

Tadano to acquire Demag

Tadano is to acquire the Demag mobile crane business from Terex, which is also ending production of mobile cranes in the USA. Tadano is paying \$215 million in an equity purchase deal for the Demag manufacturing facilities in Zweibrücken, Germany along with a number of subsidiaries including Terex Cranes Germany, Terex Scandinavia, Terex Cranes Spain, Terex Cranes UK, Terex France, Terex Cranes Real Estate - France, Terex Cranes Real Estate - Germany and Demag IP Holdings.



The transaction is expected to close mid-year subject to regulatory approvals. Terex will continue to manufacture tower and Rough Terrain cranes in Italy while the Franna pick & carry crane business in Australia joins the Terex Materials Processing business and Terex Utilities becomes part of Genie/Terex AWP.

Terex chief executive John Garrison said: "The dedicated Demag Mobile Cranes team members have made significant contributions to Terex and the crane industry. The sale is based on strong industrial logic, as the Demag Mobile Cranes business will become part of a global crane company with complementary products and capabilities. We are pleased to have entered into this agreement with Tadano, a strategic buyer who values the Demag Mobile Cranes brand, technology, distribution network and team members."



Two new Kato cranes

Kato will launch two brand new cranes at Bauma, the first time the company has exhibited at the international show since 1998.



The Kato CR-250R-V

The first unit, a 25 tonne city type All Terrain crane is a replacement for the current CR250. Built for the European market, the new CR-250R-V features a 29 metre main boom and a 5.7 metre telescopic offsettable jib, while a standard 8.5 tonne searcher hook is also included. Power comes from a Stage V Cummins diesel while a 360 degree camera system and anti-lock braking are standard. The first units expected to arrive in Europe later this year.

The second crane is a four axle, 100 tonne All Terrain, designed initially for the Asian market. The KA1000Rx features a 51.3 metre six section main boom and an 8.8 to 20.4 metre telescopic luffing extension. The crane is fitted with a Stage IV Mercedes diesel and includes an anti-lock braking system as standard.

The 100 tonne KA1000Rx All Terrain



LGMG opens US operation

Chinese aerial lift and construction equipment manufacturer Lingong Group/LGMG has set up a new US subsidiary, LGMG North America.

The new operation - which according to LGMG senior executives is a wholly owned subsidiary - is based in Chambersburg, Pennsylvania and has been established in close cooperation with ex JLG president Craig Paylor who also owns National Truck Body Solutions (NTBS) of Greencastle Pennsylvania - the Jerr-Dan and IMT dealer - and access industry veteran Rusty Kaylor who is director South East, while Dan Bishop of NTBS is operations director. The fourth member of the team is finance director Sean Goa who has ties with the parent company in China. The company made its debut at the ARA Show last month and has already imported several hundred new slab electric scissor lifts ready for immediate delivery.

And JLG files legal complaint

When LGMG established its new US operation, JLG filed a \$2 million legal complaint, claiming that LGMG had violated its trademark orange and cream colour scheme and was planning to sell them in the USA.

It demanded that not only should the company stop using its colours, but that it should also repaint all the machines it had already delivered. LGMG says that on receiving the legal complaint it immediately changed its official colour scheme to the red/orange livery seen at the ARA Show. A short injunction was granted and this has been extended until the end of March to give defendants time to respond properly.



Last year's livery



The new colours

Ainscough loses CEO

Janet Entwistle, the chief executive of the UK's largest crane company - Ainscough Crane Hire - has resigned and left the company. The surprise move came on Friday 15th March. She joined the company in September 2016 following the resignation of Robin Richardson. Entwistle is also chairman of the Crane Interest Group at the UK's crane rental association, the CPA.



Janet Entwistle

Fraco acquires Saltec/Torgar

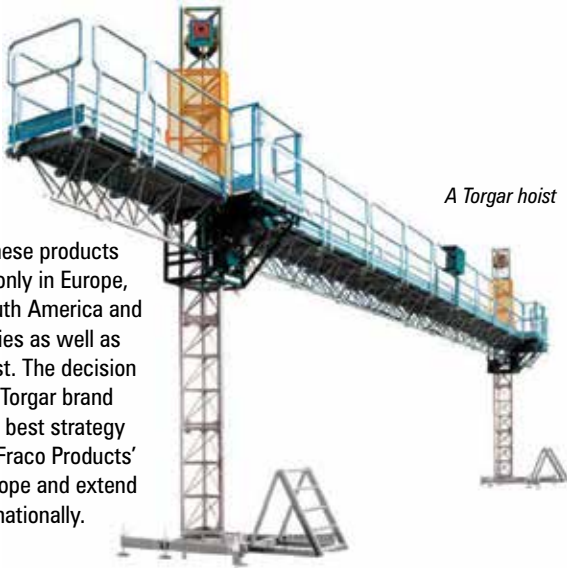


Canadian mastclimber manufacturer Fraco has acquired Spanish mastclimber and hoist manufacturer Saltec/Torgar. The deal includes all products marketed under the Torgar brand including construction hoists, mastclimbing work platforms and transport platforms along with Saltec's 10,000 square metre production facility in Zaragoza, Spain. Fraco says that the acquisition will allow it to increase production capacity and accelerate its planned manufacturing activities in Europe.

The move follows Fraco's recent agreement to merge its subsidiaries in the UK and France - Fraco UK and Fraco Sasu - with Spanish sales and rental company Turboiber Elevación.

Torgar was established in the 1950s, to make wheelbarrows and concrete mixers turning its attention to hoists and mastclimbers during the 1960's and 70's.

Fraco joint president Julie Rainville said: "The reputation of the Torgar brand is well established, these products are found not only in Europe, but also in South America and African countries as well as the Middle East. The decision to acquire the Torgar brand represents the best strategy to strengthen Fraco Products' position in Europe and extend its reach internationally.



A Torgar hoist

New Link-Belt RT

Link-Belt will unveil a new 110 tonne two axle Rough Terrain crane at Bauma, the 120 RT. The new crane features a six section 50 metre pin & latch boom, topped by a 10.7 to 17.7 metre bi-fold swingaway with manual offsets of 15, 30 or 45 degrees. Two additional 4.9 metre lattice inserts take the maximum tip height to 79.8 metres. The crane weighs 56.5 tonnes including its 13.2 tonne hydraulically removable counterweight. Power comes from a Cummins Stage V/Tier IV diesel, while both axles have four link suspension. Access to the carrier deck is possible from six points around the crane.

Link-Belt's V-CALC - Variable Confined Area Lifting Capacities - system features 81 different outrigger configurations. Once the outriggers are set, the crane's Pulse 2.0 system calculates the crane's capacity for that particular configuration. The winches have a line pull of 10,700kg and feature extra wide drums. The new operator's cab has 20 degrees of tilt, a van-type pop out/sliding door, single axis electronic joystick controllers built into the seat and an automotive style heating/air conditioning system. The 120RT weighs 42.85 tonnes without the counterweight and has an overall height of 3.91 metres.



The new Link-Belt 120RT

Hyva enters platform market

Loader crane manufacturer Hyva is to offer a range of 30 truck mounted lifts through its dealer network. The company is rebadging CTE truck mounts in two ranges - the AT telescopic with working heights from 15 to 28 metres and AZ articulated models from 13 to 29 metres.

A pick-up mounted platform will also be available. The first unit is the 20 metre AZ20.3 (CTE Zed 20.3 HV) and platforms will be sold through Hyva's global distributors.



A Hyva AZ20.3

Custom Equipment goes higher

US low level platform specialist Custom Equipment has revamped its Hybrid scissor lift range and launched a new 16ft self-propelled micro scissor lift - the ZT1630 - its highest model to date. The new model has a working height of almost seven metres and can turn within its own length - ZT = Zero Turning radius. It is intended as an alternative to 16ft mast type lifts but the ZT1630 is 200mm longer, but this difference can be eliminated by unbolting the step.

The major benefit of a scissor lift is its platform size and given that the mast does not intrude into the platform the difference can be greater than the dimensions suggest. What is surprising is that the ZT1630 is lighter than the two 16ft mast lifts we have compared it with. Key features on this size of lift are weight and overall length, ideally machines should be under 1,000kg/2,200lbs with an overall length of under 1.4 metres.



Custom's new ZT1630

Manufacturer	Custom	Snorkel	Skyjack	Dingli	Bravi
Model	ZT1630	TM16E	SJ16	JCPT0708	Lui 460
Work height	6.9m	6.9m	6.58m	7.5m	6.62m
Platform size	1.4 x 0.61m	0.96 x 0.76m	0.93 x 0.69m	1.37 x 0.70m	1.56 x 0.68m
Ext'd platform	2.16m	1.4m	N/A	1.98m	2.37m
Overall length	1.57m	1.37m	1.37m	1.52m	1.56m
Overall width	762mm	762mm	770mm	810mm	760mm
Platform capacity	250kg	227kg	227kg	230kg	280kg
GVW	934kg	1,102kg	966kg	1,200kg	1,250kg

GSR Euro 6 chassis

Italian truck mounted lift manufacturer GSR has mounted its 20 metre B200PX model on a 3.5 tonne Mercedes MB311 Euro 6 Sprinter chassis. The B200PX features a dual sigma type riser, topped by a two section telescopic boom providing 8.7 metres of outreach with an unrestricted platform capacity of 300kg.

The new Sprinter chassis is the only 3.5 tonne vehicle chassis complying with Euro 6 D-Temp standards which will come into effect at the end of August. The company says that by that time all its 3.5 tonne truck mounted lifts will be available on the Mercedes chassis.

GSR B200PX on Mercedes MB311 chassis



Lithium option for Genie scissors

Genie has introduced a lithium ion battery pack option for its slab electric scissor lift range. The company says the benefits include faster, more efficient charging to 100 percent capacity, minimal maintenance, superior cold weather performance and the ability to maintain a full charge longer when not in use. Battery run time between charges is similar to the current lead acid battery pack. The battery is fully compatible with the Delta-Q charger, Genie Lift Connect telematics and Genie Tech Pro Link device connections.

Product manager Mike Flanagan said: "The new Genie lithium ion battery option is made up of a Lithium Iron Phosphate mixture, a proven battery chemistry well suited for the performance required in demanding rental applications and jobsite environments. To further enhance their performance, the design incorporates battery heaters to provide reliable, consistent operation in temperatures down to minus 29 degrees Celsius."



The new Genie lithium ion battery

40ft Snorkel boom

Snorkel has launched the production version of its 40ft 400S telescopic boom lift - the final unit in its four model mid range boom line.

The 400S has up to 10 metres outreach with a platform capacity of 272kg, or 8.5 metres with its maximum platform capacity of 454kg. Standard features include 4x4 drive, an oscillating axle and 360 degree continuous slew. Total weight is 7.5 tonnes and power comes from a Deutz Tier 4 Final diesel.



The Snorkel 400S

New MEC platforms

MEC has unveiled new compact Rough Terrain scissor lift models, the 33ft 3369 RT and 40ft 4069RT, both of which can be ordered in either battery electric or diesel versions. The company has also launched two new straight telescopic boom lifts with articulated jibs - the 45ft 45-J and 65ft 65-J.



The new MEC 45-J



The MEC 4069RT

Baloo Hire acquired

Northern Irish rental company Baloo Hire has been acquired by Sammons Enterprises the owner of Briggs Equipment. Although there has not been an official release as we went to press, employees have been informed, and it is believed it will complete next month.

Baloo - owned by majority shareholder managing director Dan McCaffrey - was established in May 1987. Revenues to the end of March 2018 were in the region of £11.6 million with a pre-tax profit of £2.9 million. The company operates from five locations in Northern Ireland - Belfast, Bangor, Lisburn, Ballyclare and Glenavy - and one in Dublin, but we understand that the Dublin operation is not included in the deal.



New HQ for Aertssen Machinery Services (UAE)

Belgian international heavy lift and haulage specialist Aertssen has opened a new Abu Dhabi office for its Aertssen Machinery Services operation.

The 2,000 square metre complex features office space, workshops and warehouses, and will be the new headquarters for the company's regional crane division. Over 250 customers, suppliers and employees attended an opening ceremony earlier this month.





This year's award winners

Lifetime Achievement Award for John L Grove

The IPAF International Awards for Powered Access were presented earlier this month at the annual awards dinner following the IPAF Summit in Dubai, UAE and included a posthumous award for Grove pioneer and JLG founder John L Grove.

The full list of winners is as follows:

Lifetime Achievement Award: John L Grove

IPAF President's Award: Jean Harrison of IPAF

Product of the Year - Vehicle/trailer-mounted: Bronto Skylift's 35 metre S35EM truck mount.

Product of the Year - Scissor Lifts and Vertical Masts: Hybeko Tunnel 3390 RT scissor lift

Product of the Year - Self-propelled Booms & Atrium Lifts: Almac Jibbi 1250 Evo tracked boom.

Product of the Year - Mast Climbing Work Platforms/Hoists: Alimak Mammoth TM

Innovative Technology award: Skyjack Elevate On App

Training Instructor of the Year: Charlie Ellis of Nationwide Platforms, UK

Training Centre of the Year:

ALS Safety, UK

Contribution to Safe Working at

Height: Proud2bsafe, UK

Powered Access Pioneer:

Dingli, China

Digital Development Award: JLG for

its BIM library

Access Rental Company of the Year:

A-Plant, UK



Outgoing president Nick Selley presents the Presidents Award to Jean Harrison of IPAF.

Next year's Summit and awards dinner will be held in London, UK on April 23rd.

Power Towers for Loxam Netherlands

Loxam Netherlands has purchased a fleet of Power Towers Pecolift manually powered lifts and Nano SP self propelled models, along with a number of the original 5.1 metre Power Tower push around lift.

The Pecolift has no hydraulics or batteries - being manually powered - and has a working height of 3.5 metres. The Nano SP has a 1.2 metre by 750mm footprint, weighs 478kg and offers a 4.5 metre working height, with 200kg capacity and a 1.5 metre extended platform.



(L-R) Jonathan Dawson of Power Towers with Marc Haverschmidt and Danny Wesselius of Loxam Nederland and Rob Tuithof of Power Towers



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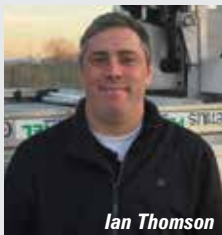


Multitel confirms UK operation

Italian truck mounted and spider lift platform manufacturer Multitel Pagliero has confirmed the opening of its new UK direct sales and service operation. The UK has become one of the most important markets for Multitel, thanks to its long time dealer Access Industries, which is owned by Melvyn Else, who has worked closely with the factory for many years.



Greg Moore



Ian Thomson

The new venture will be managed by Greg Moore as UK & Ireland account manager, with service managed by Ian Thomson. The transfer is due to be completed by April, with Else assisting on a consultancy basis for up to two years.



First Dutch JLG H800AJ

Dutch rental company XTRA Materieel has taken delivery of the first 80ft H800AJ hybrid Rough Terrain articulated boom lift in the Netherlands. The H800AJ combines a full battery pack with a small diesel with the same performance as the regular machine.



Erik Westerhof of XTRA Materieel (L) and Wilco Stout of Riwal.

Socage for Hoogwerkt

Dutch rental company Hoogwerkt is adding at least 60 Socage truck mounted platforms to its fleet, starting with equal numbers of the 20.5 metre 21DJ and 23 metre 23T. Both platforms are mounted on 3.5 tonne chassis and in keeping with Hoogwerkt's environmental policy, the machines are fully electric.



JCB gains injunction against Manitou

JCB has been granted a provisional injunction ordering Manitou to stop producing telehandlers featuring an element of its overload system - a device on the rear axle that disengages the system to prevent false readings when travelling with a load over rough ground - which JCB claims infringes a European patent it holds.

The case began in May 2017 concerning two patents. The court ruled that Manitou was not guilty of any infringement of one patent, while the case regarding the other is ongoing. It ordered Manitou to stop using the device while the case proceeds, however Manitou ceased using it in 2017.



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The first Holland Lift HL330 E14 scissor lift for GE

Holland Lift deal for GE

General Electric (GE) has placed a £2.2 million order for custom versions of the 102ft Holland Lift HL330 E14 electric scissor lifts. The units have been adapted for use in the construction and maintenance of new valve halls on one of GE's worldwide electrical supply sites and were purchased through UK dealer AJ Access.

Benito Saporito of Holland Lift hands the unit over to Vicki Allen of AJ Access Platforms.



BrandSafway acquires Century Elevators



Suspended platform and scaffold group BrandSafway has acquired Texas-based hoist sales and rental company Century Elevators - the Pega hoist and Böcker dealer. Based in Webster, Texas, Century covers the oil & gas, petrochemical, mining and energy industry, as well as more the more traditional commercial construction and infrastructure markets.



The deal is aimed at increasing Safway's powered access revenues as well as expanding its presence on the Gulf Coast. The company will continue to operate as a standalone business, under the Century Elevators by BrandSafway branding.

Cargotec restructures Kalmar

Cargotec is to reorganise its reachstacker and port crane manufacturer Kalmar into three divisions: Kalmar Mobile Solutions, Kalmar Automation Solutions and Navis, with the changes due to come into effect early next month.

As part of the change Stefan Lampa has been appointed president of Kalmar Mobile Solutions, while the current president of Kalmar, Antti Kaunonen, becomes president of Kalmar Automation Solutions and Benoit de la Tour continues in his current role as president of Navis. All three will report to Cargotec chief executive Mika Vehviläinen.



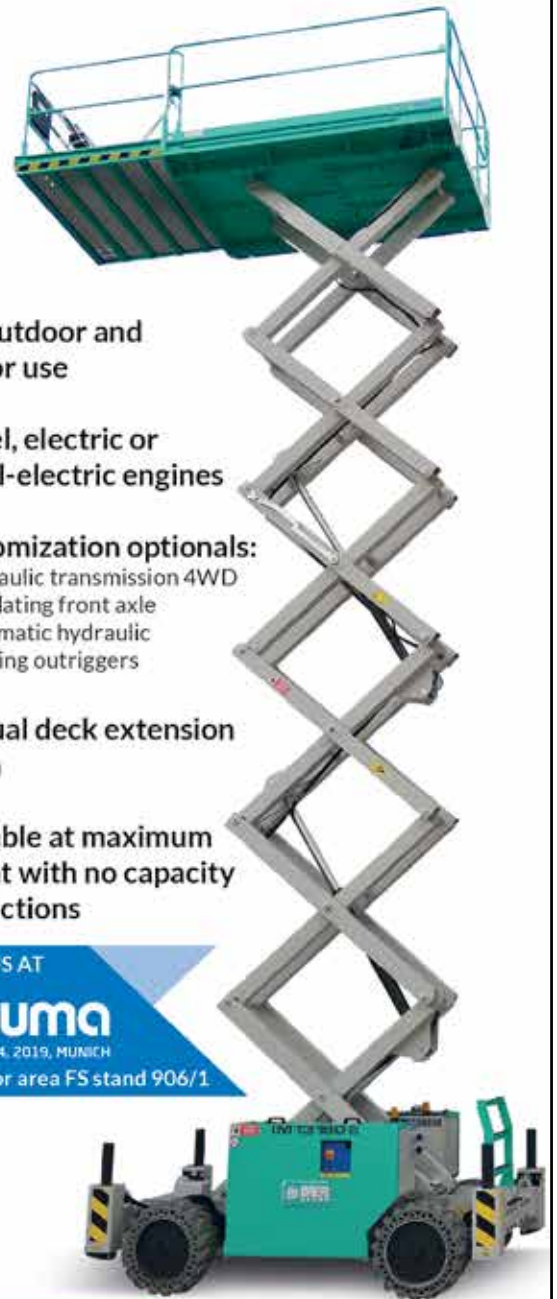
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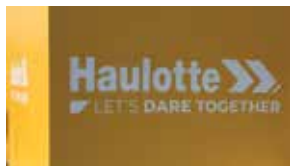
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Profits slide at Haulotte

Haulotte has reported lower operating profits with a slightly improved bottom line, as covered in the last issue. Full year revenues climbed 12 percent to €558 million while operating profit slipped 18 percent to €30.1 million. The negative numbers are due to "unfavourable effects of customer and geographic mix, higher component prices and higher fixed costs resulting from the implementation of the company's new strategic plan." Pre-tax profits however were five percent higher at €22 million. Net debt increased by €63.9 million during the year due to 'planned inventory growth at the end of the year to enable a positive response to the sharp increase in the order book'.



Manitou profit surge

Manitou has published its full year 2018 results, having released its sales numbers at the end of January. As already reported total revenues were 18 percent higher at €1.88 billion, while pre-tax profits increased 40 percent to €122.5 million. Looking at the divisions Material Handling - telehandlers and access - saw a 31 percent increase in operating profits to just under €100 million. Profits in the Compact Equipment division - Gehl - surged from just €80,000 in 2017 to €9.4 million and finally operating profits from parts and services were five percent higher at €20 million. Net debt almost doubled to €148.1 million.



Herc moves into the black

US based rental company Herc - previously Hertz Equipment - achieved full year revenues of 1.98 billion 12.7 percent up on the year. Last year's pre-tax loss of €64.4 million was converted into a profit of €68.8 million this year. Fourth quarter revenues were 10.5 percent higher at \$543.7 million while pre-tax profits came in at \$38.3 million, an 81 percent improvement over the same quarter last year.



Another strong quarter for Ashtead

Ashtead has posted 20 percent revenue growth in the third quarter to the end of December. Year to date revenues were 19 percent higher at £3.39 billion, with pre-tax profits 23 percent higher at £850.9 million.

Sunbelt revenues improved 20 percent to \$3.76 billion, while operating profits for the period increased 21 percent to \$1.21 billion.

Sunbelt Canada saw revenues increase 59 percent to \$256.6 million with a 43 percent hike in operating profit to \$47.4 million.

In the UK **A-Plant** revenues were two percent higher at £360.4 million, but operating profits were almost four percent lower £54.7 million.



Strong growth for H&E

US-based aerial lift, telehandler and crane distributor and rental company H&E Equipment Services has posted full year revenues 20 percent higher at \$1.24 billion. Pre-tax profits leapt 75 percent to \$104.7 million thanks to the higher volumes and strong revenue mix.



Kiloutou up 14 percent

French international rental group Kiloutou has reported total revenues for 2018 of €689 million, an improvement of almost 14 percent on 2017. Included in the total are overseas revenues of €95 million almost 33 percent higher on the year.



Sales pick up at Terex Cranes

Terex Cranes has reported a 10 percent increase in full year revenues to \$1.31 billion but posted a loss of \$9.2 million compared to a profit of \$2.7 million in the same period last year. The results followed the announcement of the sale of Demag to Tadano and the closure of the US crane manufacturing operation.



Strong finish for Genie

Genie achieved full year revenues of \$2.56 billion, an increase of 24 percent compared to 2017, while operating profit jumped 53 percent to \$261 million. Terex also announced that Terex Utilities will become part of the Genie/AWP business following the sale of Demag and the break up of the Crane business.



Another record year for Palfinger

Palfinger has posted another year of record revenues, almost 10 percent higher at €1.61 billion. The Land division - which includes cranes and aerial work platforms - makes up almost 88 percent of this total. Pre-tax profits for the year were €111 million, compared to just €6.1 million in 2017.



Maxim acquires B&G

Maxim Crane Works is to acquire B&G Crane Service - a standalone wholly owned subsidiary of Canada's NCSG. B&G Crane is one of the largest providers of crane rental and lifting solutions in the Gulf Coast Region of the United States. The move will significantly expand Maxim's operations in what is currently one of the most important regions in the country. Maxim plans to integrate B&G Crane into its existing operations in the area.



For the full reports on all these stories check out Vertikal.net

New telematics from AMCS

French electronic systems manufacturer AMCS Technologies is launching a new IoT Lifting telematics programme that collects the information from its new DCS 61-S anti-collision system and transmits it to a web portal, generating statistics for each job site and company.

The DCS 61-S system calculates the distances between the cranes and their loads in three dimensions and merges this data with the actual real-time movement speeds to maintain safe distances between each crane, automatically bringing them to a stop in the event that they stray into predetermined proximities or no-go zones.



Raimondi MRT189 in Dublin

Brad Boehler appointed IPAF president

Brad Boehler of Skyjack taken over as IPAF president for the next two years. He takes over from Nick Selley who stepped down at this year's summit and AGM, having served his full two year term.



Brad Boehler (L) takes over from Nick Selley.

Irish Raimondis

Raimondi distributor Irish Crane & Lifting has taken delivery of three, 10 tonne Raimondi MRT189 flat top tower cranes - the first in the country with Raimondi's new winch design - which can handle the 10 tonnes on two falls of cable. Hook speed is 24 metres a minute or 110 metres a minute with 1,000kg. The first crane was delivered to Irish contractor KPH Construction on the Cherrywood jobsite in Dublin. It was erected with a 65 metre jib and under hook height of 42 metres.

Raimondi chief operations officer Domenico Ciano said: "It is no longer necessary to switch from two falls to four falls configuration to activate the crane's best performance. The 45kW, 10 tonne two falls winch is a completely new Raimondi design based on client feedback. A new electric motor was developed specifically for this application as well as a completely new LeBus type drum, flanges and frame."



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Hinowa
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- **Multitel** is opening a UK subsidiary and appointed **Greg Moore** as UK & Ireland account manager with service managed by **Ian Thomson**.



Greg Moore



Ian Thomson

- Belgian international heavy lift and haulage specialist **Aertssen** has opened a new Abu Dhabi office.
- UK's **Eastern Crane Hire** has taken a 40t **Liebherr** LTM 1040-2.1 All Terrain crane.
- Germany's **Felleiter** has taken a 70t **Tadano** ATF 70G-4 All Terrain crane.
- US rental company **United Crane & Rigging** has taken a 100t **Liebherr** LRT 1100-2.1 Rough Terrain crane.
- US-based **Dielco Crane Service** has taken a 500t **Liebherr** LR 1500 crawler crane.

- **Versalift UK** has appointed **Tom Johnson** as engineering manager along with **Dani Filote** and **John Cox** as senior engineers.



(L-R) **Tom Johnson, Dani Filote and John Cox**

- UK rental company **Advanced Access Platforms** has added three **Mitsubishi Fuso** Canter delivery trucks.
- **CMC** has appointed **Alessandro Mastrogiacomo** as export director.
- Abu Dhabi-based **Aertssen Machinery Services** has taken two **Demag** lattice boom crawler cranes.
- US rental company **Deep South Crane & Rigging** has taken four **Liebherr** All Terrain cranes.
- Turkish port operator **Yilport Holding** has ordered four **Konecranes Gottwald** G HMK 8410 Model 8 cranes.
- Germany's **Krandienst Gerlach** has taken a 70t **Tadano** ATF 70G-4 All Terrain crane.



Alessandro Mastrogiacomo

- Netherlands-based **Hovago Cranes** has appointed **Tiemen Reitsma** as international sales manager.
- UK rental company **Advanced Access Platforms** has added six 10m **Manitou** VJR 100 mast booms.



Tiemen Reitsma

- **Genie Europe** has received its largest replacement parts order from UK-based **IPS**.
- Germany's **H.N. Krane** has taken a 130t **Demag** AC 130-5 All Terrain crane.
- UK rental company **Phoenix Hire & Sales** has taken delivery of a variety of **Snorkel** aerial lifts.
- **Mammoet Germany** has opened a new depot in Leipzig, eastern Germany.
- German rental company **Paul Becker** has taken two **Haulotte** HA20 LE Pro electric articulated boom lifts.



Luke Bowers

- UK rental company **Aspire Platforms** has appointed **Luke Bowers** as sales director.

- **Point of Rental Software** has appointed **John Wooten** as product innovation manager.



John Wooten

- **GSR** has mounted a B200PX on a 3.5t **Mercedes** MB311 Sprinter chassis.
- Filipino contractor **Whiteport** has taken two **Potain** MCT 205 topless tower cranes.

- **Comansa** has appointed **Joseph Patton** as sales manager of tower and luffing jib cranes for North America.



Joseph Patton

- US-based **Select Crane Sales** has taken five **Dieci** telehandlers for its locations in Florida and New Jersey.
- UK contractor **Ashcourt Group** has taken a 60t **Liebherr** LTM 1060-3.1 All Terrain crane.

- Austria's **Felbermayr** has taken delivery of 14 **Magni** telehandlers.



Torbjorn Hillberg

- **Kranlyft** has appointed **Torbjorn Hillberg** to its marketing team.

- Germany's **Sign & Shop Werbetechnik** has taken delivery of a 23.5m **Oil & Steel** Snake 2413.

- Luxembourg-based safety company **Fallprotec** has appointed **Heightsafe Systems** as UK distributor.

- UK rental company **Eagle Platforms** has taken a number of **Haulotte** boom lifts and telehandlers.

- **Hyva** has launched the Titan Long Series range of hook loaders.

- Düsseldorf-based **Hess-Krane** has taken a 90t **Liebherr** LTM 1090-4.2 All Terrain crane.

- **Link-Belt** product manager of truck and All Terrain cranes, **Rick Curnutte** is to retire at the end of March.

- Columbus, Mississippi based **Burkhalter Rigging** has filed for Chapter 11 restructuring.

- **Liebherr's** mobile/crawler crane plant **Liebherr-Werk Ehingen** is celebrating 50 years in business.

- **Chris Taylor** of **Redline Competency Services** and president of the **Telehandler Association of Australia** has died age 47.



Chris Taylor

- **Palfinger** has formed **Strucinspect** in partnership with **Vienna Consulting Engineers** and the **Angst group**.

- UK distributor **Access Industries** has delivered a **Multitel** MS100 truck mounted platform to the Blackwall Tunnel.

- UK lifting and rigging equipment supplier **RSS** has appointed **Sean Maslen** as regional sales manager.

- **Janet Entwistle** CEO of **Ainscough Crane Hire** in the UK has left the company.



Janet Entwistle

- UK-based **Access Platform Sales (APS)** has appointed **Linda Betts** as major account manager.



Linda Betts

- German rental company **Zeilinga-Riedl** has taken nine **Palfinger** P250 BK truck mounted platforms.

- **Klubb** has appointed **Moment Logistics** as its distributor for Israel.

- German crane company **Canisius** has taken delivery of a 45t **Demag** AC 45 City All Terrain crane.

- UK portable site accommodation company **Mobile Mini** has appointed **Niki Benson** as health and safety advisor.



Niki Benson

- UK crane and telehandler rental company **Marsh Plant Hire** has taken eight **Liebherr** All Terrain cranes.

- Swedish rental company **Kranpunkten** has taken delivery 170 **Genie** aerial lifts.

- UK heavy lift and haulage company **Collett & Sons** has taken a 115 tonne/metre **Fassi** F1150RA.2.26 loader crane.

- Ukrainian electric company **Oblenergo** has taken delivery of eight 19m **Comet** 19.2.9 truck mounted platforms.

- **Terex** has confirmed the appointment of **Lee Maynard** as global sales director tower cranes.



Lee Maynard

- **Versalift UK** has gained **Isuzu** approval for the addition of a tow bar on its 13.3 metre **LAT-135-H E6** platform.

- Miami's **South Florida Container Terminal** has ordered six **Kalmar** zero emission rubber tyred gantry cranes.

- **Barcelona Crane Rental** of Clearwater, Florida has taken two 50t **Tadano** GR-550XL Rough Terrain cranes.

- Northern Ireland rental company **CP Hire** has taken delivery of 25 aerial lifts from **Niftylift** and **Skyjack**.

- **Hiab** has promoted **Ian Mitchell** to managing director of **Hiab UK & Ireland**, replacing **Rogier van der Linde** who moves to vice president South & West Europe.



Rogier van der Linde

- Italian aerial lift manufacturer **Imer** has appointed **NEG Services** and **Special Access Engineering** as UK distributors.

- **Link-Belt** has appointed **Brian Smoot** and **Kelly Fiechter** as product managers.



Brian Smoot



Kelly Fiechter

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