

HEADING THROUGH EUROPE



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"The new Genie Z135/70 articulated boom towered over the Silver lot"

let the good times roll



Conexpo attendance reached its highest levels for at least 15 years, with some exhibitors declaring that it was the best ever. Certainly the American market for Cranes is on the rebound, while the Access business has rarely seen it better. Ron Dogotch of Tadano went as far as saying that it was "the best Conexpo since Houston in 81, "buyers arrived with their cheque books and finance already in place". The Vertikal Team were there in force for the first time, we bring you a brief overview and plenty of photos.



Joe Wesley and the AmQuip team seal their tower crane orders with the Manitowoc Group top and Terex below.

While the number of visitors reached record levels and most exhibitors were delighted with the business they did, there was very little really new to see or breaking news to report on. New products included the Liebherr LTM1095-1 All Terrain crane, New trailer lifts from Snorkel and JLG, The Kobelco/Manitowoc 12000.

As widely predicted Kobelco and Manitowoc announced the extension to their North American OEM agreement, Manitowoc will now market Kobelco cranes of 110 tonnes and less under the Manitowoc brand, in Europe and Africa. The Middle East is currently excluded from this extension.

The big buyer at the show was Bill Wesley the founder and owner of AmQuip, having recently hired Dennis Bates as VP of its tower crane division it spent \$60 million on Potain and Terex-Peiner tower cranes at the show, split 50/50 between the two.

"The Kobelco built Manitowoc 12000, the first crane jointly designed by the two companies"





"Concentration" Oil&Steel had a number of firsts in March, the first time exhibiting with parent PM and the first time the Octopussy was shown in the USA.



"The JLG-Toucan range set off against fantastic graphics on the inside of the JLG booth, if you missed Conexpo, you can see this stand at Intermat next year"



"Pierre Saubot with Segundo Fernandez, the new Group sales director of Haulotte"



"The all new JLG T500J "Tow Pro" 17 metre trailer lift seen for the first time Conexpo"



"The 100,000th Potain tower crane sold to Amquip by long time Grove dealer Coast Crane"

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"Load Systems International showed a superb modular range of wireless Rated Load Indicators and attachments, the products can be easily retrofitted to any crane or lorry loader"

"Manitou was promoting its unique three wheel Twisco for applications such as landscaping"



"Skyjack's mid range rough terrain scissors introduced last year are now in full production"



"The new Snorkel MHP 13/35 trailer lift was launched at the show, designed and built in New Zealand"

"A surprising entry in the show was the Chinese crane producer XCMG, ex Liebherr licensee, with a 65 tonne truck crane"



"A very unusual 90 degree fork rotator on a Gradall telehandler"

"The New Liebherr LTM1095.1 was sold to Rigging and Digging Inc."





"The 307 telehandler from the growing JLG line up"

"The first glimpse at the JLG-LIFTLUX, the first unit is the 245-25 this is one of five pre-production units"



"A highly unusual additional fork mast on top of a Lull Telehandler"



"Snorkel used a Unique half and half way to show how it refurbishes old boom lifts at its St Joseph plant"



"The new Grove Yard Boss YB77220XL industrial crane"



"Unic Cranes were a surprise exhibitor on the Rayco Wylie stand"

IPAF had a superb show, signing up several new American training centres and receiving a large number of enquiries.



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