

SAIE



# SAIE Sauce

Why do people travel half way across Europe to go to the SAIE show in Bologna, Italy?

**Tim Whiteman** investigates

**A**round seventy companies will be exhibiting cranes and powered access equipment at Italy's annual construction show in Bologna this year. Among them will be lots of the major, international manufacturers and a whole host of small and medium sized Italian companies, some of which you have probably never heard of. That, in a nutshell, is why a dedicated band of Brits makes the SAIE pilgrimage every year.

This year, being even numbered, the tower cranes are back and we can expect to see a forest of towers of all shapes and sizes. Italian engineers are renowned for their ingenuity and those working in the tower crane industry are no exception. Alongside Potain and Liebherr, you can expect to see the likes of Raimondi, FM Gru and Gru Dalbe, all of whom will have new models on display.

There is also a comprehensive turn out of mobile crane manufacturers and this will be the first exhibition to feature Terex and Demag stands since Terex bought Demag. On show will be cranes from Liebherr, Demag, Terex, Tadano Faun, Grove, Marchetti, Rigo, Ormig and Eurogru Amici.

For anybody thinking of buying some loader cranes, SAIE is the holy grail! On show are likely to be more than 150 loader crane booms. Hiab, Palfinger, HMF, Effer, Fassi and PM are just some of the names. Amco Veba, Cormach, Ferrari, RF,

#### **GETTING THERE:**

Fly directly to Bologna airport with Go or Alitalia and then take the bus or a taxi for the 30 minute ride to the show. Do not try driving to the show from outside Bologna as you will be stuck for hours on the approach roads! More info from the Events section of [www.Vertikal.net](http://www.Vertikal.net)

Next and Copma are some more. This really is THE show at which to compare and contrast different loader crane products.

But the show doesn't stop there. SAIE is also a major conglomeration of radio remote control companies and is a great place to catch up on the very latest technology from German and Italian manufacturers. Autec, for example has a new proportional radio remote control for hydraulic cranes.

#### **Italian access**

In the powered access sector SAIE is also known as the place to find a new company with a new product. Every year, previously unknown manufactur-

ers surprise with new and different products. It could be the chance to catch a trend before it becomes popular! The established companies are also out in force and Haulotte, JLG, Genie, GSR, Oil & Steel, Wumag, Iteco, Airo, Pagliero, Cela and the UK's own dear Niftylift are just some of the companies you will find.

But, going to SAIE is not only about lifting equipment! It's also about Italian food, the historic town of Bologna (yes, it is the home of Bolognese sauce), Italian driving and the 1000 other companies exhibiting every conceivable type of building and construction equipment. From Ceramics to Cranes and Patios to Platforms – SAIE is a very impressive show. ■

## Companies you might like to visit

Company	Hall or Area	Stand No.	Company	Hall or Area	Stand No.
Abacus	33	A20-B17	Grove	48	C38
Airo	47	C83-A15	Gru Dalbe	48	E41
Alimak	48	B29	GSR	44	B16
Amco Veba	44	C34	Haulotte	48	A55
Atlas	44	A64	HBC	48	D22
Autec	48	B/14	Radiomatic		
Autogru PM	44	F36-G31	Heila	44	C19
Autogru Rigo	44	A56-B23	Hetronic	48	A89
Basket	49	B38	Steuersysteme		
Benelligru	44	C42	Hiab	45	A10
Bobcat	36	D11	HMF	48	I27
Brevini	36	F6	Ikusi	48	A78
Winches			Imet	48	A21
Cela	44	F11	Instant Italia	44	A48-B19
Cometto	48	E105-F104	Isoli	44	C18
Copma	44	A32-B11	Iteco	44	B32
Cormach	44	A32-B11	JLG	47	B73
Cranes & Access	42	20	Jolly Crane	44	A3
Demag Cranes	48	D31	Klaas	42	B61-B44
Dieci	48	E113-F112	Liebherr	48	F15-H12
Dinamic Oil	44	E51	Locatelli	30	A22-D26
Draco	29	D78	Maber	42	B49
Effer	44	D38	Marchetti	47	A20
Eurogru Amici	44	D25	Mediapoint	42	20
Euroscaf	49	B22	Merlo	48	A69-B70
F.lli Ferrari	44	E24	Next	44	C41
Faber.com	44	A22	Hydraulics		
Fassi	44	E11-D13	Niftylift		
Ferrari	44	D23	Oil & Steel	42	B73
International 2			Op Pagliero	44	E40-F27
FM Gru	48	Z10	Ormig	47	C89
Genie	44	F28-G23	Palfinger	44	F16-G11
			Paus	44	F28-G23
			Potain	48	C39-D45
			Raimondi	48	A97-B98
			RAM	47	B75
			RF	44	D12
			Rossi	36	D17
			Tadano Faun	48	D73
			Terex	48	F97
			Wumag		

