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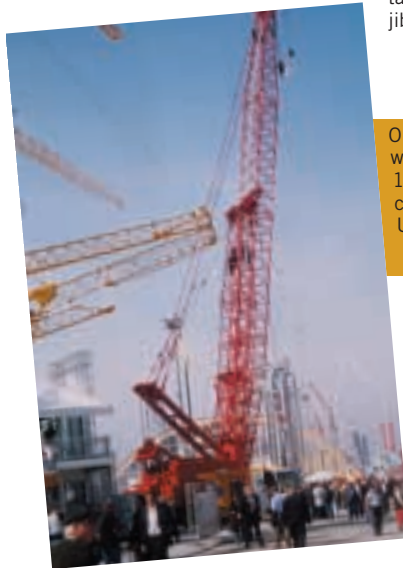
Terex-Demag claimed no less than 48 crane sales from bauma 2004 at a value of around €35 million. Among the 18 cranes on the firm's stand was the new 250 t capacity AC 250-1 with its class-leading 80 m main boom (*pictured*). The unit was decked in the livery of Select from the UK. Keeping a watchful eye over the AC 250-1 throughout the show was the first Peiner SK 415 tower crane produced at Demag's Zweibrücken facility (*in background*).



The first model in Arcomet's collaboration with Faun, the AF 38 mobile tower crane, targets a niche market between existing 33 and 42 metre jib cranes.



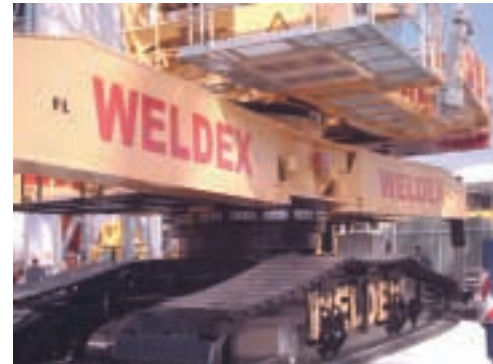
Palfinger's mighty 92 t/m PK 1000002 Performance knuckle boom available with up to nine hydraulic extensions with a reach of up to 22 metres.



One for the crowd, the European one that is, was Manitowoc's new 250 t capacity Model 15000 crawler crane, the first Manitowoc crawler to be built outside the company's native US and specifically for the European market.



Acknowledging Select's 13-strong Demag mobile crane order sealed just before the show was, from left to right, Barry Barnes, managing director Demag Mobile Cranes, Alexander Knecht, president Terex Cranes International, Ray O'Rourke, managing director at Select and Steve Filipov, president Terex Cranes.



Scotland-based crawler crane rental firm, Weldex, certainly got what it asked for upon requesting from Liebherr a 400 t capacity crawler crane capable of travelling between wind turbines during erection with its boom installed. Enter the "narrow-track" LR 1400/2-W.



In a bauma collaboration with German aerial platform rental company Zoom, IPAF announced that its new partner will be offering IPAF training from a total of nine training centres throughout Germany by the end of the year. Zoom managing director, Fred Ostermayer, said that the aim is to train 1000 German users of aerial work platforms within the same time-span.



Liebherr used the bauma stage to hand over the keys to 100th LTM 1500 to Dutch heavy lift and transport company, Mammoet. Liebherr says that it has sold more than 100 of these eight-axle, 500 t capacity mobile cranes in just six years, eight of which are now at work in the UK.

Roderik van Seumeren (*left*), CEO of Mammoet, receives the unit from Hans Georg Frey, managing director of Liebherr-Werk Ehingen.



Genie showcased its new 7 m lift height, Terex Italia-built, Gladiator II GTH-3007 telehandler, while also seen for the first time was its 16.9 m TZ50 trailer-mounted platform.

boom fest



With a lift height of 24 m and a maximum reach of 18.5 m, Manitou launched its largest rotating telehandler to date, the MRT 2540.



Italian aerial platform producer, Tigieffe, introduced its new 23.1 m working height rough terrain articulating boom, the Airo SG2100-JD4WD. The unit shares the same chassis as its SG21800 predecessor, but includes an additional third boom extension.

Bauma's organisers claim that more visitors turned up to this year's event than to any other bauma show during its 50-year history. "Just what the industry needed," said one equipment producer. C&A brings you some of the highlights.



PM's new 60 t/m, nine-extension 63 SP knuckle boom capable of reaching up to 26 m with a four-extension hydraulic jib.



Liebherr's new 750 t capacity LTM 1750 lattice-boom mobile crane truly had to be seen to be believed. Displayed in the colours of Germany-based crane rental firm, Hans Joachim Nolte Auto-Krane, the massive unit combines a newly-developed eight-axle carrier with the upper of Liebherr's LR 1750 crawler crane.

Uwe Strotmann, export manager of Ruthmann gives C&A a working demonstration of the firm's new 30 m Steiger TVT 300 truck-mount.



UK Plant Hire company, BPH Equipment, donated its recently purchased 135 t capacity Kobelco CKE 1350 crawler crane for display on the Keibelco stand. Kobelco's 75 t capacity BME750HD heavy-duty foundation crawler, recently sold to UK contractor, Stent Piling, could also be seen, along with one of two 80 t CKE 800 units sold to Dutch rental company, P van Adrighem, and making up part of an order with Hovago, also of The Netherlands, for 10, 250 t capacity CKE2500s.



JLG claims to have taken orders for more than of 20 of its new 38.1 m platform height 1250 AJP Ultrabooms, pictured here under the close watch of Kai Schliephake, managing director of JLG Deutschland, holding his folder that way in the picture to stop all of the orders falling out – apparently!

JLG also announced its acquisition of the Delta Manlift business and the Toucan aerial platform range from the Manitowoc Group. In addition to the Toucan purchase, JLG also acquired the intellectual rights to the Liftlux scissor lift range and the Grove boom lift ranges, which Manitowoc said it will remain responsible for all after market support and product liability.



The very first 50 m working height Leo 50 GT from Teupen, painted in the colours of Belgium-based rental firm Maes, made its first public appearance. Teupen said that while Germany remains its strongest market with nearly 1000 units in operation, finding a distributor for the UK is proving very difficult.



Joining the mobile tower crane club at bauma 2004 was Liebherr with its new five-axle MK 100 self-erecting unit rated at 100 t/m.



Terex-Demag's new 350 t capacity CC 2200 joins the 330 t CC 2200-1 and the massive 1000 t CC 5800 as new additions to the company's crawler crane line for 2004.



Announcing its breakthrough onto the UK market through Russon Access at bauma, Spain's Matilsa, producer of this outrigger-clad self-propelled articulated boom, said that the sale of two units at the show to UK companies may be the first units to hit UK shores. Pictured here is the diesel-powered, 13.3 m working height Parma 13A. The company also announced plans to introduce a 21 m version later in the year.



Among the visitors with a few euros to spend at bauma was one Russian customer who, completely out-of-the-blue, dropped in on Haulotte's and bought no-less than ten booms. Brand new from the company were the latest additions to its Toplift telehandler line, the FH 6-28 (pictured) and 17-40. Haulotte says that it will continue to develop this line, unlike special products such as big scissors, in which it

said, along with telescopic booms over 40 m, there is no longer a profitable market.



This 250 t capacity Hitachi-Sumitomo SCX 2500, painted up in the colours of The Netherlands-based rental firm, Sarens, was one of two new units on show born from the recent Hitachi/Sumitomo merger. Also displayed was the 90 t capacity SCX900-2 hydraulic crawler crane seen in the background in the livery of Essex-based company, NRC Plant.



Germany producer, Sennebogen, brought along the flagship model of its Star Lifter crawler line, the 180 t capacity, 52.3 m main boom 5500 SL. The unit was set-up opposite the brand-new four-section boom, 80 t class 683 HD telescopic crawler crane, capable of lifting to heights of 60 m.



With a brand-new corporate identity and three new platforms to-boot, UpRight reported a very encouraging bauma 2004 with around €8 million worth of orders being placed on its stand. New for the show was its 14 m working height UI46SBJ (pictured) and the 12.2 m UI40SB telescopic boom lifts, and the UT50T trailer-mount.

Chairman of the board at Tadano, Sakae Tadano, hands over the keys to the first of eight new Tadano GR 700 EXL rough terrain cranes, ready for work on a project in Norway, to Hovago CEO, Doron Livnat – "the best available 70 tonner" he said.

From left to right: S Ozawa, managing director Tadano Faun Holland, A A Sloodmans, sales manager Tadano Faun Holland, Doron Livnat, CEO Hovago, Sakae Tadano, chairman of the board Tadano Japan and Y Obikane, president Faun GmbH.



C&A caught the UK's Ainscough Crane Hire joint-managing directors, Brendan (centre) and Martin Ainscough (right) and company sales director, Geroge Kesterton, giving the company's recently purchased Spierings SK599-AT5 folding mobile crane the once over.



Belgian crane rental firm, Van de Weghe, placed an order with the Manitowoc Crane Group through its Grove dealer for Belgium, BLE, for a total of 16 GMK mobile cranes ranging from 35 to 100 t capacity and at an estimated value of between €5 and €6 million.

The order included six, two-axle, 35 tonne capacity GMK 2035s, seven of Grove's new high-spec, three-axle, 55 t capacity GMK 3055s, seen for the first time at last week's bauma exhibition in Munich, and three, five-axle, 100 t GMK 5100s. The order comes just three weeks after Van de Weghe took delivery of one of Grove's flagship 450 t capacity GMK 7450s. Van de Weghe president, Roger Van de Weghe is pictured at centre left.