

Can you afford not to choose Hiab?

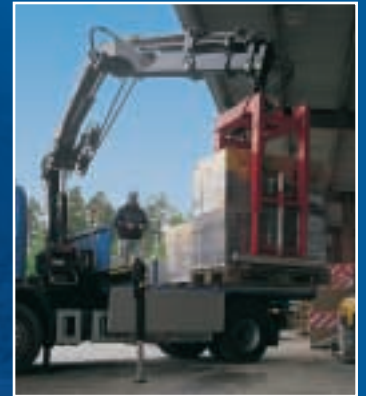
HIAB truck cranes stand head and shoulders above the rest for design innovation, engineering excellence and outstanding performance. But can you afford the best in the world? The answer is 'yes'.

There may be cheaper cranes on the market, but in the long run HIAB truck cranes actually cost you less. That's because HIAB cranes are built to last. Control valves, hydraulics, electrics and all other key systems have been developed to perform efficiently and reliably for the whole life of the crane. And every single model is designed for quick, easy and minimal servicing. You see the benefit in lower operating costs year after year, after year.

And that's not all. HIAB cranes contribute to the profitability of your business by giving you higher load cycling speeds and greater productivity, whatever the size of crane you operate. Our new, pioneering XS range for example, utilises advanced modular manufacturing techniques to give you more features, more capacity, more outreach and more precision than any other cranes in their class.

If you want the best truck crane money can buy for exceptional performance, maximum reliability and lower lifetime operating costs, it has to be a HIAB.

Anything less is false economy.



HIAB



Fields of gold

SED's organisers are expecting to equal last year's visitor numbers of nearly 18,000 at the 38th national event being held at its usual Milton Keynes location this month.



And, while the close proximity of bauma 2004 held in Munich last month may well have lead some of the world's leading lifting equipment producers to opt out of SED this year when cranes are due to make their return, that's not to say that trip down the M1 will not be worth the effort. Indeed, visitors can still expect to see some of the very latest crane and access equipment on show, and lots of it. The relative calm after the big Munich storm may also appeal to many.

As ever, C&A will be perched on its own stand (O/6C) in the Cranes and Access village welcoming all visitors with any questions about any of the services offered by the *Vertikal Press*, or simply for a bit of a chin-wag. Meanwhile, the following exhibitor list has been provided to help you get the most out of your visit. Enjoy the show!

What?

SED 2004

Where?

Fen Farm, Wavendon, Milton Keynes, Buckinghamshire, UK

When?

18, 19, 20 May

Visitor open

Tues 18 May 9.00 - 17.30

Wed 19 May 9.00 - 17.30

Thurs 20 May 9.00 - 16.30

Admission

Entrance is free. Register on the day, or on line at www.sed.co.uk.

Travel

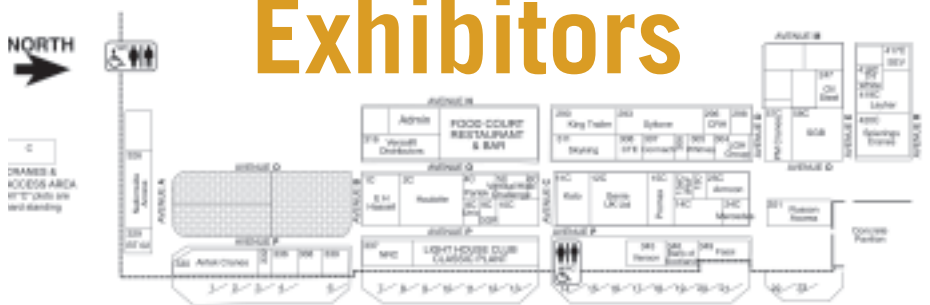
By car: Fen Farm is on the A5130, five minutes off junction 14 of the M1. Parking is £5 per car.

By train: Milton Keynes main train station is 10 minutes away, and is served by frequent services to and from London (Euston), Birmingham and Glasgow.

By air: Luton airport is 30 minutes from SED, just off junction 10 of the M1, and one hour's drive from Heathrow and Stansted airports.

Accommodation: Many Hotels, Pubs and Inns, Guest Houses and B&B's can be found in the various villages and towns surrounding SED. An accommodation guide can be obtained from Milton Keynes Hotel & Conference Solutions on [44] (0)1908 233922.

Exhibitors



COMPANY	AVENUE/STAND	
AIRTEK CRANES	P/330	telehandler is showcased with a new 'counter bow' boom system and new operator cab.
BRIDGESTONE RUBBER TRACKS	C/78A	Pioneers of the rubber track in the 1960's, Bridgestone today supplies eight out of ten new rubber tracked machines.
CITB (CPCS)	P/13	Information on the Construction Industry Training Board's competency-based card scheme for plant operators, the CPCS.
CORMACH CRANES	O/307	Represented in the UK by Ernest Doe & Sons (L/204M), Cormach presents a selection of heavy-duty knuckle boom cranes, along with several units from its "transit-sized" vehicle-mounted MaxiLift product line.
BOBCAT EUROPE	B/597	Bobcat's new 3.5 t, 12 m lift height, T35120
BANK OF SCOTLAND	P346	Details on financing your next equipment purchase.
ANMOPYC	P/88	Spanish Manufacturers' Association of Construction and Mining Equipment.
UK distributor for Arcomet self-erecting towers cranes, following the recent fifty-fifty joint-venture between the latter Belgium-based tower crane producer and rental company and Airtek Safety.		

CTE UK **O/308**

Making a world debut is the 32 m working height Z32, offering a 20 m outreach from a 2.7 m footprint, while the new Z20E Evolution truck-mounted platform, marketed as the 'evolved' version of the 3.5 t chassis, Z20 model, also gets a run-out.

DEUTZ UK **A/7**

Emission compliant diesel and gas engines from 4 to 4000 kW.

DIECI **F/23 (USE PIC)**

The Italy-based firm presents a 10 m rigid telehandler with a revamped cab design from its 24-unit-strong range of conventional and rotational telehandler models.

EH HASSELL & SONS **B/1C**

The UK and Ireland dealer for Sennebogen presents the world premiere of the German producer's 50 tonne capacity 640 HD lattice boom crawler crane, along with the 80 tonne, five-section, 42 m hydraulic telescopic boom 683HD. Also on display is a 40 t 630RHD telescopic crawler crane recently purchased by Fussey Piling of Oxfordshire, while the 40 t capacity 640HMC mobile harbour crane, the first unit of which was recently sold to Galway Harbour in Ireland, is in the UK for the first time.

ERNEST DOE & SONS **L/204**

The UK distributor for Cormach cranes (O/307) will also be exhibiting equipment from Fiat Kobelco, New Holland Construction, Manitou and Komatsu Utility.

FASSI UK **P/349**

Knuckle boom cranes ranging from 1 to 150 t lift capacity from the Italian producer.

FAYMONVILLE UK **B/102**

The Netherlands-based firm presents a standard three-axle extendable step-frame trailer and a new four-axle MEGA low-bed trailer with hydraulically adjustable bed designed to alleviate the need for outriggers.

FINNING UK - CATERPILLAR **D/84**

The UK Cat distributor displays a sample of the ten-strong B-series Cat telehandler line, while it will also be promoting the new ACERT technology in line with future Tier III industrial engine emissions regulations.

GENIE UK **O/12C**

Genie's 17.2 m TZ-50/30 articulating trailer-mounted boom makes a UK debut appearance, while the new 4.5 t capacity, 14 m lift height GTH-4514 and the 2.5 t, 5.75 m GTH-2506 models represent the firm's telehandler line. The 26.4 m Z-80/60, the tallest boom in Genie's articulating range is also presented.

GGR GLASS SERVICES & CRANE HIRE **P/9C**

GGR's crane hire division offers a range of more than 20 mini crawler cranes with lift capacities from 1 to 3 t, including the complete UNIC mini crawler crane line (see entry for Unic Cranes).

HAKI **M/234**

Haki, the UK and Ireland distributor for Geda Dechentreier of Bavaria, will once again be providing its usual active demonstrations. On show is the new lightweight version of the 5 star HAKISTAIR, while Geda brings a range of scaffold material handling systems and accessories and material and personnel hoists with capacities ranging from 200 to 2,000 kg.

HATZ GB **N/283**

A full range from Hatz's engine line including the 1B20, 1B30 and 1B40 for use with smaller construction equipment, and technical information on all Hatz engines.

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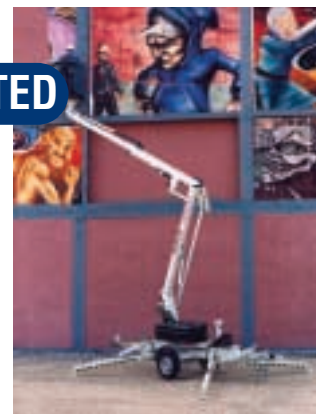
PARMA 12



PARMA 12T



PARMA 15



PARMA 17

SELF PROPELLED PLATFORMS



PARMA 13A BATTERY



PARMA 13A DIESEL



PARMA 16D



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SED SHOW GUIDE

HAULOTTE UK 0/2C



Haulotte GHA
16-22 Easy
Crane.

Haulotte's 17 metre, 4 t capacity FH 17-40 telehandler makes another public appearance at SED along with the HA32PX aerial work platform and the fourth addition to the company's self-propelled 'Easy Crane' line, the 2.25 t GHA 16-22.

HEALTH & SAFETY EXECUTIVE L/180

HSE inspectors will be present throughout the show to answer all questions on lifting and access safety issues and regulations. There will also be demonstrations of safe slinging and unsafe defective lifting accessories and a display of vacuum lifting-aids.

HIAB 0/4C

Hiab brings its new XS 288 knuckle boom crane in the 25 to 30 t/m class. The unit features a special "X-feature", which enables the outer boom to be angled upwards for improved access inside buildings.

HIAB/VERTIKAL KNUCKLE BOOM CHALLENGE 0/5C

Hiab and the Vertikal Press team up once again to present the "HIAB-Vertikal Challenge 2004". Visitors will be timed while placing various loads in designated areas using Hiab's latest knuckle boom technology. The winner with the fastest time at the end of each day will receive an engraved trophy from SED's organisers and a £100 cash prize from the Vertikal Press.

IMER DIRECT L/412C

IMER, the UK distributor for Italy-based Maber, presents the new 700 kg capacity MB700 goods hoist, extra platform options for the 1500 kg capacity MB1500 and its own CENTAPEDE ladder lift launched at bauma 2004.

IPAF 0/13AC

IPAF launches its Rental+. Based on independent assessment, it will give rental company members the chance to highlight high standards of service to their customers through initial and subsequent annual audits. IPAF will also be focusing on operator training in light of the new Work at Height Regulations and continuing to spread the 'training' message in helping the construction industry to work at height both safely and effectively.

JCB 0/13AC

JCB displays a new range of access platform attachments for use with telehandlers, along with the 3.5 t, 13.8 m lift height 535-140 unit from its Loadall range.

KATO PARTS & SERVICES C/11C

The company displays the full 1 to 5 t lift capacity range of Japanese-built Maeda mini crawler cranes of which it is the UK and Ireland distributor. On show is the 0.995 t capacity MC-104, which is capable of passing through a standard doorway.

KING TRAILERS N/290

The redeveloped GTL70 power-steered lowloader is presented to industry for the first time and joined at SED by the GTLE70 extending trailer, one of seven plant bodies on Scania chassis built for Hewden Plant. Two GTS44 step-frame trailers, one having been especially tailored for Ashtead Plant, are also displayed.

KLEENOIL FILTRATION P/146

Oil filtration systems.

KUBOTA F/28

Kubota Engine Division launches the 78.8 hp, V3800-DI and the 97.6 hp, V3800-T-DI, which both feature four-valve-per-cylinder head and E-CDIS (Centre Direct Injection System) for higher output, torque rise and cleaner emissions.

LAYHER E/419C

Demonstrations of the original Allround Modular Scaffolding System and associated safety products.

LGH GROUP 0/304

A huge selection of lifting and moving equipment.

LIGHTHOUSE CLUB P/342

Details of the UK construction industry charity and a unique display of classic plant.

LOADLIFT N/264A

A range of end-of-line attachments including mechanical action scissor grabs and pallet forks for handling bricks, blocks kerbs and slabs, and also the launch of the new Megabroom heavy-duty brush with a special hitch for loaders, forklifts and telehandlers.

MASTCLIMBERS C/58



Mastclimbers' MC2000.

Mastclimbers unveils what it claims is the "largest transport platform ever seen anywhere". Designated the MC2000, the unit offers 32 m² of deck space, which can be loaded to 1300 kg.

MANITOU (SITE LIFT) F/26

A range of rough terrain handling equipment with lift heights from 3 to 25 m and load capacities up to 16 t and the 35-strong Maniaccess powered access platform range.

MERLO UK G/55

Merlo's new flagship 25 m ROTO 40.25 telehandler with a tilting cab takes prime position on the firm's stand along side a selection from its PANORAMIC range of rigid chassis units, including the 17 m P40.17K.

NATIONWIDE ACCESS A/326

Nationwide presents a unique live training arena, where visitors can watch real trainees being put thorough IPAF and CITB accredited courses. The company will also be displaying some of the UK's tallest Skylift truck-mounted

platforms and a broad selection from its access equipment fleet.

NOOTEBOOM TRAILERS A/1

Nooteboom shows its five-axle, 147 t payload lowbed trailer with tandem axle Iterdolly, in the colours of Chris Bennett heavy haulage, while in the four-axle class comes the OSD73-04 stepframe unit. The triaxle "Easy Beaver" stepframe trailer completes the line-up.

NRC PLANT P/337



The Essex-based crawler crane hire firm presents the modular-design, 90 t capacity SCX900-2 hydraulic crawler unit born from the recent merger of Hitachi and Sumitomo.

Hitachi/Sumitomo SCX900-2.

OIL & STEEL UK E/247



Oil & Steel Eagle 4426.

A selection from the Italy-based company's tracked and truck mounted mobile elevating work platform line, which includes the Octopussy, Scorpion, Snake, Eagle brands.

PERI 0/425C

A range of formwork systems and new applications from PERI's scaffolding product portfolio.

PERKINS ENGINES A/267

A range of off-highway diesel and gas engines in the 5 to 2600 hp market.

PM CRANES 0/57C



PM 63SP.

PM Cranes' PM63 series, six-extension hydraulic knuckle boom crane makes its UK debut. The unit provides up to 60 t/m load capacity in its nine-extension format, and can reach up to 22 m – 26 m when fitted with four hydraulic extensions.

PRIESTMAN N/293

See entry for Syltone.

PROMAX ACCESS 0/15C



Basket RQG 150

Promax Access will be presenting the world premiere of a brand new Dino trailer-mounted platform, while the 24 m Dino 240 RXT rough terrain boom gets

a UK launch.

Promax also hosts the UK launch of the 15 m working height RQG 150 tracked aerial platform from Italian producer Basket. Also on display is the new 21 m Cela Z210, articulating boom mounted on a 3,500 kg chassis.

RUSSON ACCESS PLATFORMS

P/351



Matilsa Parma 16D.

Russon officially launches its recently acquired UK and Ireland distributorships for Holland Lift, The Netherlands-based producer of self-propelled scissor lifts up to 33 m, and Mailsa, the Spain-based producer of trailer-mounted platforms up to 19 m and self-propelled telescopic articulated booms up to 18 m.

SAMUEL WALKER & SONS

P/54

Information on the retrofit sales, replacement parts and service activities of PAT Mobile Plant Electronics, PAT Load Weighing Systems for wheel loaders, telehandlers and forklifts, and the Ascorel MC600 "Top Tracing" safety system for tower cranes.

SCANLIFT

0/306

Mechanical grabs and forks for cranes.

SED 2005

A/AA1

Information on booking a stand at SED 2005.

SEV GROUP

M/417C

SEV Aerial Access introduces a new range of 22 m working height 3.5 t GVW truck-mounted platforms to the UK from the wholly-owned Fassi Gru subsidiary, Socage.

Also unveiled is the firm's own K17T trailer mount, the proto-type of which visitors will remember from last year's show. The K13 trailer mount also gets a showing, along side the new range of scissor lifts from the Spanish producer, Iteco.

SGB GROUP

0/58C

SGB will be offering information, help and advice on the new 'Work at Height Regulations', while showcasing numerous new products from its own range of specialist scaffolding and access equipment.

SKYKING EQUIPMENT

0/311

SkyKing unveils a 14 m, reverse articulated van-mounted aerial lift mounted on a compact, short wheelbase van. Also on display is a 26 m working height 269 Pantel unit fitted to a 7.5 t DAF chassis, which was recently sold to Paul Barker Signs, an 18 m Pantel on a 3.5 t Iveco chassis, and a 45 metre working height Wumag WT450 fitted to an 18 t chassis.

SPIERINGS KRANEN

0/420C



Spierings Mighty Tiny SK1265 AT6.

Fresh from a bauma 2004 launch comes the new six-axle, 10 t capacity Spierings Mighty Tiny SK1265 AT6 folding mobile tower crane. The unit is displayed with the smaller 9 t capacity SK599 AT5, which is an upgraded version of the SK598 AT5 launched at bauma 98.

SYLTONE UK

N/293

The Highways & Utilities Division of the Yorkshire-based transport engineering group presents the 13.5 m Priestman TDA13.5 capable of mounting on to a 3.5 tonne chassis van. Also on show will be the Landrover-mounted VM14.5 aerial work platform.

T H WHITE

E/418C



Palfinger PA 20T

The England and Wales distributor for Palfinger knuckle boom cranes and Epsilon lorry mounted construction cranes will be pushing Palfinger's range of truck-mounted aerial work platforms at SED in preparation for a launch onto the UK market later in the year. The

range includes three models with 12.8, 16.5 and 20.0 m working heights.

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UNIC CRANES EUROPE

P/9C



The full UNIC range of mini crawler cranes is presented, including the 095CR, the 295CR, the 376CL and the 506CL with lift capacities from 1 to 3 t. Taking centre stage, however, will be a tri-fuel 295CR model shipped in straight from Japan.

Unic 295CR.

VANSON CRANES

P/345

Vanson Cranes shows the VCT27 pedestrian fast tow tower crane with 27 m jib, the Raivan MR39+3 flat top tower crane and a new crane load landing platform.

VERSALIFT DISTRIBUTORS

0/316

Presentation of the 9.2 m working height ET26NE XS platform mounted on a 2.9 t Vauxhall Vivaro panel van, and a selection from Versalift's van- and truck-mounted platform range.

VERTIKAL PRESS

0/6C

Publisher of Vertikal.net, Cranes & Access and sister publication Krane and Bühne, the Vertikal Press will be present at its usual location in the Cranes and Access village welcoming all visitors on to its stand for a chat.

VTC (VEHICLE TECHNOLOGY)

P/53

The UK distributor for The Netherlands-based Orloco Products presents a range of industrial camera-monitor systems for use with cranes and telehandlers.

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