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SAIE 2003



As industry sits in the wake of this year's Intermat, yet gears itself up for bauma 2004, C&A looks ahead to next month's SAIE exhibition in Bologna, Italy.

SAIE CELEBRATES its 39th year this year and a lot can be learnt about a present day entity from its historical past. Indeed, SAIE has grown to be Italy's premiere construction equipment exhibition and a considerable European platform for many of the lifting industry's manufacturers if the timing is right. The 2003 show, however, sees the absence of the traditional exhibition backdrop of tower cranes as they only appear on a biennial basis. And, with more product launches than you could shake a stick at at Intermat earlier in the year combined with those expected at next year's bauma exhibition in Munich, Germany, the question has to be asked; What can you really expect in Bologna next month?

This track mounted Ragno TSJ 23 prototype from Palazzani is a 23 metre working height platform and will be one of several models on show on the company's stand.



Tadano Faun is hoping that its new 60 tonne capacity ATF 60-3 will boost what it calls the 'traditional year-end sales boom' in Italy.

If your reason for making the trip this year is in the hope of seeing new products from the major crane manufacturers, then you may be disappointed. Liebherr for one will not have a single crane on its stand, while the latest cranes on show from Manitowoc Crane Group and Terex Demag - the 30 tonne capacity Grove RT530E and the 200 tonne capacity AC 200-1 respectively - both follow their Intermat launches back in May.

Tadano Faun has shortlisted just one crane from an original three-strong line-up, due to a lack of exhibition space - the lucky crane being the compact 3-axle, 60 tonne capacity ATF 60-3, which will be displayed in the colours of the Udine-based crane rental company, Triveneta.

Italy's own crane manufacturers will, however, be among those with new equipment on show. From Cams Industriale, which manufactures self propelled cranes under the Bencini logo, comes two new models in the 5 and 15 tonne capacity categories, the larger 15 tonne machine being a complete overhaul of the long-standing Bencini SP150. A new industrial pick and carry crane from Ormig, the 60tm has been developed for the 60 tonne capacity class and is available with a fly jib attachment and self-levelling forks for handling 30 tonne container loads free-on-wheel. Special self-levelling forks for loading and unloading loads of up to 28 tonnes inside containers are also an option.

The traditional attendance of the majority of the world's knuckle boom manufacturers at SAIE can be expected as always this year. Palfinger for one will be making full use of the show with the launch of its all-new Advantage knuckle boom generation. Making its world debut appearance in Bologna, the PKK 12500 Advantage will be the first crane to be released from the new Advantage line, which Palfinger says has been developed as a

cost-efficient alternative to its existing Performance range. Also to be unveiled will be the latest additions to the Performance range, the PK 27002, and two new additions to the Compact knuckle boom range, the PK 2700 and PK 3200.

Italy's own Effer brings six new knuckle boom additions in the 115 and 125, the 750 and 850, the 1350 and the 1750, which fall in the 11,

Ormig has targeted the 60 tonne capacity class with its new 60tm pick and carry crane.



70, 120 and 140 tonne/metre classes respectively. The 1750 will be painted in the colours of long-standing Effer customer PE Kristensen of Denmark, which according to Effer, since purchasing the unit, is now the owner of the world's largest articulating knuckle boom that can be folded on a truck with the fly jib attached.

Effer will also be drawing attention to its new DMU-X modular Electronic Motor Unit, now a standard feature on all new Effer crane models. The system uses CAN-Bus architecture which eliminates the need to set the many crane devices individually in the workshop. A single setting



Halls 25-26-27-32: Building systems, components and subsystems
Halls 30-35-36: Building site machinery, equipment and technologies
Halls 33-34: IT systems, service companies

procedure and the incorporation of a single programme means that all the crane's settings can be completed in one hit.

Partek Cargotec will be showcasing several new models to compliment its Hiab XS range of knuckle booms, while presenting its HiDuo control system.

Visitors to the show can also expect to see a brand new platform from JLG along side its Intermat launches, including its 510 Series diesel articulating boom, the ES Series electric scissor and a selection of models from its telehandler line. Teupen introduces its new 10 metre working height Mosquito trailer mount, while the likes of Oil & Steel, Manitou, UpRight, Haulotte, Palazzani, Geda, Bizzochi, Barin and Pagliero will all be presenting their latest equipment, most of which was also seen at Intermat – a trend that could be argued as being the story of SAIE 2003 so far.

IPAF exhibits for the first time ever this year as it builds its membership in Italy. The Federation is also organising a half day congress on the Friday afternoon which will include presentations by Dr Antonio Moccaldi, president of ISPESL (Italy's equivalent of the HSE) and Tim Whiteman, IPAF's managing director designate.

Despite a lack of new product launches from most of the bigger manufacturers, however, most sectors of the lifting and access industries as a whole will be more than adequately represented as the following exhibitor listings will tell you.

C&A

WHEN? 15 – 19 October 2003

WHERE? Bolognafiore, Bologna, Italy

OPENING HOURS:

Wednesday 15 to Saturday 18 May: 9am to 6pm
Sunday 19 May: 9am to 5 pm

TRAVEL:

By road: From the Florence, Milan, Padua and Ancona motorways take the Tangenziale (beltway) Exit 8 for Michelino Entrance Parking and Aldo Moro Entrance. Take Tangenziale Exit 7 for Costituzione Entrance and Parking. Visitors are advised not to try and drive to the fair from outside the town as the approach roads always grind to a standstill.

By rail/bus: The Bologna Central Train Station is a 10 minute ride from Bolognafiore. Take the 10 and 38 bus lines for entrances on Piazza Costituzione and Viale Aldo Moro – bus tickets on boarding €0,90. During the fair a special morning train runs direct from Rimini into the show ground and back again in the evening.

By plane: AEROBUS BLQ runs a direct link from Guglielmo Marconi International Airport to Bolognafiore.

ACCOMMODATION:

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SAIE 2003

MOBILE / CRAWLER / TRUCK CRANES

Autogru Rigo	Area 44	Stand A/56 - B/23
Bonfiglioli	Pad 35	Stand D/61 - E/62
Cams Industriale	Area 48	Stand A/63
Demag Mobile Cranes	Area 48	Stand F/97
ESI	Area 42	Stand B/61
Eurogru Amici	Area 44	Stand D/31
Hinowa	Pad 36	Stand A/19
Hitachi CME	Area 48	Stand A/27 - B/28 - I/27
Idrogru	Area 44	Stand C/11
Isoli	Area 44	Stand C/18
Kobelco	Pad 30	Stand A/52
Liebherr Werk Ehingen	Pad 36	Stand B/5
Locatelli	Pad 30	Stand D/26 - A/22
	Area 47	Stand A/45 - A/55
Manitowoc Crane Group	Area 48	Stand H/11
Marchetti	Pad 35	Stand A/25 - B/26
Ormig	Area 47	Stand C/89
PPM	Area 48	Stand E/118 - F/118
Tadano Faun	Area 48	Stand G/59 - H/58
Terex Italia	Area 48	Stand E/118 - F/118
Valla	Area 47	Stand C/81

KNUCKLE BOOMS

Amco Veba	Area 44	Stand C/34
Autogru PM	Area 44	Stand F/36 - G/31
Benelligru	Area 44	Stand C/42
Copma 2000	Area 44	Stand D/11
Cormach	Area 44	Stand A/32 - B/11
Effer	Area 44	Stand D/38
F.lli Ferrari	Area 44	Stand E/24 - F/13
Fassi	Area 44	Stand D/13 - E/11
Heila	Area 44	Stand C/27
Hiab/Partek Cargotec	Area 45	Stand A/10 - A/15
HMF Italia	Area 48	Stand H/13
Jolly Crane	Area 44	Stand A/3
Next Hydraulics	Area 44	Stand C/41
Palfinger	Area 44	Stand F/16 - G/11
RF	Area 44	Stand D/12
Stern	Area 44	Stand A/17 - A/24



TELEHANDLERS

Ausa	Pad 36	Stand B/10
Bobcat	Pad 36	Stand D/11
Caterpillar	Pad 30	Stand A/22 - D/26
	Area 47	Stand A/45 - A/55
Dieci	Area 48	Stand E/114 - F/114
Faresin	Area 45	Stand D/65
Genie Industries	Area 44	Stand F/28
	Area 47	Stand C/83
Haulotte	Area 48	Stand F/27
JCB	Pad 36	Stand C/13
Manitowoc Costruzione	Area 48	Stand D/87 - E/82
Merlo	Area 48	Stand A/69 - B/70
Terexlift Italia	Area 48	Stand F/113



Palfinger will be unveiling the latest addition to its Performance knuckle boom range, the PK 27002.

ACCESS

Airo	Area 44	Stand C/19
Airtek	Area 44	Stand D/12
Barin	Area 47	Stand D/93
Basket	Area 49	Stand B/38
Bizzochi	Area 44	Stand D/29 – E/27
Braviisol	Area 49	Stand B/10
CTE	Area 44	Stand F/28 – G/23
	Area 47	Stand C/83
Cela	Area 44	Stand F/11
Comet Officine	Area 44	Stand D/43
	Area 47	Stand A/20
Electroelsa	Area 48	Stand G/30
Faber Com	Area 44	Stand A/20
Faraone	Pad 35	Stand B/21 – C/22
Geda	Area 49	Stand A/38
Genie Industries	Area 44	Stand F/28
	Area 47	Stand C/83
Grove Manlift	Area 48	Stand G/13 – H/12
GSR	Area 44	Stand B/16
Haulotte	Area 48	Stand F/27
Imer Group	Area 48	Stand E/27 – F/26
Intervect	Area 48	Stand B/39 – C/38
Iteco	Area 44	Stand B/32
JLG Industries	Area 47	Stand B/73
Liftlux	Area 44	Stand A/48 – B/19
Lissmac	Pad 35	Stand C/59
Manitou Construzione	Area 48	Stand D/87 – E/82
Movital 2002	Area 48	Stand G/13 – H/12
Oil & Steel	Area 42	Stand B/73
OP Pagliero	Area 44	Stand E/40 – F/2
Palfinger Italia	Area 44	Stand F/16 – G/11
Palazzani	Area 36	Stand A/64
	Area 44	Stand B/17
Paus	Area 44	Stand F/28 – G/23
	Area 47	Stand C/83
Piat	Area 48	Stand D/70
Rovers	Area 42	Stand B/21
Safi	Area 48	Stand C/67
	Area 47	Stand A/15
Tadano Faun	Area 48	Stand G/59 – H/58
Tecchio	Area 44	Stand B/40
Teupen	Area 42	Stand B/2
Time Export Versalift	Area 42	Stand B/2
UpRight	Area 44	Stand A/48 – B/19
Wumag	Area 42	Stand B/2

OTHER

Brevini Riduttori	Pad 36	Stand F/6
Cometto	Area 48	Stand E/103 – F/102
Elca	Area 48	Stand B/50
HBC Radiomatic	Area 48	Stand D/22
Imet	Area 48	Stand A/49
IPAF	Area 47	Stand A/19
Rötzler	Area 45	Stand A/10 – A15

SMALL...

but perfectly formed



Valla

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