

Buying or selling a hire business?

Talk to the specialist business sales advisory for the hire sector.

As the only specialist business sales advisory for the hire sector and with many years hire industry experience, we really do understand the market and the business sale process.

Having sold six businesses in the last year, we now have a good number of new opportunities at various stages of the process, some of these are listed here:

Do contact us if any of these are of interest.

As always, our aim is to optimise value for both seller and buyer. It's all about connecting well-prepared sellers with well-informed buyers. Thereafter, it's identifying exactly the right buyer for whom the 'strategic fit' represents the best value for both parties.

So, if you are thinking of selling or acquiring a hire business talk to the specialists, we would love to hear from you.

Call Chris Harvey or David Graham on 03303 230643 and visit our new website www.thehireexchange.co.uk.

The Hire Exchange

The specialist advisory for selling hire businesses

Businesses For Sale

Powered Access:

- **East Midlands:** Purpose built building, fantastic location, Turnover £3m.
- **North M25:** Very large site and yard, great location, Turnover £4m.
- **South Midlands:** Small, but fast-growing business, young fleet, Turnover £700k.

Plant, tools and Equipment:

- **Central/Southwest:** 4 x depots, 2 x freeholds, Turnover £5m.
- **Scotland:** Excellent premises and yard, wide range of kit, Turnover £3m.

Towers, Tool and Equipment:

- **Essex:** Aluminium towers, scaffolding, tools and small tools. Great premises. Turnover £1m.

Fork lift truck hire and service:

- **East Anglia:** Small, well-established, Turnover £500k.

Toilet and Event Services:

- **North East:** Small, successful business serving construction and events, Turnover £560k.



ALLMI accredited Lorry Loader Operator Training Providers

Nationwide

PALFINGER UK

Contact: Sunny Patel
t: 01380 722381 m: 07483 039588
Email: sunny.patel@thwhite.co.uk
www.palfinger.co.uk
Devizes, Bradford and Falkirk

Nationwide



LorryLoader Training Ltd

24, Mayfair Drive, Crewe, Cheshire, CW15BB
Tel: 01270 505 824 Mob: 07970061171
Web: www.lorryloader.co.uk

Nationwide

ATLAS CRANES UK LTD

Wharfedale Road, Euro Way Ind. Est. Bradford. BD4 6SL
Tel: 08444 996688
Neale Martin: 07836 238281
Web: www.atlas-cranes.co.uk

Nationwide



Hiab Ltd

Cargotec Industrial Park, Ellesmere, Shropshire, SY12 9JW
Tel: 07792 831869
e-mail: wayne.ctsl@gmail.com • Web: www.hiab.com

Are your Lorry Loader Operators properly trained? Call an accredited ALLMI training provider and insist on the ALLMI card.

The training accreditation service for the lorry loader industry

ALLMI, Unit 7b, Cavalier Court, Bumpers Farm, Chippenham, Wiltshire. SN14 6LH.

tel: 0344 858 4334 email: enquiries@allmi.com web: www.allmi.com

Virtual membership meetings

ALLMI held its 2021 membership meetings for manufacturers, service companies, ancillary equipment suppliers and fleet owners online this year. The virtual meetings were very well attended, with all corners of the lorry loader industry being strongly represented.

Chief executive Tom Wakefield said: "This was our second consecutive year using the online format and, once again, it worked incredibly well, allowing us to update members on a raft of important issues and projects, as well as facilitating engagement via a Q & A session. We would like to thank all those who attended and we look forward to seeing members face to face at our General Meetings in March next year."



Safety Alert - Swing-up Stabilisers

Further to the HSE's conclusion of a fatal accident investigation, ALLMI has issued a Safety Alert relating to swing-up stabiliser legs.

Swing-up stabilisers are fitted to lorry loaders predominantly to negate the need for widescale relocation of chassis furniture during installation, and have become increasingly common in the last 15 years. Operation can be manual or hydraulic either via lever controls at the base of the crane, or via remote controller, dependent upon specification.



ALLMI technical manager, Keith Silvester said: "We would strongly encourage anyone involved with lorry loaders to contact us for a copy of the Safety Alert. It contains important advice for those using swing-up stabilisers, as well as a section covering the 'Immediate Actions Required' by all parties, whether involvement with lorry loaders relates to installation, service / repair, training, the running of vehicles or sites, or overseeing lifting operations."

"The Safety Alert was produced quickly to inform the lorry loader industry as soon as possible, but we will be further researching and discussing this topic with ALLMI's Technical Standards Committee, after which additional guidance will be provided where applicable."

Please contact ALLMI for further information on this topic, or for a copy of the Safety Alert.



Staged photograph of an operator stowing swing-up stabilisers

General Meetings 2022

ALLMI will hold its General Meetings on March 24th next year, at the Forest of Arden Marriott Hotel & Country Club in Meriden. It will be the association's first physical gathering since November 2019.

ALLMI chairman, Alan Johnson said: "Whilst engaging with members virtually has worked extremely well, we are, of course, looking forward to hosting an event that allows us to meet industry colleagues in person."



Record Year for Manager Courses – 10 Years On

PUWER 9.2

"Every employer shall ensure that any of his employees who supervises or manages the use of work equipment has received adequate training for purposes of health and safety, including training in the methods which may be adopted when using the work equipment, any risks which such use may entail and precautions to be taken."

In 2011, ALLMI launched its range of manager courses, designed to help the industry further comply with the requirements of PUWER 9.2. Starting with the Thorough Examiner version, the association quickly expanded its range and eventually released manager courses covering all roles within the lorry loader lifting team.

10 years on and the demand for training continues to go from strength to strength, with online options (Appointed Person and Thorough Examiner only) making the courses even more accessible, and uptake for 2021 already exceeding the total for any of the previous years.

ALLMI training & project officer, Jon Kenyon, said: "The manager courses are one day in duration and are abbreviated, attendance based (i.e. no assessments) versions of our standard training programmes, covering all of the same topics and, in some cases, also including a practical element. In addition to assisting a company in complying with PUWER 9.2, the courses provide managers with an improved understanding of the technical, legislative and operational issues for which they are responsible, and the knock-on effect of this is that standards are then raised throughout the business."

ALLMI provides the following courses for managers:

- Lorry Loader Operator
- Appointed Person
- Slinger / Signaller
- Thorough Examiner
- Crane Supervisor

Please contact ALLMI for further details.



ALLMI manager courses assist compliance with PUWER 9.2



For details of ALLMI standards, guidance documents and training, visit: www.allmi.com