

2023

Platformers' Days 2023

September 8-9 German access and lifting show Karlsruhe, Germany
Tel: +49 721 3720 5096
www.platformers-days.de

**ExpoLift**

September 14-15, 2023
A new exhibition for the Nordic region for aerial work platforms and telehandlers Stockholm, Sweden
www.expolift.se

**Internationale Schwerlasttage**

22.-23. September 2023
Heavy lift and moving days Hohenroda Germany
+49 (0)6181 9060705
https://schwerlasttage.de/home.html

**HCEA International Convention and Old Equipment Exposition**

September 22-24, 2023
The Historical Construction Equipment Association's 37TH annual convention and expo. Bowling Green, Ohio, USA
Tel: +1 785 243 0083
www.hcea.net/page-1492158

**Crane Safety 2023**

September 26, 2023
Crane safety conference organised by the Institution of Mechanical Engineers and supported by the Vertikal Press London, UK
Tel: +44 (0)207 973 1251
https://events.imeche.org/ViewEvent?e=7624#

**The Utility Expo**

September 26 - 28th 2023
Previously The International Construction & Utility Equipment Exposition /Demo Expo - is the US utility industry's largest show Louisville, Kentucky, USA
Tel: +1 414-274-0644
www.theutilityexpo.com

**GIS 2023**

October 05-07, 2023
Italian crane, access and heavy transport exhibition Piacenza, Italy
Tel: +39 010/5704948
www.gisexpo.it

**CICA National Conference 2023**

October 26 - 28 2023
The annual conference of the Crane Industry Council of Australia Perth - Western, Australia
Tel: +61 03 8320 0411
www.conference.cica.com.au

**IPAF Elevation**

November 16-17, 2023
IPAF's Elevation conference and dinner. The Belfry, Sutton Coalfield, UK
Tel: +44 (0)15395 66700
http://em.ipaf.org/web/elevation-2023

**Liftex conference**

November 21-22, 2023
Annual conference of LEAA Lifting Equipment Engineers Association Liverpool, UK
Tel: +44 203 488 2865
www.liftex.org/

**Smopyc 2023**

November 22-25, 2023
Spanish construction equipment exhibition Zaragoza, Spain
Tel: +34 976 764 700
www.feriazaragoza.com/smopyc



2024

Swissbau

16-19th January 2024
Swiss construction exhibition Basel, Switzerland
Tel: +41 58 200 20 20
www.swissbau.ch

**The ARA Show 2024**

February 18-21, 2024
The American Rental Association's annual trade show and convention New Orleans, Louisiana, USA
Tel: +1 800 334 2177
http://www.arashow.org/

**Mawev 2024**

April 10-14, 2024
Austrian construction Exhibition St. Pölten, Austria
Tel: +43 316 8088 216
www.mcg.at/events/mawevshow

**SC&RA Annual Conference**

April 15-19, 2024
Annual Conference of the US cranes and heavy transport association including the Jobs of the Year awards
Omni Barton Creek, Austin, Texas, USA
Tel: +1 (703) 698-0291
www.scranet.org/SCRA/Events

**Hanover Messe**

April 22 - April 26
World's largest industrial exhibition Hanover, Germany
Tel: +49 511 89-1
www.hannovermesse.de

**Intermat 2024**

April 22-27 2024
The big French international construction equipment show Paris, France
+33 (0)1 76 77 15 21
www.paris.intermatconstruction.com

**Hire24**

May 2024
The annual convention and exhibition of the Hire and Rental Association of Australia and the Elevating Work Platform Association Sydney, Australia
Tel: +61 (0)2 9998 2255
www.hire21.com.au

**Innovationstage der Höhenzugstechnik**

June 19-20, 2024
Innovation Days, informal event for innovative access equipment, mini cranes and telehandlers Hohenroda, Hessen Hotel Park, Germany
www.bormtolift.de/innovationstag

**Vertikal Days 2024**

September 2024 UK/Ireland Crane, access and telehandler event. Venue to be confirmed
Tel: +44 (0) 8448 155900
www.vertikaldays.net

**The IPAF Summit and awards**

Annual Summit and IAPAs awards ceremony of the International Powered Access Federation
13-14 March Copenhagen, Denmark
Tel: +44(0)15395 66700
www.ipaf.org

**Bauma China 2024**

November 26-29, 2024
bauma in Shanghai Shanghai, China
Tel: +49(0)89 9 4920251
Fax: +49 (0)89 9 4920259
www.bauma-china.com/

**Bauma Conexpo India**

December 11-14 2024
Preliminary dates for the bauma/Conexpo exhibition in India Noida, Delhi, India
Tel: +49 89 949-20255
www.bcindia.com/en/



2025

Baumag

January 26-29, 2025 Swiss construction equipment show Lucerne, Switzerland
Tel: +41 56 204 20 20
www.baumaschinen-messe.ch/htm/home.htm

**Bauma 2025**

January 23-26 2025
World's largest construction equipment show Munich, Germany
Tel: +49 (0)89 51070
www.bauma.de/index-2.html



2026

The ARA Show 2026

February - Dates to be confirmed the American Rental Association's annual conference and exhibition Orlando, Florida, USA
Tel: +1 800 334 2177
www.arashow.org

**Conexpo-Con/Agg 2026**

March 03-07, 2026
The leading US construction show Las Vegas, Nevada, USA
Tel: +1 414-298-4133
www.conexpoconagg.com

**Samoter**

May, 6-9, 2026
International earthmoving and building equipment show Verona, Italy
Tel: +39 045 8298111
www.samoter.it/it

**Apex 2026**

June 2026
International powered access trade show Maastricht, The Netherlands
Tel: +31 (0)547 271 566
www.apexshow.com



Visit: www.Vertikal.net/en/events for a full listing of events with direct links to the organisers.



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We are looking for a new Business Manager, ideally someone with a background in capital equipment sales, to join our team. The role will focus on winning new business in the UK and Ireland so frequent travel will be required. You will be opening profitable new accounts and managing existing customers in-line with our sales strategy.

This exciting new role will suit someone that is a team player - highly sales motivated, and target driven. The individual will need some tender experience, able to work under own initiative and used to working to tight deadlines. You will also have excellent presentation skills and the ability to sell 'solutions'.

If you're looking for a platform to a brighter future, contact Gemma Clothier, HR Manager on recruitment@versalift.co.uk or call **01536 721010**.



Sales Account Manager

As part of our growth plans, we are now looking to appoint a new member to the team.

We are an independent British company based in North West England, specialising in access products and solutions, including our award winning POP UP IQ LIFTS, and MI TOWER range.

Reporting to the Sales Director key responsibilities include:

- Developing and implementing strategic sales plans to increase market share and revenue growth.
- Cultivating relationships with potential customers to identify new opportunities.
- Fostering and maintaining strong connections with existing customers.

Requirements

- Experience in a similar business development or sales role, preferably within the construction industry, the hire market, the reseller market and with online traders.
- Exceptional communication, negotiation, and presentation skills.
- Self-motivated, goal-oriented, and capable of working independently and as part of a team.
- Willingness to travel within the assigned territory to meetings.

- Collaborating with the marketing team to develop targeted marketing campaigns.
- Represent the company at industry events, conferences, and trade shows.
- Provide the management team with regular sales updates, market insights, and competitor analysis.
- Create and manage a regional budget.

Package

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www.popupproducts.co.uk



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The company operates from of an extremely well located one acre site, with good access to two major motorways, with well-equipped offices.

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Almac	www.almac-italia.com
ATN	www.atnplatforms.com
Böcker	www.boecker.de
Bravi	www.braviisol.com
Bronto Skylift	www.brontoskylift.com
CLM Construction Supplies	www.clm-supplies.com
CMC	www.cmclift.com
CPL	www.cpl-ltd.com
CTE	www.ctelift.com
Denka-Lift	www.rothlehner.com
Dino Lift	www.dinolift.com
Dingli	www.cndingli.com
Easylift	www.easy-lift.it
Falcon Lifts	www.falconlifts.com
GEDA	www.geda.de
Genie	www.genielift.com
GSR	www.gsrspa.it
Haulotte	www.haulotte.com
Hinowa	www.hinowa.com
Holland Lift	www.hollandlift.com
Imer Access	www.imergroup.com
Iteco	www.imergroup.com
JCB	www.jcb.com
JLG	www.jlg.com
Klaas	www.klaas.com
Klubb	www.klubb.com
Leguan Lifts	www.leguanlifts.com
Manitou Group	www.manitou.com
Omme Lift	www.ommelift.com
Palazzani Industrie	www.palazzani.it
Palfinger Platforms	www.palfinger-platforms.com
Platform Basket	www.platformbasket.com

Ruthmann	www.ruthmann.de
Sinoboom	www.sinoboom.com
Saeclimber	www.saeclimber.com
Skyjack	www.skyjack.com
Snorkel	www.snorkellifts.com
Socage	www.socage.it
Teupen	www.teupen.com
Versalift UK	www.versalift.co.uk
Zoomlion	http://en.zoomlion.com

PLATFORM RENTAL

AA Access (Specialists)	www.aaaccess.co.uk
Acrolift	www.acrolift.co.uk
Ahern Rentals - USA	www.ahern.com
AFI- Uplift	www.afi-uplift.co.uk
Dragon Access	www.dragon-access.co.uk
Drammen Liftutleie AS	www.drammenlift.no
Hird	www.hird.co.uk
JMS Powered Access	https://jms.co.uk
Kran Cranes Rental Romania	www.kran.ro/inchiriere-macara-constant
Monitor Lifts - AUS	www.monitor.net.au
Mr Plant Hire	www.mrplanthire.co.uk
Platform Sales & Hire	www.platformsales.co.uk
Power Platform Services	www.pps.co.uk
Rapid Platforms	www.rapidplatforms.co.uk
Warren Access	www.warrenaccess.co.uk

NEW & USED PLATFORMS

Access Platform Sales (APS)	www.accessplatforms.co.uk
AFI Resale	www.afi-resale.co.uk
A.J. Access Platforms	www.accessplatforms.com
Gantic, Norway	www.gantic.no
Genie	www.genielift.com
GSR Aerial Platforms UK	http://en.gsrspa.it
Haulotte	www.haulotte.com
Hird	www.hird.co.uk

Independent Access Sales	www.iasales.co.uk
International Platforms	www.internationalplatforms.co.uk
INTEQ UK and UAE	www.inteq.uk
JLG	www.jlg.com
JMS Powered Access	https://jms.co.uk
Kunze GmbH	www.kunze-buehnen.com
Mr Plant Hire	www.mrplanthire.co.uk
Rothlehner	www.rothlehner.com
Platform Sales	www.platformsales.co.uk
Promax Access	www.promaxaccess.com
Rapid Platforms	www.rapidplatforms.co.uk
TVH - Group	www.tvh.com
Vertimac	www.vertimac.com

CRANE MANUFACTURERS

Böcker	www.boecker.de
Ernest Doe & Sons Ltd.	www.ernestdoelockercranes.com
Grove	www.grovetworldwide.com
Jaso Tower Cranes	https://jaso.com
Jekko Minicrane	www.jekko.it
JMG	www.jmgcranes.com
KATO	www.rivertekservices.com
Klaas	www.klaas.com
Kobelco	www.kobelcocm-global.com
Liebherr	www.Liebherr.com
Linden Comansa	www.comansa.com
Maeda	www.maedaminicranes.co.uk
Manitowoc	www.manitowoccranes.com
Potain	www.manitowoccranes.com
Raimondi	www.raimondi.com
Spierings	www.spieringskranen.nl
Tadano	www.tadano.com
Tadano Faun	www.tadano.com
Tadano Demag	www.demagmobilecranes.com
Unic Cranes	www.unic-cranes.co.uk
Valla	www.valla-cranes.co.uk
Wolffkran	www.wolffkran.de
Zoomlion	www.zoomlioncranes.co.uk

LORRY/TRUCK LOADER CRANES

Atlas Cranes UK	www.atlasgmbh.com
Ernest Doe & Sons Ltd.	www.ernestdoelockercranes.com
Palfinger	www.palfinger.com

NEW & USED CRANES

Cotac Oy	www.crane.fi
Crowland Cranes	www.crowlandcranes.co.uk
Delden Cranes	www.deldencranes.co.uk
Ernest Doe & Sons Ltd.	www.ernestdoelockercranes.com
Gantic, Norway	www.gantic.no
HighSparks	www.highsparks.co.uk
Hird	www.hird.co.uk
Kobelco	www.kobelco-cranes.com
Rivertek Services	www.rivertekservices.com
Terex Demag	www.terex-cranes.com
Valla	https://valla-cranes.co.uk

CRANE HIRE

Cadman Cranes	www.cadmancranes.com
Cork Crane Hire (Liverpool)	www.corkcranehire.com
Delden Cranes	www.deldencranes.co.uk
HighSparks	www.highsparks.co.uk
Hovago	www.hovago.com
John Sutch Cranes	www.johnsutchcranes.co.uk
Kran Cranes Rental Romania	www.kran.ro/inchiriere-macara-constant
Ladybird Tower Crane Hire	www.ladybirdcranehire.co.uk
McNally Crane Hire	www.cranehire-ireland.com
Sangwin	www.sangwin.co.uk
Schaften Leasing B.V.	www.schaftenleasing.nl

MINI CRANE HIRE

GGR	www.unic-cranes.co.uk
JT Mini Crane Hire	www.jtminicranes.co.uk
Lift Limited	www.liftminicranehire.co.uk
Hird	www.hird.co.uk

SELF ERECTING TOWER CRANES

Cork Crane Hire	www.corkcranehire.com
John Sutcliff Cranes	www.johnsutcliffcranes.co.uk
Ladybird Tower Crane Hire	www.ladybirdcranehire.co.uk

TOWER CRANES

HighSparks	www.highsparks.co.uk
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FURNITURE HOISTS

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TELEHANDLER MANUFACTURERS

Dieci Telehandlers Ltd	www.dieci-telehandlers.co.uk
Faresin	www.faresindustries.com
Genie	www.genielift.com
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JLG	www.jlg.com
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GT Lifting Solutions	www.gtlift.co.uk
TVH Group	www.tvh.com
Vertimac	www.vertimac.com

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GT Lifting Solutions	www.gtliftingltd.co.uk
JMS Powered Access	https://jms.co.uk
Mr Plant Hire	www.mrplanthire.co.uk

SCAFFOLD TOWERS

CLM Construction Supplies	www.clm-supplies.com
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MASTCLIMBERS & HOISTS

Alimak	www.alimak.com
CLM Construction Supplies	www.clm-supplies.com
GEDA	www.geda.de
Klaas	www.klaas.com
Saeclimber	www.saeclimber.com

SPECIAL/BESPOKE ACCESS & LIFTING SOLUTIONS

Access Platform Sales (APS)	www.accessplatforms.co.uk
GT Lifting Solutions	www.gtliftingltd.co.uk
JMS Powered Access	https://jms.co.uk
Platform Sales & Hire	www.platformsales.co.uk
Warren Access	www.warrenaccess.co.uk/hire
Working At Height Ltd	www.workingatheightltd.com

SPECIAL & NICHE ACCESS

Acrolift	www.acrolift.co.uk
DENKA Narrow	www.rothlechner.com
JMS Powered Access	https://jms.co.uk
Rapid Platforms	www.rapidplatforms.co.uk
Smart Platform Rentals	www.smartplatforms.co.uk

SPECIAL LIFT & TRANSPORT EQUIPMENT

Collett A Sons, UK	www.collett.co.uk
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HEAVY TRANSPORT/ABNORMAL LOADS

Collett A Sons, UK	www.collett.co.uk
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SELF-PROPELLED MODULAR TRANSPORTERS

Collett & Sons, UK	www.collett.co.uk
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SITE SAFETY AUDITS

Alfa Access Services	www.alfa-access-services.com
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INDUSTRY ASSOCIATIONS

ALLMI	www.allmi.com
CICA	www.cica.com.au/
CISRS	www.cisrs.org.uk
CPA	www.cpa.uk.net
EWPA	www.ewpa.com.au
IPAF	www.ipaf.org
NASC	www.nasc.org.uk
OSHA	www.osha.gov
PASMA	www.pasma.co.uk

HEAVY LIFT MANAGEMENT

DWLS	www.dwls.co.uk
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HEAVY LIFT PLANNING & RISK ANALYSIS

DWLS	www.dwls.com
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AUCTION HOUSES

Ritchie Brothers	www.rbaction.com
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BATTERY SUPPLIERS & MANUFACTURERS

Battery Service Hub	www.batteryservicehub.com
DC Battery Technologies	www.dcbattery.tech
C&D Technologies	https://www.cdtrojan.com
Leoch Battery UK	www.leochbattery.co.uk
Platinum International Ltd	Platinuminternational.co.uk

LOAD CELLS & LOAD MONITORING SYSTEMS

PCE Instruments UK Ltd	www.pce-instruments.com
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CONTROL SYSTEMS

MOBA Automation	www.moba.de
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GENERATOR SALES & RENTAL

JMS Powered Access	https://jms.co.uk
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ONLINE TECHNICAL HELP

Crane Tools	www.cranetools.com
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OUTRIGGER PADS, MATS & ROADWAYS

Brilliant Ideas / Alimats	https://brilliantideasltd.co.uk/alimats/
DAWSON-WAM Steel Mat Hire	www.SteelMatHire.co.uk
Mat & Timber Services	www.sarumhardwood.co.uk
Nolim	www.nolim.co.uk
Outriggerpads	www.outriggerpads.co.uk
Timbermat	www.timbermat.co.uk
TMC lifting supplies	www.tmc-lifting.com
Universal Crane Mats	www.universal-crane-mats.com
Welex Group	www.welexgroup.com

COMPONENT SUPPLIERS

PCE Instruments UK Ltd	www.pce-instruments.com
Tele Radio Group	www.tele-radio.com

WIRE ROPE & CABLE

Rope and Sling	www.ropeandsling.co.uk
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LIFTING GEAR MANUFACTURERS

Britlift	www.britlift.com
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PARTS & SERVICE SUPPLIERS

Alfa Access Services	www.alfa-access-services.com
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Ernest Doe & Sons Ltd.	www.ernestoeloaadercranes.com
Gantic, Norway	www.gantic.no
Haulotte	www.haulotte.com
IPS	www.ipspartsonline.com
JLG	www.jlg.com
Lift-Manager	www.lift-manager.com
OTR Wheel Engineering Europe	www.otrwheel.co.uk

PCE Instruments UK Ltd	www.pce-instruments.com
TVH - Group Thermote & Vanhalst	www.tvh.be
Vertimac	www.vertimac.com

RECRUITMENT

Vertikal.Net	www.vertikal.net/en/recruitment
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SAFETY EQUIPMENT

Load Systems UK Ltd	www.loadsystems.co.uk
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RENTAL MANAGEMENT SOFTWARE

Higher Concept	www.higherconcept.co.uk
HireHop Equipment Rental Software	www.hirehop.co.uk
HireHop Equipment Rental Software	www.hirehop.com
Infosystem	www.levaplus.ch
inspHire	www.insphire.com
Matusch GmbH	www.matusch.de
MCS Rental Software	www.mcsrentalsoftware.com
vWork	www.vworkapp.com

STRUCTURAL REPAIRS

Crowland Cranes	www.crowlandcranes.co.uk
John Taylor Crane Services	www.jtcranes.co.uk

TRAFFIC MANAGEMENT

Atlas Traffic Management	www.atlatm.co.uk
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TECHNICAL & SAFETY CONSULTANCY

Access Safety Management	www.accesssafety.co.uk
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TRAINING ASSOCIATIONS & NETWORKS

ALLMI	www.allmi.com
AWPT	www.awpt.org
IPAF	www.ipaf.org
NASC	www.nasc.org.uk
Pasma	www.pasma.co.uk

TRAINING CENTRES & TRAINERS

Access Platform Sales (APS)	www.accessplatforms.co.uk
Astra Access	www.astratraining.co.uk
Ainscough	www.ainscoughtraining.co.uk
AJ Access	www.accessplatforms.com
Boss Training	www.bosstraining.co.uk
Certora Training	www.certoratraining.co.uk
Haulotte	www.haulotte.com
IAPS	www.iapsgroup.com
Lift-Manager	www.lift-manager.com
Smart Platform Rentals	www.smartplatforms.com
TVH Group	www.tvh.com
UTN	www.utntraining.co.uk
Versalift Training Direct	www.versalift.co.uk/training
Warren Access Training	www.warrenaccesstraining.co.uk/courses/

SAFETY TRAINING

Atlas Cranes UK	www.atlasgmbh.com
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TRAINING SERVICES

JLG Training	www.jlg.com
Liebherr Training (UK)	www.liebherr.co.uk
Lifting Equipment Training	www.letltd.co.uk
Mr Plant Hire	www.mrplanthire.co.uk
Rapid Platforms	www.rapidplatforms.co.uk
TH White	www.thwhite.co.uk
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TVH Group	www.tvh.com

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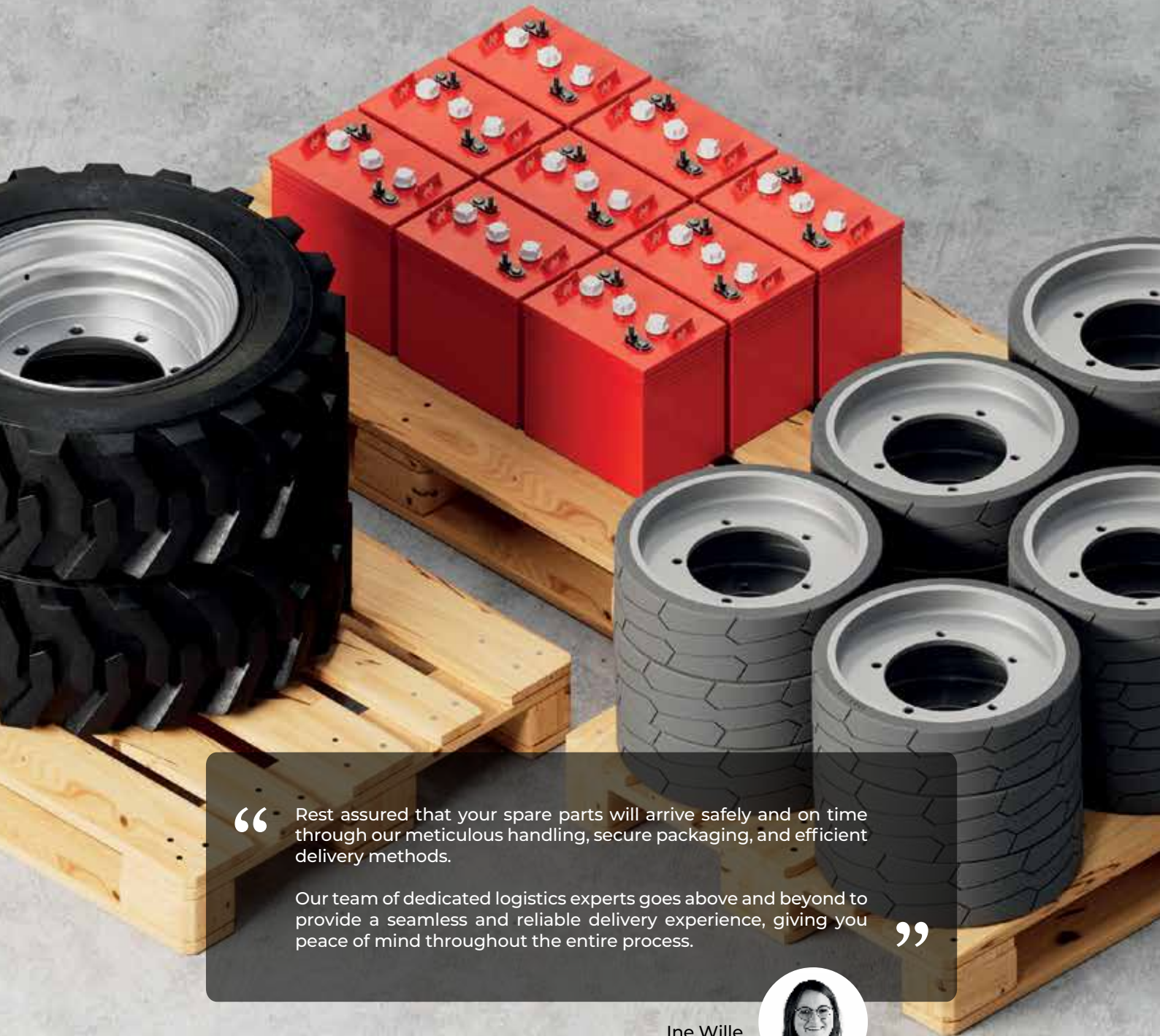
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