built in the Umbertide plant in Italy - will be available in Europe later this quarter.

Genie also announced a lithium ion battery pack option for its slab electric scissiors.

More in next months issue.



The Genie S-65 TraX



The new Genie S-45XC

The Grove GMK3060L will be launched at Bauma



Longer boom for Grove GMK3060

An updated, longer boomed version of the 60 tonne Grove GMK3060 All Terrain crane - the GMK3060L - will be launched at Bauma. The three axle GMK3060L will feature a 48 metre six section main boom, five metres longer than its predecessor and an 8.7 to 15 metre bi-fold swingaway extension. The load charts are also said to have been improved significantly in a number of areas.

The company claims that new model will have the most compact dimensions of any three axle All Terrain crane. Overall carrier length is 8.68 metres and overall width 2.55 metres. Overall height with the suspension fully lowered is 3.48 metres. Manitowoc's Crane Control System (CCS) is standard, while the MAXbase variable outrigger set-up system is available as an option. Power is supplied by a six cylinder Cummins diesel in both Tier 4 Final/Euromot V and Tier 3/Euromot III variants.

New 35m Teupen

Teupen will launch the upgraded version of its 35 metre Leo35T plus spider lift. The new Leo35T features a five section boom plus jib with 17 metres of outreach and a maximum platform capacity of 400kg, or 300kg unrestricted. Overall dimensions are 1.58 metres wide, 7.5 metres long and 1.98 metres high. Total weight is 5,400kg. The overall width and height of the tracked chassis can be hydraulically extended to provide greater stability on uneven or sloped ground or to increase ground clearance when necessary.

Radio remote controls are standard, with a two line digital display which includes the fuel level indicator, the platform's capacity when lifting and the actual load as a percentage of the capacity available for the actual height and outreach.

The remote control is also equipped with an engine start/stop function. The outriggers have several set up positions to cope with different work areas and also allow the lift to level up on slopes of up to 30 percent. The machine is available with four different platform sizes with widths ranging from 900mm to two metres.



Teupen's new 35 metre Leo35T plus

The AL.SK350 makes the 2,890 tonne lift



ALE completes heaviest lift in Texas

An ALE AL.SK350 crane has carried out one of the heaviest lifts to have been carried out in the Americas at an oil and gas project in Texas. The crane lifted a 2,885 tonne MRU module at a radius of 31.4 metres on a 124 metre main boom with 4,000 tonnes of ballast suspended at radius of 49 metres.

The lift was the second of three heavy module lifts on the project in Ingleside. The AL.SK350 was able to reach all three lifts from a single location saving time on rigging and relocation.

Skyjack goes higher

The new Skyjack SJ9263RT

Skyjack will unveil two new larger full size Rough Terrain scissor lifts at the ARA and Bauma. The new models are based on the highly successful 50ft SJ9250RT but have been completely updated and redesigned to create the 53ft SJ9253RT, which provides and 18 metre working height, and its bigger brother the 63ft SJ9263 RT. Both have the same 2.34 metre overall width, decks and extensions, while

being slightly shorter than the SJ9250RT in terms of overall length.

The SJ9263RT was unveiled at the ARA/Rental Show, while the SJ9253RT will make its debut at Bauma in April. Details on the new machines had not yet been revealed as we went to press but will include substantial updates and improvements on the SJ9250 and include an updated version of the company's Elevate telematics system and new controls.

The company is also updating its larger slab electric scissor lifts, with a second generation SJ4740 that features a new control box, updated telematics, an improved scissor stack and a new pothole protection system. Skyjack also delivered its first European built boom lift, which shipped from a Linamar plant in Hungary in January. The plant has started building both the 46ft SJ46AJ and 51ft SJ51AJ articulating boom lifts.



The electric models will be two wheel electric wheel motor drive.

Lithium power for JLG booms

JLG will launch three new lithium ion battery powered articulated boom lifts at Bauma this April. The new models are based on the current 34ft 340AJ, 45ft 450AJ and 52ft 520AJ diesel powered articulated boom lifts, using the same structure and lift mechanism but incorporate an electric drive motor to power the machine's hydraulics and two electric wheel motors for travel.

While a four wheel drive version will not be available at launch, the high powered wheel motors are said to have enough 'grunt' and gradeability to handle all but the worst rough terrain site conditions. The benefits of the machines include lower maintenance and fuel costs, along with no emissions and little noise. At the same time, they have a very high level of parts commonality with the diesel models.

The company is also releasing its SkyGuard SkyEye secondary guarding for boom lift controls into production. The system uses an ultrasound beam that runs horizontally over the control box, which when broken stops the boom lift functions, and then reverses the functions used immediately prior to the point the beam was broken. The company first demonstrated the basic system in concept form at Conexpo 2017.



The new all electric JLG boom lifts will be based on the current Diesel RT models

The JLG SkyGuard SkyEye system will now go into production and available as an alternative to the standard SkyGuard system

Crane configuration App

Manitowoc has launched a free smartphone App to help crane operators determine the overall boom and jib length combination required for a lift.

The Manitowoc Boom Length Selector app allows operators to select specific boom and extension/jib length combinations, building heights, radii and other crane parameters using a sliding scale to determine the setup for a specific lift. The App is available on the App Store and Google Play Store by searching for Manitowoc Boom Length Selector.



New 30m Easy Lift spider



The new machine has 14.5 metres outreach at a height of 15 metres

Italian aerial lift manufacturer Easy Lift will launch a new 30 metre articulated tracked spider lift at Bauma. The new machine - the RA31 - employs a three section telescopic riser/lower boom and three section top boom crowned by a 1.8 metre jib with 170 degrees of articulation, providing a working height of 30.2 metres and 14.5 metres outreach at an up and over height of 15 metres. Maximum platform capacity is 230kg and total weight of the hybrid model is 4,300kg.

The first unit, the hybrid RA31HY has diesel/ battery power with a 200Ah, 48 volt lithium ion battery pack and AC drive motor in addition to the diesel engine.

When the engine is running a hydraulic generator automatically recharges the battery, while there is also a high speed onboard charger. The boom is manufactured from high strength Strenx steel, allowing thin wall construction with a larger cross section for added rigidity.

The outriggers have a variable footprint, while the overall stowed width is 890mm although the tracks extend for greater stability when travelling. Overall height is 1.9 metres and overall length with basket removed 6.1 metres. Standard equipment includes Scanreco radio remote controls as well as a fixed control console in the platform and electric auxiliary/emergency pump.

Easy Lift RA31HY working height is just over 30 metres



Xtreme unveils three new telehandlers

Xtreme Manufacturing has unveiled three new telehandlers, they include the three tonne/13 metre Xtreme XR742 with a maximum capacity of 3,175kg, lift height of 12.8 metres and forward reach of 8.2 metres. The four tonne/13 metre XR944 - which replaces the Xtreme XR842 - has a lift height of 13.4 metres and 8.7 metres of forward reach. The two models use the same chassis design as the Xtreme XR1055 and XR1147 and feature three section booms with boom rollers. Both are electric over hydraulic with fully automatic transmissions and share a common control system with the XR619, XR1055 and XR1147.

Power for both comes from a Cummins Tier 4 Final diesel, 11 degrees of frame levelling left to right is standard and overall weight is 12,245kg and 13,018kg respectively. The units are equipped with a fully rated boom lift point to handle suspended loads. Production is scheduled to begin during the second quarter.

The third new machine is the compact 2.7 tonne/5.8 metre XR619 with a forward reach of 3.35 metres. It replaces the Xtreme XR5919 and is the smallest model in the range. It weighs 4,672kg and is powered by a Deutz Tier 4 Final diesel. Overall width is 1.8 metres and overall height 1.9 metres. The boom features long-life boom rollers and a lift point for suspended loads. A choice of three cab configurations is available. Production is expected to begin during the second quarter.



The new Xtreme XR619



The new Xtreme XR742

230 JCB telehandlers for Nixon Hire

UK telehandler rental company Nixon Hire has ordered 230 JCB telehandlers - ranging from seven to 17 metres - in a deal worth £10 million for delivery throughout this year.

Managing director Graham Nixon said: "We have committed to spend more than £22 million in 2019, the £10 million JCB order it is actually the largest single order for equipment we have ever placed."

Nixon runs a fleet of 410 telehandlers, making it the ninth largest fleet in the UK. Last year it purchased 163 new telehandlers.

One of Nixon Hire's JCB telehandler



Manitou expands aerial lift production

Manitou says that its sales of aerial lifts have reached a point - apparently more than €200 million in 2018 - that requires more capacity. As a result, the company has approved a €26 million investment in additional production facilities at the Candé aerial lift plant, which should be completed by the end of 2020.



Manitou's Candé aerial lift plant



Pradel runs a mixed fleet of booms and scissors, in addition to truck mounts

Mateco acquires in Spain and Germany

Germany's largest access rental company Mateco has acquired German regional aerial lift rental company Pradel Arbeitsbühnen, and Spanish sales and rental company Ciaman of Zaragoza.

Pradel runs a fleet of around 150 machines including truck mounted lifts, scissor lifts, boom lifts and spiders from two locations, Cottbus and Frankfurt an Oder, both south east of Berlin. They will join Mateco's branch network in the Germany's North Eastern region, which includes Berlin, Leipzig and Dresden.

Ciaman operates from a single Zaragoza location with a fleet of Merlo telehandlers - for which it is a dealer - Haulotte booms and scissor lifts, as well as regular fork trucks, pallet trucks and some earthmoving and compaction equipment. The company also focuses on operator and safety training courses and runs a repair and maintenance service for aerial lifts, telehandlers and fork trucks. The acquisition takes Mateco's depot network in Spain to six locations, following the opening of two new branches in Madrid and Barcelona

North last month, adding to existing locations in Tarragona, Barcelona South and Muro de Alcoy to the south of Valencia.



Ángel Remon of Ciaman seals the transaction with Carlos Jordà of Mateco Spain

More Liebherrs for Weldex

Scottish crane rental company Weldex has taken delivery of a 1,000 tonne Liebherr LR 11000 crawler crane and has ordered six, 60 tonne Liebherr LTR 1060 telescopic crawler cranes.

The LR 11000 includes 108 metres of main boom, 114 metre luffing jib, derrick system and ballast trailer. The LTR 1060 features a 40 metre main boom, plus a 9.5 to 16 metre bi-fold swingaway extension.

Parts of the LR 11000 being delivered



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TIME



Administration for Hawk Plant Hire

ALE expands US operation

International heavy lift specialist ALE has established a subsidiary in the USA, moving into new offices in Houston. It is also recruiting additional staff - including engineers, offshore specialists and sales people - as well as investing in new equipment including specialist transporters and new cranes.

Regional director Richard Peckover said: "The team is securing more medium and large profile jobs across the Gulf Coast, Texas and Louisiana, with huge growth potential locally and nationally."



ALE has won several major contracts in Texas.

UK telehandler rental company Hawk Plant Hire entered administration in mid January due to cash flow issues, partly related to last year's failure of contractor Carillion. Administrator EY restructuring has taken over the financial running of the business while it seeks a buyer or works out a recovery plan.

Hawk Plant Hire - which makes up around 80 percent of the business - reported revenues of £75.4 million in 2017, with a pre-tax loss of £734,000. The accounts also indicated balance sheet issues, well before Carillion went into administration.

In spite of this no warning was given by the company or auditors KPMG when group accounts were filed. The group employed 420 staff, but 83 were let go on appointment of the administrators. Since then Bristol-based Plantforce Rentals acquired the Hawk business operations and assets at the Hinkley Point C nuclear power plant in Somerset, including around 100 employees. Hawk is owned by senior managers and Business Growth Fund.



Hawk runs a fleet of 385 telehandlers

New Snorkel telehandlers

Snorkel has launched two new telehandlers - the 4,200kg/13.5 metre SR9244 with a forward reach of 9.5 metres and the 4,535kg/16.4 metre SR1054 with a reach of 12.6 metres. Both have an overall width of 2.3 metres and a stowed height of 2.56 metres and share features with the 2,600kg/5.8 metre SR5719. They include foam filled tyres, power steering and Deutz TLD Tier 4 Final diesel power. They are built by Italian manufacturer Faresin and are badged versions of its 14.42 and 17.40 models.



Snorkel SR1054



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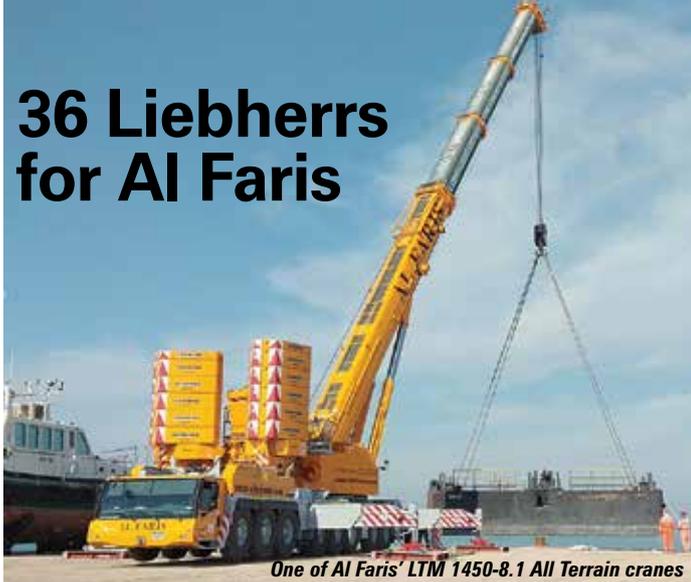
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36 Liebherrs for Al Faris



One of Al Faris' LTM 1450-8.1 All Terrain cranes

Dubai-based Al Faris Equipment Rentals has ordered 36 Liebherr All Terrain and Rough Terrain cranes in a deal worth €25 million.

The order includes 12 LRT Rough Terrain cranes including the 90 tonne LRT 1090-2.1 and 100 tonne LRT 1100-2.1, adding to the 14 Liebherr LRT cranes delivered last year, and 24 All Terrain cranes including the 90 tonne LTM 1090-4.2, 230 tonne LTM 1230-5.1 and 50 tonne LTC 1050-3.1 city type All Terrain crane. Al Faris runs one largest crane fleets in the Middle East with more than 350 All Terrain, Rough Terrain and crawler cranes from 25 to 1,200 tonnes, as well as aerial lifts and forklifts.

Crowland wind speed sensor

UK-based Crowland Cranes has developed a new wireless wind speed measurement system for both mobile and tower cranes.

Two types of in cab display are available - a standalone battery powered screen, or hardwired display requiring a 12 or 24 volt supply. The system comes with standard magnetic brackets for the sensor, along with a mounting bracket for the display screen, providing a quick solution for wind speed monitoring. The hardwired version also offers a Wi-Fi connection for remote off site viewing via Crowland's cloud-based software. Both systems have a range of up to 1,300 metres.

The hardwired display with Wi-Fi connection.



Genie Lift Connect

Genie has launched its new Genie Lift Connect telematics programme to help manage equipment fleets from 10 to 10,000 machines.



The new system will be available in North America in the next month or two and in Europe, the Middle East and Africa by mid year. Other markets should go live by the end of the year. The system will keep fleet managers updated remotely on how each piece of equipment is performing.

Genie's Christine Zeznick said: "The world is changing. Our customers are operating their businesses faster and more efficiently and looking for ways to add value and drive growth. One technology that is opening up new opportunities is the use of telematics."

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Manitowoc Cranes achieved full year revenues of \$1.85 billion, up 17 percent on 2017 thanks to a strong US market. Order intake was three percent up on the year at \$1.91 billion taking the order book to \$670.6 million, 11 percent up on the year. However the results include a pre-tax loss of \$71.7 million - almost double that of 2017 - due to an \$82.5 million goodwill write off, without which profits would have been \$10.8 million compared to a \$39.5 million loss in 2017.



Cramo has reported full year revenues of €779.8 million, up 6.9 percent a result of acquisitions and organic growth. Pre-tax profits however were flat at €105.3 million. Capital expenditure for the year was €203.6 million, down marginally on last year.



Ramirent posted full year revenues up 3.8 percent at €711.7 million, while pre-tax profits plunged 27 percent to €56.4 million, due to a €32.3 million write off on the sale of its Temporary Space division, otherwise profits would have been more than 13 percent higher at €88.7 million. Capital expenditure increased 20 percent to €199.5 million.



Full year revenues at **Hiab** improved six percent to €1.15 billion, with orders rising 13 percent to €1.26 billion. The order book at the end of December was 51 percent higher than last year at €453 million. Operating profit fell 15 percent to €133.8 million due to supply chain problems and increased costs. A higher Euro also had a negative impact. Fourth quarter revenues were 13 percent higher at €318 million, with order intake rising 24 percent to €357 million, operating profits declined 14 percent to €34.4 million.



Full year sales at Hiab's sister company **Kalmar** were flat at €1.62 billion, while order intake increased 23 percent to €1.92 billion. Operating profit was nine percent higher at €138.1 million.

Cargotec as a whole, including MacGregor, reported revenues of €3.36 billion, up two percent on 2017. Pre-tax profits dropped 15 percent to €161.1 million.

US-based **United Rentals** achieved full year revenues of \$8.05 billion, a 21 percent increase on 2017. Pre-tax profits increased 41 percent to \$1.48 billion. Organic growth came from having 6.9 percent more equipment on rent and a 2.6 percent hike in rental rates. Capital expenditure increased 21 percent to \$2.29 billion. In the fourth quarter revenues were 20 percent higher at \$2.31 billion with pre-tax profits rising 27 percent to \$425 million.



Haulotte achieved its highest quarterly revenues since 2007, taking full year sales to €555.9 million, 11 percent up on the year. New machine sales were €488.9 million - up 13 percent - parts and service revenues €50.9 million - up three percent - while rental revenue declined 14 percent to €16.1 million. The company's order book is at its highest level for 11 years. Fourth quarter revenues increased four percent to €142, with new machine sales up 16 percent, parts and service up five percent and rental down seven percent due to challenges in Argentina. The company has warned that profits will be lower, due to an unfavourable sales mix, higher raw material costs and the costs of implementing its new strategic plan.



Full year sales at **Manitou** were €1.88 billion - a new record - up 18 percent on 2017. Growth occurred in all three divisions - Material Handling & Access sales by 18 percent to €1.29 billion, Compact Equipment/Gehl 28 percent to €314 million, while Services and Solutions was 10 percent higher at €276 million. The order book at the end of December was just over €1 billion, up 45 percent on the year. Fourth quarter sales increased 21 percent to €523 million with Material Handling & Access at €364 million, up 21 percent, Compact Equipment up 29 percent at €88 million and parts & services revenues up 12 percent.



JLG revenues for the first quarter to the end of December increased almost 32 percent to \$826.5 million, including Aerial lift sales of \$337.7 million - up 4.5 percent - while telehandler sales more than doubled to \$269.5 million and other revenues - parts, services and used equipment sales - increased 25 percent to \$219.3 million. The order book at the end of December was 7.5 percent up on the year at \$1.7 billion. Operating income more than quadrupled to \$66.4 million thanks to higher volumes, price increases and the absence of last year's restructuring costs.



Italian truck mounted and spider lift manufacturer **Pagliero Multitel** has reported a record year for 2018. Production exceeded its previous record of 1,200 units, while the company booked orders for 1,500 units, 40 percent higher than last year. Total revenues for the year were €80 million, almost half coming from France. The company opened two new production facilities during the year and now employs more than 300. Monthly production is currently running at 120 units a month on an upward trend.



For the full reports on all these stories check out Vertikal.net

Power Tower Duo

UK-based Power Towers launched the European version of its Power Tower Duo at the UK's Executive Hire Show in Coventry earlier this month.

The Duo - which has already been supplied to some customers in the Middle East - is based on the standard Power Tower with 5.1 metres working height, 250kg platform capacity and overall dimensions of 780mm wide and 1.6 metres long. However the Duo is rated for two people, rather than one. Weighing 396kg it is 54kg heavier than the regular Power Tower, due to the four stabilisers and attachment lugs that provide the two person indoor/outdoor rating.

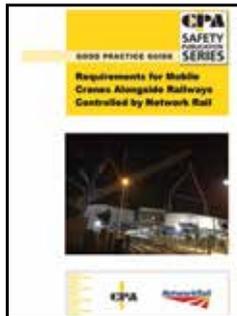


The new Power Tower Duo

CPA rail crane safety guide

The UK's Construction Plant-hire Association's Crane Interest Group has launched a new publication entitled **Good Practice Guide: Requirements for Mobile Cranes Alongside Railways Controlled by Network Rail.**

The 29 page publication is aimed at All Terrain cranes, loader cranes, crawler and spider cranes and mobile self-erecting tower cranes, as well as telehandlers and excavators used for lifting suspended loads. Produced in cooperation with Network Rail it is based on the same principles as the previously published guidance on tower cranes working alongside railways and is free to download from the CPA website.



Executive Hire Show

The Executive Hire Show had a good few crane and access stands, along with safety equipment and software exhibitors, but no major new products. However Snorkel displayed an updated A38E boom lift and a UK built S2755RT Rough Terrain scissor lift, and WernerCo announced the appointment of Access Platform Sales (APS) as official UK distributor for its BoSS scissor lifts.

More coverage on www.vertikal.net



Joanne Mitchell of WernerCo (L) and Steve Couling of APS - official UK dealer.



The Comet Solar



Snorkel's S2755RT - now built in the UK.



The show entrance with the Böcker RK 36/2400 tracked crane.

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- **Curtiss-Wright Controls** has launched the VTS2021 tilt sensor.
- UK's **CPL** has produced its 1,000th aerial lift vehicle conversion.
- **Darren Bennet**, national account manager at **Liebherr GB**, has died age 51.  **Darren Bennet**
- UK's **Orion Access** has taken a 37m **Palfinger P 370 KS** truck mounted platform.
- **Magni Telehandlers** has appointed **Henne Nutzfahrzeuge** as dealer for Erfurt, Leipzig and Dresden in Germany.
- **JLG** has appointed **Wade Jones, Ken Ferguson, Willie van Ryneveld** and **David Wei** to senior management roles in its global product support operations.  **Wade Jones**  **Willie van Ryneveld**  **David Wei**
- Italy's **Multitel Pagliero** held its first European distributor meeting.
- **H&E Equipment Services** has opened a new branch in North Phoenix, its third in Arizona.
- **Manitex** has appointed **Giuffre Brothers Cranes** as **PM Crane** distributor for Wisconsin.
- **Terex Cranes** has appointed **Ulrich Strieder** as operations director for its facilities in Zweibrücken, Germany.
- **Manitou N. America** has appointed **Myron Birschbach** as VP service and aftermarket, **Scott McGuigan** as VP eastern region and **Jill Pintor** as business coordinator.  **Myron Birschbach**  **Scott McGuigan**  **Jill Pintor**
- Scotland's **Leggat Plant** has taken a 100t **Demag AC 100-4L All Terrain** crane.
- Germany's **ETA Vermietung** has taken its 30th **Haulotte** aerial lift, a Star 10 mast boom.
- Spain's **Loxam-Hune** has appointed **Sara Andrade** as director of strategic marketing & business development.
- **IPS** has supplied **Riwal UK** with a new parts management system.
- Montana's **Rental Equipment Investment Corp** has acquired **All Rents Tools & Equipment** of Seaside, Oregon.
- **TVH Parts America** has appointed **Dirk von Holt** as president.  **Dirk von Holt**
- Finland's **Suomen Kiipeilytekniikka** has taken two **Falcon** spider lifts.
- Germany's **Lanz** has purchased a **Palfinger P300 KS** and a **Niftylift HR21**.
- Canada's **Cropac Equipment** has taken seven 73t **Terex Crossover 8000** truck cranes.
- UK's **Central Crane Hire (Hull)** has taken a 200t **Liebherr LTM 1200-5.1 All Terrain** crane.

- **LGMG Europe** has appointed **Hans Aarse** as senior advisor Europe and **Maurice Jassies** as Benelux manager.  **Hans Aarse**  **Maurice Jassies**
- **Alastair Robertson**, owner of **Universal Equipment**, has died aged 69.
- UK's **AFI** has ordered nine **Scania G320** trucks.
- Germany's **BKL Baukran Logistik** has acquired **Bruns Spezial Logistik**.
- **Raimondi** cranes has appointed **Cristian Badin** as sales director.
- **BMS UK** has taken a 103m **Palfinger/Wumag WT1000**.
- Canada's **Cooper Equipment Rentals** has acquired **Star Rentals** of Vancouver.
- **Terex Utilities** has relocated its Seattle, Washington, service centre.
- UK tower crane company **Bennetts** has taken two **Saez SL 450** luffing jib cranes.
- Turkey's **ELS Lift** has appointed material handling dealer **EMH** as UK distributor and **Small Lift** as its Spanish distributor.
- Australia's **Kennards Hire** has appointed **Nicki Page** as a non-executive director.  **Nicki Page**
- Jersey's **Keda Structures** has taken a 13t **Kato CR-130Rf** city crane.
- **Manitou** has appointed **Chandlers Farm Equipment, Rod Gaskin** and **Powerlift Materials Handling** as UK dealers.
- Italian crane accessories manufacturer **Ferrari2** has appointed **Heba** as distributor for Denmark and the Netherlands.
- UK-based **Lifting Gear Hire (LGH)** has moved to a new location in Crayford.
- France's **Mediaco** has taken two big **Liebherr** lattice boom cranes.
- Japanese rental company **Kurokawa** has taken the first two **Demag AC 130-5 All Terrain** cranes in Japan.
- **IPAF** has appointed **Claude Dubé** as UK technical and safety manager.  **Claude Dubé**
- UK's **John Sutch Cranes** has taken a second 250t **Grove GMK5250L All Terrain** crane.
- **Danfoss** has acquired US motor manufacturer **UQM Technologies**.
- **Kalmar** has appointed **Stephen Foster** as senior vice president finance.  **Stephen Foster**
- **United Rentals** has named **Skyjack** as its Supplier of the Year for 2018.
- **Zoomlion** has opened the world's largest 'intelligent' tower crane factory in Changde, China.
- UK-based **PP Engineering Crane Hire** has taken a 100t **Demag AC 100-4L** crane, with a 45t **AC 45** on order.

- **inspHire** has promoted **Martin Bestwick** to sales director.  **Martin Bestwick**
- **Avice Hunt**, MD of UK access specialist **John Rusling** in the 1980s has died.
- Germany's **MSG Krandienst** has taken a 450t **Liebherr LTM 1450-8.1**.
- UK-based **Gibsons of Kendal** has taken two 75t/m **Palfinger PK 78002 SH D** loader cranes.
- US-based **Custom Equipment** has appointed **Terry Dolan** as CEO.  **Terry Dolan**
- UK-based **Planforce Rentals** has acquired the **Hawk Plant Hire** business at Hinkley Point C nuclear power plant.
- **AMCS** has installed its **DCS 60** anti-collision system on a **Comansa 21LC1050** tower crane in Sweden.
- The UK's **CPA** has published a guide for mobile cranes working alongside railways.
- **Sennebogen** has appointed **Almovi** as its distributor for Portugal and Cape Verde.
- Germany's **Franz Bracht Kran-Vermietung** has taken a 450t **Liebherr LTM 1450-8.1**.
- **Dana** has acquired the **SME** group.
- **JLG** has expanded its BIM library to include spider lifts.
- UK's **Spence Crane Hire** has taken a 150t **Grove GMK5150L All Terrain** crane.
- US dealer **Kirby-Smith Machinery** has opened a branch in McAlester, Oklahoma.
- The UK's **Access Alliance** has appointed seven new members.
- **Genie** has launched a **Seasonal Capital Repayment finance programme** in the UK.
- Ireland's **Aerial Platform Hire** has taken the first new **JLG 660 SJ** telescopic boom lift.
- Turkey's **Nurol Construction** has taken a **Raimondi LR213** tower crane.
- France's **Occilev** has taken a 220t **Demag AC 220-5 All Terrain** crane.
- Australia's **Kennards Hire** has opened a 'pop up' branch in Heatherbrae, NSW.
- Dubai-based **Manlift** has launched an innovative pan regional Rental App.
- Italy's **Almac** has appointed **Luana Acocella** as marketing and communication specialist.
- UK's **JMS Powered Access** has taken 30 **Niftylift** trailer and boom lifts.
- UK's **Barhale group** has taken a **Kato CR-350Ri** city type All Terrain crane.
- **Mateco** has acquired two new rental companies - **Pradel** in Germany and **Ciaman** in Spain.
- Germany's **Blumenbecker** has appointed **Richard Mayer, Harald Golombek** and **Olaf Lingnau** as joint managing directors.  **Olaf Lingnau, Richard Mayer and Harald Golombek**

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